

Roadshow London









28 February – 1 March 2018

Safe Harbor Statement

This presentation contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of clinical trials, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, and the availability of financing. Fresenius does not undertake any responsibility to update the forward-looking statements contained in this presentation.



Fresenius Group: FY/17 Highlights



Delivered on all targets: 14th consecutive record year and 25th consecutive dividend increase



Flawless integration of Quirónsalud



Successful entry into the biosimilars business



NxStage to strengthen vertically integrated dialysis business of Fresenius Medical Care



Ongoing organic growth across all business segments



Mid-term growth targets confirmed

Fresenius Kabi: Update on US Generic IV Drug Market

2018 pricing environment expected to be in line with recent years

- Nothing 'out of the ordinary' in generic injectables market
- Key molecules to see more competition, however unchanged pricing environment in large base business
- Continued low single-digit price decline for base business anticipated in 2018
- Healthy volume growth projected to more than offset price decline

Strong customer relationships

- New FDA focus on accelerating generics approvals - excellent relationships with GPOs mitigate risk
- Broad portfolio, supply reliability and strong pipeline of new products are key assets in relationships with GPOs

Generics help to keep health care expenses down

 Generic drugs represent 89% of US prescriptions but just 27% of costs¹





¹ Association for Accessible Medicines, 2018

Fresenius Kabi: Prepared for the Next Decade

North America growth initiatives

- Substantial investments in U.S. plants to increase capacity and foster automation
- Growth and expansion of product portfolio
 - Ramp-up of pre-filled syringe business
 - Good progress with Parenteral Nutrition
 - IV solutions production planned on U.S.
 ground in the medium-term
 - New compounding center with high levels of automation
 - Introduction of Agilia and INfusia pump

Worldwide growth initiatives

- New building with two additional antibiotics production lines in Portugal
- Intensified retail strategy for Enteral Nutrition
- Launch of Propofol in pre-filled syringe in China



Biosimilars

- Three late stage molecules making good progress
 - Adalimumab launch expected early 2019
 - Pegfilgrastim pivotal studies initiated for EU and U.S. on time
 - Tocilizumab phase I studies for EU and U.S. initiated



Fresenius Kabi: Current Topics

OAKORN

- Fresenius is conducting an independent investigation, using external experts, into alleged breaches of FDA data integrity requirements relating to product development at Akorn, Inc.
- Management and Supervisory Boards of Fresenius will assess the findings of that investigation.
- Consummation of transaction may be affected if the closing conditions under the merger agreement are not met.
- Fresenius continues to seek FTC clearance.

HES

- EMA's committees recommended suspending market authorization for HES in Europe
- Fresenius is convinced that HES should remain on the market
- Kabi's outlook for 2018 considers meaningful risk adjustment





Fresenius Helios: Prepared for the Next Decade

Helios Health

- Organizational structure to manage crossborder synergies and knowledge transfer
- Building a platform for future growth

German Hospital Market

- Regulatory focus on minimum nursing staff levels
- Quality of care to be factored into remuneration
- Digitalization and clustering to raise efficiencies of Helios Germany

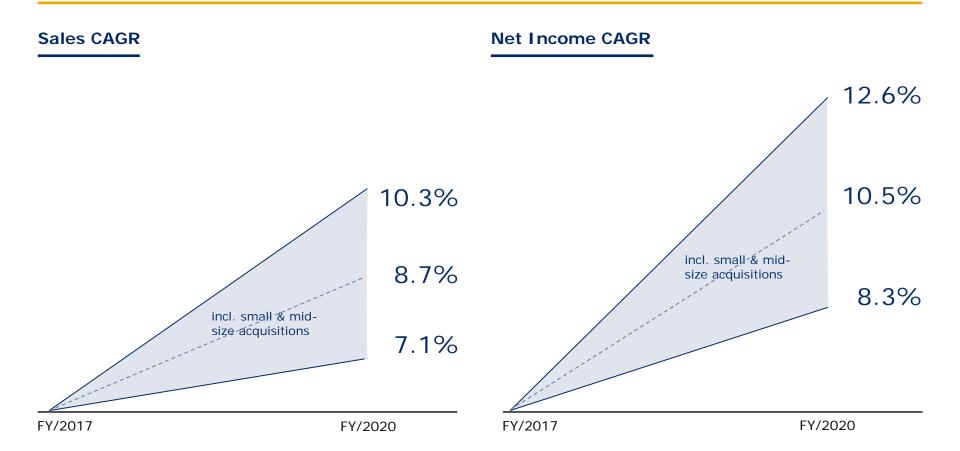
Spanish Hospital Market

- Adding capacities through expansion of existing facilities
- Setting up greenfield hospitals
- Pursuing market consolidation opportunities





