



Fresenius Continues Profitable Growth



Analyst Meeting, October 14, 2005

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Overview

Acquisition of HELIOS – Creating a Leader in German Hospital Management

Acquisition of the Clinico Business – Perfect Fit with Fresenius Kabi's Growth Strategy

Acquisition Financing Committed – Solid Financial Profile

Fresenius Group: Excellent Q1-3/2005 – Outlook 2005

Agenda

Acquisition of HELIOS – Creating a Leader in German Hospital Management

HELIOS Acquisition Highlights

- Unique opportunity to establish a leading position in the German hospital market
- Platform for further growth
- Creating a strong third business segment within the Fresenius Group
- Large German hospital market provides value-creation opportunity for efficient players with superior medical quality
- Successful company with a well-proven business model
- Excellent management team with strong track-record in hospital operations and acquisitions; ongoing commitment to Fresenius
- Perfect geographic fit with the WKA clinics and synergy potential

WKA = Wittgensteiner Kliniken AG

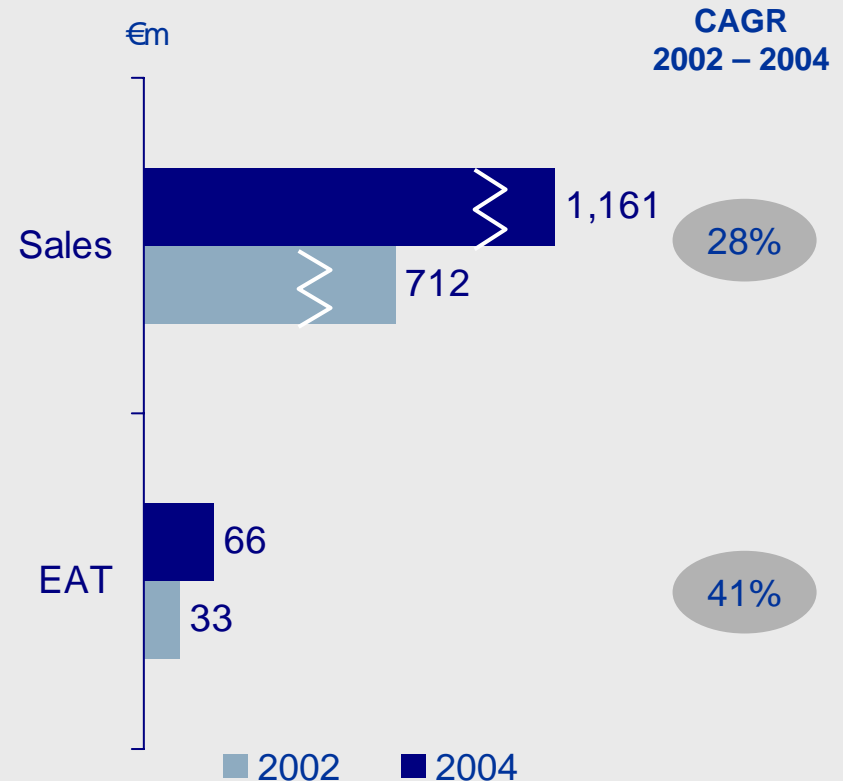
HELIOS at a Glance

Business Description

- Founded in 1994
- 24 acute hospitals^(a)
- ~ 9,300 beds^(a), more than 1 million treatments p.a.
- Among the top three private hospital operators in Germany^(b)

(a) As of September 30, 2005. (b) Based on sales.

