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The Dynamics of the Broadband Market

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Never stop thinking



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Agenda





Agenda





Infineon Communication Solutions Drives the Convergence of Communication Technologies

Broadband

Access

RF Solutions

- RF Engine
- Tuner Systems
- Connectivity

utions Mobile Phone Platforms

- **■** Feature Phone
- **Entry Phone**
- Mobile Software



- Complete xDSL CO / CPE portfolio
- One chipset family for all VoIP applications
- Reference designs for VDSL2, ADSL2+ router, VoIP router and IP phones
- Chipsets for T/E carrier, analog linecards and ISDN



- RF transceivers and BAW filters for 3G and 2G mobile phones and wireless data modules
- Bluetooth EDR, A-GPS and WLAN connectivity solutions
- DECT/WDCT chipset
- Analog and digital terrestrial tuner systems
- Power amplifiers and RF ASIC for 3G and 2G base stations



- Reference designs for 3G and 2G mobile phones
- RF / Baseband single-chip and multimedia baseband for 3G and 2G
- Protocol stack and application framework software for 3G and 2G



Four Hot Topics in the Communication Market – Infineon Drives Them All



HSDPA

■ HSDPA enabled mobile phones to increase from 10 million in 2007 to more than 300 million by 2010*



Cellular ULC

■ ULC ("Ultra-Low-Cost") phones to represent 12% of worldwide mobile phone sales by 2010 compared to 1% in 2005*



Connectivity & Mobile TV

- Bluetooth penetration to increase from 19% in 2005 to 50% in 2008*
- WLAN, GPS, UWB and Mobile TV to move into high-end phones



DSL & VoIP

- Triple play services and network replacement drive DSL demand
- Strong growth in residential VoIP market

Press Briefing Prof. Dr. Hermann Eul Sept. 28, 2006 / Page 6

*Source: Strategy Analytics, IMS Research

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Communication Solutions - Recent Highlights

Major Highlights



Achieved profitability in Broadband driven by successful restructuring and revenue growth

Introduced new important products, for example:



- ADSL2+ CPE chip, new VoIP products
- 3G RF CMOS transceivers
- GSM/GPRS RF/Baseband single-chip, 7.2 Mb/s HSDPA solution
- ULC2 Platform, enabling <\$16 mobile phone BoM



Expanded our customer base in Broadband, RF Solutions and Mobile Phone Platforms based on strong product offering



Maintained no. 1 position in RF for mobile phones with ~200 million RF chips sold in CY05



More than 500k VDSL2 lines already deployed with Deutsche Telekom



The Backbone for Seamless Communication

Infineon is in a Strong Position to Drive the Convergence of Voice, Video and Data Towards Seamless Communication

Broadband gateways

Potential Infineon content:

- ✓ ADSL2/2+ / VDSL2 transceiver
- ✓ Switch / router
- ✓ VolP
- ✓ ISDN
- ✓ WLAN
- **✓** DECT
- ✓ Softw



Mobile phones

Potential Infineon content:

- √ 3G / 2G RF CMOS transceiver
- √ 3G / 2G Baseband
- ✓ Power management
- √ 3G / 2G Protocol stack
- ✓ Application framework
- ✓ IMS
- ✓ WLAN
- ✓ Bluetooth
- ✓ UWB
- ✓ A-GPS
- ✓ DVB-H





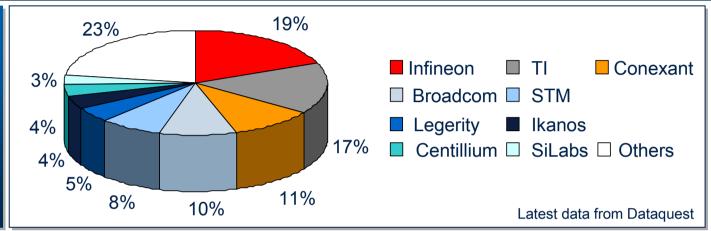
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Wireline Access





