

First Sensor 

Q1 Interim Report

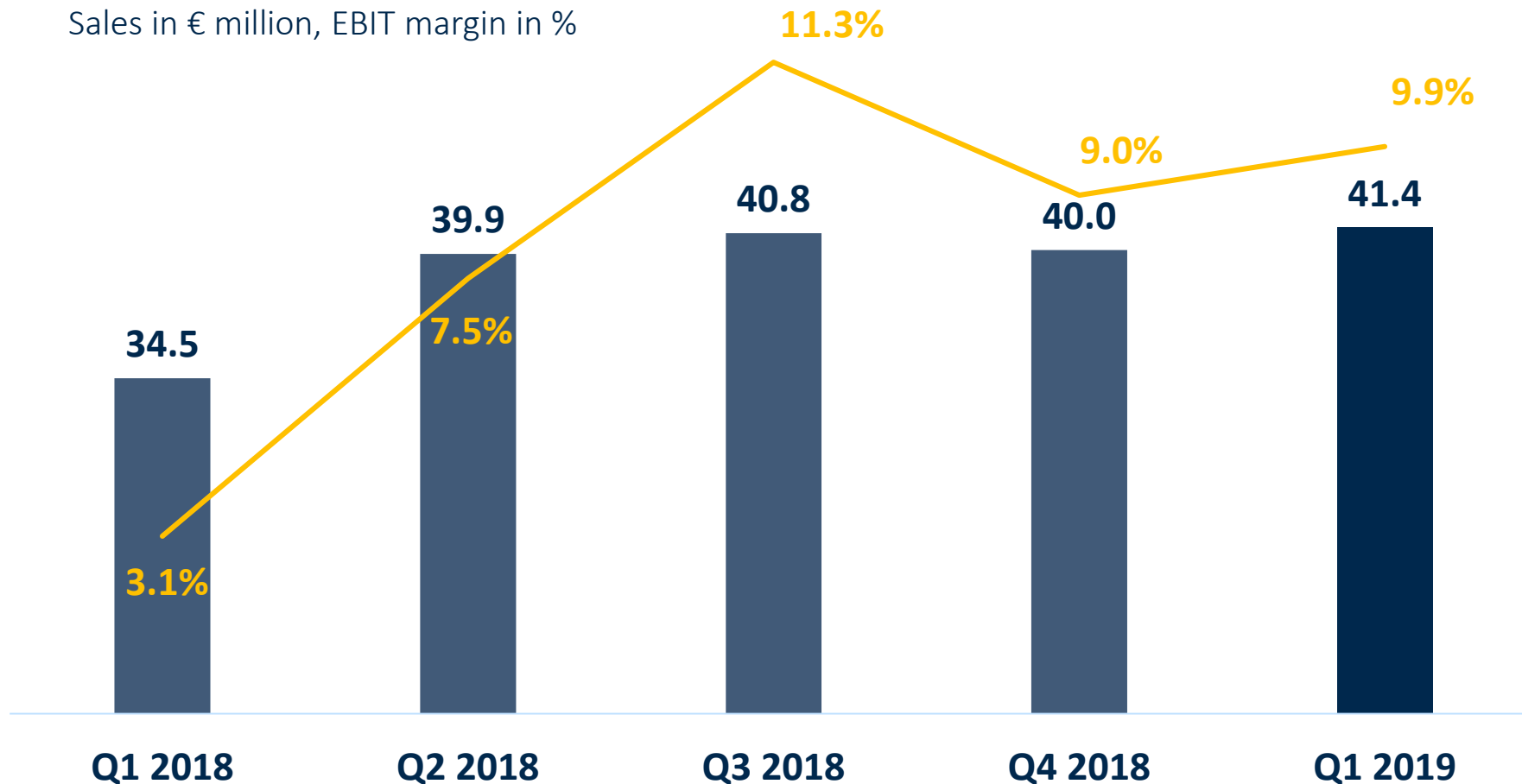
May 14, 2019



Q1 INTERIM REPORT

First Sensor starts fiscal year 2019 with profitable growth

Sales in € million, EBIT margin in %



Comments

Further strengthening First Sensor's core business Photonics (+€3.5 million) and Pressure (+€3.5 million)