Strong Growth Track-Record

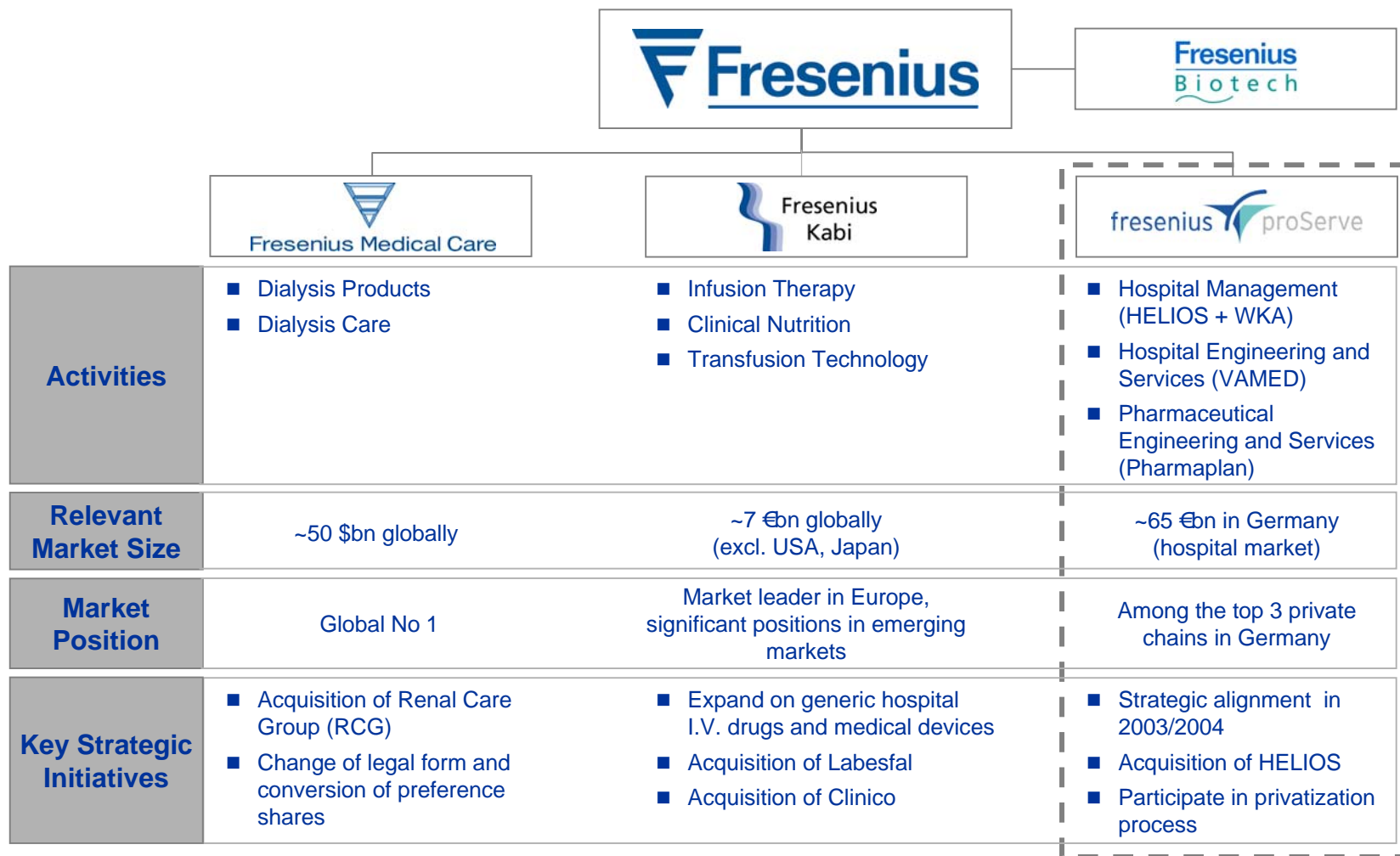


Source: HELIOS annual reports (IFRS).

