Investor and Analyst Call

17 September 2014



Jochen Hanebeck Division President Automotive (ATV)





- ATV Segment Overview
- Market Growth Drivers
- High-growth Applications and Infineon's Offering
- Impact of International Rectifier Acquisition
- Summary
- Glossary

What Has Changed Since Last Investor Call in September 2013?



FY 2014

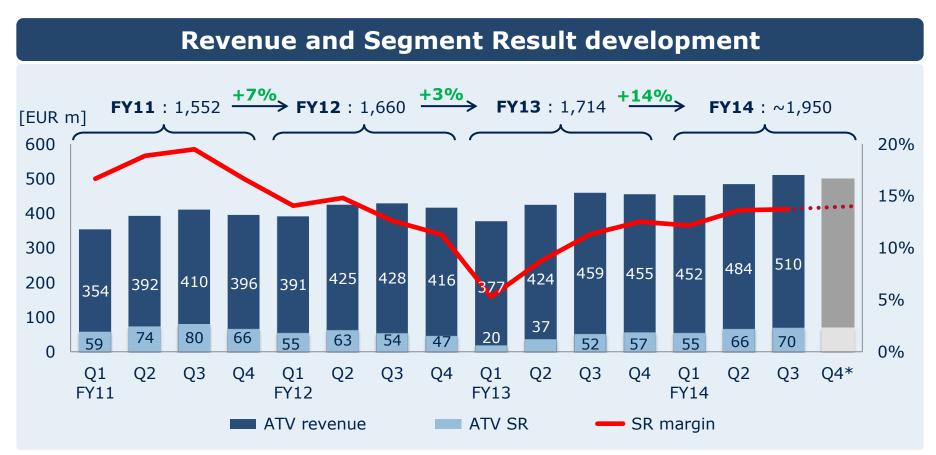
- Market share increase CY2013 continued: +0.5 percentage points to 9.6%
- Solid market growth drives more than EUR 500m of quarterly turnover with margin improvement
- Continued efforts for further CO₂ reduction led to strong growth in e. g. Electric Power Steering (EPS) and Brush-Less-DC motors
- Strong growth in comfort features
- Strong traction with RADAR in ADAS/safety applications

Expectations

- Continued demand on high level, driven by unit car production in US, China and Europe
- Growing importance of electrification of drivetrain (CO₂: ICE, EV/HEV)
- Continued democratization of safety, ADAS and comfort features in new car models drive semiconductor content further
- In case of successful acquisition of International Rectifier additional revenue in ATV of ~\$150m p.a.



Automotive (ATV) at a Glance



^{*} Based on Q4 guidance, as of 30 July 2014.

Annual revenue growth driven by strong demand for CO₂ reduction solutions and in general high proportion of optional features. Demand especially strong in US and China.

Top Customers and Distributors; Revenue Split by Region



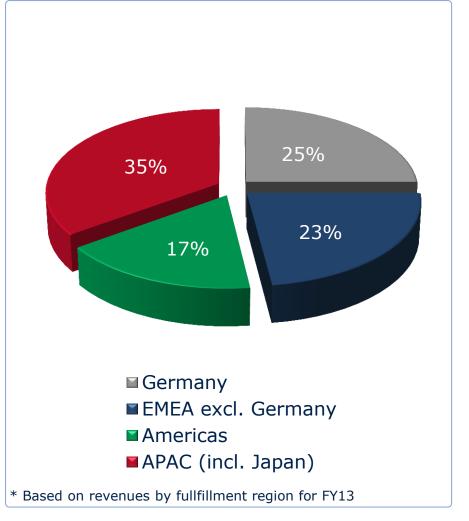
Top customers



Top distributors



Revenue split by region*



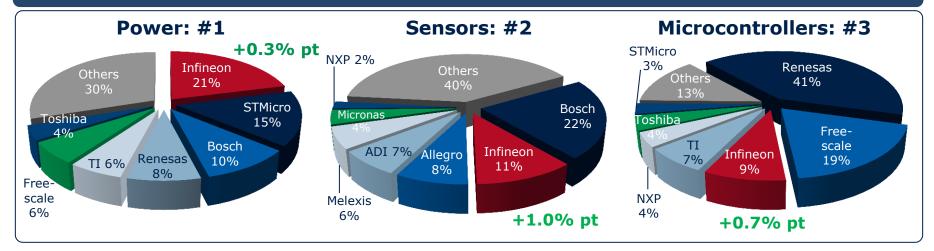
Infineon is the global #2, #1 in Europe and Korea, #3 in Japan and #5 in China



