KKR & Co. Inc. Teach-In

January 2023



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The statements contained in this presentation are made as of the date of this presentation (other than financial figures, which are as of quarter end), unless another time is specified in relation to them, and access to this presentation at any given time shall not give rise to any implication that there has been no change in the facts set forth in this presentation since that date.

This presentation contains certain forward-looking statements pertaining to KKR, including with respect to the investment funds, vehicles and accounts managed by KKR and the insurance companies managed by Global Atlantic. Forward-looking statements relate to expectations, estimates, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. You can identify these forward-looking statements by the use of words such as "outlook," "believe," "think," "expect," "potential," "continue," "may," "should," "seek," "approximately," "predict," "intend," "will," "plan," "estimate," "anticipate," the negative version of these words, other comparable words or other statements that do not relate strictly to historical or factual matters. These forward-looking statements are based on KKR's beliefs, assumptions and expectations, but these beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to KKR or within its control. Due to various risks and uncertainties, actual events or results may differ materially from those reflected or contemplated in such forward-looking statements. Past performance is no guarantee of future results. All forward-looking statements speak only as of the date of this presentation. KKR does not undertake any obligation to update any forward-looking statements to reflect circumstances or events that occur after the date of this presentation except as required by law. See Appendix for additional important information about forward looking statements, including the assumptions and risks concerning projections and estimates of future performance.

This presentation includes certain non-GAAP and other operating and performance measures, including after-tax distributable earnings (or DE), fee related earnings (or FRE), book value, adjusted shares, and assets under management (or AUM). These non-GAAP measures are in addition to, and not a substitute for, measures of financial performance prepared in accordance with U.S. GAAP. While we believe that providing these non-GAAP measures is helpful to investors in assessing the overall performance of KKR's business, they may not include all items that are significant to an investor's analysis of our financial results. See Appendix for additional important information about the non-GAAP and other operating and performance measures presented herein.

See the Appendix for other important information. In addition, information about factors affecting KKR, including a description of risks that should be considered when making a decision to purchase or sell any securities of KKR & Co. Inc., can be found in KKR & Co. Inc.'s Annual Report on Form 10-K for the fiscal year ended December 31, 2021, filed with the SEC on February 28, 2022 and its other filings with the SEC, which are available at www.sec.gov.

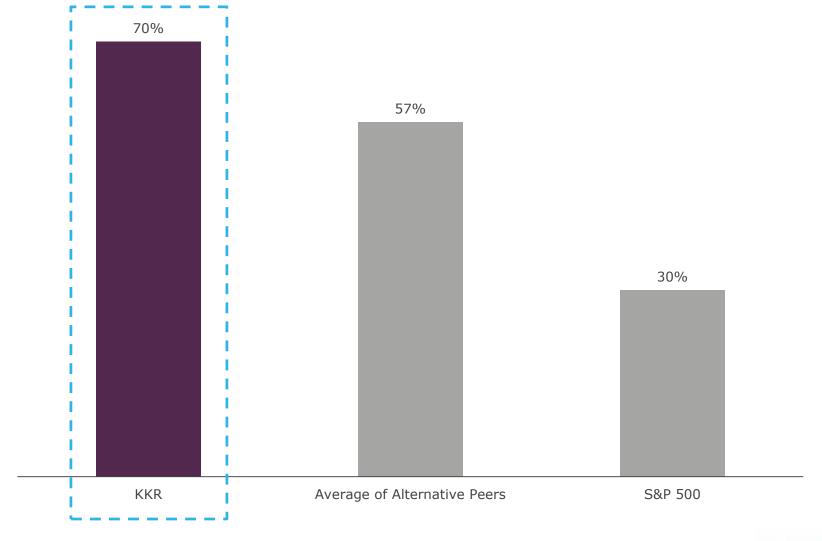


INTRODUCTION



If You Bought KKR At The Time Of Our Last Teach-In...

We have outperformed our peer set and the broader market since November 2019





Last Three Years – Meaningful Growth Across Financial Metrics...

(\$ in billions)

Management Fees

3Q'19 LTM

30'22 LTM

\$1.2



\$2.5

Fee Related Earnings

\$1.2



\$2.2

After-tax **Distributable Earnings**

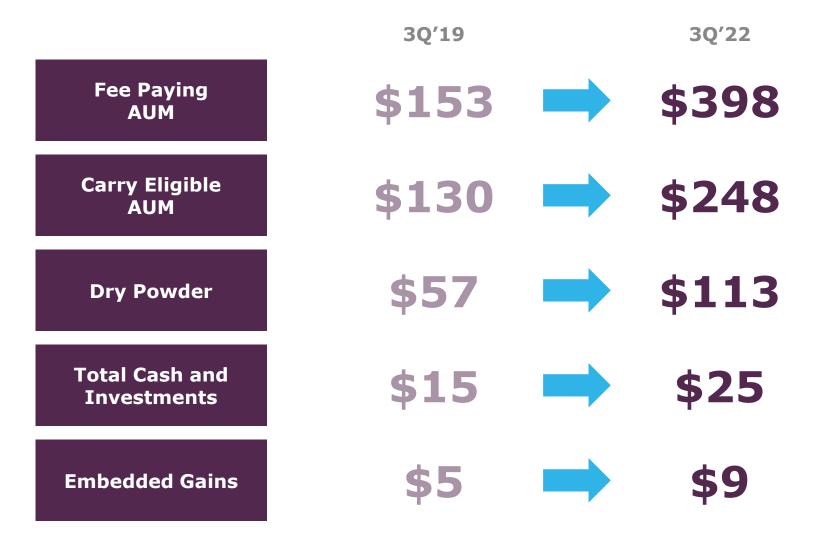
\$1.7



\$4.0

...And A Material Increase In Our Earnings Power

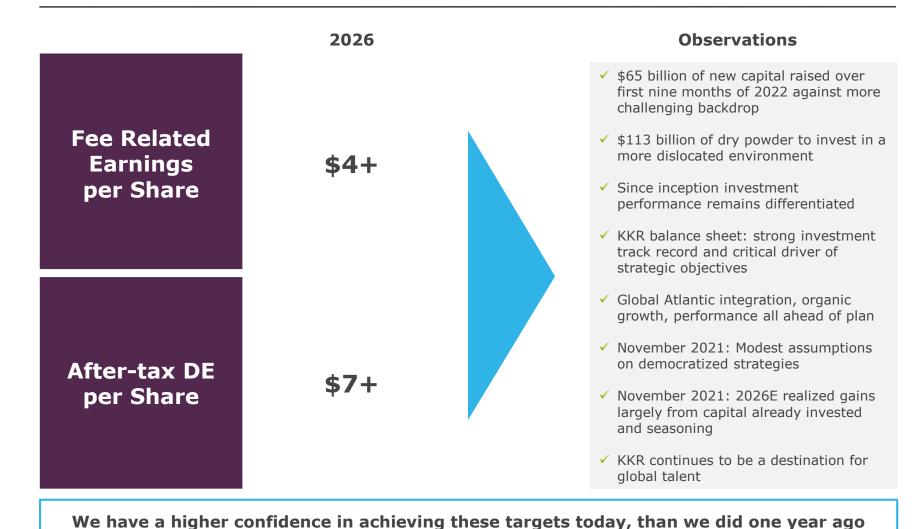
(\$ in billions)



Note: 3Q'22 Total Cash and Investments includes Global Atlantic. Embedded Gains includes gross unrealized carried interest and embedded balance sheet gains. See Appendix for endnotes about Investments, as such term is used on this slide.



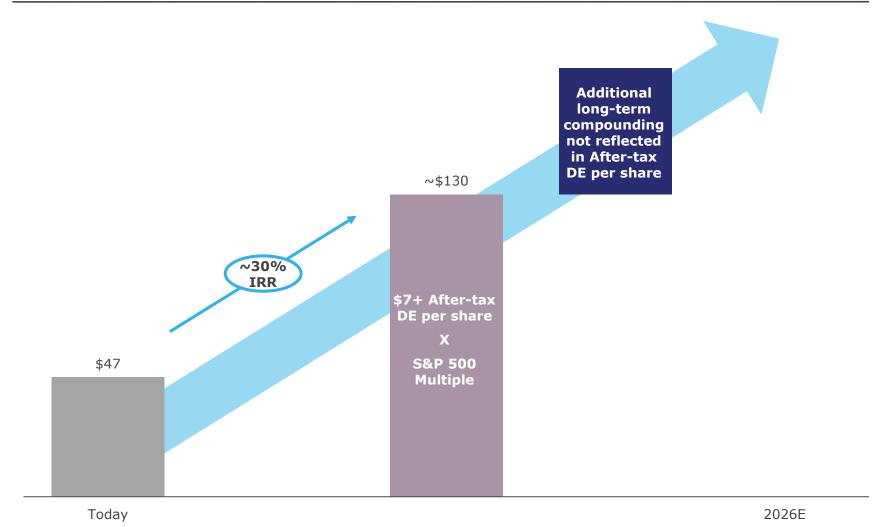
Review of November 2021 Financial Guidance



Per share represents per adjusted share. Our expectations about future Fee Related Earnings and After-tax Distributable Earnings has been estimated using various assumptions, and there is no guarantee that our expectations will be achieved as presented. See Appendix for important information about these assumptions and forward looking statements.



Our Opportunity

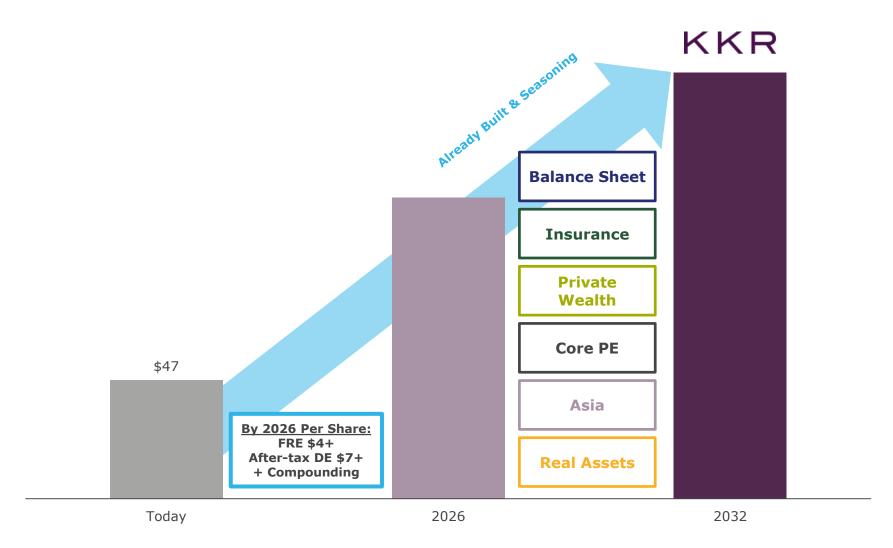


Note:

Hypothetical KKR stock price of ~\$130 calculated by multiplying the S&P 500 price-to-earnings ratio of 18.6x as of January 5, 2023 by \$7 of After-tax DE. Per share represents per adjusted share. Our expectations about future After-tax Distributable Earnings has been estimated using various assumptions, and there is no guarantee that our expectations will be achieved as presented. As of January 5, 2023, per Bloomberg LP, KKR was trading at approximately 13x 2022E earnings. If KKR did not see multiple expansion, \$7+ of After-tax DE per share multipled by its current multiple would suggest ~\$90 per share and an IRR of 18% compared to the figures above. See Appendix for important information about these assumptions and forward looking statements.



We Have Strong, Identifiable Avenues For Future Growth



Note: Per share represents per adjusted share. Our expectations about future Fee Related Earnings and After-tax Distributable Earnings has been estimated using various assumptions, and there is no guarantee that our expectations will be achieved as presented. See Appendix for important information about these assumptions and forward looking statements.



Consistent Themes



Opportunity for continued, annual growth in KKR's earnings power

- ✓ FPAUM → management fees and FRE
- ✓ Deployment → capital markets fees, realized performance and investment income
- ✓ Core PE and KKR's balance sheet → book value compounding and opportunistic M&A
- ✓ Global Atlantic → AUM + insurance operating earnings + long-term book value growth

2

Earnings quality has improved

- ✓ Increased diversification by strategy and geography
- ✓ Growth in perpetual capital
- ✓ Success-based employee compensation framework

3

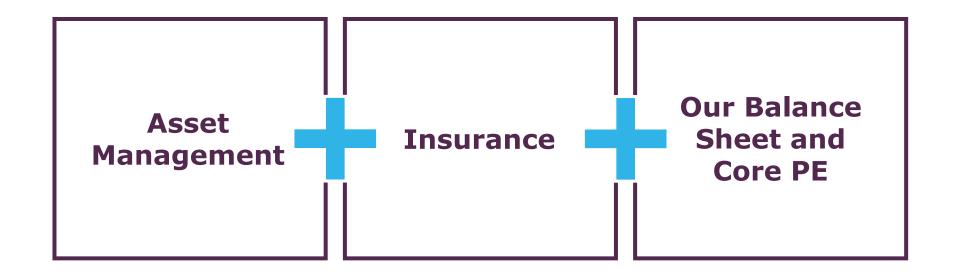
Secular growth

- ✓ We operate in large, global markets
- ✓ We have highly differentiated investment platforms
- ✓ Insurance + Private Wealth assets are ~4x the size of pension fund assets



KEY TAKEAWAYS & FIRM PRIORITIES

As A Reminder



Three pieces working together = multiplier effect

KKR

With A Full Firm Toolkit





Our Experienced and Tenured Team



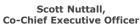
Henry Kravis, **Co-Executive Chairman**



Co-Chief Executive Officer



George Roberts, **Co-Executive Chairman**





Ryan Stork, **Chief Operating** Officer



Rob Lewin, **Emilia Sherifova, Chief Financial Chief Information** Officer



Sandra Ozola, Head of **Human Capital**

Officer



Katie Sudol, General Counsel

Ken Mehlman,

Head of Public Policy

& Sustainability



Nate Taylor & Pete Stavros, **Head of Americas**



Private Equity



Johannes Huth, Head of **Europe**



Ming Lu, Head of **Asia-Pacific**



Christopher Sheldon & Adam Smith, **Head of Credit & Markets**



Raj Agrawal, Head of Infrastructure

Eric Mogelof,

Head of Client &

Partner Group



Ralph Rosenberg, Head of **Real Estate**



Henry McVey, Head of Global Macro, **Balance Sheet & Risk**

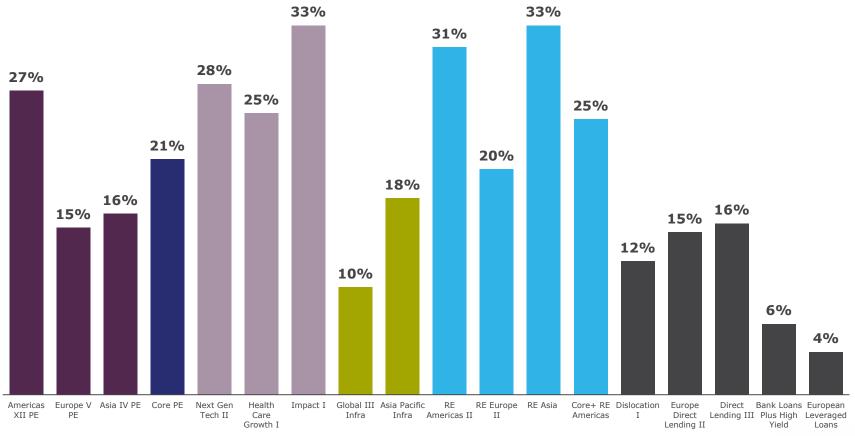


Indicates presenter at the November 2019 Teach-in



Strong Performance Across Strategies

Gross IRR Inception-to-Date (ITD) as of September 30, 2022 Across Recent Funds



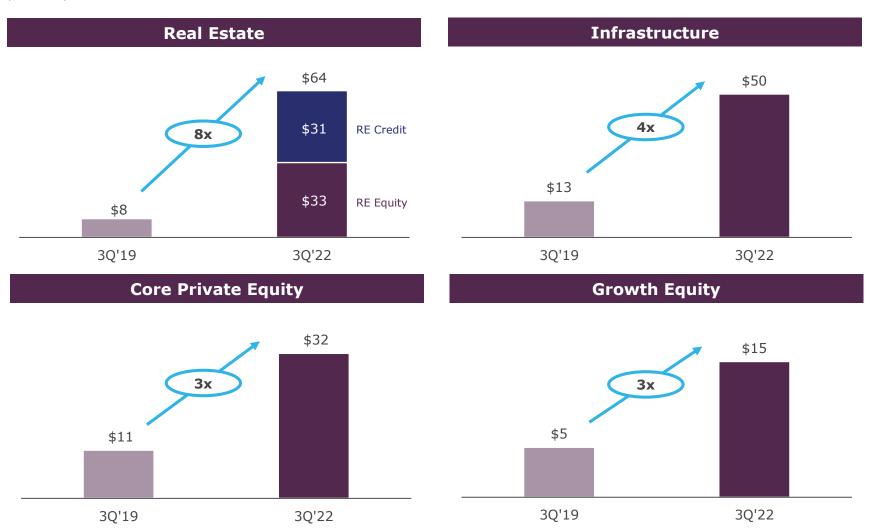
Note: Past performance is no guarantee of future results. See Appendix for details on important information. Core+ Real Estate Americas IRR uses gross time weighted return ITD given open-ended structure.



