

Siltronic Roadshow Presentation

May / June 2018

Financials improved strongly over the last years

Adjusted¹ financial figures (EUR million)	2013	2014	2015	2016	2017	Q1 / 2018
Sales	875.5	853.4	931.3	933.4	1.177,3	327.4
EBIT	(87.3)	(31.6)	2.7	27.0	235.7	96.6
EBIT margin in %	(10.0)	(3.7)	0.3	2.9	20.0	29.5
EBITDA	112.6	117.7	124.0	146.0	353.1	122.3
EBITDA margin in %	12.9	13.8	13.3	15.6	30.0	37.4
CapEx	39.7	40.7	75.0	88.8	123.2	33.4
Free cash flow ²	64.7	86.3	37.4	19.0	169.6	-
Net cash flow ²	-	-	-	39.6	124.8	112.4

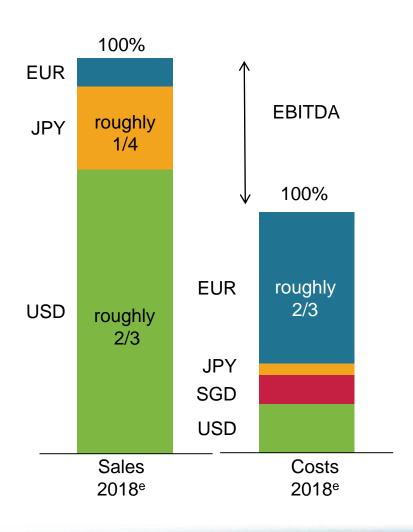
¹ Figures 2013-2014 adjusted for consolidation effects resulting from acquisition of SSW and restructuring

² Starting 2018, Siltronic will be reporting the key figure "net cash flow" instead of "free cash flow". Net cash flow represents free cash flow without the time shifts created by inflow and return of customer prepayments which, due to the size, impairs the meaningfulness of free cash flow.



Increasing FX exposure due to higher margins

FX exposure



USD exposure 2018

hedging ratio approx. 40%

excl. profit

hedging ratio approx. 75%

JPY exposure 2018

hedging ratio approx. 30%

excl. profit

hedging ratio approx. 50%

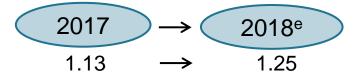
At FX rates (1.25/135) negative impact on sales by approx. EUR 100m and on EBITDA by approx. EUR 60m

Chance USD, in EUR million

1 ct ~ EUR 7.5m sales

~ EUR 6.5m gross margin

~ EUR 4.5m EBITDA after hedging



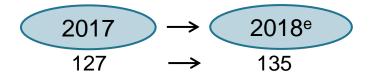
- ~ EUR -90m sales
- ~ EUR -55m EBITDA

Change JPY, in EUR million

1 JPY ~ EUR 2m sales

~ EUR 2m gross margin

~ EUR 1m EBITDA after hedging



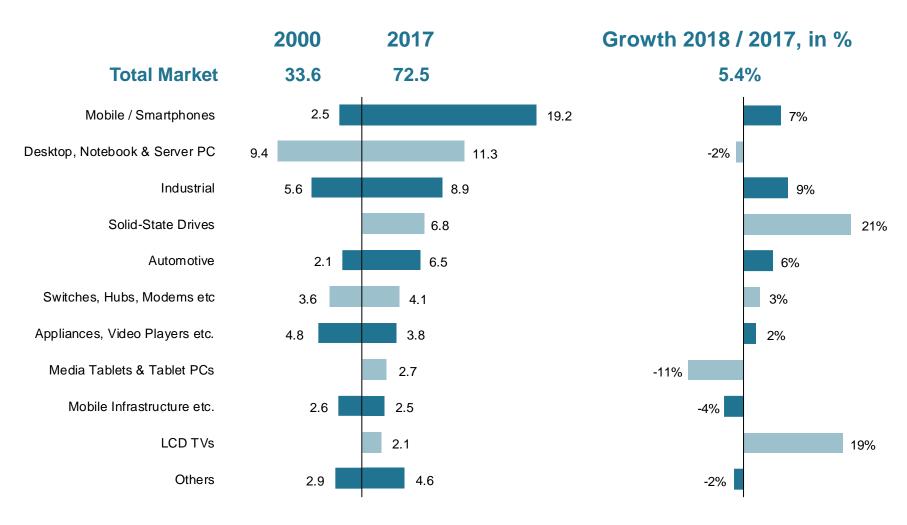
~ EUR -17m sales

~ EUR -10m EBITDA



IHS Markit forecasts 5.4% growth for silicon area in 2018 with broad based growth in a wide range of applications.

