

# Q3 2024

# A QUARTER AS EXPECTED

**Dr. Michael Heckmeier & Claudia Schmitt**  
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# KEY MESSAGES OF TODAY'S CALL

**Q3 2024 as expected**



**Wafer demand weakness ongoing**

**Promissory note loan successfully placed**

**2024 Guidance aligned with delayed qualifications**

# A GLANCE AT Q3 2024

## 357.3

Sales in EUR mn  
+1.7% vs. Q2 2024

## 25.0

EBITDA Margin in %  
Q2 2024: 25.8%

## 0.60

Earnings per share in EUR  
Q2 2024: EUR 0.73

## 93.5

Capex in EUR mn  
Mainly for new fab in SGP

## -65.0

Net cash flow in EUR mn  
Negative due to ongoing investments

## Prices

Slightly negative  
Long-Term Agreements as contracted



# FINANCIALS Q3 2024

# P&L: Q3 2024 FIGURES AS EXPECTED

## Profit & Loss, in EUR million

	Q3 2024	Q2 2024	9M 2024	9M 2023
<b>Sales</b>	<b>357.3</b>	<b>351.3</b>	<b>1,052.2</b>	<b>1,157.2</b>
Gross profit	69.2	70.6	209.9	293.0
<i>Gross Margin, in %</i>	<i>19.4</i>	<i>20.1</i>	<i>20.0</i>	<i>25.3</i>
<b>EBITDA</b>	<b>89.4</b>	<b>90.6</b>	<b>270.7</b>	<b>342.8</b>
<i>EBITDA Margin, in %</i>	<i>25.0</i>	<i>25.8</i>	<i>25.7</i>	<i>29.6</i>
<b>EBIT</b>	<b>28.9</b>	<b>33.0</b>	<b>97.8</b>	<b>194.5</b>
<i>EBIT Margin, in %</i>	<i>8.1</i>	<i>9.4</i>	<i>9.3</i>	<i>16.8</i>
<b>Net Income</b>	<b>18.8</b>	<b>22.4</b>	<b>68.8</b>	<b>169.0</b>
EPS, in EUR	0.60	0.73	2.19	5.13

## Comments Q3 / 9M 2024

### Sales

- Q3 qoq: Slight increase driven by higher wafer area sold; opposing effect from product mix and slightly negative impacts from prices and FX
- 9M yoy: Decline mainly due to lower volumes, in addition small negative effects from FX, product mix and prices

### EBITDA (Margin)

- Q3 qoq: Neg. FX hedging result drives margin below Q2 level
- 9M yoy: 1/3 of margin decline due to FX hedging result

### EBIT (Margin)

- Dampening impact from increasing depreciation

### Net income

- Burden from interest result, caused by high capex

# BALANCE SHEET: INCREASING FIXED ASSETS, SYN LOAN PARTLY DRAWN; EQUITY RATIO UNCHANGED AT 47%

## Balance Sheet Composition

	Sep 30, 2024	Dec 31, 2023
<b>Assets</b> , in EUR mn	<b>4,650</b>	<b>4,505</b>
Fixed Assets	81%	77%
Inventories	7%	7%
Receivables	6%	6%
Cash & Securities	6%	10%
<b>Equity &amp; Liabilities</b> , in EUR mn	<b>4,650</b>	<b>4,505</b>
Equity	47%	47%
Provisions	5%	5%
Financial Liabilities	25%	20%
Liabilities & Prepayments	23%	28%

## Comments Sep 30, 2024 vs. Dec 31, 2023

### Fixed assets EUR +312 mn

- Further increase to EUR 3.8 bn, with a still elevated invest level clearly exceeding depreciation

### Working Capital EUR +206 mn

- Decrease in trade payables, particularly those related to capex

### Cash & Securities EUR -168 mn

- Operating cash flow < payments for capex + dividend

### Equity Ratio 47%

- Unchanged healthy level

### Financial Liabilities EUR +243 mn

- Syn loan partly drawn (EUR 200 mn)

