# First Quarter FY 2015 Quarterly Update

Infineon Technologies AG Investor Relations





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■ Infineon at a Glance

Growth Drivers

Results and Outlook

#### **Disclaimer:**

This presentation contains forward-looking statements about the business, financial condition and earnings performance of the Infineon Group (excluding International Rectifier).

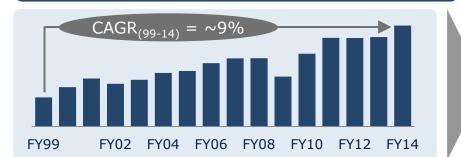
These statements are based on assumptions and projections resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected.

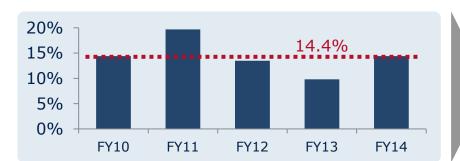
Beyond disclosure requirements stipulated by law, Infineon does not undertake any obligation to update forward-looking statements.



## **Average Cycle Financial Targets**









#### **Going forward**

Revenue Growth:

~8%

Segment Result Margin:

~15%

Investment-to-Sales:

~13%



## Revenue Split by Segment

### Q1 FY15 revenue: EUR 1,128m **IPC ATV** €190m €518m Courtesy: BMW Group **PMM** CCS €280m €132m Gold OOS+C&E\* 5005 T440 3005 7068 €8m VALID 10/14 VALID 09/19 Jnion Pa BERNIE WANG \*Other Operating Segments; Corporate and Eliminations.

# Tight Customer Relationships are Based on System Know-how and App Understanding



#### **ATV**



#### **IPC**



#### **PMM**



#### CCS



#### **EMS** partners





WOW





**Distribution partners** 







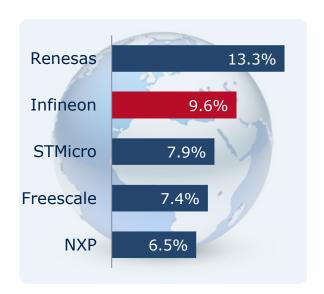
# Infineon Holds Top Positions in All Major Product Categories

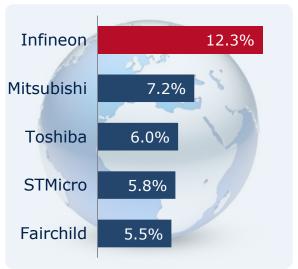


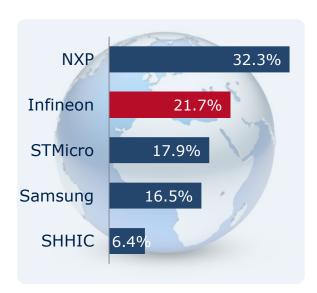
#### Automotive semiconductors total market in 2013: \$25.1bn

## Power semiconductors total market in 2013: \$15.4bn









Automotive semiconductors incl. semiconductor sensors.

Source: Strategy Analytics, April 2014 Discrete power semiconductors and power modules.

Source: IHS Inc., September 2014

Microcontroller-based smart card ICs.

Source: IHS Inc., July 2014



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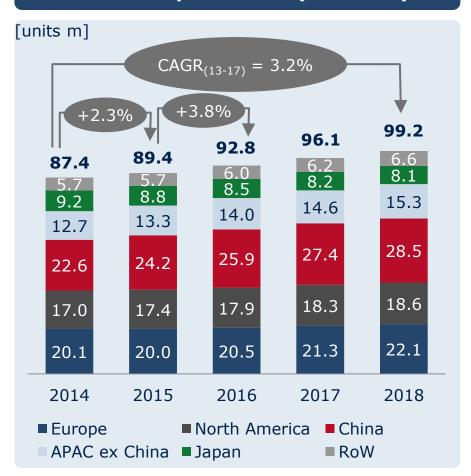
■ Growth Drivers

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# Growth in Car Production and Content-per-Car Continues Unabated



#### Global car production (cars ≤ 6t)



Source: IHS Inc., "Annual Light Vehicle Production and Sales 2007 – 2020", January 2015 update

#### Semiconductor value per car



Source: Strategy Analytics, "Automotive Semiconductor Demand Forecast 2012 – 2021", incl. semiconductor sensors, October 2014 update

# LITIX™ Automotive LED Drivers Are Gaining Broad Traction in Exterior Lighting



#### **LITIX™: Infineon Automotive LED drivers**

#### **LED rear lighting**



- High level of integration reduces system complexity
- Increased reliability by precise current control and diagnostics

