# Bernstein Conference on EVs and Energy Storage London, 16 March 2017

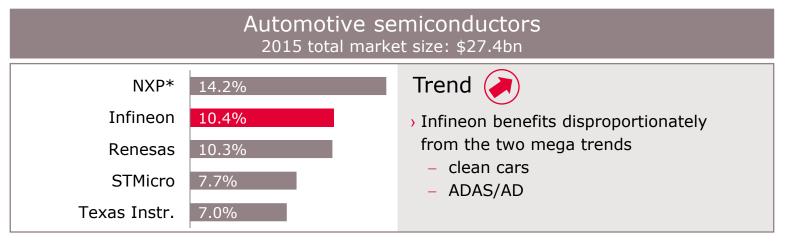


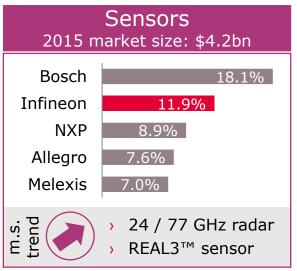
Hans Adlkofer Vice President Automotive System Group

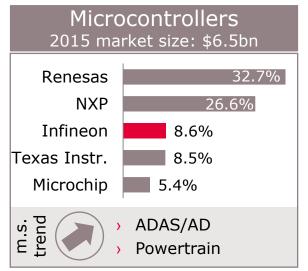


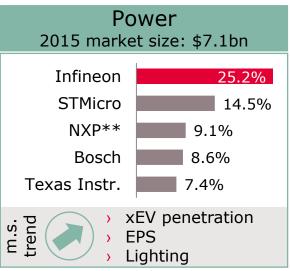
### Infineon's position in the automotive semiconductor universe











<sup>\*</sup> Divestment of Standard Products business announced Source: Strategy Analytics, "Automotive Semiconductor Vendor Market Shares", April 2016

### Key market trends significantly drive increasing semiconductor content per car



#### ADAS/AD

ADAS and AD (automated driving) are critical enabler to reduce the number of fatalities and serious injuries ("Vision Zero")



#### Clean cars

- To reach CO<sub>2</sub> emission goals, the automotive industry has to focus on
  - a higher efficiency of the classic ICE, and
  - the electrification of the drivetrain (xEV)



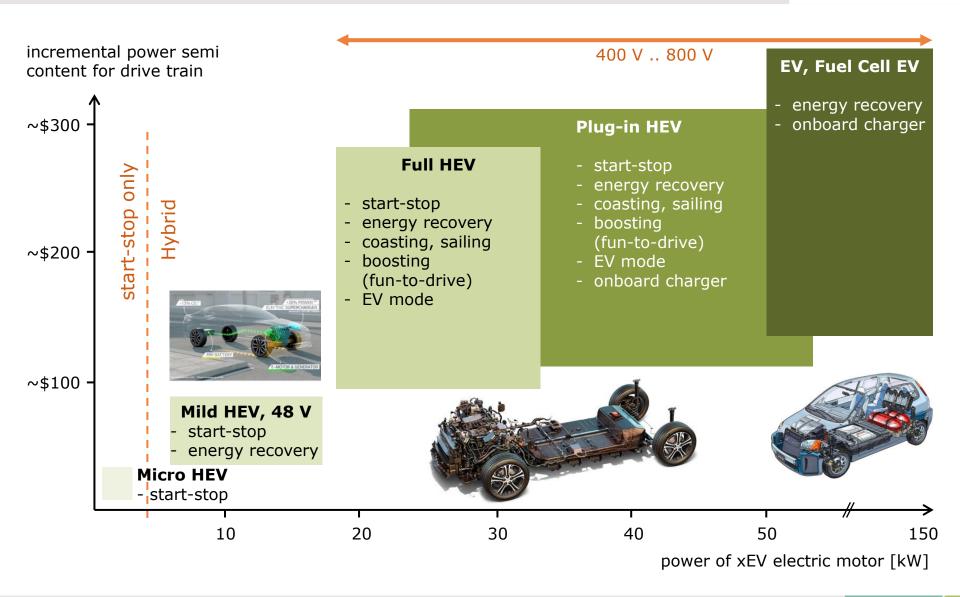
#### Connectivity/security

- Advanced connectivity is driven by making the car part of the internet
- Connectivity must be secure