Fresenius Group: 2020 Mid-Term Growth Targets Confirmed



At February 2017 exchange rates and IFRS rules Net income attributable to shareholders of Fresenius SE & Co. KGaA



Financial Review Q4 & FY/17











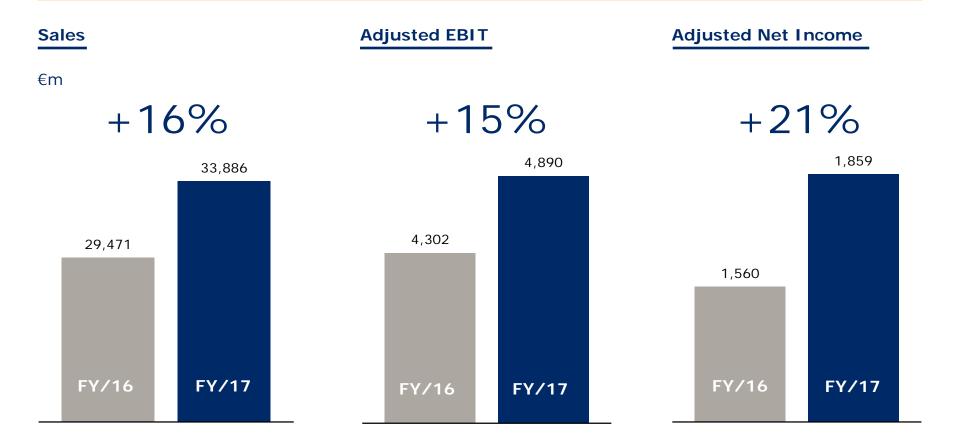








Fresenius Group: FY/17 Key Financials



All figures consistent with scope of original guidance: before acquisition-related expenses, expenditures for further development of biosimilars business, book gain from U.S. tax reform and FCPA provision
All growth rates in constant currency (cc)

Net income attributable to shareholders of Fresenius SE & Co. KGaA

For a detailed overview of adjustments and special items please see the reconciliation tables on slides 44-45.



Fresenius Group: Q4 & FY/17 Profit and Loss Statement

€m	Q4/17	Δ YoY cc	FY/17	Δ YoY cc
Sales	8,695	17%	33,886	16%
EBIT (adjusted) ¹	1,354	14%	4,890	15%
EBIT (before special items) ²	1,308	11%	4,830	14%
Net interest ³	-152	-8%	-636	-11%
Income taxes ^{3,4}	-329	-14%	-1,184	-15%
Net income (adjusted) ^{5,6}	520	22%	1,859	21%
Net income (before special items) ^{2,4,6}	487	15%	1,816	18%
Net income ⁶	511	21%	1,814	18%

¹ Consistent with scope of original guidance: before acquisition-related expenses, expenditures for further development of biosimilars business and FCPA provision

⁶ Net income attributable to shareholders of Fresenius SE & Co. KGaA



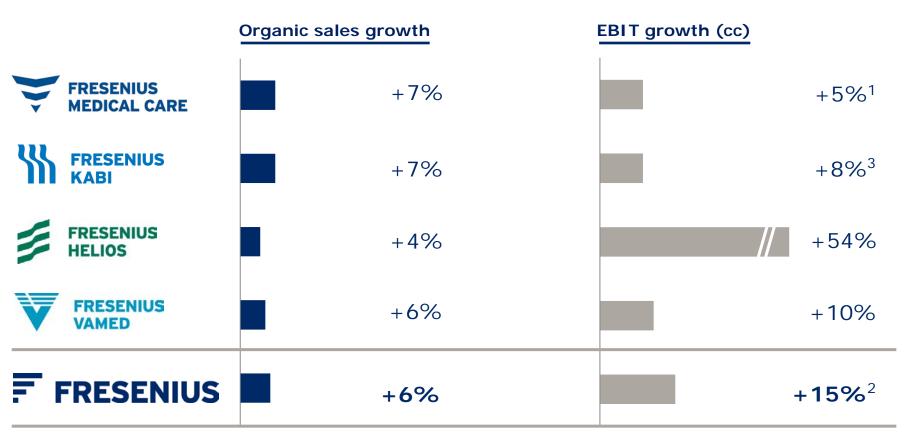
² Before acquisition-related expenses and FCPA provision

³ Before acquisition-related expenses

⁴ Before book gain from U.S. tax reform

⁵ Consistent with scope of original guidance: before acquisition-related expenses, expenditures for further development of biosimilars business, book gain from U.S. tax reform and FCPA provision

Fresenius Group: FY/17 Business Segment Growth



¹ EBIT adjusted: Before effects of agreement with the United States Departments of Veterans Affairs and Justice (VA agreement), natural disaster costs and FCPA provision

For a detailed overview of adjustments and special items please see the reconciliation tables on slides 44-45.