Since We Were Last Together

AUM Growth Across Asset Classes

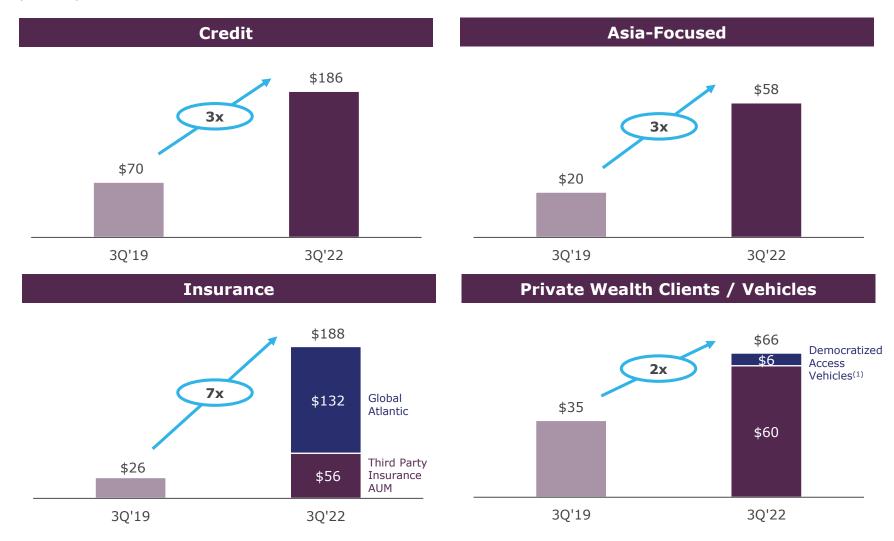
(\$ in billions)





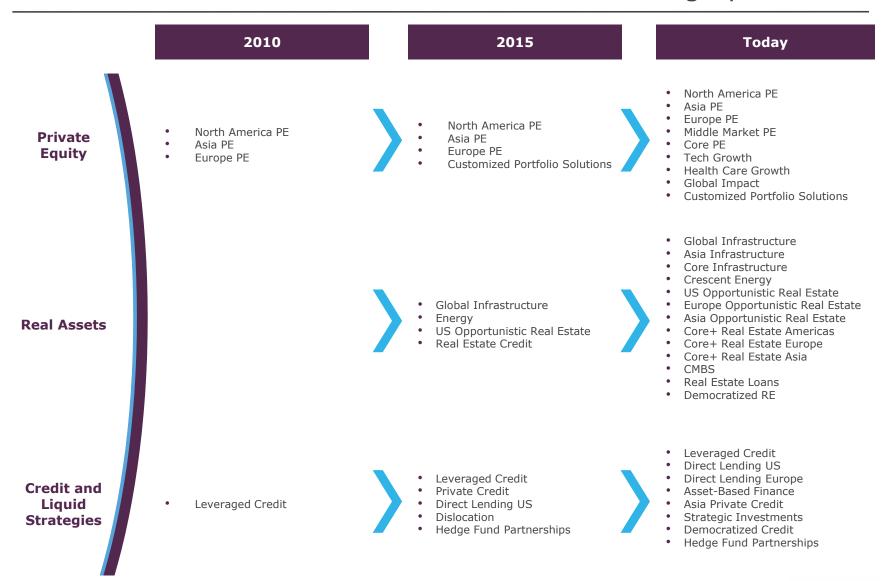
AUM Growth (cont'd)

(\$ in billions)



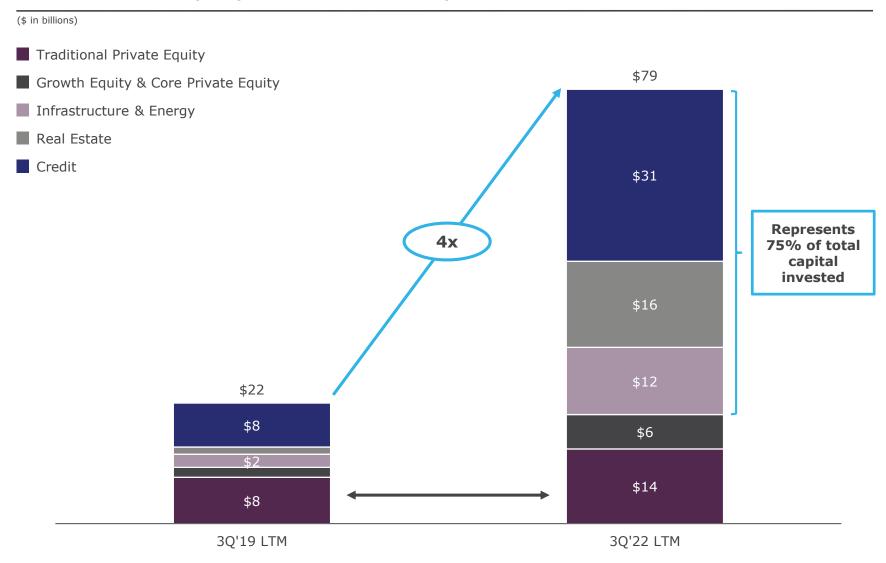


Increased Diversification Across Products and Geographies



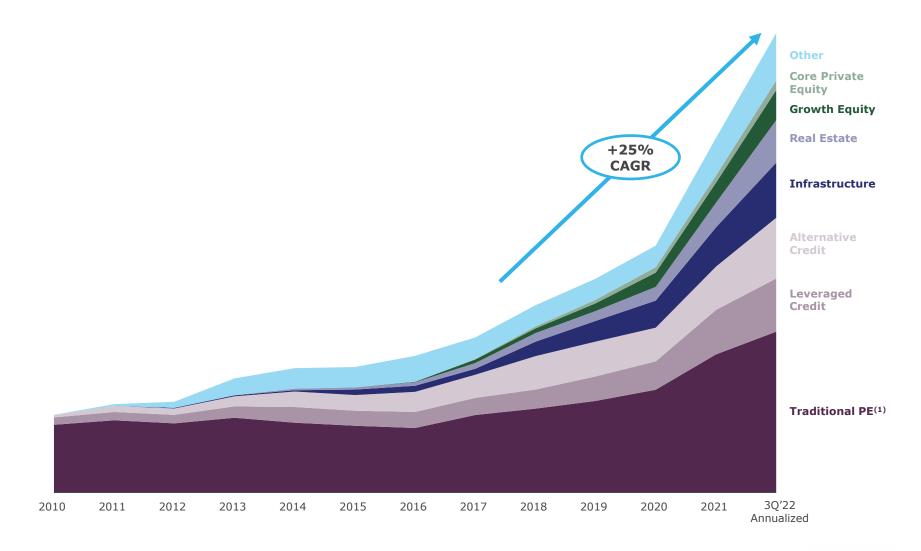


Increased Deployment Driven by Breadth and Diversification





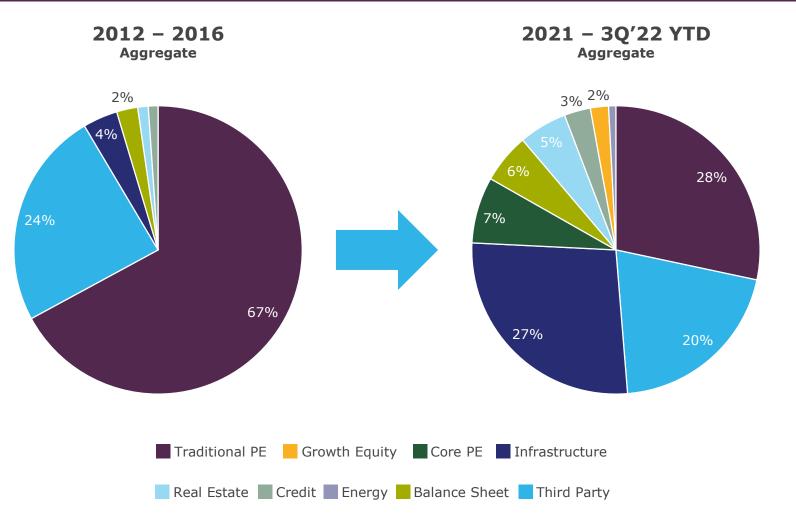
Powerful Management Fee Profile As Businesses Scale





Diversification Across Our Capital Markets Business Continues







Pioneers Of The Broad-Based Ownership Model

Broad Based Ownership Plans at Portfolio Companies

>\$3.5bn Equity Awarded >45,000 Non-Senior Employee Participants⁽¹⁾ 25+ Portfolio Companies

Bloomberg

Businessweek Solutions

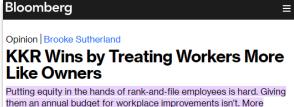
One Way to Boost Profits and Reduce Inequality? Turn Workers Into Owners

KKR partner Pete Stavros says giving employees skin in the game is difficult to do, but it pays off.









companies should follow the buyout firm's lead.

Bloomberg

In New Twist, Private Equity Shares Its Windfall With Hourly Employees





Source: Wall Street Journal, Bloomberg, Financial Times, Forbes and CNBC.

(1) Senior management team defined as the CEO + their direct reports (L1), with the broad based ownership pool reflecting all other employees (L2 and below).



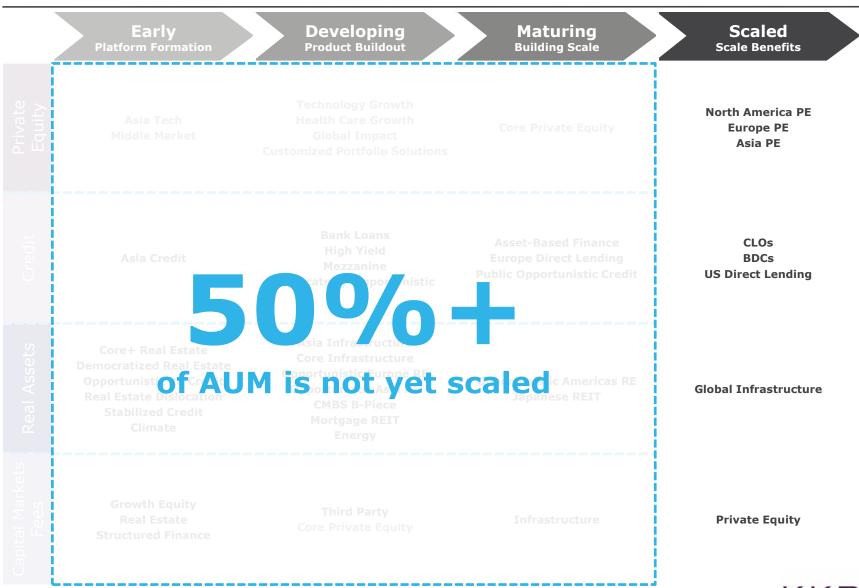
Drivers of Longer-Term Growth

Innovation Is Making An Impact





How Do We View The Lifecycle Of A Platform?



KKR

30+ Strategies Targeted to Raise Capital in the Next 12-18 Months

Private Equity

- Core Private Equity
- Europe Private Equity
- Tech Growth
- Asia Tech Growth

- Global Impact
- Middle Market Private Equity
- Customized Portfolio Solutions
- Democratized PE

Real Assets

- Asia Infrastructure
- Core Infrastructure
- Core+ Real Estate US
- Core+ Real Estate Europe
- Core+ Real Estate Asia
- Opportunistic Asia RE
- Democratized RE (KREST)

- Opportunistic Europe RE
- Opportunistic Real Estate Credit
- Stabilized Real Estate Credit
- CMBS Risk Retention
- Opportunistic Americas RE
- Democratized Infrastructure
- Climate

Credit

- Asia Private Credit
- Asset-Based Finance
- CLOs
- Credit Opportunities
- US / Europe Leveraged Credit
- Asia Leveraged Credit
- US Direct Lending
- Europe Direct Lending

- Mezzanine
- Multi Asset Class Credit
- Ivy
- KCOP
- Revolving Europe
- ESG-focused Credit
- Democratized Credit Strategies

Note: This is not a definitive list and there is no certainty that KKR will raise capital as contemplated for all of the listed strategies. This presentation is not and shall not be construed as an offer to purchase or sell, or the solicitation of an offer to purchase or sell, any security, service or product of or by any KKR entity. See Appendix for additional details.

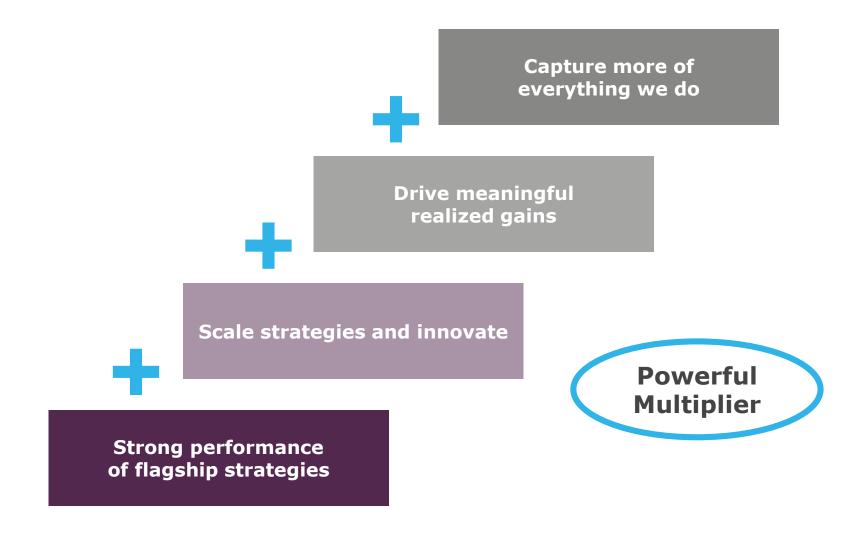


Drivers of Future Value Creation – The Next Leg of Growth

- 1 Real Assets
- 2 Asia
- 3 Core Private Equity
- 4 Private Wealth
- **5** Insurance
- 6 Balance Sheet Growth and Alignment

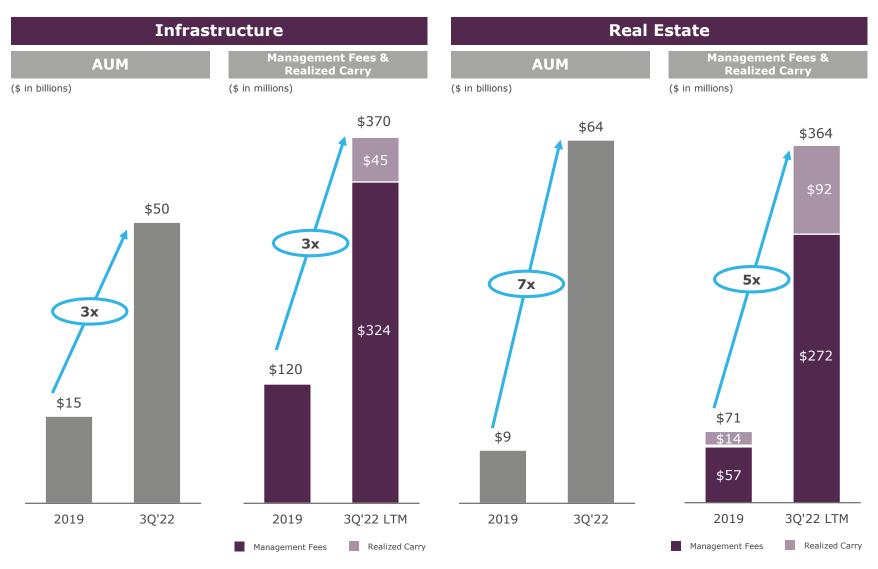
REAL ASSETS

How We Build Investment Platforms





Our Real Assets Business Has Scaled Meaningfully





Our Real Assets Business Has Scaled Meaningfully (cont'd)

(\$ in billions)





2 ASIA

KKR Asia Today



Established presence in 2005



11 of KKR's 23 global offices are based in Asia and the Middle East, covering seven key regions



Dedicated country team coverage, with enhanced industry and sector alignment



Proprietary deal sourcing, leveraging deep networks and relationships



Built out critical capabilities in Asia in Capstone (portfolio company operations), Capital Markets, Public Affairs, Client & Partner Group and Global Macro



Largest Asia-Focused Private Equity Fund globally



Largest Asia-Focused Infrastructure Fund globally

Asia dedicated resources across asset classes and business lines...



Favorable Long-Term Macro Fundamentals in Asia

Asia's Dominance Expected to Continue to Grow

Large Opportunity to Capture Market Share

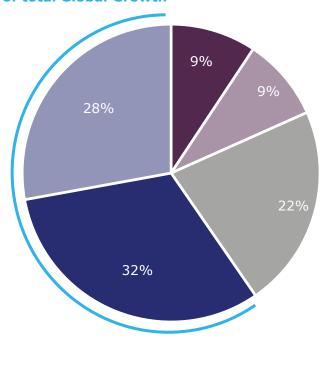
Contribution to Global Real GDP Growth (%)
(Average 2022E to 2027E)

2021 Alternatives AUM as a Percentage of GDP

13%

Europe

Asia accounts for more than half of total Global Growth









31%



Asia-Pacific

Asia Alternatives has less than

1/4 of the

penetration of alternatives in North America

7%

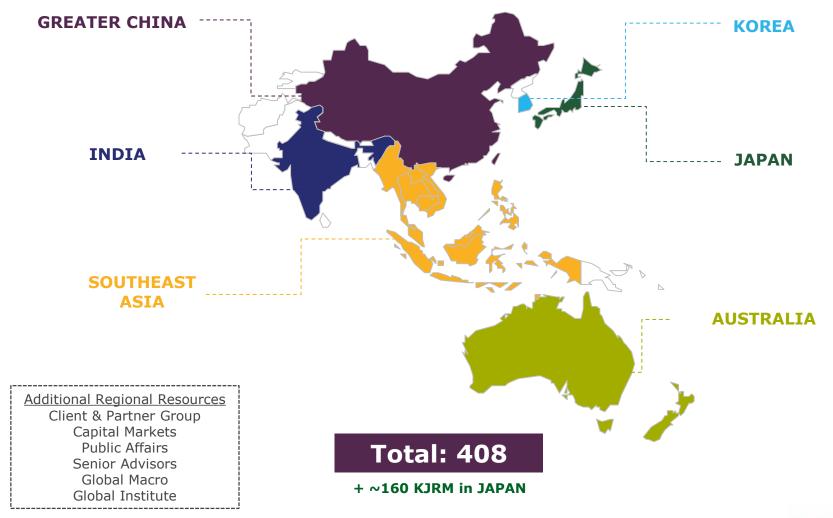
Source: Preqin, World Bank, IMFWEO, Haver Analytics.

Note: See Appendix for important information about forward looking statements.