Wafer demand 2000 / 2017, in bn cm²

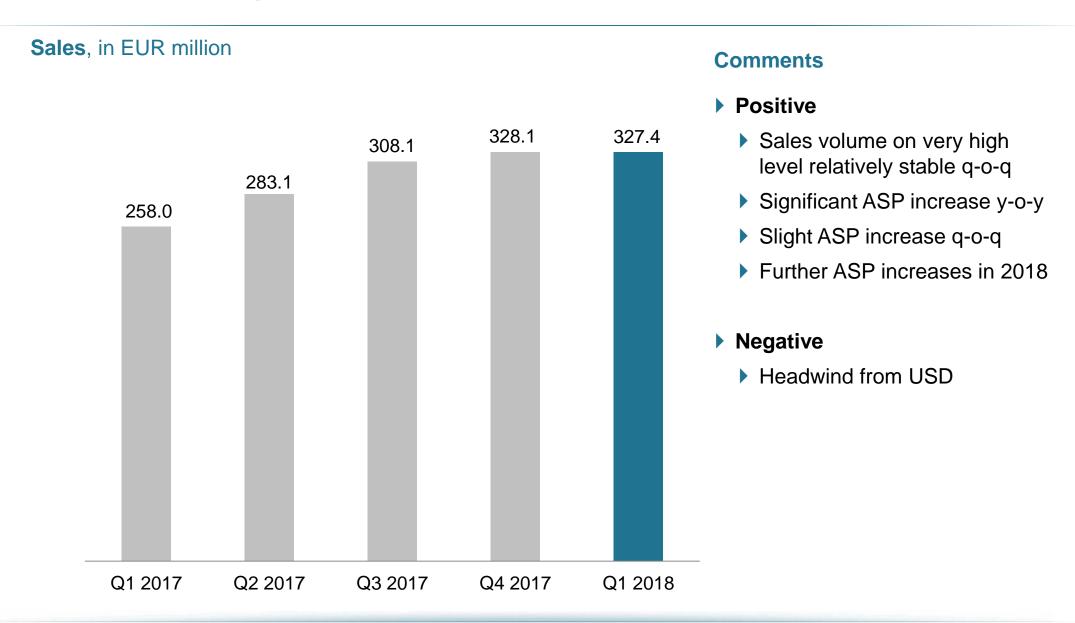


Source: IHS Markit Technology (Semiconductor Silicon Demand Forecast Tool, Q2'18 Update)





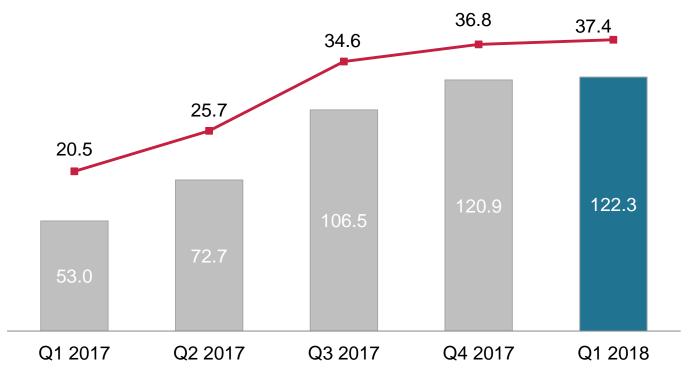
Q1 sales on high Q4 level despite headwind from USD





EBITDA and EBITDA-margin also on high Q4 level

EBITDA margin in %; EBITDA in EUR million

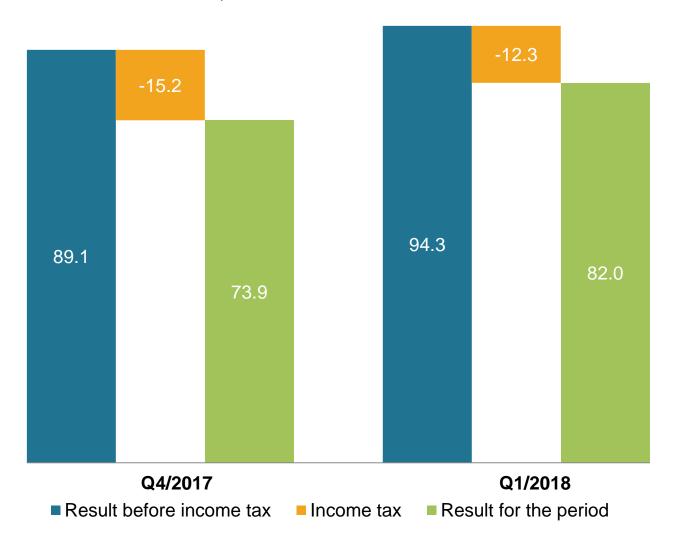


Comments

- Positive
 - Significantly higher ASP y-o-y
 - Further price increases q-o-q
 - Cost of sales per wafer area slightly decreased
- Negative
 - Headwind from USD

Net profit increased further

Result and income tax, in EUR million



Comments

- Net profit of EUR 82.0m in Q1/2018
- Main reason: lower depreciation
- EUR 18.7m expenses for effective taxes in Q1/2018
- ▶ EUR 6.4m income from deferred tax assets (one-time effect in Q1)

