# fineon

# Half Year Roadshow

# April / May 2006

Dr. Wolfgang Ziebart President and CEO

Peter J. Fischl
Executive Vice President and CFO



Never stop thinking



#### Disclaimer

Please note that while you are reviewing this information, this presentation was created as of the date listed, and reflected management views as of that date.

This presentation contains certain forward-looking statements that are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.

Such risks and uncertainties include, but are not limited to the Risk Factors noted in the Company's Earnings Releases and the Company's filings with the Securities and Exchange Commission.



## **Contents**

- Financials and Outlook
- AIM Review
- COM Review
- Qimonda Review

Presentation for Q2 FY06 June Quarter 2006 Slide - 3 -



## Financials and Outlook

- AIM Review
- COM Review
  - Qimonda Review

Presentation for Q2 FY06 June Quarter 2006 Slide - 4 -



# **Results Overview**

[EUR m]	Q2 FY06	Q1 FY06	Q2 FY05
Net sales	1993	1,674	1606
Gross margin	26%	19%	27%
R&D expenses in % of sales	<b>306</b> 15%	<b>311</b> 19%	<b>355</b> 22%
SG&A expenses in % of sales	<b>179</b> 9%	<b>173</b> 10%	<b>164</b> 10%
EBIT	28	(122)	(117)
EBIT excluding one-off's in % of sales	28 1%	(122) (7%)	(44) (3%)

Presentation for Q2 FY06 June Quarter 2006 Slide - 5 -



# Maintaining a Net Cash Position

[EUR m]	Q2 FY06
Operating cash flow	194
Capex	(314)
Other investments (1)	7
Free cash flow	(113)



Presentation for Q2 FY06 June Quarter 2006 Slide - 6 -

(1) Excluding purchase / sale of marketable securities.



# Infineon Business Group Q3 FY06 Outlook as of April 26th

## AIM

- AIM revenues to remain broadly unchanged qoq with automotive and industrial flat and an expected normalization in chipcard sales from very high Q2 FY06 levels.
- AIM EBIT to be driven by top line prior to inclusion of certain corporate overhead expenses that will remain with logic segments after Qimonda carve-out.

## COM

- COM revenues to decline qoq due to loss of Fiber Optics revenue as a result of divestiture and due to normalization of sales levels in broadband access.
- COM EBIT to be driven by top line prior to inclusion of certain corporate overhead expenses that will remain with logic segments after Qimonda carve-out.



- Bit production expected to grow approximately 10% quarter over quarter.
- EBIT to be influenced by benefit from certain corporate overhead expenses that will remain with logic segments after Qimonda carve-out, offset in part by build of Qimonda proprietary corporate infrastructure.

Presentation for Q2 FY06 June Quarter 2006 Slide - 7 -



Financials and Outlook

AIM Review

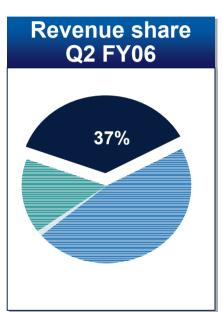
**COM Review** 

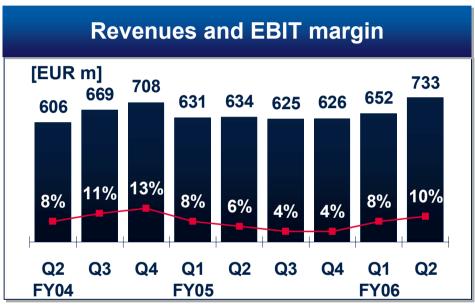
Qimonda Review

Presentation for Q2 FY06 June Quarter 2006 Slide - 8 -



# Business Group Automotive, Industrial & Multimarket Q2 FY06 Update





- Revenue +12% qoq. Main drivers: power semiconductors for consumer applications, ICs for computer peripherals and strong demand and improved product mix in chipcard.
- EBIT driven by top-line; significant reduction in chipcard losses. 10% margin despite ongoing expenses for Perlach and Kulim fabs.