#### **LED front lighting**



- Highly efficient DC/DC controller and converter
- Broadest flexibility for DC/DC topologies in the market

#### **Design-Wins**

- Several premium and volume OEMs
- Ramping now to an annual run-rate of > 100m pieces over five years

# Wide Adoption of Premium Features, ADAS and CO<sub>2</sub> Reduction Drive ATV's Growth



# Vehicle production

#### Semiconductor content per car

CO<sub>2</sub> reduction

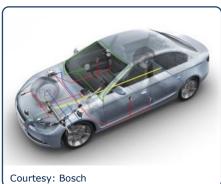
ADAS\*

**Comfort, Premium** 









~4% p.a.

2 – 4% p.a.

## ATV:

~8% p.a.

\* ADAS: Advanced Driver Assistance Systems.

Sources: IHS Inc., Strategy Analytics, Infineon. All figures refer to mid-term compound annual growth rate of the respective market.

# Drives, Home Appliances and Others Show Strongest Growth Rates



**Drives** 

Renewables

**Traction** 

Home Appliances

**Others** 











**Expected growth of market segments** 

~10% p.a.

> 5% p.a.

~5% p.a.

> 10% p.a.

> 10% p.a.

**IPC:** 

~10% p.a.

Sources: IHS Inc., Infineon. All figures refer to mid-term compound annual growth rate of the respective market.



## PMM Aims to Outgrow Its Core Markets



Sources: IHS Inc., ABI Research, Infineon. All figures refer to mid-term compound annual growth rate of the respective market.

# CCS is Well Positioned to Grow Faster Than the Market



## High-end Mobile Communications



**Payment** 



**Government Identification** 



## IoT Security



#### **Expected growth of market segments**

~0% p.a.

~5% p.a.

~10% p.a.

~20 - 25% p.a.

## CCS:

6 - 9% p.a.

All figures refer to security microcontrollers.

Sources: IHS Inc., Infineon. All figures refer to mid-term compound annual growth rate of the respective market.

# Expected Growth Broadly In Line With Historical Averages



**ATV** 

**IPC** 

**PMM** 

CCS









~8% p.a.

~10% p.a.

~10% p.a.

6-9% p.a.

**Infineon:** 

~8% p.a.

Sources: IHS Inc., Strategy Analytics, ABI Research, Infineon.

All figures refer to mid-term compound annual growth rate of the respective market.



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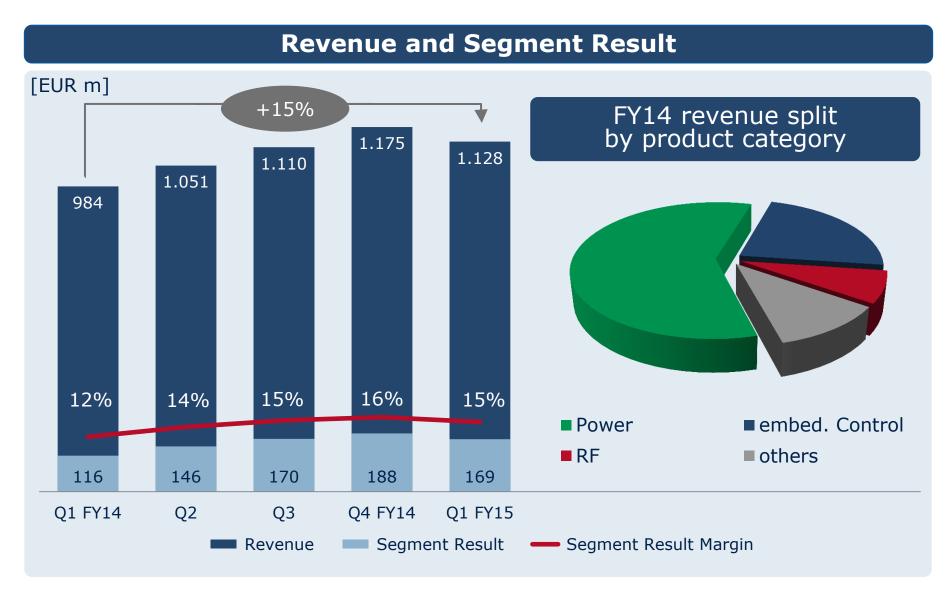
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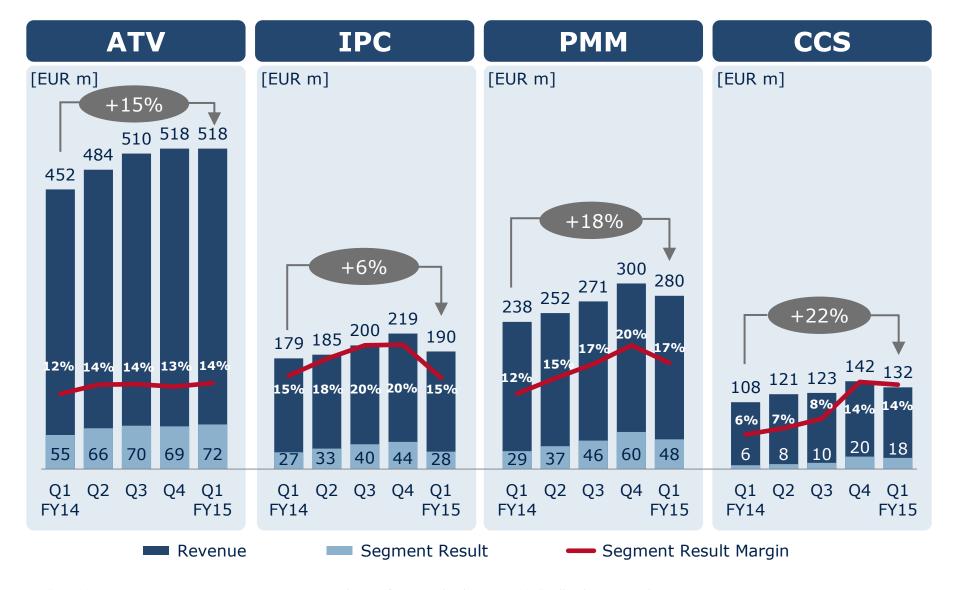
# Q1 FY15 Was Seventh Consecutive Quarter of Year-On-Year Growth