Wireline Access Market Share

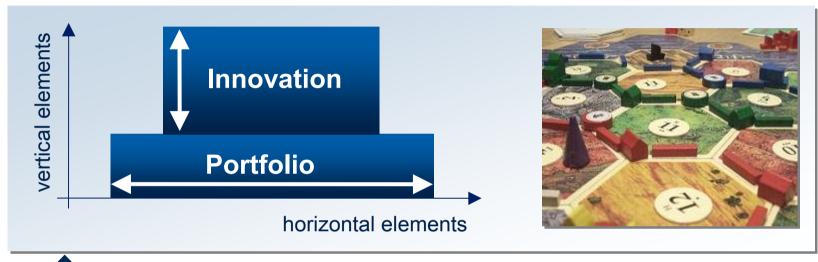
Wireline Access Market Share 20% 20% 15% 10% 5% O Infineon TI Conexant Broadcom STM Source: Gartner Dataquest (June 2006)

Comments

- Only 2 companies show growth YoY: IFX and BRCM
- IFX is separating from the pack with 19% share
- 2005 IFX growth driven by VoIP and DSL CO



DSL and VoIP strategy





Creating
Customer
Value and Satisfaction

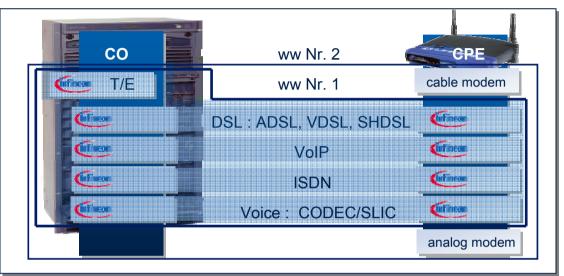




Broadest Product Portfolio in the Industry

We serve all "interlinked" market segments and enable:

- BOM optimization
- end-to-end solutions
- backwards compatibility
- technology integration
- one stop shopping



Technology	Product Family	СО	CPE
ADSL2+	GEMINAX	X	
	AMAZON		X
VDSL	VINAX	X	X
SHDSL	SOCRATES	X	X
VoIP	VINETIC	X	X
	INCA_IP		X
ATM2Eth	CONVERGATE	X	
ATM2TDM	IWORX	X	
T/E	FALC	X	X
NP	5120/3120		X
Switch	Samurai		X

