## Company Presentation

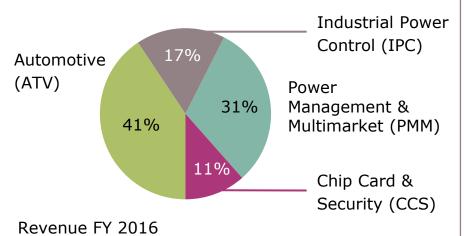
February 2017





## Infineon at a glance

### **Business Segments**



### **Employees**

More than **36,000** employees worldwide

(as of Sep. 2016)

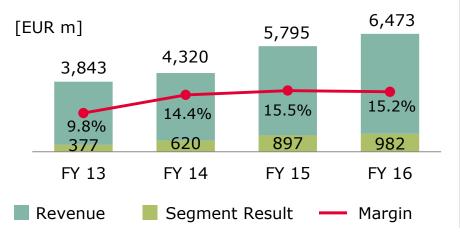
Americas 3,691 employees

Europe 15,176 employees

Asia/Pacific 17,432 employees

34 R&D locations **19** manufacturing locations

#### **Financials**



#### **Market Position**

**Automotive** Power





Smart card ICs

# 2

Strategy Analytics, April 2016

IHS Markit, October 2016

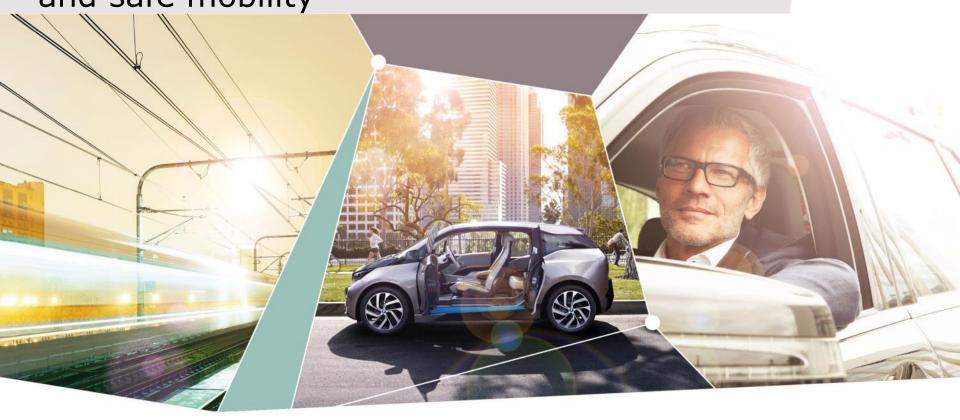
IHS Markit, July 2016





Infineon enables eco-friendly, connected and safe mobility





### **Applications**

Efficient powertrain for combustion, electric and hybrid vehicles, charging station for electric vehicles, car safety, assistance systems and safety systems, comfort electronics, authentication, mobile security, traction

Infineon enables efficient generation, transmission and conversion of electrical energy





### **Applications**

Energy transmission and conversion, renewable energy generation, home appliances, power tools, power management (adapters, chargers, power supplies), LED lighting systems, mobile devices, industrial drives, industrial vehicles

## Infineon enables security in the connected world





### **Applications**

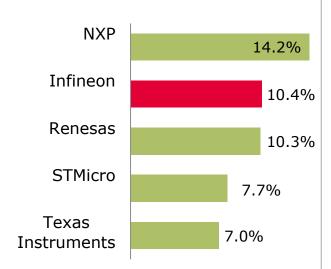
Internet of Things, Industry 4.0, mobile security, embedded security, trusted computing, machine to machine, (mobile) payment, SIM applications, transport ticketing, government identification

# Top positions in all major product categories



## Automotive semiconductors

total market in CY 2015: \$27.4bn

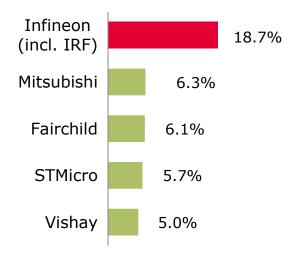


Automotive semiconductors incl. semiconductor sensors

Source: Strategy Analytics, April 2016

## Power semiconductors

total market in CY 2015: \$14.8bn

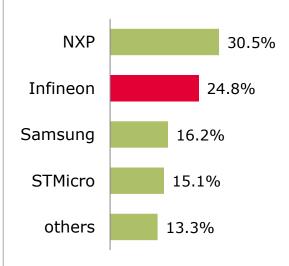


Discrete power semiconductors and power modules

Source: IHS Markit, October 2016

#### **Smart card ICs**

total market in CY 2015: \$2.72bn



Microcontroller-based smart card ICs

Source: IHS Markit, July 2016

## Our strategy is targeted at value creation through sustainable profitable growth



#### Focus

- > Focus on fastest growing segments of semi market
- > Tackle global megatrends