# Infineon Technologies: 2 Business Groups and 14 Business Units

Automotive, Industrial & Multimarket

Communication Solutions



Microcontroller

**Feature Phones** 

**Automotive Power** 

**Entry Phones** 

Sense & Control

**Mobile Software** 



**Power Management & Drive** 

**RF Engine** 



Chipcard & Security ICs

Access



**Tuner Systems** 



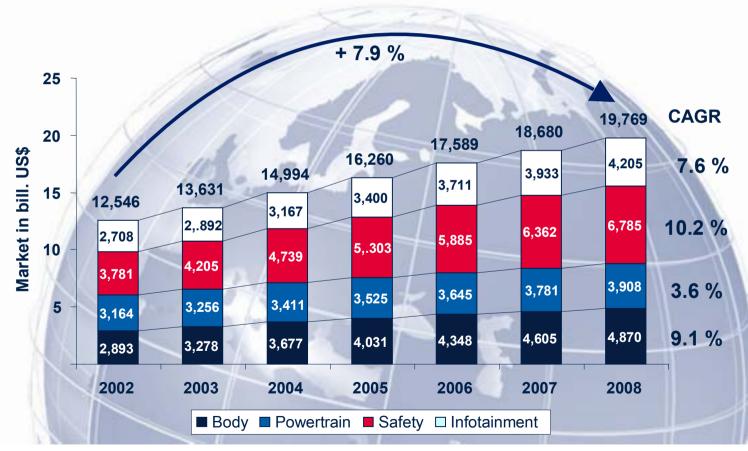
**ASIC & Design Solutions** 

Connectivity

Presentation for Q2 FY06 June Quarter 2006 Slide - 10 -



# Ww Automotive Semiconductor Market by Applications; Safety is the Largest and the Fastest Growing Segment



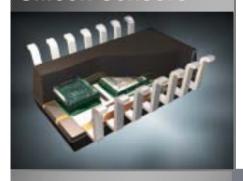
Presentation for Q2 FY06 June Quarter 2006 Slide - 11 -

Source: Strategy Analytics 9/2003



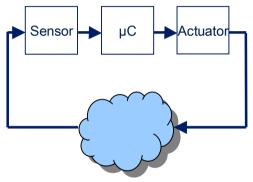
# Automotive Electronics Need Full Spectrum of Semiconductor Technologies

#### **Silicon Sensors**

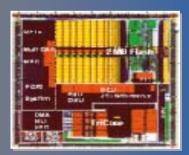




- High precision
- Great robustness



#### **Microcontrollers**



- 50 mio transistors
- Non-volatile memory

#### **Power Semis**



- High current
- High voltage
- High temperatures

Presentation for Q2 FY06 June Quarter 2006 Slide - 12 -



# **Automotive Semiconductor Product Segments**



#### Compute

- 8 bit µCs
- 16 bit µCs
- 32 bit TriCore® (µC + DSP)

#### **Powertrain**

- engine managemt.
- transmission

# Body & Convenience

- air condition
- window lifter
- sliding roof

#### Safety

- ABS
- airbag
- power steering

#### Infotainment

- navigation
- car radio
- telecommunication

#### **Actuate**

- Transistors
- MOSFETs
- IGBTs
- Transceivers
- System ICs
- vehicle networks
- switches
- power supplies
- air condition
- light & illumination
- dashboard
- ABS
- power steering
- power supply for rad radio, navigation, etc.