# Strong Y-Y-Growth in ATV, PMM and CCS; IPC Lagging Due to Global Economy







## Guidance for Q2 FY15 and Total FY15

Outlook Q2 FY15 (compared to Q1 FY15)

Outlook FY15 (compared to FY14)

Revenue

Increase between 5% and 9%

Increase of 12% +/- 2%-points

(prev.: "Increase of 8% +/- 2%-points")

Segment Result Margin

Between 12% and 13%

At the mid-point of the revenue guidance:

Between 14% and 15%

(previously: "About 14%")

Investments in FY15

About €750m\*

(previously: "About €700m\*")

D&A in FY15

About €600m

<sup>\*</sup> Including €60m to €70m for Kulim 2 and €21m for Oimonda IP.



# ENERGY EFFICIENCY MOBILITY SECURITY

Innovative semiconductor solutions for energy efficiency, mobility and security.

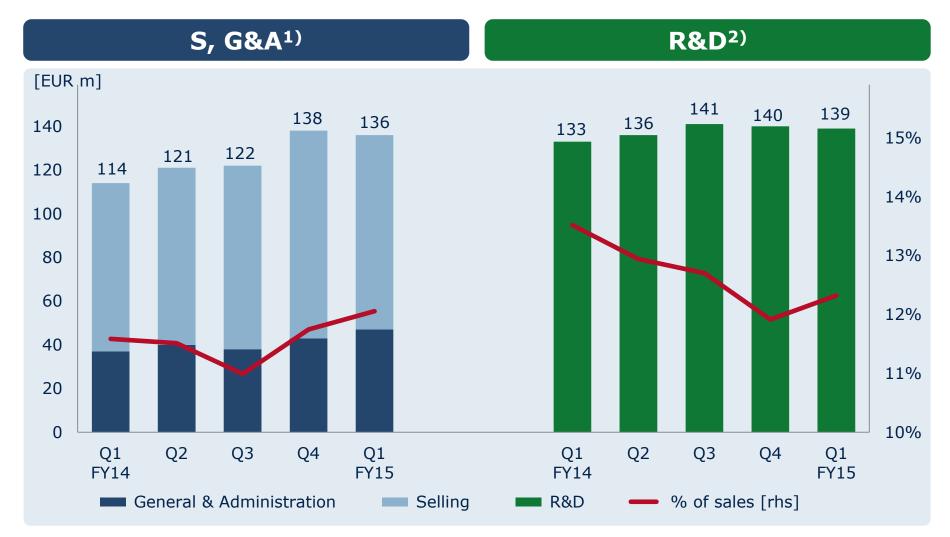






## G&A Increased Due to Non-Segment Result Expenses Related to Acquistion of IRF





- 1) Target range for SG&A: "Low teens percentage of sales".
- 2) Target range for R&D: "Low to mid teens percentage of sales".

