

**Infineon**

**IFX Day 2004**

November 16, 2004 - Munich

**Memory Products**

**Thomas Seifert**  
CEO Memory Products Group



Never stop thinking.



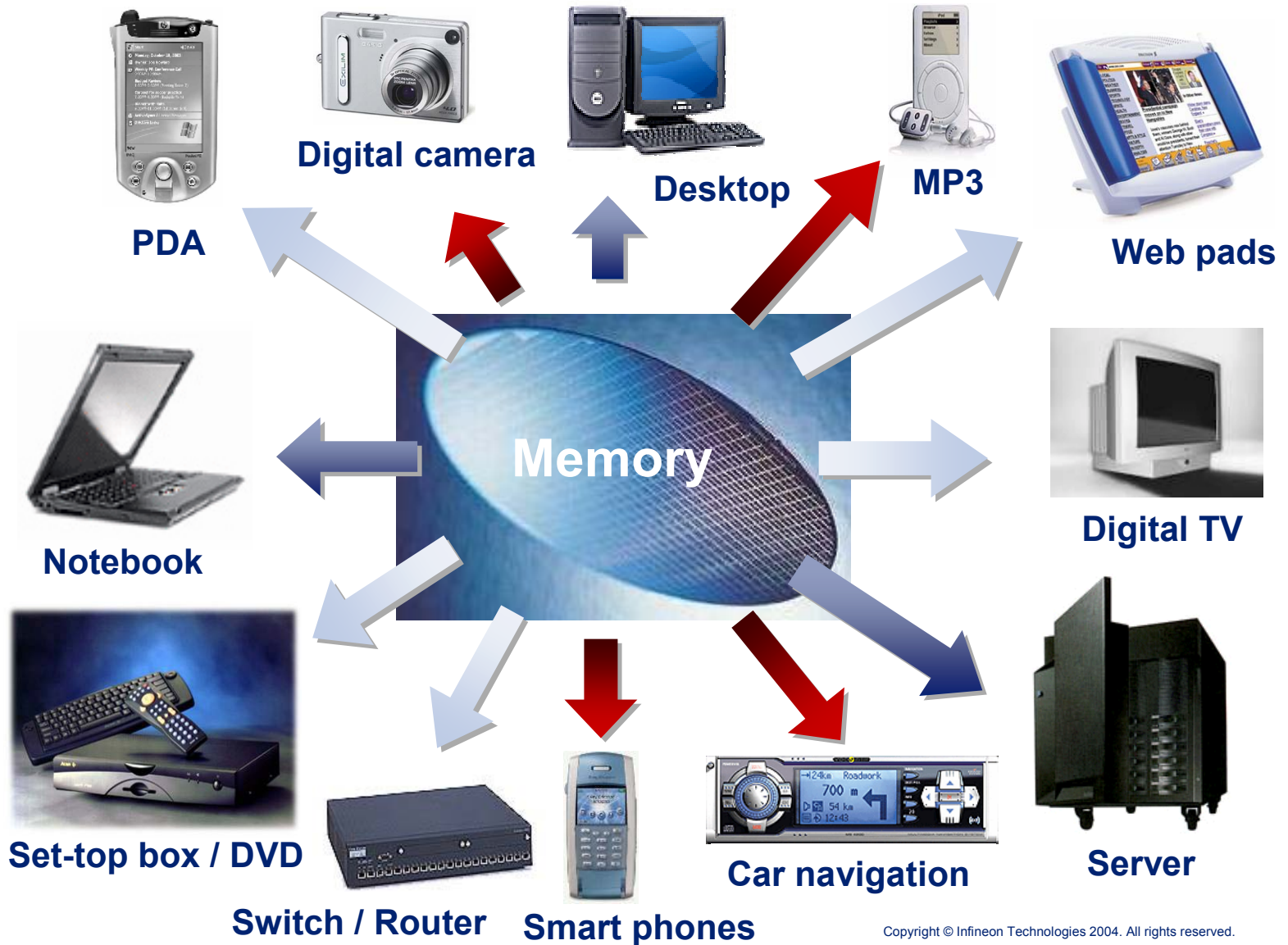
## Disclaimer

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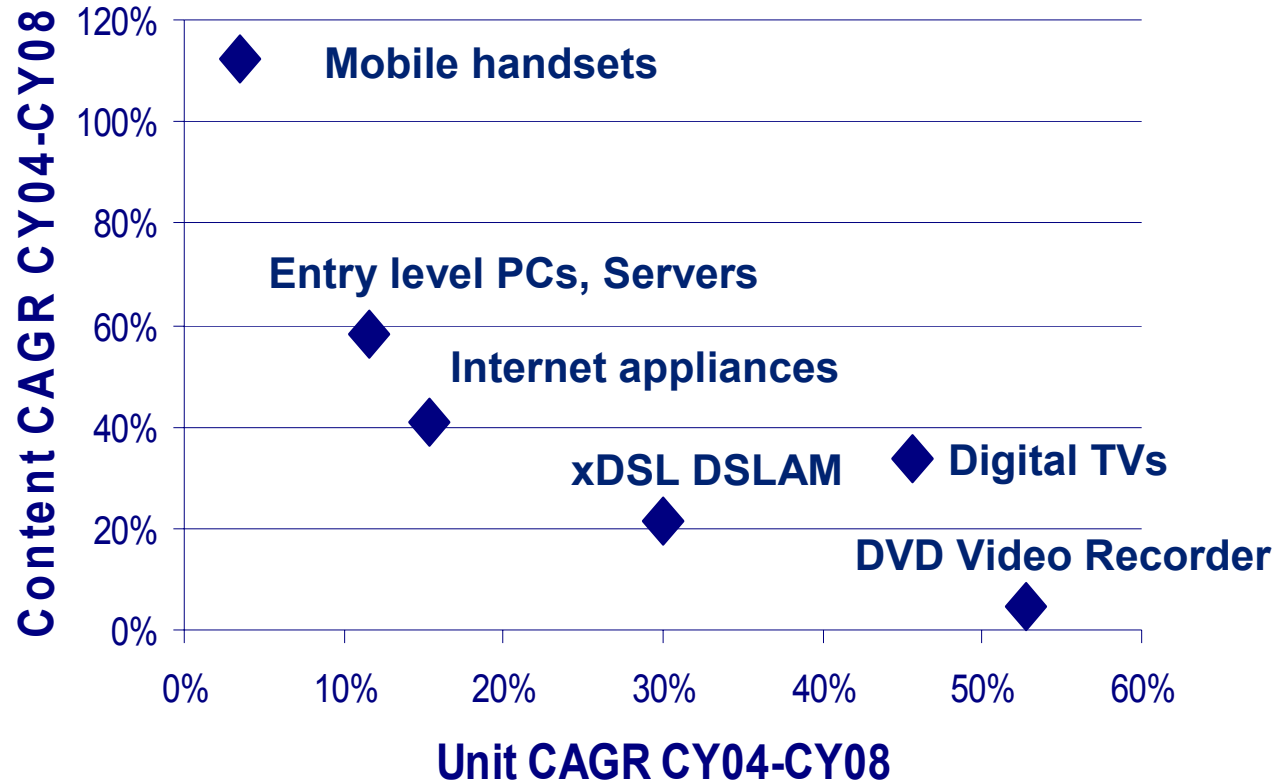
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# The universe of memory applications is expanding



# Opening up a range of growth and value opportunities



Top DRAM supplier's challenge is the right mix of:

- ⇒ Volume products for computing segment
- ⇒ Innovative products for leading-edge applications
- ⇒ Legacy or standard products for upcoming consumer demand

# Agenda

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**Focus on higher margin segments**