Equity further improved, stable equity ratio of ~50%

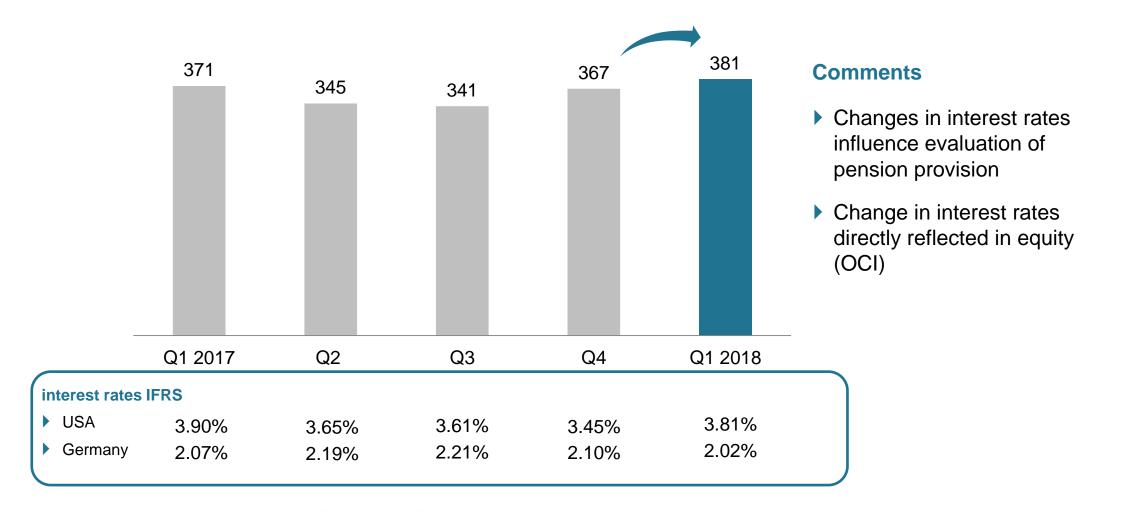
Balance sheet, in EUR million

Assets	Mar 31, 2018	Dec 31, 2017	Comments Mar 31, 2018	Equity and liabilities	Mar 31, 2018	Dec 31, 2017	Comments Mar 31, 2018
Non-current	554.4	546.6		Equity	707.1	637.9	
PP&E	518.2	513.3		Siltronic	703.1	637.3	
Other fixed	36.2	33.3	22 intangibles (related to SSW) 2 hedging	Other shareholders	4.0	0.6	Samsung's 22% in SSW
Current	861.4	705.8		Liabilities	708.7	614.5	
Inventories and contract assets	156.4	149.9		Pension provision	380.7	367.2	Germany and US
Trade receivables	172.5	159.9		Other provisions	72.2	54.6	45 personnel related (e.g. early retirement)
				Trade liabilities	83.5	67.1	
Other current	41.7	53.9	18 hedging	Customer prepayments	106.6	69.8	
Cash and fixed term deposits	490.8	342.1		Other	65.7	55.8	55 employee-related 3 hedging
Total	1,415.8	1,252.4		Total	1,415.8	1,252.4	



Fluctuations in pension provision due to interest rate movements

Pension provision, in EUR million



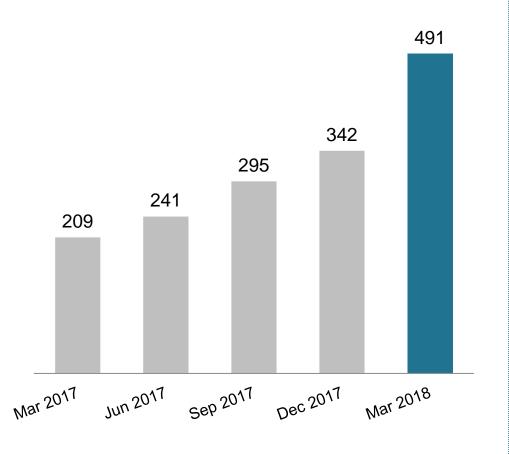


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Net financial assets on an all-time high in Q1 2018 Dividend payment of EUR 75m in April 2018

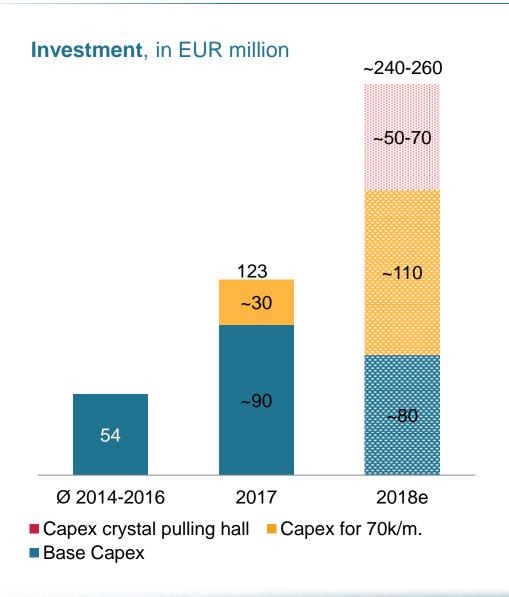
Net financial assets, in EUR million



First dividend payment since IPO in 2015

- Successful financial year 2017 leads to first dividend payment since IPO
- Dividend of EUR 2.50 per share approved by the Annual General Meeting on April 19, 2018