### Power semiconductor demand for different levels of electrification





# System cost and CO<sub>2</sub> savings of alternative powertrain systems



		\$	\$
Fuel Cell	100%	> \$60k	> \$500
Long Range EV	100%	> \$15k	\$340 - \$480
Short Range EV	100%	> \$7k	\$320 - \$420
Plugin HEV	50 – 75%	\$3k - \$8k	\$300 - \$480
Full-HEV	20 - 40%	\$2k - \$4k	\$280 - \$380
Mild-HEV 48V	10 - 20%	\$800 - \$1,500	\$70 - \$140
Low-speed Start-Stop 12+12V	6 - 8%	\$200 - \$400	\$40 - \$90
Start-Stop 12V	3 - 5%	\$100 - \$200	\$20 - \$35
THC M - L'II - 1 - 2016	CO <sub>2</sub> savings	system cost	semi content

Source: IHS Markit, January 2016



### How to lift the full potential of SiC?

Phase 1 (2017 – 2019): trial stage

Phase 2 (2019 – 2025): early market penetration

Phase 3 (2025+): mass production



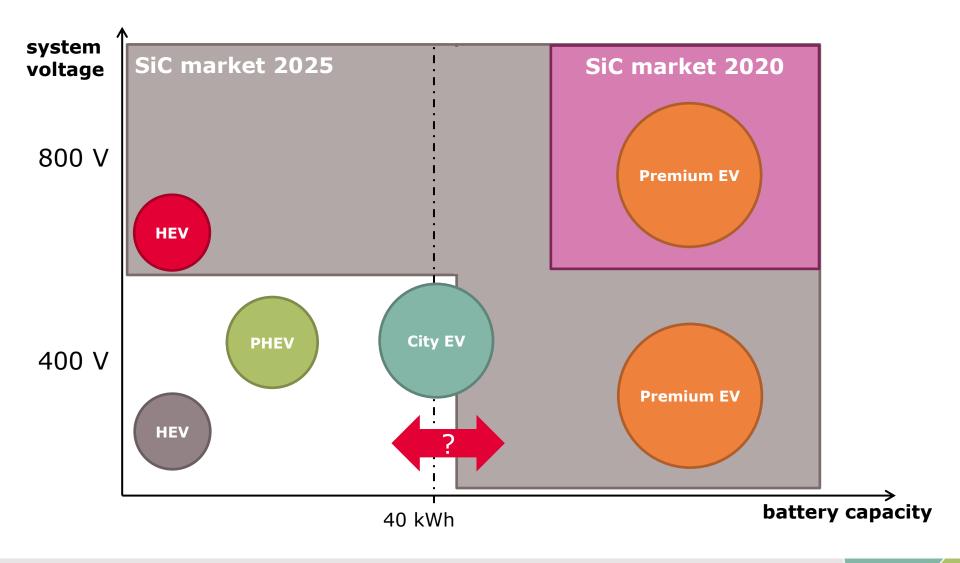




- Discrete packages allow for ~5% efficiency increase vs discrete IGBTs
- Optimized SiC modules allow for ~10% efficiency increase vs IGBT modules
- SiC components are embedded into electric motor to lift full potential of ~20%

