

CREATING SUSTAINABLE VALUE

Interim statement as of 31 March 2021

Conference call

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Hamburg, 7 May 2021

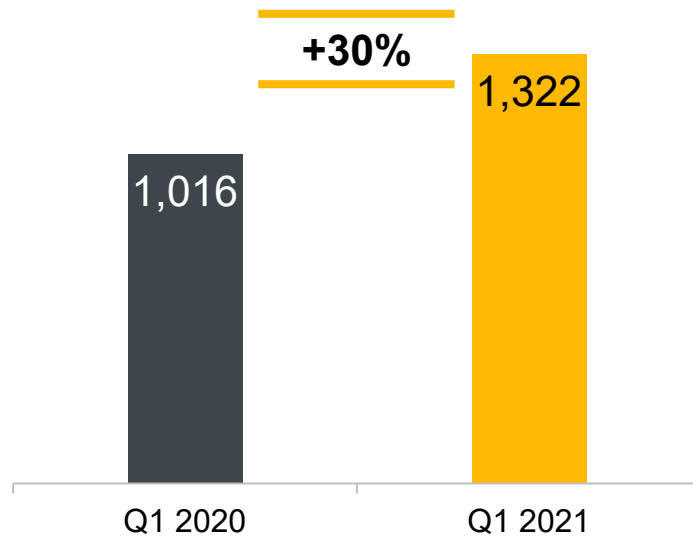
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Highlights in the first quarter of 2021

- **Market volume grew especially strongly around the world** in the first quarter of 2021, as it did in Jungheinrich's **European** core market.
- The value of incoming orders rose **30 per cent** to €1,322 million.
- All results were **significantly above the previous year**.
- **Net credit of €248 million** was achieved following net credit of €194 million at the end of December 2020.
- The **forecast** for 2021 was raised.

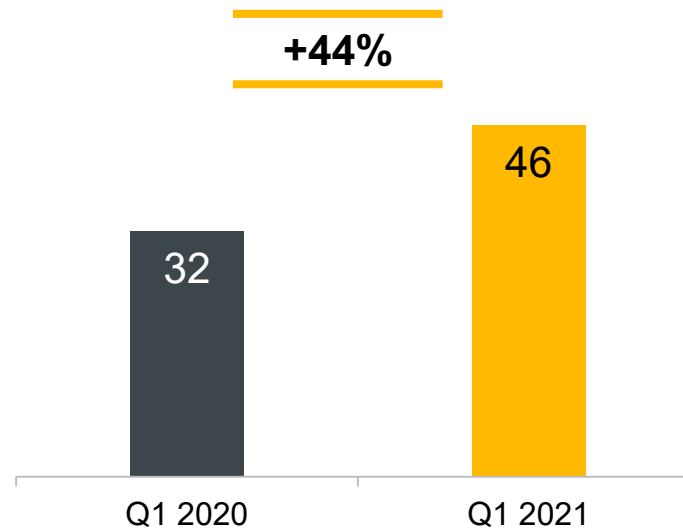
Very strong start to 2021

Value of incoming orders in Group
in € million



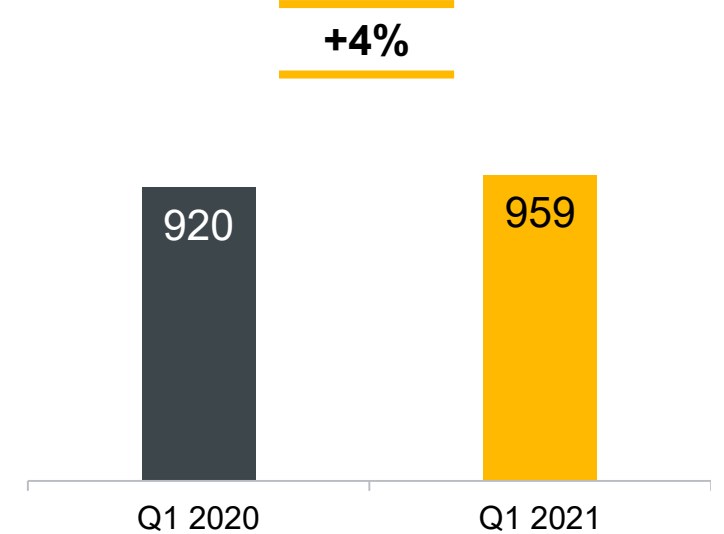
► Very good comprehensive level of incoming orders for new trucks and growing demand for automated systems.

