

Company Presentation July 28, 2011



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- Market and Business Development 3<sup>rd</sup> Quarter Fiscal Year 2011
- Business Focus
- Divisions, Products and Technology
- General Company Information

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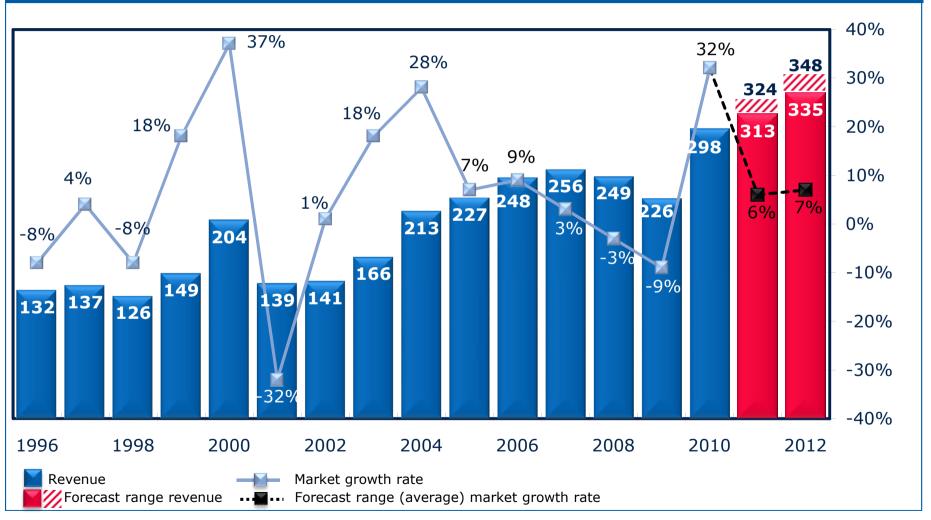


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## Global semiconductor market development





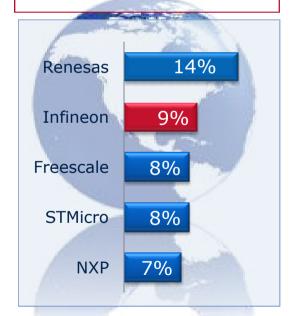
Source: WSTS for historical data. Forecast: Ø of Gartner, iSuppli, IC Insights, VLSI, WSTS; market growth rates year-on-year; last forecast update 18 July 2011 07/28/2010 Copyright © Infineon Technologies 2011. All rights reserved.

## Infineon Holds Top Positions in All Target Markets



#### **Automotive**

#2

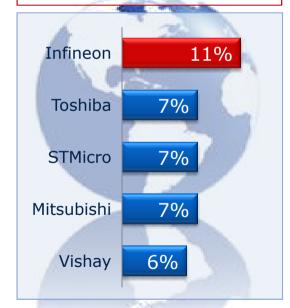


Calendar Year 2010.

Source: Strategy Analytics, April 2011.

#### **Power**

 $\#\,1$ 

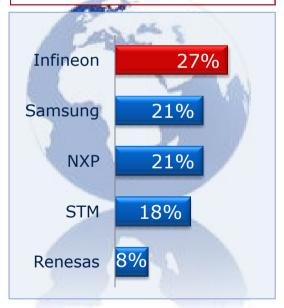


Calendar Year 2010.

Source: IMS Research, August 2011.

### **Chip Card**

#1



Calendar Year 2010.

Source: IMS Research, July 2011.

#### Infineon at a Glance

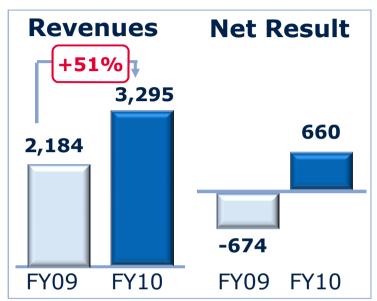
## The Company

- Infineon provides semiconductor and system solutions, focusing on three central needs of our modern society: Energy Efficiency, Mobility and Security
- Revenue in FY 2010\*: 3.295 billion EUR
- 25,149 employees worldwide (as of July 2011)
- Strong technology portfolio with about 15,400 patents and patent applications (as of Feb. 2011)
- More than 20 R&D locations
- Germany's largest and Europe's second largest semiconductor company

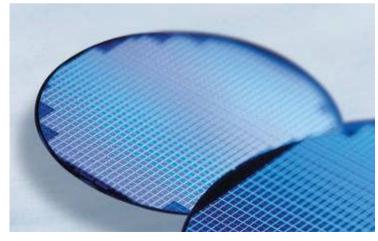
<sup>\*</sup>Note: Figures according to IFRS with Wireline and Wireless as discontinued operations; as of September 30, 2010