² Growth rate consistent with scope of original guidance: before acquisition-related expenses, expenditures for further development of biosimilars business and FCPA provision

³ Growth rate consistent with scope of original guidance: before acquisition-related expenses and expenditures for further development of biosimilars business

Fresenius Kabi: Organic Sales Growth by Regions

€m	Q4/17	Δ YoY organic	FY/17	Δ YoY organic
North America	554	11%	2,290	8%
Europe	579	3%	2,214	5%
Asia-Pacific/Latin America/Africa	461	11%	1,854	11%
Asia-Pacific	302	11%	1,196	11%
Latin America/Africa	159	10%	658	10%
Total sales	1,594	8%	6,358	7%



Fresenius Kabi: Q4 & FY/17 EBIT Growth

€m	Q4/17	Δ YoY cc	FY/17	Δ YoY cc
North America Margin	194 35.0%	25% 350 bps	853 37.2%	8% 10 bps
Europe Margin	107 18.5%	10% 120 bps	351 15.9%	5% 20 bps
Asia-Pacific/Latin America/Africa Margin	101 21.9%	2% -190 bps	373 20.1%	10% -50 bps
Corporate and Corporate R&D	-130	-108%	-400	-26%
Total adjusted EBIT ² Margin ²	318 19.9%	9% 0 bps	1,237 19.5%	8% 0 bps
Total EBIT ¹ Margin ¹	272 17.1%	-6% -280 bps	1,177 18.5%	3% -100 bps

Margin growth at actual rates

For a detailed overview of adjustments and special items please see the reconciliation tables on slides 44-45.



¹ Before acquisition-related expenses

² Consistent with scope of original guidance: before acquisition-related expenses and expenditures for further development of biosimilars business

Fresenius Kabi: Expected Organic Sales Growth 2018

North America

Mid-single-digit growth

- Growth in 2018 driven by increased number of new drug launches, ramp-up of pre-filled syringe business, standard IV solutions and parenteral nutrition
- More competition for key molecules; unchanged pricing environment in base business
- Vigorous launch activity in 2018:
 15+ product launches expected



Europe

Low to mid-single-digit growth

• Enteral nutrition continues to drive growth

Fresenius Kabi: Expected Organic Sales Growth 2018

Emerging Markets

Likely double-digit growth

China

- New tender policy implementation now expected to be mostly completed mid 2018
- Low to mid single-digit price decline and continued double-digit volume growth projected
- Significant organic growth expected

Asia-Pacific ex China:

Excellent growth momentum expected

Latin America/Africa:

 Continued strong growth expected despite difficult situation for local economies



Fresenius Helios

Helios Germany

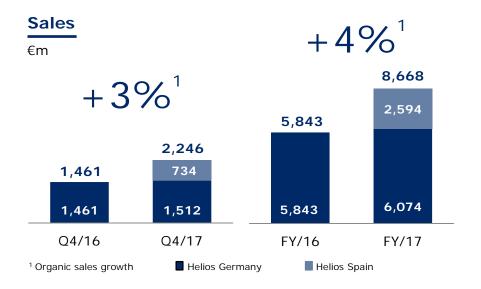


- Lack of privatization opportunities limits growth potential
- No new acquisitions for almost two years
- 2018 DRG inflator set at 2.97% final price increase will be lower
- Additional "DRG catalogue effects" in FY/18

Helios Spain



- Strong growth in Q4/17:
 - 12% sales growth
 - EBIT growth exceeds sales growth
- Seizing growth opportunities





Fresenius Helios: Q4 & FY/17 Key Financials

€m	Q4/17	Δ ΥοΥ	FY/17	Δ ΥοΥ
Total sales	2,246	54%	8,668	48%
Thereof Helios Germany	1,512	3%	6,074	4%
Thereof Helios Spain ¹	734		2,594	
Total EBIT Margin	283 12.6%	61% 60 bps	1,052 12.1%	54% 40 bps
Thereof Helios Germany Margin	176 11.6%	0% -40 bps	725 11.9%	6% 20 bps
Thereof Helios Spain ¹ Margin	107 14.6%		327 12.6%	



¹ Consolidated since 1 February 2017

Fresenius Vamed

- Strong FY/17: Organic sales growth of 6% in line with and EBIT growth at upper-end of guidance range
- Revenue share of more stable and high margin service business outstrips project business
- €1,096m order intake at all-time high; excellent basis for future growth



