

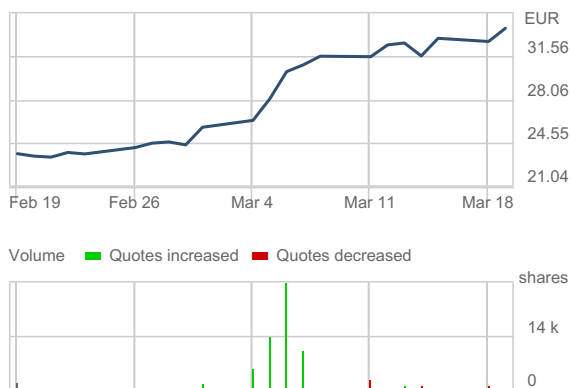
# FACT SHEET

# TRATON

## COMPANY PROFILE

With its brands Scania, MAN, Navistar, and Volkswagen Truck & Bus, TRATON SE is the parent and holding company of the TRATON GROUP and one of the world's leading commercial vehicle manufacturers. The Group's product portfolio comprises trucks, buses, and light-duty commercial vehicles. "Transforming Transportation Together. For a sustainable world." — this intention underlines the Company's ambition to have a lasting and sustainable impact on the commercial vehicle business and on the Group's commercial growth.

## SHARE CHART



## SHAREHOLDER STRUCTURE

Name	Share in %
Volkswagen Finance Luxemburg S.A.	89.72
Free-Float	10.28
As of 2019/12/13	

## FINANCIAL CALENDAR

2024/04/26	3M 2024 Interim Statement
2024/06/13	2024 Annual General Meeting
2024/07/26	2024 Half-Year Financial Report
2024/10/28	9M 2024 Interim Statement

## EXECUTIVE BOARD



**Christian Levin**  
CEO  
and CEO Scania



**Dr. Michael Jackstein**  
CFO and CHRO



**Catharina Modahl Nilsson**  
Executive Board Member,  
responsible for TRATON Group  
Product Management



**Alexander Vlaskamp**  
Executive Board Member  
and CEO MAN



**Mathias Carlbäum**  
Executive Board Member  
and CEO Navistar



**Antonio Roberto Cortes**  
Executive Board Member and  
CEO Volkswagen Truck & Bus

## SUPERVISORY BOARD

› <b>Hans Dieter Pötsch</b> Chairman of the Supervisory Board	› <b>Michael Lyngsie</b> Deputy Chairman of the Supervisory Board
› <b>Ödgård Andersson</b>	› <b>Torsten Bechstädt</b>
› <b>Dr. Manfred Döss</b>	› <b>Mari Carlquist</b>
› <b>Gunnar Kilian</b>	› <b>Daniela Cavallo</b>
› <b>Dr. Albert Kirchmann</b>	› <b>Jürgen Kerner</b>
› <b>Dr. Julia Kuhn-Piëch</b>	› <b>Lisa Lorentzon</b>
› <b>Nina Macpherson</b>	› <b>Bo Luthin</b>
› <b>Dr. Dr. Christian Porsche</b>	› <b>Karina Schnur</b>
› <b>Dr. Wolf-Michael Schmid</b>	› <b>Josef Sedlmaier</b>
› <b>Frank Witter</b>	› <b>Markus Wansch</b>

## STOCK FUNDAMENTALS

ISIN	DE000TRAT0N7
WKN	TRATON
Share type	Ordinary
Bloomberg Code	8TRA:GR
Ticker	8TRA
Index	SDAX
Segment	Prime Standard
Last Dividend	EUR 0.70 (for 2022)
No. of shares	500.000.000
Market Cap	EUR 16.93 bn
52 week high	33.08 EUR
52 week low	17.07 EUR
Stock exchanges	Frankfurt Stock Exchange / Nasdaq Stockholm

## ANNUAL FIGURES

€ million		Q4 2023	Q3 2023	Q2 2023	Q1 2023	FY 2023	FY 2022
<b>TRATON GROUP</b>							
Sales revenue	in € million	12,697	11,321	11,669	11,186	46,872	40,335
Operating profit	in € million	1,068	895	966	834	3,763	1,564
RoS	%	8.4	7.9	8.3	7.5	8.0	3.9
Number of employees	Number	103,621	102,962	101,879	100,353	103,621	100,356
<b>TRATON Operations</b>							
Unit sales	Number	88,708	81,361	83,527	84,587	338,183	305,485
Sales revenue	in € million	12,384	11,018	11,395	10,940	45,736	39,554
Operating profit	in € million	1,123	955	1,038	987	4,103	1,973
RoS	%	9.1	8.7	9.1	9.0	9.0	5.0
<b>TRATON Financial Services</b>							
Sales revenue	in € million	431	421	385	352	1,589	1294
Operating profit	in € million	49	62	76	(20)	168	80
<b>Corporate Items</b>							
Sales revenue	in € million	(119)	(117)	(110)	(107)	(453)	(513)
Operating profit	in € million	(103)	(123)	(148)	(134)	(508)	(489)
<b>Scania Vehicles &amp; Services</b>							
Incoming orders	Number	22,299	23,083	19,780	18,918	84,080	82,071
Unit sales	Number	28,984	21,293	23,824	22,626	96,727	85,232
thereof trucks	Number	27,369	20,110	22,402	21,611	91,652	80,238
thereof buses	Number	1,615	1,183	1,262	1,015	5,075	4,994
Sales revenue	in € million	5,232	4,027	4,450	4,172	17,878	15,316
Operating profit	in € million	636	442	532	554	2,164	1,175
RoS	%	12.2	11.0	12.0	13.3	12.1	7.7
<b>MAN Truck &amp; Bus</b>							
Incoming orders	Number	20,945	16,321	23,423	26,094	86,783	109,717
Unit sales	Number	31,789	28,071	28,840	27,333	116,033	84,513
thereof trucks	Number	22,985	20,295	20,768	19,655	83,703	58,123
thereof buses	Number	2,072	1,304	1,410	917	5,703	4,806
thereof vans	Number	6,732	6,472	6,662	6,761	26,627	21,584
Sales revenue	in € million	4,169	3,607	3,361	3,404	14,811	11,331
Operating profit	in € million	289	242	280	197	1,007	(4)
RoS	%	6.9	6.7	7.7	5.8	6.8	0.0
<b>Navistar Sales &amp; Services</b>							
Incoming orders	Number	23,393	16,400	5,226	15,913	60,932	86,019
Unit sales	Number	20,714	22,385	23,243	22,548	88,890	81,892
thereof trucks	Number	17,818	18,873	19,595	19,246	75,532	69,073
thereof buses	Number	2,896	3,512	3,648	3,302	13,358	12,819
Sales revenue	in € million	2,685	2,773	2,847	2,738	11,042	10,501
Operating profit	in € million	188	202	172	172	734	502
RoS	%	7.0	7.3	6.0	6.3	6.6	4.8
<b>Volkswagen Truck &amp; Bus</b>							
Incoming orders	Number	8,848	8,786	8,411	7,694	33,739	57,042
Unit sales	Number	7,451	9,671	7,933	12,148	37,203	54,136
thereof trucks	Number	6,242	7,964	6,983	9,764	30,953	47,074
thereof buses	Number	1,209	1,707	950	2,384	6,250	7,062
Sales revenue	in € million	534	677	556	709	2,477	2,952
Operating profit	in € million	31	69	52	65	217	309
RoS	%	5.9	10.1	9.4	9.2	8.8	10.5

**TRATON SE**

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