ISAC/IEC

DuSLIC/SICOFI

ISDN

Voice



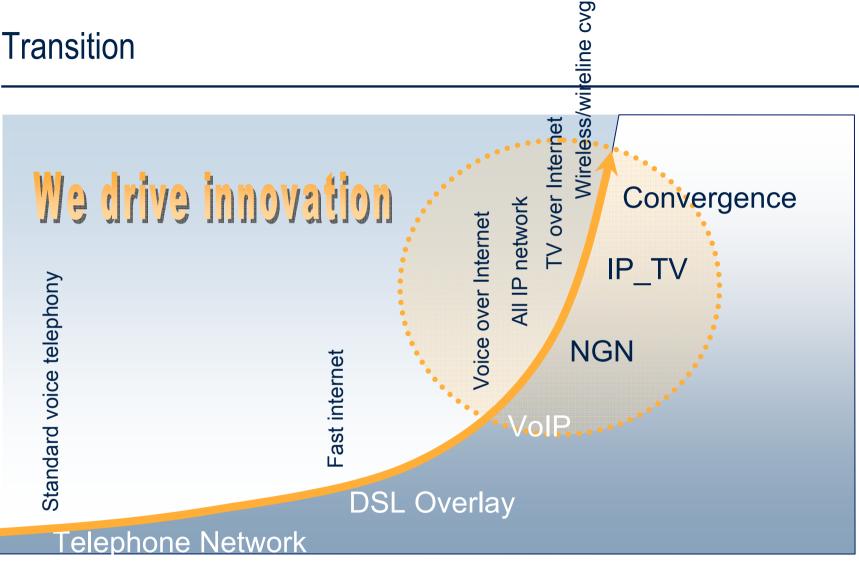


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Transition



1990

2000

2010



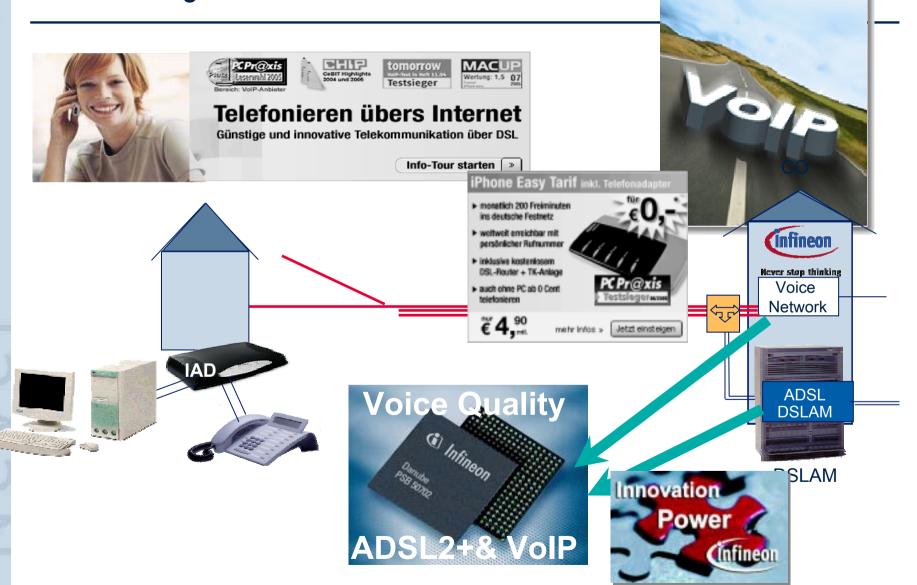
Voice and Data Overlay, enabling fast Inte

Access Network – was built for voice to





Voice over IP provides obvious End-User Benefit Fuels DSL growth rates



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Big competition:

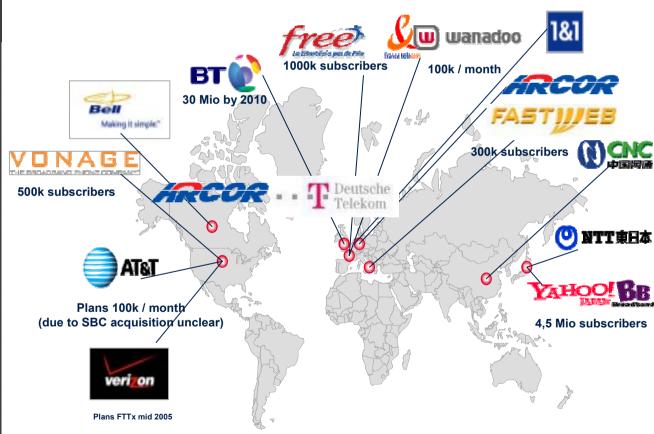
Many players compete in different niches of the VoIP market

The VoIP provider market is very fragmented.

In the beginning CLECs were using VoIP to attack ILECs.

Today ILECs have accepted VoIP and try to take leadership.

