

FACT SHEET

As at: May 19, 2024

HARTMANN



COMPANY PROFILE OF THE HARTMANN GROUP

The HARTMANN GROUP is one of the leading European providers of professional medical and care products and associated services. Every day, healthcare professionals and patients rely on HARTMANN brands in the segments of Incontinence Management (e. g. MoliCare®), Wound Care (e. g. Zetuvit®, Cosmpor®) and Infection Management (e. g. Sterillium®). This is expressed in our brand promise of "Helps. Cares. Protects.". Founded in 1818, the company sells with its products and solutions in 130 countries around the world. For the future, the HARTMANN GROUP is currently implementing its strategic Transformation Program with its high-performance, customer-oriented and passionate team.

THE HARTMANN GROUP WORLDWIDE



HARTMANN is represented with its own companies in 36 countries worldwide.

MANAGEMENT BOARD



**BRITTA
FÜNFSTÜCK**

Chairman of the
Management Board
(CEO)
Labor Relations Director



**STEFAN
GROTE**

Member of the
Management Board



**FRANÇOIS
GEORGLIN**

Member of the
Management Board



**OLIVER
NEUBRAND**

Member of the
Management Board
(CFO)

PRICE PERFORMANCE OF THE HARTMANN SHARE



THE HARTMANN SHARE PERFORMANCE

in EUR	2019	2020	2021	2022	2023
Year-end price	282.00	356.00	337.00	208.00	206.00
Price performance	-10.00	74.00	-19.00	-129.00	-2.00
Dividend inflow	7.00	7.00	8.00	8.00	8.00
Rise/fall in value ¹⁾	-3.00	81.00	-11.00	-121.00	6.00
Total return in % ²⁾	-1.0	28.7	-3.1	-35.9	2.9
Dividend per share	7.00	8.00	8.00	8.00	8.00 ³⁾

¹⁾ Sum of dividend inflow and price performance

²⁾ Based on prior year-end price

³⁾ According to the dividend proposal

FINANCIAL CALENDAR

Apr 30, 2025 111th Ordinary Annual General Meeting

BASIC INFORMATION ON THE HARTMANN SHARE

ISIN	DE0007474041
WKN	747404
Ticker	PHH2
Exchange	Open Market of the Frankfurt Stock Exchange
Type of share	Registered unit shares held in collective safe custody
Capital stock	EUR 91,327,569.38
Number of shares	3,572,424 units; of which 20,682 units are held as treasury shares

FACT SHEET

As at: May 19, 2024

HARTMANN



THE HARTMANN GROUP AT A GLANCE

(Financial Year 2023)

Organic Sales Growth

–0.8%
2022

2.3%
2023

Adjusted EBITDA

in EUR

190.8 million
2022

203.4 million
2023

Equity ratio

56.3%
2022

56.1%
2023

Sales

in EUR

2,311.6 million
2022

2,353.3 million
2023

Investments

in EUR

181.0 million
2022

141.0 million
2023

Free Cash-Flow¹

in EUR

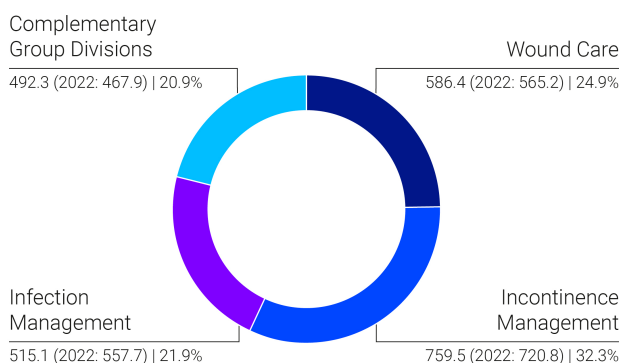
–115.1 million
2022

120.7 million
2023

¹ Excluding cash inflow/outflow from M&A activities.

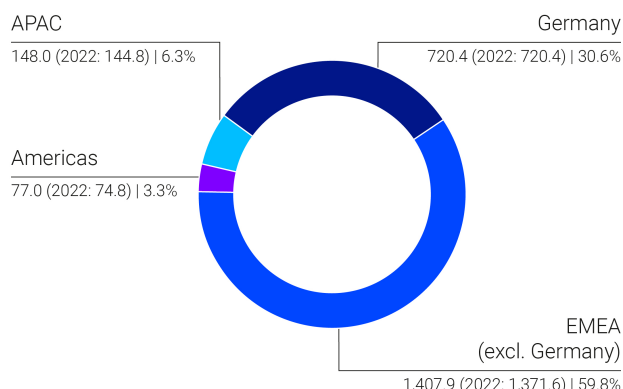
SHARE OF TOTAL SALES BY BUSINESS SEGMENT

in EUR million and percent



SHARE OF TOTAL SALES BY REGION

in EUR million and percent



PAUL HARTMANN AG

Investor Relations
Paul-Hartmann-Straße 12
89522 Heidenheim
Germany

CONTACT INVESTOR RELATIONS

Monika Faber
T. +49 (0) 7321 36 1105
F. +49 (0) 7321 36 3606
E. ir@hartmann.info