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Never stop thinking.



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# Agenda

- Quarterly Update & Financials
- Memory Products MP
- Communication COM
- Automotive, Industrial & Multimarket AIM
- Outlook



### Market Environment and Results Review of F3Q

### **IFX Group**

- Stable revenues compared to F2Q with increased memory sales
- Significant ASP-decline in memory market of approx. 30%
- Rapid decline of market demand in chip card and security IC area
- EBIT loss increased to EUR 234 m incl. EUR 81 m one-off charges

#### MP

# - Higher revenues and strong FLC reduction due to 45 % bit-shipment growth based on bit-production growth of ~15 % and inventory decrease by ~2 weeks

- EBIT decline due to ASP decline and rampup costs for 300 mm fab in Richmond/VA

#### COM

- Revenues decreased slightly due to pricing pressure and further decline in demand from baseband customers
- Significant improvement of EBIT because of reduction of idle capacity costs, lower inventory charges, and lower R&D costs

#### AIM

- Slightly lower revenues due to higher than expected pricing pressure in chip card and security business
- Sales to automotive & industrial industry increased slightly
- Lower EBIT due to very strong pricing pressure at card ICs

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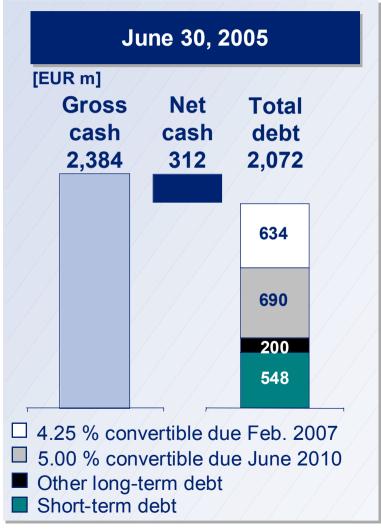
# Results for Q3 vs. Q2 of FY05

[EUR m]	Q2 FY05	Q3 FY05	Change
Net sales Growth	1,606	1,606	
Gross margin	27 %	16 %	
R&D expenses in % of sales	<b>354</b> 22 %	<b>320</b> 20 %	-34
SG&A expenses in % of sales	<b>164</b> 10 %	<b>157</b> 10 %	-7
EBIT	-117	-234	-117
EBIT excl. reorganization charges in % of sales	-43 -3 %	-153 -10 %	-110



## Maintaining a Solid Financial Cash Position





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# Continuing IFX's Commitment to Restructuring and Focusing on Core Activities

In addition to the earlier sale this year of assets of the fiber optic group, optical networking group, the venture group and the planned closure of the Munich fab:

- Fiber-to-the-home optical component activities (BIDI) now sold to Taiwan-based EZconn
- Corporate Research to be integrated in BGs
- eupec GmbH to be integrated into IFX AG (maintaining products & brand within AIM BG)
- Wearable electronics and RFID software activities spun off by MBO



# Infineon's Business Groups

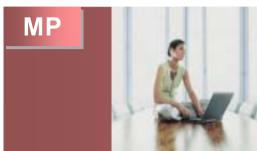


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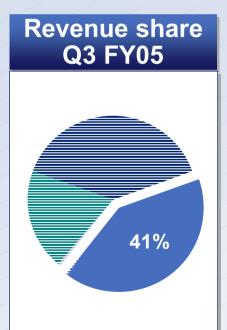


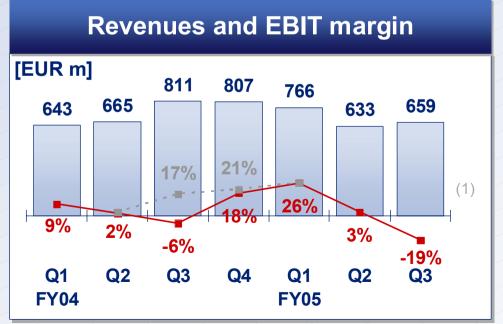
## **BG Memory Products**

# Leader in 300 mm DRAM Manufacturing



Computing – DT, NB, WS, Server
Graphics – Graphic & gaming applications
Consumer & Mobile – Low power appls
Aeneon – Modules for white box markets
Flash – NAND-compatible NVMs





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(1) Excluding antitrust-related charges.

