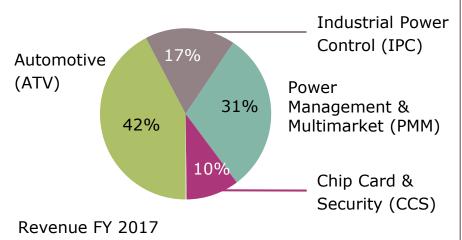
# Company Presentation May 2018





### Infineon at a glance

#### **Business Segments**



#### **Employees**

Around **37,500** employees worldwide (as of Sept. 2017)

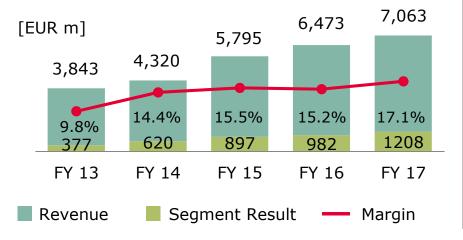
Americas 3,850 employees

Europe 15,650 employees

Asia/Pacific 18,000 employees

36 R&D locations **17** manufacturing locations

#### **Financials**



#### **Market Position**

Automotive Power



Smart card ICs

Strategy Analytics, April 2018

IHS Markit\*, Technology Group,

August 2017

IHS Markit\*, Technology Group, July 2017



#### A world leader in semiconductor solutions



## Part of your life. Part of tomorrow.

## Business growth in the semiconductor market is driven by four key trends





Infineon enables eco-friendly, connected and safe mobility





#### **Applications**

Efficient powertrain for combustion, electric and hybrid vehicles, charging station for electric vehicles, car safety, assistance systems and safety systems, comfort electronics, authentication, mobile security, traction

Infineon enables efficient generation, transmission and conversion of electrical energy





#### **Applications**

Energy distribution and conversion, renewable energy generation, home appliances, power tools, power management (adapters, chargers, power supplies), LED lighting systems, mobile devices, industrial drives, industrial vehicles, industrial robots

## Infineon enables security in the connected world





#### **Applications**

Internet of Things, Industry 4.0, mobile security, embedded security, trusted computing, machine to machine, (mobile) payment, SIM applications, transport ticketing, government identification



### Top positions in all major product categories

## Automotive semiconductors

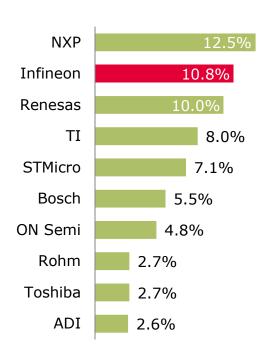
total market in 2017: \$34.5bn

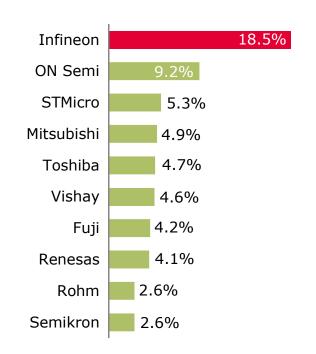
## Power discretes and modules

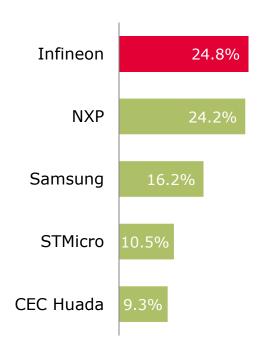
total market in 2016: \$15.9bn

#### Microcontroller-based Smart Card ICs

total market in 2016: \$2.79bn







Source: Strategy Analytics, "2017 Automotive Semiconductor Vendor Share", April 2018 Source: Based on or includes content supplied by IHS Markit, Technology Group, "Power Semiconductor Annual Market Share Report", August 2017 Source: Based on or includes content supplied by IHS Markit, Technology Group, "Smart Cards Semiconductors Report", July 2017

## Our strategy is targeted at value creation through sustainable profitable growth



#### Focus

- > Focus on fastest growing segments of semi market
- Tackle global megatrends

#### Technology leadership

Leverage core competencies in different end markets to maximize ROI

#### System understanding

Create value for customers through system understanding

Auto	Power	RF	Security
System leader in automotive	#1; system and technology leader	Broad RF and sensor technology portfolio	Leader in security solutions