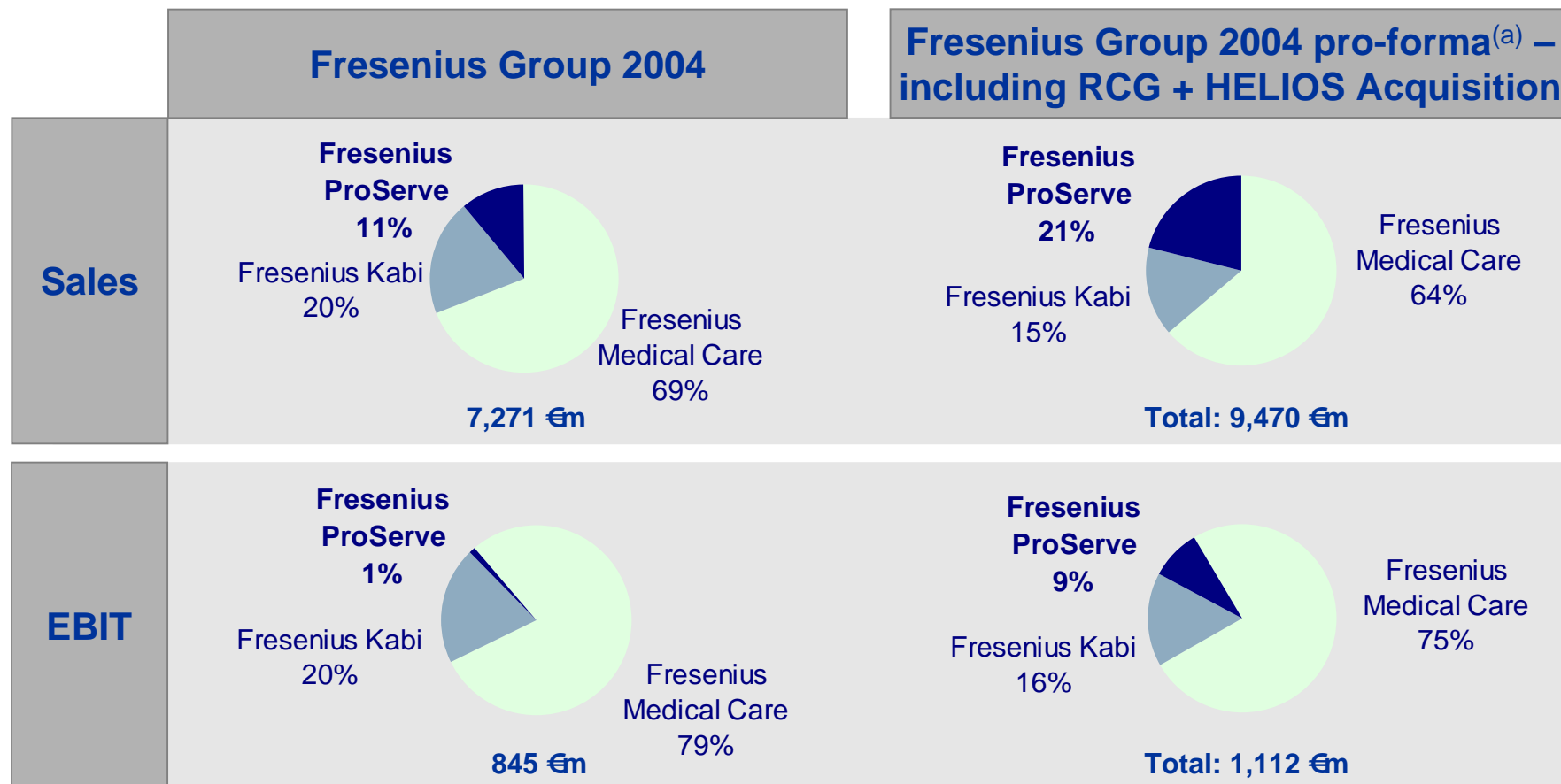
HELIOS – Excellent Reputation in the German Hospital Market

- Established brand for industry-leading medical quality standards and outstanding reporting transparency
 - Annual Medical Reports (since 1999)
 - Patient and results oriented: first clinic chain to publish mortality rates per DRG
- The only German private chain managing 4 maximum-care hospitals with more than 1,000 beds each
- Successful cluster strategy with maximum-care hospitals as competence and growth centers
- Optimized medical and logistics processes in place, strict internal benchmark system
- Advanced business model to manage cost and quality in alignment with patients and insurers

HELIOS-Acquisition Establishes a Strong Third Business Segment within the Group



HELIOS-Acquisition Establishes a Strong Third Business Segment within the Group



Note: Percentages relate to sum of segments excl. segment 'Other/Corporate', totals include segment 'Other/Corporate'

(a) Preliminary numbers based on management estimates; assuming no differences between IFRS and US-GAAP at HELIOS. US\$/€FX rate of 1.24 used for conversion of RCG financials. Subject to change.

Fresenius ProServe – Creates Pure Play Hospital Operator and Service Provider

Strategy

- Clear strategic focus on German hospital business
- Integrated approach to the hospital market
 - Hospital management
 - Engineering / Services
- Critical size to address future growth opportunities
- Combines HELIOS's and WKA's hospital activities under HELIOS management

Pro-forma Key Financials 2004^(a)

Sales	1,974 €m
EBIT	105 €m

(a) Preliminary numbers based on management estimates. Assuming no differences between IFRS and US-GAAP at HELIOS. Subject to change.

