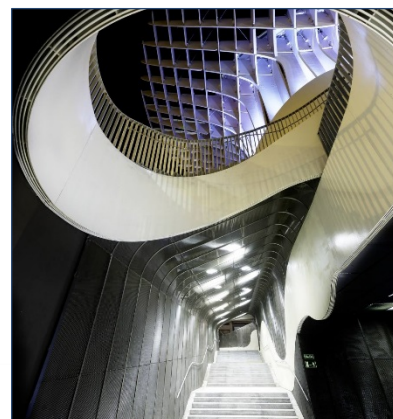




Nemetschek Group Company Presentation

June 2015



Nemetschek Group: In brief.....	3
Strategy.....	6
Financials: Q1 2015.....	12
Nemetschek share.....	19
Outlook.....	23
Contact.....	25

A success story of more than 50 years



* Building Information Modeling

Positioning

- Nemetschek Group with 13 strong brands
- Software solutions, innovations, collaboration, 5D and Open BIM for the AEC industry (Architecture, Engineering, Construction)
- More than 1.8 million users
- Globally present with more than 50 locations in 142 countries

Mission & Vision

- Our claim: Innovative, customer-oriented software solution throughout the lifecycle of buildings
- Our benchmark: Highest quality, user-friendliness and user benefits
- Focus on customers
- Worldwide presence: Intensive sales and service secure customer access, customer proximity and customer satisfaction

➔ We drive innovation and digitalization for the entire building life cycle

	Design	Build	Manage	Media & Entertainment
Brands	<div style="display: flex; flex-wrap: wrap;"> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Graphisoft</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Vectorworks</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Allplan</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Scia</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">DDS</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Glaser</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Frilo</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Precast</div> </div>	<div style="border: 1px solid black; padding: 5px; margin: 5px;">Auer</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Bausoftware</div> <div style="border: 1px solid black; padding: 5px; margin: 5px;">Bluebeam</div>	<div style="border: 1px solid black; padding: 5px; margin: 5px;">Crem</div>	<div style="border: 1px solid black; padding: 5px; margin: 5px;">Maxon</div>
FY 2014 Revenues	175.1 mEUR	20.1 mEUR	5.3 mEUR	18.0 mEUR
EBITDA margin	25.0%	20.5%	20.6%	43.2%

Nemetschek covers complete value chain in AEC + Media

- ➔ Strong, entrepreneurial brands: Close involvement with customers, speed, excellence, innovation
- ➔ Value added: Complementarity, specialization, best in class instead of shared services
- ➔ Attractive for potential targets: Integration of different cultures