# 2024 CAPEX SIGNIFICANTLY REDUCED YOY BUT STILL ON A HIGH LEVEL

Investment, in EUR million

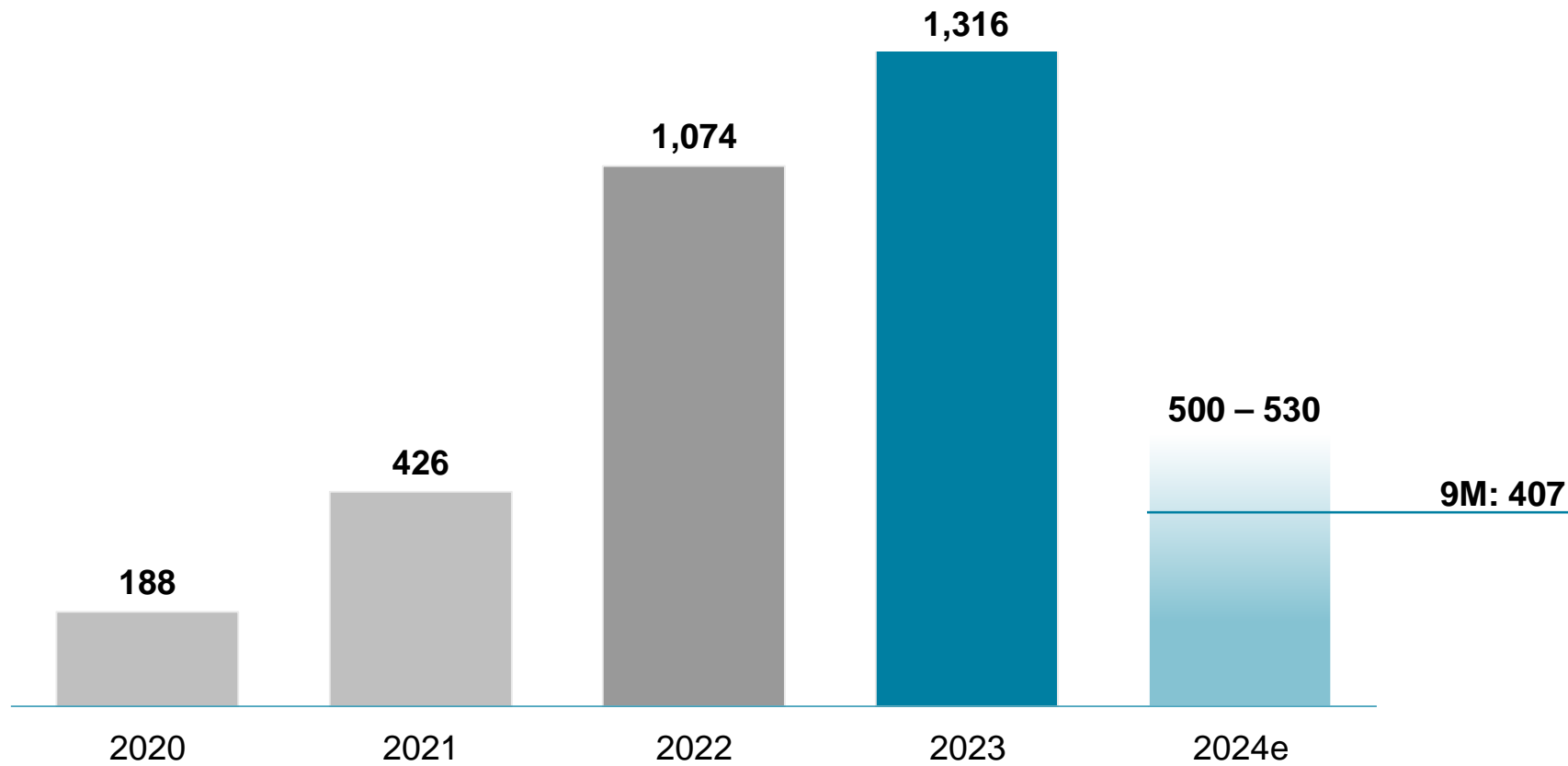