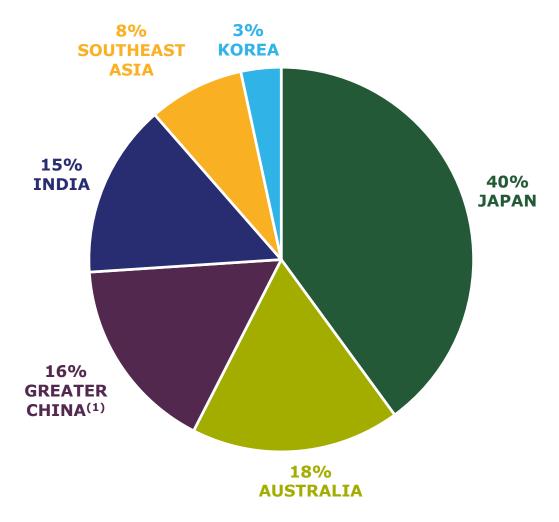
Industry Leading Asia-Pacific Investment Platform

 Experienced local investment teams across six key regions, with connectivity to leverage KKR's global industry teams

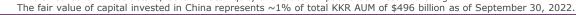




Fair Value of Capital Invested Across Asia-Pacific

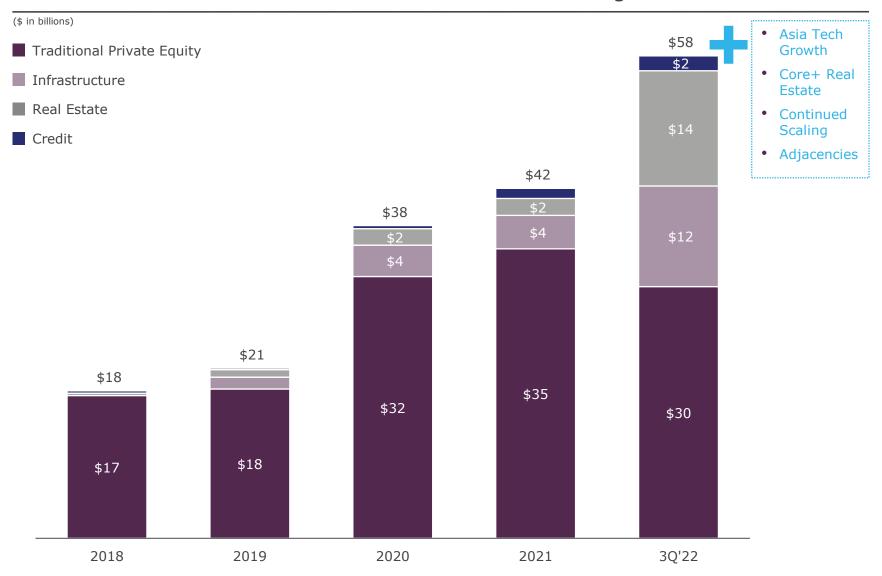


Note: Includes fair value of capital invested in Asia-Pacific as of September 30, 2022, including both Asia-Pacific focused vehicles and global vehicles such as Diversified Core Infrastructure, Core Private Equity and Global Impact that invest in the region.





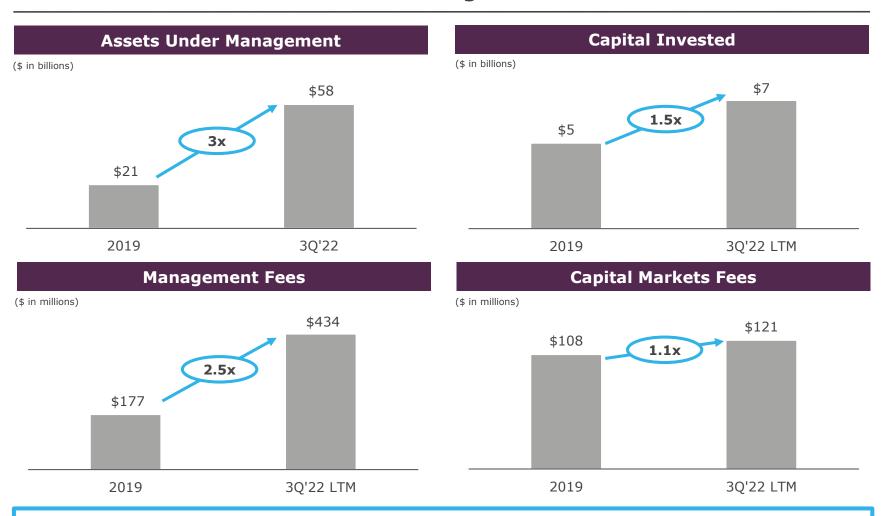
Growth and Diversification of Asia-Focused AUM Through Platform Extensions



Note: There is no guarantee that KKR will raise capital as contemplated for the listed strategies. See Appendix for important information about forward looking statements.



Asia-Focused AUM Growth Leading to Increased Revenues



"We have every expectation that, over time, our Asia business can reach the size of our Americas business one day." – Robert Lewin, Chief Financial Officer, *April 2021 Investor Day*



3

CORE PRIVATE EQUITY

Core Private Equity Snapshot

What Is Core PE?

The strategy targets businesses with some or all of the following characteristics:



Long Duration



Lower Leverage Over Hold Period



Cash Generative



More Limited Disruptors



Less Cyclical



Control



More Limited External Exposures



High-Quality Management

1800 contacts





























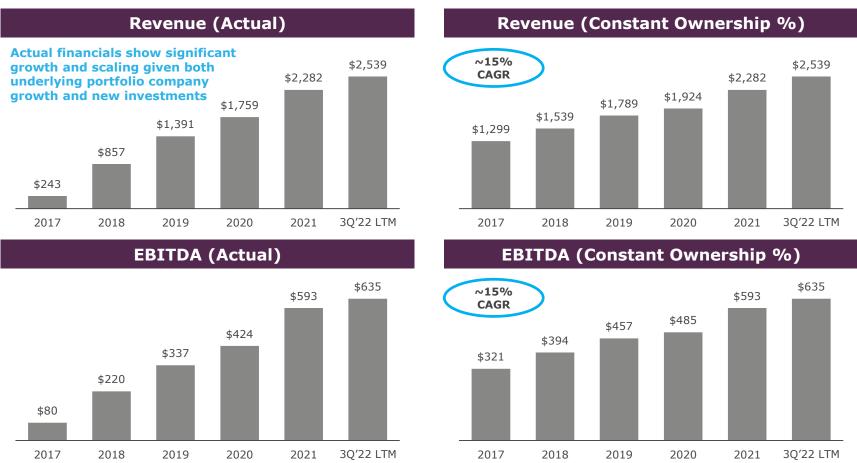






Core Private Equity – Key Portfolio Company Metrics

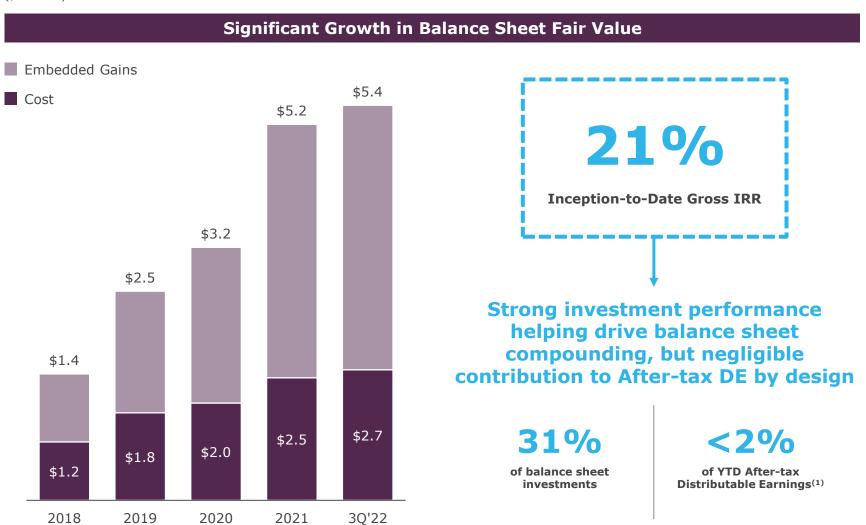
- Assuming all current investments were owned on January 1, 2017, the Core portfolio would have grown revenue and EBITDA steadily by $\sim 15\%$ per annum
- This growth has been consistent portfolio-wide, with no down years and a "trough year" of ~6% bottom line growth (during the heavily Covid-impacted year of 2020)



KKR

Core PE – Compounding-Focused Strategy for the Balance Sheet

(\$ in billions)



As of September 30, 2022. Past performance is no guarantee of future results. See Appendix for details on important information regarding how IRR is calculated.

<2% only represents Realized Investment Income.

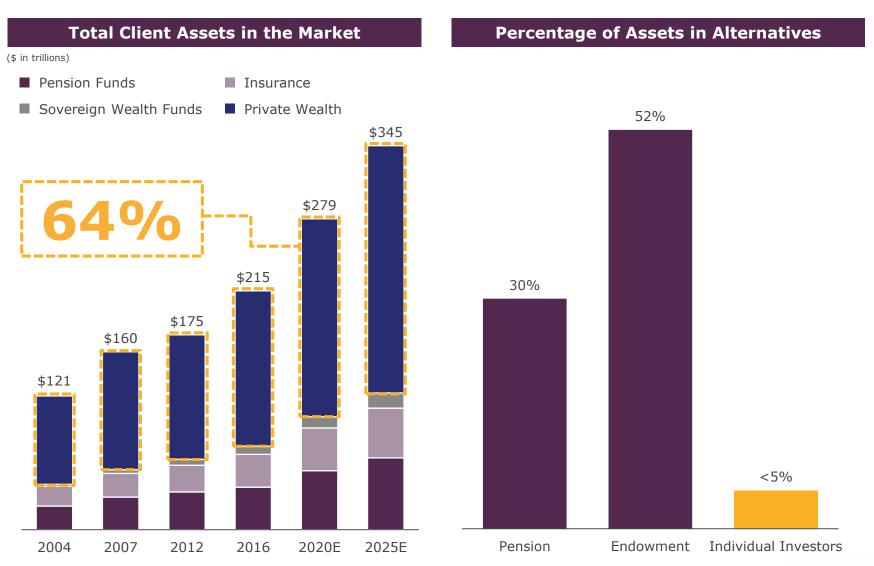


Note:

4

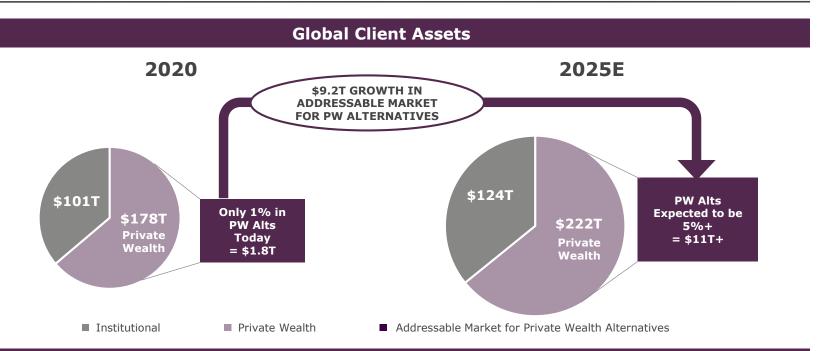
PRIVATE WEALTH

The Largest Markets Remain Underpenetrated



KKR

Opportunity in Global Private Wealth



KKR Track Record with Individual Investors

~15%

of New Capital Raised has historically been sourced from individual investors

\$66bn

total Private Wealth AUM

Anticipate ramp to 30% to 50% of new capital raised sourced from Private Wealth over next several years⁽¹⁾

Source: PwC Asset & Wealth Management Revolution: Embracing Exponential Change, Willis Global Pension Study, BCG Wealth Report.

Note: As of September 30, 2022. There is no guarantee that KKR will raise capital as contemplated. See Appendix for important information about forward looking statements.

(1) Reflects new capital raised from individuals across multiple channels on a global basis including: (i) in partnership with private wealth platforms; (ii) family offices and ultra-high-net-worth individuals; and (iii) democratized access vehicles.



(5) INSURANCE

Our View On Global Atlantic At Our April 2021 Investor Day

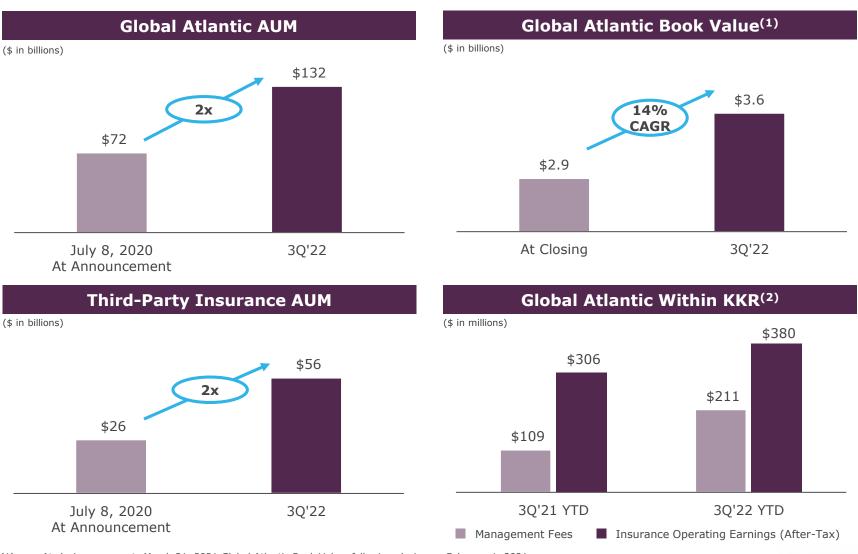
- 1 Global Atlantic is "Set Up to Win" with KKR
- **Compelling Fundamentals**
- Leading Life & Annuity Franchise

 Multiple \$1bn growth opportunities
 - Multiple \$10n growth opportunit
 Scale and margin expansion
- KKR Origination & Capital Capabilities
- Strong AUM + AOE + Long-Term Book Value Growth Opportunity

Note: Represents Global Atlantic management's current views; please see Appendix for cautionary information about forward looking statements.

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What Has Happened Since Then?



⁽¹⁾ At closing represents March 31, 2021 Global Atlantic Book Value, following closing on February 1, 2021. (2)



³Q'21 YTD represents February 1, 2021 through September 30, 2021.



KKR'S BALANCE SHEET

Thematic Approach Aligned with Strategic Priorities



KKR's Balance Sheet - A Growth Enabler and Accelerator

We are in a retirement Insurance **bull market** Stable businesses with **Core Private Equity** attractive growth and compounding opportunities **Build vs. Buy:** Highly selective, culturally M&A aligned, scaled businesses **Volatility can create Share Repurchases** opportunity **GP Fund** Support of existing strategies **Commitments**



M&A Over The Last 5 Years

Marshall Wace
2015 - 2019

Marshall Wace AUM: \$22bn → \$62bn(1)

Leading BDC with \$17bn AUM

Global Atlantic
2021

Global Atlantic
Cone of the largest and most established real estate managers in Japan

Indicates perpetual capital



High quality, scaled businesses





• 87% or \$160bn of this AUM is perpetual



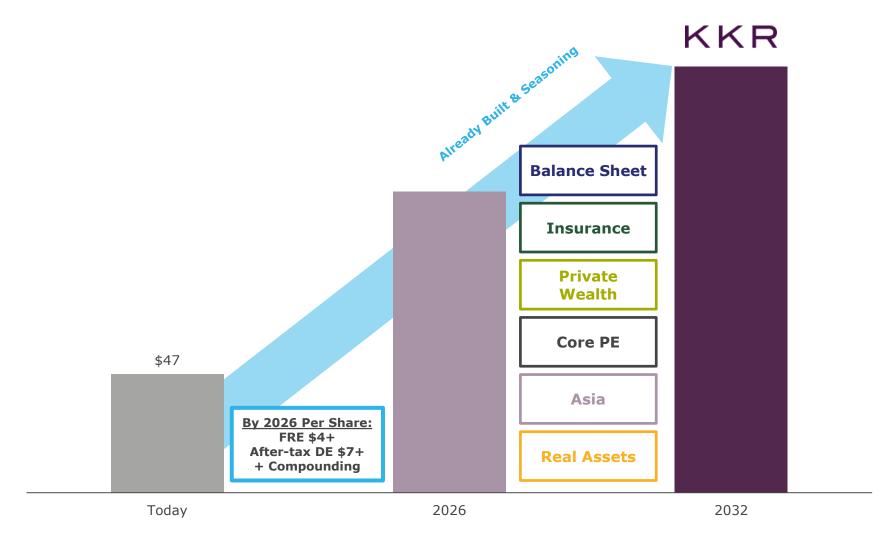
Note: Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. See Appendix for endnotes about perpetual capital and other important information.

(1) Represents gross AUM, not KKR's pro rata portion of Marshall Wace's AUM.

(2) Includes KKR's pro rata portion of Marshall Wace's AUM.

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Multiple Legs of Growth



Note: Per share represents per adjusted share. Our expectations about future Fee Related Earnings and After-tax Distributable Earnings has been estimated using various assumptions, and there is no guarantee that our expectations will be achieved as presented. See Appendix for important information about these assumptions and forward looking statements.

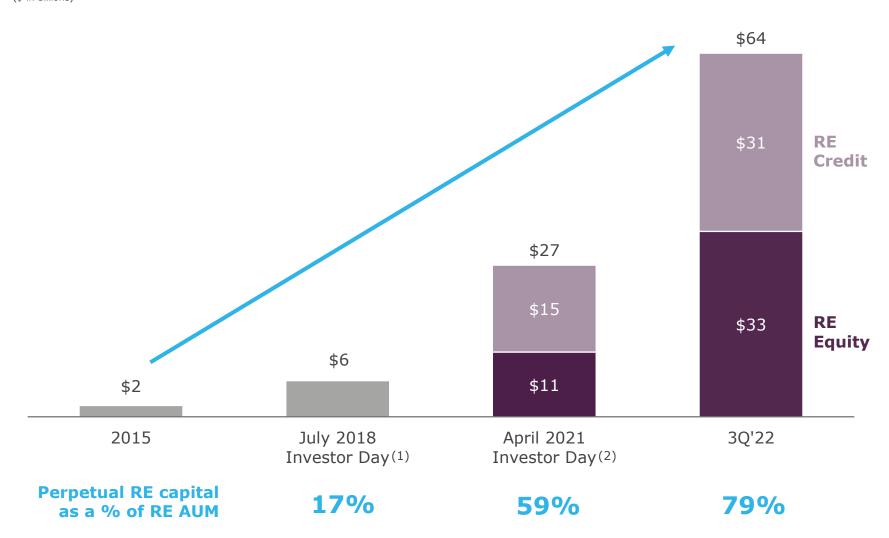


REAL ESTATE



Real Estate - AUM Profile

(\$ in billions)



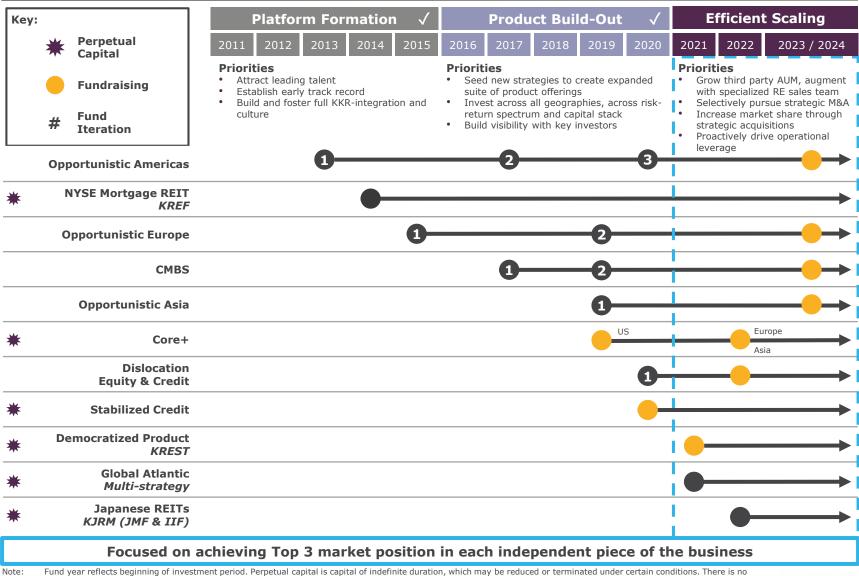
Note: Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. See Appendix for endnotes about perpetual capital and other important information.