Global market shares (market: \$25.1bn; +5.1%)

	3	2013	Delta	2012
1	Renesas	13.3%	-0.9%	14.2%
2	Infineon	9.6%	+0.5%	9.1%
3	STM	7.9%	+/-0%	7.9%
4	Freescale	7.4%	+0.4%	7.0%
5	NXP	6.5%	+0.2%	6.3%

Market shares by product category

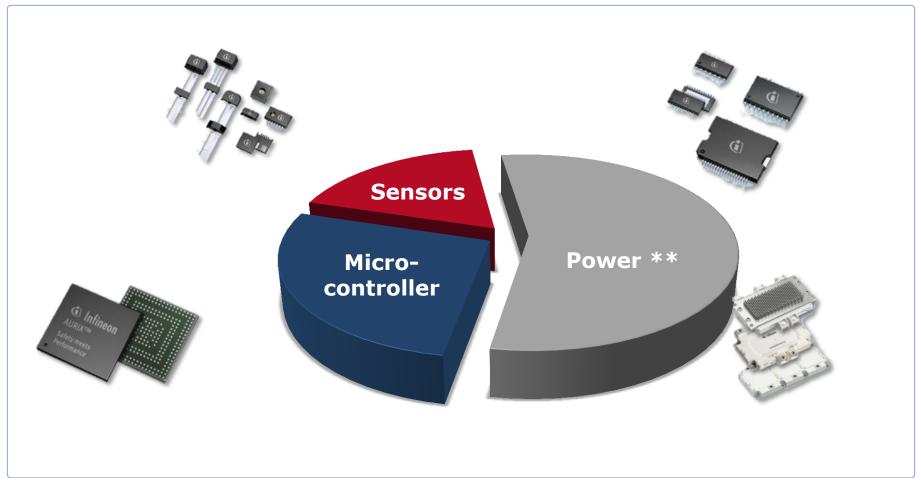


Source: Strategy Analytics, April 2014

ATV Offers a Complete Product Portfolio: Sensors, MCU and Power



Revenue split* by product category



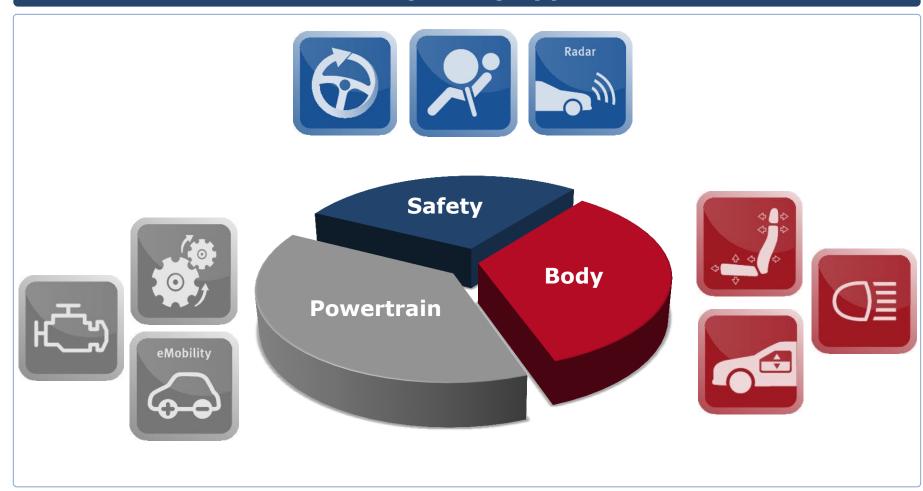
^{*} Based on revenues from FY13.

^{**} Power semiconductors include discretes, power ICs and power modules.