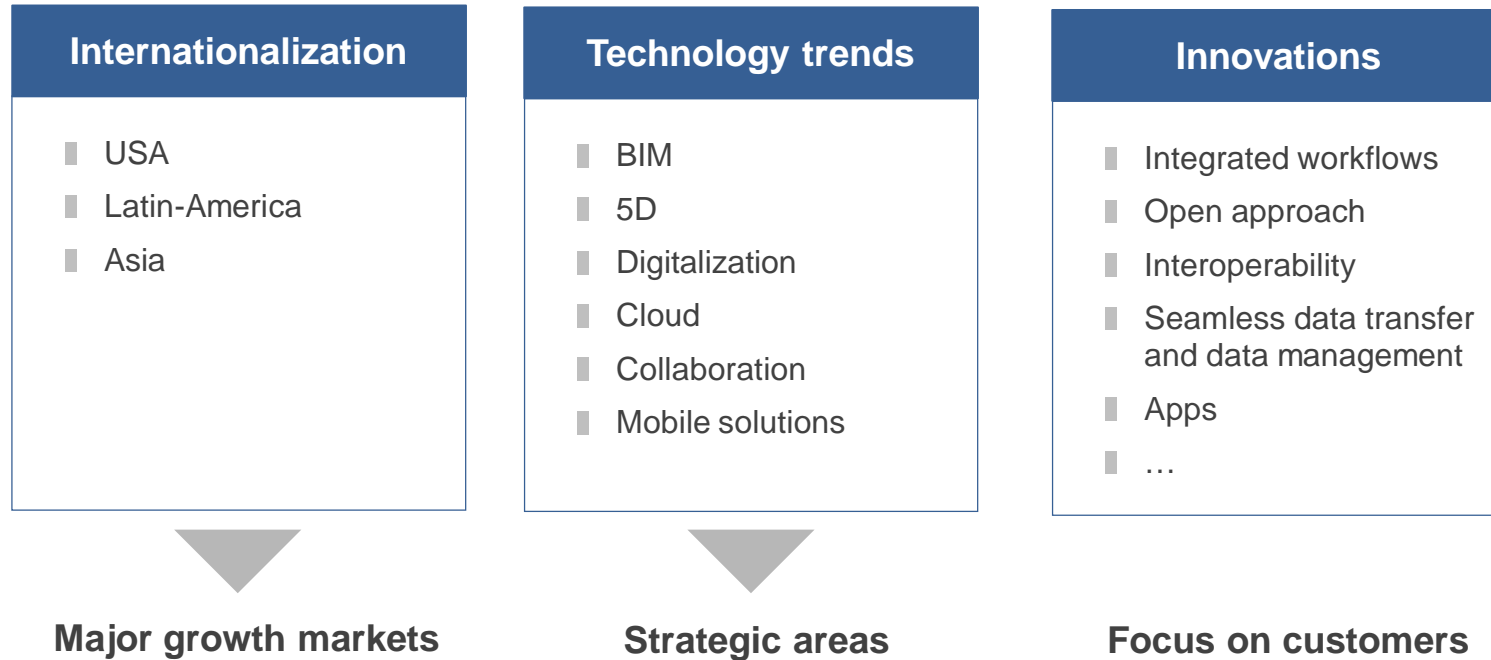


Strategy

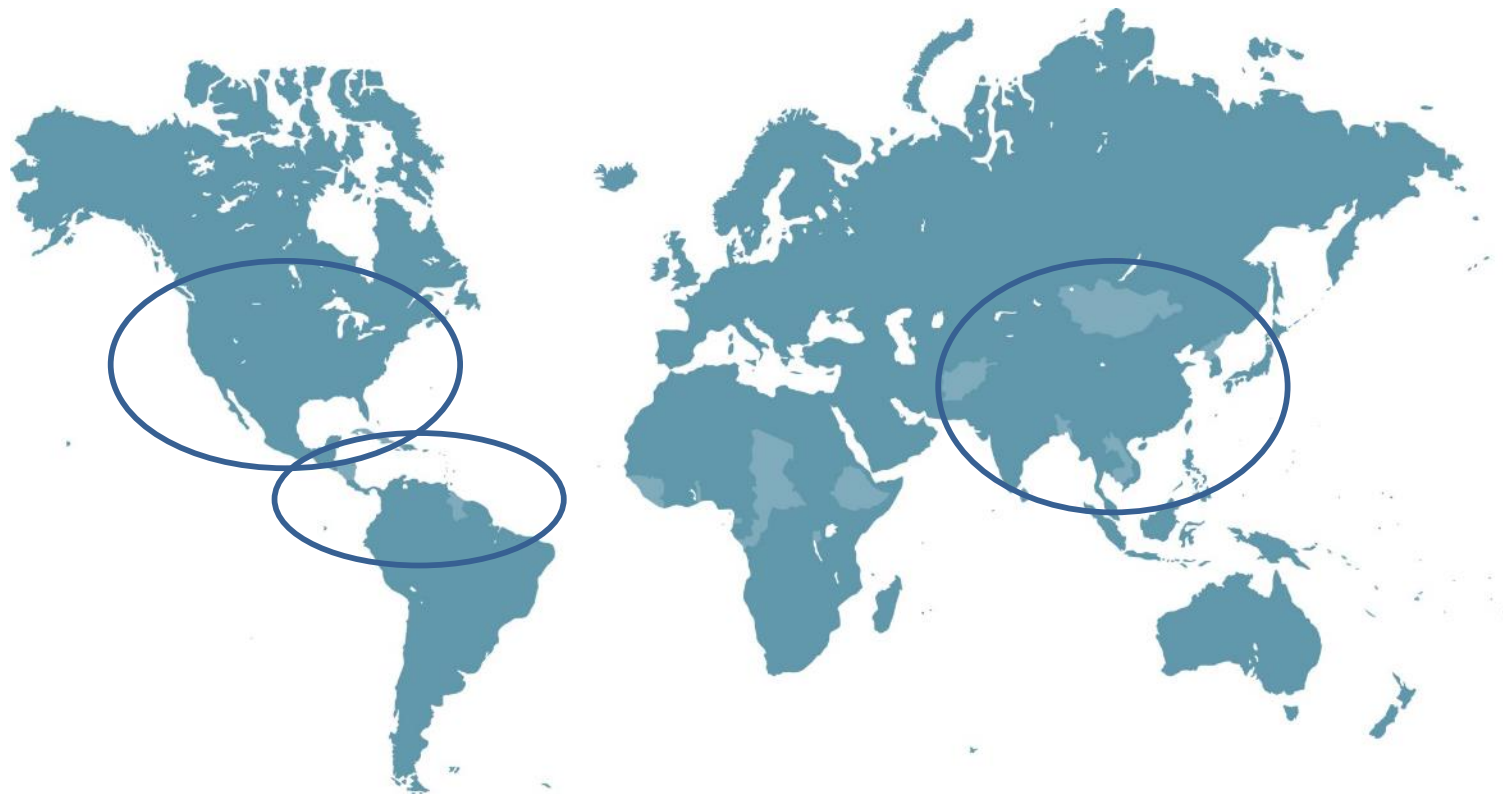
Time and costs are the critical parameters in the building process. Many projects has run out of time and budget