⁽¹⁾ July 2018 Investor Day represents March 31, 2018.

⁽²⁾ April 2021 Investor Day represents December 31, 2020 pro forma for Global Atlantic acquisition.

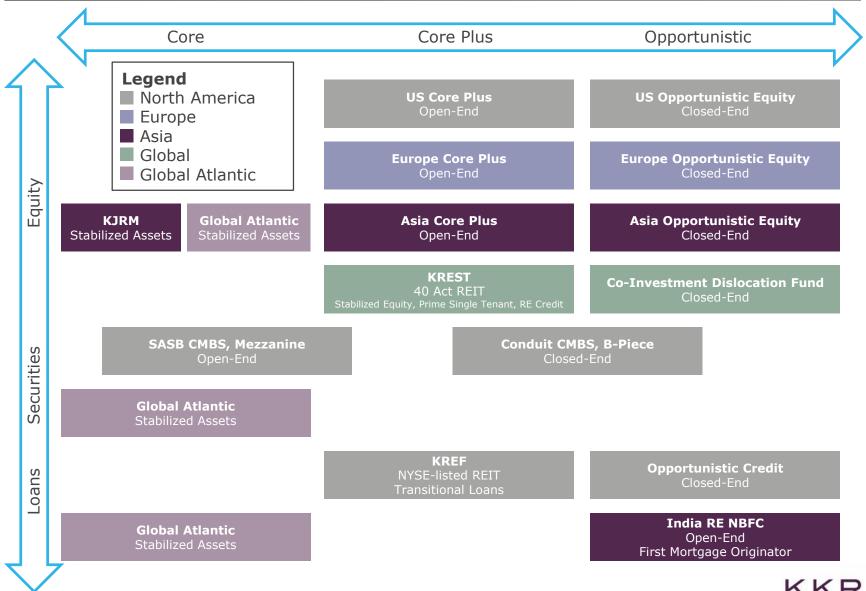
Real Estate Business Evolution



Fund year reflects beginning of investment period. Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. There is no guarantee that KKR will raise capital as contemplated for the listed strategies. See Appendix for important information about perpetual capital, these assumptions and forward looking statements.



Fully Integrated Real Estate Platform





Investing Behind Our Highest Conviction Equity Themes

Focused on evaluating the macro environment and changes to business and consumer preferences to identify key themes at each point in the cycle

Major Demand Drivers

Investment Themes

KKR View on Property Type

Consumer Behavior

- Propensity to Rent
- · Hybrid Work
- · Aversion to Commuting
- Value of Bachelor's Degree
- E-Commerce / Multichannel
- ESG
- Experiences Over Things
- Health and Wellness

Demographic Shifts

- Sunbelt Migration
- Innovation Cities
- Aging Population
- Generational Shifts
 - Millennials
 - Baby Boomers

Corporate Strategy

- Supply Chain Security / Onshoring
- Inventory Management
- FSG
- Corporate Relocation / Footprint Expansion







Hospitality

Office



Real Estate Credit Opportunities Are Attractive

What We Are Seeing in Market We Believe Real Estate Credit is Attractive Today **Investor Real Estate Potential Solutions Higher All-in Yields Challenges** Credit Ongoing Downside Protection, Diversification Volatility **Lower Leverage** Elevated Collateral-Based Inflation Cash Flows **More Protective Covenants** Rising Floating-Rate **Less Competition** Rates Exposure

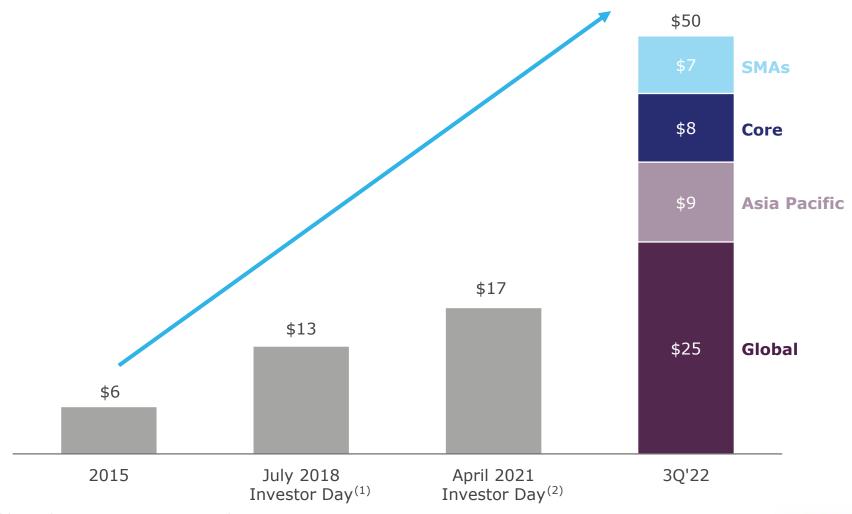


INFRASTRUCTURE



Infrastructure - AUM Profile

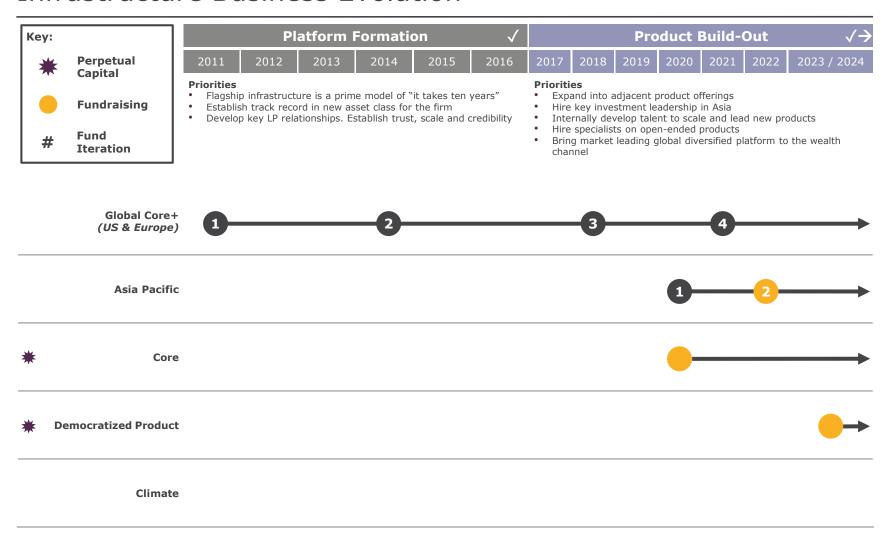
(\$ in billions)



(1) July 2018 Investor Day represents March 31, 2018.
(2) April 2021 Investor Day represents December 31, 2020.



Infrastructure Business Evolution



Note: Fund year reflects beginning of investment period. Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. There is no guarantee that KKR will raise capital as contemplated for the listed strategies. See Appendix for important information about perpetual capital, these assumptions and forward looking statements.



What Is Infrastructure?

Infrastructure assets are critical to the functioning of society and the economy by facilitating people's basic needs and services. These assets are typically characterized by the following traits:

- Essential services supported by hard assets (e.g., water networks, telecom towers)
- Privileged market positions with high barriers to entry which create business longevity
- Strong visibility of stable, long term cash flows

Illustrative Infrastructure Sectors and Example Assets								
Transportation	Telecommunications	Energy & Energy Transition	Utilities	Social Infrastructure				
AirportsRoads	Wireless towersFiber networks	 Midstream Infrastructure 	Electricity & gas transmission and distribution	 Hospitals & medical facilities 				
• Ports	 Data centers 	 Renewables (wind & solar) 	 Water & wastewater networks 	CourthousesEducation facilities				
• Railways	• Cable	 Other renewables (hydro, biomass, thermal, battery storage) District heating & cooling 		• Stadiums				



KKR Infrastructure Strategies Snapshot

Global Infrastructure				Asia Pacific Infra	Open-End Infra
Fund I	Fund II	Fund III	Fund IV	Fund I	DCIF
• \$1.0 billion	• \$3.0 billion	• \$7.2 billion	• \$16.5 billion	• \$3.8 billion	• \$8.1 billion
• 2011 Vintage	• 2014 Vintage	• 2018 Vintage	• 2021 Vintage	• 2020 Vintage	• 2020 Vintage
• 13 Investments	• 12 Investments	• 15 Investments	• 9 Investments ⁽¹⁾	• 13 Investments ⁽²⁾	• 9 Investments ⁽³⁾
Fully Realized	Focused on Monetizations	Focused on Value Creation	Focused on Investing	Focused on Value Creation	Focused on Yield Generation
2.1x Gross Multiple	Gross Multip	le 1.2x Gross Mult	iple <2 years	1.1x Gross Multiple	<2 years
17.6% Gross IRR	19.5% Gross IRR	9.7% Gross IRR	<2 years	17.8% Gross IRR	<2 years
Average Annualized Yield	Average Annualized Yield	Average Annualized Yield	Average Annuali Yield		7.8% Since Inception Gross Cash Yield

As of September 30, 2022. Average Annualized Yield shown on a gross basis. See Appendix for important information regarding how IRR is calculated.



Includes the announced Fund IV commitments to Contour Global and Boasso Global which are pending close, subject to regulatory approvals. (1)(2)

Includes the announced Asia Pacific Fund I commitment to Hero Future Energies which is pending close, subject to regulatory approvals.

⁽³⁾ Includes the announced DCIF commitments to Telenor Northumbrian Water and Vantage Towers which are pending close, subject to regulatory approvals.

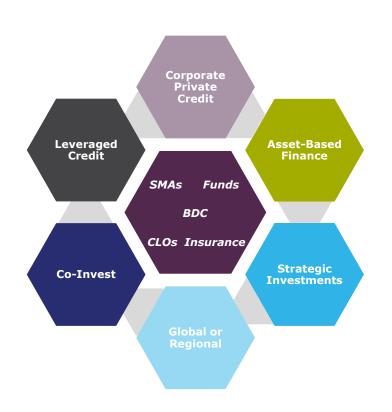
KKR and Climate



CREDIT & MARKETS

KKR Capital Markets and Credit – Why Are These Businesses Integrated?

Investment Solutions for Clients



Capital Solutions for Companies and Sponsors



- ABL / Revolving Credit Facilities
- Broadly Syndicated Loans
- First Lien / Unitranche Term Loans
- High Yield Debt
- Second Lien / Subordinated Debt
- Convertible Securities
- Preferred & Common Equity
- Asset-Based Finance / Structured Finance
- Infrastructure and Real Estate Debt



Our Platform Edge















Credit

- \$186 billion of AUM
- 17 year history
- Global footprint
- Individually scaled and specialized investing strategies
- Issuers include >1,500 names
- Dedicated portfolio monitoring, analytics, and restructuring resources
- In the market every day
- Comprehensive origination approach

Capital Markets

- \$200+ billion of capital raised annually
- 15 year history
- Global footprint
- Specialized across financing structures and markets
- In the market every day
- Comprehensive origination approach

KKR Resources

- Global investment firm with \$496 billion AUM and \$25 billion of cash and investments
- 46 year history
- "One Firm" philosophy
- Diverse and scaled investing platforms
- Dedicated macro, geo-political, public affairs, ESG and financing resources
- Supplemental origination

Credit & Markets Edge

- Team orientation and collaborative culture
- Large investing and distribution infrastructure
- Ability to deliver scaled capital across markets
- Specialized resources for depth and breadth
- Ability to combine and tailor client solutions
- Aligned origination delivering the full platform
- Balance sheet capacity to support the business

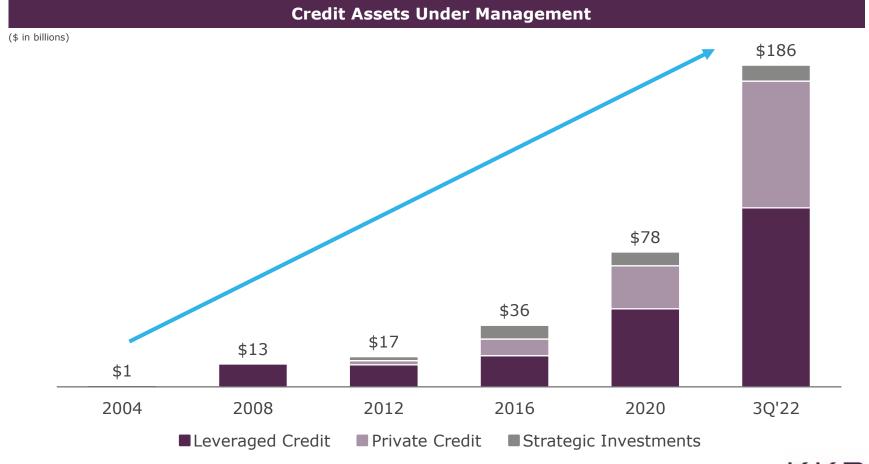
Consistently relevant and impactful for issuers, sponsors and investors across markets, transactions and economic conditions



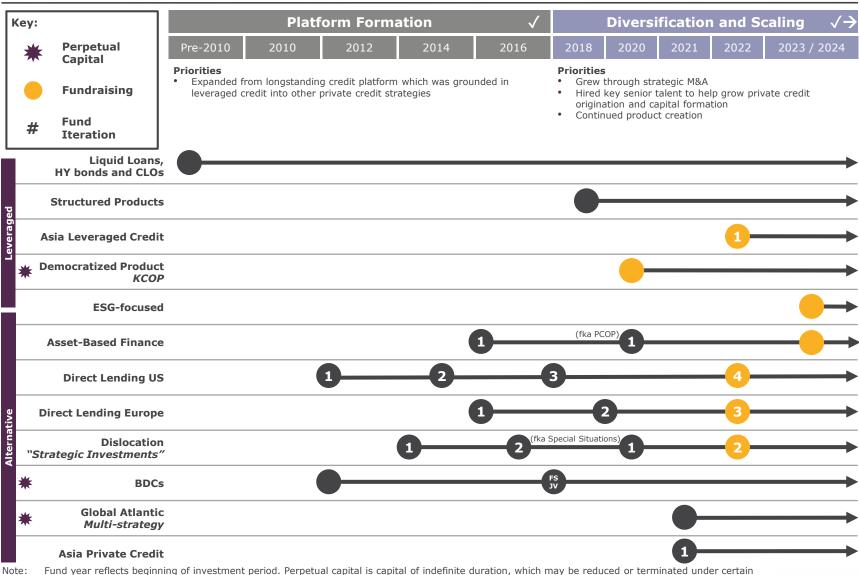
Credit Business Profile

~190 PROFESSIONALS ACROSS 9 CITIES IN 8 COUNTRIES

• \$3+ billion of existing credit balance sheet investments and commitments



Credit Business Evolution



Fund year reflects beginning of investment period. Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certai conditions. There is no guarantee that KKR will raise capital as contemplated for the listed strategies. See Appendix for important information about perpetual capital, these assumptions and forward looking statements.



Credit Investing Environment

Market Discussion Areas

Opportunities & Investment Themes

KKR Credit Strategy



Economic Recession

- ✓ Focus on large, high quality borrowers with high margins of safety and equity cushions
- ✓ Environment for new issue / originated credit is lender friendly
- Liquid Credit
- Private Credit



Inflation

- ✓ Focus on sectors and borrowers with pricing power
- ✓ Certain hard assets provide downside protection against inflation

- Liquid Credit
- Private Credit
- Asset-Based Finance



Rising Rates

- ✓ Focus on floating rate transactions as well as short duration fixed rate assets
- ✓ Equity-like returns from opportunities with credit-like downside protection

- Liquid Credit
- Private Credit
- Strategic Investments

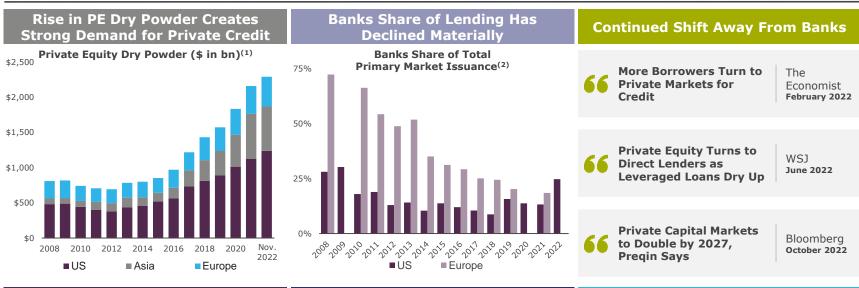


- ✓ Outsized return opportunity if you are able to be the liquid provider when others are in need of liquidity or new capital
- ✓ Breadth and depth of both our origination footprint and capital are key differentiators

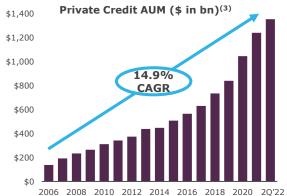
- Liquid Credit
- Asset-Based Finance
- Strategic Investments



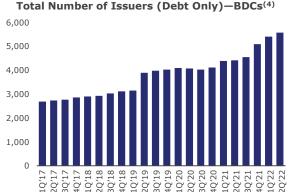
Private Credit Continues To Benefit From Favorable Tailwinds



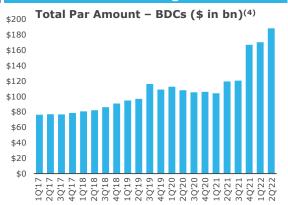




As Is the BDC Industry in Terms of Issuers...



As Well As the Quantum and Size of Financings...



KKR

(1)

Pregin as of November 30, 2022.

⁽²⁾ Pitchbook LCD as of December 31, 2022. Given the lack of European primary issuance, LCD did not track enough observations to compile a meaningful sample for 2009, 2020, and YTD 2022. As a result, the primary market investor charts for Europe are not updated for 2009, 2020 and YTD 2022.

⁽³⁾ Preqin as of June 30, 2022.