#### Average-cycle financial targets

~8% p.a. Revenue growth

~17%
Segment result margin

~13%
Investment-to-sales
(thereof capex\*: ~11%)

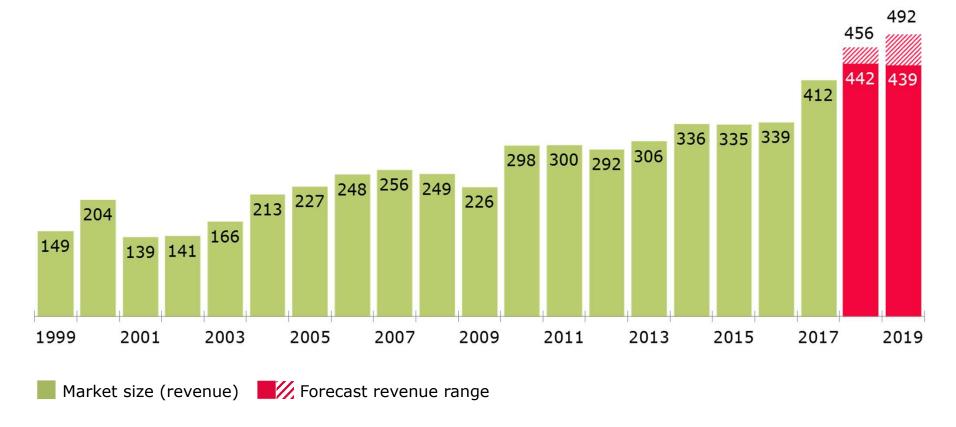
<sup>\*</sup> Infineon reports under IFRS

## The outlook for the global semiconductor market remains positive



#### **Global semiconductor market**

in billion \$

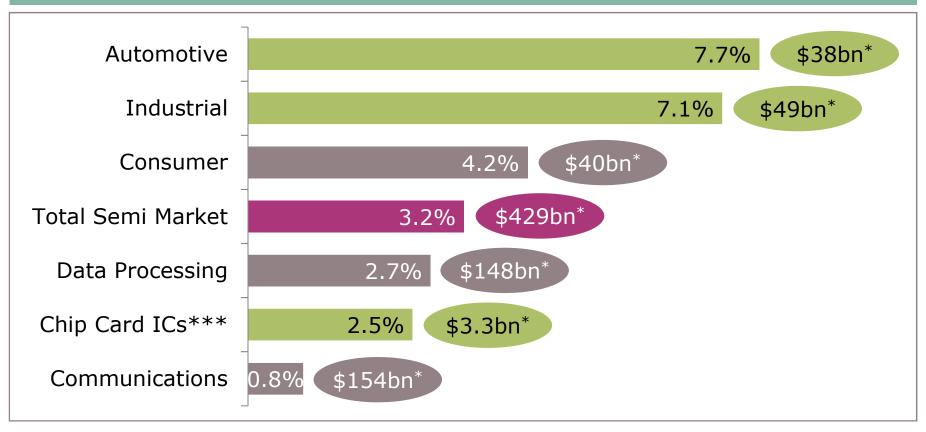


Source: WSTS for historical data. Forecast:  $\varnothing$  of WSTS, IHS Markit Technology Group, Gartner, IC Insights; last update April 20, 2018

## Infineon benefits from industrial and auto, the by far fastest growing segments







<sup>\*</sup> Market size in calendar year 2017

<sup>\*\*</sup> Source: Based on or includes content supplied by IHS Markit, Technology Group, "Worldwide Semiconductor Shipment Forecast", March 2018

<sup>\*\*\*</sup> Source: ABI Research, "Secure Smart Card & Embedded Security IC Technologies", February 2018; microcontroller ICs

