



Q1 2025 Results

Investor & Analyst Conference Call

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Wiesbaden | May 8, 2025



Agenda

1. Details on Q1 2025
2. Update SiC market and restructuring Carbon Fibers
3. Outlook

Q1 2025 in a nutshell

Financials

234.3 mEUR
Group sales -14.0%
impacted by low
demand of key
industries

EBITDApre
margin
declined
to **14.3%**
(Q1 2024: 15.4%)

Significantly lower
contributions from
high margin products
EBITDApre minus
20.4% at
33.5 mEUR

109.7
mEUR
net financial
debt

Leverage **0.7**

Business

- Decline in volumes, esp. in higher-margin business, negatively impacting profitability
- Demand from **SiC**-semiconductor significantly weaker as EV sales growth below general market expectations and high customer inventories

CF Restructuring

- Further worldwide capacity reductions and associated personnel and cost adjustments
- Start of closure of the loss-making Lavradio site

Outlook

Guidance 2025 confirmed:

Sales slightly below previous
year level

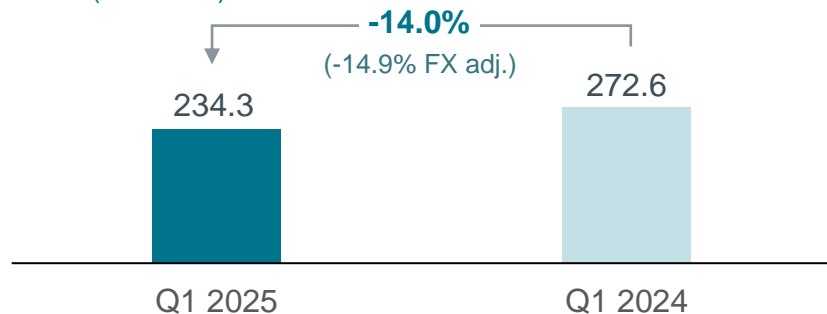
EBITDApre 130 – 150 mEUR

1 Details on Q1 2025

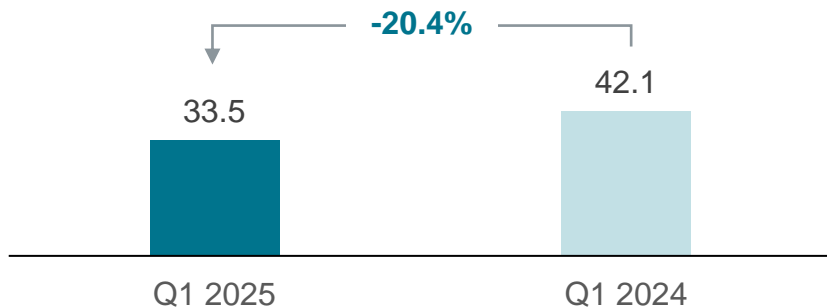
“Q1 2025 impacted by low demand from semiconductor industry”

Expected weak momentum from key sales markets weighs on Q1

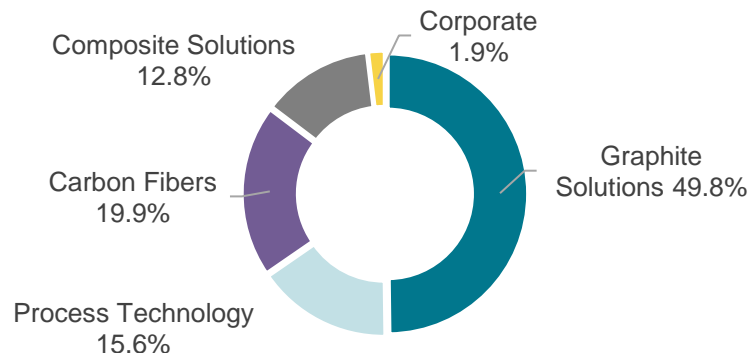
Sales (in mEUR)



EBITDApre (in mEUR)



Sales split (in %)