€m	Q4/17	Δ ΥοΥ	FY/17	Δ ΥοΥ
Project business	305	13%	606	2%
Service business	175	16%	622	10%
Total sales	480	14%	1,228	6%
Total EBIT	44	16%	76	10%
Order intake ¹	399	16%	1,096	8%
Order backlog ¹			2,147	9%



¹ Project business only

Fresenius Group: Cash Flow

	Operat	ing CF	Capex (net)		Free Cas	sh Flow ¹
€m	Q4/17	LTM Margin	Q4/17	LTM Margin	Q4/17	LTM Margin
FRESENIUS KABI	370	15.9%²	-158	-6.6%	212	9.3%
FRESENIUS HELIOS	173	8.5%	-185	-4.8%	-12	3.7%³
FRESENIUS VAMED	35	3.4%	-5	-0.5%	30	2.9%
Corporate/Other	10	n.a.	-14	n.a.	-4	n.a.
F FRESENIUS Excl. FMC	588	11.4%4	-362	-5.4%	226	6.0%4
F FRESENIUS	1,116	11.6%	-589	-5.0%	527	6.6%
F FRESENIUS FY/17	3,937	11.6%	-1,705	-5.0%	2,232	6.6%

¹ Before acquisitions and dividends



² Including the cash prepayment of €45 million for biosimilars business (LTM: 16.6% operating cashflow margin excl. cash prepayment biosimilars) ³ Understated: 4.2% excluding €40 million of capex commitments from acquisitions

⁴ Margin incl. FMC dividend

Fresenius Group: 2018 Financial Outlook by Business Segment

€m (ex	cept otherwise stated)		FY/17 Base	FY/18e ¹
SSS	FRESENIUS KABI	Sales growth (org)	6,358	4% - 7%
III KADI	EBIT growth (cc)	1,1772	-3% to -6 % ²	
		EBIT growth (cc) excl. biosimilars	1,237³	~2% - 5%³
FRESENIUS HELIOS	Sales growth (org)	8,6684	3% - 6%5	
	EBIT growth	1,0524	7% - 10%	
FRESENIUS VAMED	Sales growth (org)	1,228	5% - 10%	
	EBIT growth	76	5% - 10%	

For a detailed overview of adjustments and special items please see the reconciliation tables on slides 44-45.



¹ Excluding pending acquisitions of Akorn and NxStage

² Before special items (before acquisition-related expenses); including expenditures for further development of biosimilars business (€60 m in FY/17 and expected expenditures of ~€160 m in FY/18)

³ Before special items (acquisition-related expenses); excluding expenditures for further development of biosimilars business (€60 m in FY/17 and expected expenditures of ~€160 m in FY/18)

⁴ Helios Spain consolidated for 11 months

⁵ Organic growth reflects 11 months contribution of Helios Spain in 2018

Fresenius Group: 2018 Financial Guidance

€m (except otherwise stated)		FY/17 Base	FY/18 ¹
F FRESENIUS	Sales growth (cc)	33,400 ²	5% - 8%
	Net income ³ growth (cc)	1,8164	6% - 9% ⁵
	Net income ³ growth (cc) excl. biosimilars	1,8596	~10% - 13% ⁷

For a detailed overview of adjustments and special items please see the reconciliation tables on slides 44-45.



¹ Excluding pending acquisitions of Akorn and NxStage

² Adjusted for IFRS15 (€486 m at Fresenius Medical Care)

³ Net income attributable to shareholders of Fresenius SE & Co. KGaA

⁴ Before special items (before acquisition-related expenses, book gain from the U.S. tax reform and FCPA provision)

⁵ Before special items (before acquisition-related expenses); including expenditures for further development of biosimilars business (€43 m after tax in FY/17 and expected expenditures of ~€120 m after tax in FY/18)

⁶ Adjusted net income: before acquisition-related expenses, expenditures for further development of biosimilars business, book gain from the U.S. tax reform and FCPA provision

⁷ Before special items (before acquisition-related expenses); excluding expenditures for further development of biosimilars business (€43 m after tax in FY/17 and expected expenditures of ~€120 m after tax in FY/18)