# VoIP		
Country	provider	
USA	169	
Germany	55	
Canada	50	
UK	41	
Australia	27	
Switzerland	20	
Denmark	17	
Netherlands	12	
Italy	12	
France	11	
Spain	8	
South Africa	7	
Ireland	7	
Belgium	7	
Austria	7	
Sweden	5	
Argentina	5	

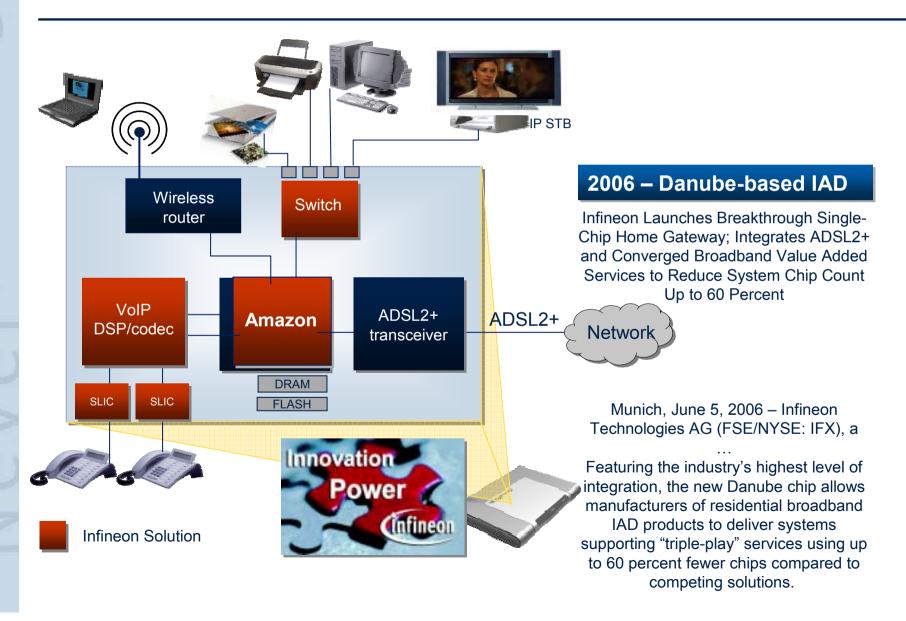


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Danube Features the Industry's Highest Level of Integration Introduced in July 2006





W700 IAD DTAG

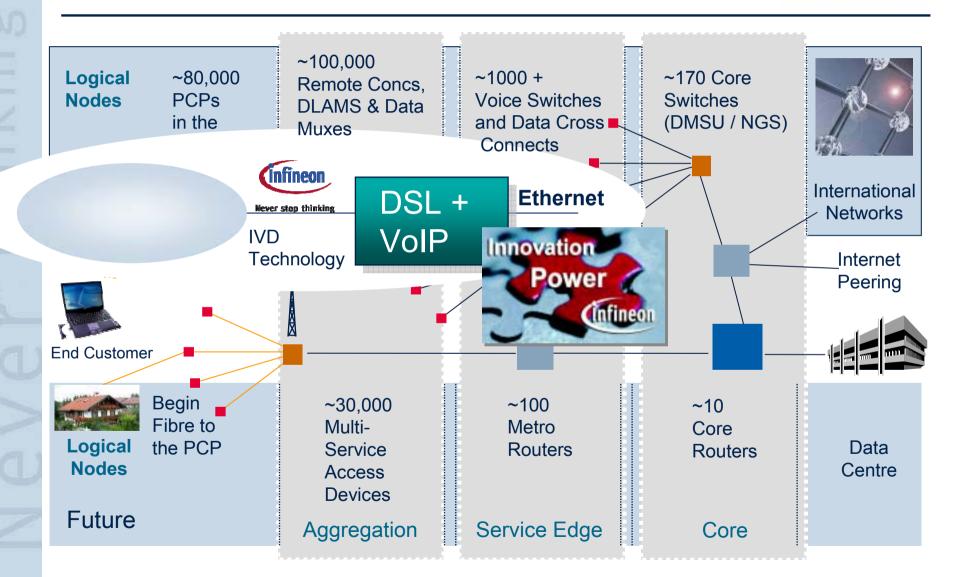
Speedport W 700V Die Kommunikationszentrale für den Internet- und Telefonanschluss. Über Internet telefonieren und gleichzeitig mit Highspeed surfen. AND DESCRIPTION OF THE PROPERTY OF THE PROPERT 11 CEO #