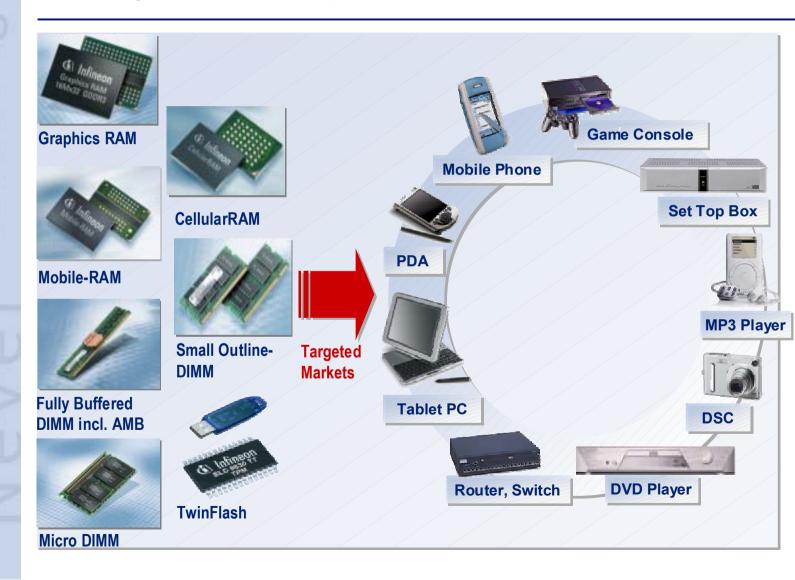


# MP – Recent Business Highlights

- Started 90 nm production commercially with 512M DDR and DDR2 in volume
- Increased share of <u>specialty DRAMs</u>
   e.g. for infrastructure and graphics applications
- Sampling customized <u>8GB DDR2-400</u> tall registered DIMMs
- First to provide <u>DDR3 samples</u> with full interface functionality
- IDF news: 1<sup>st</sup> company to offer complete <u>in-house</u> <u>solution for next generation server modules</u> (FB-DIMMs - Fully Buffered Dual-In-line Memory Modules - <u>with</u> an AMB chip <u>plus</u> heat spreader)



# Shifting Memory Portfolio to Higher Margin Products With a Strong Focus on Graphics



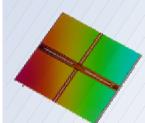
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# 90 nm Trench Technology Developed and Ramping

### **Highlights**

- >30 % more chips vs. 110 nm
- 512M DDR with die size of <65 mm²
  is smallest in volume production
   → 1000+ chips per 300 mm wafer</li>
- App. 5 % of DRAM capacity converted already



First: 512M DDR

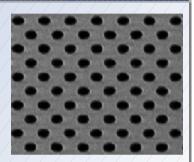
**Now: 512M DDR2** 

### **Product portfolio**

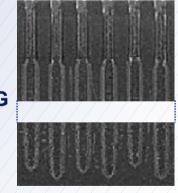
- 512M DDR2 qualified in July 2005
- Standard 256M and 1G DDR2 as well as specialty DRAMs in 2006

### **Key innovations**

Checkerboard cell layout



Bottle shaped trench with HSG

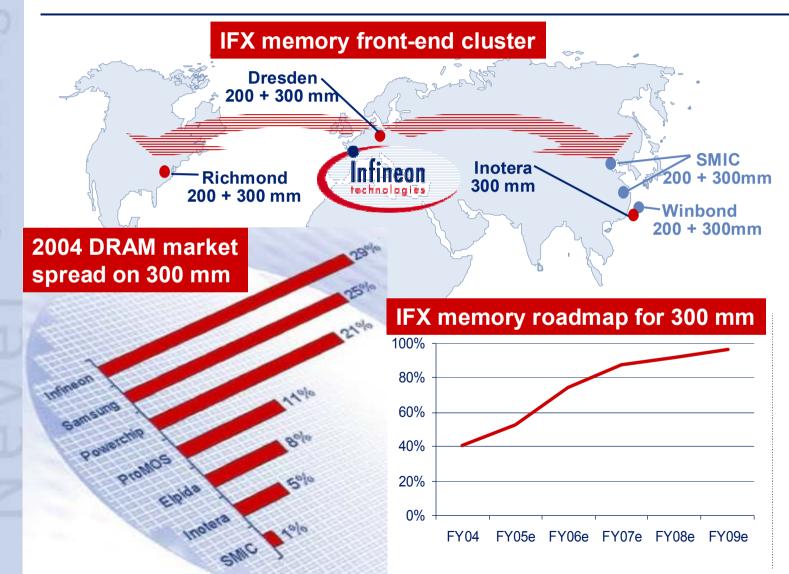


- High-density arrangement of DRAM memory cells
- Storage capacitors with highest capacitance in industry at 90 nm

