

Company Presentation Feb. 01, 2011



## Table of Contents



- Market and Business Development 1st Quarter Fiscal Year 2011
- Business Focus
- Divisions, Products and Technology
- General Company Information

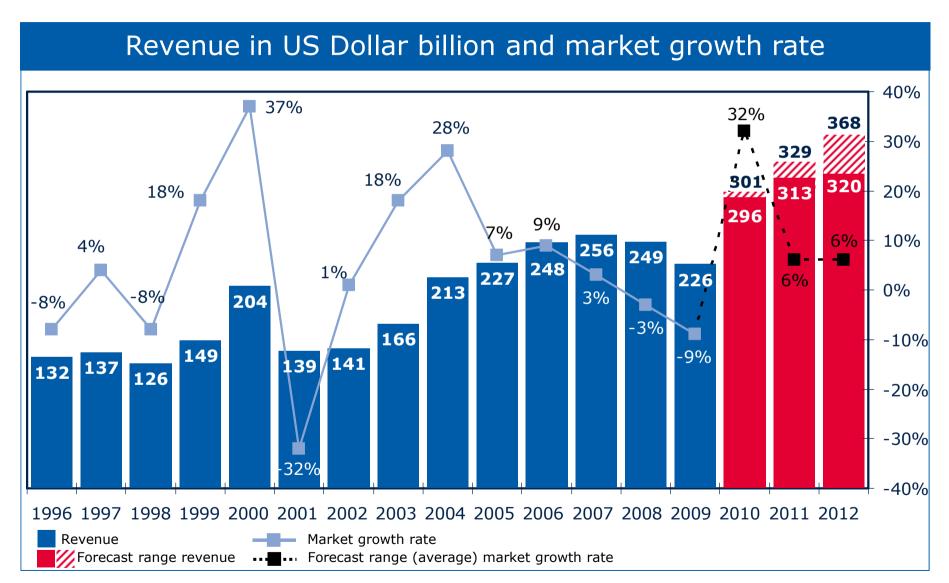
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## Global semiconductor market development



Source: WSTS for historical data. Forecast: Ø of Gartner, iSuppli, IC Insights, VLSI, WSTS; market growth rates year-on-year; last forecast update January 25th 2011 01/02/2011 Copyright © Infineon Technologies 2011. All rights reserved.

# Infineon Holds a #1 Position in All Target Markets



## Automotive





Calendar Year 2009 Source: Strategy Analytics, May 2010

## **Power**



Market share

Calendar Year 2009 Source: IMS Research, July 2010

## **Chip Card**



Market share

Calendar Year 2009 Source: Frost & Sullivan, October 2010



## The Company

Infineon at a Glance

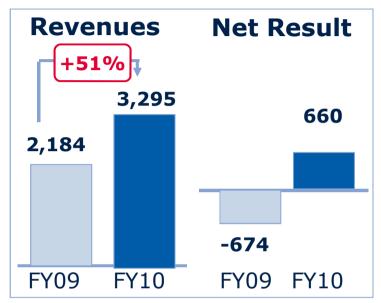
- Infineon provides semiconductor and system solutions, focusing on three central needs of our modern society: Energy Efficiency, Mobility and Security
- Revenue in FY 2010\*: 3.295 billion EUR
- 27,315\*\* employees worldwide (as of December 2010)
- More than 21 R&D locations
- Germany's largest semiconductor company

<sup>\*</sup>Note: Figures according to IFRS with Wireline and Wireless as discontinued operations; as of September 30, 2010

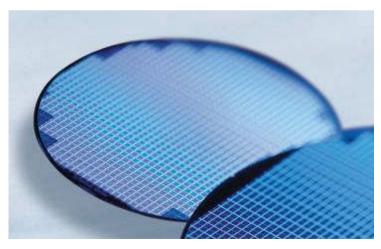
<sup>\*\*</sup>Note: Including Wireless as discontinued operations; as of December 31, 2010

## Infineon Group Results for FY 2010 vs FY 2009





in € million	2009	2010	
Revenues	2,184	3,295	
Segment Result	-140	475	
SR Margin	-6.4%	14.4%	
Net Result	-674	660	

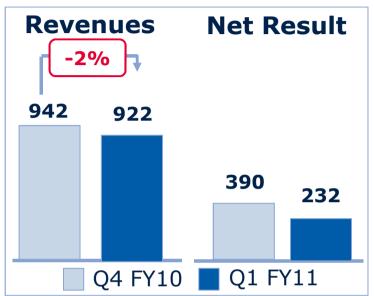


Free Cash Flow	274	573	
Investments PPE	96	292	
Net Debt/Cash	1,331		
Market capitalization	~5,522		

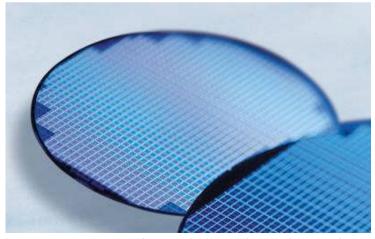
Note: Figures according to IFRS with Wireline and Wireless as discontinued operations; as of September 30, 2010 01/02/2011 Copyright © Infineon Technologies 2011. All rights reserved.