## Infineon Group Results for FY 2010 vs FY 2009





in € million	2009	2010	
Revenues	2,184	3,295	
Segment Result	-140	475	
SR Margin	-6.4%	14.4%	
Net Result	-674	660	

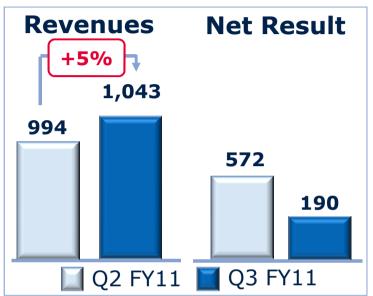


Free Cash Flow	274	573	
Investments PPE	96	292	
Net Cash	657	1,331	
Market capitalization ~4,200		~5,522	

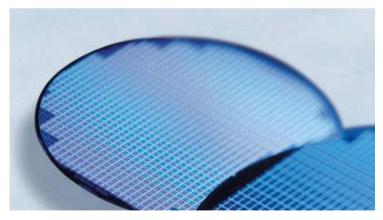
Note: Figures according to IFRS with Wireline and Wireless as discontinued operations
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## Infineon Group Results for Q3 FY11 vs Q2 FY11





in € million	Q2 11	Q3 11	
Revenues	994	1,043	
Segment Result	202	212	
SR Margin	20%	20%	
Net result	572*	190	



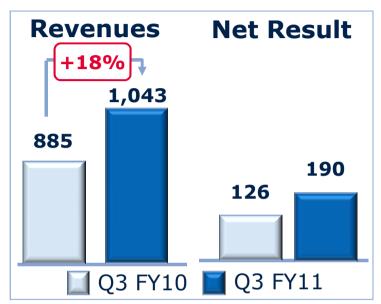
Free Cash Flow	13	-8	
Gross Cash Position	2,691	2,585	
Net cash	2,335	2,246	

Note: Figures according to IFRS with Wireline and Wireless as discontinued operations

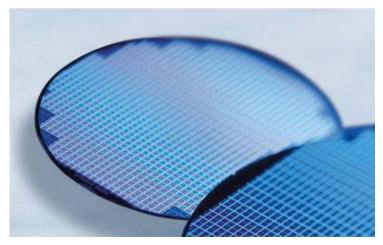
\*: Including sale of Wireless to Intel

## Infineon Group Results for Q3 FY11 vs Q3 FY10





in € million	Q3 10	Q3 11	
Revenues	885	1,043	
Segment Result	138	212	
SR Margin	16%	20%	
Net result	126	190	



Free Cash Flow	173	-8	
Gross Cash Position	1,514	2,585	
Net cash	1,108	2,246	

Note: Figures according to IFRS with Wireline and Wireless as discontinued operations 07/28/2010 Copyright © Infineon Technologies 2011. All rights reserved.

## Infineon Segment Revenues Q2 FY11 and Q3 FY11



### Revenue\* in € million

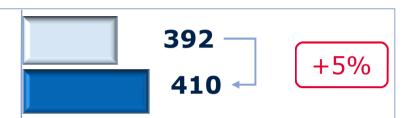
### Share of total

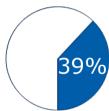




Q2 2011

Q3 2011



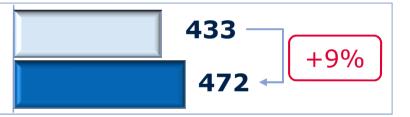


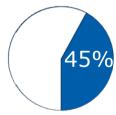
**IMM** 



Q2 2011

Q3 2011





CCS



Q2 2011

Q3 2011



**107** 





<sup>\*:</sup> Total Revenue (Q2 FY11:994 Mio €; Q3 FY11: 1,043 Mio €) includes Other Operating Segment (Q2 FY11 € 61 m, Q3 FY11 € 54 m), Corporate & Eliminations (Q2 FY11 € 1 m, Q3 FY11 € 0 m).

# Infineon Segment Results Q2 FY11 and Q3 FY11



Segment Result* (SR) in € million			SR Margin
ATV	Q2 2011	74	19%
	Q3 2011	80	20%
IMM	Q2 2011	108	25%
	Q3 2011	116	25%
CCS	Q2 2011	14	13%
	Q3 2011	14	13%

<sup>\*:</sup> Total Segment Result (Q2 FY11: 202 Mio €; Q3 FY11: 212 Mio €) includes Other Operating Segment (Q2 FY11 € 7 m, Q3 FY11 € 3 m), Corporate & Eliminations (Q2 FY11 € -1 m, Q3 FY11 € -1 m).