### Financial Year 2017: Revenue Split by Segment



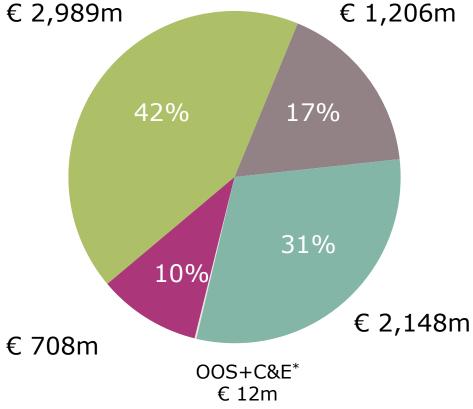
#### FY 2017 Revenue: € 7,063 m

#### **Automotive**

**Chip Card** 

**& Security** 





Industrial Power Control



Power
Management &
Multimarket



<sup>\*</sup> Other Operating Segments; Corporate & Eliminations

### Infineon Group Results for FY 2016 and FY 2017



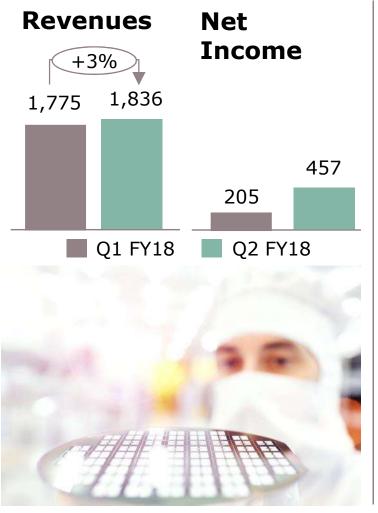
Revenues		Net Income	
6,473	7,063		
		743	790
FY16	FY17	FY16	FY17
		1	*
		-	

[€ Million]	2016	2017
Revenues	6,473	7,063
Segment Result (SR)	982	1,208
SR Margin	15.2%	17.1%
Net Income	743	790
Free Cash Flow	490	594
Investments	826	1,022
Net Cash	471	618
Market capitalization*	~17.987	~24.167

<sup>\*</sup>share price as of September 30th, 2016: 15.88 Euro; share price as of September 30th, 2017: 21.27 Euro

## Infineon Group Results for Q1 FY18 and Q2 FY18

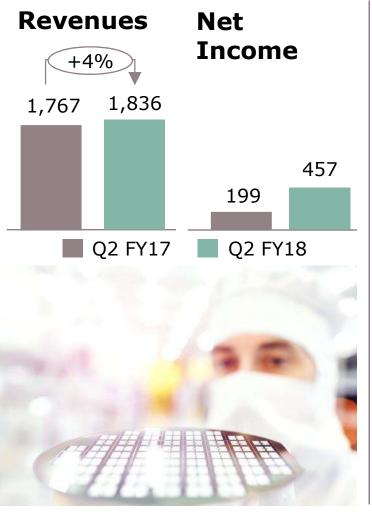




[€ Million]	Q1 18	Q2 18
Revenues	1,775	1,836
Segment Result (SR)	283	314
SR Margin	15.9%	17.1%
Net Income	205	457
Free Cash Flow	(135)	334
Gross Cash Position	2,312	2,438
Net Cash Position	503	649

## Infineon Group Results for Q2 FY17 and Q2 FY18



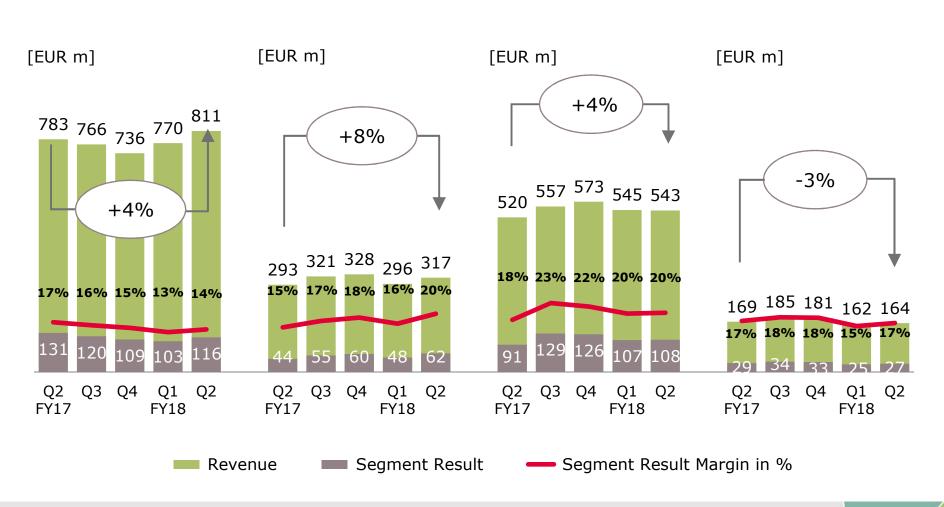


[€ Million]	Q2 17	Q2 18
Revenues	1,767	1,836
Segment Result (SR)	296	314
SR Margin	16.8%	17.1%
Net Income	199	457
Free Cash Flow	82	334
Gross Cash Position	2,049	2,438
Net Cash Position	32	649

