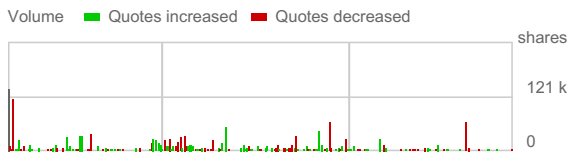
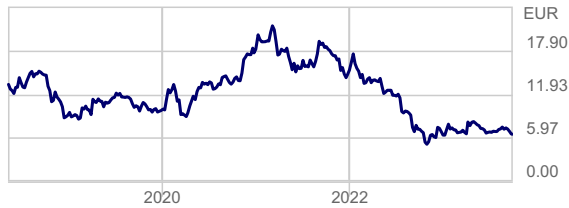


COMPANY PROFILE

Headquartered in Munich, NFON AG is the only pan-European cloud PBX provider – counting more than 15,000 companies across 13 European countries as customers. NFON, the cloud telephone system, offers over 150 functions as well as a seamless integration of premium solutions. With our intuitive communications solutions, we enable European companies to improve their work a little, every single day. NFON is the new freedom of business communication. [NFON.com](https://www.nfon.com)

SHARE CHART



SHAREHOLDER STRUCTURE

Milestone Venture Capital	32.1%
Active Ownership Fund SICAV-FIS SCS	27.6%
Teslin	6.5%
Gané Investment	6.3%
Morgan Stanley	5.8%
ASC Technologies AG	3.4%
Mitsubishi Corporation	3.1%
Briarwoods	2.8%
West Elk	2.5%
Universal-Investment	2.0%
Other	7.9%

MANAGEMENT BOARD



Patrik Heider
Chief Executive Officer / Chief Financial Officer



Gernot Hofstetter
Chief Commercial Officer



Heinke Bock
Chief People & Culture Officer



Markus Krammer
Chief Product Officer



Deniz Beskök
Interim Chief Technology Officer

SUPERVISORY BOARD

- > Günter Müller
- > Dr. Rupert Doehner
- > Rainer-Christian Koppitz
- > Florian Schuhbauer
- > Rainer-Christian Koppitz

STOCK FUNDAMENTALS

ISIN	DE000A0N4N52
WKN	A0N4N5
Share type	Ordinary
Bloomberg Code	NFN@GY
Reuters Code	NFN.DE
Ticker	NFN
Branch	Telecommunication
Segment	Prime Standard
Last Dividend	EUR 0.00 (for 2022)
No. of shares	16.561.124
Market Cap	EUR 105.00 mn
52 week high	8.40 EUR
52 week low	4.92 EUR
Stock exchanges	Frankfurt Stock Exchange/ Xetra

FINANCIAL CALENDAR

Nov 23, 2023 Presentation Financial result as at 30 September 2023

ANNUAL FIGURES

	2022	2021	2020	2019	2018
Group key figures (Absolute numbers)					
Revenue	80,792	75,893	67,602	57,117	43,028
Recurring revenue	73,573	67,962	59,387	48,060	34,584
Share of recurring revenue in total revenue	91.1	89.6	87.8	84.1	80.4
Non-recurring revenue	7,219	7,931	8,215	9,063	8,444
Share of non-recurring revenue in total revenue	8.9	10.5	12.2	15.9	19.6
Group key figures (related to seats)					
Blendes ARPU	9.72	9.84	9.77	9.64	9.92
Seats	634,288	587,067	524,791	449,711	320,728
Statement of Profit or Loss					
Revenue	80,792	75,893	67,602	57,117	43,028
Change over previous year	6.5	12.3	18.4	32.7	20.7
Cost of materials	14,414	14,453	14,024	13,637	11,083
Change over previous year	(0.3)	3.1	2.8	23.0	14.2
Other operating expenses	35,267	32,310	23,584	26,773	18,875
Change over previous year	9.2	37.0	(11.9)	41.8	38.7
EBITDA	(5,266)	2,029	2,322	6,984	(7,783)
Balance sheet					
Non-current assets	44,135	41,385	37,924	30,467	1,886
Current assets	25,285	42,122	35,837	46,740	49,385
Equity	47,801	63,231	45,577	47,146	43,633
Non-current liabilities	7,220	4,877	5,565	3,685	236.0
Current liabilities	14,400	15,398	22,619	26,374	7,399
Total	69,420	83,507	73,761	77,206	51,268
Cash flow					
Cash flows from operating activities	(3,867)	(1,756)	1,149	(7,187)	(4,960)
Cash flows from investing activities	(8,448)	(8,479)	(7,688)	(20,480)	(1,055)
Cash flows from finance activities	(2,085)	14,825	(6,809)	22,606	45,282
Cash and cash equivalents at the beginning of the period	27,670	23,034	36,419	41,436	2,176
Cash and cash equivalents at the end of the period	13,218	27,670	23,034	36,419	41,436
Further information					
Employees (as of 31 December)	526	466	406	360	245

NFON AG

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