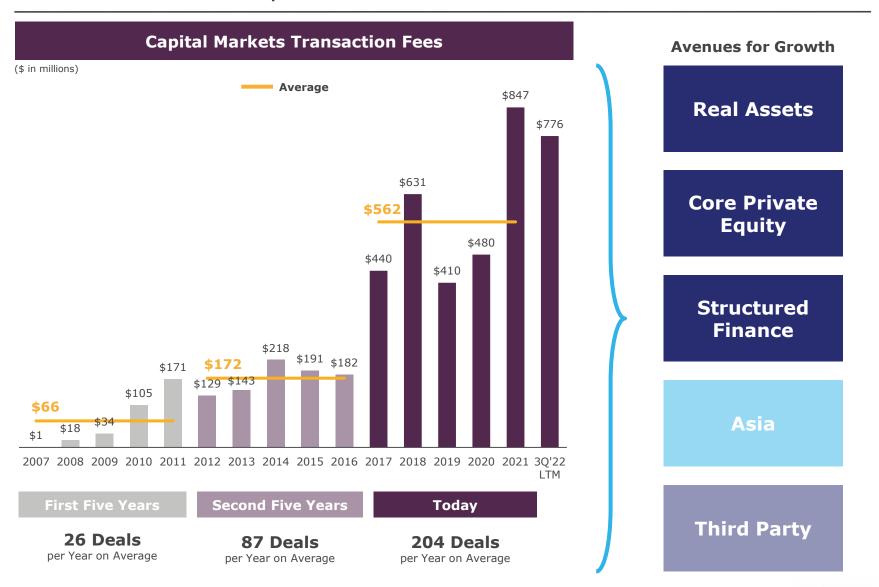
⁽⁴⁾ Pitchbook LCD as of June 30, 2022.

Why We Like the Current Direct Lending Environment



KKR

A Differentiated Capital Markets Franchise





Capital Markets Business Evolution

Establish Presence in the Market √ Scale √ Diversify → 2012 - 2016 2017 - 2020 2021 2022 2023 / 2024

Priorities

- Built franchise across private placements, debt capital markets and equity capital markets
- Established best practices using the PE portfolio companies as case studies

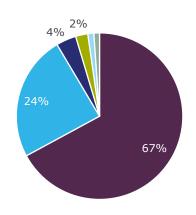
Priorities

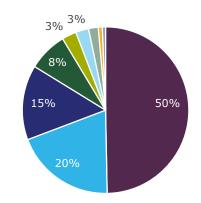
- Capitalized on strength of and growth in investing businesses by being involved with portfolio companies through the life cycle: (1) deployment, (2) portfolio refinancings and acquisitions, (3) monetization
- Scaled third party business in conjunction with credit

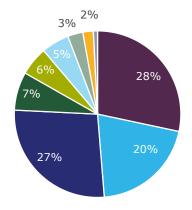
Priorities

- More asset class expertise for portfolio companies and
- More profitable left lead deals and increased conversion in third party

Transaction Fee Contribution by Strategy









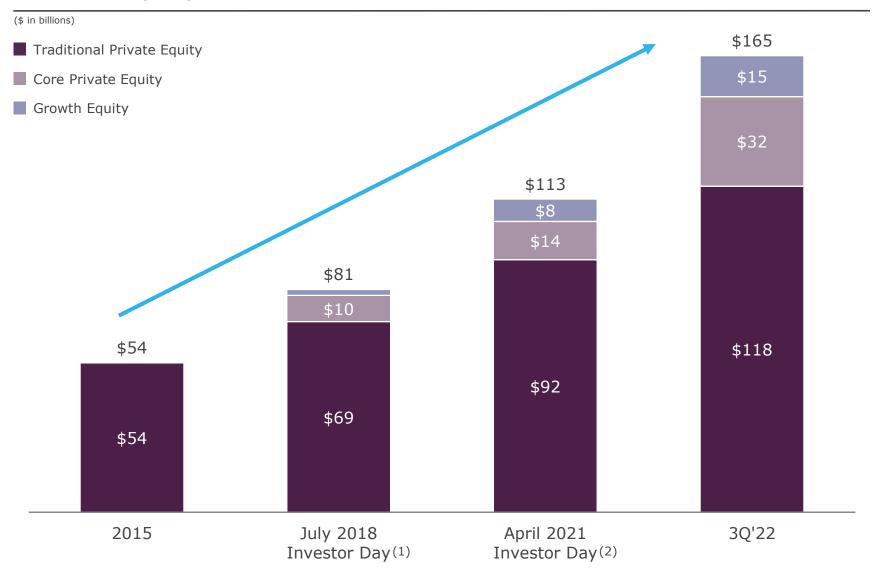


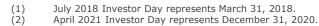
PRIVATE EQUITY

Traditional PE, Core PE and Growth Equity



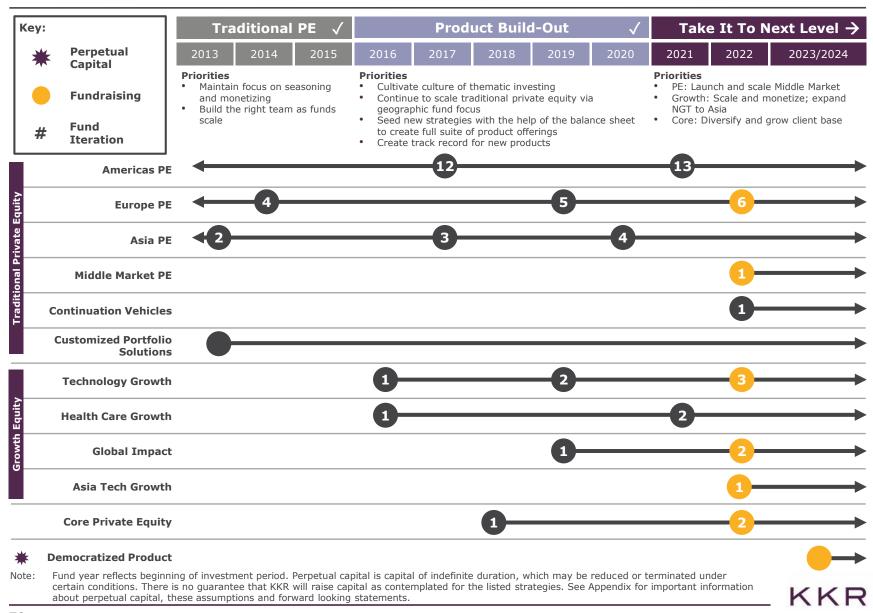
Private Equity Platform - AUM Profile



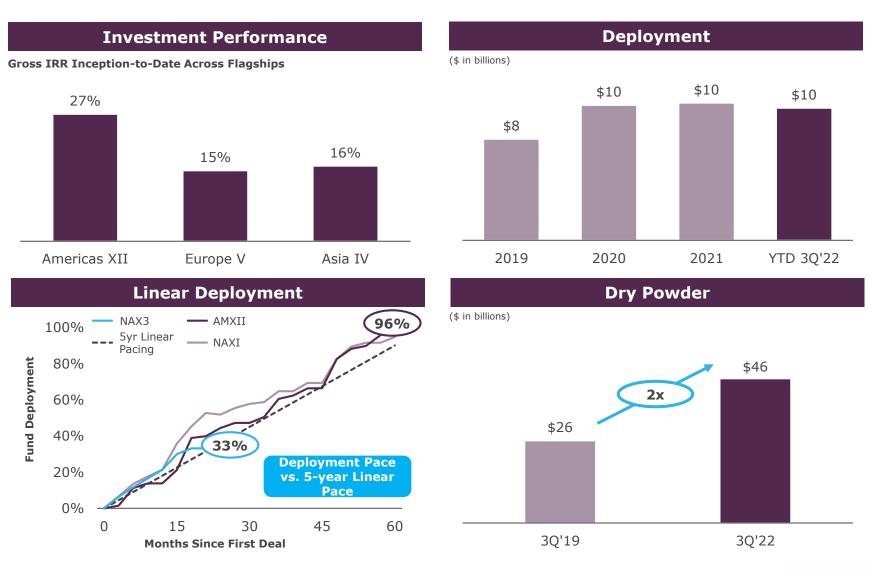




Private Equity Business Evolution



Traditional Private Equity

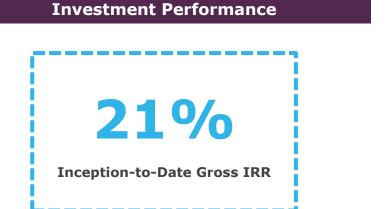


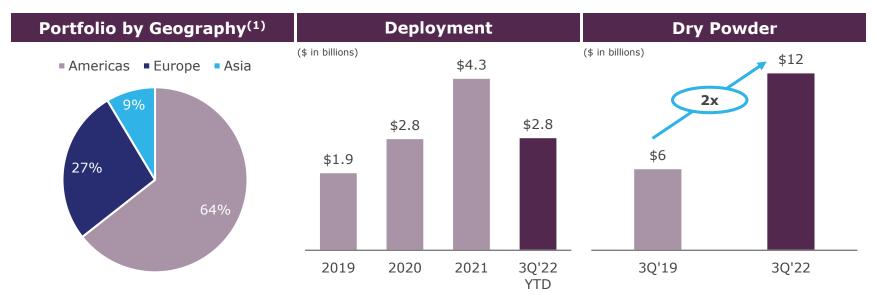
Note: Data as of September 30, 2022. Past performance is no guarantee of future performance. See Appendix for important information regarding how IRR is calculated.



Core Private Equity

What Is Core PE? The strategy targets businesses with some or all of the following characteristics: Lower Leverage Long Duration Over Hold Period More Limited Cash Generative **Disruptors** Less Cyclical Control <u>ම</u> සුසුසු High-Quality More Limited External Exposures Management





Data as of September 30, 2022. Past performance is no guarantee of future performance. See Appendix for important information regarding how IRR is calculated. ITD Gross IRR encompasses Core PE funds and the balance sheet Core PE investments.

Based on fund fair value.

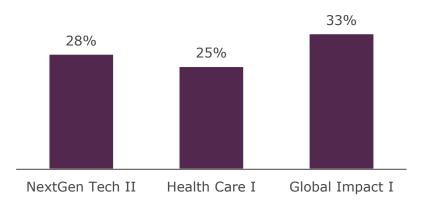


Note:

Growth Equity

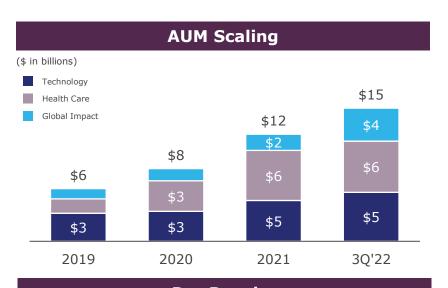
Investment Performance

Gross IRR Inception-to-Date Across Key Carry Funds



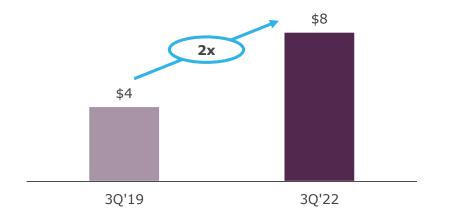
Growth Equity Within The KKR Ecosystem

- Our platform offers many value-creating, differentiated resources for entrepreneurs looking to accelerate growth
 - Global expansion support
 - Customer and partnership opportunities
 - Experienced M&A guidance
 - Enterprise-building capabilities
- One firm and innovative culture enables knowledge sharing across industry teams and global offices



Dry Powder

(\$ in billions)



Note: Data as of September 30, 2022. Past performance is no guarantee of future performance. See Appendix for important information regarding how IRR is calculated.



We Invest In Good Businesses, And Strive To Make Them Great





Operational Improvements



Unlocking New Growth Vectors



Strategic Repositioning



Market Consolidation / M&A



Top-Grading Talent



Significant Breadth Of Capabilities And Resources To Create Value





Inter-Team Connectivity

Collaboration Across Platforms Collaboration Across Verticals Media outsystems of Consumer Flagship PE NGT Refresco **Infrastructure Software** FIG + Real Estate CyrusOne. 123DENTIST **Middle Market** Health **Industrials** Care **Opportunities** SKYDANCE Flagship PE Fund **Services** Flagship PE **CPS THERAPY**BRANDS Hvbrid staffing model facilitates Bushu Pharma Flagship PE Infrastructure knowledge share and the application of the entire "Brain" to complex deals

Truly differentiated level of inter-industry/product team connectivity enables the creation of differentiated investment opportunities and the application of value-add insights



The Proof Is In The Pudding - Case Study #1: Ingersoll Rand

Exemplifies ability to utilize the full breadth of KKR's abilities and resources to transform and reposition a mature business



- Employed KKR's operating playbook which streamlined operations, bolstered organic growth, and increased margins by over 1,000bps⁽¹⁾
- Created significant value through M&A via a highly strategic merger (via Reverse Morris Trust)
- Invested in the people by making all 16,000 employees owners:
 - Quit rate decreased by ~90%
 - Engagement scores increased from 19th percentile to 76th percentile
 - Safety incidents dropped by >70%

Value Creation

200%+

EBITDA Growth over Hold Period





As of September 30, 2022. Past performance is no guarantee of future performance. See Appendix for important information regarding how MOIC is calculated.





Note:

The Proof Is In The Pudding – Case Study #2: SoftwareOne

Developed **sustainable organic growth and M&A playbook** to scale platform and expand
EBITDA margins from 20% to 30%



- Executed 10+ acquisitions to bolster operations outside of core geographic markets, reaching 90+ countries by exit
- Provided significant operational capabilities to drive transformation from a Microsoft reseller to a full-suite IT solutions provider with approximately 65,000 business customers
- Worked with KCM to drive optimized entry to public markets via an IPO / subsequent selldowns

Transformational M&A

360%+

EBITDA Growth over Hold Period





As of September 30, 2022. Past performance is no guarantee of future performance. See Appendix for important information regarding how MOIC is calculated.



We've Experienced Periods of Heightened Volatility Before

2001-2004:
Post-early 2000s recession

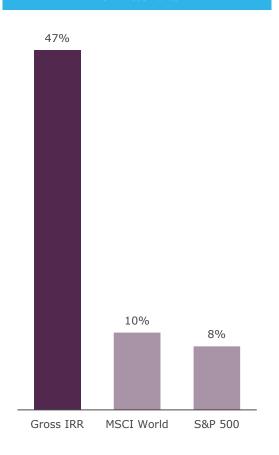
15 Investments

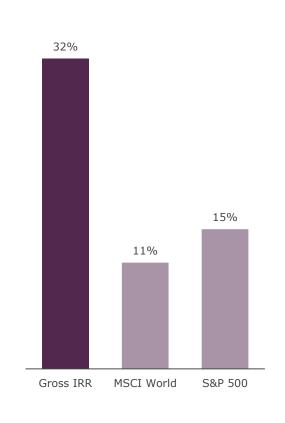
2009-2010: Coming out of the GFC

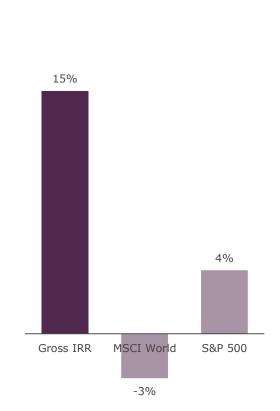
COVID-19 Pandemic

15 Investments

2020:







Note: As of September 30, 2022. Investments represent new investments in portfolio companies by Traditional Private Equity funds where such funds did not previously have a position, stake or interest in such companies. Past performance is no guarantee of future results. See Appendix for important information regarding how IRR is calculated.



CLIENT & PARTNER GROUP



Client & Partner Group

Mission: To work with institutional and private wealth investors across the world to understand their investment needs, deliver world-class thought leadership and investment solutions, and provide an exceptional client experience

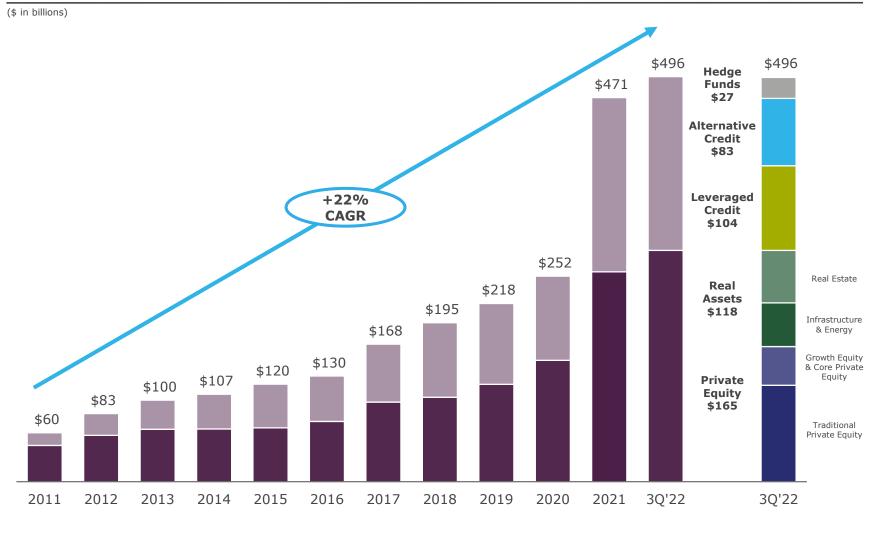
280+ PROFESSIONALS ACROSS SALES, PRODUCT STRATEGY AND MARKETING

Our vision as we work to grow our market share across the whole KKR platform:					
Grow Our Sales Footprint	Continue to Innovate and Promote Solutions	Deliver Best In Class Client Experience			
 Real Estate and Credit franchises specialist relationship managers 	 Democratized Access Vehicles Open-ended and evergreen vehicles 	 Client solutions and portfolio analytics Macro and investment thought 			
 Continue Global Wealth distribution efforts 	ESG / climate strategies	leadershipEnhanced and customized			
 Grow our footprint with insurance companies 	Innovate on structure	experience, leveraging digital • Deeper KKR connectivity			
 Focus on new markets 					

Foster diversity and inclusion with focus on culture



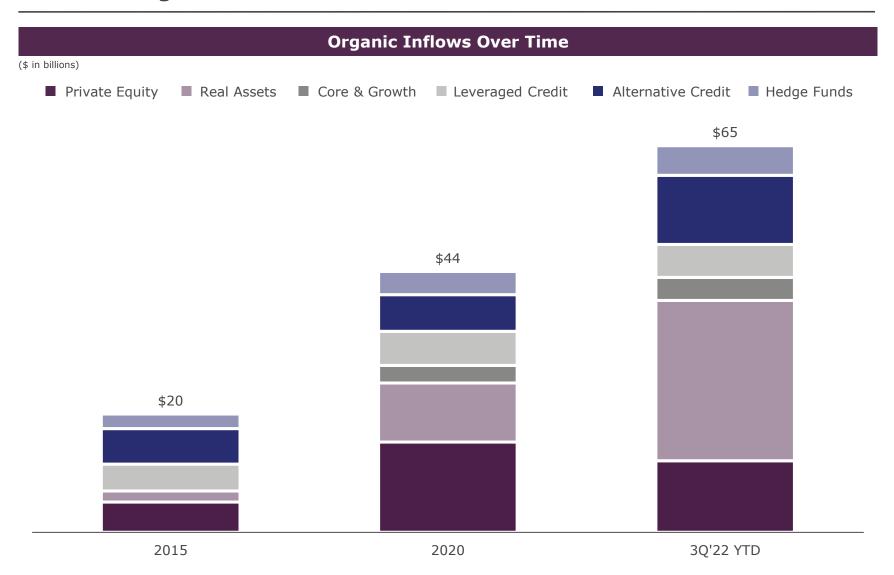
Assets Under Management Continue to Grow and Diversify