Number of incoming orders for new trucks
in thousand units



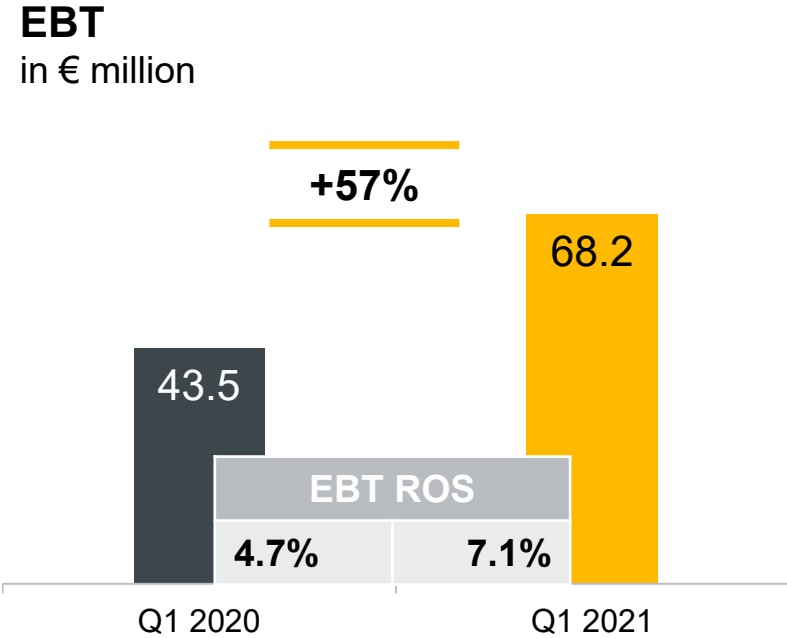
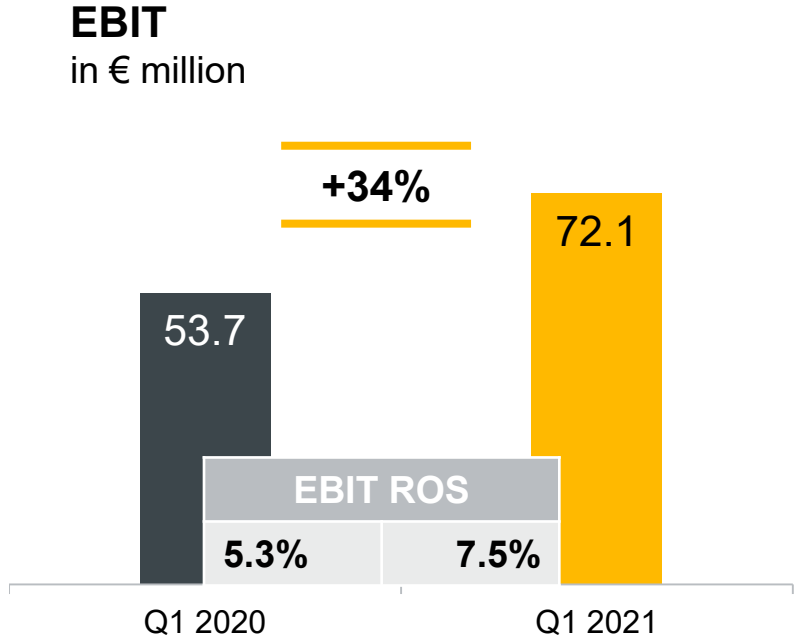
► Incoming orders of units benefit from very significant recovery in demand in Europe and more orders for the company's own short-term rental fleet.

Revenue
in € million



► The increase in revenue was driven by all business fields.

