Presentation by Gerhard Weber

Chairman of the Managing Board

GERRY WEBER International AG

at the Annual General Meeting

on 4 June 2008 in Halle/Westphalia

Check against delivery.

Ladies and Gentlemen,
dear Shareholders,

On behalf of the Managing Board I would like to welcome you to this year's Annual General Meeting, and thank you for your interest in our company and your strong attendance.

(Chart: Summary)

Ladies and Gentlemen,
In the past financial year we exceeded our sales and earnings targets and once again grew clearly ahead of the market. For the first time in the company's history sales pushed past the mark of half a billion euros and our EBIT margin has moved into double-digit territory. These record numbers mean that we have maintained our dynamic pace of growth of the previous years.

This is primarily due to our strong expansion which has been particularly pronounced in the Retail area. We have evolved into a vertically integrated systems supplier whose distribution concept consistently exploits all opportunities presented in the market. Compared to the sector and our segment, our growth figures demonstrate that our verticalisation has successfully differentiated our company from our competitors and has placed us in an exceptional position in the marketplace.

Our double-digit sales growth was accompanied by a clearly disproportionate earnings improvement, which was mainly due to the optimisation of our operating processes and our cost-efficient procurement structures.

We are now optimally positioned both on the sales and on the procurement side. Our previous decisions to concentrate more strongly on the retail business and on the internal optimisation of our operational processes have clearly been vindicated.

The development of the company's headcount during fiscal 2006/2007 reflected the fast pace of growth in our business. A total of 137 new jobs, including 61 in Germany, were created. Our retail segment accounts for most of these positions, including the newly created positions abroad. In order to retain qualified employees in the long term, we operate an employee stock ownership programme under which some 20,000 GERRY WEBER shares are currently held by employees.

Let us now take a look at the figures of the past fiscal year.

(Chart: Sales development)

Our sales rose to the record level of EUR 507.1 million which represents an increase of 14.5 percent against the previous year’s figure of EUR 442.8 million and exceeded the targeted EUR 500 million. The growth rate once again improved on the already fast growth achieved in the previous years.

The clear sales improvement is primarily owed to the growth of the GERRY WEBER core brand and the excellent development of the retail business. The retail activities of our own stores already contribute 17.6

percent to our overall sales and this share is to be increased clearly in the coming years.

(Chart: Earnings situation)

The GERRY WEBER Group’s unique positioning in the market enabled another considerable improvement in the company’s earnings position. The significant sales increase was accompanied by clearly disproportionate earnings growth. Earnings before interest and tax (EBIT) in fiscal 2006/2007 amounted to EUR 51.7 million, reflecting a 26.1 percent increase from EUR 41.0 million in the previous year.

(Chart: Development of the EBIT margin)

For the first time in the history of our company we achieved a double-digit EBIT margin in the past financial year. The margin came in at 10.2 percent, having improved by almost one percentage point against the previous year’s 9.3 percent.

(Chart: Key business figures)

Our company’s highly positive performance is also reflected in the development of our earnings ratios which all show clear improvements. Earnings before interest, tax, depreciation and amortisation (EBITDA) increased by 26.0 percent. Earnings before tax (EBT) were up 27.7 percent on the prior year. The profit for the year climbed 28.0 percent. The return on equity based on the operating result increased to 35.7 percent, while return on investment improved to 19.0 percent.

(Chart: Income statement – key figures)

Owing to our advantageous procurement structures and the clear pricing of our collections, cost of materials grew less strongly than sales, resulting in further improved margins. The cost of materials ratio declined to 55.1 percent. Despite the higher headcount, the personnel cost ratio was only slightly up on the prior year, coming in at 13.28 percent.

All earnings margins show clear year-on-year improvements, demonstrating the effectiveness of the strategic decisions taken in recent years.

(Chart: Group balance sheet structure)

On the balance sheet date, 31 October 2007, our company again benefited from a balanced debt-equity profile, which once more illustrated the GERRY WEBER Group’s credit standing and financial stability. Our equity ratio declined slightly to 53.3 percent.