Growing demand for Imaging solutions and standard products of our H series

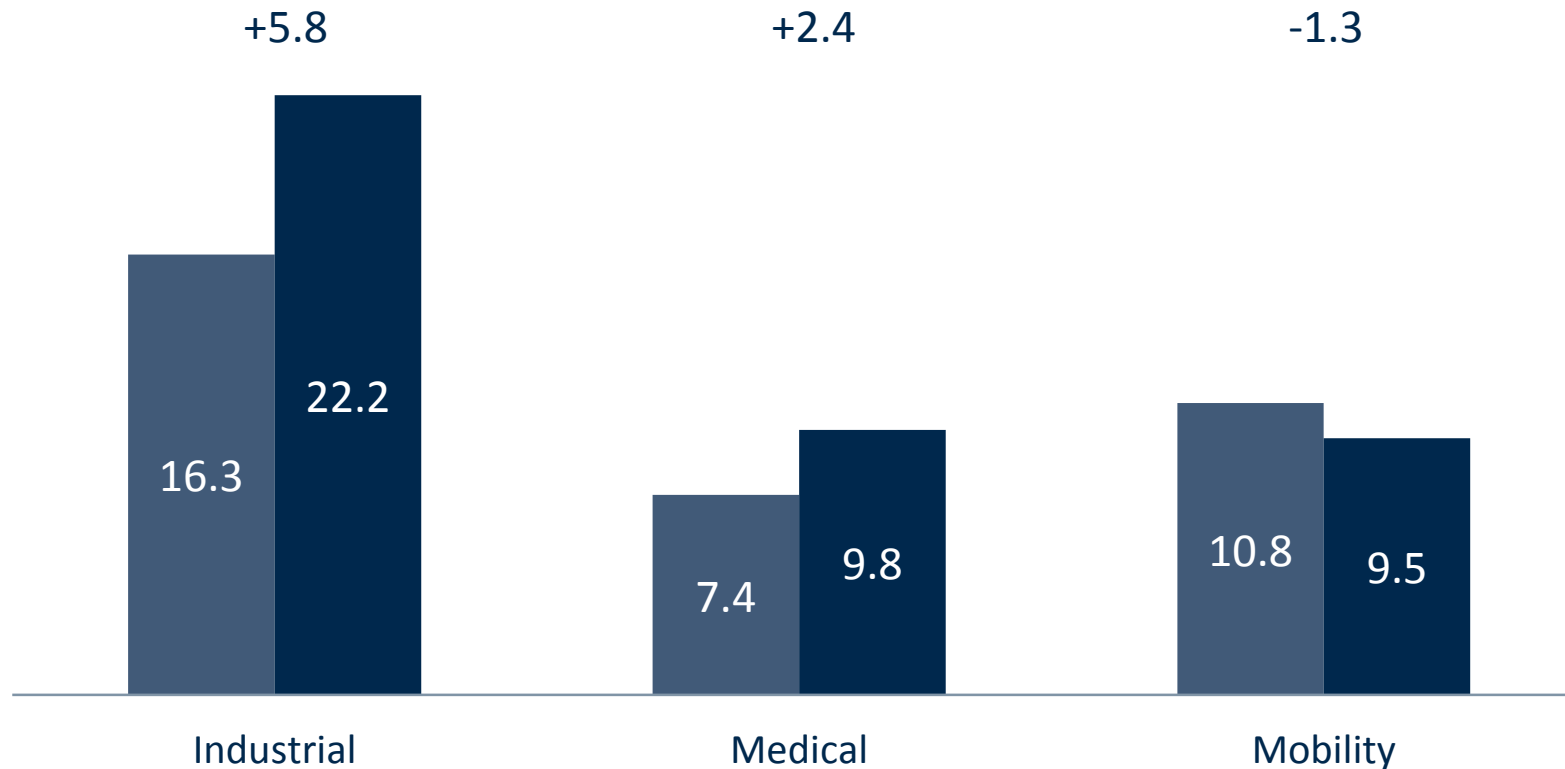
Q1 INTERIM REPORT

Strong demand in Industrial and Medical target markets

Sales by target market in € million