- Industry in transition
- Digitalization far behind other industries
- Increasing complexity
- Less time, less budget
- More team players
- New regulations (BIM, 5D)
- Increasing demands for sustainable building
- Management of the complete value chain in the building process



- ▶ Growth: Organic and via acquisitions
- ▶ Acquisition focus: Strategic fit to close regional and technology gaps



- ▶ Strengthening our position in the USA, Latin-America and Asia
- ▶ Increasing market presence via acquisitions, shareholdings and co-operations

- 2D drawings
- Slow internet
- Poor hardware



- 3D drawings
- Fast internet
- Powerful hardware
- BIM
- Cloud computing



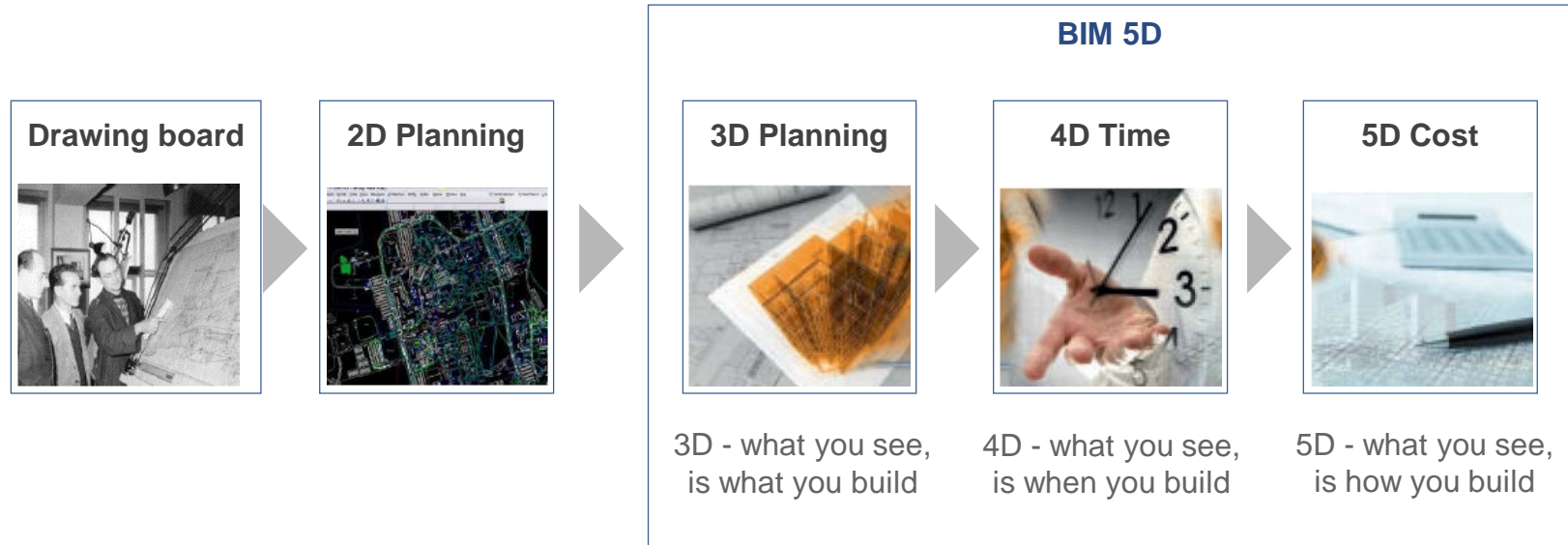
- 5D BIM end-to-end solution
- Smart/Mobile/Apps
- Collaboration along the value chain



since 1985

Today

Tomorrow



- ▶ As a BIM pioneer and 5D provider the Nemetschek Group stands for an open approach and supports collaboration and seamless data transfer through the complete value chain in the building process



Financials: Q1 2015

Dynamic start in Q1 2015

- Revenues increased by 30.5% to 66.6 mEUR (previous year: 51.0 mEUR)
- Currency-adjusted growth of 25.1%
- Acquired Bluebeam contributed 10.0 mEUR in Q1
- Organic growth at high 10.9%

Further focus on internationalization

- Revenues abroad increased by 41.6% to 43.4 mEUR
- Higher footprint in the US via organic growth (Vectorworks, Graphisoft, Scia, Maxon) and Bluebeam acquisition
- Revenues more than tripled in the US (revenue share of 21.0%)
- Further focus on US market, Latin America (Mexico, Brazil) and Asia