Capex 2018: EUR 240m to EUR 260m

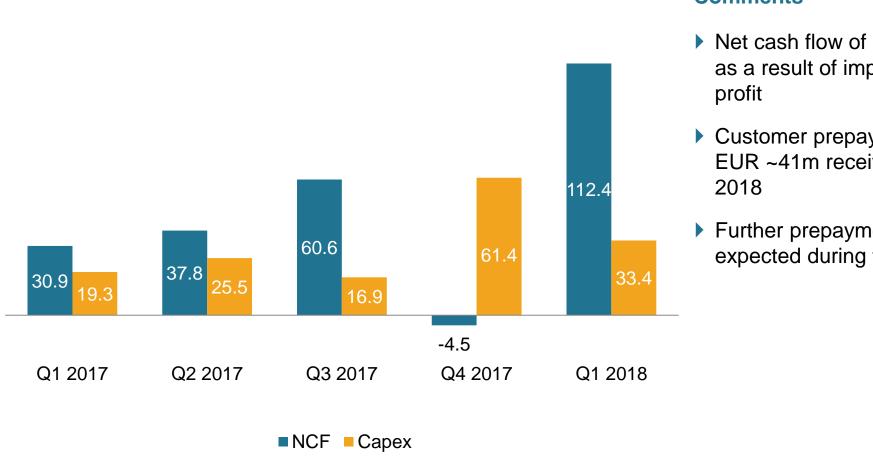


Comments

- Capex of EUR ~140m for 70k wafers/month over 2 years
- Capex in 2018 includes new crystal pulling hall in Singapore to create sufficient crystal pulling capacity to further expand wafer capacity in 2020
- Due to long lead-times additional crystal pullers already ordered
- Capex base level to sustain business:
 - MOB (maintenance of business)
 - Capabilities
 - Cost reductions
 - Automation

Increasing net cash flow generation boosted by net profit

Capex and NCF, in EUR million



Comments

- Net cash flow of EUR 112.4m as a result of improved net
- Customer prepayments of EUR ~41m received in Q1
- Further prepayments expected during the year



Siltronic Outlook for 2018 (as of March 5, 2018), confirmed

EBITDA margin	close to 40%
ROCE	clearly higher than in 2017
Net cash flow	clearly higher than in 2017
Sales	clearly above EUR 1.3bn, depending on FX effects
R&D	approx. 5% of sales
Cost position	negative effect on savings potential due to tariff increases and inflation
FX effects	assuming an EUR/USD exchange rate of 1.25 and an EUR/JPY exchange rate of 135 negative FX impact of approx. EUR 100m on sales and approx. EUR 60m on EBITDA
Depreciation	approx. EUR 90m
Tax rate	between 15% and 20%
Financial result	relatively stable
СарЕх	approx. between EUR 240m and EUR 260m
Earnings per share	significantly higher than in 2017