■ Q1 2018

■ Q1 2019



Comments

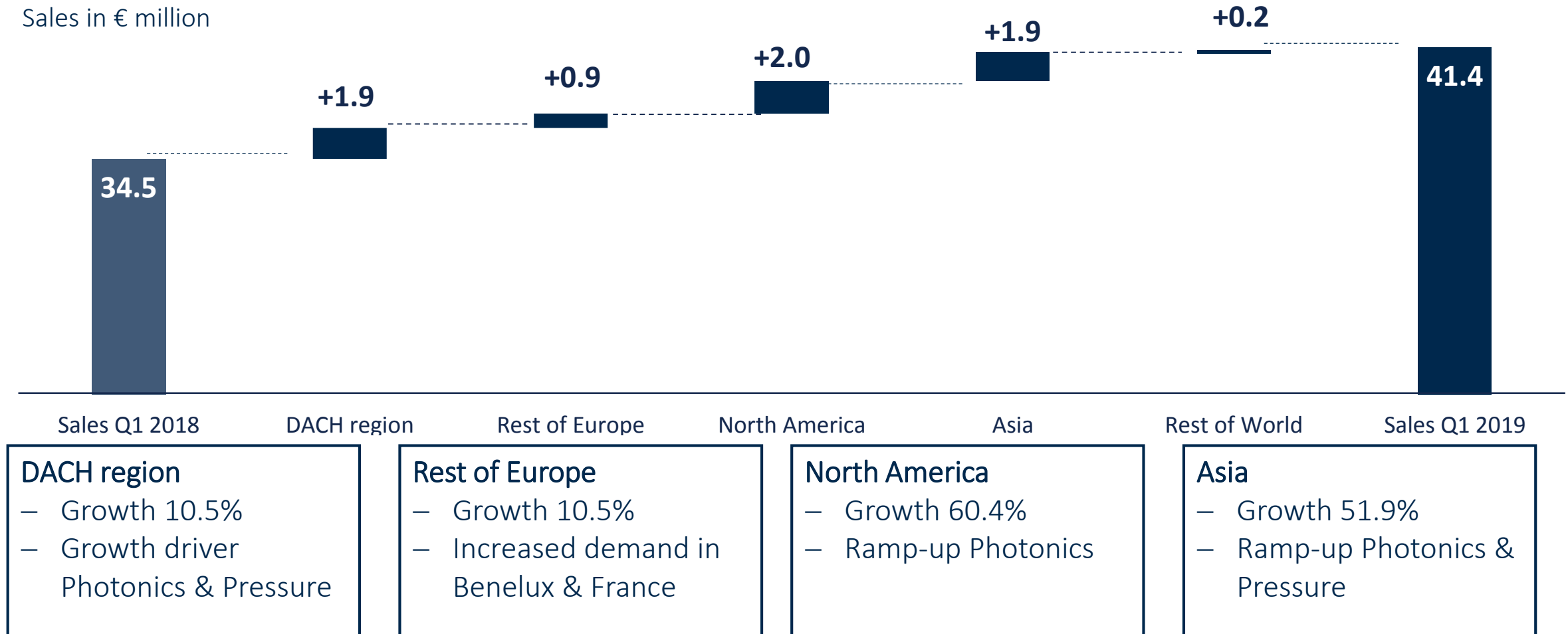
Industrial: +25%; Growth in Photonics & Pressure / North America & Asia

Medical: +25%; Growth in Diagnostics (Photonics) & Breathing (Pressure)