ATV Focuses on Powertrain, Safety and Body Applications



Revenue split* by application



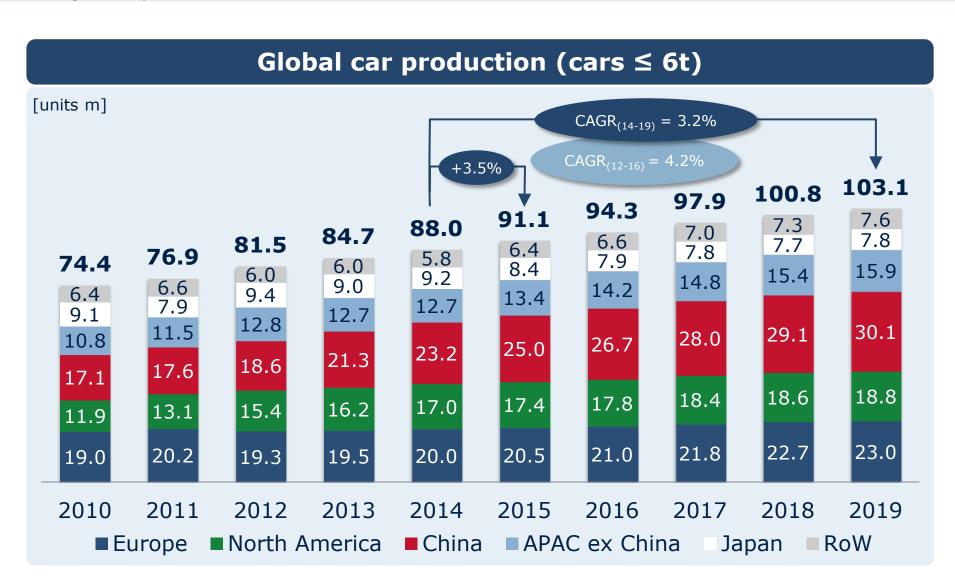
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China and Asia-Pacific to Account for Majority of Car Production Growth





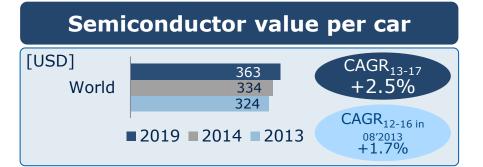
Source: IHS Inc., August 2014

Market Growth Fuelled by Car Production Growth and Increasing Number of Features

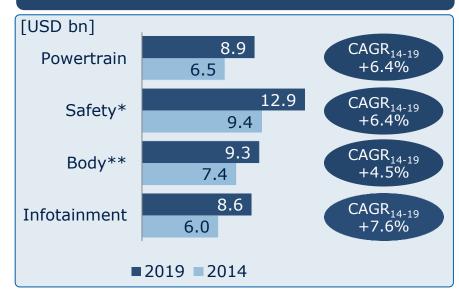








Semiconductor market by segment



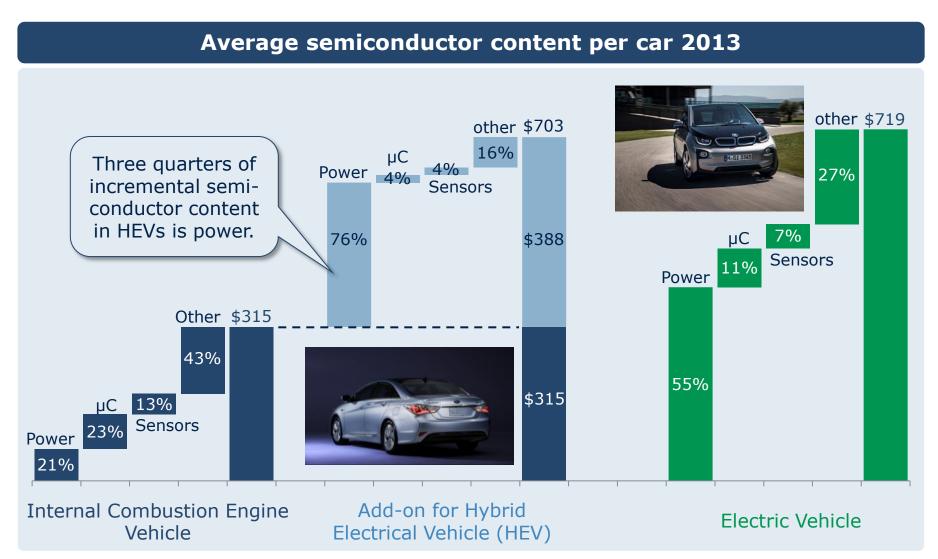
Source: Strategy Analytics, July 2014

^{*} Safety = "Safety" + "Chassis" according to SA definition.

^{**}Body = "Body" + "Security" according to SA definition.

Semi Content of EV/HEV Vehicles Falls Right Into Infineon's Core Competence





Source: Strategy Analytics, "Automotive Semiconductor Demand Forecast 2012 - 2021", May 2014

Wide Adoption of CO2 Reduction, ADAS and Premium Features Drive ATV's Growth



Vehicle production

Semiconductor content per car

CO₂ reduction

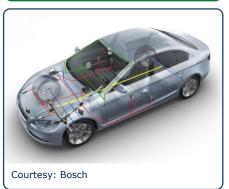
ADAS

Comfort, Premium









~4% p.a.

2 – 4% p.a.

ATV:

~8% p.a.