High profitability and increase in EPS

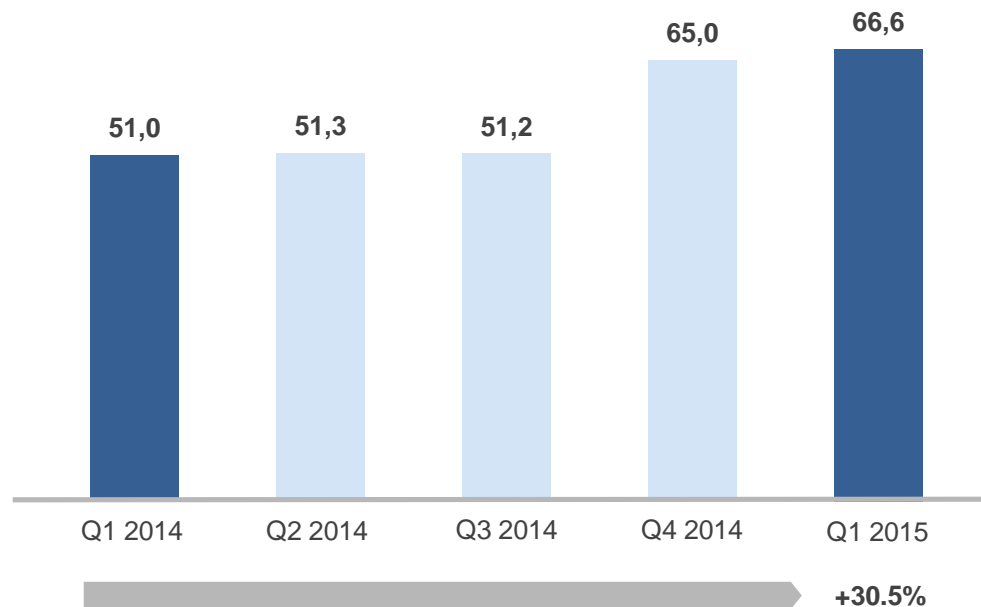
- EBITDA grew stronger than revenues in the first quarter
- EBITDA up by 31.9% yoy to 17.4 mEUR, EBITDA margin very high at 26.1%
- Net income w/o PPA increased by 22.0% to 10.2 mEUR, EPS (w/o PPA) accordingly at 1.06 EUR

Cash and solid balance sheet

- Cash and cash equivalents at 73.5 mEUR
- Net liquidity at 16.5 mEUR
- Equity ratio of 48.9% - leeway for further investments / acquisitions

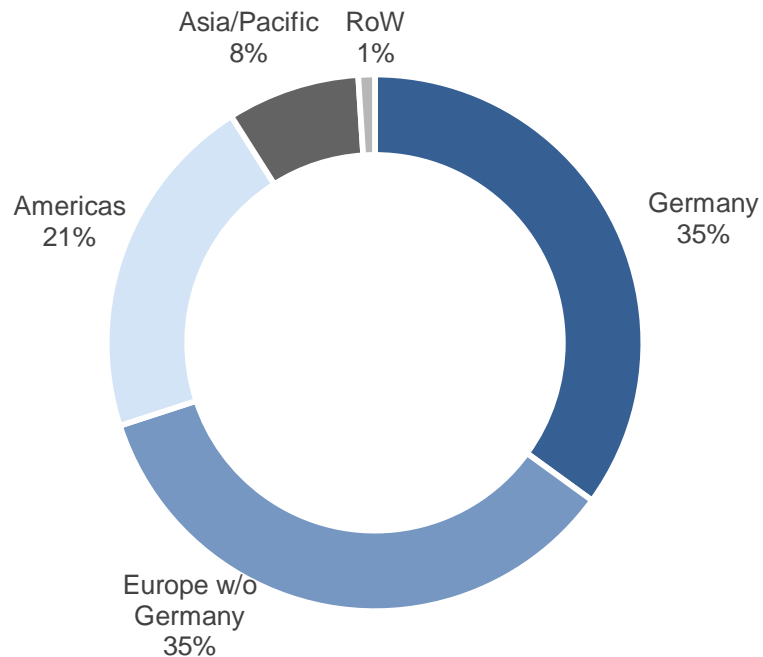
Revenue increased strongly in Q1 2015

in mEUR



- ▶ Excellent start in the fiscal year 2015
- ▶ Q1 2015 revenues increased by 30.5% to 66.6 mEUR
- ▶ Currency-adjusted growth of 25.1%
- ▶ Bluebeam contributed 10.0 mEUR
- ▶ Organic growth of high 10.9% yoy