**Technology leadership**

**Strong partnership network**

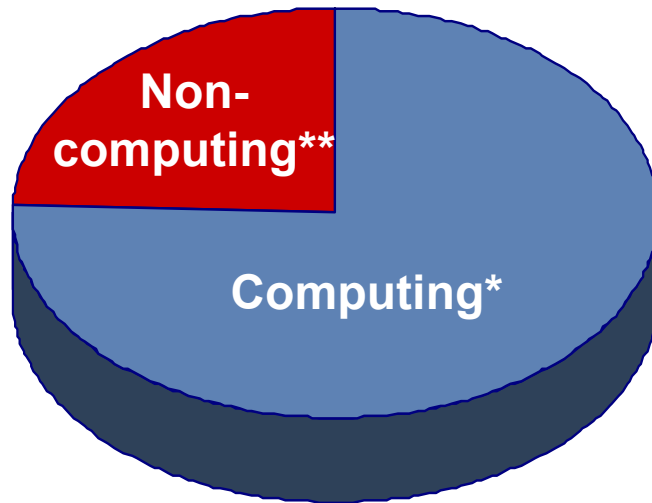
## Focus on higher margin segments

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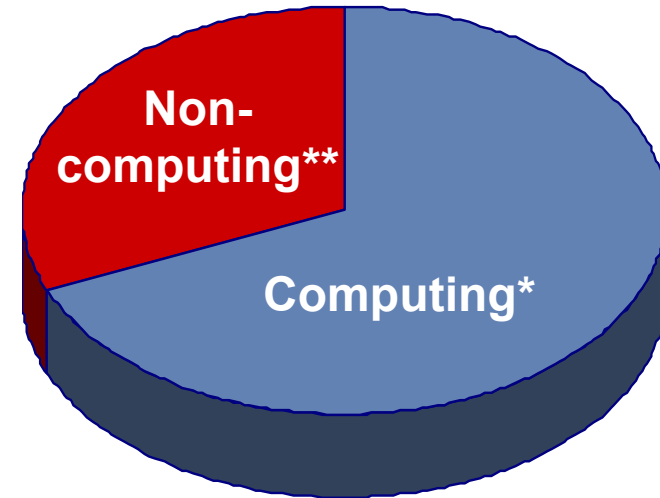
- **Application-specific integration and innovation**
  - Broaden module portfolio for infrastructure and mobile PCs
  - Increase bit-share of specialty DRAMs
- **Consumer niches with strong growth potential**
  - Check mainstream product supply for consumer segment
  - Extend SDRAM product portfolio
- **Market-enabling and cross-selling opportunities**
  - Close cooperation with market enablers for future DRAM generations
  - Use other segments' expertise to introduce innovative memory products such as fully-buffered DIMMs

## Bit shipment share of non-computing applications increased to more than 30% in Q4 FY04

Q1 FY04



Q4 FY04



\* Desktop PCs, Notebooks and Workstations; \*\* Infrastructure, Consumer, Mobile Applications

- ⇒ A leading supplier to server manufacturers
- ⇒ Leading with Mobile-RAMs
- ⇒ Increasing shipments of Graphics RAM
- ⇒ Increasing share of shipments for set-top boxes

# Mobile-RAM: Low power for mobile applications

## Portfolio



Densities: 128M – 512M  
Speed: 133 MHz, CL3

## Features

Small form factor  
⇒ BGA package

Low operating current  
⇒ Up to 60% less than 3.3V SDRAM "low power sort"

Low standby current  
⇒ Up to 80% less than 3.3V SDRAM "low power sort"

Low core voltage  
⇒ Down to 1.8V

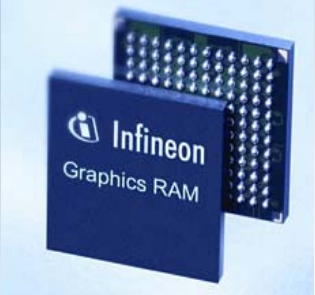
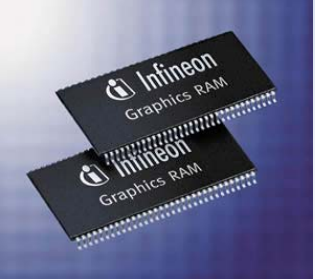
## Target applications