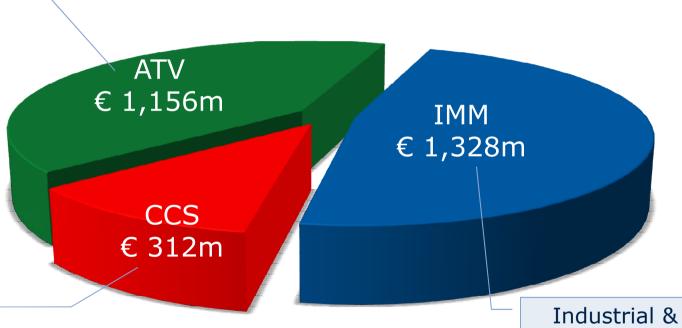


## Revenue Split by Division

### 9-months FY 2011 revenue split

#### Automotive





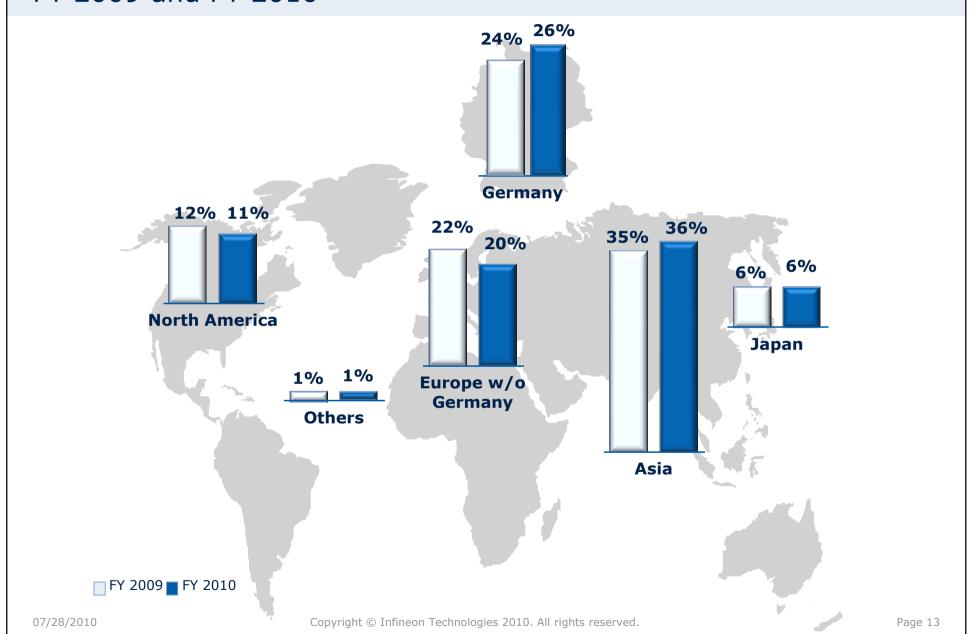
Chip Card & Security



Multimarket

## Proportional Revenue Infineon Group by Regions FY 2009 and FY 2010





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## The Infineon Compass Guides us on Our Way

#### **Our Purpose**

We are the semiconductor innovation leader for energy efficiency, mobility and security. Our solutions help modern society to grow while preserving our environment.

#### **Our Way**

Our people are the foundation of Infineon's unique competitive advantages, strong financial results and high performance. We deliver the best to our customers, employees and shareholders - anywhere, anytime.

#### **Our Values**

Four core values are the driving force behind our day-to-day execution: we commit – we innovate – we partner – we perform.



# Paving the Way for a High Performance Company





- Successful restructuring by IFX10+
  - Consequent cost reduction
  - □ Efficiency increase
- Successful refinancing in 2009
  - Repurchase and redemptions of convertible and exchangeable bonds in 2009 (total: € 367 m nominal)
  - New convertible bond issued 2014, gross proceeds of about € 182 m
  - □ € 674 m capital increase, 100% subscribed
  - □ Strict working capital management, capex discipline
- Consequent adoption of the Infineon portfolio for all target markets
  - World leading in ATV, IMM and CCS
  - □ Selling WLC to Golden Gate Capital
  - Selling WLS to Intel
  - □ Focus on the three major challenges of today's society:
    - Energy Efficiency
    - Mobility
    - Security



## We Focus on Our Target Markets

#### **Focus Areas**

- Energy Efficiency
- Mobility
- Security







#### **Core Competencies**

- Analog/Mixed Signal
- Power
- **■** Embedded Control
- Manufacturing Competence

