

## COMPANY PROFILE

HENSOLDT is a German champion in the defence industry with a leading market position in Europe and a global reach. Headquartered in Taufkirchen near Munich/Germany, the company develops sensor solutions for defence and security applications. As a technology leader, HENSOLDT also continuously expands its Cyber portfolio and develops new products to combat a wide range of threats based on innovative approaches to data management, robotics and cybersecurity.

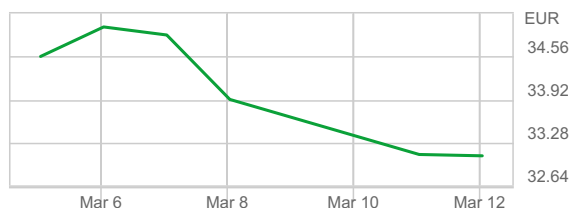
HENSOLDT's main areas of activity include intelligence and reconnaissance sensors, solutions for controlling the electromagnetic spectrum and mission avionics systems. The company combines various mission-critical sensor technologies to create package solutions that allow detection capabilities to be substantially improved through sensor and data fusion. In this way, HENSOLDT helps to avert threats to armed forces and society.

In particular, HENSOLDT focuses on key technologies as defined by the German government in the categories of sensor technology and controlling the electromagnetic spectrum. The company drives their development in its competence centres at its main sites in Germany, France, the UK and South Africa.

We categorise our technology and products into four divisions: (i) Radar, IFF & COMMS, (ii) Spectrum Dominance & Airborne Solutions, (iii) Customer Solutions and (iv) Optronics and operate in the domains air, land, sea, and security.

HENSOLDT combines a resilient, customer-centric business model based on platform-independent solutions with attractive margins and promising value growth.

## SHARE CHART



## SHAREHOLDER STRUCTURE

25.1%	Federal Republic of Germany
22.8%	Leonardo S.p.A.
52.1%	Free Float

## MANAGEMENT BOARD



**Thomas Müller**  
CEO



**Oliver Dörre**  
Designated CEO



**Christian Ladurner**  
CFO



**Celia Pelaz**  
CSIO



**Dr. Lars Immisch**  
CHRO

## SUPERVISORY BOARD

› Reiner Winkler	› Armin Maier-Junker*
› Dr. Jürgen Bestle*	› Jürgen Bühl*
› Letizia Colucci	› Marco R. Fuchs
› Achim Gruber*	› Ingrid Jägering
› Marion Koch*	› Giuseppe Panizzardi
› Julia Wahl*	› Hiltrud Werner

\*: Employee representative

## STOCK FUNDAMENTALS

ISIN	DE000HAG0005
WKN	HAG000
Reuters Code	MUL
Branch	Aerospace & Defense
Index	MDAX, Tecdex, Prime Standard (regulated market)
Segment	Prime Standard
Last Dividend	0.30 EUR (for 2022)
No. of shares	115.500.000
Market Cap	EUR 3.82 bn
52 week high	37.54 EUR
52 week low	23.34 EUR
Stock exchanges	Frankfurt Stock Exchange

## FINANCIAL CALENDAR

<b>Mar 19, 2024</b>	Bank of America Global Industrials Conference
<b>Mar 22, 2024</b>	Audited Financial Report 2023
<b>Mar 26, 2024</b>	Kepler Cheuvreux Defence Conference
<b>May 07, 2024</b>	3M 2024 Quarterly Statement
<b>May 17, 2024</b>	Annual General Meeting
<b>May 22 - May 23, 2024</b>	db Access German Corporate Conference
<b>Jun 06, 2024</b>	Warburg Highlights Conference
<b>Jul 26, 2024</b>	H1 2024 Financial Report
<b>Nov 06, 2024</b>	9M 2024 Quarterly Statement

## GROUP KEY FIGURES

Key performance indicators	2023 preliminary	2022	2021	2020	2019
Revenue	1,847	1,707	1,474	1,207	1,114
Sensors	1,546	1,404	1,148	924	837
Radar/IFF/Datalink				396	362
Spectrum Dominance & Airborne Solutions				253	277
Customer Services				272	192
Others / Elim.				3	6
Optronics	309	310	332	288	277
Elimination / Transversal / Others	-8	-7	-5	-5	0
Order Intake <sup>2</sup>	2,087	1,993	3,171	2,541	1,040
thereof Sensors				2,238	658
thereof Optronics				308	383
Order backlog <sup>3</sup>	5,530	5,366	5,092	3,424	2,202
thereof Sensors				2,825	1,568
thereof Optronics				600	634
Earnings before finance cost and income tax (EBIT)	162	166	126	68	62
Net profit/loss for the year	56	80	63	-65	8
Adjusted EBIT <sup>4</sup>	246	224	199	167	161
thereof Sensors				120	122
thereof Optronics				50	40
Adjusted EBITDA <sup>5</sup>	329	292	261	219	216
thereof Sensors				156	162
thereof Optronics				66	54
Adjusted pre-tax unlevered Free Cash Flow <sup>6</sup>	259	219	252	197	75
Capital expenditure (incl. intangible assets)	115	95	102	97	80
Research and development costs	30	36	31	25	31
Employees as of December 31	6,907	6,463	6,316	5,605	5,461

<sup>1</sup> 2017: Sum of ten months audited financials post KKR acquisition.

<sup>2</sup> Order intake is defined as orders where the corresponding selling contract becomes effective and enforceable in accordance with the terms and conditions of the contract.

<sup>3</sup> Order backlog is defined as the value of the order book at a respective reporting date by keeping record of customer orders starting from the opening stock and taking into account revenue and adjustments for the respective reporting period, and ending with the final stock.

<sup>4</sup> Adjusted EBIT is defined as EBIT adjusted for certain non-recurring effects relating to effects on earnings from purchase price allocations, transaction costs, separation costs, and other non-recurring effects.

<sup>5</sup> Adjusted EBITDA is defined as EBIT adjusted for depreciation and amortization (including non-recurring effects on earnings from purchase price allocations), as well as certain non-recurring effects relating to transaction costs, separation costs, and other non-recurring effects.

<sup>6</sup> Adjusted Pre-Tax Unlevered Free Cash Flow is defined as the sum of (a) cash flows from operating activities, adjusted for (i) certain non-recurring effects relating to (α) transaction costs, (β) separation costs, and (γ) other non-recurring effects, (ii) interest paid (including, in 2019 and 2020, interest on lease liabilities), (iii) income taxes payments/refunds, (iv) share of profit in entities recognized according to the equity method, as well as (v) disposals of associates, other investments and other noncurrent investments, and (b) cash flows from investing activities, adjusted for (i) proceeds from sale of intangible assets and property, plant and equipment, (ii) acquisition of associates, other investments and non-current investments, (iii) acquisition or subsidiaries net of cash acquired, (iv) disposals of associates, other investments and other non-current investments, as well as (v) other.

### HENSOLDT AG

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