Our cash position remained excellent. The GERRY WEBER Group’s financial stability was also reflected in the improved gross cash flow which rose by 26.9 percent to EUR 57.0 million as a result of our good profitability.

Amounting to EUR 19.1 million, our capital spending was 6.8 percent lower on the previous year. We mainly invested in shop and store sponsoring and primarily in new HOUSES OF GERRY WEBER. Other focal points of investment included the expansion of HALLE 29 and improvements of our IT resources. Capital expenditure was largely funded from our cash resources and was fully covered by our operating cash flow at all times.

(Chart: Value added statement)

Our value added improved by 19.7 percent in the financial year 2006/2007. The difference between the company's output and the required input products and services amounted to EUR 119.7 million. The value added ratio advanced to 22.8 percent.

56.2 percent of our value added were paid out in the form of wages and salaries to our employees, 16.5 percent were paid in taxes and 7.7 percent were distributed as dividends to our shareholders.

Now let us have a look at those numbers and ratios which are of particular concern to you, our esteemed shareholders - namely the numbers and ratios per share.

(Chart: Key figures per share)

DVFA earnings per share rose from EUR 0.92 to EUR 1.18, while cash flow per share improved from EUR 1.90 to EUR 2.49.

In light of GERRY WEBER International AG's excellent earnings position, we are today proposing to you a profit distribution of EUR 11.5 million or EUR 0.50 per share. This improves on the previous year's payout by EUR 0.10 or 25 percent. The highest regular dividend ever paid out in the company's history is meant to give you, our esteemed shareholders, an appropriate share in the company's excellent results.

Appreciating by 54 percent during the financial year 2006/2007, our share clearly outperformed the DAX, MDAX and SDAX indexes which grew only by between 17 percent and 27 percent during the period. The total return, i.e. the price gain PLUS the dividend, came to 57 percent.

Having been a highflier for several years, our share was regrettably caught in the general downward trend in the international capital markets at the beginning of the current financial year. The financial market turbulence triggered by the US subprime crisis resulted in a brief slump in the share price, although the loss was relatively small compared to the general trend in the stock markets. Our share was able to recover already at the end of January and has advanced strongly ever since, once again demonstrating investors‘ sustained confidence in our company.

(Chart: Development of brand sales)

Ladies and Gentlemen,
The GERRY WEBER Group is represented by its three GERRY WEBER, TAIFUN and SAMOON brands which are all clearly positioned at the top in the respective market. Our strong brands shield the company against price-aggressive competitors und at the same time allow to withstand retailers’ pressure on prices and margins. The positioning of our brands and the long-standing familiarity with the customer target group have

also enabled us to create own trends, thereby lessening our exposure to market fluctuations.

The core brand, GERRY WEBER, is positioned in the upper mid-market segment and is one of the highest profile brands in the German fashion retail sector. GERRY WEBER scores name awareness ratings of 80 percent among women aged 30 to 64. This is not least due to our comprehensive sports sponsoring activities.

Not only are we the organisers of the GERRY WEBER OPEN, the only ATP lawn tennis tournament in Germany. We also remain closely associated with the sport of handball and have therefore renewed our sponsoring agreement with the two-time German champions and European cup winners, TBV Lemgo, until 2009.

Televised to ever larger audiences, the sports events featuring our core brand serve to raise our company‘s profile and image ratings at home and abroad on a sustained basis. The GERRY WEBER stadium, too, is increasingly becoming a beacon for our brand. In the past twelve months, our stadium hosted not only our tennis tournament but also the Olympic qualifiers in volleyball, indoor lawn soccer games, numerous handball and basketball games as well as boxing fights. Major entertainment acts such as Anna Netrebko, Rod Stewart and Peter Maffay enjoy performing in our multifunctional arena.

The past financial year saw sales of our core brand, GERRY WEBER, grow by 20.2 percent. Its contribution to Group revenues rose to 69.9 percent, thereby consolidating its eminent importance for the company. 54.2 percent of the core brand sales were generated in Germany. The share of foreign sales increased to 45.8 percent. Our core brand enjoys great popularity particularly in the Netherlands, UK/Ireland and Scandinavia followed by Austria and Switzerland, but also in Russia and the Middle East.