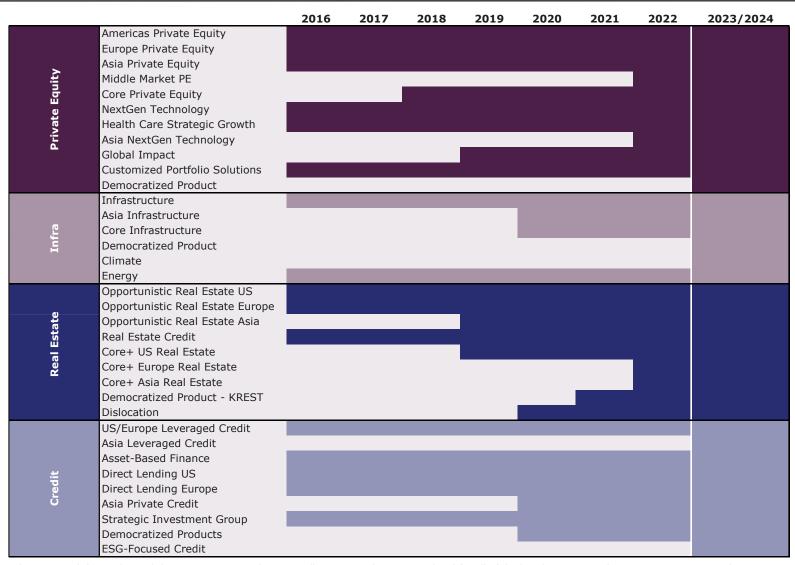


Fundraising Has Grown and Diversified





We Have Been Filling Out Our Strategy Offerings



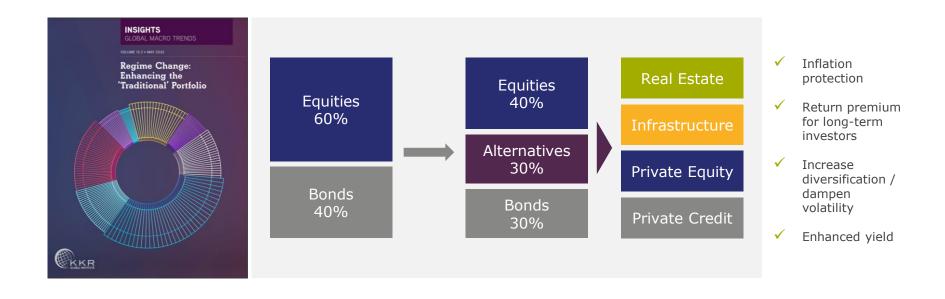
Note:

This is not a definitive list and there is no certainty that KKR will raise capital as contemplated for all of the listed strategies. This presentation is not and shall not be construed as an offer to purchase or sell, or the solicitation of an offer to purchase or sell, any security, service or product of or by any KKR entity. See Appendix for additional details.



KKR Global Private Wealth - Our Vision

Be the trusted partner in providing individual investors, family offices and high net worth individuals with the same alternative investment opportunities that institutional investors have had for decades





KKR Global Wealth – Top 5 Strategic Drivers



Scale Democratized Access Vehicle suite



Expand distribution quickly



Develop a leading wealth brand



Leverage our differentiators to accelerate growth



Invest for the future

How Are We Investing Behind Wealth?



People

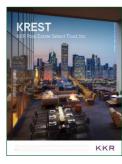
Hiring talented and passionate people dedicated to private wealth





Access

Delivering innovative alternative investment opportunities to individual investors





Content

Offering differentiated thought leadership content and educational experiences



Our culture enables it all



GLOBAL ATLANTIC



Overview of Global Atlantic

Leading insurance company meeting the retirement and life insurance needs of individuals and institutions

- Founded at Goldman Sachs in 2004 and separated as an independent company in 2013
- Acquired by KKR as a majority owned subsidiary in 2021; ~39% owned by third-party investors and employees⁽¹⁾
- ~1,300 employees and a seasoned management team with an average of ~25 years of industry experience



Performance Highlights

Scaled & Diversified Business⁽¹⁾

\$132bn Assets

Under Management Leader in Target Markets⁽²⁾

Top 5 Fixed Annuities
Top 3 Block Reinsurer

Top Quartile Returns & Growth⁽³⁾⁽⁴⁾

~20% AUM CAGR ~14% Net BV CAGR Strong Financial Profile

High Ratings A2 / A- / A / A (5) Leading Risk & Investment Capabilities

Benefit of our Strategic Partnership with KKR

⁽⁵⁾ Represents Financial Strength Ratings of Global Atlantic's insurance subsidiaries (not credit ratings of any product or security), as of January 1, 2023. Moody's (Stable Outlook) / S&P (Stable Outlook) / Fitch (Stable Outlook) / AM Best (Stable Outlook).



⁽¹⁾ As of September 30, 2022.

⁽²⁾ From January 1, 2021 to September 30, 2022, Global Atlantic ranked Top 5 in sales of fixed annuities, as reported by LIMRA, and Global Atlantic estimates that it was ranked as a Top 3 Block reinsurer, based on industry data.

⁽³⁾ Reflects KKR's ~61% economic ownership. CAGRs represent 1Q'21 to 3Q'22 Global Atlantic AUM and Book Value.

⁽⁴⁾ Based on February 1, 2021 to Q3'22 US L&A public companies' results, as publicly disclosed, as of September 30, 2022. L&A companies include AEL, MET, PRU, PFG, LNC, VOYA, RGA, GL, UNM, CNO.

Global Atlantic History

~20 Years of Experience in Building and Operating US L&A Companies

2004	May 1, 2013	February 1, 2021+
GA 1.0	GA 2.0	GA 3.0
Goldman Sachs Balance Sheet	1,200 Investors	1,700 Investors
Early entrant in Life & Annuity block reinsurance Market	120 Employees	1,300 Employees
	10 Distribution Partners7 Reinsurance Clients	210+ Distribution Partners~25 Reinsurance Clients
	A- Rated (A.M. Best)	A Rated (A.M. Best)
	\$1.4bn Net BV ⁽¹⁾	\$5.8bn Net BV ⁽²⁾
Founded	Independent Company	KKR Majority Stake



⁽¹⁾ In May 2013, when Global Atlantic separated from Goldman Sachs, Global Atlantic shareholders had a total investment of \$1.4 billion in the Company. As of February 1, 2021, Global Atlantic's estimated book value excluding Accumulated Other Comprehensive Income ("AOCI"), a non-GAAP measure, was approximately \$4.7 billion.

As of September 30, 2022, Global Atlantic's Net BV was \$5.8 billion. KKR's ~61% economic ownership was \$3.6 billion.

Global Atlantic Franchise



Annuity and Life Insurance Products for Individuals

Fixed & Indexed Annuities, Select Life Products & Preneed

Top 5 Fixed Annuity Carrier⁽¹⁾ **210+** Distribution Partners **~\$8.3bn** Avg. Sales⁽²⁾

Key Distribution Partners

LPL Financial Wells Fargo Huntington Raymond James Truist (SunTrust) Morgan Stanley



Reinsurance for Insurance Companies

Block, Flow and PRT Reinsurance, Funding Agreements

Top 3 Block Reinsurer⁽¹⁾ **~25** Reinsurance Clients **~\$19.8bn** Avg. Production⁽³⁾
(~\$7.7bn ex-Block)

Recent Clients

Unum Great American ManuLife Ameriprise AXA HK Equitable



⁽¹⁾ Global Atlantic ranked Top 5 in sales of fixed annuities, as reported by LIMRA, and Global Atlantic estimates that it was ranked as a Top 3 Block reinsurer, based on industry data (January 1, 2021 to September 30, 2022).

⁽²⁾ Represents FY 2020 to 3Q'22 Global Atlantic average annualized sales.

⁽³⁾ Represents FY 2020 to 3Q'22 Global Atlantic Block, Flow and PRT reinsurance, funding agreement backed note average annualized production.

Global Atlantic 2022 Year in Review

Global Atlantic



- We Advanced Our \$1bn+ Growth Opportunities
- We Positioned Our Platform for Growth
- We Elevated Our Industry Positioning
- We Delivered Strong Results in a Challenging Environment

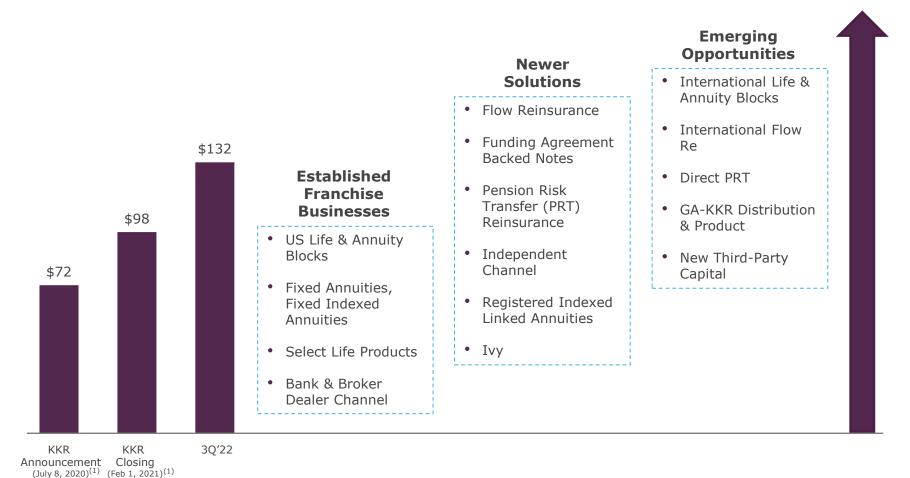
We benefited from our Strategic Partnership with KKR



Advancing Our \$1bn+ Growth Opportunities



(\$ in billions)



Note: Represents Global Atlantic management's current views. See Appendix for cautionary information about forward looking statements.

(1) KKR Announcement uses GA Adjusted Invested Assets as of March 31, 2020 and Closing AUM represents Global Atlantic's contribution to KKR AUM at March 31, 2021.



KKR'S BUSINESS MODEL



2022 - A Reflection

- Portfolio generally weathered market volatility well
- Thematic deployment in a choppy market
- Healthy monetization activity despite backdrop
- Global Atlantic strong growth and ROE
- Maintained attractive margin profile despite difficult environment and our continued investment behind strategic growth initiatives

2022 - A Reflection (cont'd)

- Raised \$65bn through 3Q. Second strongest year in our history with one quarter to go \rightarrow we continue to scale
- Exceptionally well capitalized ~20 year average maturity of recourse debt with weighted average fixed coupon of ~3% after-tax
- KJRM acquisition using our balance sheet to further key strategic objectives
- Shared ownership model at portfolio companies
- Utilized the firm's toolkit to ensure well positioned against risky geopolitical backdrop

We Are Set-up To Ensure Long-Term Success



Five key areas to discuss:

- 1. Clear path to leverage business model in areas with significant TAM and where we are building Top 3 businesses
- 2. Significant opportunity to drive distribution beyond traditional institutional investors and to elongate capital base
- 3. Power of our balance sheet: We are focused on (i) investing strategically to enable growth and (ii) compounding per share value for our shareholders
- 4. We have substantial latent Earnings Power
- 5. Our model uniquely allows us to simultaneously grow over the long term and to maintain and enhance our culture

KKR

1

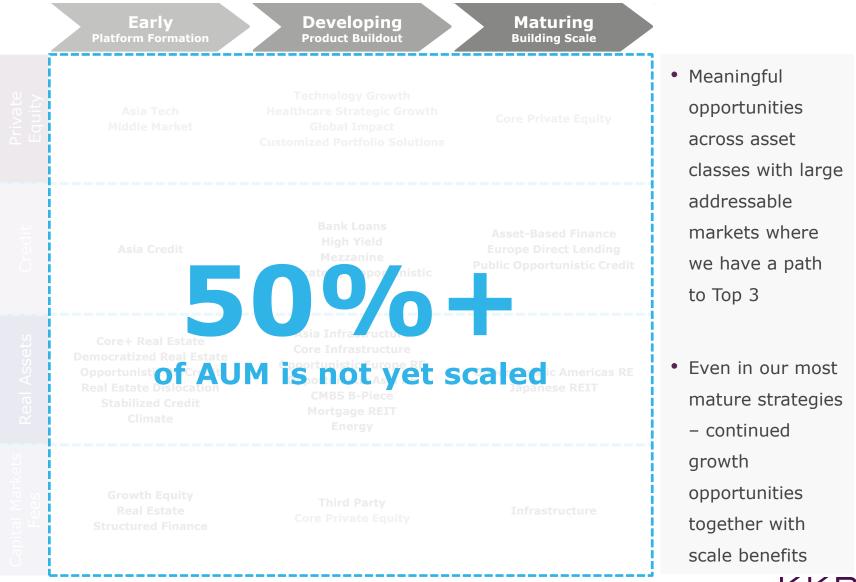
Focused on Growing the Right Way

How Do We View The Lifecycle Of A Platform?

	Early Platform Formation	Developing Product Buildout	Maturing Building Scale	Scaled Scale Benefits
Private Equity	Asia Tech Middle Market	Technology Growth Healthcare Strategic Growth Global Impact Customized Portfolio Solutions	Core Private Equity	North America PE Europe PE Asia PE
Credit	Asia Credit	Bank Loans High Yield Mezzanine Dislocated / Opportunistic	Asset-Based Finance Europe Direct Lending Public Opportunistic Credit	CLOs BDCs US Direct Lending
Real Assets	Core+ Real Estate Democratized Real Estate Opportunistic RE Credit Real Estate Dislocation Stabilized Credit Climate	Asia Infrastructure Core Infrastructure Opportunistic Europe RE Opportunistic Asia RE CMBS B-Piece Mortgage REIT Energy	Opportunistic Americas RE Japanese REIT	Global Infrastructure
Capital Markets Fees	Growth Equity Real Estate Structured Finance	Third Party Core Private Equity	Infrastructure	Private Equity

KKR

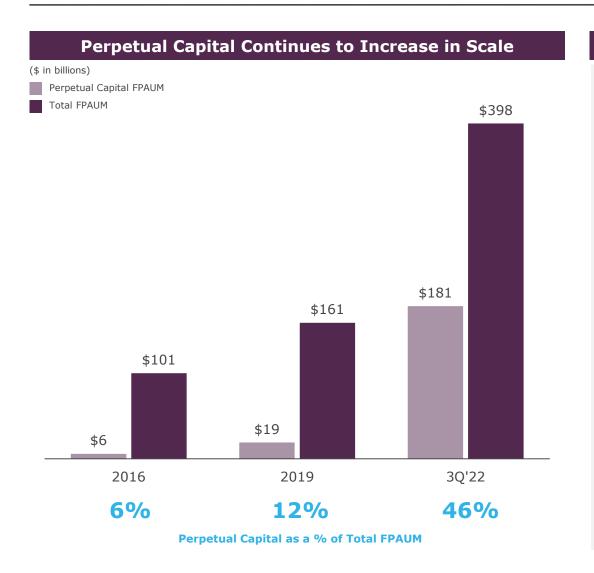
Asset Classes Across All Stages of the Lifecycle Can Grow



KKR

Creating More Permanent Capital and New Ways to Grow

Historical Growth in Perpetual Capital Base



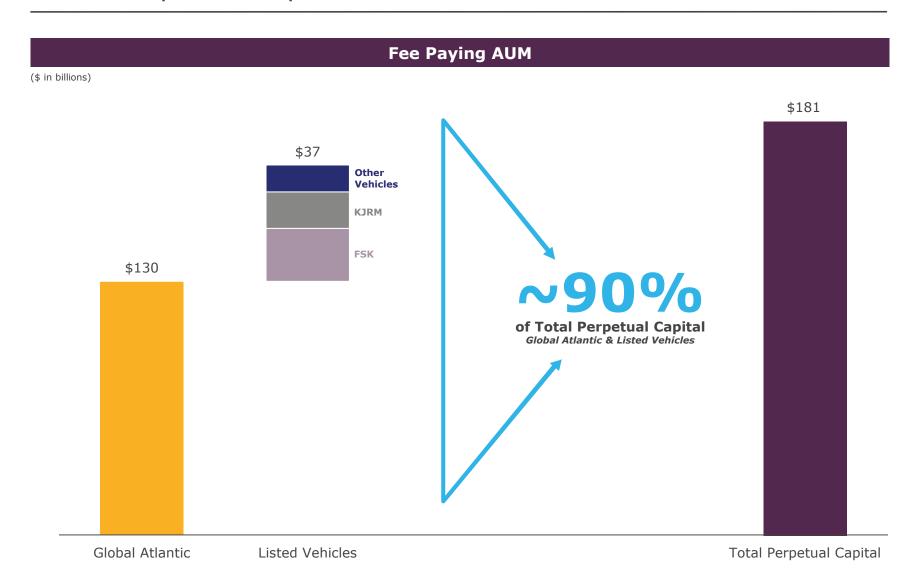
Evolution of Structures

- The traditional, closed-end fund model, which has locked up capital for 8-15+ years, creates a sticky, predictable management fee stream that will continue to be lucrative to the alternative asset management business
 - This capital model creates dry powder that can be deployed when investment opportunities are most attractive
- With enhanced vehicle structures and client demand, alternative forms of capital have the potential to become even longer-dated

Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. See Appendix for endnotes about perpetual capital and other important information.