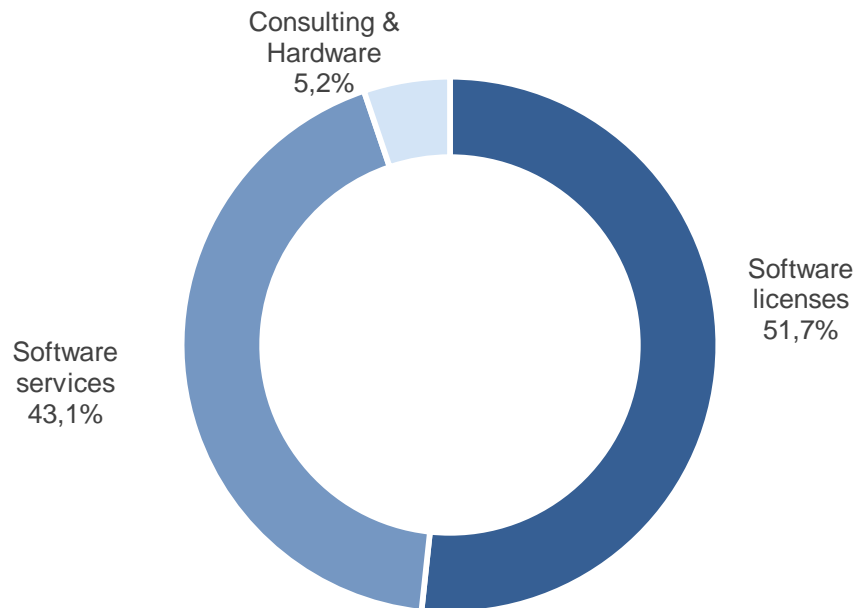
Revenues split Q1 2015 in %



- ▶ Market position in the US strengthened via organic growth and through Bluebeam acquisition
- ▶ Home market also developed nicely
- ▶ Growth potential abroad (Asia, Latin America)

Both software license and software services with double-digit growth

% of revenues



Software licenses:

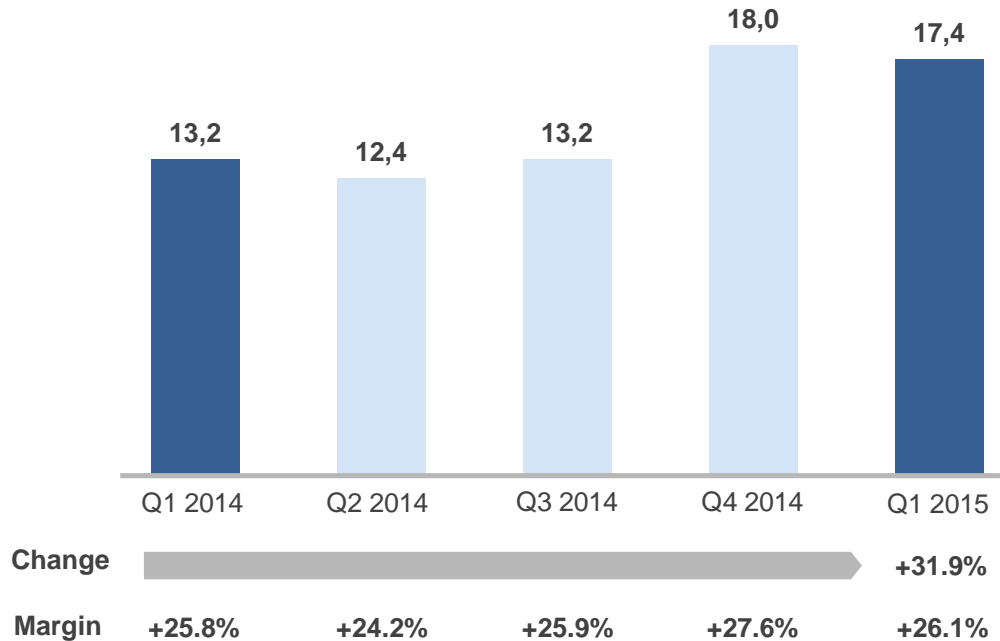
- ▶ Up by 41.4% to 34.4 mEUR:
New customers wins and increasing customer base

Software services:

- ▶ Up by 20.6% to 28.7 mEUR:
Recurring revenues secured

EBITDA increased stronger than revenues

in mEUR



EBITDA

- ▶ EBITDA up by 31.9% to 17.4 mEUR
- ▶ EBITDA margin at 26.1%

Further investments in

- ▶ Internationalization
- ▶ new customer segments
- ▶ BIM 5D
- ▶ strategic co-operations, etc.