# Infineon Group Results for Q1 FY11 vs Q4 FY10





in € million	Q4 10	Q1 11	
Revenues	942	922	
Segment Result	171	177	
SR Margin	18%	19%	
Net result	390	232	

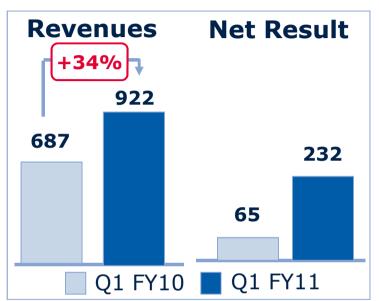


Free Cash Flow	236	4
Gross Cash Position	1,727	1,669
Net cash	1,331	1,293

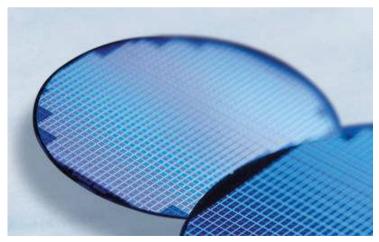
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# Infineon Group Results for Q1 FY11 vs Q1 FY10





in € million	Q1 10	Q1 11	
Revenues	687	922	
Segment Result	70	171	
SR Margin	10%	19%	
Net result	65	232	



Free Cash Flow	-21	4	
Gross Cash Position	1,678	1,669	
Net cash	874	1,293	

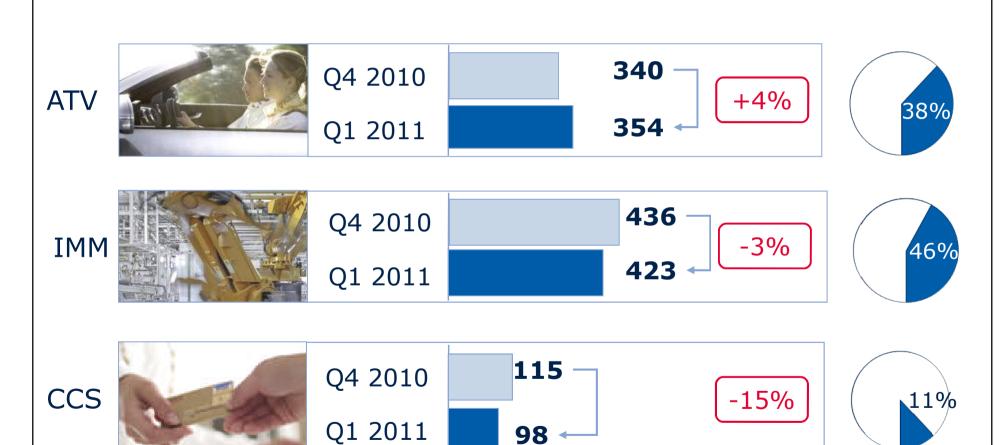
Note: Figures according to IFRS with Wireline and Wireless as discontinued operations; as of September 30, 2010 01/02/2011 Copyright © Infineon Technologies 2011. All rights reserved.

# Infineon Segment Revenues Q4 FY10 and Q1 FY11



## Revenue\* in € million

## Share of total



<sup>\*:</sup> Total Revenue includes Other Operating Segment (Q4 FY10 € 56 m, Q1 FY11 € 41 m), Corporate & Eliminations (Q4 FY10 € -5 m, Q1 FY11 € 6 m).

# Infineon Segment Results Q4 FY10 and Q1 FY11



Segment Result* (	SR Margin		
ATV	Q4 2010	58	17%
	Q1 2011 Q4 2010	106	24%
IMM	Q1 2011	107	25%
CCS	Q4 2010 Q1 2011	12 10	10% 10%

<sup>\*:</sup> Total Segment Result includes Other Operating Segment (Q4 FY10 € 5 m, Q1 FY11 € 2 m), Corporate & Eliminations (Q4 FY10 € -10 m, Q1 FY11 € -1 m).