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21st Century Network structure vision







IP_TV is the way forward



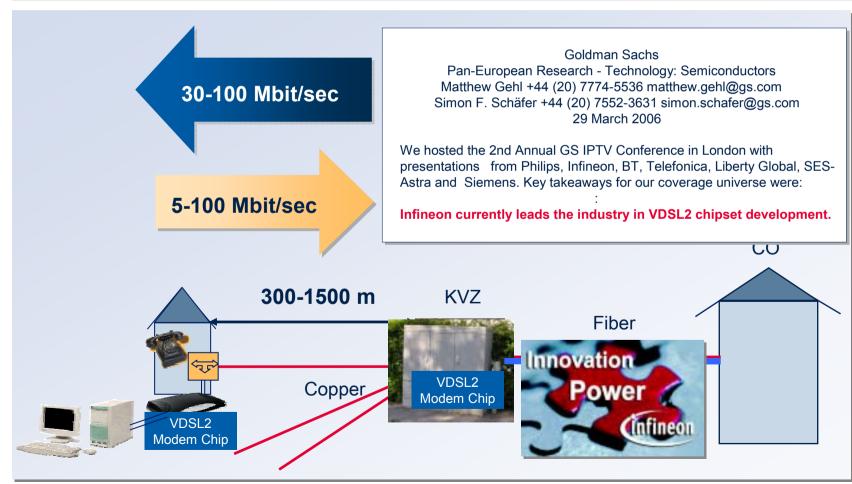
- IP_TV is the (only?) way forward for big carriers to recover revenues after VoIP victory.
- Capabilities of personalization may influence advertisement money streams.
- IP_TV requires major innovation steps.



VDSL2 Opening the Access Bottleneck !!!

VDSL2: Latest and greatest DSL Standard, approved by the ITU E2005







VDSL2 Complexity





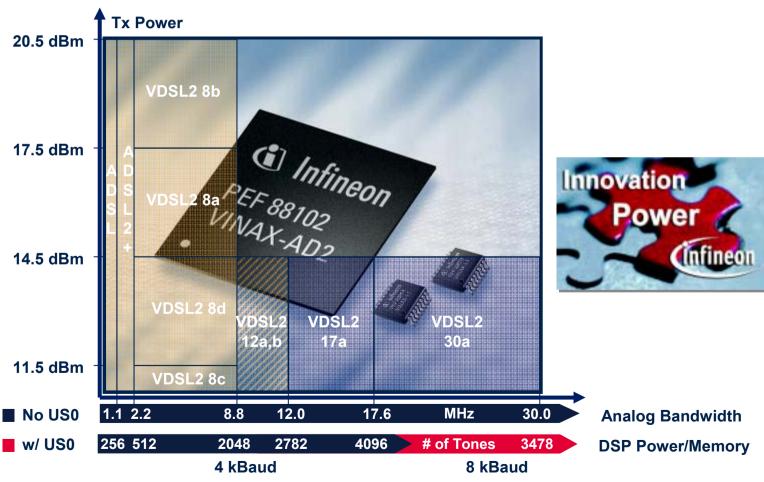
"Direct" transmission, after a few m, all information is gone

DMT – Discrete Multi Tone 2000 instruments, 15 tones each, playing cords: 4000 per sec



VINAX – First Fully Standard Compliant VDSL2 Product True End-2-End Solution, ADSL backwards compatible ...

Many Companies claim to have a standard compliant product but many promises turned out to be Powerpoint only!





Infineons VINAX family is the only true standard compliant VDSL2 solution in the market.

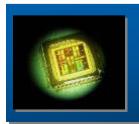
Infineon introduces world's first VDSL2 solution



Infineon powers Germany's VDSL2 network

Infineon's VINAX™ Solution Powers Germany's VDSL-2 Rollout in 10 Cities: Deutsche Telekom Becomes the First Carrier Worldwide to Deploy VDSL2 with Speeds up to 50 Mbit/s

Munich, Germany – March 10, 2006 - Infineon Technologies, a leading provider of Communication ICs, today announced that T-Com, the Fixed Network business unit of Deutsche Telekom AG will base the rollout of its new hyper-speed VDSL2 network entirely on broadband access systems powered by Infineon's VINAX™ chip-set.