Design

- Design segment showed strong organic growth in Q1
- Growth in all main focus regions
- Margin situation improved again

Build

- Bluebeam drove growth in the Build segment (10.0 mEUR contribution)
- Q1 2015 with flat organic development
- Stable margin situation

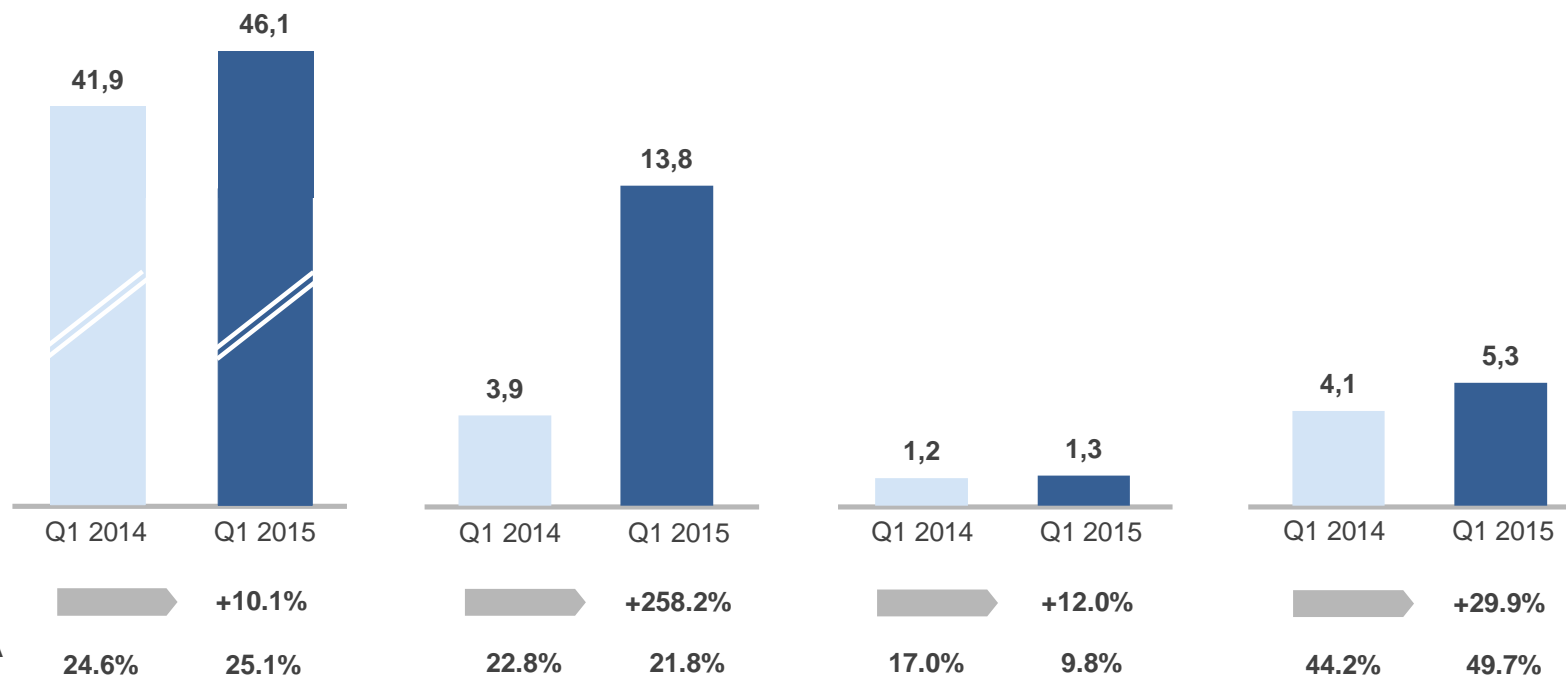
Manage

- Accelerated growth in Q1: +12.0% revenue growth
- Margin decline because of growth investments

Media & Entertainment

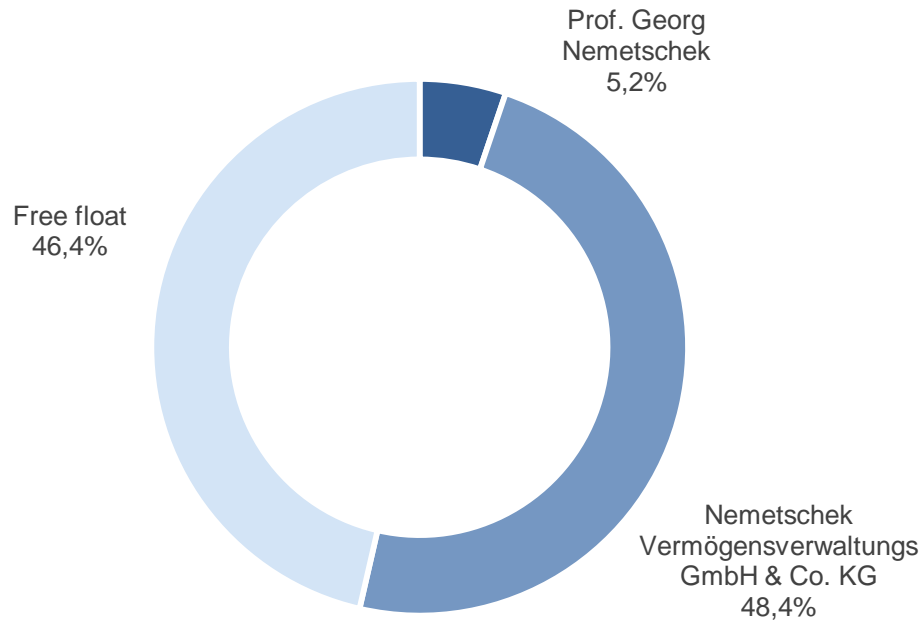
- Very strong start in Q1 2015
- Very high margin – planned investments in new customer segments (gaming) will have impact on margins