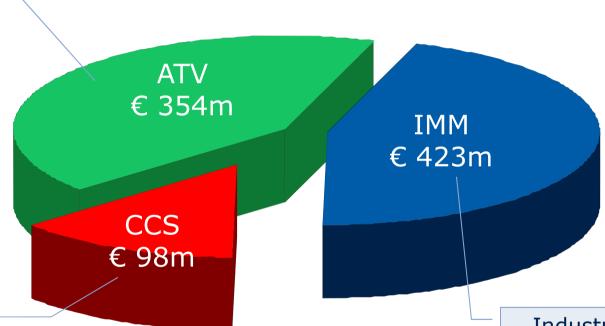


# Revenue Split by Division

## 3-months FY 2011 revenue split

### Automotive



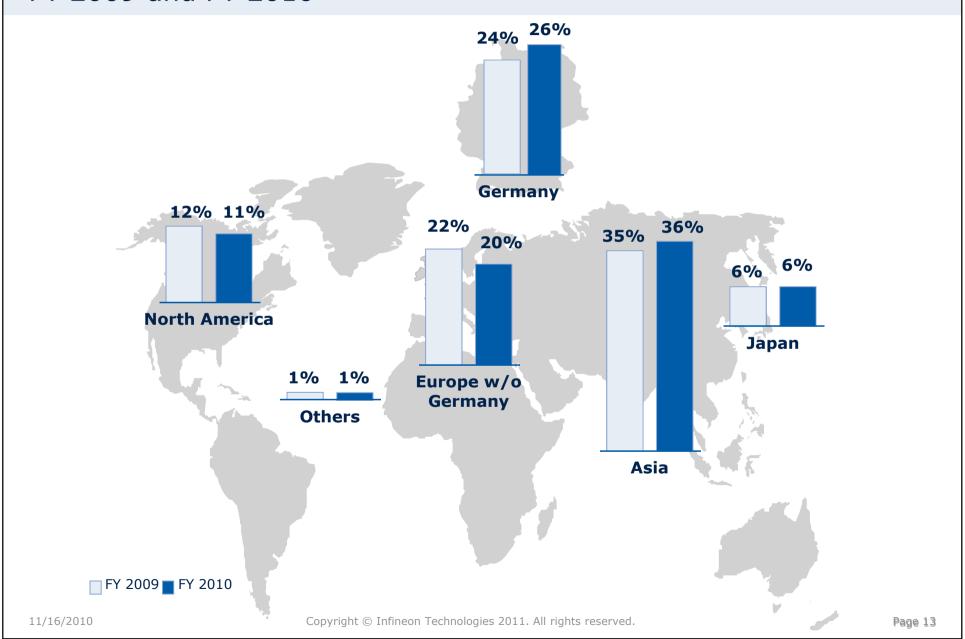


Chip Card & Security



# Proportional Revenue Infineon Group by Regions FY 2009 and FY 2010





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## The Infineon Compass Guides us on Our Way

### **Our Purpose**

We are the semiconductor innovation leader for energy efficiency, mobility and security. Our solutions help modern society to grow while preserving our environment.

### **Our Way**

Our people are the foundation of Infineon's unique competitive advantages, strong financial results and high performance. We deliver the best to our customers, employees and shareholders - anywhere, anytime.

#### **Our Values**

Four core values are the driving force behind our day-to-day execution: we commit – we innovate – we partner – we perform.

# Infineon Compass



# Paving the Way for a High Performance Company





- Successful restructuring by IFX10+
  - Consequent cost reduction
  - Efficiency increase
- Successful refinancing in 2009
  - Repurchase and redemptions of convertible and exchangeable bonds in 2009 (total: € 367 m nominal)
  - New convertible bond issued 2014, gross proceeds of about € 182 m
  - □ € 674 m capital increase, 100% subscribed
  - □ Strict working capital management, capex discipline
- Consequent adoption of the Infineon portfolio for all target markets
  - World leading in ATV, IMM and CCS
  - □ Selling WLC to Golden Gate Capital
  - Selling WLS to Intel
  - □ Focus on the three major challenges of today's society:
    - Energy Efficiency
    - Mobility
    - Security



## We Focus on Our Target Markets

#### **Focus Areas**

- Energy Efficiency
- Mobility
- Security







## **Core Competencies**

- Analog/Mixed Signal
- Power
- **■** Embedded Control
- Manufacturing Competence

## **Our Target Markets**

- Automotive
- Industrial Electronics
- Chip Card & Security







# We focus on three areas with highly attractive future perspectives









## **Automotive**

## **Industrial & Multimarket**

## **Chip Card & Security**

Introducing the new focus area "Mobility" reflects:

- Our leadership position in Automotive
- Rising importance of new mobility concepts (e.g. electro mobility) and
- Innovative public transportation solutions for traction & electronic tickets

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## **Energy Efficiency**



## Key trends

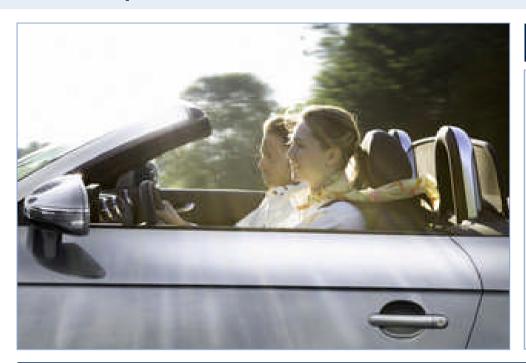
- Soaring total energy demand across the globe amid dwindling fossil energy resources
- Strong CO<sub>2</sub> policies to achieve climate goals
- Tapping renewable energies as sustainable energy sources
- Electrification of the drivetrain of commercial and passenger vehicles

## Our contribution

- Infineon delivers semiconductor innovations playing a valuable role in minimizing power loss and maximizing power savings along the entire energy supply chain, extending from generation through distribution to actual consumption.
- Our products are the basis for intelligent and optimal use of energy resources in industrial, computing and consumer applications, and in cars.