> 20 Design Ins in 6 month





T-Home Speed Project How it looks like





Major Investment is necessary to build the new high speed network

1

8

2





Fokus 36/2006 Korea is actively supporting a new high speed infrastructure

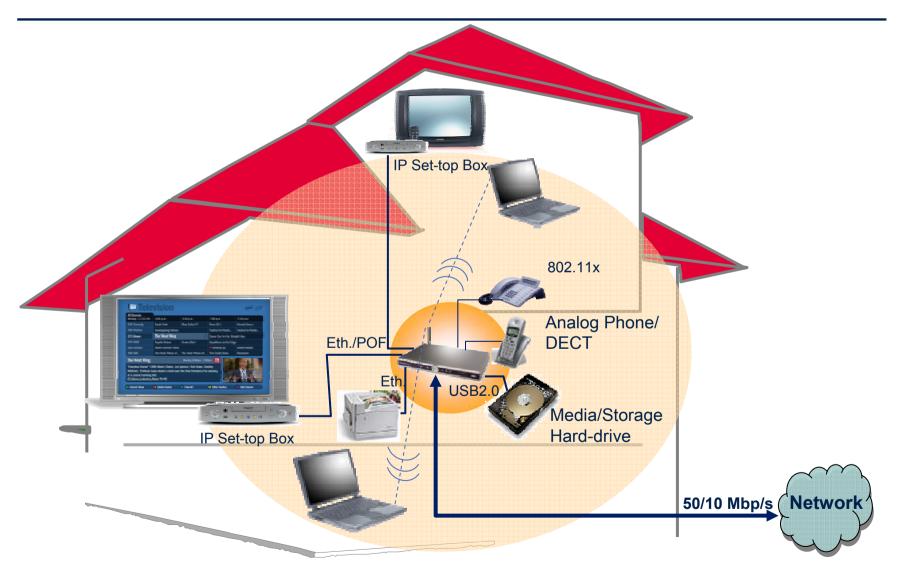


Press Briefing Prof. Dr. Hermann Eul Sept. 28, 2006 / Page 28 davon, wie die Regierung den High-Tech-Boom mit ehrgeizigen Infrastrukturprojekten

unterstützt hat.

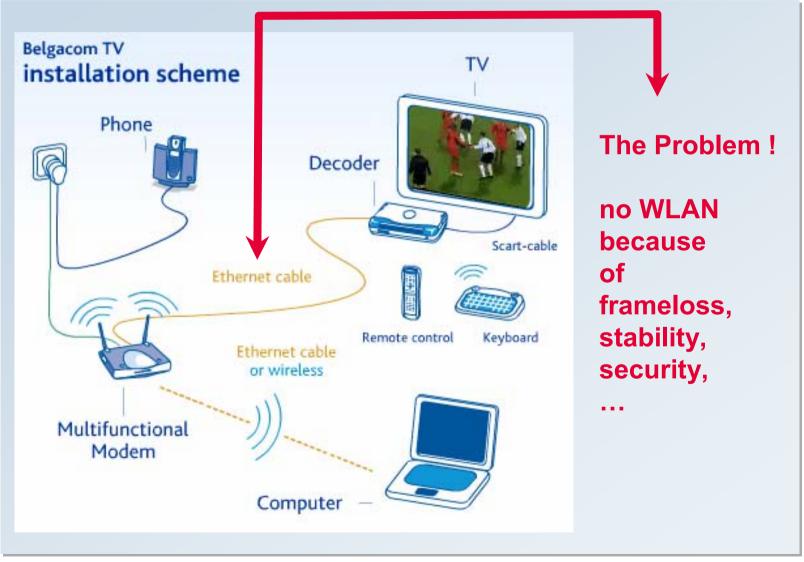


A new Challenge: QoS for high speed home networking.





