

COMPANY PROFILE

About ZEAL:

ZEAL Network SE, Germany's leading online provider of state-licensed lottery products, is a Hamburg based Group which mainly brokers customers' tickets to the state lottery companies through the brands Lotto24.de and Tipp24.com, for which it receives a commission. The offerings include among others »Lotto 6aus49«, »Spiel 77«, »Super 6«, »EuroJackpot«, »GlücksSpirale«, lotto clubs, »Keno« and the »Deutsche Fernsehlotterie«. Founded in Germany in 1999 as Tipp24 SE, it was initially set up as a lottery broker. In 2005, it was floated on the Frankfurt Stock Exchange (Prime Standard) and became one of the most successful initial public offerings (IPOs) in Germany at the time. In 2009, the Group changed its focus from lottery brokerage to the secondary lottery business. Shortly after this, it moved its registered office to London and was renamed as ZEAL Network SE in November 2014. In May 2019, ZEAL completed the takeover of Lotto24 AG, returned its Tipp24 secondary lottery to the German brokerage business in October 2019 and relocated its registered office back to Germany in the same month.

SHARE CHART



FINANCIAL CALENDAR

Jun 01, 2021	Annual General Meeting
Aug 12, 2021	Publication half-yearly financial report
Aug 12, 2021	Conference Call
Nov 11, 2021	Publication quarterly statement (call-date Q3)
Nov 11, 2021	Conference Call

MANAGEMENT BOARD



Dr Helmut Becker
(CEO)



Jonas Mattsson
(CFO)

SUPERVISORY BOARD

> Peter Steiner (Chairman)	> Oliver Jaster (Deputy Chairman)
> Thorsten H. Hehl	> Marc Peters
> Jens Schumann	> Frank Strauß

STOCK FUNDAMENTALS

ISIN	DE000ZEAL241
WKN	ZEAL24
Share type	Ordinary
Bloomberg Code	TIMA@GR
Reuters Code	TIMGn.DE
Ticker	TIMA
Branch	Media/ Entertainment/ Lottery
Index	SDAX
Segment	Prime Standard
Last Dividend	0.80 EUR (2019 per anno)
No. of shares	22,396,070
Market Cap	EUR 829.77 mn
52 week high	46.50 EUR
52 week low	27.50 EUR
Stock exchanges	Frankfurt am Main
Rating	-

SHAREHOLDER STRUCTURE

33.89	
20.18	
4.46	
3.58	
26.32	
11.57	
66.11	Free float (acc. to Deutsche Börse)

ANNUAL FIGURES

	31.12.2020	31.12.2019	31.12.2018	31.12.2017	31.12.2016
in ths Euro					
Revenue	87,023	113,475	154,751	134,295	112,935
Other operating income	3,633	8,096	4,901	6,951	26,703
Total operating performance	90,656	121,571	159,652	141,246	139,638
Operating expenses					
Personnel expenses	(21,870)	(22,964)	(28,837)	(28,630)	(26,705)
Amortization/depreciation on intangible assets and property, plant and equipment	(11,956)	(8,845)	(1,147)	(1,255)	(2,166)
Other operating expenses	(56,292)	(68,963)	(83,690)	(85,758)	(70,405)
Total marketing expenses	(32,183)	(21,706)	(19,666)	(19,131)	(14,830)
Total direct costs of operations	(10,840)	(29,311)	(44,323)	(43,365)	(33,909)
Total other costs of operations	(13,269)	(17,946)	(19,701)	(23,262)	(21,666)
Result from operating activities (EBIT)	5,375	9,067	46,595	25,181	37,956
Revenues from financial activities	3,502	273	331	385	390
Expenses from financial activities	(996)	(912)	(204)	(335)	(237)
Financial result	2,694	(727)	(322)	50	(1,445)
Result from ordinary activities	7,856	8,328	37,985	25,231	36,511
Income taxes	37	(6,610)	(11,322)	(8,053)	(10,560)
Consolidated net profit	7,893	1,718	26,663	17,178	25,951
Earnings per share (basic and diluted, in EUR/share)	0.37	0.09	3.18	2.04	3.09
Weighted average of ordinary shares outstanding (diluted and undiluted, in shares)	22,357,556	17,098,042	8,385,088	8,385,088	8,385,088

QUARTERLY FIGURES

	Q3 2020	Q2 2020	Q1 2020	Q3 2019	Q2 2019	Q1 2019	Q3 2018
in Ths Euro							
Revenues	20,569	24,272	19,024	15,717	40,999	36,462	38,229
Other operating income	1,281	634	414	6,176	901	911	954
Total operating performance	21,850	24,906	19,438	21,893	41,900	37,373	39,183
Operating expenses							
Personnel expenses	(5,398)	(11,195)	(4,954)	(5,994)	(5,664)	(5,508)	(7,128)
Amortization/depreciation on intangible assets and property, plant and equipment	(2,211)	(2,214)	(2,340)	(2,434)	(1,439)	(269)	(284)
Other operating expenses	(12,903)	(18,312)	(11,761)	(19,139)	(17,323)	(19,511)	(19,100)
Total marketing expenses	(6,976)	(11,774)	(6,554)	(5,052)	(5,880)	(5,157)	(4,143)
Total direct costs of operations	(2,333)	(2,916)	(1,987)	(9,057)	(7,093)	(10,648)	(9,791)
Total other costs of operations	(3,594)	(3,622)	(3,220)	(5,030)	(4,350)	(3,706)	(5,166)
Result from operating activities (EBIT)	4,886	(2,064)	42	(8,493)	11,571	9,776	12,721
Revenues from financial activities	790	1,429	1,107	28	89	30	58
Financial result	917	2,071	(169)	(79)	(7)	61	84
Result from ordinary activities	5,810	(27)	(188)	(8,572)	11,550	9,837	12,805
Income taxes	350	252	340	5,068	(4,116)	(2,951)	(3,819)
Consolidated net profit	6,160	225	152	(3,504)	7,434	6,886	8,986
Earnings per share (diluted and undiluted, in EUR/share)	0.27	0.02	0.00	(0.16)	0.46	0.83	1.07

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