## Infineon Communications Solutions

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Prof. Dr. Hermann Eul Executive Vice President and Member of the Management Board President Business Group Communication Solutions



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#### COM - Market Leader in Broadband and RF; Turning Around Mobile Platform Business



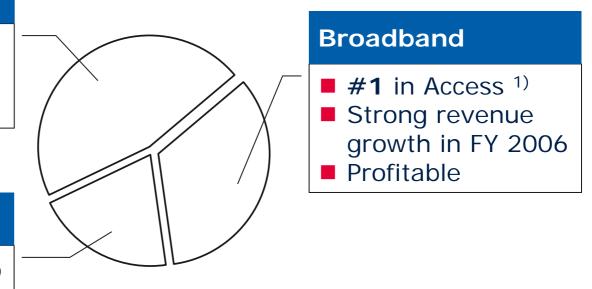
COM revenues by segment in FY 2006 Total: EUR 1.2 bn

#### **RF Solutions**

- **#1** in RF ICs<sup>1)</sup>
- Shipped more than 230 m RF ICs in CY 2006

#### **Mobile Phone Platforms**

- Revenue declined due to BenQ market share losses
- New customers ramping



#### **COM Business Group Outlook**



#### Q3 FY 2007

- Revenues to grow strongly q-o-q; EBIT to improve strongly.
- Executing on shipment ramp out of strong mobile platform backlog; growing baseband shipments to LG and other customers.
- Wireless revenue to grow, broadband sales seen about flat.
- Wireless design win momentum encouraging.

#### FY 2007 and beyond

- FY 2007: expect sales decline y-o-y; expect EBIT before charges to remain broadly flat y-o-y.
- Beyond FY 2007: Wireless business to break-even in Dec Q 2007; expect strong sales growth versus FY 2007 and positive EBIT.

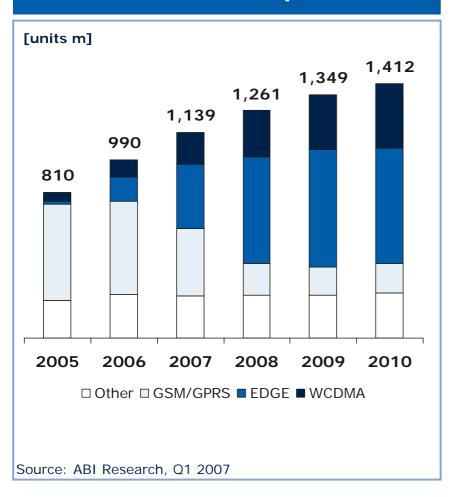


## Update: Mobile Phone Platforms

## Major COM Growth Opportunities: Mobile Phone Platforms



#### Market development



#### **IFX** content



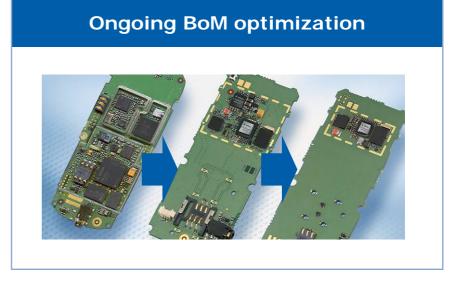
#### Key Cellular Market Trends



# Mobile music, mobile video, mobile internet 7.2 Mb/s and more

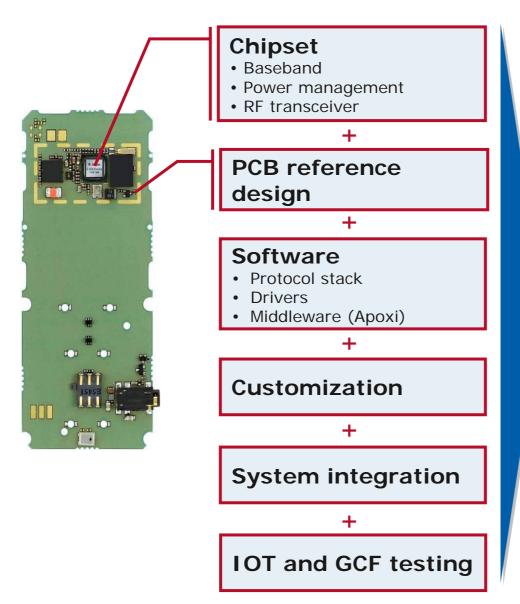


#### **Ongoing consolidation** Mobile phone sales by OEM 100% □ Others 80% LG 60% ■ Sony Ericsson 40% Samsung 20% ■ Motorola ■ Nokia Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 2005 2004 2006 2007 Source: Strategy Analytics, October 2006