## Revenue by Segment Q2 FY2018

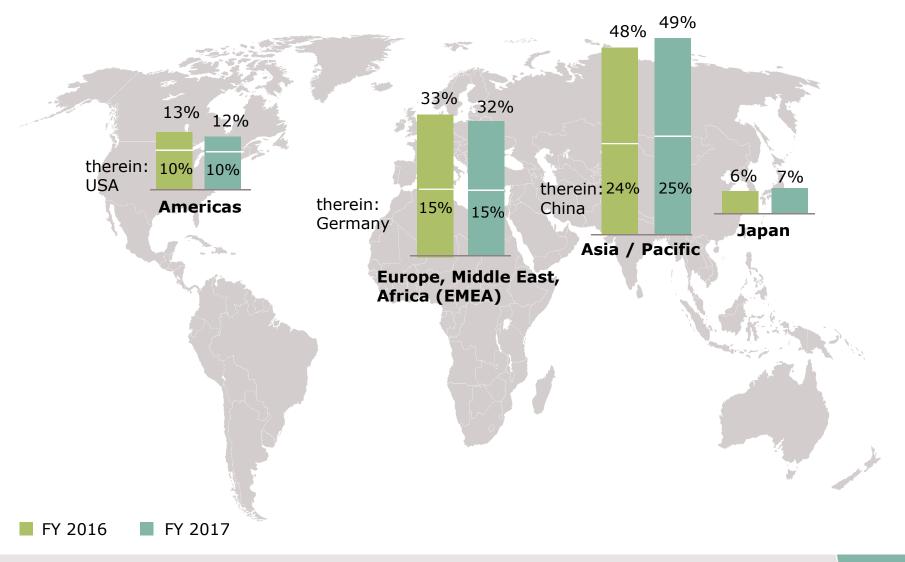


ATV IPC PMM CCS



## Revenue split by regions FY 2016 and FY 2017





### Tight customer relationships are based on system know-how and app understanding

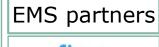






























## Automotive Segment – Making cars clean, safe and smart





- Clean combustion engines
- Efficient energy management
- Electrified drivetrain



- Safe
- Occupant and pedestrian protection
- Collision avoidance
- Advanced driver assistance



- Individual convenience
- Secure connectivity, data integrity and privacy













## Industrial Power Control Segment – Driving industry and much more





**Drives** 

- ) General purpose drives
- Medium voltage drives
- Servo drives
- Elevators



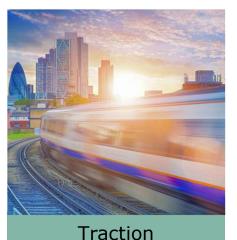
Home Appliances

- > Refrigerators
- Air conditioners
- Washing machines



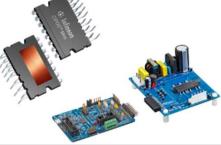
Renewables

- Wind power plants
- Solar power plants
- High-voltage direct current transmission (HVDC)



