

# Q2 2024 MANAGING ONGOING SOFT DEMAND WITH RESILIENCE

Dr. Michael Heckmeier & Claudia Schmitt July 25, 2024

## **KEY MESSAGES OF TODAY'S CALL**



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## MANAGING THE SOFT DEMAND

# **Production**

Focus on productivity and efficiency

# Labor

Adjusted to reduced output – e.g. qualified hiring freeze

# **Working Capital**

Effective management

# Capex

Restrictive approval of investments

# **Dividend**

Reduced to EUR 1.20 per share for 2023

# Costs

Even more intensified emphasis



# Q2 2024 AFFECTED BY ONGOING WEAK WAFER DEMAND

351.3

Sales in EUR mn 2.3% vs. Q1 2024

**25.8** 

EBITDA Margin in %

Q1 2024: 26.4%

0.73

Earnings per share in EUR

Q1 2024: EUR 0.86

140.6

Capex in EUR mn
Mainly for new fab in SGP

**-95.0** 

Net cash flow in EUR mn Negative due to ongoing investments

**Prices** 

Almost stable Q2 vs. Q1



# FINANCIALS Q2 2024

As expected



## **Q2 FIGURES AS EXPECTED**

#### **Profit & Loss**, in EUR million

	Q2 2024	Q1 2024	H1 2024
Sales	351.3	343.5	694,8
Gross profit	70.6	70.1	140.7
Gross Margin, in %	20.1	20.4	20.3
EBITDA	90.6	90.8	181.4
EBITDA Margin, in %	25.8	26.4	26.1
EBIT	33.0	36.0	69.0
EBIT Margin, in %	9.4	10.5	9.9
Net Income	22.4	27.7	50.1
EPS, in EUR	0.73	0.86	1.59

#### Comments Q2 vs. Q1 2024

#### Sales

- Slight increase (+2.3%) driven by higher wafer area sold
- FX and prices almost stable

#### **EBITDA** (Margin)

- EBITDA on Q1 level, effect of higher sales offset by expected decline in FX hedging result
- Margin still around 26%

#### **EBIT**

Decrease due to increasing level of planned depreciation

#### **Net income**

 Decline along with EBIT + additional impact by lower financial result as a result of high capex payments

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# EQUITY RATIO UNCHANGED AT 47% – INCREASING FIXED ASSETS, SYN LOAN PARTLY DRAWN

#### **Balance Sheet Composition**

	Jun 30, 2024	Dec 31, 2023
Assets, in EUR mn	4,620	4,505
Fixed Assets	80%	77%
Inventories	7%	7%
Receivables	6%	6%
Cash & Securities	7%	10%
Equity & Liabilities, in EUR mn	4,620	4,505
Equity	47%	47%
Provisions	5%	5%
Financial Liabilities	23%	20%
Liabilities & Prepayments	25%	28%

#### Comments Jun 30, 2024 vs. Dec 31, 2023

#### Fixed assets EUR +242 mn

 Further increase to EUR 3.7 bn; declining invest level, but still clearly exceeding depreciation

#### Working Capital EUR +127 mn

- DSO back on normal level compared to Q1
- Decrease in trade payables, particularly those related to capex

#### Cash & Securities EUR -129 mn

Operating cash flow < payments for capex + dividend</li>

#### Equity Ratio 47%

Unchanged healthy level

#### Financial Liabilities EUR +181 mn

Syn loan partly drawn in H1 (EUR 150 mn)