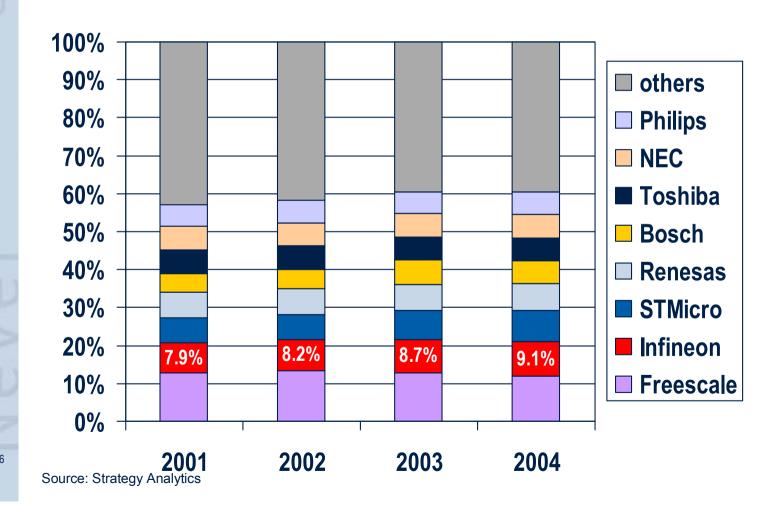
#### Sense

- Pressure
- Tire Pressure
- Temperature
- Hall Sensors
- Inertia
- position
- speed
- BLDC motor control
- position
- remote keyl. entry
- wheel speed (ABS)
- tire pressure
- roll-over
- navigation

Presentation for Q2 FY06 June Quarter 2006 Slide - 13 -



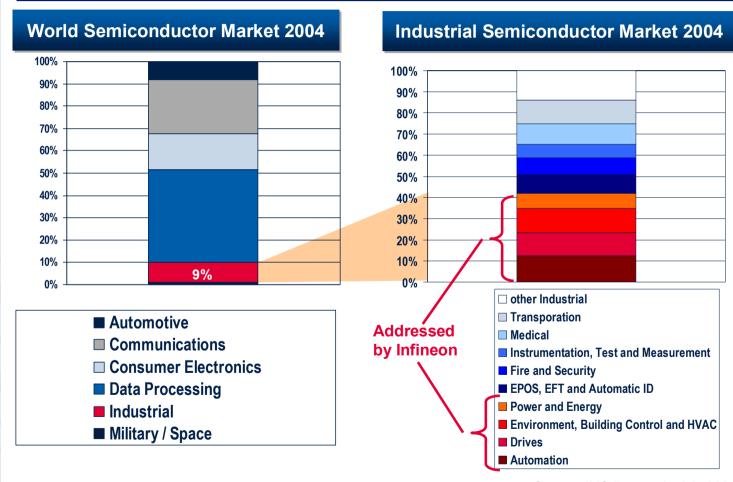
## Market Share of Automotive Semiconductor Supplier



Presentation for Q2 FY06 June Quarter 2006 Slide - 14 -



# The Industrial Market is Very Fragmented, Regarding Market Players, Applications and Requirements



Presentation for Q2 FY06 June Quarter 2006 Slide - 15 -

Source: WSTS 2005

Source: IMS Research, July 2005



# Infineon Strengthened Market Leadership in Power Semis

Power Semiconductor Market							
2003 Rank2004 RankCompany Name			2003	2004	Change		
1	1	Infineon	8.1%	8.4%	0.3%		
2	2	IR	8.0%	7.8%	-0.2%		
4	3	Fairchild	7.6%	7.7%	0.1%		
3	4	STM	6.7%	7.2%	0.5%		
5	5	Toshiba	7.4%	6.7%	-0.7%		
6	6	Vishay	5.8%	5.9%	0.1%		
7	7	Mitsubishi	5.1%	5.4%	0.3%		
9	8	Fuji Electric	4.5%	4.7%	0.2%		
8	=8	Renesas	4.7%	4.7%	0.0%		
10	10	ON	3.9%	4.1%	0.2%		



## The Industry Business Segmentation

## **Applications**

#### **Growth Driver**



Power Management

- power supplies and voltage regulators for PC, DVD, flat screen, ...
- energy efficiency
- environment protection
- natural resources



Power Conversion

- trains
- power distribution

- increasing energy consumption
- growth in APAC



Industrial Drives

- consumer drives
- general-purpose drives
- inductive cooking
- wind / solar energy
- industry automation



**Others** 

- lighting and lamp ballast
- medical

- aging of population
- increasing health care spending



# Key Innovation: Induction Heating with Reverse Conducting IGBT

- IGBT's based on Infineon TrenchStop<sup>TM</sup> technology with integrated backside diode lead to highest efficiency in induction applications.
- 600 / 900 / 200V families cover all used line voltages in the world.
- Market leader in the big market for 1-plate induction heating.



