

COMPANY PROFILE

HENSOLDT is a German champion in the defence industry with a leading market position in Europe and a global reach. Headquartered in Taufkirchen near Munich/Germany, the company develops sensor solutions for defence and security applications. As a technology leader, HENSOLDT also continuously expands its Cyber portfolio and develops new products to combat a wide range of threats based on innovative approaches to data management, robotics and cybersecurity.

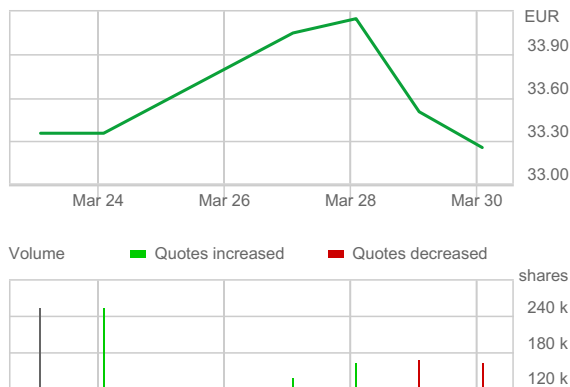
HENSOLDT's main areas of activity include intelligence and reconnaissance sensors, solutions for controlling the electromagnetic spectrum and mission avionics systems. The company combines various mission-critical sensor technologies to create package solutions that allow detection capabilities to be substantially improved through sensor and data fusion. In this way, HENSOLDT helps to avert threats to armed forces and society.

In particular, HENSOLDT focuses on key technologies as defined by the German government in the categories of sensor technology and controlling the electromagnetic spectrum. The company drives their development in its competence centres at its main sites in Germany, France, the UK and South Africa.

We categorise our technology and products into four divisions: (i) Radar, IFF & COMMS, (ii) Spectrum Dominance & Airborne Solutions, (iii) Customer Solutions and (iv) Optronics and operate in the domains air, land, sea, and security.

HENSOLDT combines a resilient, customer-centric business model based on platform-independent solutions with attractive margins and promising value growth.

SHARE CHART



SHAREHOLDER STRUCTURE

25.1%	Federal Republic of Germany
25.1%	Leonardo S.p.A.
49.8%	Free Float

MANAGEMENT BOARD



Thomas Müller
CEO



Christian Ladurner
CFO



Celia Pelaz
CSIO



Dr. Lars Immisch
CHRO

SUPERVISORY BOARD

- › Johannes P. Huth
- › Dr. Jürgen Bestle*
- › Letizia Colucci
- › Ingrid Jägering
- › Giovanni Soccodato
- › Hiltrud Werner
- › Armin Maier-Junker*
- › Jürgen Bühl*
- › Achim Gruber*
- › Marion Koch*
- › Julia Wahl*
- › Reiner Winkler

*: Employee representative

STOCK FUNDAMENTALS

ISIN	DE000HAG0005
WKN	HAG000
Reuters Code	MUL
Branch	Aerospace & Defense
Index	MDAX, Tecdex, Prime Standard (regulated market)
Segment	Prime Standard
Last Dividend	0.25 EUR (for 2021)
No. of shares	105,000,000
Market Cap	EUR 3.49 bn
52 week high	36.10 EUR
52 week low	18.98 EUR
Stock exchanges	Frankfurt Stock Exchange

FINANCIAL CALENDAR

May 09, 2023	3M 2023 Quarterly statement
May 12, 2023	Annual General Meeting
Jun 15, 2023	Warburg Highlights Conference
Jun 20 - Jun 21, 2023	db Access German Corporate Conference
Jul 28, 2023	H1 2023 Financial Report
Nov 09, 2023	9M 2023 Quarterly statement

GROUP KEY FIGURES

Key performance indicators	2022	2021	2020	2019	2018	2017 ¹
Revenue	1.707	1.474	1.207	1.114	1.110	917
Sensors	1.404	1.148	924	837	862	704
Radar/IFF/Datalink			396	362	382	269
Spectrum Dominance & Airborne Solutions			253	277	319	289
Customer Services			272	192	145	130
Others / Elim.			3	7	17	16
Optronics	310	332	288	277	249	215
Elimination / Transversal / Others	(7)	(5)	(5)	0	(1)	(2)
Order Intake ²	1.993	3.171	2.541	1.040	1.160	1.042
thereof Sensors			2.238	658	879	
thereof Optronics			308	383	281	
Order backlog ³	5.366	5.092	3.424	2.202	2.261	2.052
thereof Sensors			2.825	1.568	1.693	
thereof Optronics			600	635	568	
Earnings before finance cost and income tax (EBIT)	166	126	68	62	22	(69)
Net profit/loss for the year	80	63	(65)	8	(60)	(100)
Adjusted EBIT ⁴	224	199	167	161	148	145
thereof Sensors			120	122	112	115
thereof Optronics			50	40	35	26
Adjusted EBITDA ⁵	292	261	219	216	190	164
thereof Sensors			156	163	146	
thereof Optronics			66	54	44	
Adjusted pre-tax unlevered Free Cash Flow ⁶	219	252	197	75	92	133
Capital expenditure (incl. intangible assets)	95	102	97	81	60	39
Research and development costs	36	31	25	31	32	30
Employees as of December 31	6.463	6.316	5.605	5.461	4.457	4.220

¹ 2017: Sum of ten months audited financials post KKR acquisition.

² Order intake is defined as orders where the corresponding selling contract becomes effective and enforceable in accordance with the terms and conditions of the contract.

³ Order backlog is defined as the value of the order book at a respective reporting date by keeping record of customer orders starting from the opening stock and taking into account revenue and adjustments for the respective reporting period, and ending with the final stock.

⁴ Adjusted EBIT is defined as EBIT adjusted for certain non-recurring effects relating to effects on earnings from purchase price allocations, transaction costs, separation costs, and other non-recurring effects.

⁵ Adjusted EBITDA is defined as EBIT adjusted for depreciation and amortization (including non-recurring effects on earnings from purchase price allocations), as well as certain non-recurring effects relating to transaction costs, separation costs, and other non-recurring effects.

⁶ Adjusted Pre-Tax Unlevered Free Cash Flow is defined as the sum of (a) cash flows from operating activities, adjusted for (i) certain non-recurring effects relating to (α) transaction costs, (β) separation costs, and (γ) other non-recurring effects, (ii) interest paid (including, in 2019 and 2020, interest on lease liabilities), (iii) income taxes payments/refunds, (iv) share of profit in entities recognized according to the equity method, as well as (v) disposals of associates, other investments and other noncurrent investments, and (b) cash flows from investing activities, adjusted for (i) proceeds from sale of intangible assets and property, plant and equipment, (ii) acquisition of associates, other investments and non-current investments, (iii) acquisition or subsidiaries net of cash acquired, (iv) disposals of associates, other investments and other non-current investments, as well as (v) other.

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