Revenues in mEUR



Nemetschek Share



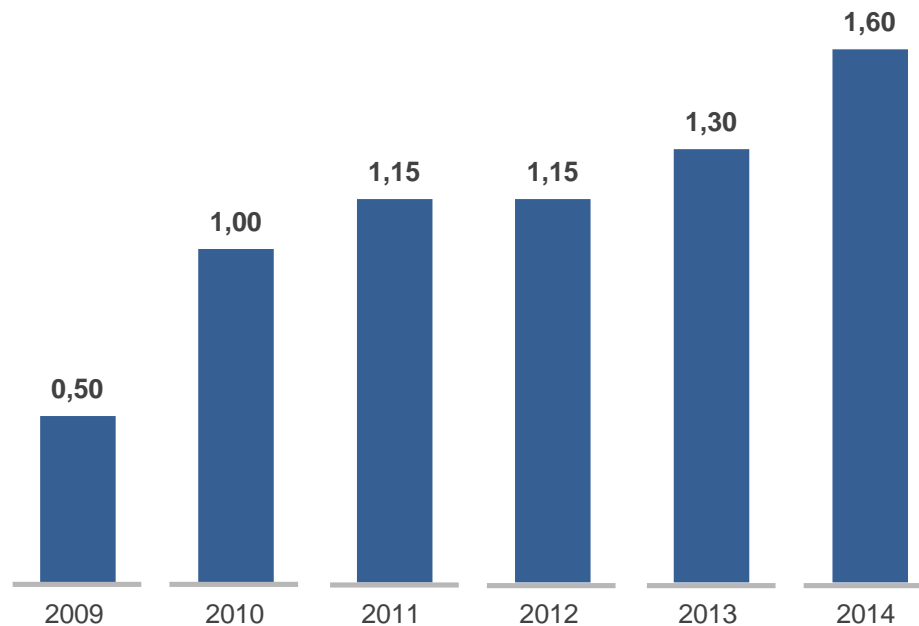


- Founded: in 1963
- IPO: March 10, 1999
- Number of shares: 9,625,000
- Frankfurt Stock Exchange, Prime Standard
- Bloomberg: NEM GY, Reuters: NEKG.DE
- Shares Nemetschek family: 53.57%
- Freefloat: 46.43 percent
- Current MarketCap: ~ 1.1 billion EUR
- Current TecDAX Ranking: 22/27

➔ Shares of Nemetschek family pooled: secures stable shareholder structure for well-being of Nemetschek Group in the future