- High speed trains
- Locomotives
- Subway
- Light rails





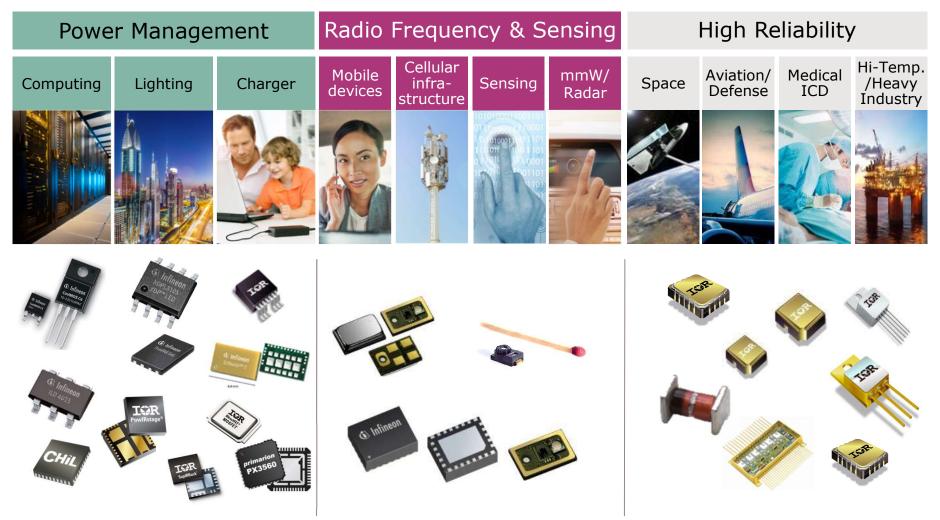






## Power Management & Multimarket Segment – Achieving more, consuming less





MOSFETs, Power ICs, RF switches, LNAs, Si-Mics, RF Infrastructure, Radar ICs, Environmental Sensors

### Chip Card & Security -Delivering security for the connected world



#### **Smart Cards**



- Smart card payment
- Electronic passports and ID documents
- SIM cards for mobile communication
- Transport ticketing





#### **Embedded Security**



- Mobile device security and payment
- Information and communications technology (ICT) security
- Industrial and automotive security
- ) IoT connected device security









2018-05-03



### Product range



## Automotive (ATV)

- 32-bit automotive microcontrollers for powertrain, safety and driver assistance systems
- Discrete power semiconductors
- Magnetic and pressure sensors
- IGBT modules
- Power ICs
- Radar sensor ICs (77 GHz)
- Transceiver (CAN, LIN, Flex Ray™)\*
- Voltage regulators



## Industrial Power Control (IPC)

- ) Bare die business
- ) Discrete IGBTs
- Driver ICs
- > IGBT modules (highpower, medium-power, low-power)
- ) IGBT module solutions incl. IGBT stacks
- Silicon carbide modules



### Power Management & Multimarket (PMM)

- Control ICs
- Customized chips (ASICs)
- Discrete low-voltage and high-voltage power transistors
- GPS low-noise amplifier
- Low-voltage and highvoltage driver ICs
- MEMS and ASICs for silicon microphones
- ) Pressure sensors
- Radar sensor ICs (24 GHz, 60 GHz)
- > RF antenna switches
- > RF power transistors
- TVS (transient voltage suppressor) diode



## Chip Card & Security (CCS)

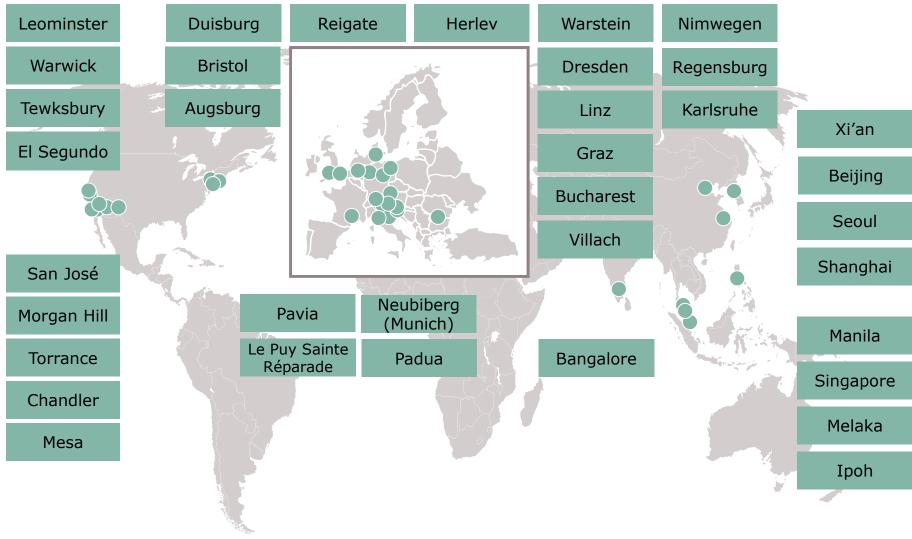
- Contact-based security controllers
- Contactless security controllers
- Dual-interface security controllers (contact-based and contactless)
- Embedded security controllers