# 2024 CAPEX REDUCED TO A RANGE BETWEEN EUR 500 AND 530 MILLION

**Investment,** in EUR million

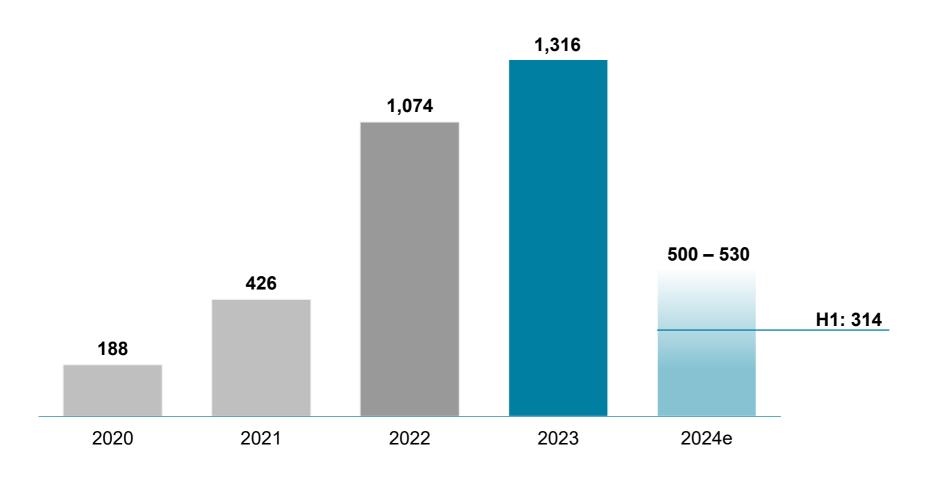






Chart not to scale

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# SUCCESSFUL INAUGURATION OF OUR NEW FAB IN **SINGAPORE ON JUNE 12**

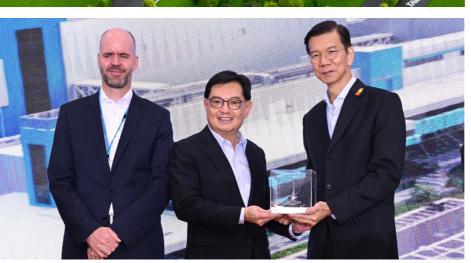






# **Qualifications** major focus for 2024







# **Depreciation** starting in Q4



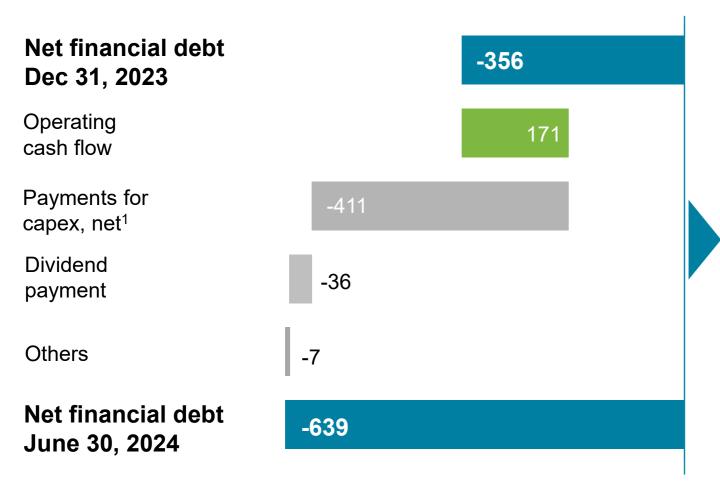
# **Profitability** positive mid-term

impact for Siltronic Group

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#### NET FINANCIAL DEBT IMPACTED BY HIGH CAPEX

#### **Net Financial Debt, in EUR million**





Change in net financial position EUR -284 mn



# Capex

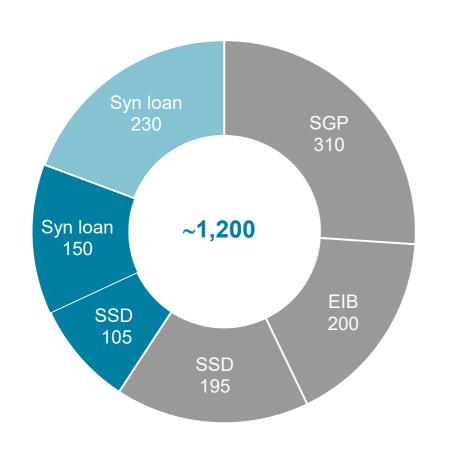
Payments > invest level, clear reduction of liabilities

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<sup>&</sup>lt;sup>1</sup> netted with investment grant

#### **REFINANCING IN 2024 UNDER PREPARATION**

#### **Debt financing instruments,** in EUR million



- Fixed loans, drawn
- Variable loans, drawn
- Syn loan, not drawn yet



# Syn Ioan

Second part drawn in Q2 (EUR 100 mn), Q1 (EUR 50 mn)