#### **Our Target Markets**

- Automotive
- Industrial Electronics
- Chip Card & Security







# We focus on three areas with highly attractive future perspectives









#### **Automotive**

#### **Industrial & Multimarket**

### **Chip Card & Security**

Introducing the new focus area "Mobility" reflects:

- Our leadership position in Automotive
- Rising importance of new mobility concepts (e.g. electro mobility) and
- Innovative public transportation solutions for traction & electronic tickets

## **Energy Efficiency**



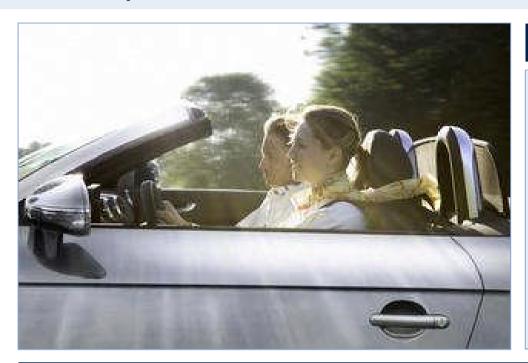
#### Key trends

- Soaring total energy demand across the globe amid dwindling fossil energy resources
- Strong CO<sub>2</sub> policies to achieve climate goals
- Tapping renewable energies as sustainable energy sources
- Electrification of the drivetrain of commercial and passenger vehicles

#### Our contribution

- Infineon delivers semiconductor innovations playing a valuable role in minimizing power loss and maximizing power savings along the entire energy supply chain, extending from generation through distribution to actual consumption.
- Our products are the basis for intelligent and optimal use of energy resources in industrial, computing and consumer applications, and in cars.

### Mobility



### Key trends

- Rigid CO<sub>2</sub> regulations and rising oil price
- Increasing rules on safety, focusing on preventive measures
- Rising new requirements in cars for emerging markets
- Urbanization, globalization and demographic change
- Strong investments in local and long distance public transportation systems

#### Our contribution

- Leading semiconductor solutions contributing to a more sustainable mobility in terms of reduced fuel consumption/emissions, improved safety and affordability.
- As an innovation driver and supplier of key components for electric and hybrid vehicles, Infineon will actively help to shape the paradigm shift towards electro mobility on the road.
- Innovative public transportation solutions for traction and electronic tickets.

## Security



### Key trends

- Requirements for secure systems are visible in all areas of life
- Secure communication everywhere utilizing mobile phone and internet
- Move to electronic identification of documents and products
- Contactless cards for payment and electronic tickets
- Increased electronics in cars, calling for secure data handling

#### Our contribution

- Tailored security according to system requirements, enabling the implementation of transparent security in everyday systems
- Leverage our worldwide leadership in security know-how for smart cards in automotive and industrial applications increasingly demanding security
- Combining both hardware security and cryptography, our products build the basis for privacy and security while maintaining personal freedom and facilitating extended communication capabilities



## We Align to Our Customer Segments

#### **Customers**







#### **Automotive**

- Power Semiconductors
- Power ICs
- Microcontrollers
- Sensors
- Electric Drivetrain

## Industrial & Multimarket

- Power Discretes
- Power Modules
- Power Stacks
- Power ICs
- ASICs
- RF & Protection Devices
- Microcontrollers

## Chip Card & Security

- Payment
- Communication
- Entertainment
- Government ID
- Personal & Object ID
- Platform Security

Sales, Operations, Central Functions

#### **Board**

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## Infineon – Market-Oriented Business Structure



#### **Divisions**

#### **Core Applications**

**Automotive** 



Powertrain (engine and transmission control); Hybrid and electric cars; Car body and comfort electronics (steering, suspension, lights, air conditioning, sunroof, power windows, windshield wipers, central body control units, door electronics); Safety (ABS, airbags, ESP).

Industrial & Multimarket



Electric drive control for industrial applications & home appliances, traction for railway and trains, modules for renewable energy generation, transmission & conversion, semiconductor components for light management systems & low-energy lamps, power supplies for servers, PCs, notebooks, game consoles, entertainment electronics; customized components for PC peripherals (e.g. mouse), game consoles & medical engineering applications; RF and protection devices for communication (e.g. GPS, UMTS, WLAN, digital TV) and tuner systems, silicon MEMS microphones; power transistors for amplifiers in cellular base stations.

Chip Card & Security



SIM card for mobile phones; payment systems; electronic passports, ID cards, healthcare cards and driver's licenses; personal identification; object identification; Pay TV; platform security for computers and networks; authentication and system integrity e.g. in game consoles, printers, industrial controller.

