

## COMPANY PROFILE

With its brands Scania, MAN, Navistar, and Volkswagen Truck & Bus, TRATON SE is the parent and holding company of the TRATON GROUP and one of the world's leading commercial vehicle manufacturers. The Group's product portfolio comprises trucks, buses, and light-duty commercial vehicles. "Transforming Transportation Together. For a sustainable world." — this intention underlines the Company's ambition to have a lasting and sustainable impact on the commercial vehicle business and on the Group's commercial growth.

## SHARE CHART



## SHAREHOLDER STRUCTURE

Name	Share in %
Volkswagen Finance Luxemburg S.A.	89.72
Free-Float	10.28

As of 2019/12/13

## FINANCIAL CALENDAR

2024/03/05	2023 Annual Report
2024/03/05	2024 Annual Results Conference
2024/04/26	3M 2024 Interim Statement
2024/06/13	2024 Annual General Meeting
2024/07/26	2024 Half-Year Financial Report
2024/10/28	9M 2024 Interim Statement

## EXECUTIVE BOARD



**Christian Levin**  
CEO  
and CEO Scania



**Dr. Michael Jackstein**  
CFO and CHRO



**Catharina Modahl Nilsson**  
Executive Board Member,  
responsible for TRATON GROUP  
Product Management



**Mathias Carlbaum**  
Executive Board Member  
and CEO Navistar



**Antonio Roberto Cortes**  
Executive Board Member and  
CEO Volkswagen Truck & Bus



**Alexander Vlaskamp**  
Executive Board Member  
and CEO MAN

## SUPERVISORY BOARD

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|--|--|
| › <b>Hans Dieter Pötsch</b><br>Chairman of the Supervisory Board | › <b>Michael Lyngsie</b><br>Deputy Chairman of the Supervisory Board |
| › <b>Ödgård Andersson</b>  | › <b>Torsten Bechstädt</b>   |
| › <b>Dr. Manfred Döss</b>  | › <b>Mari Carlquist</b>  |
| › <b>Gunnar Kilian</b>   | › <b>Daniela Cavallo</b>   |
| › <b>Dr. Albert Kirchmann</b>                                    | › <b>Jürgen Kerner</b>   |
| › <b>Dr. Julia Kuhn-Piëch</b>                                    | › <b>Lisa Lorentzon</b>  |
| › <b>Nina Macpherson</b>   | › <b>Bo Luthin</b>   |
| › <b>Dr. Dr. Christian Porsche</b>                               | › <b>Karina Schnur</b>   |
| › <b>Dr. Wolf-Michael Schmid</b>                                 | › <b>Josef Sedlmaier</b>   |
| › <b>Frank Witter</b>  | › <b>Markus Wansch</b>   |

## STOCK FUNDAMENTALS

ISIN	DE000TRAT0N7
WKN	TRATON
Share type	Ordinary
Bloomberg Code	8TRA:GR
Ticker	8TRA
Index	SDAX
Segment	Prime Standard
Last Dividend	EUR 0.70 (for 2022)
No. of shares	500.000.000
Market Cap	EUR 10.21 bn
52 week high	21.42 EUR
52 week low	13.86 EUR
Stock exchanges	Frankfurt Stock Exchange / Nasdaq Stockholm

## ANNUAL FIGURES

€ million		Q3 2023	Q2 2023	Q1 2023	Q4 2022	FY 2022	FY 2021
<b>TRATON GROUP</b>							
Sales revenue	in € million	11,321	11,669	11,186	11,789	40,335	30,620
Operating profit	in € million	895	966	834	955	1,564	393
RoS	%	7.9	8.3	7.5	8.1	3.9	1.3
Number of employees	Number	102,962	101,879	100,353	100,356	100,356	97,235
<b>TRATON Operations</b>							
Unit sales	Number	81,361	83,527	84,587	88,342	305,485	271,608
Sales revenue	in € million	11,018	11,395	10,940	11,559	39,554	30,103
Operating profit	in € million	955	1,038	987	733	1,973	677
RoS	%	8.7	9.1	9.0	6.3	5.0	2.2
<b>TRATON Financial Services</b>							
Sales revenue	in € million	421	385	352	361	1294	964
Operating profit	in € million	62	76	(20)	366	80	259
<b>Corporate Items</b>							
Sales revenue	in € million	(117)	(110)	(107)	(131)	(513)	(447)
Operating profit	in € million	(123)	(148)	(134)	(144)	(489)	(543)
<b>Scania Vehicles &amp; Services</b>							
Incoming orders	Number	23,083	19,780	18,918	23,521	82,071	116,798
Unit sales	Number	21,293	23,824	22,626	26,848	85,232	90,366
thereof trucks	Number	20,110	22,402	21,611	25,075	80,238	85,930
thereof buses	Number	1,183	1,262	1,015	1,773	4,994	4,436
Sales revenue	in € million	4,027	4,450	4,172	4,645	15,316	13,927
Operating profit	in € million	442	532	554	465	1,175	903
RoS	%	11.0	12.0	13.3	10.0	7.7	6.5
<b>MAN Truck &amp; Bus</b>							
Incoming orders	Number	16,321	23,423	26,094	27,861	109,717	143,531
Unit sales	Number	28,071	28,840	27,333	28,651	84,513	93,668
thereof trucks	Number	20,295	20,768	19,655	19,835	58,123	66,837
thereof buses	Number	1,304	1,410	917	1,969	4,806	4,629
thereof vans	Number	6,472	6,662	6,761	6,847	21,584	22,202
Sales revenue	in € million	3,607	3,361	3,404	3,511	11,331	10,934
Operating profit	in € million	242	280	197	39	(4)	(447)
RoS	%	6.7	7.7	5.8	1.1	0.0	(4.1)
<b>Navistar Sales &amp; Services</b>							
Incoming orders	Number	16,400	5,226	15,913	12,084	86,019	42,588
Unit sales	Number	22,385	23,243	22,548	21,984	81,892	30,305
thereof trucks	Number	18,873	19,595	19,246	18,459	69,073	25,113
thereof buses	Number	3,512	3,648	3,302	3,525	12,819	5,192
Sales revenue	in € million	2,773	2,847	2,738	2,861	10,501	3,557
Operating profit	in € million	202	172	172	168	502	41
RoS	%	7.3	6.0	6.3	5.9	4.8	1.2
<b>Volkswagen Truck &amp; Bus</b>							
Incoming orders	Number	8,786	8,411	7,694	14,929	57,042	57,241
Unit sales	Number	9,671	7,933	12,148	10,896	54,136	57,405
thereof trucks	Number	7,964	6,983	9,764	9,249	47,074	52,794
thereof buses	Number	1,707	950	2,384	1,647	7,062	4,611
Sales revenue	in € million	677	556	709	654	2,952	2,113
Operating profit	in € million	69	52	65	61	309	171
RoS	%	10.1	9.4	9.2	9.3	10.5	8.1

**TRATON SE**

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