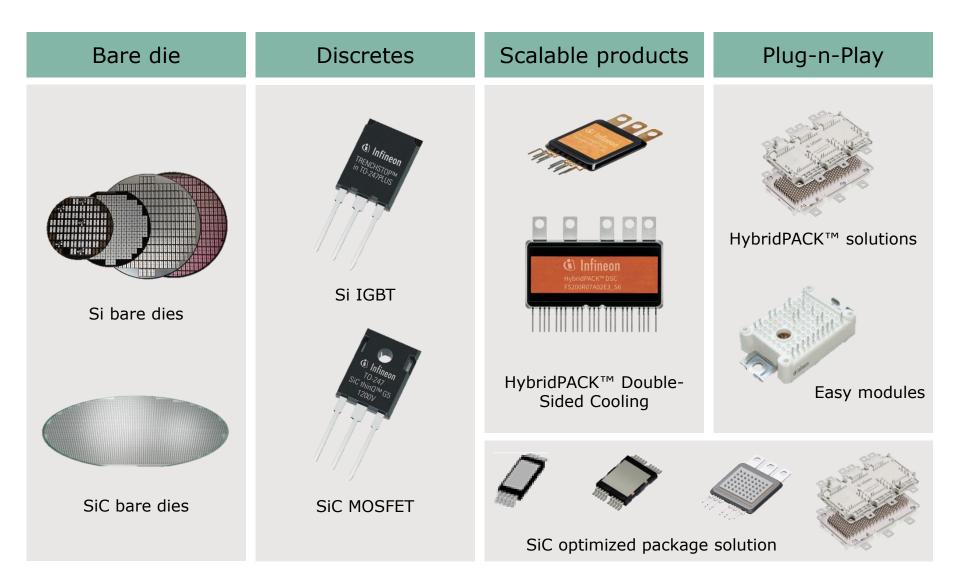
## Penetration rate of SiC will be determined by cost/performance ratio at system level





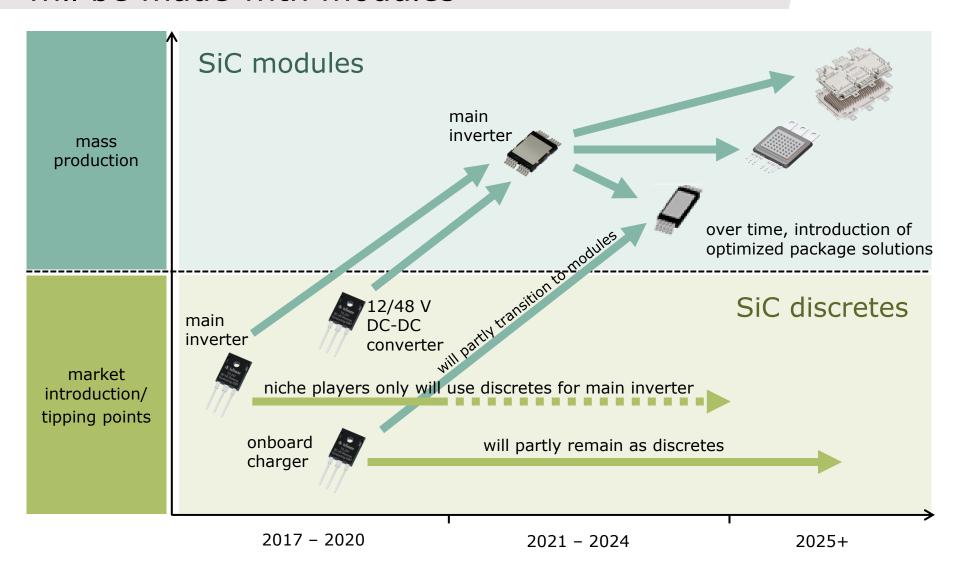
# Infineon has unparalleled package expertise for all xEV applications