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Additional Information

ISIN: DE000WAF3001

WKN: WAF300

Deutsche Börse: WAF

Listing: Frankfurt Stock Exchange

Prime Standard

Financial Calendar

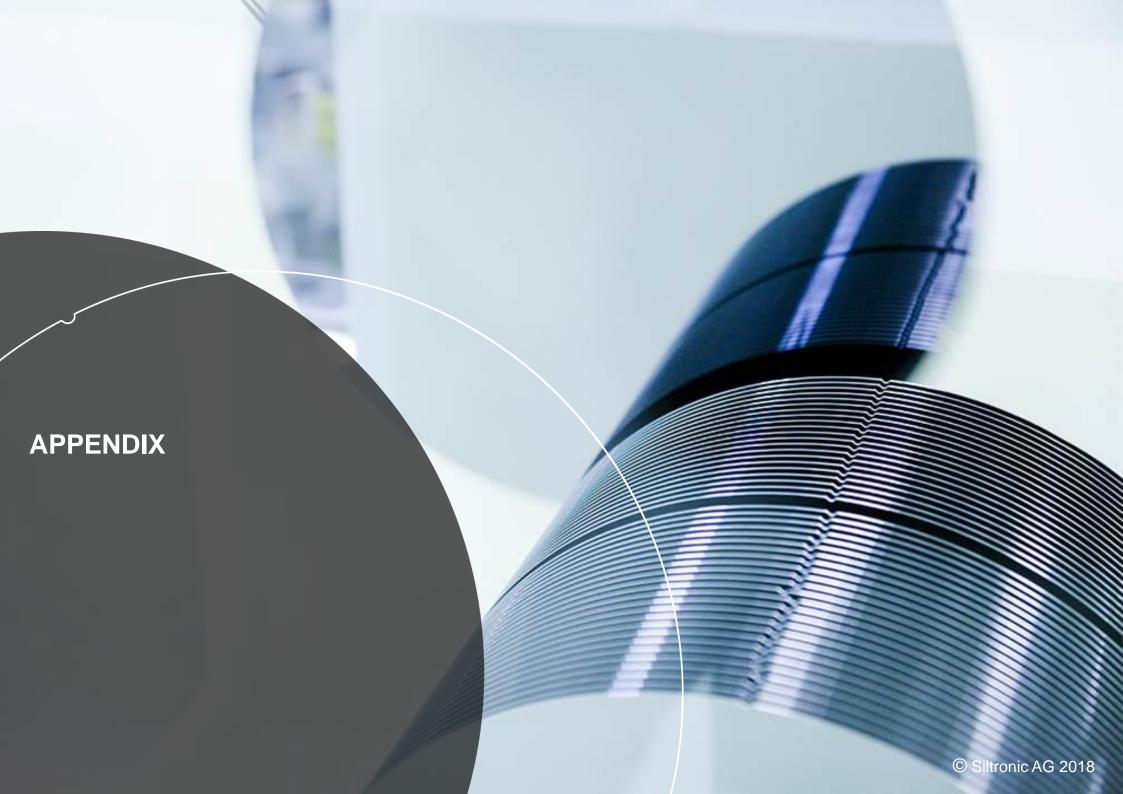
Q2 2018 Results July 25, 2018

Q3 2018 Results October 25, 2018



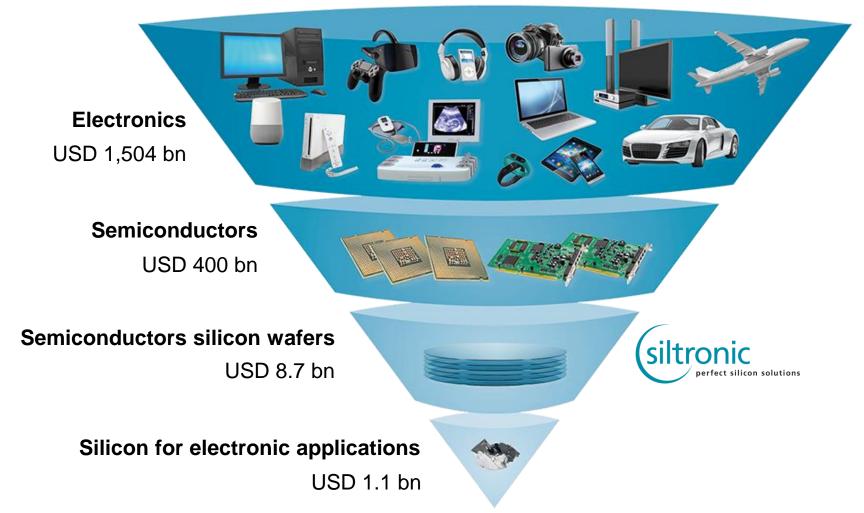






Increasing demand for electronic devices and new applications drive semiconductor growth, which in turn fuels silicon demand.

Electronics Value Chain 2017

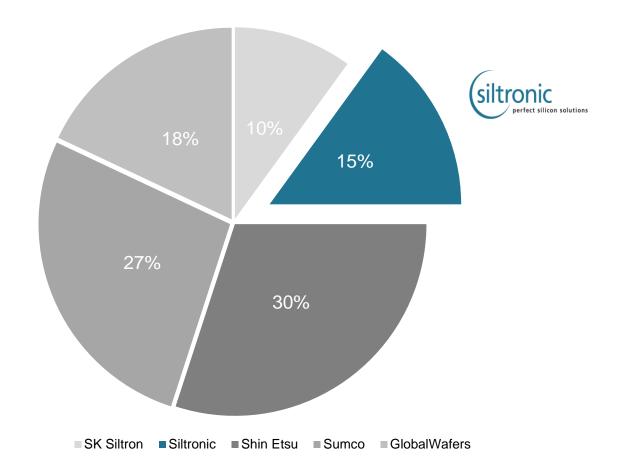


Source: Electronics (IC Insights), Semiconductors (WSTS, only silicon-based), Silicon wafers (SEMI SMG), Electronic applications (estimate)