Sources: IHS Inc., Strategy Analytics, Infineon

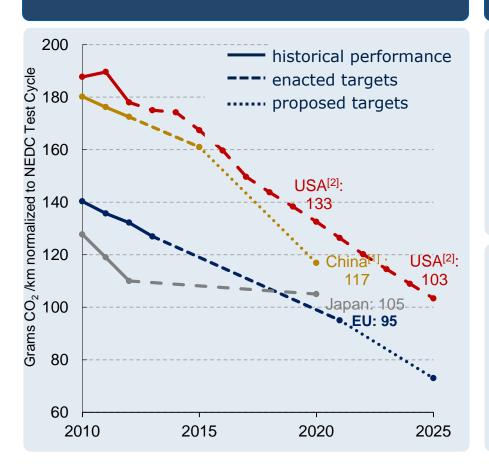


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Semiconductors Are Indispensable in Reaching CO₂ Emissions Targets



Historical national fleet emissions performance and future targets



Two main trends drive reaching the CO₂ emission goals – enabled by semiconductors

Higher efficiency of the 'classic' ICE:



- EPS
- TPMS
- Start-stop
- Dual Clutch
- Alternator

Electrification of the Drivetrain:



- Main Inverter
- Auxiliary Inverter
- Onboard Charger
- Battery Management

Source: The International Council for Clean Transportation

Further CO₂ Reduction Possible Through Dual Clutch Automatic Transmission

28%



Penetration rate, semi content and CO₂ savings of dual clutch application in European cars



Penetration 2020 rate in EU:

EU: 2010 5%

Semi content per system: \$16. CO₂ savings: 4 g/km.

Infineon's system offering

Estimated dual clutch content:







Microcontrollers

Solenoid Control ICs Bridge Drivers



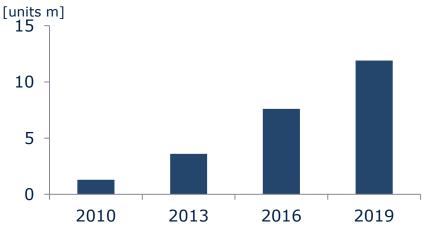




MOSFETS

Voltage Regulators Transceivers

Forecast for dual clutch



Source: Strategy Analytics, 2014

Comments

- Market leading position since market introduction in 2000's
- Complete product portfolio including high-temperature solutions for hydraulic and electromechanical actuation

CO₂ Reduction Through Innovation in Established High Volume Markets: Alternator



CO₂ Reduction Potential



High-efficiency diode has ~ 30% less losses enabling up to 3% better system efficiency:

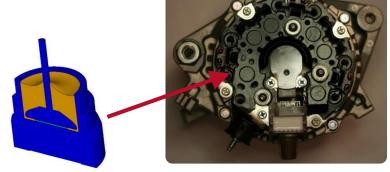
- i.e. -15...20W system loss
- i.e. -0.5g CO₂/km

Comments

- Infineon addresses market with a superior technology
- The biggest alternator manufacturers in the world are enthusiastic about this innovation

Infineon's Innovation



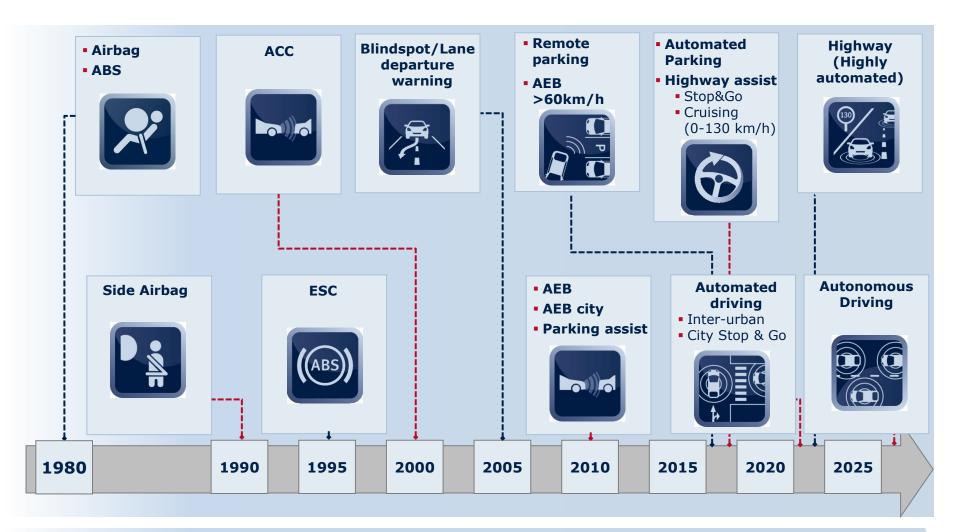


Alternator

Up to 12 conventional rectifier diodes are being replaced by Infineon's High-Efficiency Diode.