Chart not to scale



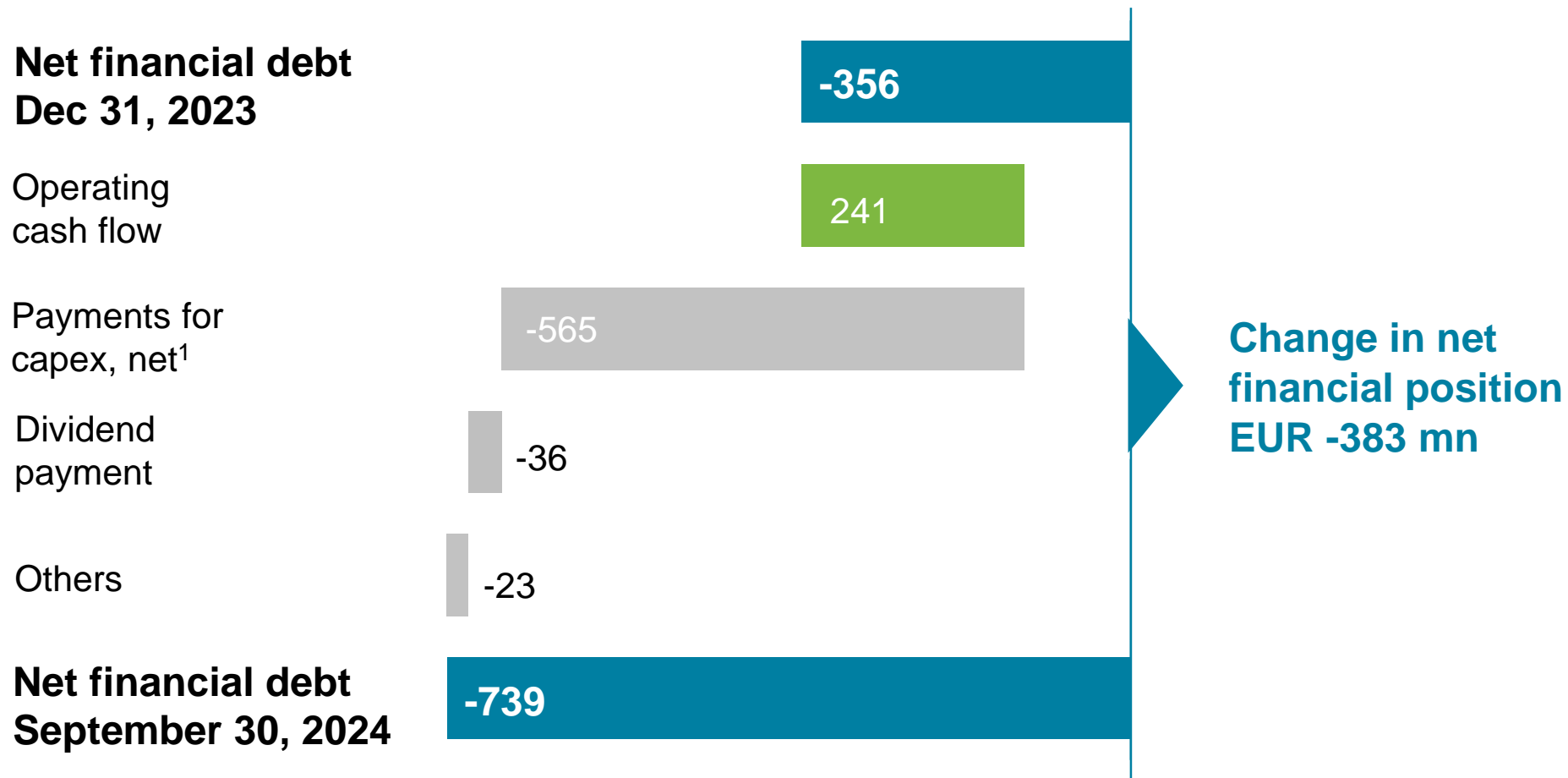
**Capex 2024**  
Mainly for new Fab in SGP