### Big business with SiC power semiconductors will be made with modules

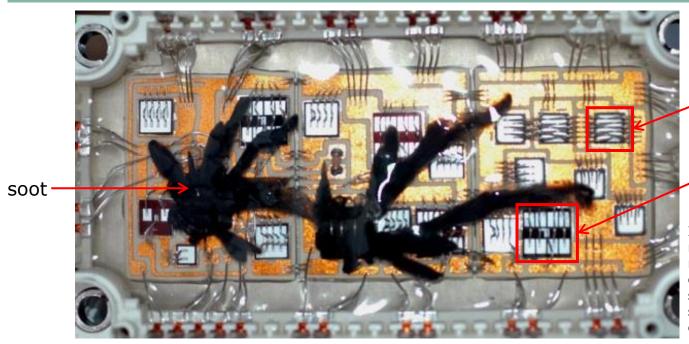




## Package technology is key to lift full potential of a semiconductor technology



#### Blown-up power modules are not acceptable in xEV subsystems



diode

·IGBT

Inside view of a blown-up IGBT module. The black smudges are made by soot which is centered on parts which have failed. The soot is underneath a jelly-like substance which is used to encapsulate the assembly.

- > Thermal stress, heat dissipation, degradation over life time etc. must be fully understood.
- > 100% proofed bonding and packaging technology is a must in the automotive industry.
- The development of SiC modules have to go through the entire process.
- Due to high switching frequency of SiC, EMI issues must also be addressed.

### Infineon first partner in Volkswagen's "TRANSFORM 2025+" strategy program





Peter Schiefer, Division President Automotive at Infineon (left); Dr. Volkmar Tanneberger, Head of Electrical and Electronic Development at Volkswagen (Courtesy: Volkswagen AG)

#### "TRANSFORM 2025+"

- Volkswagen secures its position in the field of future vehicle innovations such as automated and fully electric driving cars
- The company is cooperating directly with semiconductor manufacturers to further shorten development and innovation cycles
- Infineon is Volkswagen's first partner here
- Cooperation between automotive OEMs and semiconductor manufacturers is becoming increasingly important for further innovation
- Infineon is strengthening the bond to customers, getting involved even more deeply in the development processes
- Infineon benefits from longer planning horizon and higher stickiness of the business

# All types of xEV will significantly increase power semiconductor content per car

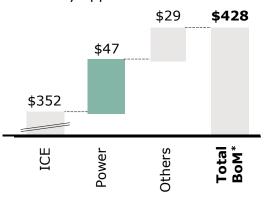


#### Average xEV semiconductor content by degree of electrification

#### Mild hybrid / 48 V

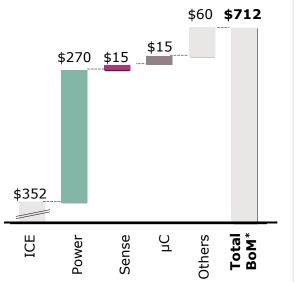
In contrast to micro hybrid systems, these systems support aside from start-stop functionality

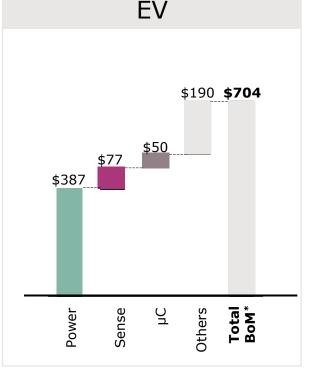
- DC-DC conversion (12/48 V)
- recuperation (coasting/sailing)
- e-motor use
- auxiliary applications



#### PHEV / HEV

Adder for DC-DC conversion, inverter, onboard charger





- > 2016: 0.5m units
- > 2020: 5.6m units
- > 2025: 10 .. 12m units

- > 2016: 2.4m units
- > 2020: 5.5m units
- > 2025: 9 .. 12m units

- > 2016: 0.6m units
- > 2020: 2.1m units
- > 2025: 4 .. 8m units

Source: IHS Automotive, "Alternative Propulsion Forecast", January 2017; Infineon