Attachments











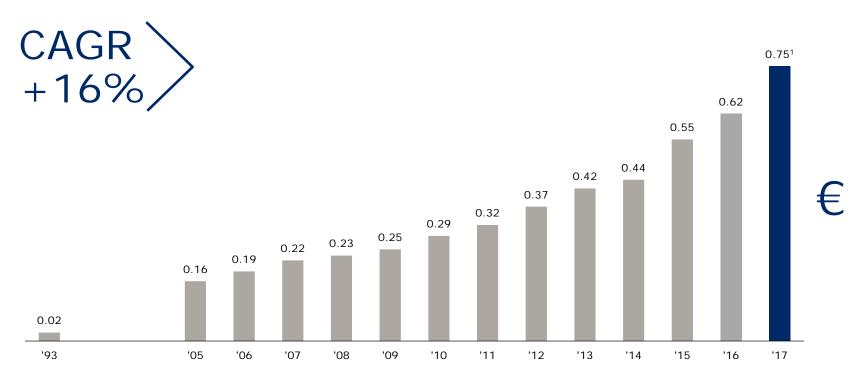








Fresenius Group: 25th Consecutive Dividend Increase



Dividend growth aligned to EPS growth Pay-out ratio: 23%



¹ Proposal

Fresenius Group: Profit and Loss Statement

		Growth	Q4 YoY		Growth	FY YoY
€m	Q4/2017	actual rates	constant rates	FY/2017	actual rates	constant rates
Sales	8,695	11%	17%	33,886	15%	16%
EBIT ¹	1,308	5%	11%	4,830	12%	14%
Net interest ²	-152	-2%	-8%	-636	-9%	-11%
Income taxes ^{2,3}	-329	-8%	-14%	-1,184	-13%	-15%
Net income ⁴	487	10%	15%	1,816	16%	18%

For a detailed overview of adjustments and special items please see the reconciliation tables on slides 44-45.



¹ Before special items (before acquisition-related expenses, before FCPA provision)

² Before special items (before acquisition-related expenses)

³ Before book gain from U.S. tax reform

⁴ Net income attributable to shareholders of Fresenius SE & Co. KGaA; before special items (before acquisition-related expenses, book gain from U.S. tax reform and FCPA provision)

Fresenius Group: Calculation of Noncontrolling Interest

Net income attributable to Fresenius SE & Co. KGaA	1,816	1,560
Fresenius Helios (-€5 m), and due to Fresenius Vamed's 23% external ownership (-€12m)		
Noncontrolling interest holders in Fresenius Kabi (-€39 m),	-56	-49
Noncontrolling interest holders in Fresenius Medical Care	-274	-276
Fresenius Medical Care net income not attributable to Fresenius (FY/17: ~69%)	-864	-791
Noncontrolling interest, thereof	-1,194	-1,116
Taxes	-1,184	-1,044
Earnings before tax and noncontrolling interest	4,194	3,720
€m	FY/17	FY/16

Before special items

For a detailed overview of adjustments and special items please see the reconciliation tables on slides 44-45.



Fresenius Group: Cash Flow

€m	Q4/17	LTM Margin	Q4/16	LTM Margin	Δ ΥοΥ
Operating Cash Flow	1,116	11.6 %	1,312	12.2%	-15%
Capex (net)	-589	-5.0%	-549	-5.5%	-7%
Free Cash Flow (before acquisitions and dividends)	527	6.6%	763	6.7%	-31%
Acquisitions (net)	210		-181		
Dividends	-61		-88		
Free Cash Flow (after acquisitions and dividends)	676	-13.4%	494	2.5%	37%



Fresenius Group: FY/17 & LTM Cash Flow

	Operat	ing CF	Capex (net)		Free Cash Flow ¹	
€m	FY/2017	LTM Margin	FY/2017	LTM Margin	FY/2017	LTM Margin
FRESENIUS KABI	1,010	15.9%4	-420	-6.6%	590	9.3%
FRESENIUS HELIOS	733	8.5%	-411	-4.8%	322	$3.7\%^{3}$
FRESENIUS VAMED	42	3.4%	-7	-0.5%	35	2.9%
Corporate/Other	-40	n.a.	-26	n.a.	-66	n.a.
F FRESENIUS Excl. FMC	1,745	11.4%²	-864	-5.4%	881	6.0%²
F FRESENIUS	3,937	11.6%	-1,705	-5.0%	2,232	6.6%

¹ Before acquisitions and dividends

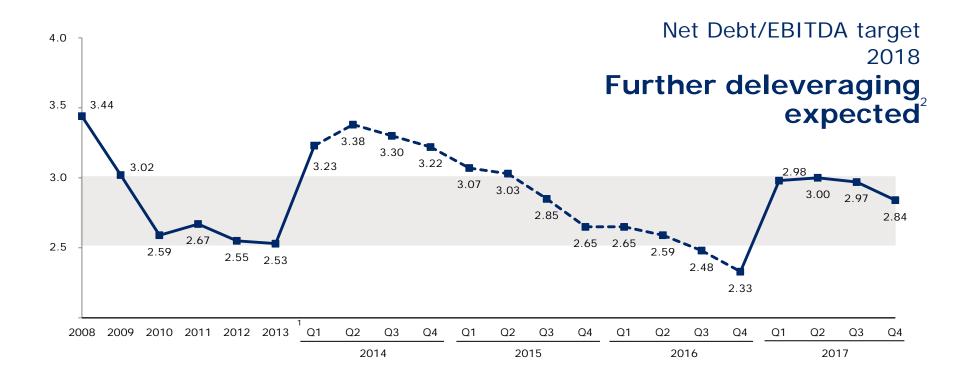
⁴ Including the cash prepayment of €45 million for biosimilars business (LTM: 16.6% operating cashflow margin excl. cash prepayment biosimilars)