Compelling Strategic Rationale

**Large Market with
Value-Enhancing
Growth Potential**

**Prime Asset with
Leading Market
Position**

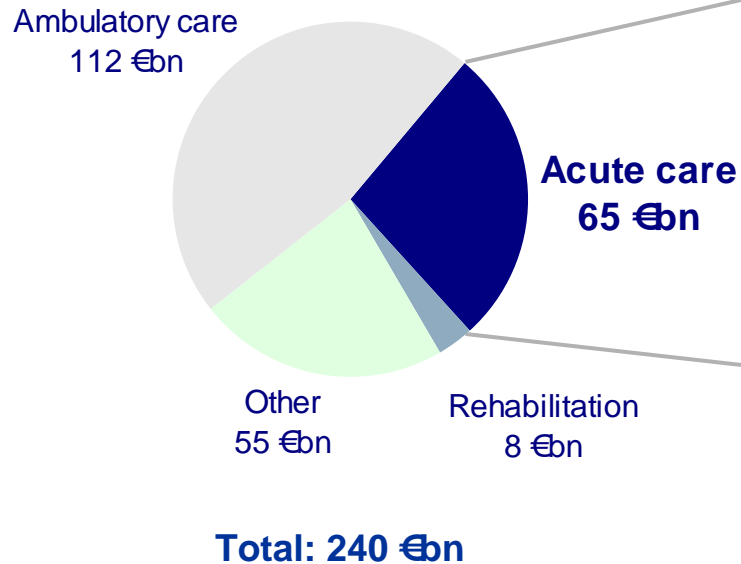
**Perfect
Strategic Fit**

**Strong
Management
Team Creating
Value**

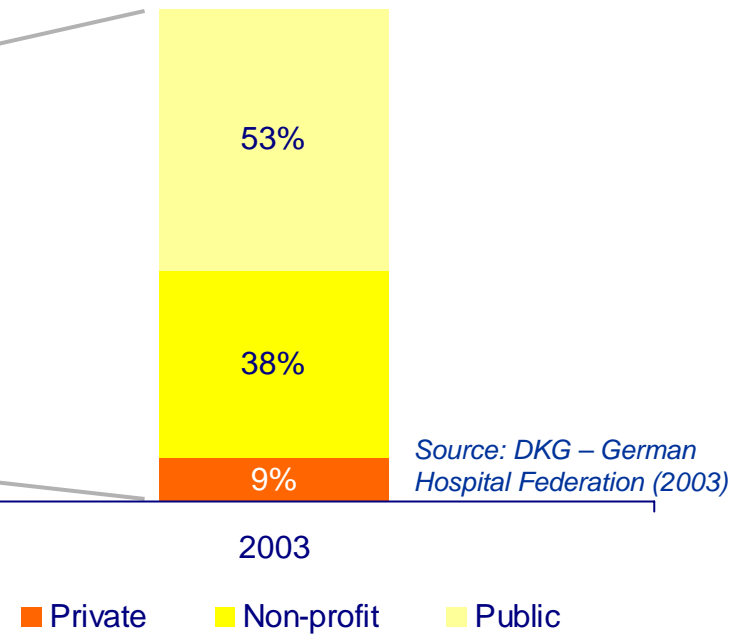
- Germany is Europe's largest hospital market (volume: ~65 €bn)
- Demographic trends create long-term patient growth
- Quality demands and cost pressure drive market change
- Increasing pressure on public hospitals enables private operators to substantially increase market position
- Combination creates one of the top three leading private hospital chains in Germany based on sales
- Superior growth and margin profile
- Complementary geographic footprint
- Cost and revenue synergies
- HELIOS management team will stay on board
- Long-standing industry, acquisition and restructuring know-how