## New Era: Multiple Factors Driving Demand for Power Semiconductors



**'90 - '10** 

**'10 - '30** 

### **Changes**





■ Shift towards renewable energies requires orders of magnitude more high-power semis per MW of power generated.





■ Higher efficiency in power conversion lowers CO<sub>2</sub>, material and electricity costs.





Electrification of powertrain fuels demand for high-power semis in cars and doubles silicon content.





Stronger demand for goods containing power semis due to faster increase in standard of living in BRIC countries.

## Automotive Overview





#### Core competencies/ Value proposition

- Automotive commitment: More than 40 years of automotive system and application expertise
- **Complete** automotive **system provider**
- Hybrid and E-Mobility: industry leading expertise and product portfolio
- Worldwide development, production and support sites for automotive semiconductors
- **Automotive Excellence**: most comprehensive quality program of the industry

#### Product range

- **Sensors**: pressure, temperature, magnetic; wireless control ICs, radar
- Microcontrollers: 8-bit, 16-bit, 32-bit
- Power: MOSFETs, IGBTs, smart power ICs: voltage regulators, bridges, driver ICs, CAN / LIN / FlexRay™ transceiver, DC-DC converter, power system ICs, system-on chip embedded power ICs
- **Hybrid & Electric Vehicle**: HybridPACK<sup>™</sup> Modules, Automotive Easy Modules, gate driver ICs, MOSFETs, IGBTs

#### Market positions

- No. 2 in Automotive semiconductors worldwide
- No. 1 in Europe
- No. 2 in NAFTA
- No. 4 in ROW

Source: Strategy Analytics (April 2011)

\* FlexRay is a trademark licensed by FlexRay Consortium GbR

## We Focus on Future Business Example 1: Making Cars Cleaner



#### Market trends

- Dwindling energy resources
- Stricter CO<sub>2</sub> emission legislations
- Growing environmental awareness

#### Infineon's opportunities

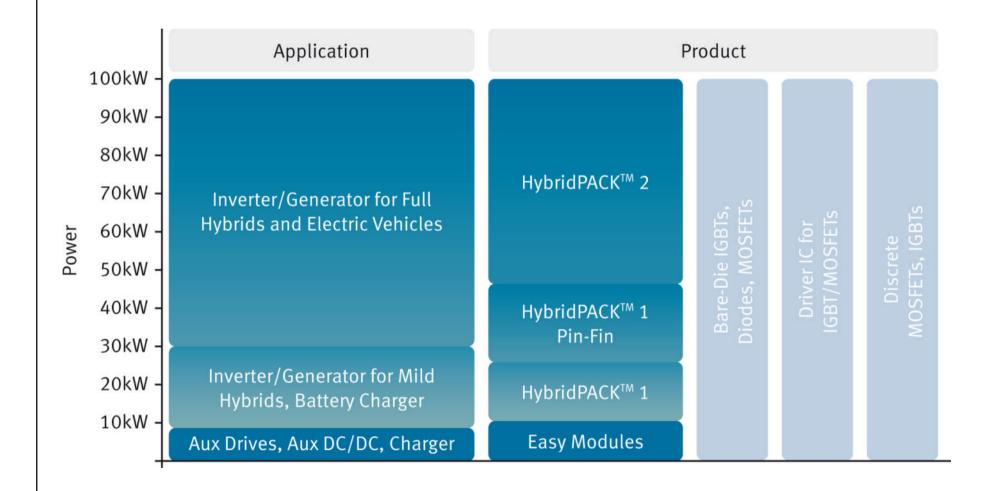
- Infineon components are key for CO<sub>2</sub> reduction: Total improvement of CO<sub>2</sub>-emission ~23 g/km
- We offer Hybrid and electric drivetrain products (HybridPACK™)
- No electric vehicle without semiconductors: electric drive and control, battery management, onboard battery charging and power grid communication

Note: Baseline CO<sub>2</sub> reduction in g/km: 170 g/km on Ø EU cars



## Target Applications for Electric Drive Train Product Portfolio





## Industrial & Multimarket Overview





#### Core competencies/ Value proposition

- High quality products and services
- Leading edge technology and IP portfolio
- System expertise with broad application competence
- Strong worldwide presence with local sales and application support
- Dedicated account teams & distributors

#### Product range

- Power discretes, modules and stacks
- Power management ICs
- AF/RF diodes and transistors, RF Power
- Silicon MEMS microphone, TVS diodes
- LED drivers
- ASIC design solutions incl. secure ASICs for authentication and brand protection
- Microcontrollers: 8-bit, 16-bit, 32-bit

#### Market positions

- No.1 in Power Semiconductors for eight consecutive years
  - No.2 in Power Modules with 20.4% share
  - No.1 in Power Discretes with 8.6% share