#### Infineon's Advantage: Mobile Platform System Competence



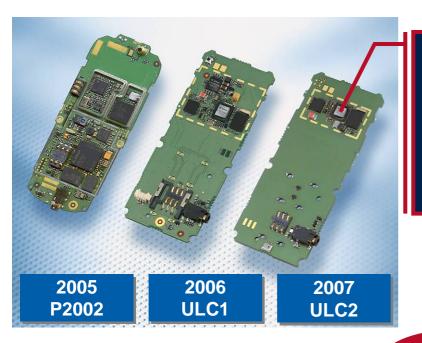


#### **Advantages:**

- Small platform footprint
- Low component count
- Low power consumption
- Time-to-market

## Infineon's ULC2 is Benchmark in Component Count and Footprint





## E-GOLDvoice single-chip integrating:

- Baseband
- RF transceiver
- Power management
- SRAM

#### ULC2 Highlights:

- In volume production
- Footprint: 4cm<sup>2</sup>
- Component count: <50</p>

#### ULC2 features:

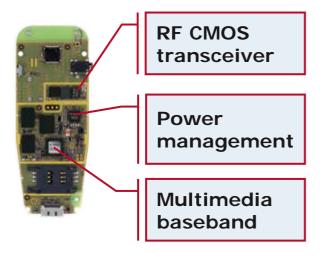
- Color display
- Text messages
- MP3 quality ring tones
- Applications such as integrated handsfree and speaking clock

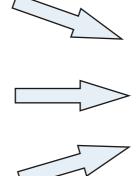
"Nokia aims to further improve the power performance in our entry level phones and reduce their size. Adding Infineon's single-chip solution to Nokia's portfolio of chipset suppliers helps us ensure access to optimized solutions ..."

Soren Petersen, Senior Vice President, Entry Business Unit, Nokia

## Introducing the MP-Elite EDGE Single-Chip Platform







#### S-GOLDradio single-chip integrating:

- Multimedia baseband
- RF transceiver
- Power management



2006 MP-E

#### MP-E and MP-Elite features:

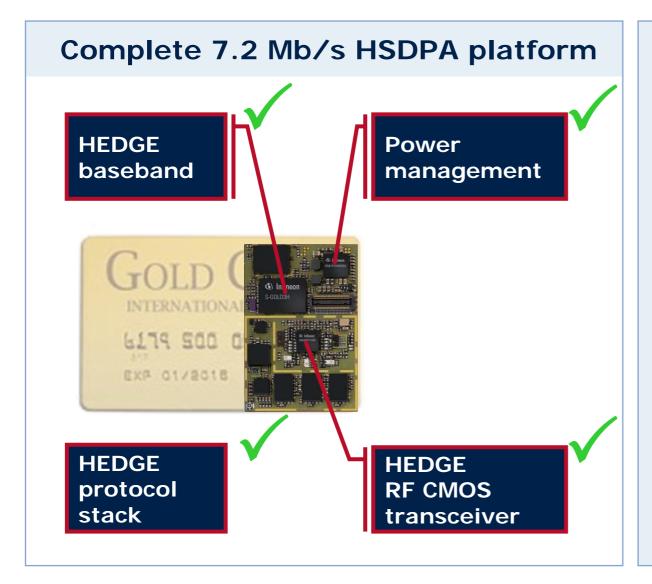
- Video and audio playback and recording
- Video streaming
- Dual color display
- Camera modules
- Enhanced security features

2007 MP-Elite

Up to 30% lower eBoM
Up to 20% lower footprint
15% lower component count

## Infineon's 7.2 Mb/s HSDPA Platform MP-EH Enables Broadband Multimedia on Less than 16cm<sup>2</sup>





#### MP-EH Highlights:

- Volume production start planned in 2007
- 7.2 Mb/s HSDPA
- Video streaming
- High-speed audio/video download
- Footprint: < 16cm<sup>2</sup>