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# More than 50% of Capacity Transitioned to 300 mm – Focus Now on Conversion to 90 nm



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# Infineon MP F4Q Outlook as of July 26th

### **Memory Market**

- Demand estimated to pick up based on further increase in content per system and current overall low price level for DRAMs
- Only moderate growth of supply expected due to shift of capacities from DRAM to flash by some competitors
- Infineon anticipates a rather balanced demand and supply environment in the market, facilitating price stability during the quarter

### **BG Memory Products**

- Infineon is confident that both, a further market growth and a stable price environment, combined with further operational improvements, will help to substantially reduce our losses in the current quarter
- Expecting bit-production to increase by ~15 % based on additional shipments from Inotera, foundry partners and ramp of Richmond 300
- Bit-shipments are estimated to increase above market average
- Continue focusing on expansion of portfolio with higher margin products and increasing share of 512M and DDR2 products



### **BG** Communication

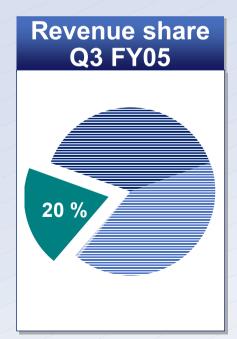
### Driving Convergence of Technologies and Applications

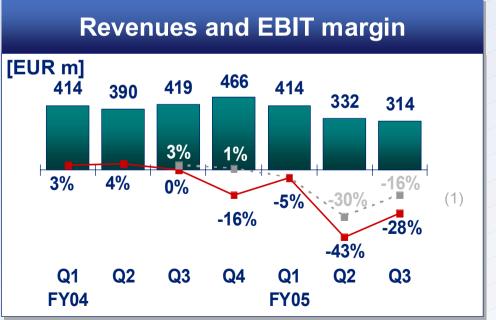


**Broadband Access** – Access and CPE **RF Connectivity** – RF Engine, RF Power,

Tuner System, Short Range Wireless **Mobile Phones** – Entry Phone, Feature

Phone, Platform Design, Software





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(1) Excl. acquisition related expenses and net charges resulting primarily from reorganization measures.

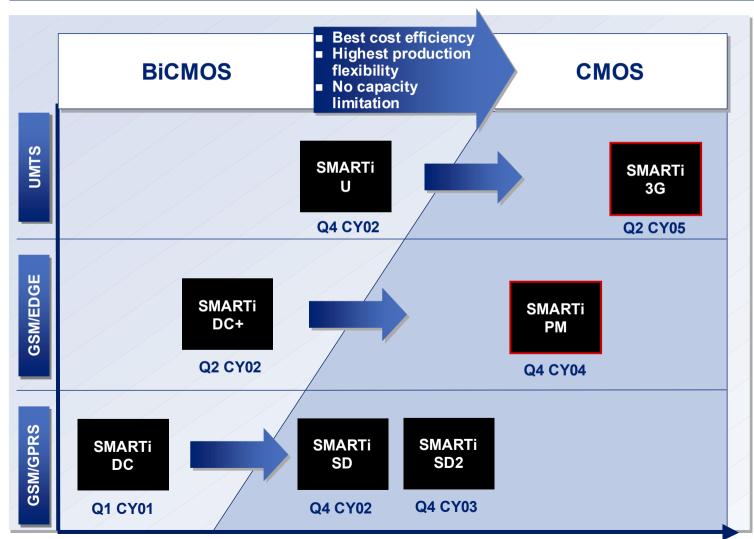


# COM – Recent Business Highlights

- MP-E GPRS/EDGE → one of smallest multimedia phone platform incl. all HW/SW components required for highperformance and advanced multimedia functionality; true 3-chip solution consists of multimedia baseband, power management unit and CMOS RF chip
- Panasonic/PMC → uses MP1-G multimedia platform now for GSM/GPRS phones; 3-band functionality and camera support, polyphonic-ring tones, color displays and Java capability
- SMARTi 3G → world's first CMOS RF transceiver chip for UMTS applications; single-chip for 6-band solution makes UMTS phones usable worldwide; various design wins already
- VINAX → industry's first fully standard-compliant VDSL2 end-to-end solution; established leading position with regard to Triple Play services