The GERRY WEBER brand profile is supported by two sublabels, GERRY WEBER EDITION and G.W. The GERRY WEBER EDITION single-item line caters to a shift in consumers' purchasing behaviour; today's women want to be able to complement their wardrobe selectively by buying basics and single items. The aggressively priced G.W. label supplies retailers with the latest fashions at fast intervals. The sublabels continued to demonstrate a highly gratifying development and made a sizeable contribution to the core brand's sales growth. The GERRY WEBER EDITION single-item line achieved a 25.0 percent revenue increase and accounted for approximately 26.0 percent of the core brand sales. Our G.W. label raised its sales by 20 percent compared to the prior year.

TAIFUN, our younger label, is positioned in the mid-priced segment and is characterised by a pronounced flair for current trends and fashion themes. The basic collection is complemented by knitwear and shirts sold under the TAIFUN SEPERATES sublabel. TAIFUN recorded slightly declining revenues in the financial year 2006/2007 and contributed 21.9 percent to total sales. The export share rose to 45.4 percent, reflecting the brand's strong position in the international market.

Our Group’s third brand, SAMOON, is positioned in a strongly growing niche market, namely quality-conscious women taking plus sizes between 40 and 54. The brand achieved 1.5 percent sales growth last year and generated 6.4 percent of total revenues with exports accounting for the balance of 40.4 percent.

All told, brand sales rose by 13.5 percent in the financial year 2006/2007.

The already high number of retailers selling our products continues to grow across all three brands. Apart from the number of customers, the showroom space per retailer has been growing as well. This means that retailers assign more and more space to our fashion every year, which has helped us to grow ahead of the market for several years.

With the HOUSES OF GERRY WEBER serving as powerful beacons for the brand in major cities, more and more retailers are encouraged to make available shop-in-shop space on their premises. It is evident that the GERRY WEBER Group’s strong retail position is increasingly pushing our wholesale business as well.

(Chart: Development of the licensing business)

To further build the profile of our brand, we have granted licences to selected licencees. Our licences for bags, shoes, eyewear and jewellery not only round off the GERRY WEBER brand universe but also help to improve the flexibility of our successful store concept.

The successful retail launch of the GERRY WEBER Men collection in autumn 2006 has given us access to a new target group. Comprised of wearable contemporary fashion, the menswear collection targets 30+ men who prefer to wear fashionable, sporty, stylish und neat clothes in their leisure time and at work. GERRY WEBER Men is currently stocked by approximately 240 German and international retailers.

Our total licence revenues rose to EUR 1.2 million in the financial year 2006/2007. In order to exploit the full potential of the menswear collection, we have hired a product manager who will actively support the GERRY WEBER Men licencee. We therefore expect to see a significant boost in the coming years. We have also signed up handball player Michael Kraus, member of the German international team and the 2007 world champion team, to endorse our brand, which will certainly help to raise awareness of GERRY WEBER Men further.

(Chart: Development of retail activities)

Ladies and gentlemen,
the GERRY WEBER Group's fast growth in recent years is mainly due to our strong expansion in the retail area. Numerous new HOUSES OF GERRY WEBER were once again opened in the past financial year alone. Another 28 were added during the first quarter of 2007/2008.

By starting our own retail activities, we have established a second distribution channel which lessens our dependence on the development of the wholesale market. Our own retail activities and the resulting experience at the point of sale make it easier to adjust the collections even more effectively to consumers' demand.

The Retail segment, which aggregates the sales of the HOUSES OF GERRY WEBER operated by the company in Germany and the revenues of the foreign distribution companies in the UK, Spain and Austria, raised its revenues to EUR 89.3 million in fiscal 2006/2007. This 49.3 percent improvement reflected both numerous new openings and same-store growth. Note that the sales of the franchised HOUSES OF GERRY WEBER in Germany and abroad are not counted towards the Retail business but towards the Wholesale business.

The HOUSES OF GERRY WEBER are multibrand stores which present the entire GERRY WEBER brand universe under one roof. Currently a total of 217 HOUSES OF GERRY WEBER are open for business, including 101 in Germany. At year-end approximately 280 company-operated or franchised HOUSES OF GERRY WEBER will be open for business worldwide.

