

SAPPHIRE Orlando

Investor Conference



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THE BEST-RUN BUSINESSES RUN SAP™



17th Consecutive Quarter of Double-Digit Growth

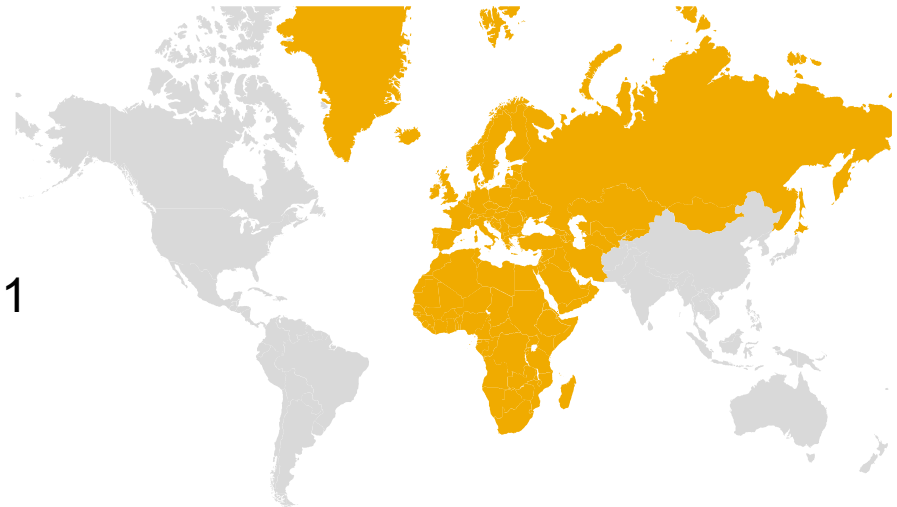
- +24%* Non-GAAP software and software related service revenue growth
- +12%* SAP stand-alone Non-GAAP software and software related service revenue growth
- High win rate: +80% against next largest competitor
- Strong market momentum continues in SME, with +1,500 customers added, up 28%



EMEA

Non-GAAP software and software related service revenues Q1 +27%*

- Market environment remained strong – no change since Q4 '07
- Germany: Non-GAAP software and software related service revenues for Q1 +12%
- In non-Germany EMEA: Outstanding performances in Russia, U.K., Netherlands, South Africa



Select Customer Wins

- Russia: Lukoil-Inform OOO, Sibirskaya Ugolnaya
- U.K.: Barclays Bank Plc, Burberry Limited
- Germany: Deutsche Wohnen AG, Kabel Baden-Württemberg



Asia Pacific Japan

Non-GAAP software and software related service revenues Q1 +36%*

- Another outstanding quarter - remains a growth engine for SAP
- Market environment is strong
- Japan continued to perform very well: Non-GAAP software and software related service revenue +42%*
- Another quarter good quarter for China and India



Select Customer Wins

- China: China National Petroleum Corporation, Fujian Electric Power
- JP: KOMATSU Ltd., Astellas Pharma
- India: Bharat Earth Movers Ltd, Greaves Cotton Ltd

Americas

Non-GAAP software and software related service revenues Q1 +16%*

- Solid double-digit growth with a mixed performance
- Canada and Latin America strong despite tough comparison in Latin America due to large Q1 '07 contract
- U.S. experienced a tougher than expected environment
 - Tough comparison to a strong Q1 '07
 - Increased scrutiny on deals
 - Average deal size lower – lower volume in “bread and butter deals” (€3 mil - €5 mil)
- U.S. and all of Americas pipeline remains strong: continue to expect double-digit SSRS growth* for 2008
- Continued to outperform competitors and gain share



Select Customer Wins

- NA: Bank of America, N.A., Lexmark International, Inc., LensCrafters, ATB (Canada)
- LA: Sigdo Koppers S.A., Entel PCS Telecomunicaciones S.A.

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