- Smart Phone
- PDA
- Feature Phone
- MP3
- Digital Camera



# Graphics RAM – Performance for desktop and notebook

Graphics segment	Features	Products
<p style="text-align: center;"><b>High end</b></p> <p style="text-align: center;"><b>Mainstream</b></p> <p style="text-align: center;"><b>Value</b></p>	<p><b>High speed:</b>            400 – 500 MHz            BGA package            Interface width: x32</p> <p><b>Low operating current</b>            ⇒ 1.8V (notebook)            ⇒ 2.0V (desktop)</p>	 <p style="text-align: center;"><b>256M GDDR3</b></p>
	<p><b>Mainstream speed:</b>            200 – 250 MHz            TSOP package</p> <p><b>Interface width: x16</b>  <b>Operating voltage 2.5V</b></p>	 <p style="text-align: center;"><b>256M DDR</b></p>

# Upcoming fully-buffered DIMMs: Take advantage of Infineon's unique in-house skill set

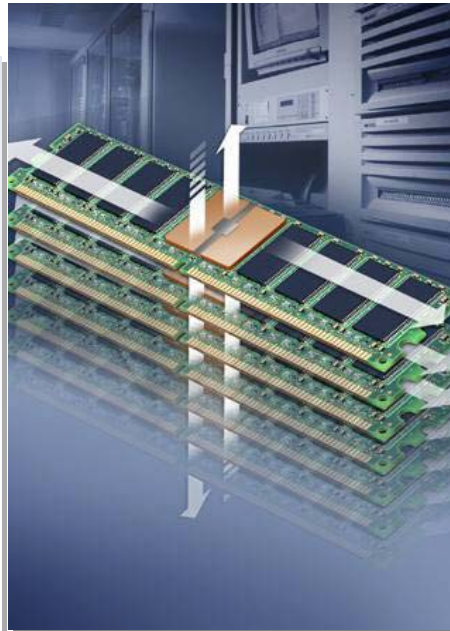


## New bus topology:

The parallel multi-drop bus is replaced by serial point-to-point connections

⇒ Allows larger number of DRAM modules per bus

Standard setting and market enabling done together with **Intel at JEDEC**



## Features:

- Densities: 256MB – 4GB
- Point-to-point connection
- Buffer with up to 6 Gb/s transfer rate per pin

## Market expectations:

- 35% share of server modules in 2006\*
- 70% share in 2007\*

\* Source: Infineon

# Agenda

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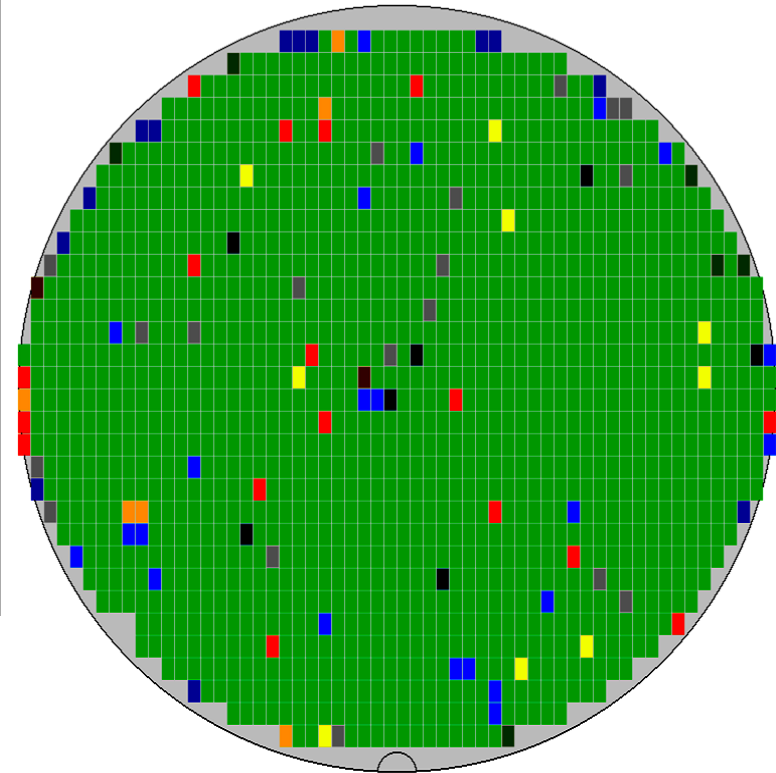
Focus on higher margin segments