**Capex**  
Payments clearly exceeding invest level, i.e. significant reduction of liabilities

# INCREASE IN NET FINANCIAL DEBT ALONG WITH HIGH CAPEX PAYMENTS

Net Financial Debt, in EUR million

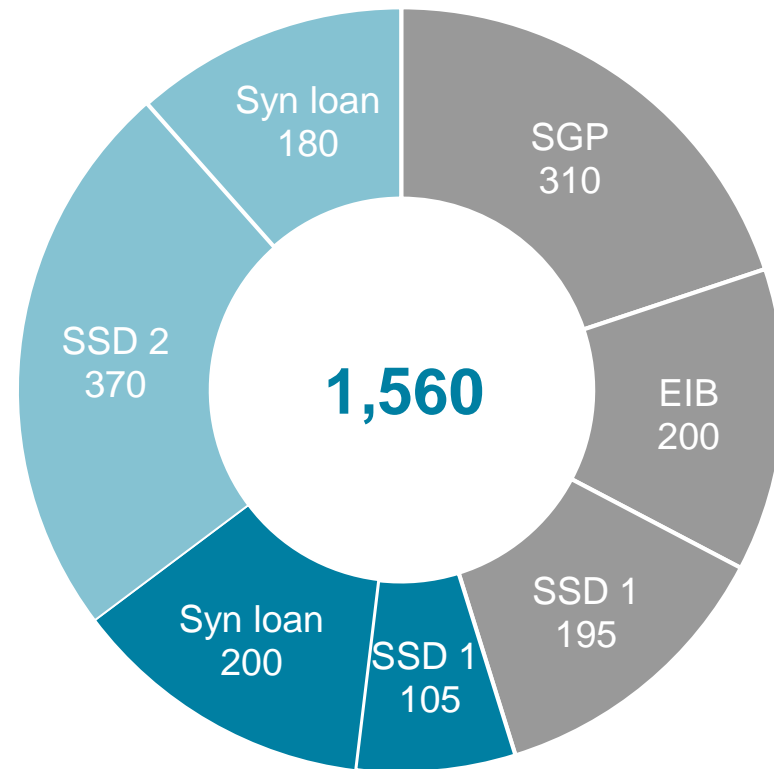


<sup>1</sup>netted with investment grant



# SUCCESSFUL PLACEMENT OF PROMISSORY NOTE LOAN IN SEPTEMBER

Debt financing instruments<sup>1</sup>, in EUR million



- Fixed loans, drawn
- Variable loans, drawn
- Syn loan / SSD 2, not drawn yet



## Promissory note loan 2

Placed in September, payout in October

Maturities:

3.5, 5 and 7 years



## Syn loan

EUR 200 mn drawn in Q1-Q3 2024

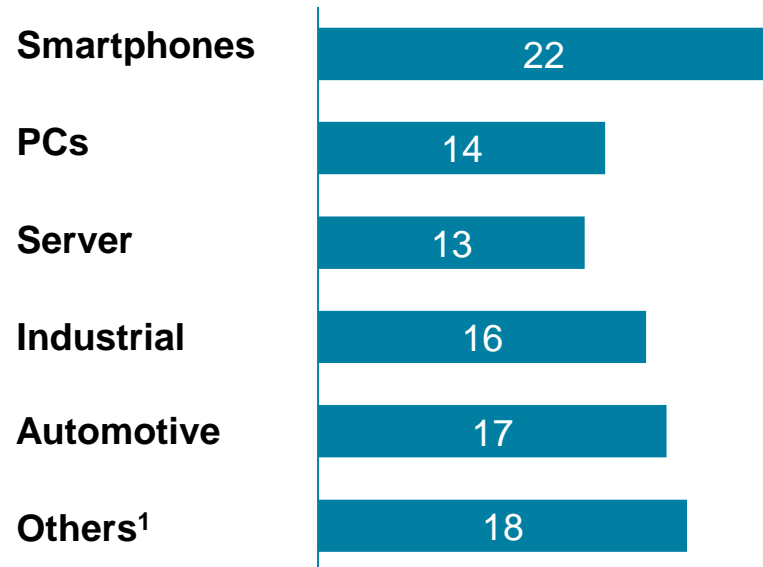
Figures rounded

SSD=Schuldscheindarlehen (Promissory Note Loan), <sup>1</sup> as of October 2024

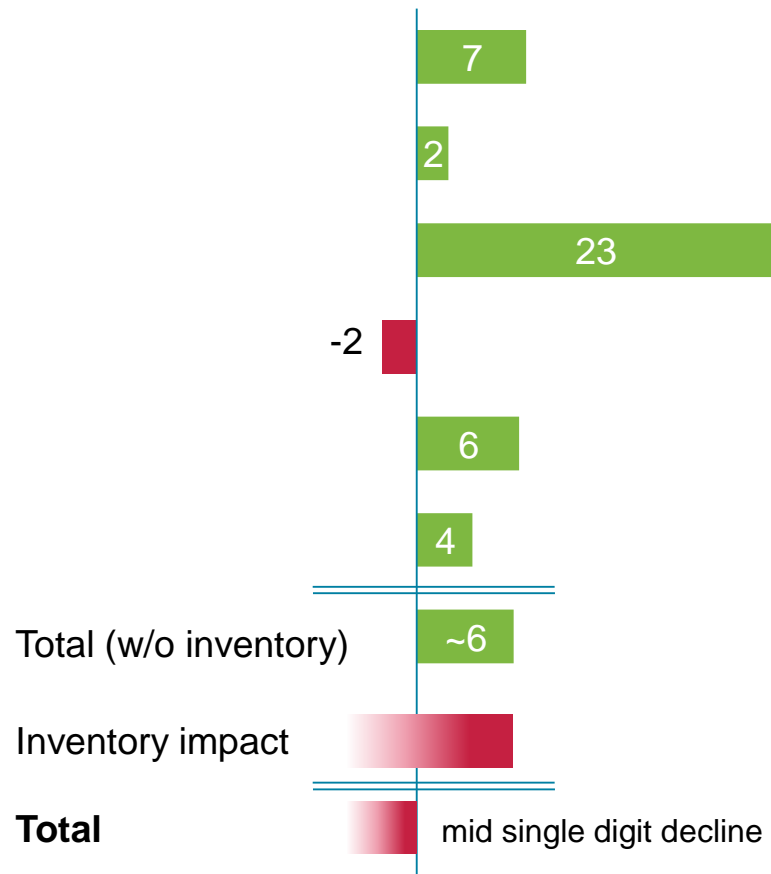
# OUTLOOK 2024

# END MARKET GROWTH STILL NEGATIVELY OVERCOMPENSATED BY EXCESS INVENTORY

Consumption of wafers by end use 2023, in %

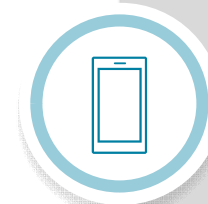


Growth in demand for wafer area 2024 vs. 2023, in %



## Server

Strong growth with AI pushing net content



## Smartphones

Modest recovery



## Industrial & Automotive

Automotive forecast lowered based on weaker outlook

Source: Siltronic estimates, <sup>1</sup> Infrastructure Telecommunications, game consoles, consumer electronics such as televisions, white goods such as refrigerators. Chart not to scale.

# TOTAL INVENTORIES FOR MEMORY AND LOGIC PEAKED IN 2023, POWER STILL INCREASING

Semiconductor inventories per sector<sup>1</sup>

## Memory



Inventory levels decreasing slowly;  
High End DRAM improved due to HBM, other  
DRAM and NAND still elevated (customer  
dependent)

## Logic



Different inventory levels of customers,  
overall decreasing slowly

## Power/Others



Power inventories based on newest data  
points further increased



## Customers

Vary significantly –  
most positive results  
value and not volume  
driven



## Siltronic

Impact depends on  
customer exposure

<sup>1</sup>Source: Siltronic estimates and respective company data up to Q2 2024 including finished goods, work-in progress and raw materials

# STATUS UPDATE OF OUR NEW 300 MM FAB IN SINGAPORE



## Ramp speed

- 2024 ~ 100k/month equipment capacity at the end of December
- 2025 with reduced ramp speed
- 2026 ramp according to market demand

## Customer qualifications

- Major customer qualifications have been delayed into next year
- Qualifications are relevant for the depreciation start of the new fab

# 2024 GUIDANCE SLIGHTLY ADJUSTED

## Sales

High single digit percent below prior year

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## EBITDA Margin

Between 24% and 26%

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## Depreciation

Between EUR 230 and 250 mn

## EBIT

Significant decline

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## Capex

Between EUR 500 and 530 mn

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## Net cash flow

Improved compared to previous year, but remains significantly negative

Assumption for Q4: FX rate EUR/USD 1,10



# Financial Calendar and Events

Nov 13, 2024	Nov 21, 2024	Nov 25, 2024	Dec 2, 2024	Dec 5, 2024
<b>Berenberg reverse Roadshow</b>	<b>Morgan Stanley TMT Conference, Barcelona</b>	<b>Eigenkapitalforum Frankfurt</b>	<b>Berenberg Pennyhill Conference, London</b>	<b>Bofa virtual Tech Fieldtrip</b>

## Investor Relations Contacts



**Verena Stütze**

[investor.relations@siltronic.com](mailto:investor.relations@siltronic.com)  
Tel. +49 89 8564-3133



**Stephanie Malgara**

[investor.relations@siltronic.com](mailto:investor.relations@siltronic.com)  
Tel. +49 89 8564-3133

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