Mobility: -14%; volatile political environment cause shifts in order behavior

Q1 INTERIM REPORT

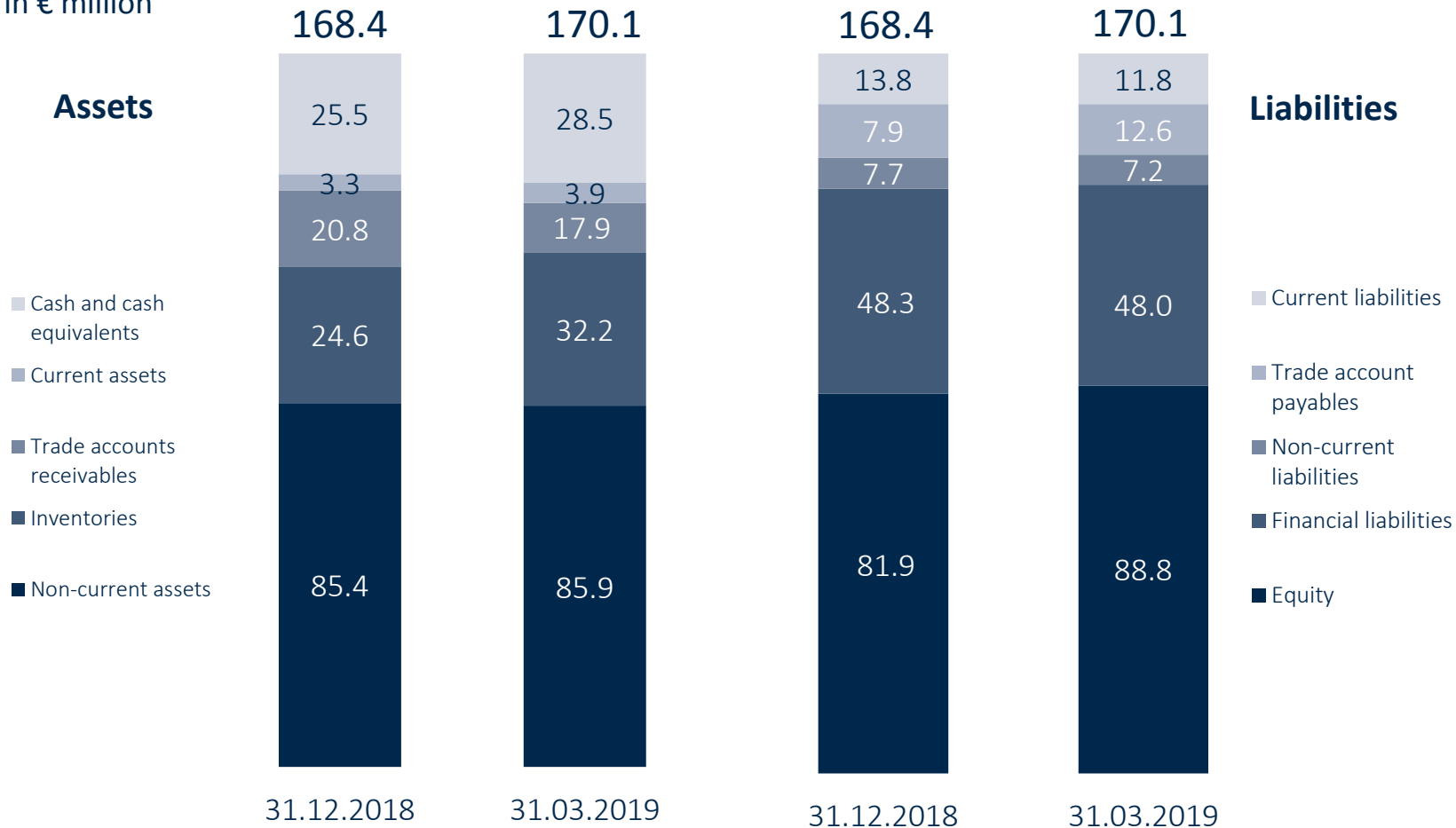
Expanded activities in North America & Asia show further results



