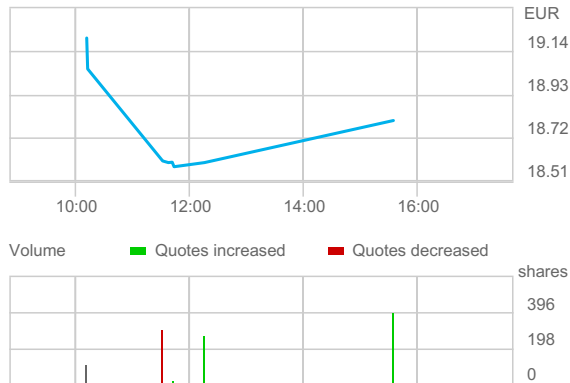


FACT SHEET

COMPANY PROFILE

Headquartered in Munich, NFON AG is the only pan-European cloud PBX provider – counting more than 15,000 companies across 13 European countries as customers. NFON, the cloud telephone system, offers over 150 functions as well as a seamless integration of premium solutions. With our intuitive communications solutions, we enable European companies to improve their work a little, every single day. NFON is the new freedom of business communication. <http://www.nfon.com>

SHARE CHART



SHAREHOLDER STRUCTURE

Milestone Venture Capital ¹	33.90%
Active Ownership Fund SICAV-FIS SCS ¹	25.48%
Teslin ¹	5.00%
MainFirst ¹	1.00%
Universal-Investment ¹	1.01%
Swedbank Robur Fonder AB ²	3.18%
Andere	30.43%

MANAGEMENT BOARD



Dr. Klaus von Rottkay
Chief Executive Officer



Jan-Peter Koopmann
Chief Technology Officer

SUPERVISORY BOARD

> **Rainer Christian Koppitz** > **Dr. Rupert Doehner**
> **Günter Müller** > **Florian Schuhbauer**

STOCK FUNDAMENTALS

ISIN	DE000A0N4N52
WKN	A0N4N5
Share type	Ordinary
Bloomberg Code	NFN@GY
Reuters Code	NFN.DE
Ticker	NFN
Branch	Telecommunication
Segment	Prime Standard
Last Dividend	EUR 0.00 (for 2019)
No. of shares	15,055,569
Market Cap	EUR 283.59 mn
52 week high	20.70 EUR
52 week low	7.80 EUR
Stock exchanges	Frankfurt Stock Exchange/ Xetra

FINANCIAL CALENDAR

Mar 04, 2021	Publication of the Preliminary Group Financial Statements 2020
Apr 15, 2021	Publication Group Financial Statements 2020
May 20, 2021	Publication Financial Statements 1. Quarter 2021
Jun 24, 2021	Annual General Meeting NFON AG
Aug 19, 2021	Publication Half-Year Financial Statements 2021
Nov 18, 2021	Publication Financial Statements 3. Quarter 2021 (9-Months-Report)

FACT SHEET

ANNUAL FIGURES

	2018	2017	2016
Revenue (in Mio. €)	43.028	35.654	30.388
Recurring Revenue (in Mio. €)	34.584	27.765	21.605
Recurring Revenue in % of Revenue ¹	80.4	77.9	74.8
Seats	320,728	253,360	191,977
adj. EBITDA (in Mio. €) ²	(1.207)	0.173	(0.718)
adj. EBITDA-Marge in % of revenue	n.a.	0.5	n.a.

¹For the calculation of our recurring revenue share in 2016 we adjust revenue for the extraordinary effect of nonrecurring service revenue of EUR 1,500 thousand generated in connection with setting up a wholesale partnership.

²This adjustment includes expenses for the introduction of a transfer pricing model, additions to provisions related to potential value added tax repayments, social security contributions and payroll taxes, as well as fees for professional advisors related to those topics.

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