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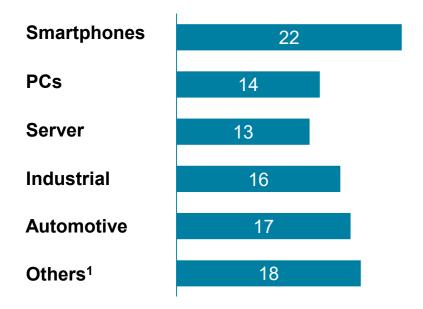
# **OUTLOOK 2024**

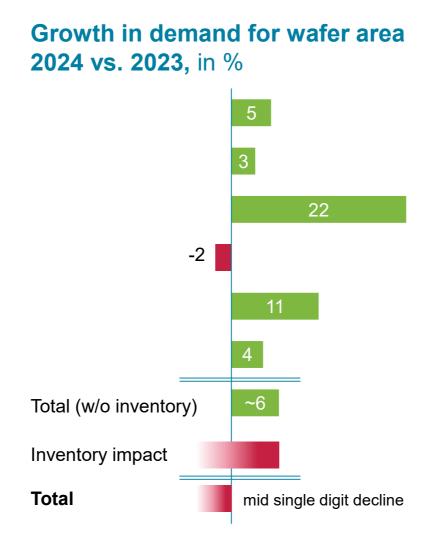
**Guidance slightly upgraded** 



# END MARKET GROWTH STILL NEGATIVELY OVERCOMPENSATED BY EXCESS INVENTORY

#### Consumption of wafers by end use **2023,** in %







# Server

Strong growth with Al pushing net content



**Smartphones** Modest recovery

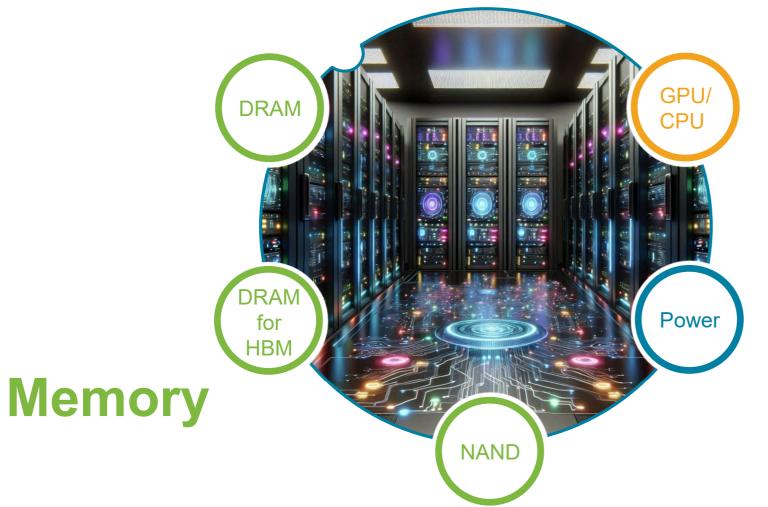


**Industrial & Automotive** Mixed newsflow

Source: Siltronic estimates, <sup>1</sup> Infrastructure Telecommunications, game consoles, consumer electronics such as televisions, white goods such as refrigerators. Chart not to scale.

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# **HOW DOES AN AI SERVER DRIVE WAFER DEMAND?**



Power management

Logic



## 2024 GUIDANCE SLIGHTLY UPGRADED

# Sales

High single digit percent below prior year

# **EBITDA Margin**

Between 23% and 25%

# **Depreciation**

Below EUR 300 mn

# **EBIT**

Significant decline

# Capex

Between EUR 500 and 530 mn

# **Net cash flow**

Improved compared to previous year, but remains significantly negative



## Financial Calendar and Events

Sep 3, 2024 **ODDO Conference** Frankfurt

Sep 4, 2024 **DB TMT Conference** London

Sep 23, 2024 Berenberg and GS **German Corporate Conference, Munich** 

Sep 25, 2024 **Baader Investment** Conference, Munich

October 24, 2024 Q3 2024 results

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