## Complete Mobile Phone Platform Solutions for Major Growth Markets



Target markets		2.5G GPRS	2.75G EDGE		3G UMTS	3.5G HSDPA
Platform	ULC1	ULC2	MP-E	MP- Elite	MP-EU	MP-EH
Baseband	Oradio	oice	<b>✓</b>	dio	✓	<b>✓</b>
RF CMOS transceiver	E-GOLDradio	E-GOLDvoice	<b>✓</b>	S-GOLDradio	<b>✓</b>	<b>✓</b>
Power management	<b>√</b>	E-G	<b>✓</b>	S-G	<b>✓</b>	<b>✓</b>
Protocol stack	<b>✓</b>	<b>✓</b>	<b>✓</b>	✓	<b>✓</b>	<b>✓</b>
Ramp-up	$\checkmark$	$\checkmark$	<b>✓</b>	2H CY07	$\checkmark$	CY 2007+

Integrated in one chip

## Successful Launch of Platforms in Major Target Markets









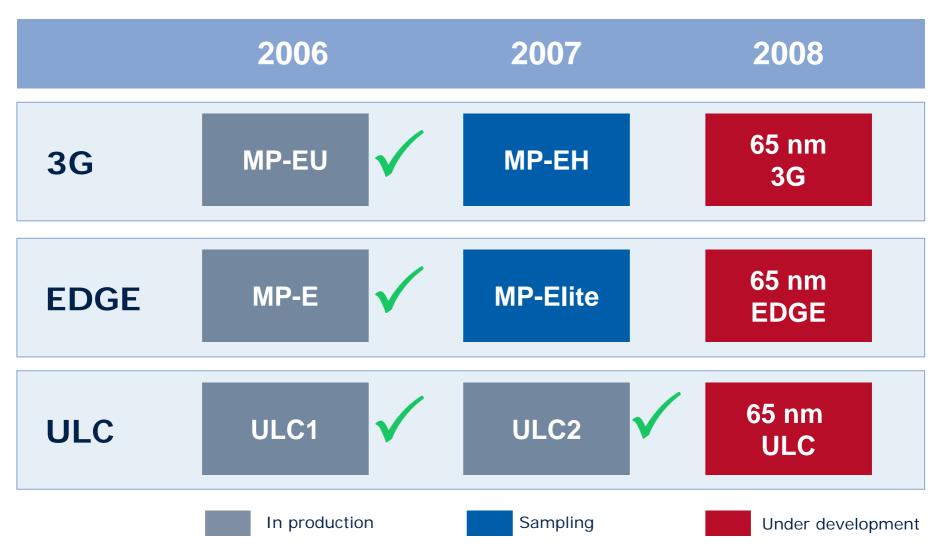
#### Plus:

- Design win at NOKIA with E-GOLDvoice single-chip for entry level phones.
- Design wins across our ULC, EDGE and 3G platforms at other major customers.

#### Clear Path to 65 Nanometer



#### Key mobile phone platform introductions





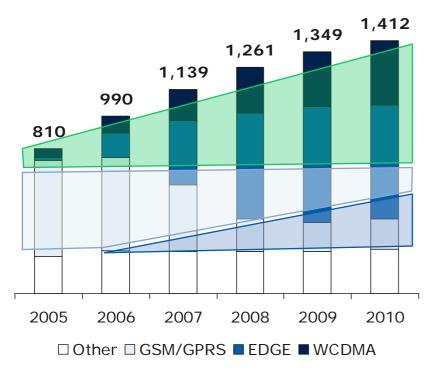
## Update: RF Transceivers

## Major COM Growth Opportunities: RF Transceiver



#### **Market Development**

#### Worldwide mobile phone shipments by air interface [mn]



#### **RF Transceiver Segmentation**

#### Innovative RF Engines

- Stand alone transceiver solutions
- Multi Bands, Multi Mode
- Size & power consumption critical
- Growing volume
- High Innovation
- High ASP (x3-x5 GSM/GPRS)

#### Commoditized RF Engines

- Stand alone transceiver solutions
- High Volume
- Cost competitive market

#### Single Chip

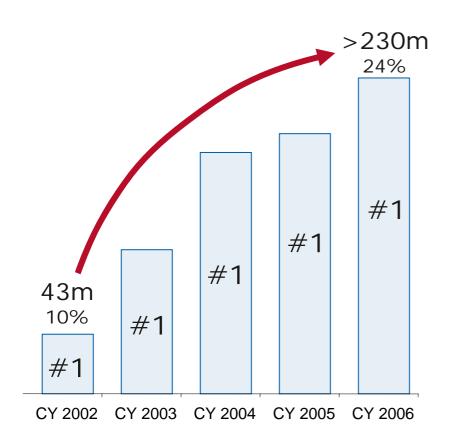
- Baseband + RF Integration
- Handsets with fixed feature set
- Commodity
- Ultra Low Cost