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## Mobility



## Key trends

- Rigid CO<sub>2</sub> regulations and rising oil price
- Increasing rules on safety, focusing on preventive measures
- Rising new requirements in cars for emerging markets
- Urbanization, globalization and demographic change
- Strong investments in local and long distance public transportation systems

## Our contribution

- Leading semiconductor solutions contributing to a more sustainable mobility in terms of reduced fuel consumption/emissions, improved safety and affordability.
- As an innovation driver and supplier of key components for electric and hybrid vehicles, Infineon will actively help to shape the paradigm shift towards electro mobility on the road.
- Innovative public transportation solutions for traction and electronic tickets.

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## Security



## Key trends

- Requirements for secure systems are visible in all areas of life
- Secure communication everywhere utilizing mobile phone and internet
- Move to electronic identification of documents and products
- Contactless cards for payment and electronic tickets
- Increased electronics in cars, calling for secure data handling

## Our contribution

- Tailored security according to system requirements, enabling the implementation of transparent security in everyday systems
- Leverage our worldwide leadership in security know-how for smart cards in automotive and industrial applications increasingly demanding security
- Combining both hardware security and cryptography, our products build the basis for privacy and security while maintaining personal freedom and facilitating extended communication capabilities



## We Align to Our Customer Segments

#### **Customers**







#### **Automotive**

- Power Semiconductors
- Power ICs
- Microcontrollers
- Sensors
- Electric Drivetrain

## Industrial & Multimarket

- Power Discretes
- Power Modules
- Power Stacks
- Power ICs
- ASICs
- RF & Protection Devices
- Microcontrollers

# Chip Card & Security

- Payment
- Communication
- Entertainment
- Government ID
- Personal & Object ID
- Platform Security

Sales, Operations, Central Functions

#### **Board**

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## Infineon – Market-Oriented Business Structure



### **Divisions**

### **Core Applications**

**Automotive** 



Powertrain (engine and transmission control); Hybrid and electric cars; Car body and comfort electronics (steering, suspension, lights, air conditioning, sunroof, power windows, windshield wipers, central body control units, door electronics); Safety (ABS, airbags, ESP)

Industrial & Multimarket



Electric drive control for industrial applications & home appliances, traction for railway and trains, modules for renewable energy generation, transmission & conversion, semiconductor components for light management systems & low-energy lamps, power supplies for servers, PCs, notebooks, netbooks, game consoles, entertainment electronics; customized components for PC peripherals (e.g. mouse), game consoles & medical engineering applications; RF and protection devices for communication (e.g. GPS, UMTS, WLAN, digital TV) and tuner systems, silicon MEMS microphones; power transistors for amplifiers in cellular base stations

Chip Card & Security



SIM card for mobile phones; payment systems; electronic passports, ID cards, healthcare cards and driver's licenses; personal identification; object identification; Pay TV; platform security for computers and networks; authentication and system integrity e.g. in game consoles, printers, industrial controller

## Automotive Overview





### Core competencies/ Value proposition

- Fully automotive commitment: More than 40 years of automotive system and application expertise
- **Complete** automotive **system provider**
- Hybrid and E-Mobility: industry leading expertise and product portfolio
- Worldwide development, production and support sites for automotive semiconductors
- **Automotive Excellence**: most comprehensive quality program of the industry

### Product range

- **Sensors**: pressure, temperature, magnetic; wireless control ICs, radar
- Microcontrollers: 8-bit, 16-bit, 32-bit
- Power: MOSFETs, IGBTs, smart power ICs: voltage regulators, bridges, driver ICs, CAN / LIN / FlexRay™ transceiver, DC-DC converter, power system ICs, system-on chip embedded power ICs
- **Hybrid & Electric Vehicle**: HybridPACK<sup>™</sup> Modules, Automotive Easy Modules, gate driver ICs, MOSFETs, IGBTs

## Market positions

- No. 1 in Automotive semiconductors worldwide
- No. 1 in Europe
- No. 2 in NAFTA
- No. 2 in ROW

Source: Strategy Analytics (April 2010)

\* FlexRay is a trademark licensed by FlexRay Consortium GbR

# We Focus on Future Business Example 1: Making Cars Cleaner



#### Market trends

- Dwindling energy resources
- Stricter CO<sub>2</sub> emission legislations
- Growing environmental awareness