Presentation for Q2 FY06 June Quarter 2006 Slide - 18 -



# **Chip Card and Security Applications**

Contact-based chip cards

Contactless chip cards, RFID



**Communications**Prepaid
Mobile









Payment Credit / Debit, e-purse

**Transport, Ticketing** 











Identification ePassport, national ID Social, Access RFID, e-Government









**Entertainment**Pay-TV, Gaming
Video/Audio





Presentation for Q2 FY06 June Quarter 2006 Slide - 19 -



Financials and Outlook

**AIM Review** 

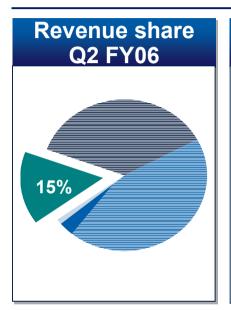
**COM Review** 

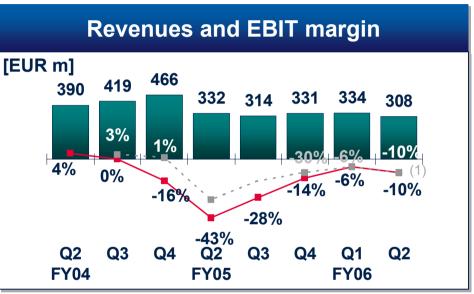
Qimonda Review

Presentation for Q2 FY06 June Quarter 2006 Slide - 20 -



# Business Group Communication Solutions Q2 FY06 Update





- COM revenue declined qoq despite strong broadband access sales (espec. VDSL2) due to seasonality and lower baseband demand.
- COM EBIT was lower qoq due to top line development in spite of further improvement in profitability in broadband access.

(1) Excl. acquisition related expenses and net charges resulting primarily from reorganization measures.



# Infineon Technologies: 2 Business Groups and 14 Business Units

Automotive, Industrial & Multimarket

Communication Solutions

Microcontroller

**Automotive Power** 

Sense & Control

**Feature Phones** 

**Entry Phones** 

**Mobile Software** 

**Power Management & Drive** 

**Chipcard & Security ICs** 

**Discrete Semiconductors** 

**ASIC & Design Solutions** 

**RF Engine** 

Access

**Tuner Systems** 

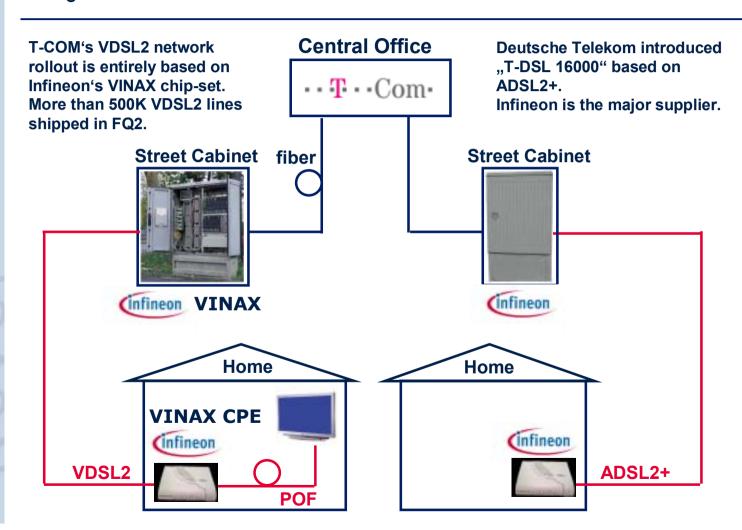
Connectivity



Presentation for Q2 FY06 June Quarter 2006 Slide - 22 -



## Design Win at Deutsche Telekom for ADSL2+ and VDSL2 Rollout



Presentation for Q2 FY06 June Quarter 2006 Slide - 23 -



## Expanding RF Customer Base Through RF CMOS Leadership

- No. 1 in RF with approximately 200 million RF chips sold in CY05
- Design-win for EDGE (SMARTi PM) at Samsung; ramp-up in FQ3.
- Two further design-wins for other RF transceivers at two other major customers.