### Technology leadership

Leverage core competencies in different end markets to maximize ROI

### System understanding

Create value for customers through system understanding

#### Auto

System leader in automotive

#### Power

#1; system and technology leader

#### RF

Broadest RF technology portfolio

#### Security

Leader in security solutions

#### Average-cycle financial targets

~8%
Revenue growth

~17%
Segment result margin

 $\sim 13\%$ Investment-to-sales (thereof capex\*:  $\sim 11\%$ )

<sup>\*</sup> Infineon reports under IFRS

# The outlook for the global semiconductor market is positive



### Global semiconductor market

in billion \$

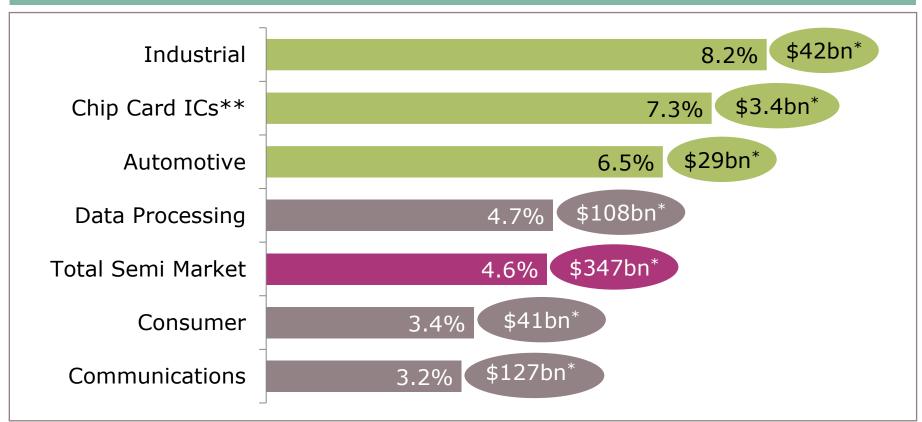


Source: WSTS for historical data. Forecast:  $\varnothing$  of WSTS, IHS Markit, Gartner, IC Insights; last update 31 January 2017

# Infineon benefits from industrial, auto and security, the by far fastest growing segments







Source: IHS Markit, "Worldwide Semiconductor Shipment Forecast", December 2016

Market size in calendar year 2015

<sup>\*\*</sup> Source: ABI Research, "Secure Smart Card & Embedded Security IC Technologies", July 2016; smart card and embedded secure microcontroller ICs