# RF CMOS – EDGE & 3G Transceivers Already Sampling, Providing Basis for Low-cost GSM/UMTS Single-chip

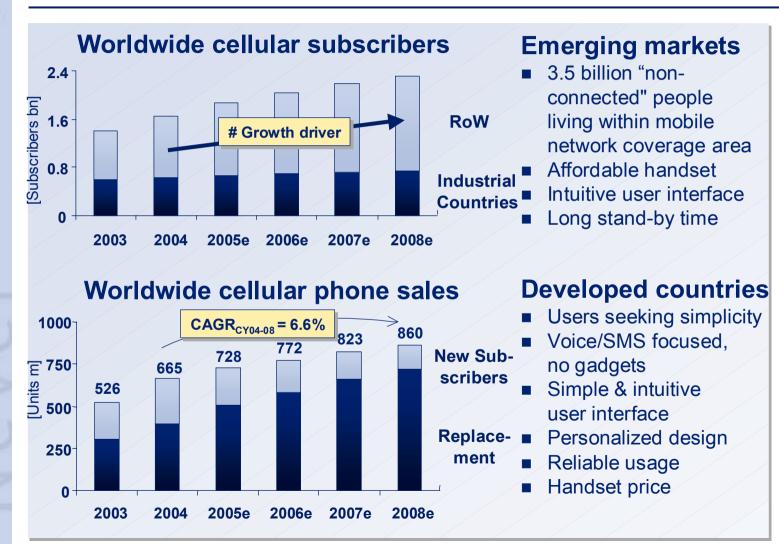


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Dates refer to first customer samples available



# Wireless – Emerging Markets Remain Unit-growth Driver, Replacement Sales Shift Towards Feature Phones



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Sources: Infineon (2005), Gartner (Jan 2005), Strategy Analytics (Dec 2004)



# IFX Introduced Worldwide First Single-chip RF/Baseband to Target Ultra Low Cost Market

# Long-term experience

#### **RF CMOS transceiver**

- In volume production
- 130 nm CMOS
- Single-chip digital RF solution

#### **Baseband**

- In volume production
- 130 nm CMOS
- Integrates:
  - Digital baseband
  - Mixed signal
  - SRAM



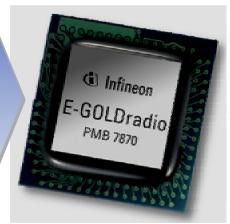
# Volume-ramp in 2005

Single-chip CMOS RF and baseband

### Monolithic integration

- 30% lower BOM
- 30% smaller footprint
- Less complexity





### **Supports:**

- Up to GPRS CI. 12
- 1.3 MPix camera
- Dual color display
- MP3 playback

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# Infineon's Ultra Low-cost Solution Featuring RF/BB Single-chip Already Sampling to Customers



Sample of singlechip based ultra low-cost platform



USD <35

Phone production cost

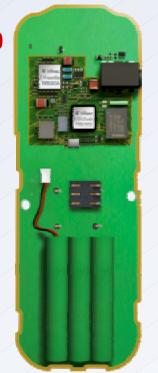
USD <20

IFX with highest level of hardware integration

28cm<sup>2</sup> 200 6 Doublesided Assembled PCB area
# of components
# of PCB layers
PCB mounting

9cm<sup>2</sup> 100 4 Single-

sided



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# Infineon Features Advanced Platform Applications

### **Applications**

### Smart phone K2 platform

Open O/S



### Multimedia phone MP-E/EU platform



# Feature phone (low-end) MP1-G platform

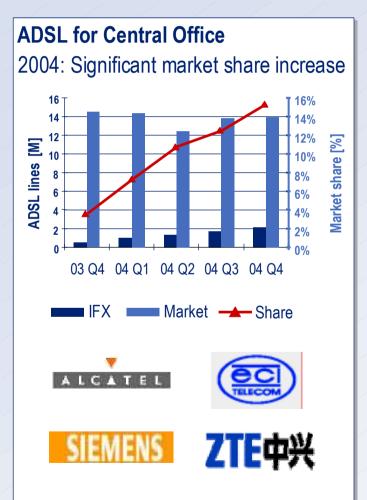


#### **Product features**

- Video conferencing and video streaming
- Video recording with preview
- High-speed browsing
- 3D sound and 3D gaming
- Advanced J2ME features
- UMTS reception diversity
- 2 MPix still picture camera
- Video playback and recording
- Video streaming without companion
- MPEG4, H.263, MP3, AAC++
- Voice recording and recognition
- VGA camera module
- Polyphone ringer: up to 40 voices
- Video: MPEG-4/H.263 play/record
- Codecs: FR / HR / EFR / NB-AMR
- Connectivity: IrDA, USB 2.0, Bluetooth