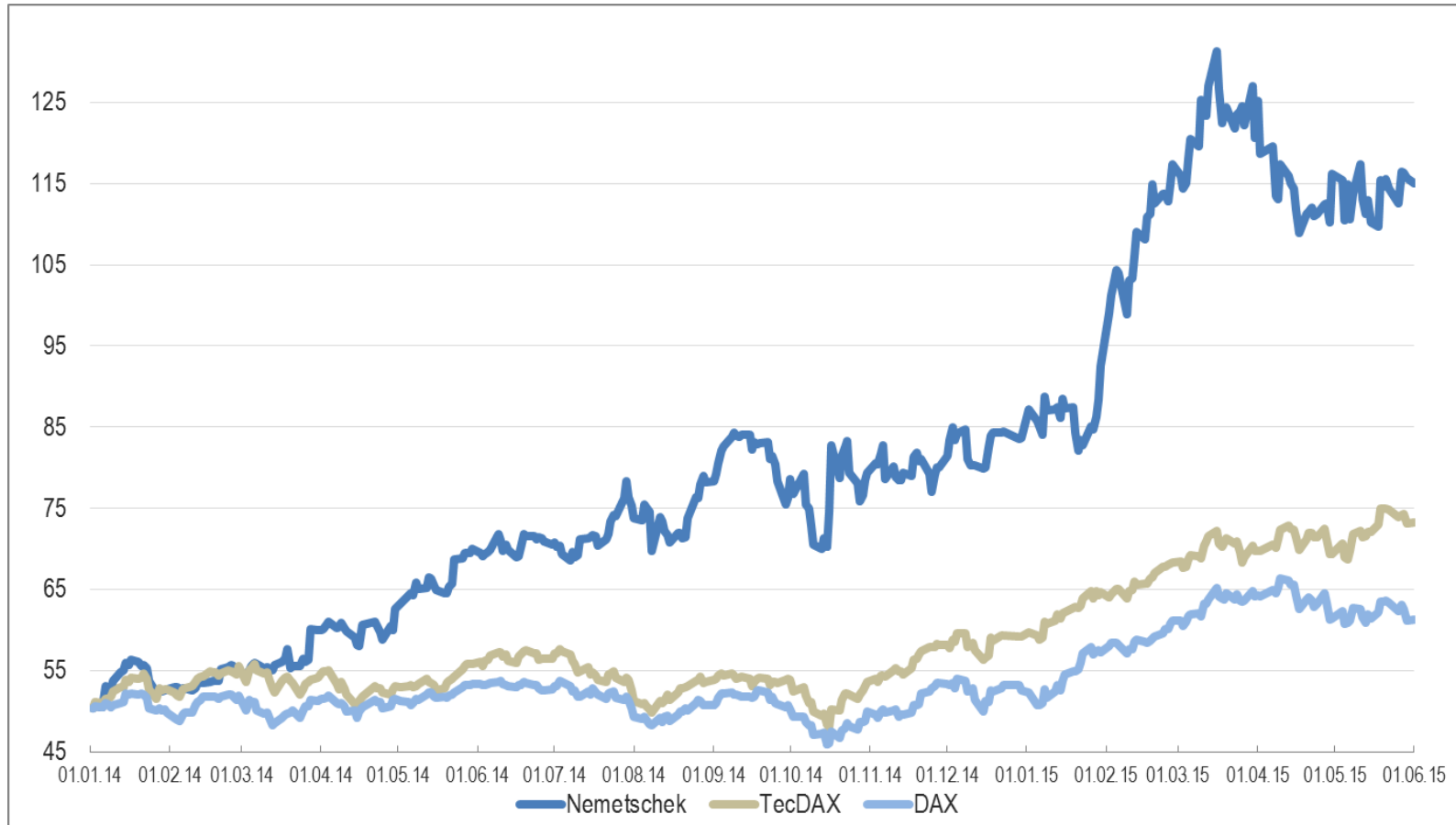
Dividend payment of 1.60 EUR per share

Dividend per share in EUR



- ▶ Dividend increased by 23% to 1.60 EUR per share
- ▶ In total 15.4 mEUR were paid out to the shareholders in May 2015 after the AGM
- ▶ Since 2009, we paid more than 64 mEUR in total in the last 6 years

Share price increased stronger than TecDAX and DAX



Time	Nemetschek	TecDAX	DAX
Year 2012	+29%	+18%	+25%
Year 2013	+52%	+38%	+23%
Year 2014	+66%	+18%	+3%
YTD 2015	+32%	+23%	+17%

Outlook 2015



- ▶ **Current situation**
 - Strong basis due to excellent Q1 figure
- ▶ **Market conditions**
 - Robust development of construction markets
 - Additional growth coming from trends such as Open BIM, 5D, collaboration, mobile solutions, cloud
- ▶ **Strategic market positioning**
 - Clear focus on AEC market
 - Leading in Open BIM solutions
 - Strong and independent global brands
- ▶ **Growth potential/ Investments**
 - Focus on internationalization (North/Latin America, Asia)
 - Investments in new customer segments (segment media)
 - Investments in BIM 5D competence
 - Strategically sound co-operations
 - Healthy balance sheet
 - Capable of investing in organic and in inorganic growth

in mEUR	FY 2014	Forecast 2015*	Organic*
Revenues	218.5	262 - 269 (+20%-23%)	+6%-9%
EBITDA	56.8	62 - 65	-

* USD/EUR plan rate: 1.25



Contact

Nemetschek Group
Stefanie Zimmermann
Konrad-Zuse-Platz 1
81829 Munich – Germany
investor-relations@nemetschek.com

This presentation contains forward-looking statements based on the beliefs of Nemetschek AG management. Such statements reflect current views of Nemetschek AG with respect to future events and results and are subject to risks and uncertainties. Actual results may vary materially from those projected here, due to factors including changes in general economic and business conditions, changes in currency exchange, the introduction of competing products, lack of market acceptance of new products, services or technologies and changes in business strategy. Nemetschek AG does not intend or assume any obligation to update these forward-looking statements.