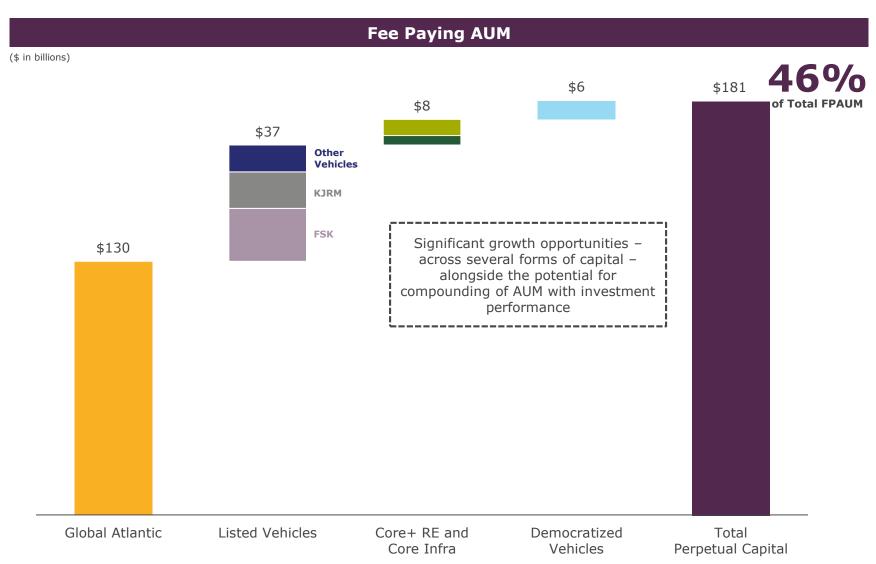
KKR's Perpetual Capital Base – A Closer Look



Note: Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. See Appendix for endnotes about perpetual capital and other important information.



KKR's Perpetual Capital Base – A Closer Look



ote: Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. See Appendix for endnotes about perpetual capital and other important information.



Channels for Growth In Our Perpetual Capital Base

Global Atlantic / Insurance



- Individual organic growth
- Institutional block and FABN transactions
- Potential M&A

Listed Vehicles



- Equity capital raises
- Additional vehicles
- Potential M&A

Core / Core+ Vehicles



- Continue to scale
- Compound NAV

Democratized Access Vehicles



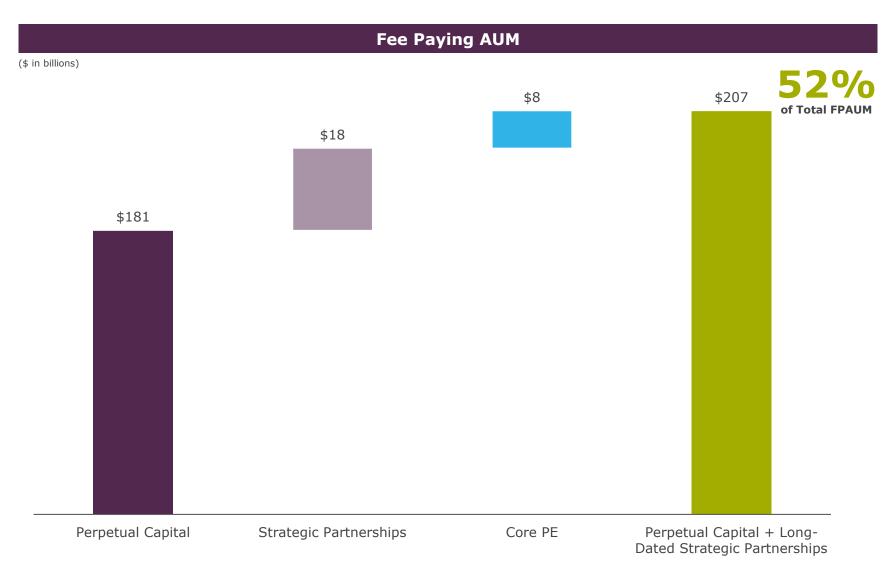
- Continue to scale existing vehicles
- Compound NAV
- Create and launch new vehicles

10+ year opportunity we are committed to

Note: Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. See Appendix for endnotes about perpetual capital and other important information.



Long-Dated Strategic Partnerships – A Closer Look



Note: Perpetual capital is capital of indefinite duration, which may be reduced or terminated under certain conditions. See Appendix for endnotes about perpetual capital and other important information.



3

Balance Sheet and Core PE

Unique Attributes of Our Balance Sheet



Access to best-in-class global investment teams



No fixed costs allocated to balance sheet



Modest and success-based compensation margin of 10-20%

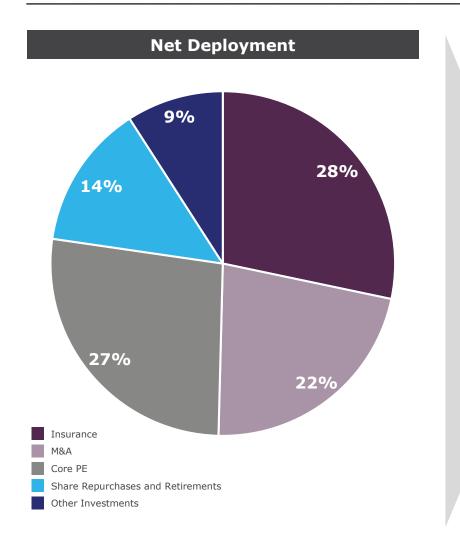


\$4.7 billion of embedded gains



Access to long-dated, low-cost capital

How We Have Deployed The Balance Sheet Over The Last 5 Years



Looking Ahead...

- Balance sheet
 deployment will continue
 to be aligned with
 strategic objectives
- We expect "Other
 Investments" to
 continue to decrease in
 significance

Note: Represents cumulative capital deployed net of capital returned for the period from 2018 through September 30, 2022. See Appendix for endnotes about investments and other important information.



Example 1: Insurance / Strategic M&A – Global Atlantic

Global Atlantic Purchase Price



Mandatory Preferred Equity Offering to fund

→ \$1.15 billion

Total GA Contribution to LTM After-tax DE⁽¹⁾

→ \$887 million

Implied Return

on purchase price

29%

on KKR Equity⁽²⁾

65%



^{(1) \$887} million of LTM After-tax DE consists of Insurance Segment Management Fees given the impact of a 22.5% compensation margin and a 21% tax rate, plus Insurance Segment Operating Earnings.

The implied return on KKR equity reflects \$750 million of debt funding at a ~3% after-tax cost of capital and \$1.2 billion of cash at 15% assumed gross opportunity cost (10% after-tax, net of compensation).

Example 2: Strategic M&A Over the Last 5 Years



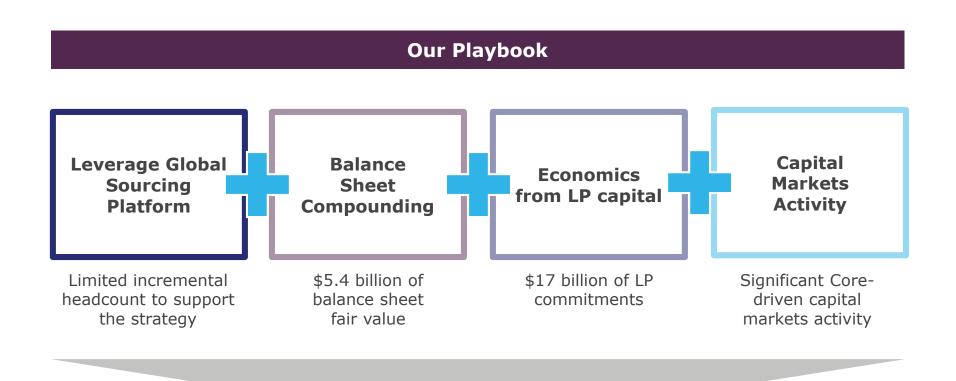
M&A Focused on the Following Areas:

- Fits existing need that would be difficult for us to build organically
- High quality, scaled businesses that we can make better
- Increases diversification and longevity of KKR's capital sources
 / AUM
- Culturally friendly modest incremental headcount, minimal integration risk



Example 3: Core Private Equity

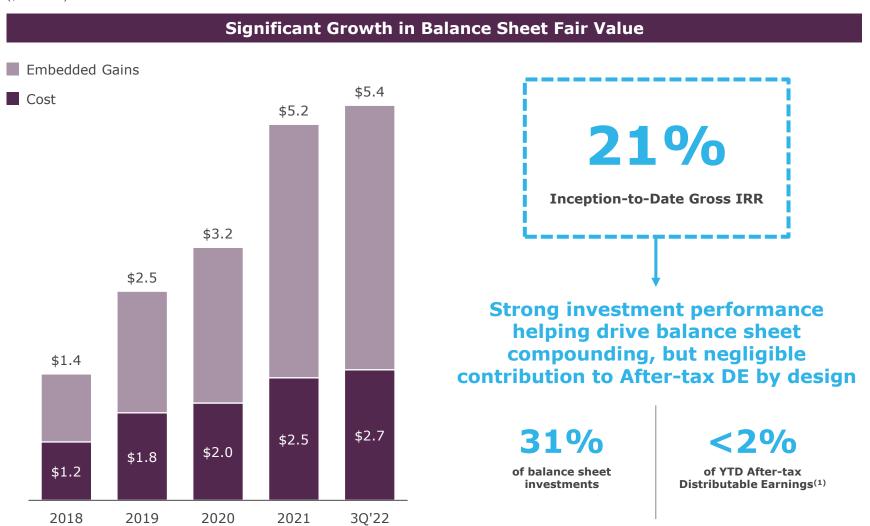
Capitalizes on lower-risk opportunities to compound capital over 10-15+ years



High all-in ROE opportunity

Core PE – Compounding-Focused Strategy for the Balance Sheet

(\$ in billions)



As of September 30, 2022. Past performance is no guarantee of future results. See Appendix for details on important information regarding how IRR is calculated.

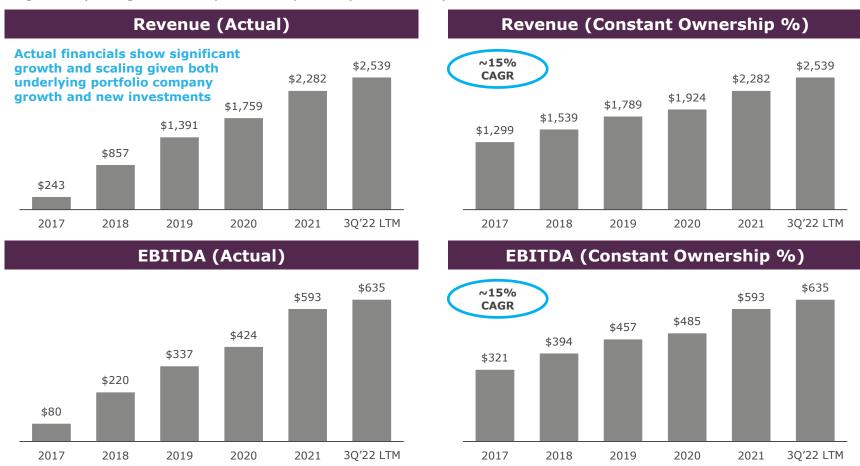




Note:

Core Private Equity – Key Portfolio Company Metrics

- Assuming all current investments were owned on January 1, 2017, the Core portfolio would have grown revenue and EBITDA steadily by $\sim 15\%$ per annum
- This growth has been consistent portfolio-wide, with no down years and a "trough year" of ~6% bottom line growth (during the heavily Covid-impacted year of 2020)



KKR

\$2.2 billion to repurchase or retire

86 million shares

at a weighed average cost

of \$25.71 per share

4

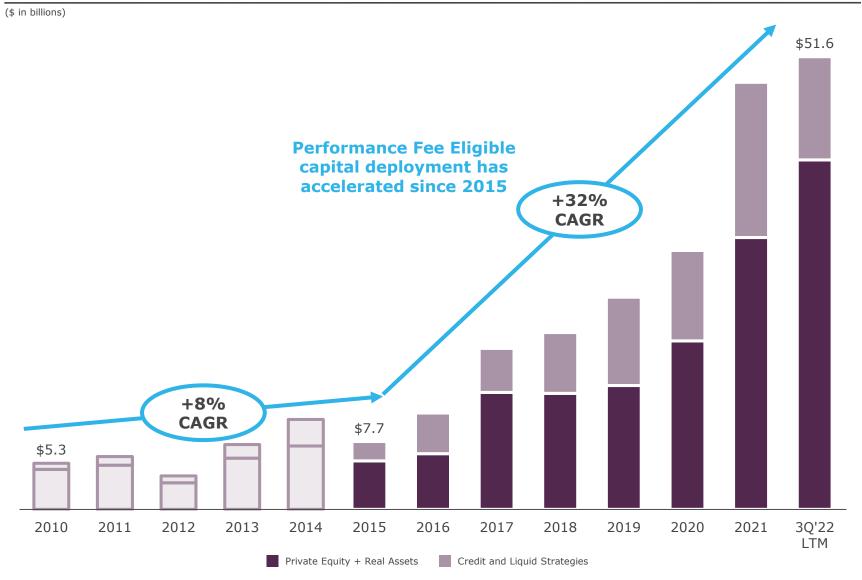
Earnings Power

Framing Our Potential Earnings Power

- Distributable Earnings in some ways may understate the potential earnings power of a growing alternative asset manager as realized carried interest and investment income often arise from sales of seasoned investments in older, smaller funds
- Focusing on KKR, an illustrative earnings power framework could be helpful given:
 - The significance of KKR's AUM that is carry or incentive fee eligible (63% of AUM as of September 30, 2022)
 - The growth in KKR's deployment as businesses have scaled
 - KKR's sizable balance sheet (\$22bn of cash and investments)
- Also of note, KKR's Core PE balance sheet portfolio has only generated minimal DE to date
 - \$5.4bn of Fair Value as of September 30, 2022 with a negligible contribution to YTD Realized Investment Income (by design as the asset class is meant to compound over a long period of time)



Performance Fee Eligible Deployment Continues to Ramp





Realized Carried Interest Lags This Deployment





Significant Embedded Balance Sheet Gain

(\$ in billions)

Unrealized Balance Sheet Gain/(Loss) and Forward Realized Investment Income

Embedded balance sheet gains have been a leading indicator of future realized investment income and currently stand at \$4.7 billion, nearly 2x the embedded gain that existed 3 years ago





Illustrative Earnings Power Framework – Part I

(\$ in billions, except per share data)

• Using some hypothetical assumptions, our illustrative earnings power is framed below:

Component	Assumptions ⁽¹⁾	Illustrative Earnings Power
(+) Fee Related Earnings (LTM actual)		\$2.2
(+) Realized Performance Income ⁽²⁾	 9/30 carry-eligible, invested AUM of \$139 billion 15% gross return 17% blended carry rate 	3.9
(-) Compensation (mid-point of ranges)		(2.4)
(+) Realized Investment Income	 Excludes any contribution from Core Private Equity balance sheet investments 12% return on balance sheet cash and investments (3) 	2.0
(-) Compensation (mid-point of range)		(0.3)
(+) Insurance Operating Earnings (LTM actual) (-) Interest, Taxes and Other (LTM actual, including 19% LTM effective tax rate)		0.7 (1.3)

In Total, Excluding Core Private Equity Investments on the Balance Sheet:

Illustrative After-tax Earnings Power	\$4.9
Illustrative After-tax Earnings Power per share	\$5.54

- (1) The assumptions used in this framework are hypothetical, and the information presented is for illustrative purposes only and is not intended to be used as a substitute for actual financial results as reported. The information presented is not intended to forecast, predict or provide guidance on future events or results, but rather to show the illustrative results arising from calculations using the specific hypothetical assumptions presented herein. LTM reflects Last Twelve Months for the period ended September 30, 2022. See Appendix for additional information.
- (2) Realized Performance Income includes LTM actual realized incentive fees.
- (3) \$22 billion of cash and investments excludes Global Atlantic. Includes ~4% return on cash and ~15% return on investments. See Appendix for more information on investments.



Illustrative Earnings Power Framework - Part II

(\$ in billions, except per share data)

• Part I does not reflect any contribution from our Core PE balance portfolio (\$5.4bn of Fair Value). Using hypothetical assumptions, Part II below highlights the illustrative earnings power framework for KKR including the Core PE balance sheet portfolio:

Component	Assumptions ⁽¹⁾	Illustrative Earnings Power
Illustrative After-tax Earnings Power		\$4.9
(Part I total)		
(+) Core Private Equity - Impact on	 9/30 fair value of Core Private Equity 	0.5
Investment Income	balance sheet investments of \$5.4 billion	
	• 12.5% return on Core Private Equity fair value	
	 Mid-point of compensation range 	
	 Assumed 19% effective tax rate 	

In Total, Including Core Private Equity Investments on the Balance Sheet:

ı		
l	Illustrative After-tax Earnings Power	\$5.4
į	Illustrative After-tax Earnings Power per share	\$6.07
1		

KKR's Core Private Equity balance sheet portfolio as of September 30, 2022:

- 18 investments
- \$5.4bn of Fair Value and \$2.7bn of Cost (2.0x MOIC)
- Pro rata portion of EBITDA: \$680 million
- (1) The assumptions used in this framework are hypothetical, and the information presented is for illustrative purposes only and is not intended to be used as a substitute for actual financial results as reported. The information presented is not intended to forecast, predict or provide guidance on future events or results, but rather to show the illustrative results arising from calculations using the specific hypothetical assumptions presented herein. LTM reflects Last Twelve Months for the period ended September 30, 2022. See Appendix for additional information.