Siltronic is a strong wafer supplier with leading-edge technology

Top 5 wafer producers serve more than 90% of market across all diameters

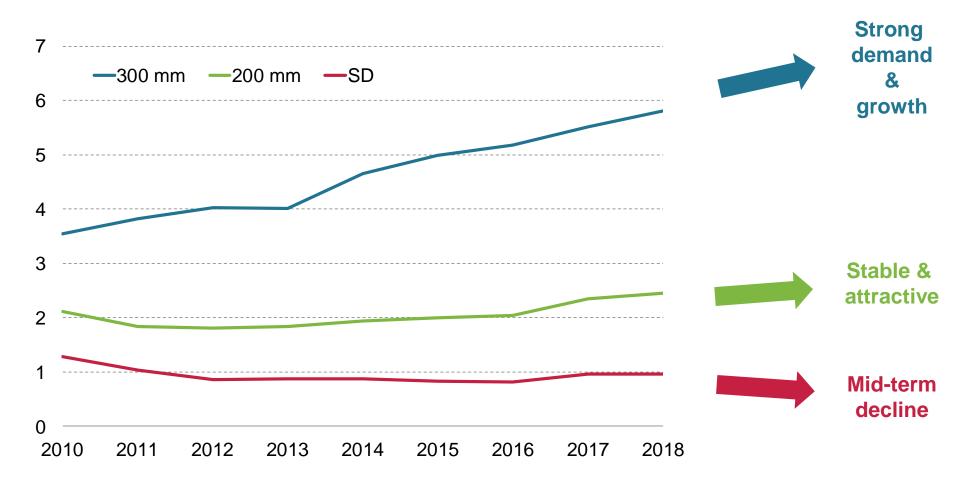


Sources: reported company revenues FY 2017, converted to USD million



Siltronic is focused on growing 300 mm and attractive 200 mm business.

Development of total wafer demand per diameter, in mn 300 mm equivalents per month



Source: SEMI up to Mar 2018

Customer base well diversified across all major semiconductor silicon wafer consumers

Siltronic is a supplier to all top 20 Silicon wafer consumers









































Siltronic well positioned at all major Silicon consumers

Top 10 customers represent ~**73**% of 2017 **revenues**

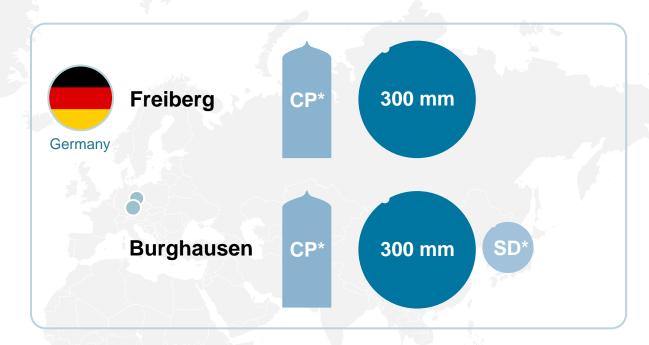
Source: Company Information, Siltronic



International manufacturing network supports market leadership and business focus



- ► Central R&D hub in Burghausen
- ► High volume facilities for 300 mm in Germany and Singapore
- Among world's newest & largest fabs in Singapore