Safety Evolvement towards Automated and Autonomous Driving





Increasing degree of automation

Product to system: Complete System Solution for Radar



Market trends

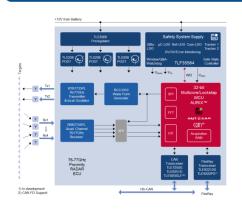






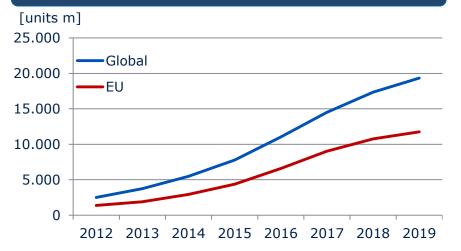
Euro NCAP 5-star rating will require Autonomous Emergency Braking for pedestrian, city and inter-urban safety systems.

Infineon's offering



Infineon System Solution for 77 GHz Radar

Forecast for distance warning systems



Source: Strategy Analytics, 2014; incl. 24/77 GHz radar, camera, and LIDAR

Comments

Design wins in Europe, Asia and US incorporating complete chipset (Microcontroller, High Frequency Transceiver, Communication and Power Supply Devices) confirm Infineon's leading position in Driver Assistant Products.

ADAS functions represent high growth opportunities



Emerging vehicle trends

Accident avoidance

Autonomous driving

Cyber-networked car



Key dependability needs

Reliability

High Availability

Functional Safety (ISO26262)

Cyber security

Infineon's solutions

Safe Sensing

 Dual sensor package available for iAMR and iGMR angle and linear Hall sensors enables high safety in power steering

Safe Computing

- AURIXTM µC ISO26262 compliant, safe computation and diagnosis capability
- Safe data acquisition.
 Redundant and diverse
 I/O modules

Safe Actuation

■ 3-phase Bridge Driver
IC enables safety
barrier between µC and
high power supply →
Freedom from
interference

Safe Power Supply

Hypersonic: safe system shut down in critical cases

Optimized, High Performance MCUs for 10 Target Applications in 3 Segments



AUTOMOTIVE Powertrain with AURIX™ /AURIX™ PLUS

Engine Mgmt

Transmission







AUTOMOTIVE Safety with AURIX™ /AURIX™ PLUS

Classic Safety





















Factory Automation

Building Automation

Transportation

INDUSTRIAL with XMC Family/DAVE™

Power & Energy

Home & **Professional**



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Infineon ATV and International Rectifier Automotive: Multiple Strategic Benefits



Adding to scope

- Complementing the product portfolio
- Broadening of application understanding

Adding to scale

- Adding automotive revenue (~\$150m p.a.)
- Manufacturing synergies

Adding technology

Low-end high-voltage driver ICs





Automotive package portfolio extension

Adding market presence

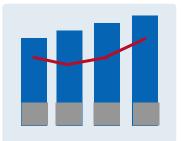
- Improved regional footprint especially in the US
- Strengthening access to small customers



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Summary





Automotive commitment:

- #2 in Automotive globally first time #3 in Japan
- Consistent revenue growth and profitability since the 1990s



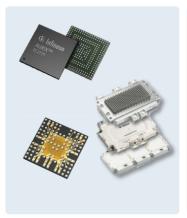






Growth drivers:

- Compound annual car production growth of ~4%
- Compound annual semiconductor content growth of 2%-4%
- CO2 reduction, Advanced Safety and Comfort



Differentiators:

- Innovative products and technologies for e.g. electric motor drives, efficient alternators, xEV and ADAS based on Product to System approach
- Application-optimized automotive and industrial MCUs
- System know-how, quality excellence and a broad customer base



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Glossary

ABS Anti-lock braking system

ACC Adaptive Cruise Control

AEB Autonomous Emergency Braking

ADAS Advanced driver assistance systems

ATV Automotive segment

CAGR Compound annual growth rate

DC/DC Direct current/Direct current converter

ECU Electronic control unit

EMS Engine management system

EPS Electric power steering

ESC Electronic stability control

EV Electric vehicle

HEV Hybrid electric vehicle

IC Integrated circuit

ICE Internal combustion engine

ROW Rest of world

TPMS Tire-pressure monitoring system

Disclaimer:

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These statements are based on assumptions and projections resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected.

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ENERGY EFFICIENCY MOBILITY SECURITY

Innovative semiconductor solutions for energy efficiency, mobility and security.