Source: IMS Research, August 2011

# We Focus on Future Business Example 2: Smart Grid





# Power Components for Drive Control of Train Systems



#### High-speed trains



#### Metro trains



#### Infineon parts

- Power: 5 to 10MW per train
- 80 to 120 IGBT modules per train
- Semiconductor content: ~EUR 100k per train



- Power: 0.5 to 1MW per train
- 25 to 50 IGBT modules per train
- Semiconductor content: ~EUR 10k per train

## Chip Card & Security Overview





#### Core competencies/ Value proposition

- Tailored security: right level of security at the best cost-performance ratio
- Contactless excellence: focus on interoperability and dual interface
- Embedded control: right trade-off between computing power, power consumption, level of security and cost

#### Product range

- Contactless and contact-based security products for Communication, Payment, Government ID, Personal & Object ID, Entertainment and Platform Security
- Extensive packaging and service portfolio
- Innovative solutions from basic security RFID and memories to high-end security controllers (including the award winning SLE 78 family)

#### Market positions

- No. 1 in the Chip Card IC market for 14 years with a market share of 27%¹ by revenue
- Market leader in Gov ID, Payment<sup>2</sup> and TPM
- Roughly every second Government ID document issued in 2010 incorporated a security chip of Infineon (without China ID)
- Supplier to Europe's biggest national ID program: the new German national ID (nPA)

Source: ¹IMS Research, May 2011; ²IMS Research, July 2011 Copyright © Infineon Technologies 2011. All rights reserved. Page 32

# We Focus on Future Business Example 3: Protecting Privacy



#### Market trends

- Trusted Platform Modules (TPM) on 70% of enterprise notebooks and desktops; Windows 7 support
- Data protection: Encryption of files, folders, disks, messaging, digital signatures
- Strong authentication: Network access protection and additional authentication factor

#### Infineon's opportunities

- No. 1 supplier for TPM solutions
- Infineon's TPM security chips are first to receive global TCG and Common Criteria Certification and UK government approval



## Infineon's SLE 78 Security Controller for the New German National e-ID Card (nPA)



#### German national electronic ID card

- Project start in Nov 2010.
- Europe's biggest ID project.
- Currrently, about 60m e-ID card holders in Germany.
- About 6.5m ID cards are issued each year in Germany.
- Infineon is providing a significant share of the total volume.
- The new German national e-ID (nPA) is attracting significant attention worldwide as it is one of the most advanced approaches regarding security in ID projects.
- ~ 80% of e-ID cards in Europe contain Infineon security μC.



- nPA is the first major project for the 16-bit SLE 78 family.
- SLE 78 is based on "Integrity Guard" security technology.



# Infineon – Partner of the Worldwide Electronics Industry

■ Giesecke &

Devrient



#### **Key Customers** Autoliv Denso Lear Bosch Hella Mitsubishi **Automotive** Hyundai Continental TRW Delphi Kostal Valeo ABB ■ HP Schneider Electric Alstom LG Electronics Siemens Cisco Microsoft **Industrial & ■ SMA Technology** Nokia Converteam **Multimarket** Sony Dell Panasonic Delta Philips Emerson RIM Ericsson Samsung Oberthur **Beijing Watch Data** ■ Sagem Orga ■ Gemalto **Chip Card &**

- Main channel
  partners
  (distributors):
  Arrow, Avnet,
  Beijing Jingchuan,
  Rutronik, Tomen,
  Toyotsu,
  WPG Holding
- Manufacturing
  Services (EMS):
  Celestica,
  Flextronics,
  Foxlink, Hon Hai,
  Jabil, Sanmina-SCI

Electronic

Security

US Government

**Printing Office** 

## Infineon Semiconductor Technology Portfolio



#### Technology portfolio fits needs of logic and power applications



Analog Bipolar: DOPL, Ax, BIPEP, B4C

Analog BICMOS: B6CA, B6CA-CT, B7CA, SPT170

500 - 350nm HV-CMOS-SOI

**Smart Power:** 1200-130nm BIP/CMOS/DMOS

SPTx (Automotive, EDP) (BCD)

**Smart:** CMOS/DMOS, SMARTx,

(SmartMOS) MSMARTx, SSMARTx Opto-TRIAC

**DMOS:** Low Voltage Trench

Mosfets (OptiMOS)

**HV-DMOS:** Superjunction MosFET

(CoolMOS)