Our HOUSES OF GERRY WEBER mean that we assume responsibility at the point of sale. The operation of our own retail business expanded our value chain and supports a potentially higher gross margin. Our own stores also enhance the image of our brand and this image is reflected back onto our traditional wholesale business which consequently benefits from added stimulation.

To complement our Retail activities we also operate mono-brand stores for TAIFUN and SAMOON.

Our retail strategy is geared to exploiting available market potentials in line with different showroom sizes. We operate a Germany-wide location scouting system to pinpoint and analyse first-class stores which become available for rental. Matching retail concepts are implemented in attractive locations and these concepts are subsequently refined and optimised with a view to maximising the turnover per square metre. Whatever the location and whatever the store size, we are today in a position to implement a matching retail concept with our brands and licensed products.

We have evolved into a vertically integrated systems supplier and make consistent use of all market opportunities resulting from our distribution concept. This way we have secured a unique position in the market which is why the continued expansion of our own retail activities remains one of our central strategic objectives, given that these activities have proven to be an important growth driver.

(Chart: Development of export share)

Another central issue is the ongoing internationalisation of our company which was reflected in an increase to 44.8 percent in our export share during the past financial year. While domestic Group revenues grew at a rate of 8.7 percent, international sales advanced by 22.6 percent. Our international retail activities, in particular, grew at a disproportionate rate, with wholesale sales increasing clearly as well.

(Chart: Key export countries)

The Netherlands, Scandinavia, UK/Ireland, Austria, Belgium and Switzerland are our most important export markets, even though the importance of other countries continues to increase. These markets include, in particular, Russia, Greece, Poland as well as the Middle and Far East. In Russia and in the Baltic countries we have already opened numerous HOUSES OF GERRY WEBER in conjunction with franchisees and we are also well positioned in the local retail trade.

While we primarily concentrate on the German locations, we draw on local franchise partners' expertise when it comes to launching our retail concept in international markets.

Ladies and gentlemen,
I would now like to report on the development in the current financial year.

(Chart: Development of the 1st quarter)

We had a brilliant start to the financial year 2007/2008, with both sales and earnings rising to new records. Compared to the prior-year period, Group sales increased by 14.4 percent to EUR 121.7 million. Brand sales rose by 12.0 percent to EUR 97.7 million, with our GERRY WEBER core brand growing by 15.6 percent to EUR 70.5 million. Retail revenues improved by 21.5 percent to EUR 27.1 million. EBIT climbed at a disproportionate rate by 30.3 percent to EUR 9.9 million.

(Chart: Outlook)

We intend to push ahead our fast pace of growth in the coming quarters. Targeting sales of EUR 575 million to EUR 580 million, we are working towards another double-digit increase in Group revenues. Incoming orders for our Spring/Summer Collection 2008 as well as the first and second collection for the Autumn/Winter Season 2008/2009 were up 14.7 percent and 13.0 percent on the respective prior-year figures, demonstrating that our company is excellently positioned to attain this goal.

We also want to raise our EBIT margin to 11.0 percent. In addition, net profit will increase at a disproportionate rate as a result of the corporate tax reduction in Germany.

Looking forward to the financial year 2008/2009, we anticipate renewed double-digit growth in our sales and earnings. Sales are to double to EUR 1 billion over the next four years, with the EBIT margin rising to 15 percent at the same time.

Sales growth is to be supported primarily through the opening of additional HOUSES OF GERRY WEBER. In the current financial year alone, a total of 90 multi-brand stores are to be added to our network, half of which will be company-operated with the other half being operated by franchisees. The franchised HOUSES OF GERRY WEBER will predominantly be based abroad.

Over the following four-year period we will open some 70 to 90 company-operated or franchised HOUSES GERRY WEBER annually. The total number of our multi-brand stores is to rise to between 400 and 500 in the coming years, with two thirds of these stores being located abroad. Our medium-term goal is to sell approximately 40 percent of our products through company-operated or franchised HOUSES OF GERRY WEBER.