## Working Capital Increased Due to Qimonda Partial Settlement and EU Antitrust Payment





#### **Trade receivables**





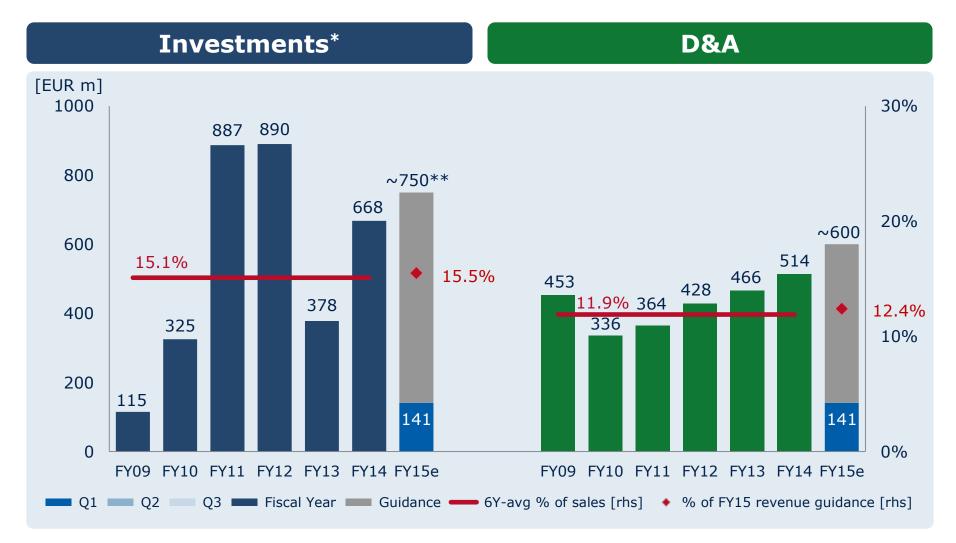
## **Trade payables**



<sup>\*</sup> For definition please see page 26.

# FY15 Investments Ratio excl. Kulim 2 and Qimonda IP Would Be Down to ~13%





<sup>\*</sup> For definition please see page 26.

<sup>\*\*</sup> Including €60m to €70m for Kulim 2 and €21m for Qimonda IP.