Home Networking Example – IP STB (Wired/Wireless)

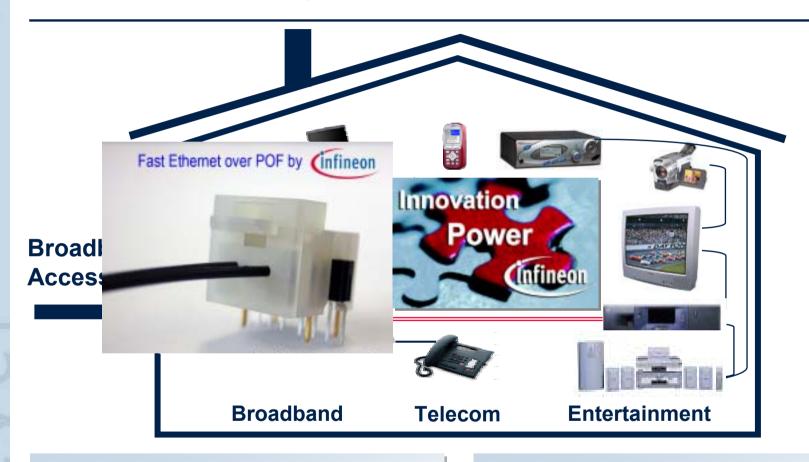


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A new concept: POF (Polymer Optical Fiber) for Home Networking - "Fiber to the TV"



Key Advantages of POF for Video Home Networking

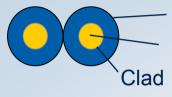
- Very thin fiber for simple and invisible installation
- Cost effective solution (w/o connectors ~0.3 Euro/m)
- High reliability and speed of up to 100Mbps
- No electromagnetic interference
- Daisy chained point to point switched connections
- 100Mb/s sustained throughput @100m

Key Advantages of WLAN 11n

- PHY transmission rates up to 600Mbps
- Enhanced efficiency MAC with frame aggregation
- 2.4/5GHz dual band support, 20/40MHz channel
- Mixed mode interoperability with 802.11a/b/g
- Spatial multiplexing
- Support for 1 to 4 concurrent data streams



Infineon Innovation: Fast Ethernet over POF



Protective buffer

Polymer Core (guides the light)





Advantages:

- very flexible
- easy to cut to length
- easy to plug
- small diameter
- small bending radius down
- easy to hide

... like a speaker cable



... and

absolutely robust,

not disturbed by any el/mag. effects

QoS guaranteed



used as com backbone in cars automotive proven!!





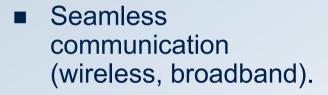






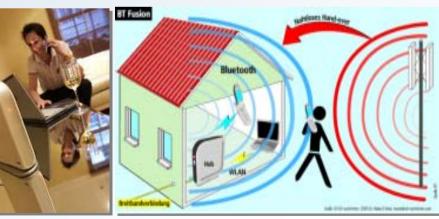
Convergence – the next big move





- Same services on all devices, at any time, at any location
- Mobile over WLAN over broadband
- IMS







Infineon Communication Solutions Drives the Convergence of Communication Technologies

Infineon is perfectly positioned to provide Convergence solutions, combining

Broadband, Connectivity and IMS Software



Broadband

Access

RF Solutions

- RF Engine
- Tuner Systems
- Connectivity



Mobile Phone Platforms

- Feature Phone
- Entry Phone
- Mobile Software





Summary

 Massive changes are happening in the communication landscape.

Infineon is driving the relevant innovation early and is partnering with the big trend setters.

Convergence IP TV NGN Power **DSL** Overlay

Telephone Network

1990

2000

2010



Never

www.infineon.com