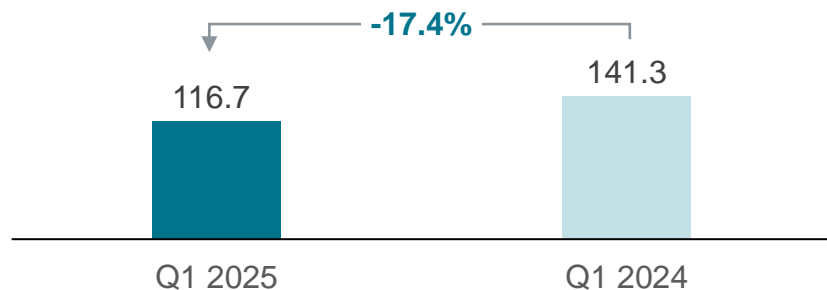


EBITDApre margin

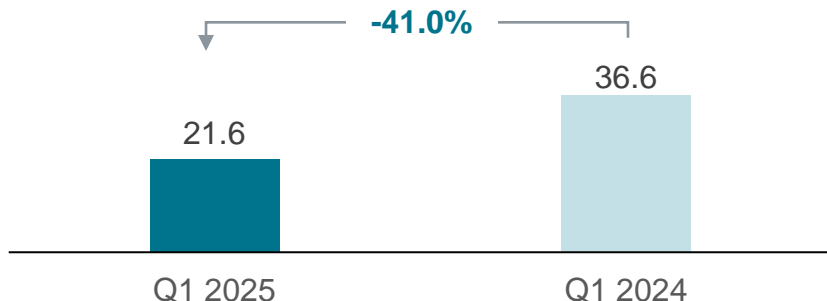
- Decline in volumes, particularly in higher-margin business, negatively impacting profitability
- EBITDApre margin decreased from 15.4% to 14.3% in three months comparison

Graphite Solutions (GS) – weak demand, especially from SiC-semiconductor customers impacted sales and profitability

Sales (in mEUR)



EBITDApre (in mEUR)



Key developments

Sales

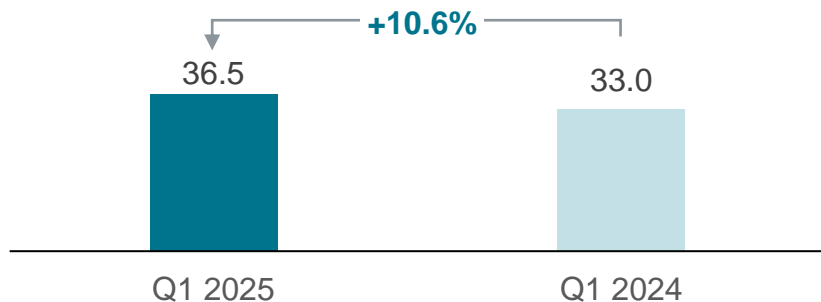
- 30.0 mEUR sales decline in semiconductor & LED (-41.4% yoy)
- Continued weak demand from SiC-customers indicating persistently high inventory levels in the value chain
- Generally most market segments burdened by difficult macroeconomic environment

EBITDApre

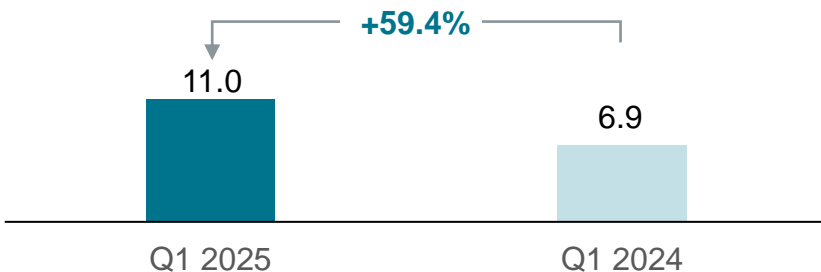
- Strong top line impact, significantly lower contributions from high margin products
- Lower utilization and fix cost absorption
- EBITDApre margin decreased from 25.9% to 18.5%

Process Technology (PT) – outperformance of the market with another record quarter

Sales (in mEUR)



EBITDApre (in mEUR)