### Infineon's opportunities

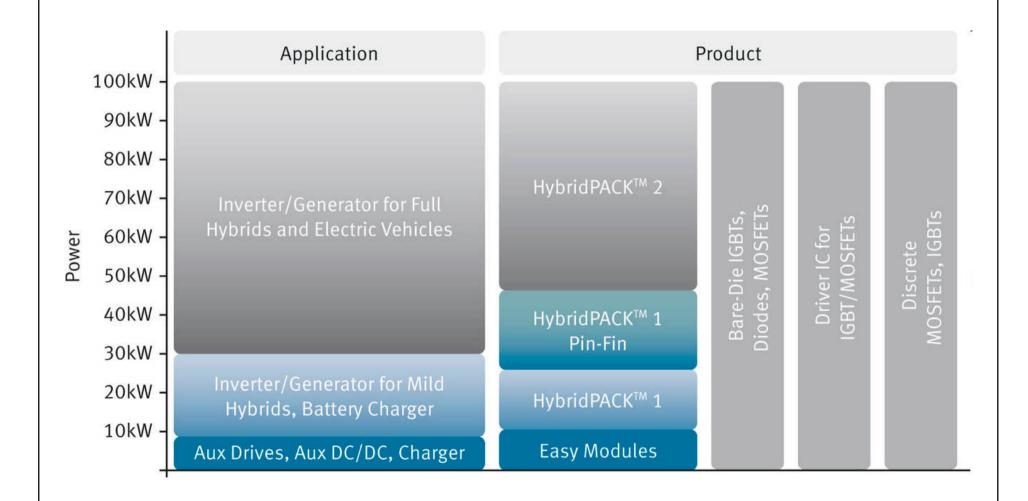
- Infineon components are key for CO<sub>2</sub> reduction: Total improvement of CO<sub>2</sub>-emission ~23 g/km
- We offer Hybrid and electric drivetrain products (HybridPACK™)
- No electric vehicle without semiconductors: electric drive and control, battery management, onboard battery charging and power grid communication

Note: Baseline CO<sub>2</sub> reduction in g/km: 170 g/km on Ø EU cars



# Target Applications for Electric Drive Train Product Portfolio





## Industrial & Multimarket Overview





## Core competencies/ Value proposition

- High quality products and services
- Leading edge technology and IP portfolio
- System expertise with broad application competence
- Strong worldwide presence with local sales and application support
- Dedicated account teams & distributors

### Product range

- Power discretes, modules and stacks
- Power management ICs
- AF/RF diodes and transistors, RF Power
- Silicon MEMS microphone, TVS diodes
- LED drivers
- ASIC design solutions incl. secure ASICs for authentication and brand protection
- Microcontrollers: 8-bit, 16-bit, 32-bit

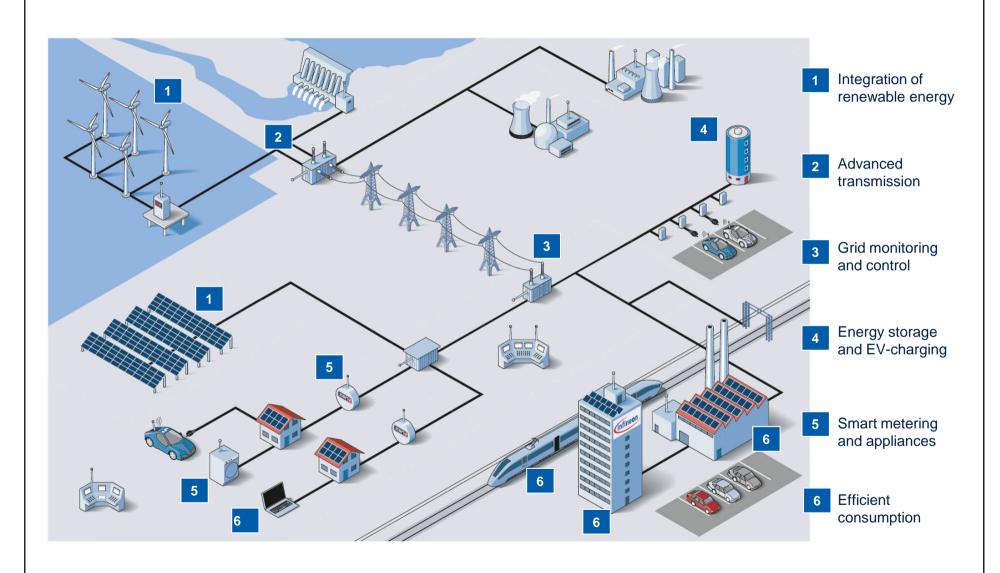
## Market positions

- No.1 in Power Semiconductors for seven consecutive years
  - No.2 in Power Modules with 20.5% share
  - No.1 in Power Discretes with 8.2% share

