

COMPANY PROFILE

Scout24 is one of the leading digital companies in Germany. With ImmoScout24, an online platform for residential and commercial real estate, we successfully bring together owners, realtors, tenants, and buyers to make complex decisions easy – and we have been doing so for more than 20 years. With around 14 million users per month, ImmoScout24 is the market leader for digital real estate marketing and search. Since 2012, ImmoScout24 has also been active in the Austrian real estate market, reaching around 3 million users monthly. To digitise the process of real estate transactions, ImmoScout24 is continually developing new products and building up an ecosystem for renting, buying, and commercial real estate in Germany and Austria.

SHARE CHART



SHAREHOLDER STRUCTURE

Treasury Shares	4.71%
Free Float	95.29%

As of: 3 July 2020

MANAGEMENT BOARD

Tobias
HartmannDr Dirk
SchmelzerDr Thomas
Schroeter

Ralf Weitz

SUPERVISORY BOARD

Dr Hans-Holger
Albrecht

Christoph Brand



Dr Elke Frank



Frank H. Lutz

André
SchwämmleinPeter
Schwarzenbauer

STOCK FUNDAMENTALS

ISIN	DE000A12DM80
WKN	A12DM8
Share type	Ordinary
Reuters Code	G24n.TG
Ticker	G24
Branch	Consumer Services/Media
Index	Prime All Share, MDAX, DAX 50 ESG, Stoxx Europe 600, MSCI Germany
Segment	Prime Standard
Last Dividend	0.91 EUR (2019)
No. of shares	107.600.000
Market Cap	EUR 8.19 bn
52 week high	79.80 EUR
52 week low	43.50 EUR
Stock exchanges	XETRA, Frankfurt, Berlin, Düsseldorf, Hamburg, Hannover, München, Stuttgart, Tradegate

ANNUAL FIGURES

	FY 2019 ¹	FY 2018 ²
(EUR million)		
Continuing operations (ImmoScout24 segment)		
External revenue	349.8	318.1
Ordinary operating EBITDA ³ without Group functions/consolidation/other)	217.6	194.9
Ordinary operating EBITDA margin ⁴ in %	62.2%	61.2%
Ordinary operating EBITDA ³ including Group functions/consolidation/other)	209.3	188.7
Ordinary operating EBITDA margin ⁴ in %	59.9%	59.3%
Discontinued operations (Autoscout24 segment)		
External revenue	263.8	213.5
Ordinary operating EBITDA ³ without Group functions/consolidation/other)	114.9	104.3
Ordinary operating EBITDA margin ⁴ in %	43.5%	48.8%
Ordinary operating EBITDA ³ including Group functions/consolidation/other)	112.5	102.8
Ordinary operating EBITDA margin ⁴ in %	42.6%	48.1%
Continuing + discontinued operations		
External revenue	613.6	531.7
Ordinary operating EBITDA ³ (Group with continuing and discontinued operations)	321.9	291.5
Ordinary operating EBITDA margin ⁴ in %	52.5%	54.8%
Capital expenditure (adjusted) ⁵	24.5	28.3
Cash contribution ⁶	297.4	263.1
Cash conversion ⁷	92.4%	90.3%

1 On 17 December 2019, Scout24 concluded an agreement for the sale of 100 % of the shares in AutoScout24, FinanceScout24 and FINANZCHECK. These activities are considered as discontinued operations in the annual financial report 2019.

2 The earnings of FINANZCHECK are included in the financial figures of Scout24 AG as of 1 September 2018. FINANZCHECK is allocable to the AutoScout24 segment (discontinued operations). The contribution to revenue in the four-month period as of September 2018 amounts to EUR 12.3 million, while the contributor to ordinary operating EBITDA is EUR -2.0 million.

3 Ordinary operating EBITDA refers to EBITDA adjusted for non-operating effects, which mainly include expenses for share-based payments, M&A activities (realise and unrealised), reorganisation, strategic projects and other non-operating effects.

4 The ordinary operating EBITDA margin of a segment is defined as ordinary operating EBITDA as a percentage of external segment revenue.

5 Capital expenditure (adjusted) does not include capital expenditure made due to the application of IFRS 16 in the financial year 2018. Total additions of EUR 37.1 million were recognised in the statement of financial position in the financial year 2018 due to the application of IFRS 16.

6 Cash contribution is defined as ordinary operating EBITDA less capital expenditure (adjusted).

7 The cash conversion rate is defined as ordinary operating EBITDA less capital expenditure divided by ordinary operating EBITDA.