² Margin incl. FMC dividend

³ Understated: 4.2% excluding €40 million of capex commitments from acquisitions

Fresenius Group: Leverage Ratio



Before special items; pro forma acquisitions At annual average FX rates for both EBITDA and net debt

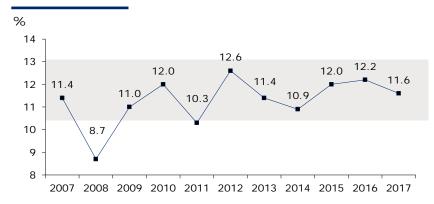


¹ Pro forma excluding advances made for the acquisition of hospitals from Rhön-Klinikum AG

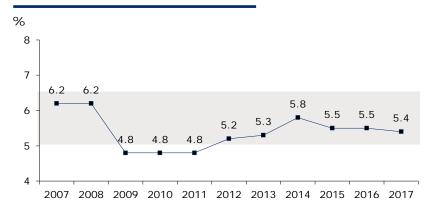
² Excluding pending acquisitions of Akorn and NxStage; excluding further potential acquisitions; at current IFRS rules

Fresenius Group Consistent Cash Generation

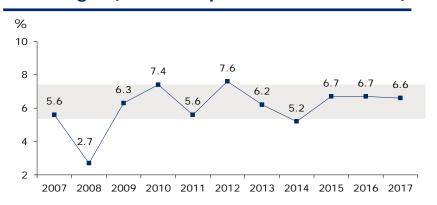
CFFO margin



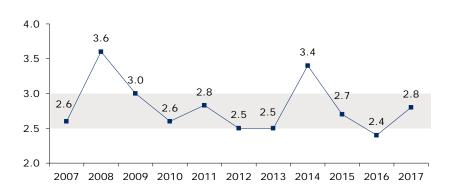
Capex gross, in % of sales



FCF margin (before acquisitions & dividends)



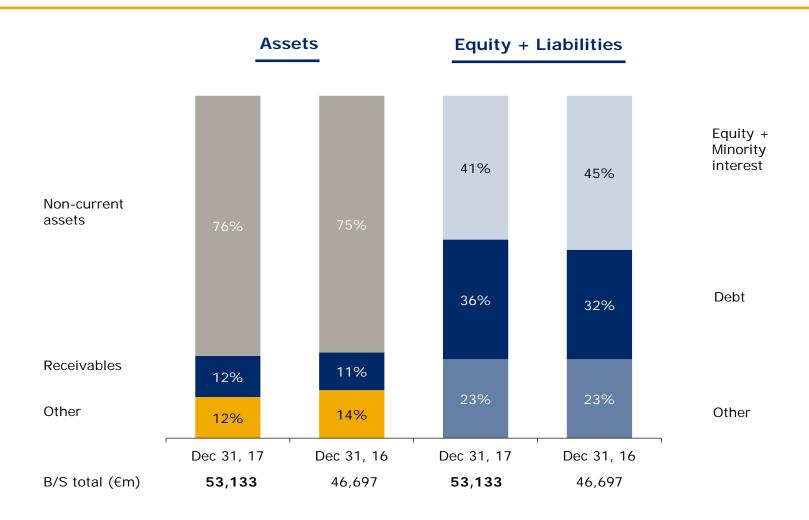
Net Debt / EBITDA¹



¹ Net debt at year-end exchange rate; EBITDA at LTM average exchange rates; before special items; pro forma acquisitions



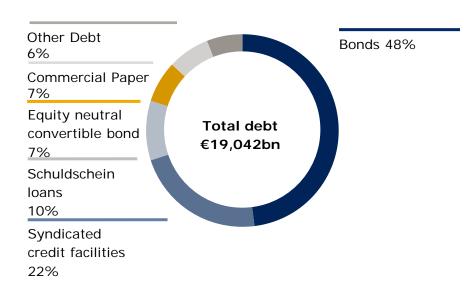
Fresenius Group: Solid Balance Sheet Structure





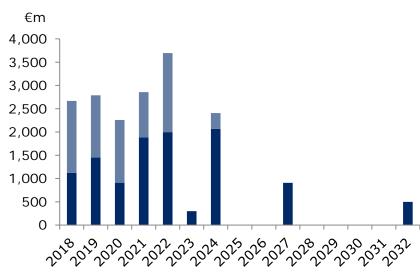
Fresenius Group: Well Balanced Financing Mix and Maturity Profile

Financing mix



Average interest rate/cost of debt 2.8% p.a.