## Financial Year 2016: Revenue Split by Segment



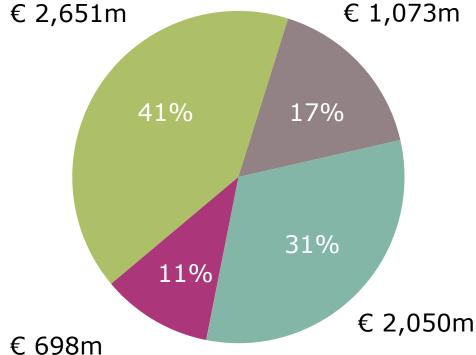
### FY 2016 Revenue: € 6,473m

#### **Automotive**

**Chip Card** 

& Security





## **Industrial Power Control**



### Power Management & Multimarket

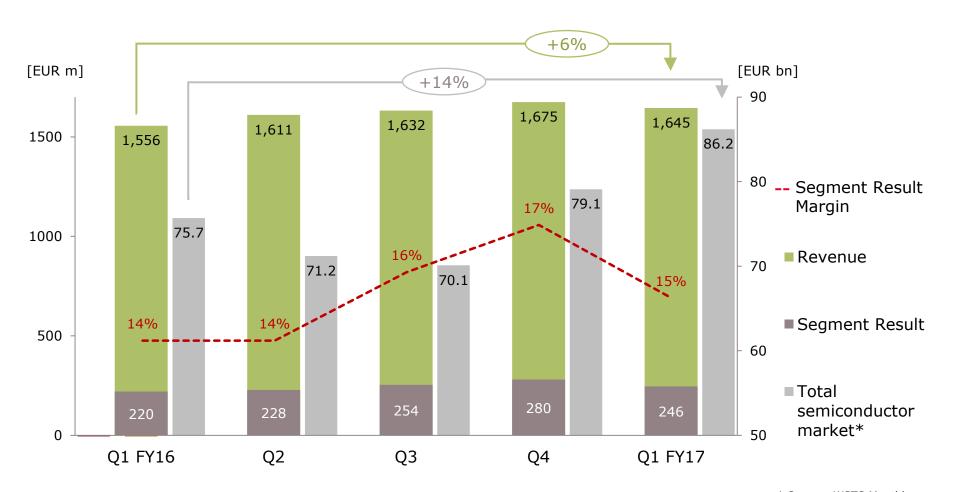


OOS+C&E\* € 1m

<sup>\*</sup> Other Operating Segments; Corporate & Eliminations



## Q1 FY2017: Infineon continues to grow



<sup>\*</sup> Source: WSTS Monthly Bluebook, January 2017

## Infineon Group Results for FY 2015\* and FY 2016



Revenues		Net			
+12%		Incom	e		
5,795	6,473				
		634	743		
FY15	FY16	FY15	FY16		
		3.5			

[€ Million]	2015	2016
Revenues	5,795	6,473
Segment Result (SR)	897	982
SR Margin	15.5%	15.2%
Net Income	634	743
Free Cash Flow	-1,654	490
Investments	785	826
Net Cash	220	471
Market capitalization** ~11,355 ~17		

<sup>\*</sup> Since 13th January 2015 inclusive International Rectifier

<sup>\*\*</sup> share price as of September 30th, 2015: 10.06 Euro; share price as of September 30th, 2016: 15.88 Euro

## Tight customer relationships are based on system know-how and app understanding



#### **ATV IPC PMM** CCS









### **EMS partners** Distribution partners

















# Automotive Segment – Making cars clean, safe and smart





#### Clean

- Clean combustion engines
- Efficient energy management
- Electrified Drivetrain



#### Safe

- Occupant and pedestrian protection
- Collision avoidance
- Advanced driver assistance



- Individual convenience
- Secure connectivity, data integrity and privacy















# Industrial Power Control Segment – Driving industry and much more







- General purpose drives
- Medium voltage drives
- Servo drives
- > Elevators



Home Appliances

- > Refrigerators
- Air conditioners
- Washing machines



Renewables

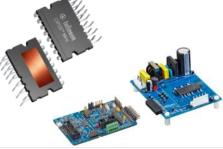
- Wind power plants
- Solar power plants
- High-voltage direct current transmission (HVDC)



Traction

- (High speed) trains
- Locomotives
- Subway
- Light rails





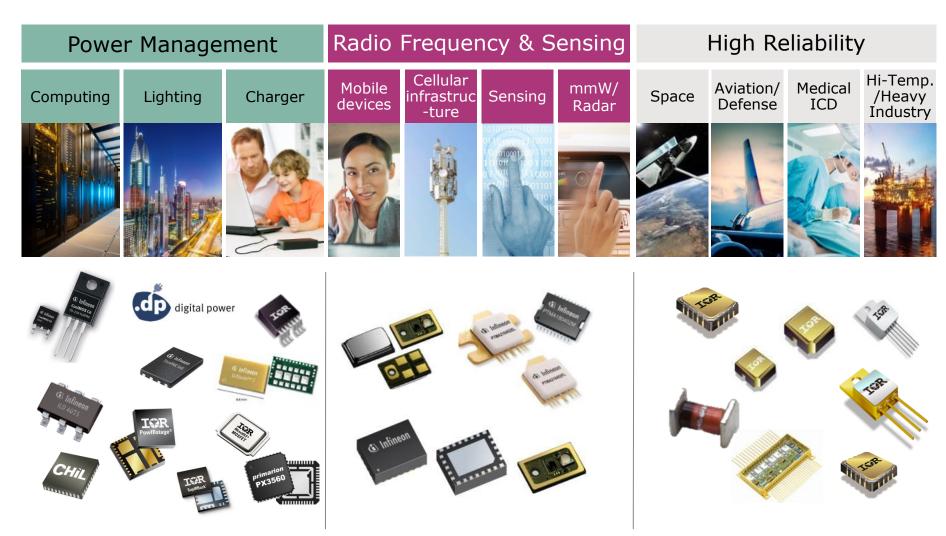






## Power Management & Multimarket Segment – Achieving more, consuming less





MOSFETs, Power ICs, RF switches, LNAs, Si-Mics, RF power, Radar ICs, Environmental Sensors