Source: ABI Research, Q1 2007; IFX

#### Market Leader in RF Transceivers



## IFX market share and ranking in RF transceivers



#### Major contributors

- Successful ramp-up of new RF transceiver for a major OEM
- Complete product and roadmap conversion to CMOS technology
- CMOS transceiver in volume production since 2004
- Excellent RF performance
- Focus on customer cost of ownership

Source: Gartner, Strategy Analytics; IFX

## RF Transceiver CMOS Leadership Turns Into Design-Wins



2G /	2.5G
GSM/	<b>GPRS</b>

2.75G EDGE 3G WCDMA 3.5G HSDPA 4G WiMAX/LTE

SMARTI SD SMARTI SD2

130nm CMOS

SMARTI PM SMARTI PM±...

130nm CMOS

SMARTI 3G SMARTI 3GE

130nm CMOS

**SMARTI UE** 

130nm CMOS

**SMARTI WIMAX** 

130nm CMOS

Customer	Air Interface		
two tier-1 OEMs	EDGE (SMARTi PM+)		
three tier-1 OEMs	WCDMA / WEDGE (SMARTI 3GE / 3G)		
tier-1 OEM	HEDGE (SMARTI UE)		
multiple DW on IFX	EDGE / WEDGE / HEDGE		

Selection of major design-wins







Shipped more than 230m Cellular Tranceiver IC's in 2006

Nr.1 worldwide in RF Transceivers

World's first EDGE CMOS RF Transceiver in volume



World's first WCDMA CMOS RF Transceiver in volume



platforms

## 65 nm CMOS Solutions Will Pave the Way for Cost, Size and Performance Improvements in '08



#### 2003

Stand-alone transceiver

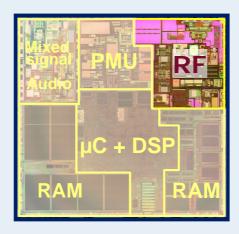


130 nm RF CMOS

Infineon is the leading company in RF CMOS design

#### 2006

Baseband with integrated RF



130 nm RF CMOS

Infineon is the leading company in baseband + RF integration

#### 2008

RF transceiver cores for stand alone TRx and leading BB/radios

#### 65 nm CMOS



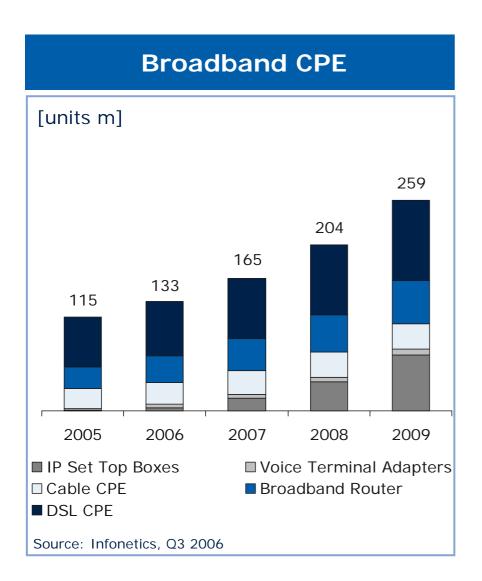
- 95% digital signal processing in receive path
- Fully digital transmit path
- No compromises in RF performance
- Plain vanilla CMOS technology