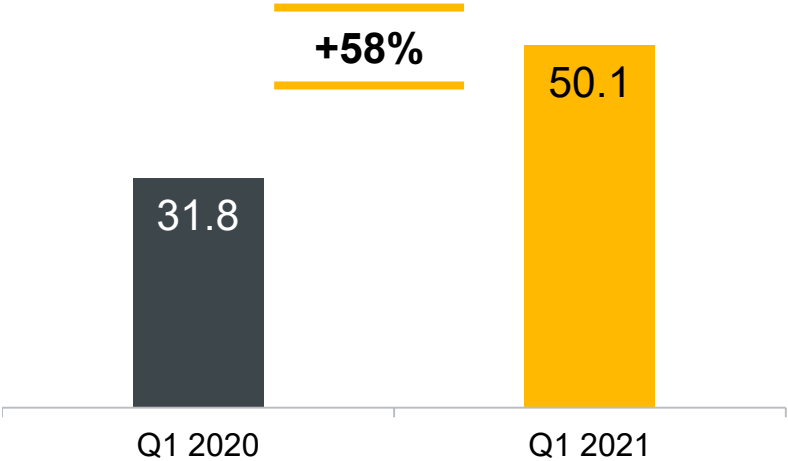
Results significantly improved



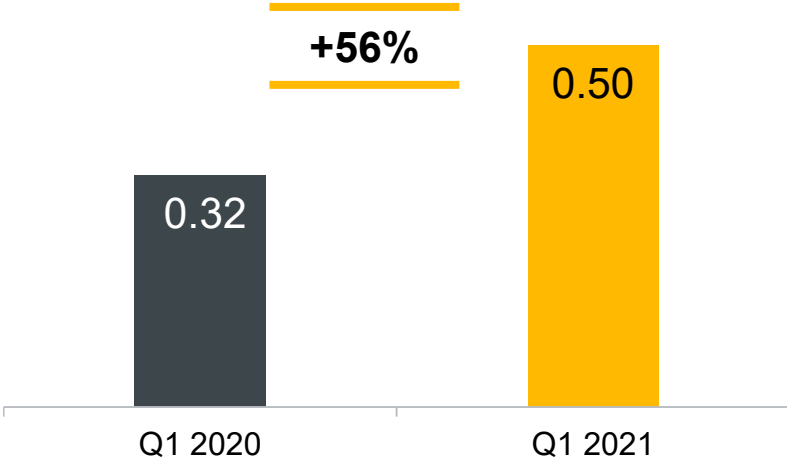
- ▶ EBIT increase largely due to better plant capacity utilisation.
- ▶ Additions to provisions for higher costs for battery disposal and warranty obligations (low double-digit million euro amount) included in EBIT.

Profit or loss significantly increased

Profit or loss
in € million



Earnings per preferred share
in €



Jungheinrich Group 2021 forecast raised

2021 forecast	March 2021 ¹⁾	April 2021 ²⁾
Incoming orders in € billion	3.9 to 4.1	4.2 to 4.5
Revenue in € billion	3.9 to 4.1	4.0 to 4.2
EBIT in € million	260 to 310	300 to 350
EBIT ROS in %	6.7 to 7.6	7.5 to 8.3
EBT in € million	240 to 290	280 to 330
EBT ROS in %	6.2 to 7.1	7.0 to 7.9
Net credit in € million	considerably > 200	considerably > 300
ROCE in %	14 to 18	17 to 21

1) 2020 Annual Report

2) Ad-hoc announcement on 22 April 2021

- The world market for material handling equipment is expected to keep growing significantly in 2021, as is Jungheinrich's European core market.
- The forecast is based on the assumption that there will be no more widespread lockdowns or plant closures over the course of 2021 and that the supply chains remain intact.
- We will continue to implement measures to ensure our ability to deliver without restriction.
- The Strategy 2025+ goals and measures that were published in November 2020 will be fully pursued.
- The key targets for 2025 will be reviewed during the course of the year.

Disclaimer

Unforeseeable developments may cause the actual business trend to differ in future from the expectations, assumptions and estimates of the management of Jungheinrich that are reproduced in this presentation. Factors that may lead to such deviations include changes in the economic environment within the material handling equipment sector – including the consequences of the further development of the Covid-19 pandemic – as well as changes to the exchange rate and interest rates. No responsibility is therefore taken for the forward-looking statements in this presentation.

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