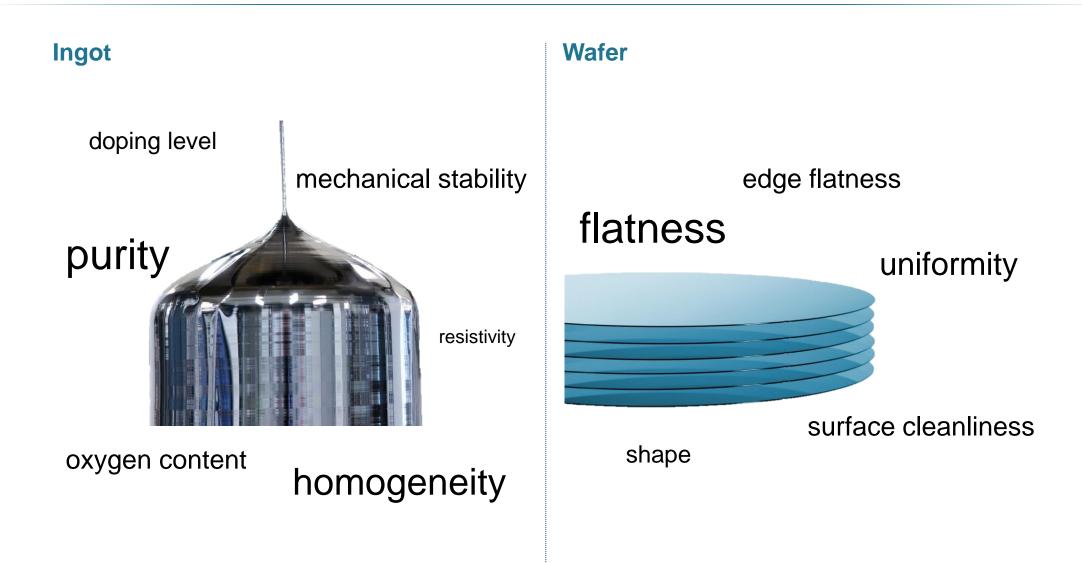




*CP = Crystal Pulling | *SD = 150 mm and smaller

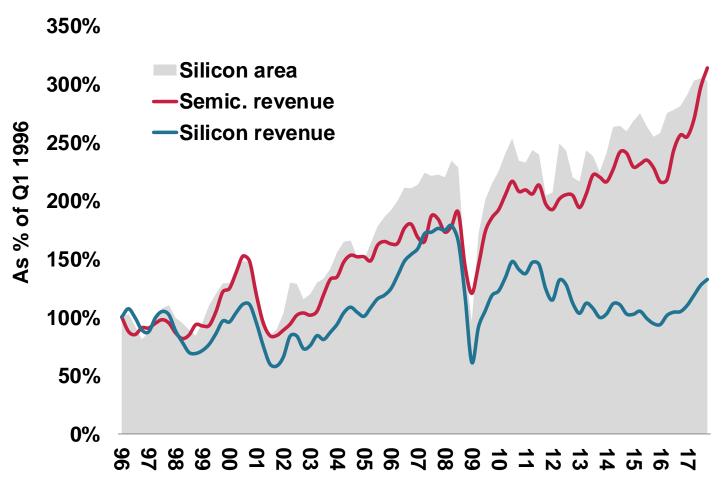


Continuous improvement of key ingot and wafer properties to meet customers' requirements



Semiconductor Revenue vs Silicon Area and Silicon Revenue.

Semiconductor vs Silicon Revenue and Silicon Area



Source: WSTS and SEMI up to Q4 2017



Silicon area demand continues to grow

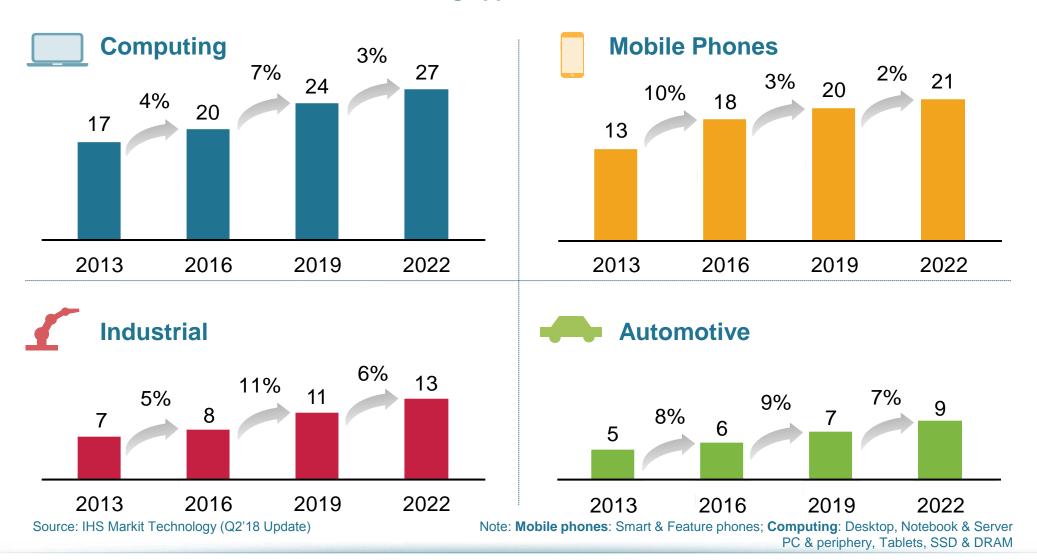


Source: SEMI (Silicon Area until 2017), IHS Markit Technology (Semiconductor Silicon Demand Forecast Tool, Q2'18 Update, Estimate 2018



Silicon demand for industrial and automotive applications is expected to grow stronger in the next years.

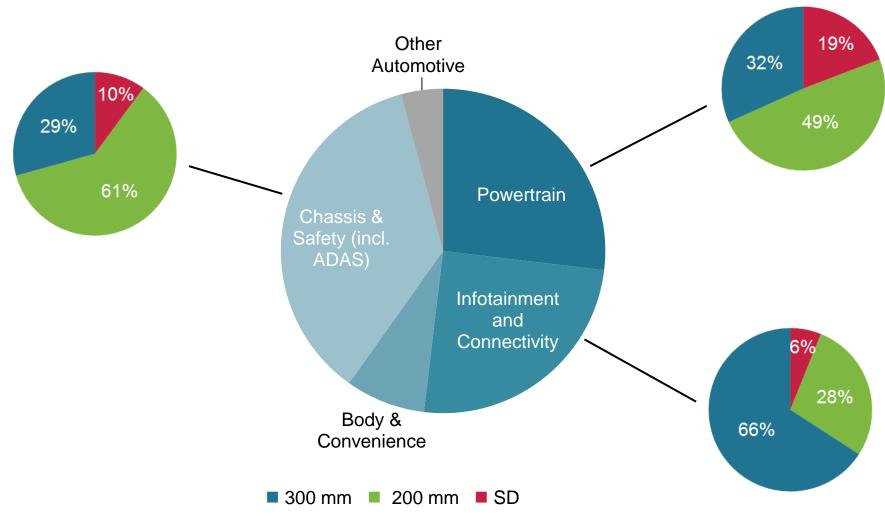
Silicon demand for main wafer consuming applications, bn cm² and CAGR





Within a car, most silicon is used for powertrain, infotainment and safety.





