

COMPANY PROFILE

HENSOLDT is a German champion in the defence industry with a leading market position in Europe and a global reach. Headquartered in Taufkirchen near Munich/Germany, the company develops sensor solutions for defence and security applications. As a technology leader, HENSOLDT also continuously expands its Cyber portfolio and develops new products to combat a wide range of threats based on innovative approaches to data management, robotics and cybersecurity.

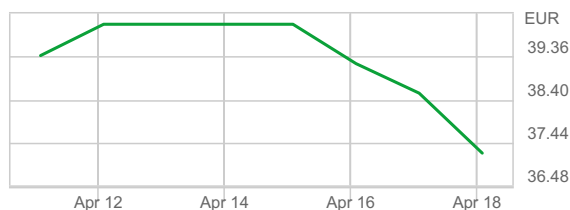
HENSOLDT's main areas of activity include intelligence and reconnaissance sensors, solutions for controlling the electromagnetic spectrum and mission avionics systems. The company combines various mission-critical sensor technologies to create package solutions that allow detection capabilities to be substantially improved through sensor and data fusion. In this way, HENSOLDT helps to avert threats to armed forces and society.

In particular, HENSOLDT focuses on key technologies as defined by the German government in the categories of sensor technology and controlling the electromagnetic spectrum. The company drives their development in its competence centres at its main sites in Germany, France, the UK and South Africa.

We categorise our technology and products into four divisions: (i) Radar, IFF & COMMS, (ii) Spectrum Dominance & Airborne Solutions, (iii) Customer Solutions and (iv) Optronics and operate in the domains air, land, sea, and security.

HENSOLDT combines a resilient, customer-centric business model based on platform-independent solutions with attractive margins and promising value growth.

SHARE CHART



Volume ■ Quotes increased ■ Quotes decreased



SHAREHOLDER STRUCTURE

25.1%	Federal Republic of Germany
22.8%	Leonardo S.p.A.
52.1%	Free Float

MANAGEMENT BOARD



Oliver Dörre
CEO



Christian Ladurner
CFO



Celia Pelaz
CSIO



Dr. Lars Immisch
CHRO

SUPERVISORY BOARD

- | | |
|----------------------|-----------------------|
| › Reiner Winkler | › Armin Maier-Junker* |
| › Dr. Jürgen Bestle* | › Jürgen Bühl* |
| › Letizia Colucci | › Marco R. Fuchs |
| › Achim Gruber* | › Ingrid Jägering |
| › Marion Koch* | › Giuseppe Panizzardi |
| › Julia Wahl* | › Hiltrud Werner |

*: Employee representative

STOCK FUNDAMENTALS

ISIN	DE000HAG0005
WKN	HAG000
Reuters Code	MUL
Branch	Aerospace & Defense
Index	MDAX, Tecdex, Prime Standard (regulated market)
Segment	Prime Standard
Last Dividend	0.30 EUR (for 2022)
No. of shares	115.500.000
Market Cap	EUR 4.30 bn
52 week high	44.58 EUR
52 week low	23.34 EUR
Stock exchanges	Frankfurt Stock Exchange

FINANCIAL CALENDAR

May 07, 2024	3M 2024 Quarterly Statement
May 17, 2024	Annual General Meeting
May 22 - May 23, 2024	db Access German Corporate Conference
Jun 06, 2024	Warburg Highlights Conference
Jul 26, 2024	H1 2024 Financial Report
Sep 04, 2024	Commerzbank and ODDO BHF Corporate Conference
Nov 06, 2024	9M 2024 Quarterly Statement

GROUP KEY FIGURES

Key performance indicators	2023	2022	2021	2020
Revenue	1,847	1,707	1,474	1,207
Sensors	1,546	1,404	1,148	924
Radar/IFF/Datalink				396
Spectrum Dominance & Airborne Solutions				253
Customer Services				272
Others / Elim.				3
Optronics	309	310	332	288
Elimination / Transversal / Others	-8	-7	-5	-5
Order Intake ²	2,087	1,993	3,171	2,541
thereof Sensors				2,238
thereof Optronics				308
Order backlog ³	5,530	5,366	5,092	3,424
thereof Sensors				2,825
thereof Optronics				600
Earnings before finance cost and income tax (EBIT)	162	166	126	68
Net profit/loss for the year	56	80	63	-65
Adjusted EBIT ⁴	246	224	199	167
thereof Sensors				120
thereof Optronics				50
Adjusted EBITDA ⁵	329	292	261	219
thereof Sensors				156
thereof Optronics				66
Adjusted pre-tax unlevered Free Cash Flow ⁶	259	219	252	197
Capital expenditure (incl. intangible assets)	115	95	102	97
Research and development costs	30	36	31	25
Employees as of December 31	6,907	6,463	6,316	5,605

¹ 2017: Sum of ten months audited financials post KKR acquisition.

² Order intake is defined as orders where the corresponding selling contract becomes effective and enforceable in accordance with the terms and conditions of the contract.

³ Order backlog is defined as the value of the order book at a respective reporting date by keeping record of customer orders starting from the opening stock and taking into account revenue and adjustments for the respective reporting period, and ending with the final stock.

⁴ Adjusted EBIT is defined as EBIT adjusted for certain non-recurring effects relating to effects on earnings from purchase price allocations, transaction costs, separation costs, and other non-recurring effects.

⁵ Adjusted EBITDA is defined as EBIT adjusted for depreciation and amortization (including non-recurring effects on earnings from purchase price allocations), as well as certain non-recurring effects relating to transaction costs, separation costs, and other non-recurring effects.

⁶ Adjusted Pre-Tax Unlevered Free Cash Flow is defined as the sum of (a) cash flows from operating activities, adjusted for (i) certain non-recurring effects relating to (α) transaction costs, (β) separation costs, and (γ) other non-recurring effects, (ii) interest paid (including, in 2019 and 2020, interest on lease liabilities), (iii) income taxes payments/refunds, (iv) share of profit in entities recognized according to the equity method, as well as (v) disposals of associates, other investments and other noncurrent investments, and (b) cash flows from investing activities, adjusted for (i) proceeds from sale of intangible assets and property, plant and equipment, (ii) acquisition of associates, other investments and non-current investments, (iii) acquisition or subsidiaries net of cash acquired, (iv) disposals of associates, other investments and other non-current investments, as well as (v) other.

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