# Wireline – Strong Positioning in Access Growth Markets



#### **ADSL2+ for Cust. Prem. Equipment**

- End-to-end strategy
- 2004: Successful market entry for ADSL2+ deployments (ADMtek)

### High growth in T/E business

- No. 1 in T/E with 27% market share
- In 2004, IFX enjoyed further growth due to 3G infrastructure build-up

### Leading solutions for VoIP

- "VINETIC" for VoIP CPE and line cards
- "INCA IP" as VoIP telephone solution





**VOIP Phone** 

**VOIP/POTS Line Card** 

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# Taking the lead in VDSL2 deployment

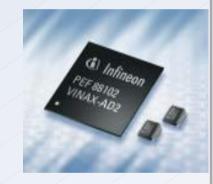


### **Early availability**

- VINAX: 1st fully standard compliant VDSL2 chip solution
- IFX: Sole company meeting all regional requirements

# Experience

- More than 4 million VDSL1 lines powered by Infineon chip solutions
- Fully ADSL backwards compatible



# **✓ Complete solution**

Both Central Office and CPE solution





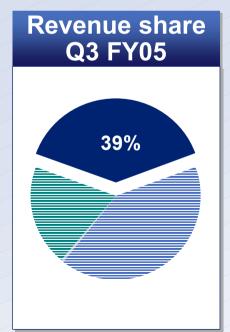
# Infineon COM F4Q Outlook as of July 26th

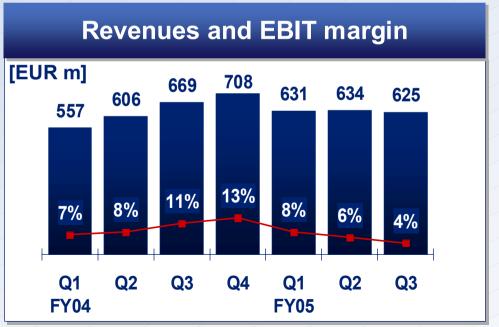
- Expecting revenues to remain stable or increase slightly sequentially
- Anticipating EBIT to remain stable or improve slightly compared to 3rd quarter EBIT (excluding impairment charges)
- Projecting profitable wireline business by end-CY 2005



# **BG Automotive, Industrial & Multimarket**#2 in Car Electronics, #1 in Power ICs, #1 in Card ICs









# AIM – Recent Business Highlights

### Automotive

Increased market share in car electronics from 8.7 %
 in CY03 to 9.1 % in CY04 (Source: Strategy Analytics, June 2005)

### Chip Card & Security ICs

 IFX to supply secure chips and package solution for <u>German e-Passport</u>



### Asic & Design Solutions

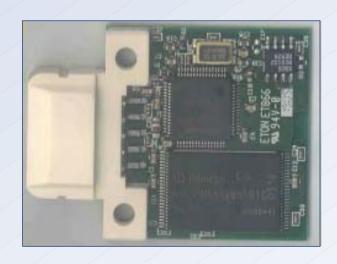
- Agreement with a leading <u>HDD</u> manufacturer to develop a product for fast-growing <u>mobile applications</u> <u>market</u>
- Supplier of key components for Microsoft's Xbox 360™



# AIM – A Strategic Supplier to the Microsoft Xbox 360

Key components for the games console:

- A removable solid-state memory unit
- An advanced security chip
- Wireless game pad controller









# A broad and leading supplier to the automotive industry

### Outstanding performance: #1 in Europe, #2 worldwide, #3 in U.S.

- √ Strong development in Europe
- ✓ Improved in NAFTA & Japan

Market 2004: USD 15 bn

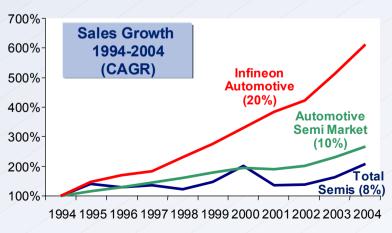
#### Freescale 12.0% Infineon Others 9.1% 33.8% STM 8.3% Fujitsu 2.2% Renesas 7.0% Τŀ 3.4% **NEC** 6.2% **Bosch** Toshiba **Philips** 5.9% 6.1% 6.0%