Maturity profile



Fresenius Medical Care

Fresenius excluding Fresenius Medical Care

Average maturity 3.6 years.



Fresenius Kabi: Organic Sales Growth by Product Segment

€m	Q4/17	Δ YoY organic	FY/17	Δ YoY organic
IV Drugs	669	8%	2,699	8%
Infusion Therapy	227	5%	903	6%
Clinical Nutrition	417	8%	1,671	8%
Medical Devices/ Transfusion Technology	281	12%	1,085	5%
Total sales	1,594	8%	6,358	7%



Fresenius Kabi: Profit and Loss Statement

€m	2017	2016
Sales	6,358	6,007
EBITDA margin %	1,483 23.3	1,468 24.4
EBIT margin %	1,177 18.5	1,1 71 19.5
Net interest	-119	-149
Earnings before taxes and noncontrolling interest	1,058	1,022
Income taxes Tax rate %	-317 30.0	-311 30.4
Noncontrolling interest	-39	-36
Net income ¹	702	675

Before special items



¹ Attributable to shareholders of Fresenius SE & Co. KGaA

Fresenius Kabi: Cash Flow Statement

€m	2017	2016
Net income ¹ (incl. noncontrolling interest)	739	711
Depreciation / amortization	306	297
Change in working capital	-35	-4
Cash flow from operations Margin %	1,010 15.9	1,004 16.7
CAPEX, net	-420	-336
Cash flow before acquisitions and dividends	590	668
Acquisitions, net	-152	-114
Free cash flow (before dividends)	438	554



¹ After special items

Fresenius Kabi: Balance Sheet

€m	2017	2016
Accounts receivable	841	779
Inventories	1,361	1,354
Fixed assets	8,092	7,974
Other assets	1,498	1,323
Total assets	11,792	11,430
Debt	4,806	5,155
Other liabilities	2,997	2,308
Equity (incl. noncontrolling int.)	3,989	3,967
Total liabilities and shareholders' equity	11,792	11,430



Fresenius Helios Germany: Performance Indicators

	FY/17	FY/16	Δ ΥοΥ
No. of hospitals	111	112	-1%
- Acute care clinics	88	88	0%
- Post-acute care clinics	23	24	-4%
No. of beds	34,610	34,706	0%
- Acute care clinics	29,438	29,618	-1%
- Post-acute care clinics	5,172	5,088	2%
Admissions			
- Acute care (inpatient)	1,237,068	1,229,125	1%
Occupancy			
- Post-acute care	82%	82%	
Average length of stay (days)			
- Acute care ¹	6.2	6.4	
- Post-acute care	26.0	26.1	
Bad debt of sales	0.2%	0.3%	

¹ German average (2016): 7.3



Fresenius Helios: Profit & Loss Statement

€m	20171	2016
Sales	8,668	5,843
EBITDA Margin % Depreciation / amortization	1,426 16.5 -374	879 15.0 -196
EBIT Margin %	1,052 12.1	683 11.7
Net interest	-155	-37
Earnings before taxes and noncontrolling interest	897	646
Income taxes Tax rate %	-164 18.3	-100 15.5
Noncontrolling interest	-5	-2
Net income ²	728	544

¹ Including Helios Spain



² Attributable to shareholders of Fresenius SE & Co. KGaA

Fresenius Helios: Cash Flow

€m	2017 ¹	2016
Net income (incl. noncontrolling interest)	733	546
Depreciation / amortization	374	196
Change in working capital	-374	-120
Cash flow from operations Margin %	733 8.5	622 10.6
CAPEX, net	-411	-349
Cash flow before acquisitions and dividends	322	273
Acquisitions, net	-5,945	-48
Free cash flow (before dividends)	-5,623	225

¹ Including Helios Spain



Fresenius Helios: Balance Sheet

€m	20171	2016
Accounts receivable	1,834	749
Property, plant and equipment (net)	4,113	2,630
Goodwill	7,902	4,538
Other assets	2,734	779
Total assets	16,583	8,696
Debt	6,665	1,406
Other liabilities	2,529	1,440
Equity (incl. noncontrolling interest)	7,389	5,850
Total liabilities and shareholders' equity	16,583	8,696