Attractive Market and Value Enhancing Growth Potential

German Health Care Market



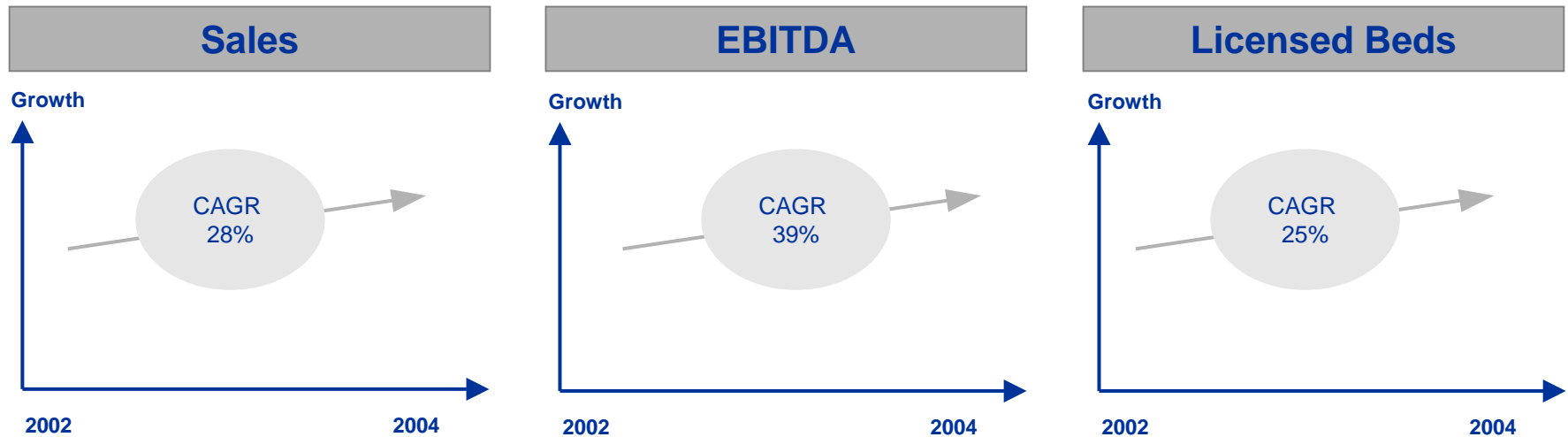
Distribution of Beds by Ownership



Significant share increase of private chains expected

Source: Federal Statistical Office Germany (2003)

Prime Asset with Leading Market Position – Growth Track-Record of HELIOS

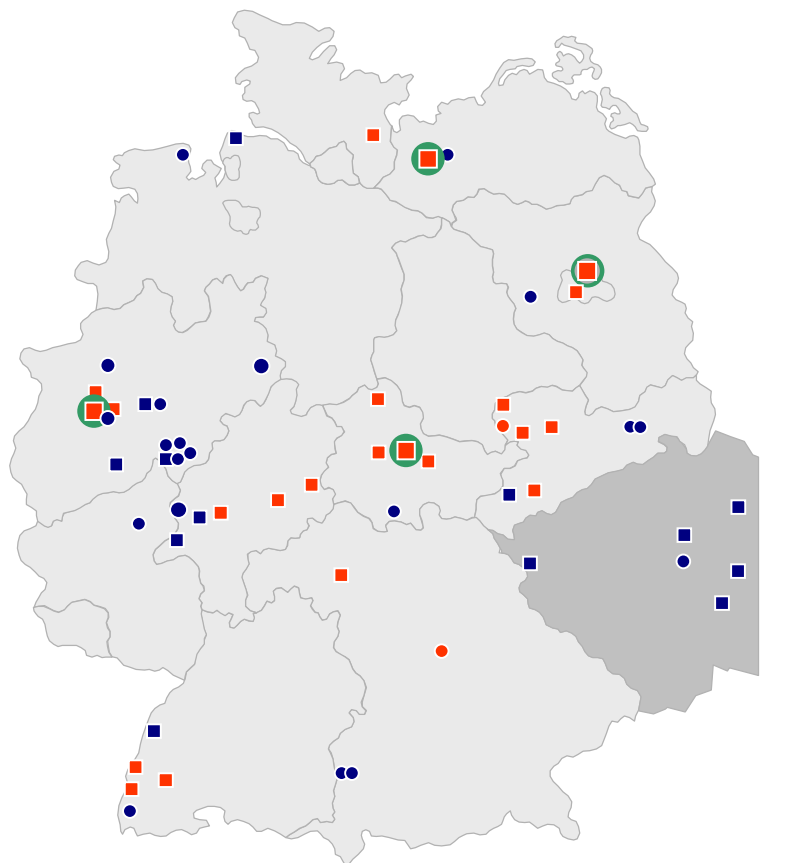


- Successful acquisition track-record since 1994
- Sustainable business model – cash flow financed growth
- Operating cash flow margin 2004: 15.1 %

Source: HELIOS annual reports (IFRS).

Perfect Strategic Fit – HELIOS / WKA

Strong Regional Fit



- WKA
- HELIOS
- Acute care
- Post-acute care
- Maximum care-center

	WKA	HELIOS	Pro-forma
Sales 2004 (€m)	343	1,161	1,504
Employees (Dec 31, 2004)	7,041	17,750	24,791
Hospitals (Sep 30, 2005)	31 ^(b)	24	55
Beds (Sep 30, 2005)	~5,900 ^(b)	~9,300	~15,200

Including HELIOS, Fresenius will be among the top 3 private hospital operators in Germany^(a) creating an attractive platform for further growth

(a) Based on published sales.
 (b) Own and managed.