## Chip Card & Security is enabling security for the connected world



#### **Smart Cards**



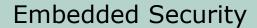
- Smart card payment
- Electronic passports and ID documents
- SIM cards for mobile communication
- Transport ticketing













- Mobile device security and payment
- Information and communications technology (ICT) security
- Industrial and automotive security
- ) IoT connected device security











### Product range



## Automotive (ATV)

- 32-bit automotive microcontrollers for powertrain, safety and driver assistance systems
- Discrete power semiconductors
- Magnetic and pressure sensors
- ) IGBT modules
- Power ICs
- ) Radar
- > Transceiver (CAN, LIN, Flex Ray™)\*
- Voltage regulators



## Industrial Power Control (IPC)

- Bare die business
- Discrete IGBTs
- Driver ICs
- IGBT modules (highpower, medium-power, low-power)
- IGBT module solutions incl. IGBT stacks



## Power Management & Multimarket (PMM)

- Control ICs
- Customized chips (ASICs)
- Discrete low-voltage and high-voltage power transistors
- GPS low-noise amplifier
- Low-voltage and highvoltage driver ICs
- MEMS and ASICs for silicon microphones
- > RF antenna switches
- RF power transistors
- TVS (transient voltage suppressor) diode



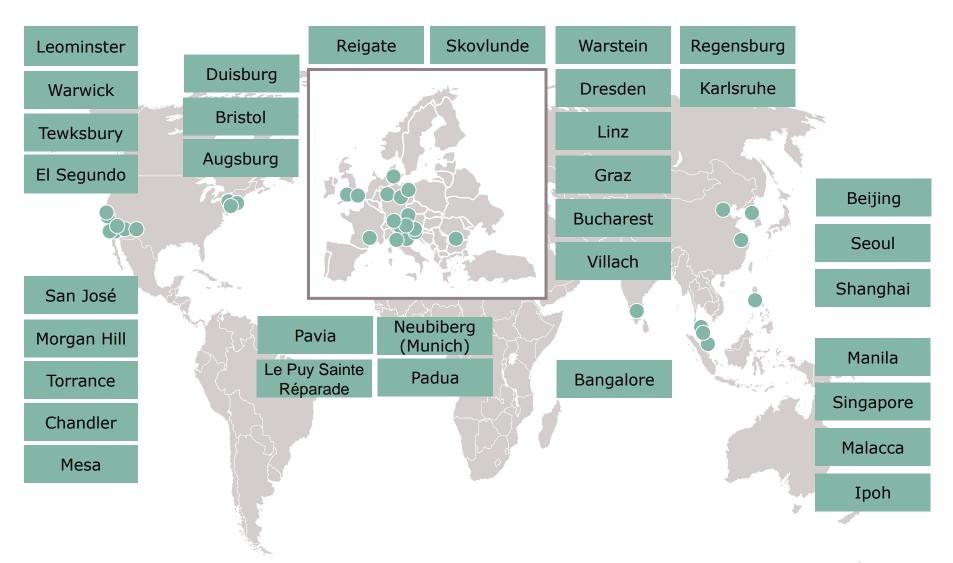
## Chip Card & Security (CCS)

- Smart card (contactless and contact-based) and embedded security ICs
- > Turnkey security solutions e.g. OPTIGA™ Trust, OPTIGA™ TPM
- Packaging and service portfolio
- › CIPURSE™ open standard based solutions
- Innovative solutions from basic security RFID and memories to high-end security controllers
- Leading technologies e.g. SOLID FLASH™, Integrity Guard, Coil on Module