The expansion of the monobrand stores will be pushed ahead concurrently. We are planning new openings both for TAIFUN and for SAMOON in the next few years. We have clearly expanded the collections for both brands so that they can “carry” their own stores. This stand-alone retail presence will ensure even greater visibility for the brands and give them an additional boost. Next to Ulla Popken, SAMOON is the best known German retail brand for plus sizes already today. We consequently see very good market opportunities both for TAIFUN and for SAMOON and anticipate growing sales for both brands.

In the current financial year we also plan to install another 300 shop-in-shop outlets, thereby raising the profile of our brand in the retail trade. Approximately one third of these new outlets will be based abroad. Retailers are increasingly looking for strong partners assuming a part of the responsibility for their showroom and sales space. We will exploit this trend with a view to strengthening its market position vis-à-vis the retail sector. The number of shop-in-shop outlets currently stands at approximately 1,280.

In addition, we are currently running a pilot project to prepare the launch of a concession-based retail format. The 12-month test phase in four department stores demonstrated that same-space sales can be boosted by approximately 30 percent by putting in concessions staffed with our own employees.

We also anticipate incremental sales from the further development of our online shop. The idea is to gain exposure to our female customers wherever they prefer to spend their time, i.e. not only downtown but increasingly also on the internet. Visitors to our

GERRY WEBER eSHOP can fill their shopping baskets with items from our GERRY WEBER, TAIFUN und SAMOON ranges and order them on a combined basis. German e-commerce is growing at double-digit rates already today and we want to carve a sizeable slice out of this market based on our optimised online offering. We therefore expect our online sales to grow to approximately EUR 10 million.

Our company's continued internationalisation remains a central strategic issue. We expect to grow our business particularly in our traditional export markets as well as in the Middle East, eastern Europe and China.

As we continue to evolve into a vertically integrated systems supplier, we envisage good opportunities for pushing ahead the company's growth in the next few years. In addition to continued sales growth, this includes sustained earnings improvements. Fast and cost-optimised processes across all areas of our company are a prerequisite for continued double-digit margin growth.

An important role in this context is played by our procurement structures which are subject to a permanent optimisation process. To achieve these steady improvements both in terms of costs and quality, we have developed a specific system which allows us to integrate more cost-efficient production locations into the Group's structures. This enables us to respond fast and flexibly to changes in the procurement markets.

In order to be able to raise our efficiency even further in the future, we will relocate our production from Southern China to Northern China and into the Chinese hinterland so as to benefit from labour cost differentials within the country. Also, existing production sites in Eastern Europe will be successively replaced with more competitive locations such as Ukraine, Belarus and Moldova.

We anticipate considerable cost savings from subcontracting the complete inventory and logistics management for our finished products. Effective 1

November 2007, all processes from incoming goods, stock-keeping, quality management and making-up to shipping have been carried out by an external provider of logistics services. In addition to the cost advantages already mentioned, we anticipate ensuring optimum delivery times and punctuality.

Fiscal 2006/2007 also saw the launch of automatic replenishment which means that individual items will automatically be reordered without any need for manual intervention by staff. The required data is captured at the point of sale and transmitted to the warehouse where it is cleared for order picking so that the merchandise can be shipped with the next delivery. In addition, the company plans to introduce an IT-based cross supply system which allows insufficient stock levels in a given HOUSE OF GERRY WEBER to be replenished from sufficient stocks at other HOUSES OF GERRY WEBER.

At present we are preparing the introduction of RFID technology which permits to identify and secure merchandise all along the supply chain from the production facility to the point of sale. We also expect the combination of RFID and EAS electronic article surveillance to deliver marked cost savings.

We will continue to reduce our costs on a sustained basis and enhance our company's competitiveness by constantly tapping new procurement markets, outsourcing services to efficient providers and putting in place intelligent IT systems in our logistics operations.

Strong brands, a flexible distribution system, efficient production and purchasing processes as well as an optimised logistics concept have created the basis for the dynamic growth demonstrated by the company today. We intend to build on these success factors and to continue our own business trend which has successfully set us apart from our competitors in previous years.

Ladies and gentlemen,
I would like to thank you for your attention.