Key developments

Sales

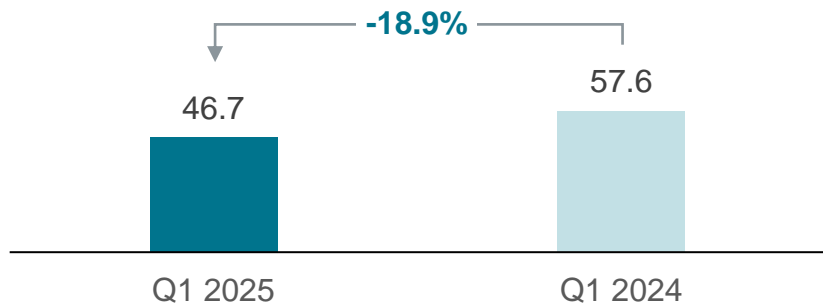
- Good development from 2024 continues in Q1 2025
- PT benefits from global network and leading technologies
- Order book still well filled, but continued slowdown in new orders in Q1 2025

EBITDApre

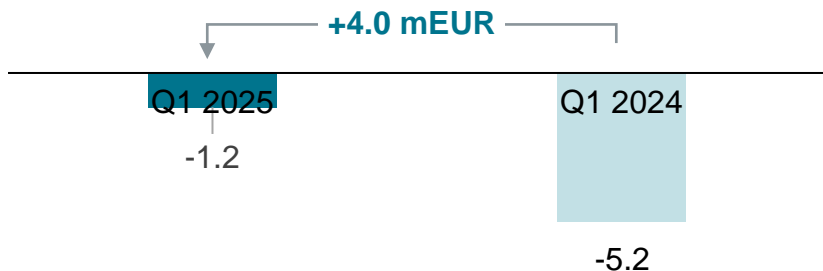
- Positive product mix effects combined with attractive large-scale projects
- Margin increase in Q1 2025 to 30.1% (Q1 2024: 20.9%)

Carbon Fibers (CF) – capacity adjustments and cost savings show first positive results; demand remains weak

Sales (in mEUR)



EBITDApre (in mEUR)



Key developments

Sales

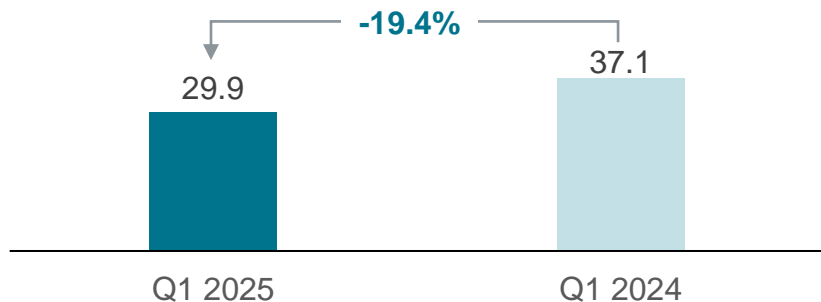
- Significant sales decrease in nearly all CF market segments due to demand weakness
- Further reduction of production capacities
- Negative price trend for commodity products continues

EBITDApre

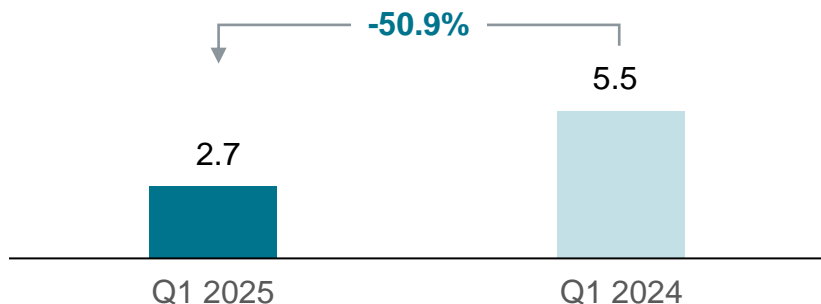
- Positive effect of EUR 4 million from cost reductions in logistics, personnel, and energy
- BSCCB JV impact on CF EBITDApre of 1.7 mEUR in Q1 2025 (Q1 2024: 4.6 mEUR)

Composite Solutions (CS) – high uncertainty and lower order volumes from automotive industry

Sales (in mEUR)



EBITDApre (in mEUR)



Key developments

Sales

- Termination of an automotive project contract in Q2 2024 resulted in lower volumes and sales
- Increasingly short-term customer orders make planning more uncertain
- Demand for customized high-end components remains strong