<sup>\*</sup>FlexRay is a trademark licensed by FlexRay Consortium GbR



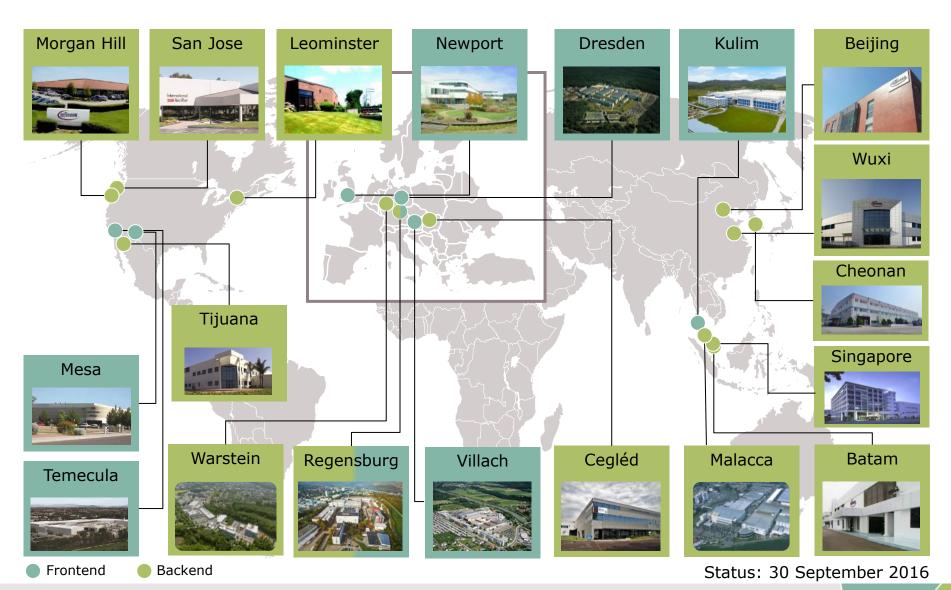
## Our global R&D network



Status: 30 September 2016

## Worldwide manufacturing sites frontend and backend







## Our global sales network





## Corporate Social Responsibility (CSR)



- CSR comprises our voluntary commitment in: Human Resources Management and Human Rights, Environmental Sustainability, Occupational Safety and Health, Corporate Citizenship\*, CSR Supply Chain Management as well as Business Ethics.
- Infineon entered the UN Global Compact as one of the first semiconductor companies already in 2004 and is voluntarily committed to the 10 Principles.
- Infineon is for the 7th time listed in the Sustainability Yearbook.
- Infineon is continuously listed in the **Dow Jones Sustainability**Index since 2010 and for the second time in the **Dow Jones**Sustainability World Index in 2016 and thus is among the top 10% of the most sustainable companies in the world.
- Infineon does not compromise in human rights and business ethics.
- Infineon's products and solutions as well as our efficient resources management enable a significant net ecological benefit.

<sup>\*</sup>social engagement of companies.

## Corporate Social Responsibility We are excellent in resources efficiency



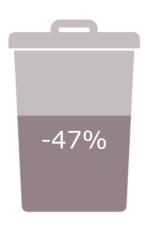
### At Infineon, less is more



About **45% less** electricity consumed per square centimeter manufactured wafer than the global average



About **33% less** water consumed per square centimeter manufactured wafer than the global average



About **47% less** waste generated per square centimeter manufactured wafer than the global average

We use resources much more efficient in our production processes than the global average of the semiconductor industry.

Basis for the calculations are the square centimeters processed wafer area in the front-end production and consumptions according to WSC definition.

# Corporate Social Responsibility We create a net ecological benefit



### **Emission Reduction enabled by our products and solutions**

around
1.8
million tons
CO<sub>2</sub> equivalents

CO<sub>2</sub> burden<sup>1)</sup>



Ratio around 1:30

around
52.4
million tons
CO<sub>2</sub> equivalents

CO<sub>2</sub> savings<sup>2)</sup>

## Net ecological benefit: **CO<sub>2</sub> emissions reduction around 50 million tons**

<sup>1)</sup> This figure considers manufacturing, transportation, function cars, flights, materials, chemicals, water/wastewater, direct emissions, energy consumption, waste, etc. and is based on internally collected data and externally available conversion factors. All data relate to the 2016 fiscal year.

<sup>2)</sup> This figure is based on internally established criteria, which are explained in the explanatory notes. The figure relates to the calendar year 2015 and considers the following fields of application: automotive, LED, PC power supply, renewable energy (wind, photovoltaic), drives as well as induction cookers. CO<sub>2</sub> savings are calculated on the basis of potential savings of technologies in which semiconductors are used. The CO<sub>2</sub> savings are allocated on the basis of the Infineon market share, semiconductor content and lifetime of technologies concerned, based on internal and external experts' estimations. Despite the fact that CO<sub>2</sub> footprint calculations are subject to imprecision due to the complex issues involved, the results are nevertheless clear.

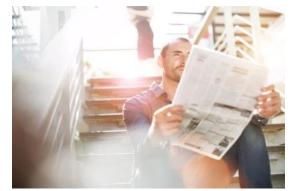


## Let's get connected



**CUSTOMERS** 

**PRESS** 





**INVESTORS** 

**CAREERS** 





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Part of your life. Part of tomorrow.