**IGBT:** Trench IGBT 600-6500V, rev.

BxCSP, TIREPx

cond., fast recov. diodes

**SiC:** Diode; MOS/JFET

all of them adopted for automotive and industrial requirements



Analog ICs: B6CA, B7CA

Coreless Transformer

**Magnetic:** BxCAS, C9FLRN\_GMR

Silicon-Microphones

**Opto:** OP-DI, OP-TR, OP-C9N, μ-modules



Digital CMOS:

800nm - 65nmTechnology Nodes (Platform <180nm incl. RF, AMS)

**Pressure:** 

**Analog/Mixed Signal:** 500nm – 180nm Technology Nodes (CxNA)

**eNVM:** EEPROM: IMEMR, C9FL, OTP: C5OP (Automotive)

**eFlash/EEPROM:** 250nm - 65nm CxFL (Chip Card), CxFLA, CxFLN (Automotive)

HV-CMOS: 130nm, C11HV



**RF BICMOS:** 25GHz - 100GHz: B6HFC, B9COPT, B10C

**Bipolar IC:** 2GHz...200GHz RF-Bipolar: BxHF **SiGe**: B7HFM, B7HF\_SLC, B7HF200

HiPAC: Al/Cu Integrated Passives RF Switches: C7NP, C11NP

P7Mxx, P7Dxx, P8Mxx, P9Mxx

**Bipolar/Discretes/MMIC:** 

**RF-Transistors** NF-TR; BxHF(D/M), **SiGe**: B7HFD/M, B7HF\_SD

Power Amplifier:LDMOS, LDxM, LDxIC, LD9ABRFMOS: HFMDiodes:NF-DI, Tuner: DxT, Schottky: DxSPIN: DxP



## Infineon Package Technology Portfolio

IC				Power			
Wafer Level Packages, Bare Die	Laminate based Packages	Leadframe based Packages	Chip Card	Discretes	Sensors	High Power	Power
Surface Mount Technology (SMD)	SMD OCCN 1) BGA LBGA XFBGA, xFSGA	Through Hole DIP 2) SMD PLCC 2) TSSOP TQFP LQFP MQFP Leadless VOFN	Mold on LF P-MCCx Mold P-Mx.x Chip on Flex FTM UV Globe top T-Mx.x PRELAM	SMD leaded - SOT - SOD Flat lead - TSFP - SC Leadless - TSLP - TSSLP	Through Hole PSSO SMD Leaded DSO SC TSOP	Power Modules • Easy • 62mm • Econo • Econo PACK+ • PrimePACK • IHM • IHV	Through Hole TO, DIP SMD TO DSO SOP Leadless TDSON CanPAK
w/o redistribution WLP (fan-in) w/redistribution WLB (fan-in) eWLB (fan-out) Bare Die Wirebond Flip chip	Flip chip •FCxBGA •xF2BGA, xF2SGA	• O-LQFN <sup>1)</sup>	PPXX  Flip Chip S-MFCx.x  Wafer Bumped Diced	TSNP Wafer level WLP	•DSOF	• Hybrid PACK	SIP Low Power IDC SIP Medi. Power CIPOS
	a unineed				(A.18)	THE PARTY OF	

1) for specialities only 2) phase-out

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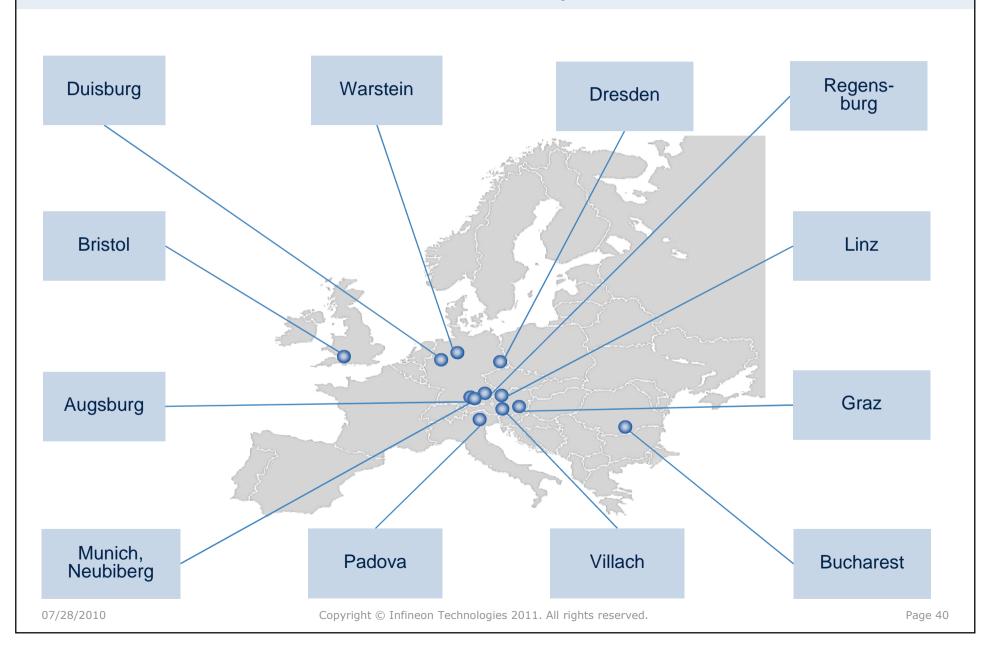
#### Infineon: 25,149 Employees Worldwide