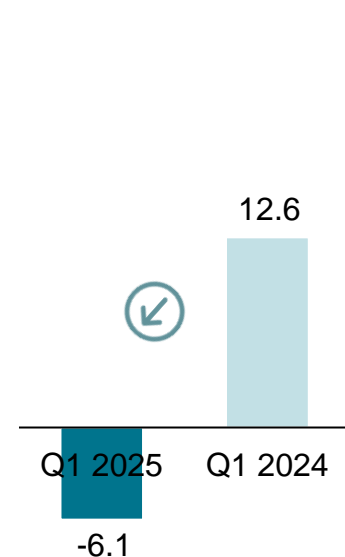
EBITDApre

- Lower EBITDApre due to lower sales, EBITDApre-margin declined to 9.0% (Q1 2024: 14.8%)
- Main impact on EBITDApre from missing contribution of terminated automotive project contract

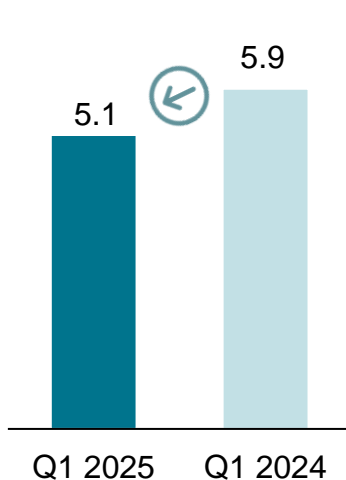
Net result impacted by restructuring measures in Carbon Fibers

Key figures (in mEUR)

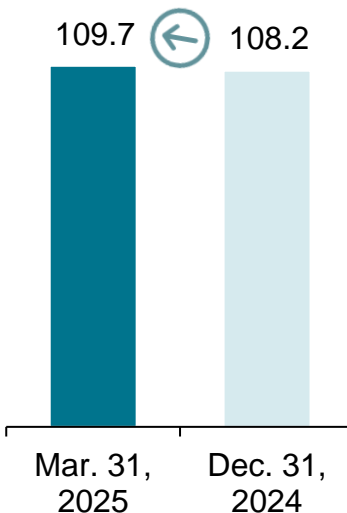
Net result



Free cash flow (FCF)



Net financial debt



Key developments

- Decrease in **net result** in Q1 2025, mainly due to non-recurring items and one-offs of -17.3 mEUR based on CF restructuring
- **Net financial debt** nearly unchanged; **Leverage ratio** stable at 0.7
- **Equity ratio** at 41.3% (Dec. 31, 2024: 41.5%)
- **ROCE** with 10.5% slightly lower (Dec. 31, 2024: 11.4%)

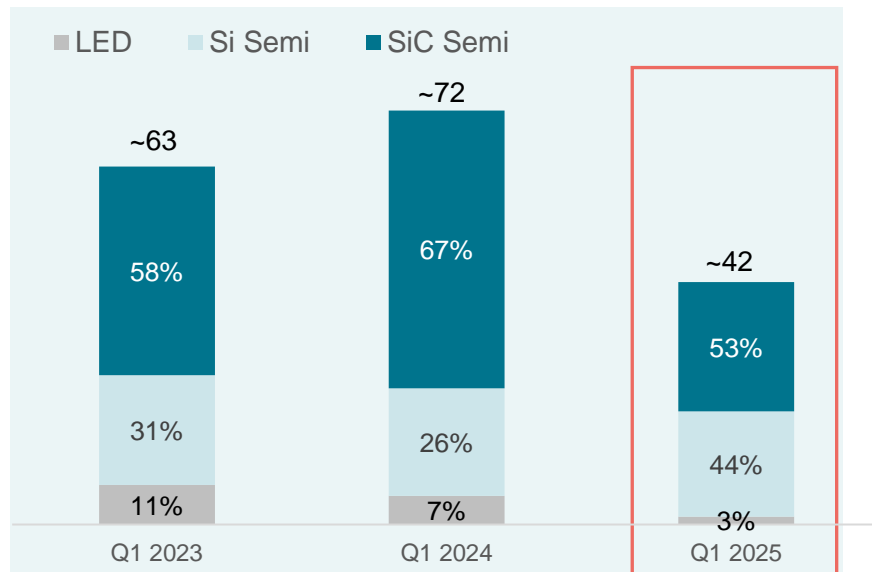
2 Update SiC market and restructuring Carbon Fibers