Status: 30 September 2017

<sup>\*</sup>FlexRay is a trademark licensed by FlexRay Consortium GbR

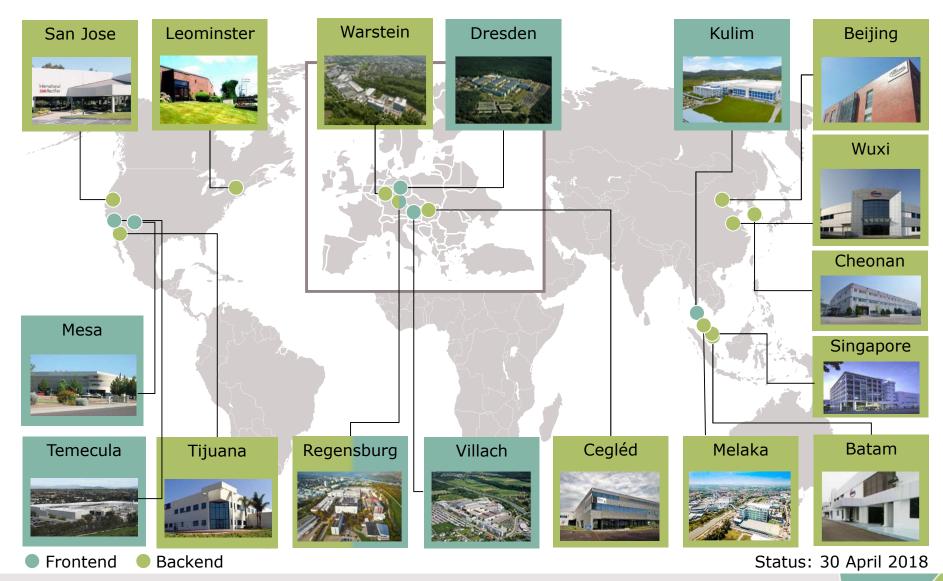


### Our global R&D network



## Worldwide manufacturing sites frontend and backend







### Our global sales network





### Corporate Social Responsibility (CSR)



- CSR comprises our voluntary commitment in: Human Resources Management and Human Rights, Environmental Sustainability, Occupational Safety and Health, Corporate Citizenship\*, CSR Supply Chain Management as well as Business Ethics.
- Infineon entered the UN Global Compact as one of the first semiconductor companies already in 2004 and is voluntarily committed to the 10 Principles.
- Infineon is for the 8th time listed in the Sustainability Yearbook.
- Infineon is continuously listed in the **Dow Jones Sustainability**Index since 2010 and for the third time in the **Dow Jones**Sustainability World Index in 2017 and thus is among the top
  10% of the most sustainable companies in the world.
- Infineon does not compromise in human rights and business ethics.
- Infineon's products and solutions as well as our efficient resources management enable a significant net ecological benefit.

<sup>\*</sup>social engagement of companies.

## Corporate Social Responsibility We are excellent in resources efficiency



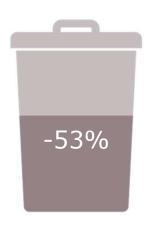
#### At Infineon, less is more



About **47% less** electricity consumed per square centimeter manufactured wafer than the global average



About **28% less** water consumed per square centimeter manufactured wafer than the global average



About **53% less** waste generated per square centimeter manufactured wafer than the global average

We use resources much more efficient in our production processes than the global average of the semiconductor industry.

Basis for the calculations are the square centimeters processed wafer area in the front-end production and consumptions according to WSC definition.

## Business Continuity Integrated management



Real Estate & Facility Management	Loss & Fraud Investigations	Environmental Affairs, Sustainability & Energy Management	Business & Operations Support
Asset Protection	Business Continuity ISO 27001* ISO 50001** ISO 14001* OHSAS 18001*		Security & Crisis Management
Corporate Social Responsibility	Information/ IT Security & Data Protection	Business Continuity Planning	Export Compliance

<sup>\*</sup>ISO 27001/14001/OHSAS 18001 worldwide certification scheme; \*\* ISO 50001 certified at EU sites

2018-05-03



### Let's get connected



CUSTOMERS PRESS





INVESTORS CAREERS





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