#### SMARTI 3GE HSDPA / WCDMA / EDGE



World's first CMOS onechip 6-band WCDMA and 4-band EDGE transceiver

#### SMARTI 3G HSDPA / WCDMA



World's first CMOS single-chip 6-band transceiver

#### SMARTI PM EDGE



World's first CMOS EDGE single-chip transceiver

SAMSUNG

Presentation for Q2 FY06 June Quarter 2006 Slide - 24 -



# Competitive Mobile Phone Platforms Offering Leads to Several Design Wins

Customer	Platform	Ramp-up	Spezification
OEM	GSM ULC	Now!	BB + RF: E-GOLDradio
ODM	GSM ULC	2H CY06	BB + RF: E-GOLDradio
ODM	GSM ULC	2H CY06	BB + RF: E-GOLDradio
BenQ	GSM/GPRS Entry phone	2H CY06	BB + RF: E-GOLDradio BlueMoon Universal (2.0 + EDR)
BenQ	EDGE Multimedia	2H CY06	BB: S-GOLD2; RF: SMARTi PM
OEM	2x EDGE Multimedia	2H CY06	<b>BB</b> : S-GOLD2, <b>RF</b> : SMARTI PM BlueMoon Universal (2.0 + EDR)
OEM	EDGE Multimedia	1H CY07	<b>BB</b> : S-GOLD2; <b>RF</b> : SMARTi PM BlueMoon Universal (2.0 + EDR)
Panasonic	3G Multimedia	2H CY06	<b>BB</b> : S-GOLD2 + co-proc. <b>RF</b> : SMARTi PM + SMARTi 3G BlueMoon Universal (2.0 EDR)