“Drop in semiconductor sector and acceleration of CF restructuring”

Semiconductor demand further slowing down

Sales split Semi/LED market segment

(in mEUR)



Current obstacles

- Lower than expected growth in EVs slows SiC-semi demand
- High inventory levels in the entire value chain
- Adoption rate of SiC lower than expected, esp. smaller BEVs in China
- Delay of new EV model launches

➡ But SiC importance in the EV market unchanged

- Technology of choice to achieve fast charging and long-range driving
- Most of the new EV models build on SiC
- Downstream capacities available and/or in preparation for expected growth

Graphite Solutions taking countermeasures to manage downturn in core markets

Sales focus



- Sales into broader markets
- Scout for new applications
- Agreements with contract customers to balance short term demand and future cooperation

Cost efficiency



- Adjust headcount setup
- Short-time working in several sites
- Delayed ramp up of new production capacities and mothballing of existing production lines
- Final closure of the loss-making GAM business

Stabilize sales and secure bottom line

Acceleration Carbon Fibers restructuring

Process started

Further worldwide capacity reductions and associated personnel and cost adjustments

Adjustment of administrative, sales and R&D positions

Start of closure of the loss-making Lavradio site and therefore discontinuation of production

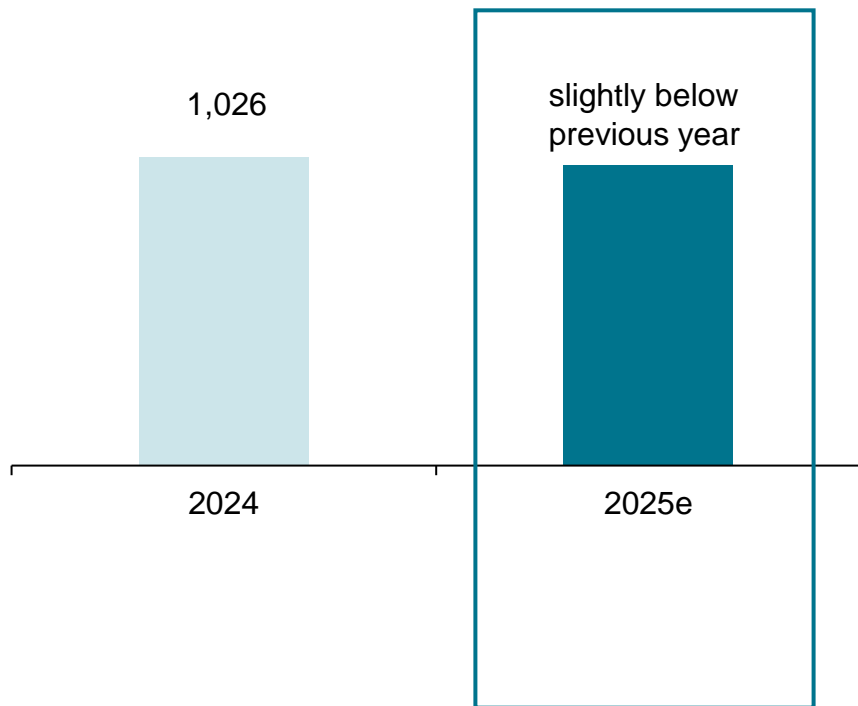
Lavradio production will be discontinued in June 2025. Closure process is expected to be completed by the end of 2026