Perfect Strategic Fit – Synergies HELIOS / WKA

- Combination is expected to yield an attractive synergy potential
 - G&A redundancies
 - Purchasing
- Fresenius expects a likely synergy potential (pre-tax) following a successful integration of HELIOS of approx. 6 €m (post one-time integration costs) in 2006 and approx. 15 €m thereafter
- No revenue synergies included in business plan assumptions
- Accelerated earnings enhancement at WKA expected

Agenda

Acquisition of the Clinico Business – Perfect Fit with Fresenius Kabi's Growth Strategy

Clinico – Overview and Acquisition Highlights

**Fresenius Kabi acquires the business of Clinico GmbH
Develops, manufactures and delivers medical devices for
Infusion Therapy and Clinical Nutrition**

- Preliminary Sales FY 2004/2005 (ended September 30): approx. 51 €m
- > 1,500 employees
- Complementary product portfolio, e.g. sterile disposables for the application of drugs and clinical nutrition, catheter systems
- State-of-the-art production facilities in Germany, Poland and China
- Attractive margins



Clinico – Strategic Rationale

- Extending Fresenius Kabi's medical devices product portfolio
- Leverage on Fresenius Kabi's international hospital sales and distribution network
- Benefiting from Clinico's cost efficient production facilities; increasing international production capacity
- Gain additional development and production know-how
- Building competitive advantage as a vertically integrated company for Infusion Therapy and Clinical Nutrition with comprehensive product portfolio
- Margin enhancing for Fresenius Kabi

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Acquisition Financing Committed – Solid Financial Profile

Acquisition Financing Committed

Equity Capital Increase

Debt Financing

Offering Size

- Approx. 800 €m

- Approx. 700 €m

Commitment

- Underwriting by a major German bank

- Committed bridge financing by two international banks

Expected Execution Timeframe

- Q4/2005

- H1/2006: Bond refinancing

Financial Impact

EPS

- Fresenius AG 2005 acquisitions (HELIOS, Labesfal, Clinico) are expected to be slightly accretive to 2006 EPS and clearly accretive to 2007 EPS

Leverage

- Debt/equity financing mix provides fundamentally unchanged credit ratios
- Net debt / EBITDA target: < 3.0 in 2008

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Fresenius Group: Excellent Q1-3/2005 – Outlook 2005

Fresenius Group: Excellent Performance Continues

Q1-3/2005 preliminary	Sales 5,717 €m	EBIT 702 €m	Net income 159 €m
Growth at constant currency rates	+ 7 %	+ 13 %	+ 28 %
Growth at actual currency rates	+ 6 %	+ 12 %	+ 27 %

Business Segments: Key Highlights Q1-3/2005 (Preliminary)

	Fresenius Medical Care	Fresenius Kabi	Fresenius ProServe
Sales Growth	5,000 \$m + 9 %	1,239 €m + 12 %	552 €m - 5 %
EBIT Growth	694 \$m ^(a) + 11 %	170 €m + 32 %	11 €m -

- Fresenius Medical Care
 - Achieved excellent Q3 results
 - On track for the full year target
- Fresenius Kabi
 - Continued strong sales momentum in all regions
 - Excellent EBIT margin improvement – Q3/05: 14.3 %
- Fresenius ProServe
 - Sales and earnings in line with our expectations
 - Strong Q4/05 due to good order entry expected

(a) Includes 8 \$m of one-time costs related to the transformation of Fresenius Medical Care's legal form into a KGaA.

Fresenius Group: 2005 Financial Outlook^(a)

	Target
Revenue growth at constant currency	6 - 9 %
Net income growth at constant currency	> 25 % upgraded

^(a) Before Fresenius Medical Care's acquisition of Renal Care Group and Fresenius' acquisitions of HELIOS and the business of Clinico.

Next Steps

HELIOS Acquisition

- Approval of antitrust authorities
- Closing expected in Q4/2005

Clinico Acquisition

- Approval of antitrust authorities
- Closing expected in Q4/2005

Financing

- Announcement of capital increase details planned in the coming weeks

Results Reporting

- November 3, 2005: Final results Q1-3/2005; analysts meeting



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