Q1 INTERIM REPORT

Assets reflect increase in inventories and trade accounts receivables

in € million



Comments

Cash

31.12.2018: €28.5 million
31.03.2019: €30.8 million

Net Working Capital

31.12.2018: €37.3 million
31.03.2019: €36.1 million

Equity Quota

31.12.2018: 52.7%
31.03.2019: 53.8%

Net Debt

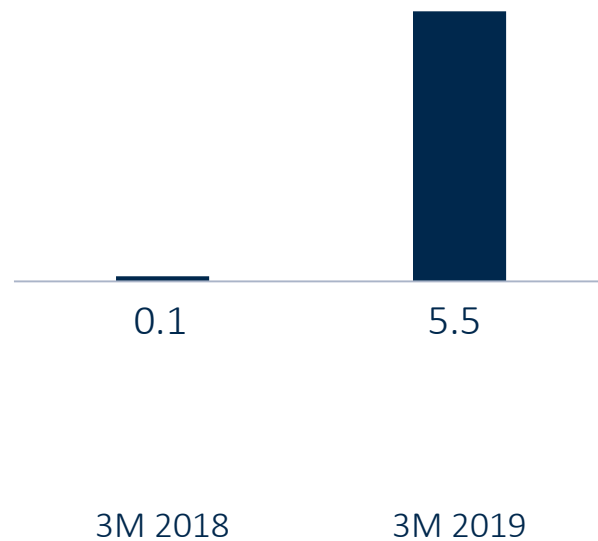
31.12.2018: €19.5 million
31.03.2019: €16.7 million

Q1 INTERIM REPORT

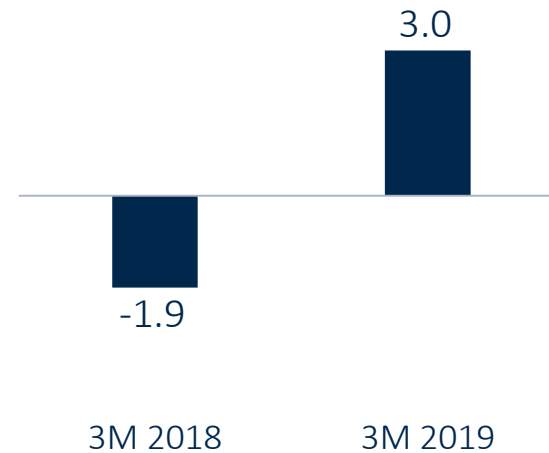
Free Cashflow significantly improved

in € million

Operating cash flow



Free cash flow



Comments

Cashflow from investing activities

- 31.03.2018 €-2.0 million
- 31.03.2019 €-2.5 million
- Investments in camera business and automation

cash flow from financing activities

- 31.03.2018 €-0.6 million
- 31.03.2019 €-0.8 million

Q1 INTERIM REPORT

Executive Board confirms Guidance for 2019

SALES IN € MILLION

160-170

EBIT MARGIN IN %

8.5-9.5

Q1 INTERIM REPORT

Chances and risks for sales and profitability

	Sales	Profitability
Chances	<ul style="list-style-type: none">– Strong sensor technology market:– Global market for optical and pressure sensors with average growth rate approx. 7-8% to 2022– €98.4 million backlog; 70% scheduled for 2019	<ul style="list-style-type: none">– Economies of Scale– Continuous measures to improve operational excellence:– Rising sales with value-add products
Risks	<ul style="list-style-type: none">– Slowing economic growth– Volatility in key trade-related decisions– Shortage in materials supply– Order behavior of large customers	<ul style="list-style-type: none">– Changes in product mix– Sales related decrease in economies of scale delays transition to 6-Inch production– Increases in purchase prices, wages and salaries

Q&A

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