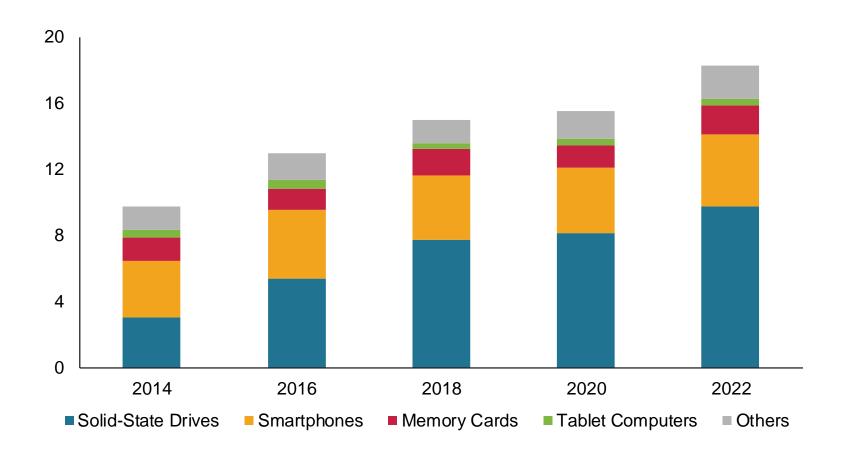
¹ ADAS = advanced driver assistance system

Source: IHS Markit Technology (Q1 2018 Update)



Silicon demand for NAND driven by growing demand for solidstate drives and increasing storage in smartphones.

NAND silicon area demand by applications, bn cm² p.a.

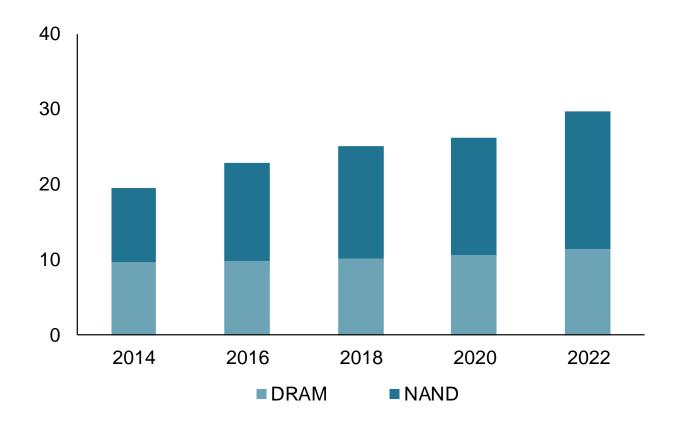


Source: IHS Markit Technology (Semiconductor Silicon Demand Forecast Tool, Q2'18 Update)



NAND is the growth engine in the memory sector. Silicon area for DRAM only shows moderate growth.

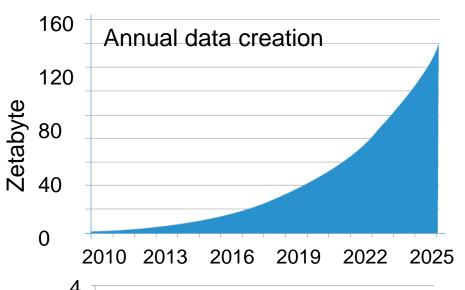
Split of memory silicon area market by DRAM and NAND, bn cm² p.a.



Source: IHS Markit Technology (Semiconductor Silicon Demand Forecast Tool, Q2'18 Update)

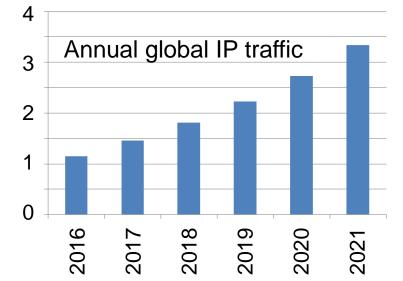


Silicon is needed to generate much more data, but even more Silicon is needed to store, move and process ever more data



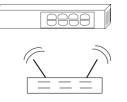
- ▶ The number of networked devices will grow from ~17 billion in 2016 to ~27 billion in 2021
- By 2020, data centers are expected to have 1.84 Zetabytes of storage: If SSDs for this were stacked, they would stretch 430 km high -- the distance from Munich to Vienna
- Strong increase in cloud storage will drive 300 mm silicon demand for memory as well as high bandwidth communication





- With 24% CAGR, annual global IP traffic will reach 3.3 ZB per year by 2021:
- It would take more than 5 million years to watch the amount of video that will cross global IP networks each month in 2021.
- Infrastructure required to support this traffic includes items like routers, switches, hubs,
 5G and cell equipment





Source: Cisco VNI Forecast, IDC Data Age 2025 Study, Cisco Cloud Index (GCI), IHS, Siltronic Estimate

Zetabyte / year

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