Source: IMS Research, July 2010

# We Focus on Future Business Example 2: Smart Grid





# Power Components for Drive Control of Train Systems



## High-speed trains



## Underground trains



### Infineon parts

- Power: 5 to 10MW per train
- 80 to 120 IGBT modules per train
- Semiconductor content: ~EUR 100k per train



- Power: 0.5 to 1MW per train
- 25 to 50 IGBT modules per train
- Semiconductor content: ~EUR 10k per train

# Chip Card & Security Overview





### Core competencies/ Value proposition

- Tailored security: right level of security at the best cost-performance ratio
- Contactless excellence: focus on interoperability and dual interface
- Embedded control: right trade-off between computing power, power consumption, level of security and cost

### Product range

- Contactless and contact-based security products for Communication, Payment, Government ID, Personal & Object ID, Entertainment and Platform Security
- Extensive packaging and service portfolio
- Innovative solutions from basic security RFID and memories to high-end security controllers (including the award winning SLE 78 family)

### Market positions

- No. 1 in the Chip Card IC market for 13 years with a market share of 27%¹ by revenue
- Market leader in Government ID and Payment
- Roughly every second Government ID document issued in 2009 incorporated a security chip of Infineon (without China ID)
- Supplier to Europe's biggest national ID program: the new German national ID (nPA)

# We Focus on Future Business Example 3: Protecting Privacy



#### Market trends

- Trusted Platform Modules (TPM) on 70% of enterprise notebooks and desktops; Windows 7 support
- Data protection: Encryption of files, folders, disks, messaging, digital signatures
- Strong authentication: Network access protection and additional authentication factor

## Infineon's opportunities

- No. 1 supplier for TPM solutions
- Infineon's TPM security chips are first to receive global TCG and Common Criteria Certification and UK government approval



# Infineon's SLE 78 Security Controller for the New German National e-ID Card (nPA)



#### German national electronic ID card

- Project start in Nov 2010.
- Europe's biggest ID project.
- Currrently, about 60m e-ID card holders in Germany.
- About 6.5m ID cards are issued each year in Germany.
- Infineon is providing a signifi-cant share of the total volume.
- The new German national e-ID (nPA) is attracting significant attention ww as it is one of the most advanced approaches regarding security in ID projects.
- ~ 80% of e-ID cards in Europe contain Infineon security μC.



- nPA is the first major project for the 16-bit SLE 78 family.
- SLE 78 is based on "Integrity Guard" security technology.



# Infineon – Partner of the Worldwide Electronics Industry



#### **Key Customers** Main channel Autoliv Denso Lear Bosch Hella Mitsubishi partners **Automotive** Hyundai Continental TRW (distributors): Delphi Kostal Valeo Arrow, Avnet, Beijing Jingchuan, Rutronik, Tomen, ABB ■ HP Schneider Electric Alstom LG Electronics Toyotsu, Siemens Cisco Microsoft WPG Holding **Industrial & ■ SMA Technology** Nokia Converteam **Multimarket** Sony Dell Panasonic Delta Philips Electronic Emerson RIM **Manufacturing** Ericsson Samsung **Services (EMS):** Celestica, ■ Giesecke & **■ Sagem Orga Beijing Watch Data** Flextronics, Devrient US Government Cisco **Chip Card &** Oberthur **Printing Office** Foxlink, Hon Hai, ■ Gemalto Security Jabil, Sanmina-SCI

# Infineon Semiconductor Technology Portfolio



## Technology portfolio fits needs of logic and power applications



Analog Bipolar:DOPL, Ax, BIPEP, B4CDMOS:KSPx, PFET (p-channel)Analog BICMOS:B6CA, B6CA-CT, B7CA, SPT170(OptiMOS)KSNx, EH4, SFETx (n-ch.)

500 - 350nm HV-CMOS-SOI **HV-DMOS:** EH5/6, EHATx,

Smart Power: 1200-130nm BIP/CMOS/DMOS (CoolMOS) EHATDx, EHCx, EHCxD

SPTx (Automotive, EDP) (BCD) **IGBT:** IGBTx, LightMOS, ZIGBT

Smart: CMOS/DMOS, SMARTx, Fast Recov. Diodes: FRSTD (ECxxx)
(SmartMOS) MSMARTx, SSMARTx Opto-TRIAC SiC Devices: Diode; MOS/JFET