Presentation for Q2 FY06 June Quarter 2006 Slide - 25 -



Financials and Outlook

AIM Review

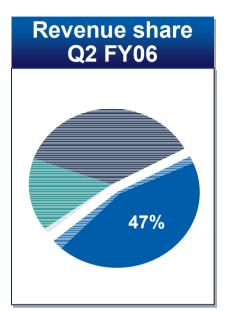
COM Review

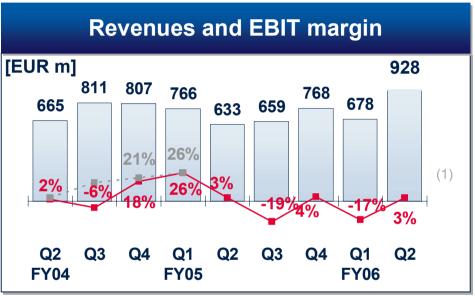
**Qimonda Review** 

Presentation for Q2 FY06 June Quarter 2006 Slide - 26 -



# **Qimonda** Q2 FY06 Update



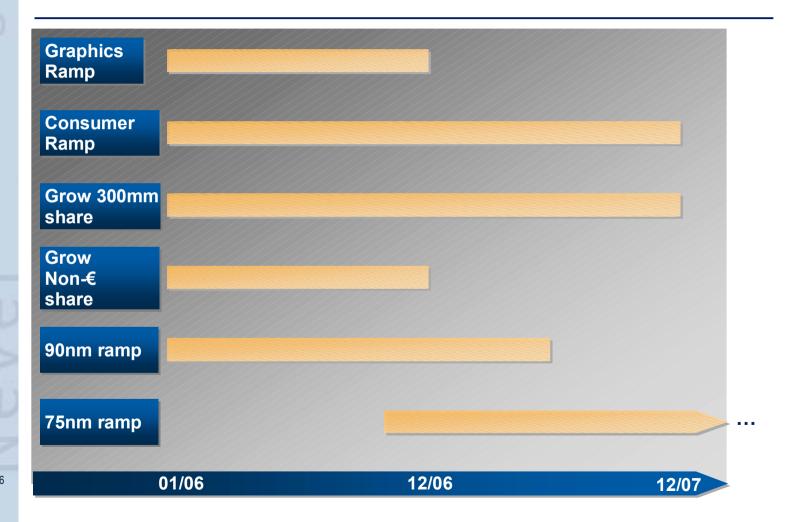


- Strong top line growth to second highest quarterly level since foundation of Infineon.
- Significant shipment growth. DDR2 price recovery coupled with higher specialty share also led to slight ASP increase.
- Back to positive EBIT thanks to shipment and ASP increase and fully loaded cost reduction. Inventory range 2-6 weeks, down 2 weeks.

(1) Excluding antitrust-related charges



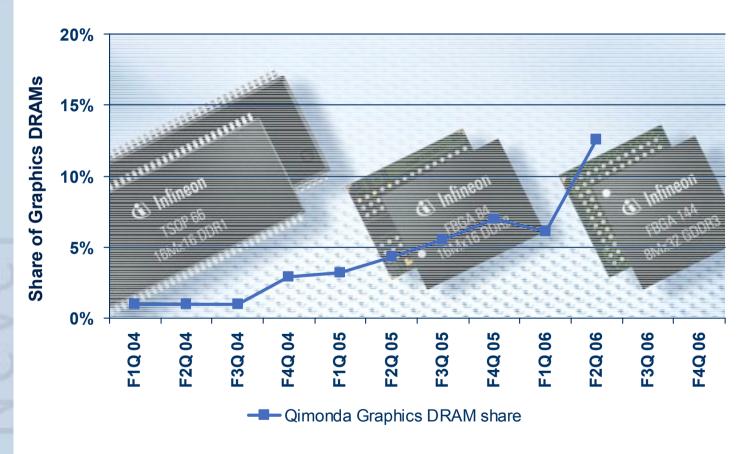
## FY05/06 and FY 06/07: Planned Measures



Presentation for Q2 FY06 June Quarter 2006 Slide - 28 -



# Share of Graphics RAMs as of Total DRAM Bit Shipments

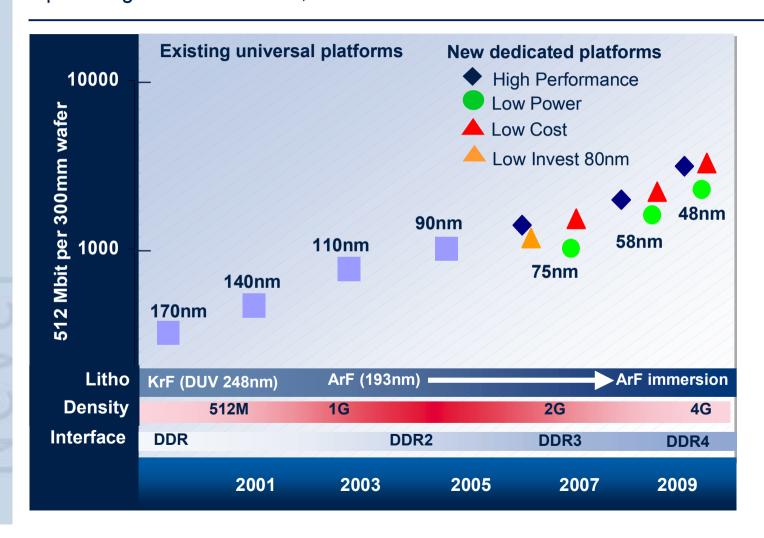


Presentation for Q2 FY06 June Quarter 2006 Slide - 29 -

Source: Qimonda



# DRAM Trench Technology Roadmap Optimizing for Performance, Power and Cost



Presentation for Q2 FY06 June Quarter 2006 Slide - 30 -