**Technology leadership**

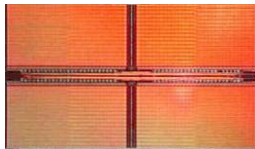
Strong partnership network

# 110nm technology in volume production

- Best wafer yield > 93.9%
- Know-how in 193nm litho extended
- All process parameters well established
- More than 80% of all capacities converted to 110nm by end FY04



**Green: Fully functional**  
**Other: Various defects**

Node	Status
110nm	Mass production  256M DDR 110nm

# 110nm: Basis for global 300mm ramp-up in 2005




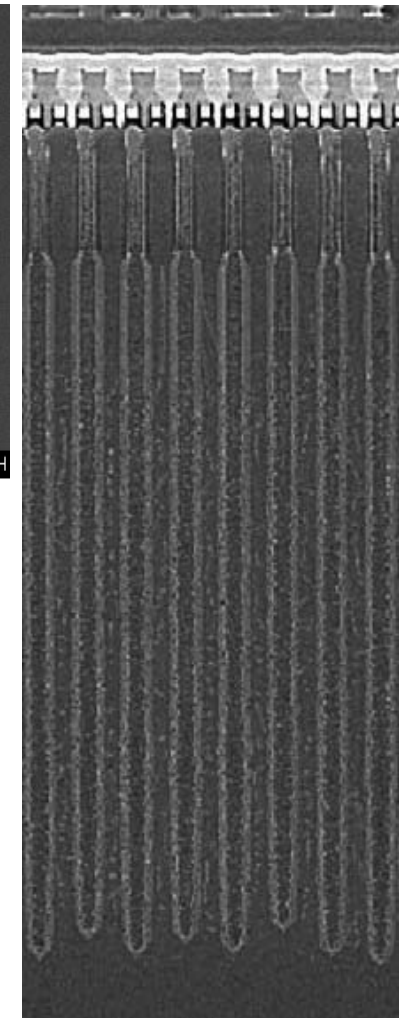
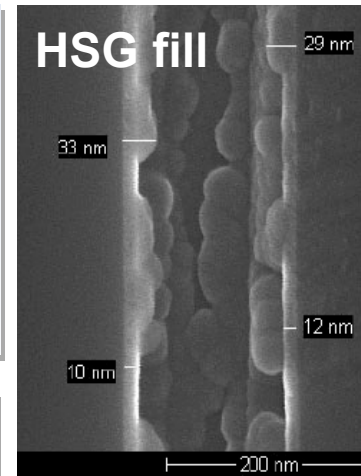
stop thinking  
Never

# 90nm technology functional

## Key innovations:

- New cell layout
- Trench with HSG fill
- Bottle-shaped trench

Node	Status
110nm	Mass production
90nm	Customer samples from 200mm line Transfer to 300mm line started Ramp-up expected to start mid 2005
	 512M DDR 90nm

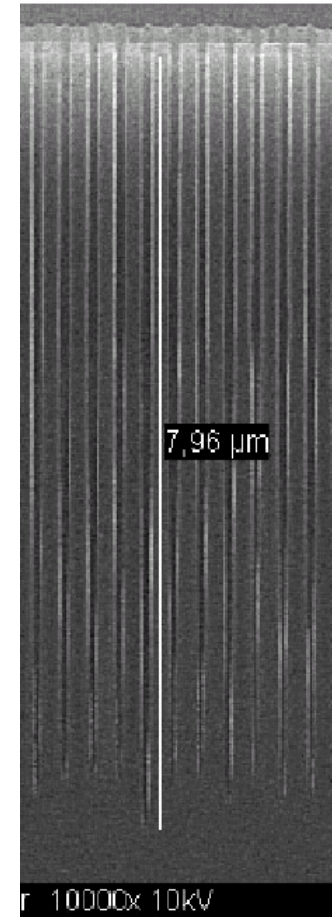
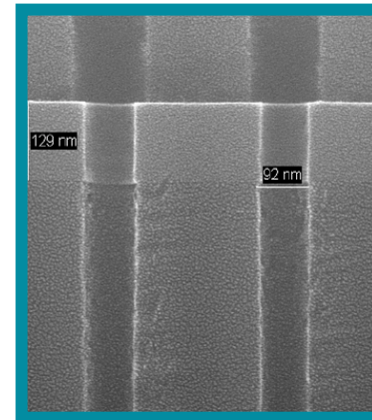