## Infineon – R&D Network in Europe





## Infineon – Worldwide R&D Network (Excluding Europe)





## Infineon – Worldwide Production Sites Frontend and Backend





## Expanding 200mm Capacity in Kulim; Driving 300mm Thin Wafer in Dresden



#### **Kulim 2**



■ In order to fully exploit Infineon's growth potential, Infineon will expand the costefficient 200mm manufacturing site in Kulim, Malaysia.

#### **Dresden 300mm**



■ Infineon will further extend its technology leadership by driving 300mm thin wafer manufacturing of power semiconductors out of the newly-acquired facility in Dresden.



### Infineon Sales Offices in Europe

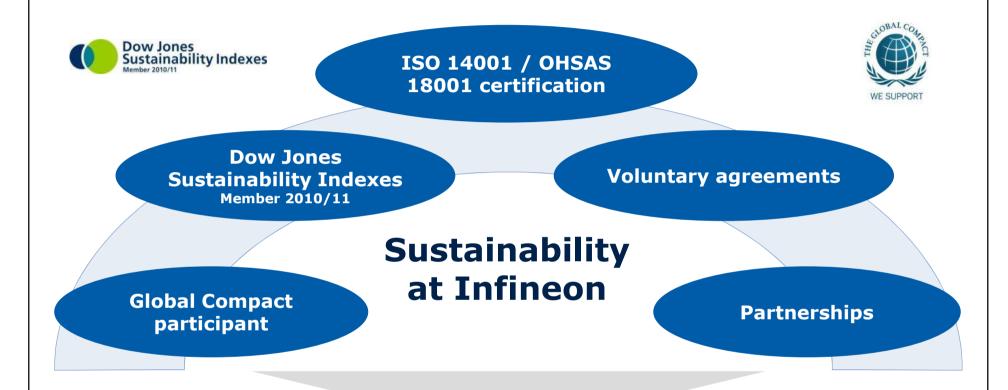


## Infineon Sales Offices Worldwide (Excluding Europe)









Among the World's Top Scoring 15% of Sustainable Companies\*)

\*) entering the "Sustainability Yearbook 2011"; the Yearbook lists the world's best performers in terms of corporate sustainability



**2006** Signatory of the "Diversity Charta"

"Sustainability Yearbook 2011"
(yearbook lists the world's best performers in terms of sustainability; Infineon is among the top scoring 15%)

**2010** Admitted to the Dow Jones Sustainability Europe

2011 Entering the

Holistic enhancements of strategy and measures

Since 2004 UN Global Compact participant (among the first in semiconductor industry)



2005 Infineon Integrated
Management Program for
Environment, Safety & Health
(IMPRES) > worldwide multi-site
certification according to ISO 14001
and OHSAS 18001

Index (as one of our sector's ten leading companies)

d
r
ealth



**Company Foundation** 

Worldwide certified environmental management system according to ISO 14001



IMPRES\*): Synergy between responsibility for humans & environment and economic success



For Infineon, responsibility and sustainability are more than just the fulfillment of legal requirements

<sup>\*)</sup>Infineon Integrated Management Program for Environment, Safety & Health



## We have one of the most advanced sustainability concepts in the world

#### Our Occupational Safety

 accident rate is benchmark compared to the German Social Accident Insurance Institution for the Energy, Textile, Electrical and Media Products Sectors – even our accident counting method is more strict.

#### **Our Products**

- ... are enablers for energy efficient endproducts and applications.
- are subject to an unique life-cycle analysis approach for the optimization of the environmental footprint.
- ... are drivers of green Product development.

#### Our Manufacturing

- ... saved electricity equal to the annual consumption of a city with 1.7 Million inhabitants.
- achieved our voluntary agreement to reduce Kyoto-Gases (PFC) three years earlier than the global target of our industry.
- ... is considered benchmark in terms of resources efficiency.



#### Integrated Business Continuity Management





# ENERGY EFFICIENCY MOBILITY SECURITY

Innovative semiconductor solutions for energy efficiency, mobility and security.