all of them adopted for automotive and industrial requirements



**Analog ICs:** B6CA, B7CA **Pressure:** BxCSP, TIREPx

Coreless Transformer

Magnetic: BxCAS, C9FLRN\_GMR Microphone: DSOUND

**Opto:** OP-DI, OP-TR, OP-C9N, μ-modules



**Digital CMOS:** 800nm – 65nmTechnology Nodes (Platform <180nm incl. RF, AMS)

**Analog/Mixed Signal:** 500nm – 180nm Technology Nodes (CxNA)

**EEPROM:** IMEMR, C9FL OTP: C5OP (Automotive)

**eFlash/EEPROM:** 250nm – 65nm CxFL (Chip Card), CxFLA, CxFLN (Automotive)



**RF BICMOS:** 25GHz – 100GHz: B6HFC, B9COPT, B10C

**Bipolar IC:** NF-IC,

2GHz...200GHz RF-Bipolar: BxHF **SiGe**: B7HFM, B7HF\_SLC, B7HF200

HiPAC: Al/Cu Integrated Passives RF Switches: C7NP, C11NP

P7Mxx, P7Dxx, P8Mxx, P9Mxx

**Bipolar/Discretes/MMIC:** 

**RF-Transistors** NF-TR; BxHF(D/M), **SiGe**: B7HFD/M, B7HF\_SD

**Power Amplifier**: LDMOS, LDxM, LDxIC, LD9AB **RFMOS**: HFM **Diodes**: NF-DI, Tuner: DxT, Schottky: DxS **PIN**: DxP



# Infineon Package Technology Portfolio

IC		Power					
Wafer Level Packages, Bare Die	Laminate based Packages	Leadframe based Packages	Chip Card	Discretes	Sensors	High Power	Power
Surface Mount Technology (SMD)	SMD OCCN 1) BGA LBGA XFBGA, xFSGA	Through Hole DIP 2) SMD PLCC 2) TSSOP TQFP LQFP MQFP Leadless VOFN	Mold on LF P-MCCx Mold P-Mx.x Chip on Flex FTM UV Globe top T-Mx.x	SMD leaded - SOT - SOD Flat lead - TSFP - SC Leadless - TSLP - TSSLP	Through Hole PSSO SMD Leaded DSO SC TSOP Open cavity	Power Modules • Easy • 62mm • Econo • Econo PACK+ • PrimePACK • IHM • IHV	Through Hole TO, DIP SMD TO DSO SOP Leadless TDSON TSDSON CanPAK
water Level w/o redistribution • WLP (fan-in) w/redistribution • WLB (fan-in) • eWLB (fan-out) Bare Die •Wirebond •Flip chip	Flip chip •FCxBGA •xF2BGA, xF2SGA	O-LQFN 1)	PRELAM PPXX  Flip Chip S-MFCx.x  Wafer Bumped Diced	• TSSLP • TSNP  Wafer level • WLP	•DSOF	• Hybrid PACK	SON QFN  SIP Low Power IDC SIP Medi. Power CIPOS
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1) for specialities only 2) phase-out

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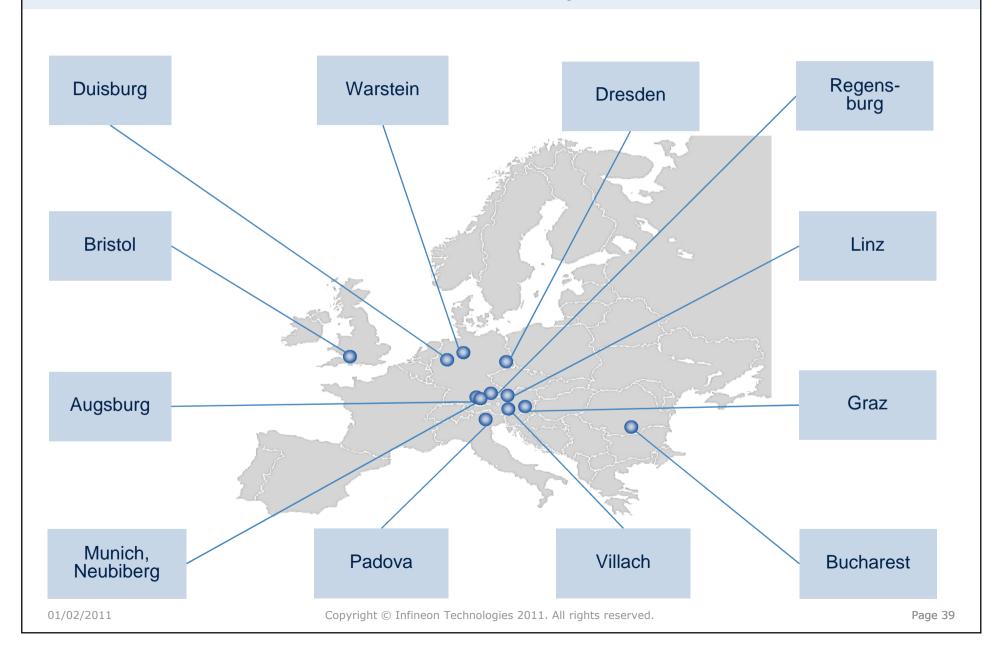
#### Infineon: 27,315 Employees Worldwide



<sup>\*</sup>Note: Including Wireless as discontinued operations; as of December 31, 2010