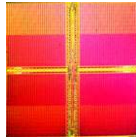
Bottle-shaped trench

# First demonstrators for 70nm produced

## Key innovation:

- High- $\kappa$  fill in trench



Node	Status
110nm	Mass production
90nm	Customer samples from 200mm line
70nm	First demonstrators on 300mm line
	 512M DDR2 70nm

High aspect-ratio etch

# Agenda

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Focus on higher margin segments

Technology leadership

**Strong partnership network**



## MP's partnership strategy

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### ■ Generate mutual benefits

- Share risks but also opportunities: Margin-sharing principle
- Improve economy of scale for manufacturing and development

### ■ Reduce risks

- Significant capital expenditure savings
- Restricted licenses or limited technology transfer for partners that do not participate in technology development
- Semiconductor technologies are outdated fast, and without special know-how, they are very hard to evolve

### ■ Relationship management

- A core competency of MP
- MP has a long track record of successful partnerships



# MP's alliances: Share risks and benefits and optimize economies of scale

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## MP alliance model today

### Joint development partnerships

### Manufacturing partnerships

Secure mask technology development  Production of worldwide leading edge masks   

Co-development of 90nm and 70nm DRAM technology  Joint manufacturing in Taiwan using 300mm technology  

Joint venture with Saifun on flash memory business  Development and production of data flash and code flash  

Joint development of specialty DRAM products  License 110nm and 90nm DRAM technology in exchange for capacity

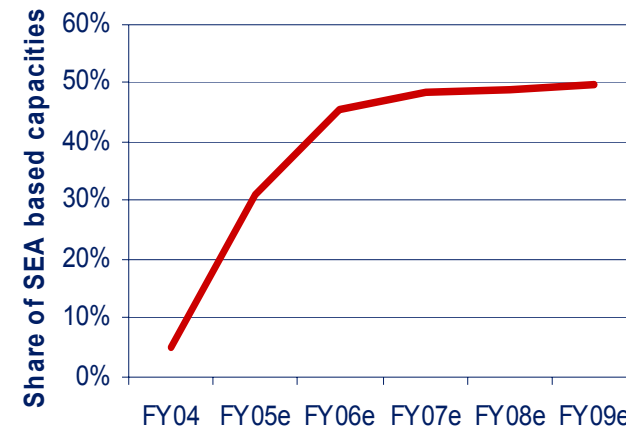
  Development of MRAM

Foundry agreements for 8" and 12" capacities 

## Add resources in South East Asia

### Capacities in South East Asia

Based on the additional capacities from SMIC, Inotera and Winbond we plan to increase the share of capacities SEA from around 5% in the current fiscal year to up to 50% in FY07



### Development center in Xi'an, China



- More than 1,000 engineers planned by 2007
- Close cooperation with local universities for improved know-how transfer
- First product development activities started for memory products

## Benefit through alliances with partners



- Investment of about USD 2.2 bn
- Capacity of 24,000 WSPM reached 2 months ahead of schedule in October 2004
- 300mm capacity of up to 54,000 WSPM by end of 2005
- First products: 256M DDR and 512M DDR2 in 110nm technology
- Largest DRAM manufacturing module worldwide when completed end of 2005

### Memory development center in Dresden

- Approximately 400 employees including 50 from Nanya
- Technology: DRAM 90nm and 70nm
- Focusing development in 300mm line





**Never stop thinking.**

