

FACT SHEET



COMPANY PROFILE

With a fleet of 264 modern container ships and a total transport capacity of 2.0 million TEU, Hapag-Lloyd is one of the world's leading liner shipping companies. In the Liner Shipping segment, the Company has around 13,500 employees and 400 offices in 135 countries. Hapag-Lloyd has a container capacity of 2.9 million TEU – including one of the largest and most modern fleets of reefer containers. A total of 113 liner services worldwide ensure fast and reliable connections between more than 600 ports across the world. In the Terminal & Infrastructure segment, Hapag-Lloyd has stakes in 20 terminals in Europe, Latin America, the United States, India, and North Africa. The roughly 2,600 employees assigned to the Terminal & Infrastructure segment handle terminal-related activities and provide complementary logistics services at selected locations.

MANAGEMENT BOARD



Rolf Habben Jansen
CEO

Donya-Florence Amer
CIO / CHRO

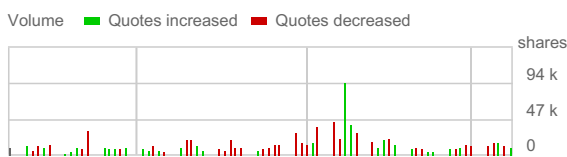
Mark Frese
CFO / CPO

Dr. Maximilian Rothkopf
COO

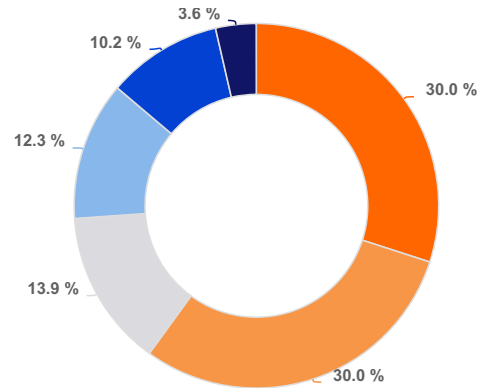
SUPERVISORY BOARD

- > Michael Behrendt
- > Karl Germandt
- > Turqi Alnowaiser
- > Oscar Eduardo Hasbún Martínez
- > Silke Lehmköster
- > Sabine Nieswand
- > José Francisco Pérez Mackenna
- > Maya Schwiengershausen-Güth
- > Klaus Schroeter
- > Felix Albrecht
- > S.E. Scheich Ali Bin Jassim Al-Thani
- > Annabell Kröger
- > Martina Neumann
- > Dr. Isabella Niklas
- > Dr. Andreas Rittstieg
- > Svea Stawars

SHARE CHART



SHAREHOLDER STRUCTURE



- Kühne Maritime GmbH / Kühne Holding AG
- CSAV Germany Container Holding GmbH
- HGV Hamburger Gesellschaft für Vermögens- und Beteiligungsmanagement mbH
- Qatar Holding Germany GmbH
- The Public Investment Fund on behalf of the Kingdom of Saudi Arabia
- Free float *

Percentages have been rounded

* The free float includes institutional shareholders with a shareholding of less than 5%

Status 30 September 2023

STOCK FUNDAMENTALS

ISIN	DE000HLAG475
WKN	HLAG47
Share type	Ordinary registered shares
Bloomberg Code	HLAG@GR
Ticker	HLAG
Branch	Container shipping
Segment	Prime Standard
Last Dividend	EUR 63.00 (for 2022)
No. of shares	175,760,293
Market Cap	EUR 19.42 bn
52 week high	359.80 EUR
52 week low	107.00 EUR
Stock exchanges	Xetra, Frankfurt, Hamburg
Rating	BB+ / Stable (S&P); Ba2 / Positiv (Moody's)

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KEY FIGURES

OPERATING FIGURES		Q3 2023	Q3 2022	% change	9M 2023	9M 2022	% change
Total vessels, of which		264	252	5%	264	252	5%
Aggregate capacity of vessels	TTEU	1,952	1,783	9%	1,952	1,783	9%
Aggregate container capacity	TTEU	2,902	3,042	-5%	2,902	3,042	-5%
Freight rate (average for the period)	USD/TEU	1,312	3,106	-58%	1,604	2,938	-45%
Transport volume	TTEU	3,110	2,975	5%	8,916	8,987	-1%
FINANCIAL FIGURES							
Revenue	million USD	4,464	9,878	-55%	15,312	28,439	-46%
EBITDA	million USD	744	5,708	-87%	4,519	16,649	-73%
EBIT	million USD	228	5,225	-96%	2,989	15,143	-80%
Group profit / loss	million USD	293	5,199	-94%	3,425	14,665	-77%
Earnings per share	USD	1.63	29.56	-94%	19.42	83.36	-77%
Cash flow from operating activities ¹⁾	million USD	844	5,706	-85%	4,987	15,904	-69%
RETURN FIGURES							
EBITDA margin (EBITDA / revenue)		16.7%	57.8%	-41.1 ppt	29.5%	58.5%	-29.0 ppt
EBIT margin (EBIT / revenue)		5.1%	52.9%	-48.8 ppt	19.5%	53.2%	-33.7 ppt
ROIC ²⁾		5.0%	125.7%	-120.7 ppt	22.7%	122.3%	-99.6 ppt

KEY BALANCE SHEET FIGURES³⁾

		09/30/2023	12/31/2022	% change 30.09.2023 vs. 31.12.2022
Equity	million USD	20,982	29,795	-30%
Equity ratio (equity / balance sheet total)		65.0%	72.1%	-7.1 ppt
Financial debt and lease liabilities	million USD	5,786	5,804	-0%
Cash and cash equivalents	million USD	6,734	16,265	-55%
Net liquidity ⁴⁾	million USD	2,962	13,437	-78%
NUMBER OF EMPLOYEES				
Liner Shipping		13,505	14,240	-5%
Terminal & Infrastructure		2,563	269	853%
Hapag-Lloyd total		16,068	14,509	11%

In individual cases, rounding differences may occur for computational reasons.

1) From the fourth quarter of the 2022 financial year, payments received for interest are not reported under cash inflow/outflow from operating activities, but under cash inflow/outflow from investing activities. The previous year's figures were adjusted accordingly.

2) In the first quarter of 2023, changes were made in the calculation of ROIC, the previous year's figures were adjusted accordingly.

3) The comparison of balance sheet figures refers to the reporting date 31 December 2022.

4) Including financial assets

Hapag-Lloyd AG

Ballindamm 25
20095 Hamburg
Deutschland

ir@hlag.com
www.hapag-loyd.com

Contact Investor Relations

Alexander Drews
Director Investor Relations
Tel +49 40 3001-3705