¹ Including Helios Spain



Fresenius Vamed: Profit & Loss Statement

€m	2017	2016
Sales	1,228	1,160
EBITDA	87	80
Margin %	7.1	6.9
EBIT	76	69
Margin %	6.1	5.9
Net interest	-2	-2
Earnings before taxes and noncontrolling interest	74	67
Income taxes	-23	-21
Tax rate %	31.1	31.0
Noncontrolling interest	-1	-1
Net income ¹	50	45
ROE (before taxes) %	19.0	19.6

¹ Attributable to shareholders of Vamed AG



Fresenius Vamed: Cash Flow

€m	2017	2016
Net income (incl. noncontrolling interest)	51	46
Depreciation / amortization	11	11
Change in working capital	-20	-30
Cash flow from operations Margin %	42 3.4	27 2.3
CAPEX, net	-7	-11
Cash flow (before acquisitions and dividends)	35	16
Acquisitions, net	-19	0
Free cash flow (before dividends)	16	16



Fresenius Vamed: Balance Sheet

€m	2017	2016
Accounts receivable	238	209
Property, plant and equipment	80	72
Intangible assets	127	103
Other assets	837	724
Total assets	1,282	1,108
Debt	245	176
Other liabilities	648	591
Equity (incl. noncontrolling interest)	389	341
Total liabilities and shareholders' equity	1,282	1,108



Reconciliation Q4/17

Consolidated results for 2017 include special items related to the acquisition of the biosimilars business of Merck KGaA, the announced acquisition of the shares in Akorn, Inc. (acquisition related expenses). These are mainly transaction costs in the form of legal and consulting fees as well as costs of the financing commitment for the Akorn transaction. Moreover special items arose from a book gain from the revaluation of deferred tax liabilities due to U.S. tax reform as well as from the FCPA provision. In order to compare the results with the scope of original guidance, key figures are additionally adjusted for expenditures for further development of the biosimilars business. The following presentation shows the corresponding reconciliation to the IFRS values. There were neither adjustments nor special items in 2016.

€m	Basis for guidance comparison: Before special items and before biosimilars business	Expenditures for further development of biosimilars business	Before special items	Special items (acquisition- related expenses)	Special items (book gain U.S. tax reform)	Special items (FCPA provision)	After special items (IFRS reported)
Sales	8,695		8,695				8,695
EBIT Net interest	1,354 -150	-46 -2	1,308 -152	-16 -7		-200	1,092 -159
Net income before taxes Income taxes	1,204 -344	-48 15	1,156 -329	-23 6	266	-200	933 -57
Net income Noncontrolling interest	860 -340	-33	827 -340	-17	266 -163	-200 138	876 -365
Net income attributable to shareholders of Fresenius SE & Co. KGaA	520	-33	487	-17	103	-62	511

The acquisition-related expenses are reported in the Group Corporate/Other segment.



Reconciliation FY/17

Consolidated results for 2017 include special items related to the acquisition of the biosimilars business of Merck KGaA, the announced acquisition of the shares in Akorn, Inc. (acquisition related expenses). These are mainly transaction costs in the form of legal and consulting fees as well as costs of the financing commitment for the Akorn transaction. Moreover special items arose from a book gain from the revaluation of deferred tax liabilities due to U.S. tax reform as well as from the FCPA provision. In order to compare the results with the scope of original guidance, key figures are additionally adjusted for expenditures for further development of the biosimilars business. The following presentation shows the corresponding reconciliation to the IFRS values. There were neither adjustments nor special items in 2016.

€m	Basis for guidance comparison: Before special items and before biosimilars business	Expenditures for further development of biosimilars business	Before special items	Special items (acquisition- related expenses)	Special items (book gain U.S. tax reform)	Special items (FCPA provision)	After special items (IFRS reported)
Sales	33,886		33,886				33,886
EBIT Net interest	4,890 -634	-60 -2	4,830 -636	-41 -15		-200	4,589 -651
Net income before taxes Income taxes	4,256 -1,203	-62 19	4,194 -1,184	-56 13	266	-200	3,938 -905
Net income Noncontrolling interest	3,053 -1,194	-43	3,010 -1,194	-43	266 -163	-200 138	3,033 -1,219
Net income attributable to shareholders of Fresenius SE & Co. KGaA	1,859	-43	1,816	-43	103	-62	1,814

The acquisition-related expenses are reported in the Group Corporate/Other segment.



Financial Calendar / Contact

Financial Calendar

3 May 2018 Results Q1/2018

18 May 2018 Annual General Meeting

7/8 June 2018 Capital Markets Day

31 July 2018 Results Q2/2018

30 October 2018 Results Q3/2018

Please note that these dates could be subject to change.

Contact

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