#### **IFX** products

- Sensors
- Microcontrollers Safety
- Power devices
- Wireless chipsets
- Discretes

#### **Key applications**

- Powertrain
- Safety management
- Body & convenience
- Infotainment



Source: (Market data) Strategy Analytics





### IFX is Worldwide #1 in Power ICs and #4 in Industrial Applications

Industrial semiconductor market						
2003 Rank	2004 Rank	Company Name	2004 Revenue			
1	1	Renesas Technology	1.700			
2	2	Intel	1.497			
3	3	STMicroelectronics	1.371			
8 -	4	Infineon Technologies	914			
5	5	Analog Devices	818			

### **Power semiconductor market**

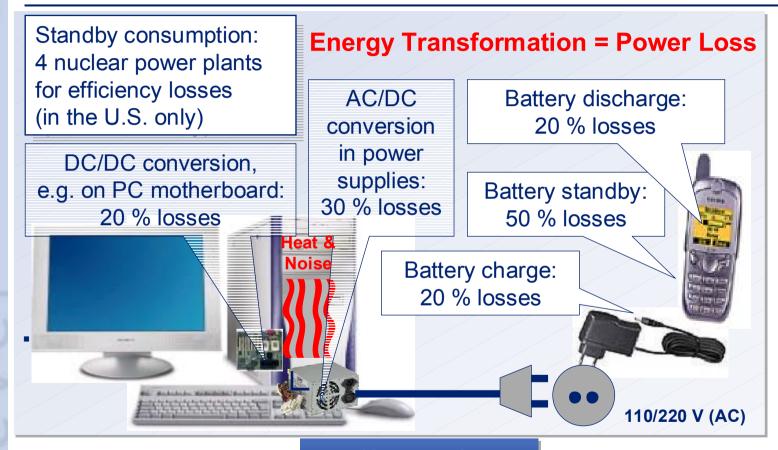
Rank 2003	Rank 2001	Supplier	2003	2001	Change
1 🕇	4	Infineon*	8,1%	6,6%	1,5%
2	2	IR /	8,0%	7,6%	0,4%
3	6	STM	7,9%	6,3%	1,6%
4	/ 3/	Fairchild	7,4%	6,7%	0,7%
5	/1 /	Toshiba	7,2%	8,6%	-1,4%

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Sources: (top) iSuppli, March 2004; (bottom) IMS Research, June 2004



# Complete Coverage of DC/DC and AC/DC Applications



# Power management market CAGR is projected at 13 %

(\$33bn in `09 from \$16bn in `04)

### Key trends

#### DC/DC

Cost/footprint reduction per ampere

#### AC/DC

Miniaturization & Higher switching frequencies



# **Chip Card and Security ICs**

### Commanding Position Despite Difficult Environment

### Addressing broad application base with ~40 % market share











### Ongoing productivity measures in order to regain profitability

- Volume roll-out of 130 nm process
- Focus on new 32-bit emerging applications
- Accelerated shift to MicroSlim technology
- Shift to Flip-Chip-on-Substrate (FCOS) packaging



# Infineon AIM F4Q Outlook as of July 26th

- Estimating revenues and EBIT to remain stable sequentially
- Awaiting benefits from seasonal strength in auto and industrial
- Continued pricing pressure in chip card & security IC markets
- Continued focus on productivity improvements
- Planned phase-out of production in Munich and start-up costs for new site in Malaysia to negatively impact EBIT through end-CY06



### Agenda

- Quarterly Update & Financials
- Automotive, Industrial & Multimarket
- Communication
- Memory Products
- Outlook



# Infineon Group's F4Q Outlook as of July 26th

- Revenues and EBIT: expect firm improvement sequentially
- R&D and SG&A: should remain roughly at a similar level
- Capex: expected range for FY05 is EUR 1.3-1.4 bn
- **Depreciation:** expected FY05 range approx. EUR 1.3-1.4 bn
- <u>FY06</u>: Capex & Depreciation ranges not expected to increase
- One-off charges: substantially lower, range of EUR 20-40 mn
- Pay back of EUR 450 m credit facility from available funds





Never