(5)

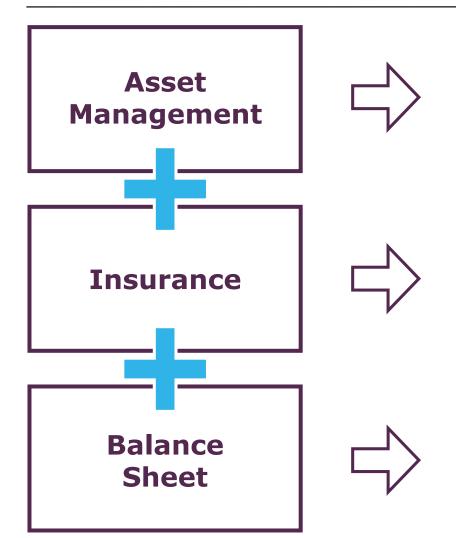
Keep & Enhance Our Culture

What Will Not Change As We Grow





In Summary – Our Model Is Built to Compound for Decades



- Focus on areas that are sizeable and we can be differentiated and Top 3
- Opportunity for significant growth in differentiated distribution channels

- We expect continued operating earnings growth & book value appreciation
 - Leads to growth in AUM and ability to drive further earnings through management fees within Asset Management business
- Core PE → we are best in class and it is highly synergistic with our model
- Insurance → opportunity to leverage our capabilities to create more partnerships
- We will be strategically nimble investing our capital in M&A and share buybacks

Three pieces working together = multiplier effect



IN CONCLUSION



Consistent Themes



Opportunity for continued, annual growth in KKR's earnings power

- ✓ FPAUM → management fees and FRE
- ✓ Deployment → capital markets fees, realized performance and investment income
- ✓ Core PE and KKR's balance sheet → book value compounding and opportunistic M&A
- ✓ Global Atlantic → AUM + insurance operating earnings + long-term book value growth

2

Earnings quality has improved

- ✓ Increased diversification by strategy and geography
- ✓ Growth in perpetual capital
- ✓ Success-based employee compensation framework

3

Secular growth

- ✓ We operate in large, global markets
- ✓ We have highly differentiated investment platforms
- ✓ Insurance + Private Wealth assets are ~4x the size of pension fund assets



APPENDIX

Reconciliation of GAAP to Non-GAAP Measures (Unaudited)

(\$ in thousands)	3Q'19 LTM	3Q'22 LTM
Net Income (Loss) - KKR Common Stockholders	1,063,602	(485,792)
Preferred Stock Dividends	33,364	69,000
Net Income Attributable to Noncontrolling Interests	1,157,809	270,690
Income Tax Expense (Benefit)	242,830	62,746
Income (Loss) Before Tax (GAAP)	\$ 2,497,605	\$ (83,356)
Impact of Consolidation and Other	(443,450)	(374,251)
Equity-based Compensation - KKR Holdings ⁽¹⁾	81,613	245,383
Preferred Stock Dividends	(33,364)	_
Income Taxes Paid	(203,217)	(778,667)
Asset Management Adjustments:		
Net Unrealized (Gains) Losses	(547,016)	2,034,339
Unrealized Carried Interest	13,971	3,775,197
Unrealized Carried Interest Compensation (Carry Pool)	2,011	(1,544,546)
Strategic Corporate Transaction-Related Charges ⁽²⁾	_	95,785
Equity-based Compensation	208,213	201,163
Equity-based Compensation - Performance based	6,694	204,884
Amortization of Intangibles and Other, net	99,294	_
Non-recurring Items ⁽³⁾	22,839	_
Insurance Adjustments (4):		
Net (Gains) Losses from Investments and Derivatives ⁽⁴⁾	_	355,100
Strategic Corporate Transaction-Related Charges ⁽⁴⁾	_	23,884
Equity-based and Other Compensation ⁽⁴⁾	_	125,994
Amortization of Acquired Intangibles ⁽⁴⁾	_	17,646
Income Taxes ⁽⁴⁾	_	(261,874)
After-tax Distributable Earnings	\$ 1,705,193	\$ 4,036,681
Interest Expense	186,332	294,497
Preferred Stock Dividends	33,364	_
Net Income Attributable to Noncontrolling Interests	7,354	26,069
Income Taxes Paid	203,217	778,667
Distributable Operating Earnings	\$ 2,135,460	\$ 5,135,914
Insurance Segment Operating Earnings	_	(726,840)
Realized Performance Income	(1,176,103)	(2,757,118)
Realized Performance Income Compensation	723,773	1,622,202
Realized Investment Income	(619,192)	(1,246,764)
Realized Investment Income Compensation	96,539	187,014
Fee Related Earnings	1,160,477	\$ 2,214,408

- (1) Represents equity-based compensation expense in connection with non-dilutive share grants from outstanding units of KKR Holdings.
- (2) For 3Q'22 LTM, strategic corporate transaction-related charges include a \$40.7 million realized loss from foreign exchange derivatives that were entered in connection with the acquisition of KJRM and that were settled upon closing.
- 3) For 3Q'19 LTM, non-recurring items excludes a \$22.8 million make-whole premium associated with KKR's refinancing of its 2020 Senior Notes.
- (4) Amounts include the portion allocable to noncontrolling interests (~39%).



Reconciliation of GAAP to Non-GAAP Shares (Unaudited)

	3Q'19 LTM	3Q'22 LTM
Weighted Average GAAP Shares of Common Stock Outstanding - Basic	539,271,143	680,364,020
Adjustments:		
Weighted Average KKR Holdings Units	298,410,450	174,792,622
Weighted Average Exchangeable Securities and Other	_	28,741,910
Weighted Average Adjusted Shares	837,681,593	883,898,552



Important Information – Endnotes

Note to Strong Performance Across Strategies

Year-to-Date blended change in value through September 30, 2022 of the Traditional Private Equity Flagship Funds (Americas XII, Europe V and Asia IV) is -21%, while the S&P 500 is -24%.

Note to Core Private Equity - Key Portfolio Company Metrics

Figures are (i) shown on a constant currency basis, with all FX conversions calculated based off of the FX rate at closing, (ii) based off management adjusted figures in order to arrive at figures which are closer to KPIs used to manage the business and/or figures used for reporting to creditors. For companies in between reporting periods, estimates are used to arrive at September 2022 LTM figures, (iii) pro-rated by months for companies with non-calendar-year fiscal years:

- January FYE includes BayClub
- · March FYE includes Viridor and ERM
- June FYE includes GenesisCare
- July FYE includes Arnott's,

(iv) calculated assuming today's ownership percentage over the life of the investment (and going back to 2017 in the case of the "Constant Ownership %" charts), and (v) calculated using normalized LTM figures for BayClub and GenesisCare, reflective of the Core portfolio as of December 31, 2021, and (vii) inclusive only of the direct equity investment by KKR's Balance Sheet.

Note to Illustrative Earnings Power Framework (Part I & Part II)

- Compensation margins represent the mid-points of the targeted ranges, including: 20-25% of Fee Related Revenues, 60-70% of Realized Carried Interest, and 10-20% of both Incentive Fees and Realized Investment Income.
- Realized Carried Interest earnings power assumes carry-eligible, invested AUM of \$139 billion at September 30, 2022 generates a 15% gross return and earns a 17% carry rate on a blended basis. Realized Performance Income includes Realized Carried Interest together with LTM Incentive Fees.
- Realized Investment Income earnings power excludes any contribution from Core Private Equity balance sheet investments and assumes a blended 12% return on the remaining cash and investments.
- Core Private Equity Impact on Realized Investment Income assumes \$5.4 billion of Core PE fair value at September 30, 2022 generates a 12.5% return; this gain is reduced by the Realized Investment Income compensation margin range and a 19% tax rate.



Important Information – Endnotes (cont'd)

Perpetual Capital

Perpetual capital refers to a component of AUM that has an indefinite term and for which there is no predetermined requirement to return invested capital to investors upon the realization of investments. Perpetual capital includes the AUM of our registered funds, certain unregistered funds, listed companies, and insurance companies, and it excludes our traditional private equity funds, similarly structured investment funds, and hedge fund partnerships. Investors should not view this component of our AUM as being permanent without exception, because it can be subject to material reductions and even termination. Perpetual capital is subject to material reductions from changes in valuation and withdrawals by or payments to investors, clients and policyholders (including through elections by investors to redeem their fund investments, periodic dividends, and payment obligations under insurance policies and reinsurance agreements) as well as termination by a client of, or failure to renew, its investment management agreement with KKR.

Gross IRR Inception-to-Date (ITD)

The private equity and real assets funds are the most recent flagship equity funds that have been investing for at least two years. The credit funds and strategies are (i) the most recent flagship alternative credit funds that have been investing for at least two years and (ii) two representative credit strategies for U.S. and European leveraged credit performance.

Calculation: Unless otherwise indicated, internal rates of return ("IRRs") measure the aggregate annual compounded returns generated by a fund's investments over a holding period, including, in many cases, where an investment has not yet been exited and the holding period end date is not yet known. As a result, an investment's future final IRR calculated after the exact holding period is known may differ, perhaps materially, from the IRR that is shown before the investment is exited. "Gross IRRs" are calculated before giving effect to the allocation of carried interest and the payment of any applicable management fees and organizational expenses.

Calculation of MOIC

Unless otherwise indicated, gross multiples of invested capital ("MOIC") measure the aggregate value generated by a fund's investments in absolute terms. Each MOIC is calculated by adding together the total realized and unrealized values of a fund's investments and dividing by the total amount of capital invested by the fund. Such amounts do not give effect to the allocation of realized and unrealized carried interest or the payment of any applicable management fees or organizational expenses.

Balance Sheet Investments

Investments is a term used solely for purposes of financial presentation of a portion of KKR's balance sheet and includes majority ownership of subsidiaries that operate KKR's asset management, broker-dealer and other businesses, including the general partner interests of KKR's investment funds and the Global Atlantic insurance companies. Investments presented are principally the assets measured at fair value that are held by KKR's asset management segment, which, among other things, does not include the underlying investments held by Global Atlantic and Marshall Wace.



Important Information (cont'd)

Estimates and Assumptions

Target, goal, hypothetical or estimated results, projections, illustrative earnings power framework and other comparable phrases and concepts are hypothetical in nature and are shown for illustrative, informational purposes only. Except as otherwise specifically stated, this information is not intended to forecast or predict future events, but rather to show the hypothetical estimates calculated using the specific assumptions presented herein. It does not reflect any actual results, which may differ materially. Certain of the information has been made for illustrative purposes and may not materialize. No representation or warranty is made as to the reasonableness of the assumptions made or that all assumptions used in calculating the target, goal, hypothetical or estimated results have been stated or fully considered. Changes in the assumptions may have a material impact on the target, goal, hypothetical or estimated results presented. Target, goal, hypothetical or estimated results or projections may not materialize.

Without limiting the statements made in the prior paragraph take note of the following additional important information.

Fee Related Earnings

The estimates and expectations about KKR's fees and FRE in the future depend on many assumptions about future events and circumstances, including but not limited to (i) the assumptions about future fundraising and AUM, (ii) the actual terms and conditions of the funds to be raised in the future, including management fee rates paid, and (iii) the investment and transaction activity of KKR entities (including KKR's funds, Global Atlantic and KCM). There are many factors that could delay, impede or prohibit KKR's ability to generate the future fees and FRE that KKR currently expects, including but not limited to market disruption, loss of key personnel, lack of investor or third party interest, negotiations by investors or other third parties, unexpected expenses, and other events or circumstances that we may or may not be able to predict, manage or control (including but not limited to the matters discussed in the section "Forward Looking Statements" above).

After-tax Distributable Earnings

The estimates and expectations about KKR's After-tax Distributable Earnings in the future depend on many assumptions about future events and circumstances, including but not limited to (i) the assumptions about future AUM, fees and FRE, (ii) the timing and amounts generated by the monetization of investments held by KKR entities (including KKR's balance sheet, KKR's funds, and Global Atlantic), (iii) the values of investments that are not monetized and (iv) possible future clawbacks, and netting holes. The value of unrealized investment gains and unrealized carried interest may be volatile and subject to material change, and the actual realized value of currently unrealized investments will depend on, among other factors, the value of the investments and market conditions at the time of disposition, legal and contractual restrictions, transaction costs, and the timing and manner of sale, all of which may differ from the assumptions used for this presentation. Accordingly, the actual realized values of unrealized investments and carried interest may differ materially from the values assumed by KKR for purposes of this presentation. There are many factors that could delay, impede or prohibit KKR's ability to generate the After-tax Distributable Earnings that KKR currently expects, including but not limited to market disruption, loss of key personnel, lack of investor or third party interest, negotiations by investors or other third parties, unexpected expenses, and other events or circumstances that we may or may not be able to predict, manage or control (including but not limited to the matters discussed in the section "Forward Looking Statements" above).



Important Information – Other Legal Disclosures

Website

From time to time, KKR may use its website as a channel of distribution of material company information. Financial and other important information regarding KKR is routinely posted and accessible on the Investor Center for KKR & Co. Inc. at https://ir.kkr.com/. In addition, you may automatically receive email alerts and other information about KKR by enrolling your email address at the "Email Alerts" area of the Investor Center on the website.

KKR Entities

Any discussion of specific KKR entities other than KKR & Co. Inc. is provided solely to demonstrate such entities' role within the KKR organization and their contributions to the business, operations and financial results of KKR & Co. Inc. Each KKR entity is responsible for its own financial, contractual and legal obligations.

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Past Performance and Investment Returns

Past performance is not a guarantee of future results. Information about any fund or strategy and investments made by such fund or strategy, including past performance of such fund, strategy or investment, is provided solely to illustrate KKR's investment experience, and processes and strategies used by KKR in the past with respect to such funds or strategies. The performance information relating to KKR's historical investments is not intended to be indicative of any fund's or strategy's future results or the future results of KKR. Certain funds or strategies are also relatively new and their limited historical results may not be indicative of results they will experience over a longer period of time. There can be no assurance that certain features about funds or strategies would be achieved as presented including, for example, a features such as downside protection, which is no guarantee against future losses. There can be no assurance that any KKR entity (including any KKR investment fund, vehicle or account, the KKR balance sheet or Global Atlantic insurance company) will achieve results comparable to any results included in this presentation, or that any investments made by KKR entity now, in the past or in the future will be profitable, or that KKR entities will find investment opportunities similar to any presented in connection with this presentation. Actual realized value of currently unrealized investments will depend on, among other factors, the value of the investments and market conditions at the time of disposition, related transaction costs, and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the currently unrealized valuations are based. Accordingly, the actual realized values of unrealized investments may differ materially from the values indicated herein.

Estimates, Assumptions and Hypotheticals

Target, goal, hypothetical or estimated results, projections and other comparable phrases and concepts are hypothetical in nature and are shown for illustrative, informational purposes only. Except as otherwise specifically stated, this information is not intended to forecast or predict future events, but rather to show the hypothetical estimates calculated using the specific assumptions presented herein. It does not reflect any actual results, which may differ materially. Certain of the information has been made for illustrative purposes and may not materialize. No representation or warranty is made as to the reasonableness of the assumptions made or that all assumptions used in calculating the target, goal, hypothetical or estimated results have been stated or fully considered. Changes in the assumptions may have a material impact on the target, goal, hypothetical or estimated results presented. Target, goal, hypothetical or estimated results or projections may not materialize.



Important Information – Other Legal Disclosures (cont'd)

Forward Looking Statements

This presentation contains certain forward-looking statements pertaining to KKR (including Global Atlantic and KJR Management ("KJRM")), including investment funds, vehicles and accounts managed by KKR and the insurance companies managed by Global Atlantic. You can identify these forward-looking statements by the use of words such as "outlook," "believe," "think," "expect," "potential," "continue," "may," "should," "seek," "approximately," "predict," "intend," "will," "plan," "estimate," "anticipate," the negative version of these words, other comparable words or other statements that do not relate strictly to historical or factual matters. Forward-looking statements relate to expectations, estimates, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts, including but not limited to the statements with respect to: the declaration and payment of dividends in future quarters; the timing, manner and volume of repurchase of common stock; the timing, manner and pricing of redemptions of preferred stock; future expectations related to Fee Related Earnings, After-tax Distributable Earnings, Book Value, Distributable Operating Earnings, and other measures and performance metrics; KKR's ability to grow its AUM and its businesses, to deploy its capital, to realize currently unrealized investment returns and the time period over which such events may occur, to meet or approach the size of any market or sector leader disclosed; KKR's ability to manage Global Atlantic's and KJRM's investments; operation of Global Atlantic and KJRM following the closing of KKR's acquisitions of each; the Global Atlantic and KJRM acquisitions, reorganizations or strategic partnerships.

These forward-looking statements are based on KKR's (including Global Atlantic's and KJRM's) beliefs, assumptions and expectations, taking into account all information currently available to it. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to KKR (including Global Atlantic and KJRM) or are within its control. If a change occurs, KKR's business, financial condition, liquidity and results of operations, including but not limited to dividends, tax assets, tax liabilities, AUM, FPAUM, After-tax Distributable Earnings, capital invested, uncalled commitments, cash and short-term investments, Fee Related Earnings, adjusted EBITDA, book value, debt levels, outstanding shares of common stock and capital structure may vary materially from those expressed in the forward-looking statements.

The following factors, among others, could cause actual results to vary from the forward-looking statements: failure to realize the anticipated benefits within the expected timeframes from the acquisition of Global Atlantic and KJRM; unforeseen liabilities or integration and other costs of the Global Atlantic and KJRM acquisitions and timing related thereto; changes in Global Atlantic's or KJRM's business; distraction of KKR's, Global Atlantic's and KJRM's management or other diversion of resources within each company caused by the acquisitions; retention of key Global Atlantic and KJRM employees; Global Atlantic's and KJRM's ability to maintain business relationships following the acquisitions; the severity and duration of the COVID-19 pandemic; the pandemic's impact on the U.S. and global economies; foreign, federal, state and local governmental responses to the pandemic; the volatility of the capital markets; failure to realize the benefits of or changes in KKR's, Global Atlantic's and KJRM's business strategies including the ability to realize the anticipated synergies from acquisitions (including the Global Atlantic and KJRM acquisitions), strategic partnerships or other transactions; availability, terms and deployment of capital; availability of qualified personnel and expense of recruiting and retaining such personnel; changes in the asset management or insurance industry, interest rates, credit spreads, currency exchange rates or the general economy; underperformance of KKR's, Global Atlantic's and KJRM's investments and decreased ability to raise funds; KKR's, Global Atlantic's and KJRM's compliance with laws applicable to their respective businesses; changes to Global Atlantic and KJRM as consolidated subsidiaries of KKR, ability of KKR to manage Global Atlantic's and KJRM's investments; KKR's control of Global Atlantic and KJRM, changes in Global Atlantic policyholders' behaviors; any disruption in servicing Global Atlantic's and KJRM's business; outcome of KKR's, Global Atlantic's and KJRM's litigat

These statements are subject to numerous risks, uncertainties and assumptions, including those listed in this Appendix and described under the section entitled "Risk Factors" in KKR & Co. Inc.'s Annual Report on Form 10-K for the year ended December 31, 2021, filed with the SEC on February 28, 2022, as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov. These factors should not be construed as being exhaustive and should be read in conjunction with the other cautionary statements that are included in this presentation and in KKR's filings with the SEC.

All forward-looking statements speak only as of the date of this presentation. KKR does not undertake any obligation to update any forward-looking statements to reflect circumstances or events that occur after the date on which such statements were made except as required by law.



Important Information – Other Legal Disclosures (cont'd)

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Non-GAAP and Segment Measures

The key non-GAAP and other operating and performance measures used in this presentation are used by management in making operational and resource deployment decisions as well as assessing the performance of KKR's businesses. They include certain financial measures that are calculated and presented using methodologies other than in accordance with U.S. generally accepted accounting principles ("GAAP"). We believe that providing these non-GAAP measures on a supplemental basis to our GAAP results is helpful to investors in assessing the overall performance of KKR's business. These non-GAAP measures should not be considered as a substitute for financial measures calculated in accordance with GAAP. To the extent any forward-looking non-GAAP financial measures are presented herein, a reconciliation to the most directly comparable GAAP financial measures has not been provided as such a reconciliation is not available without unreasonable effort due to the inherent difficulty of forecasting the timing or amount of items that would be included in such a reconciliation. We are unable to assess the probable significance of the unavailable information. We also caution readers that these non-GAAP financial measures may differ from the calculations made by other companies in our industry, and as a result, may not be directly comparable to similarly titled measures presented by other companies. Other information about KKR's non-GAAP and other operating and performance measures is available at KKR & Co. Inc.'s most recent earnings release, which is accessible at the Investor Center for KKR & Co. Inc. at https://ir.kkr.com/events-presentations/.