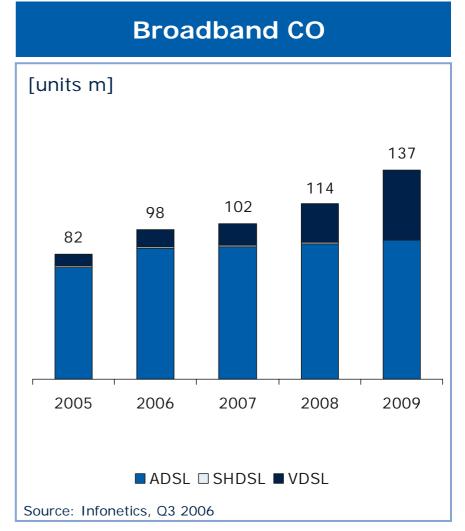


## Update: Broadband

## Major COM Growth Opportunities: Broadband

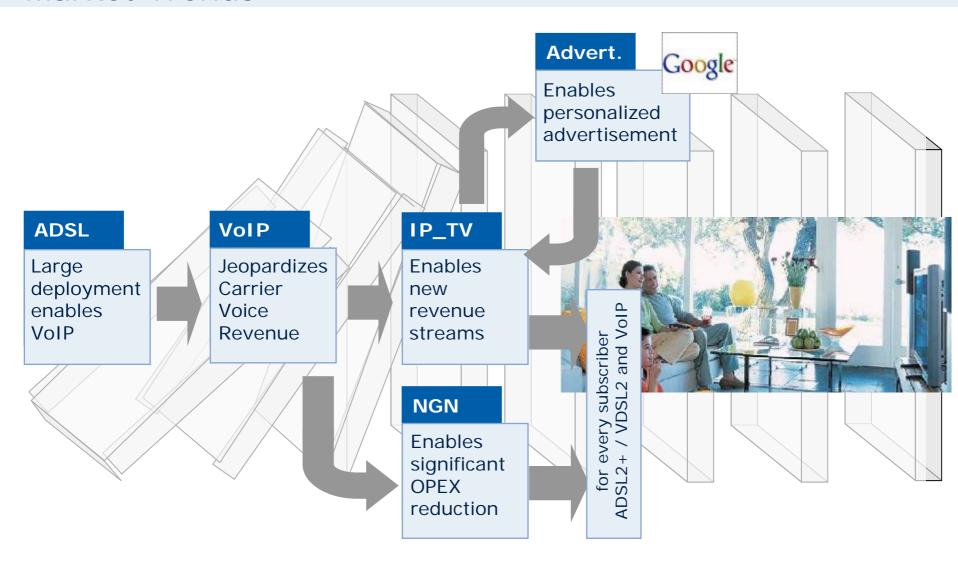






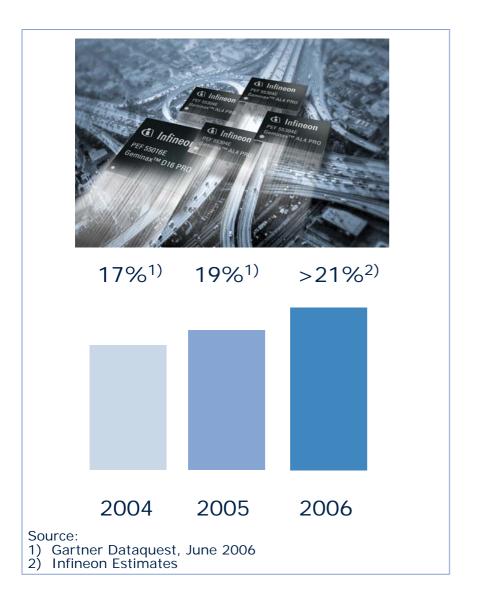
## The "Domino Effect" Market Trends





## Market Share and Market Growth Achievements in 2006







for 2005: Gartner Dataquest, June 2006 for 2006: Infineon Estimates

#### Product Porfolio Access Market Focus



	ADSL2	2+	VDSL2	SHDSL
DSL-CO	GEMINAX-MAX		VINAX	SOCRATES
DSL-CPE	AMAZON		VINAX	SOCRATES
VolP	VINETIC-2 (ATA/IAD)	DANUBE	INCA_IP (IP_Phone)	
T/E	FALC		QUAD_FALC	OCTAL_FALC
Analog Line Card	SICOFI		DUSLIC	VINETIC



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### infineon

#### Broadband Design-Win Momentum Continues

VDSL2 "VINAX<sup>TM</sup>"

- World's first VDSL2 roll-out with Deutsche Telekom on CO- and CPE-side in Germany continues as planned
- Design-Wins in APAC and NAFTA for profile 17a and 30a



ADSL2+
"GEMINAX<sup>TM</sup>-MAX"

Design-Win at two customers based in APAC

Major European customer



ADSL & Vol P ■ Design-Win a "AMAZON, DANUBE" for ADSL IAD

Design-Win at major EU carrierfor ADSL IAD



VoIP "VINETICTM"

- Extension of customer & technology base by positioning VINTETIC<sup>TM</sup> in alternative access technologies
- Major global customer



SHDSL.bis "SOCRATES®-4e"

 Leading SLAM customers in Europe and Asia





## Q & A