3 Outlook

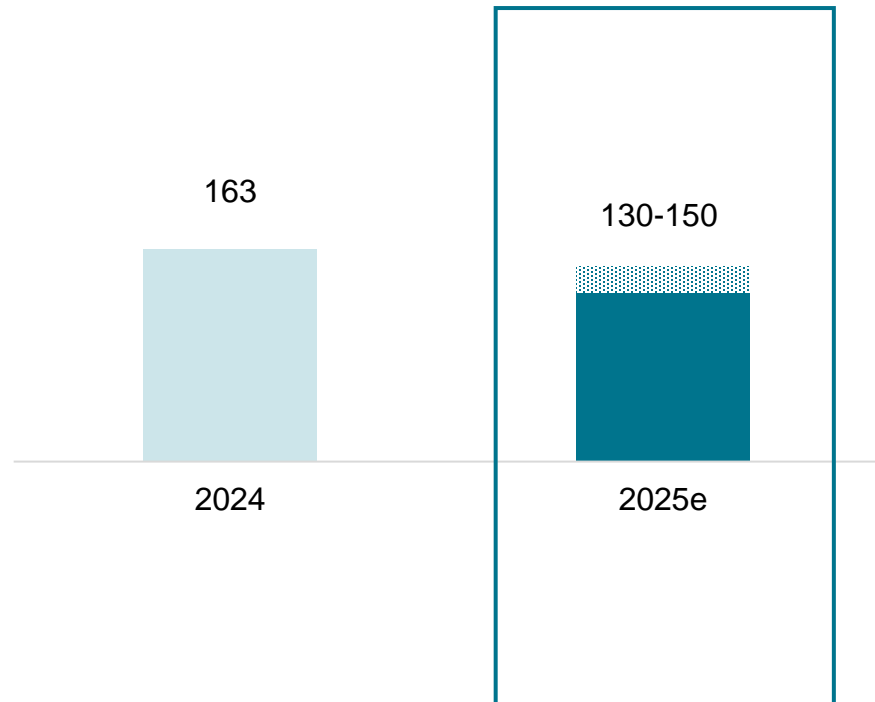
“We confirm our guidance”

We stick to our guidance 2025 (incl. all four business units)

Sales (in mEUR)



EBITDApre (in mEUR)



Q&A

We are looking forward to your questions

Financial calendar and IR contact details

Financial calendar

May 21, 2025

- Annual General Meeting (virtual)

August 7, 2025

- Report on the First Half Year 2025
- Conference call for investors and analysts

November 6, 2025

- Statement on the First Nine Months 2025
- Conference call for investors and analysts

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SGL Carbon to report EBIT / EBITDApre (exceptionals)

Definition of exceptionals Depreciation in accordance with IFRS:

- effects of impairment (IAS 36)
- purchase price allocations (IFRS 3)
- effects on assets held for sale in accordance with IFRS 5
- Restructuring expenses
- Proceeds from the sale of land and buildings
- Proceeds from insurance claims, provided they are not counterbalanced by any offsetting items during the reporting period
- Other material one-off effects which are not reflecting the underlying business development

Important Note

This presentation contains statements relating to certain projections and business trends that are forward-looking, including statements with respect to SGL Carbon's outlook and business development, including developments in SGL Carbon's Graphite Solutions (GS), Process Technology (PT), Carbon Fibers (CF) and Composite Solutions (CS) businesses, expected customer demand, expected industry trends and expected trends in the business environment, statements related to SGL Carbon's cost savings programs. You can generally identify these statements by the use of words like "may", "will", "could", "should", "project", "believe", "anticipate", "expect", "plan", "estimate", "forecast", "potential", "intend", "continue" and variations of these words or comparable words. These statements are no historical facts, but rather based on current expectations, estimates, assumptions and projections about SGL Carbon's businesses and future financial results, and readers should not place undue reliance on them. Forward-looking statements do not guarantee future performance and involve risks and uncertainties. These risks and uncertainties include, without limitation, changes in political, economic, legal and business conditions, particularly relating to SGL Carbon's main customer industries, competitive products and pricing, the ability to achieve sustained growth and profitability in SGL Carbon's Graphite Solutions (GS), Process Technology (PT), Carbon Fibers (CF) and Composite Solutions (CS) businesses, the impact of any manufacturing efficiencies and capacity constraints, widespread adoption of carbon fiber products and components in key end-markets of SGL Carbon, including the automotive and aerospace industries, the inability to execute additional cost savings or restructuring measures, availability of raw materials and critical manufacturing equipment, trade environment, changes in interest rates, exchange rates, tax rates, and regulation, available cash and liquidity, SGL Carbon's ability to refinance its indebtedness, development of the SGL Carbon pension obligations, share price fluctuation may have on SGL Carbon's financial condition and results of operations and other risks identified in SGL Carbon's financial reports. These forward-looking statements are made only as of the date of this document. SGL Carbon does not undertake to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.