## In 2016, 8 out of 10 top selling xEVs were powered by Infineon

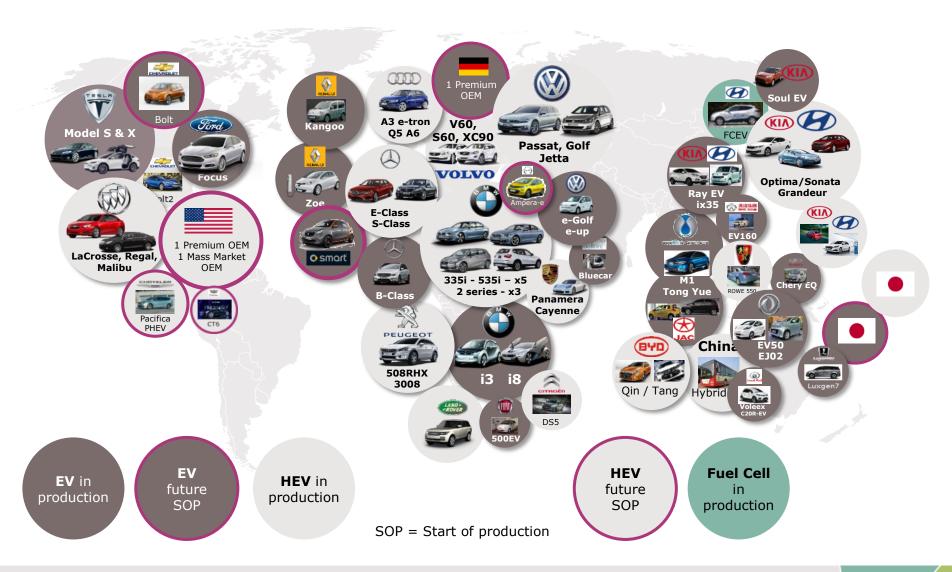


W	orld's top 10 selling xEVs	type	Sold cars in 2016	Drivetrain powered by Infineon
TESLA	Tesla Model S	EV	50,935	✓
NISSAN	Nissan Leaf	EV	49,818	×
BAD	BYD Tang	PHEV	31,405	✓
CHEVROLET	Chevrolet Volt	EV	28,295	✓
	Mitsubishi Outlander	PHEV	27,850	*
2 M 4	BMW i3	EV	25,576	✓
TESLA	Tesla Model X	EV	25,372	✓
BAD	BYD Qin	PHEV	21,868	✓
RENAULT	Renault Zoe	EV	21,626	✓
BYD	BYD e6	EV	20,609	✓

Source: EVvolumes.com, Infineon

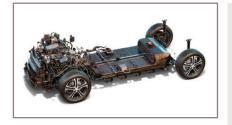
### Infineon is well positioned globally to benefit disproportionately from xEV boom

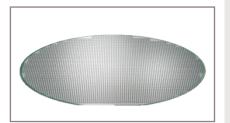


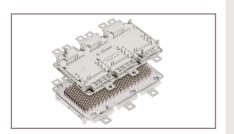


## Summary: Infineon will expand its leading position in power semi for xEV towards SiC











- Electro-mobility is a significant growth driver for Infineon's power business: ~\$300 power semi content per PHEV and full EV.
- In 2017, SiC will see its xEV market introduction for discretes; mass market will be on SiC modules.
- Infineon has industry's broadest packaging portfolio for xEV applications. To take full advantage of SiC technology optimized modules are required.
- Infineon is already cooperating with leading volume OEMs and is thus best prepared for mass xEV deployment in 2022+.



Part of your life. Part of tomorrow.





### Glossary

AD	automated driving	
ADAS	advanced driver assistance system	
EV	electric vehicle	
EMI	electromagnetic interference	
HEV	mild and full hybrid electric vehicle	
ICE	internal combustion engine	
IGBT	insulated gate bipolar transistor	
micro hybrid	vehicles using start-stop systems and limited recuperation	
mild hybrid	vehicles using start-stop systems, recuperation, DC-DC conversion, e-motor	
PHEV	plug-in hybrid electric vehicle	
Si	silicon	
SiC	silicon carbide	
TAM	total addressable market	
V2X	vehicle-to-everything communication	
xEV	all degrees of vehicle electrification (EV, HEV, PHEV)	