# Proposal of Dividend of €0.18 Will Increase Capital Returns by €202m in February 2015

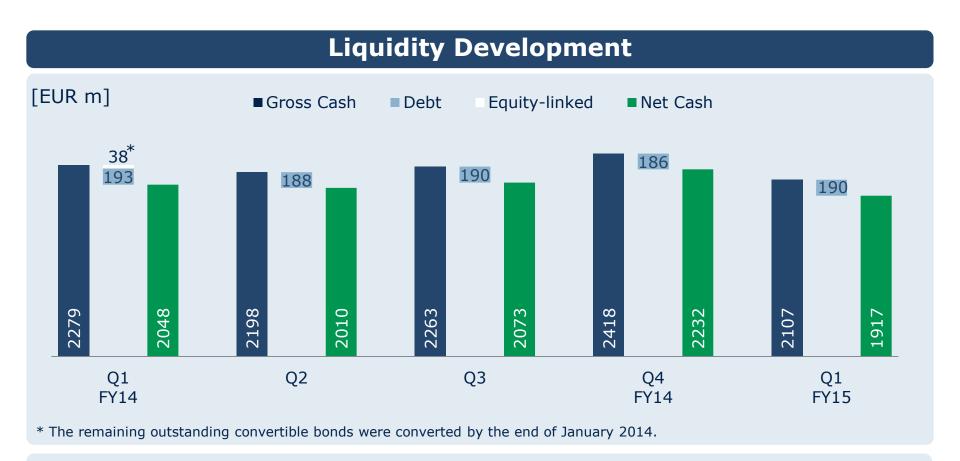






# Gross Cash and Net Cash Excluding International Rectifier

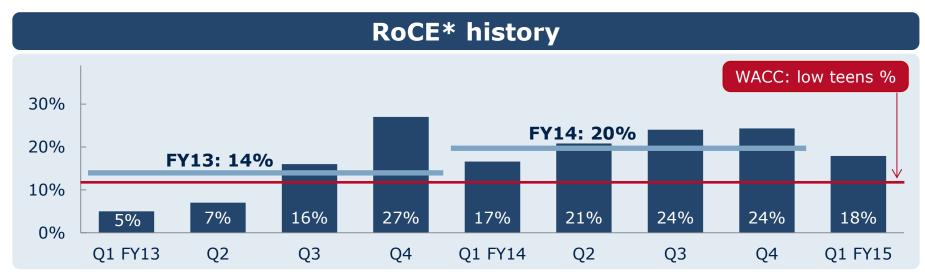


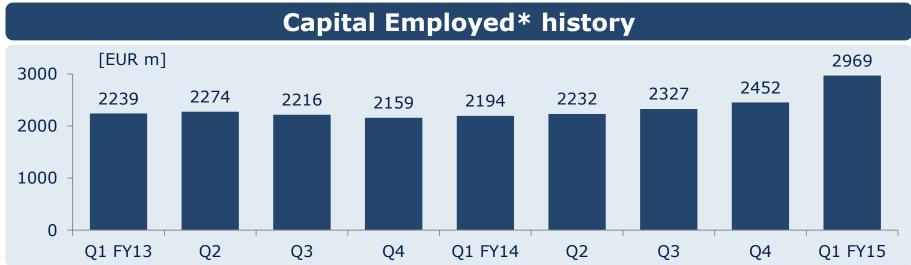


- Gross cash and Net cash negatively affected in the amount of EUR 343m in Q1 FY15 by:
  - a) payment of EUR 83m due to the EU antitrust fine, and
  - b) EUR 260m for the partial settlement with the Qimonda insolvency administrator



## Target: 'RoCE Above WACC' Over the Cycle





<sup>\*</sup> For definition please see page 26.

#### Notes



#### Investments =

'Purchase of property, plant and equipment'

+ 'Purchase of intangible assets and other assets' incl. capitalization of R&D expenses

#### Capital Employed =

'Total assets'

- 'Cash and cash equivalents'
- 'Financial investments'
- 'Assets classified as held for sale'
- ('Total Current liabilities'
  - 'Short-term debt and current maturities of long-term debt'
  - 'Liabilities classified as held for sale')

#### RoCE =

NOPAT / Capital Employed = ('Income from continuing operations'

- 'financial income'
- 'financial expense')

/ Capital Employed

Please note:

All positions in ' ' refer to the respective accounting position and therefore should be applied with the positive or negative sign used in the relevant accounting table.

#### **Working Capital =**

('Total current assets'

- 'Cash and cash equivalents'
- 'Financial investment'
- 'Assets classified as held for sale')
- ('Total current liabilities'
  - 'Short term debt and current maturities of long-term debt'
  - 'Liabilities classified as held for sale')

```
DOI (days of inventory; quarter-to-date) =
  ('Net Inventories' / 'Cost of goods sold') * 90
```

**DSO** (days sales outstanding; quarter-to-date) = ('Trade receivables' / 'revenue') \* 90

```
DPO (days payables outstanding; quarter-to-date) =
  ('Trade payables' / ['Cost of goods sold' + 'Purchase of property, plant and equipment']) * 90
```

# Infineon is a Long-standing Member of Europe's Leading Sustainability Indices



#### Infineon's most recent achievements

MEMBER OF

## Dow Jones Sustainability Indices

In Collaboration with RobecoSAM (

- January 2015: Infineon is listed in the Sustainability Yearbook for the fifth consecutive year and, according to RobecoSAM, among the top 15% most sustainable companies worldwide.
- 11 September 2014: Infineon was listed in the Dow Jones Sustainability Index for the fifth consecutive year.

September 2014: Infineon was listed in the STOXX® Global ESG Leaders Indices, which serves as an



indicator of the quality of Infineon's performance in the governance, social and environmental areas (ESG).



Infineon was added to the FTSE4Good Index Series in 2001 and has been confirmed as a member since then.



## Financial Calendar

Date	Location	Event
12 Feb 2015	Munich	Annual General Meeting
05 May 2015*		Q2 FY15 Results
02 Jun 2015	Zurich	DZ Bank Sustainability Conference
30 Jul 2015*		Q3 FY15 Results
22 Sep 2015	Munich	Baader Investment Conference
23 Sep 2015	Munich	Berenberg Bank and Goldman Sachs German Corporate Conference
11 - 13 Nov 2015	Barcelona	Morgan Stanley TMT Conference
26 Nov 2015*		Q4 FY15 and FY 2015 Results
30 Nov – 03 Dec 2015	Scottsdale, AZ	Credit Suisse TMT Conference

<sup>\*</sup> preliminary



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