#### Infineon – R&D Network in Europe





# Infineon – Worldwide R&D Network (Excluding Europe)





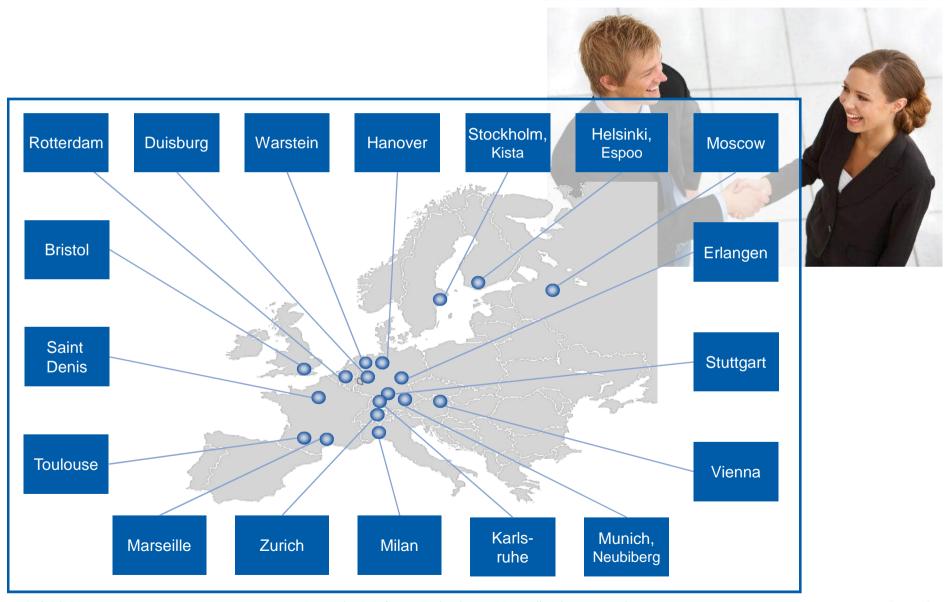
# Infineon – Worldwide Production Sites Frontend and Backend







#### Infineon Sales Offices in Europe



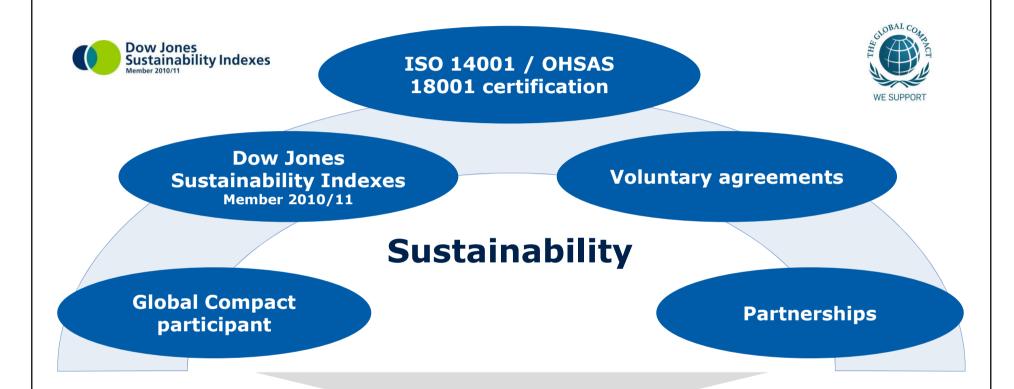
# Infineon Sales Offices Worldwide (Excluding Europe)





# Sustainability For Human Beings and the Environment





### Comprehensive and advanced concept at Infineon

# Sustainability For Human Beings And The Environment



#### IMPRES\*): Synergy between responsibility for humans & environment and economic success



## For Infineon, responsibility and sustainability are more than just the fulfillment of legal requirements

<sup>\*)</sup>Infineon Integrated Management Program for Environment, Safety and Health

# Sustainability For Human Beings And The Environment



# We have one of the most advanced sustainability concepts in the world

#### Our Occupational Safety

 accident rate is benchmark compared to the German Social Accident Insurance Institution for the Energy, Textile, Electrical and Media Products Sectors – even our accident counting method is more strict.

#### **Our Products**

- ... are enablers for energy efficient endproducts and applications.
- are subject to an unique life-cycle analysis approach for the optimization of the environmental footprint.
- ... are drivers of green Product development.

#### Our Manufacturing

- ... saved electricity equal to the annual consumption of a city with 1.5 Million inhabitants, (e. g. more than Munich has) or equal to one coal-fired power plant for more than 1.3 years.
- ... achieved our voluntary agreement to reduce Kyoto-Gases (PFC) three years earlier than the global target of our industry.
- ... is considered benchmark in terms of resources efficiency.



#### Integrated Business Continuity Management





# ENERGY EFFICIENCY MOBILITY SECURITY

Innovative semiconductor solutions for energy efficiency, mobility and security.





