

Goldman Sachs 32nd Annual Global Healthcare Conference

June 7, 2011



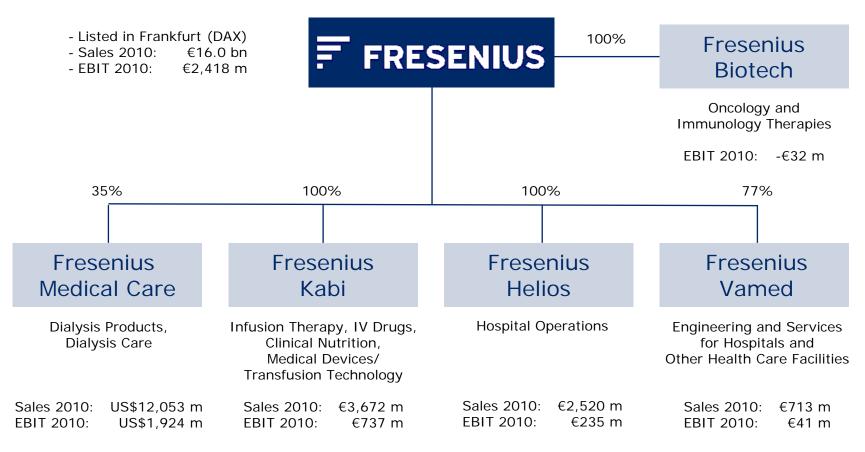


Safe Harbor Statement

This presentation contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of clinical trials, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, and the availability of financing. Fresenius does not undertake any responsibility to update the forward-looking statements contained in this presentation.



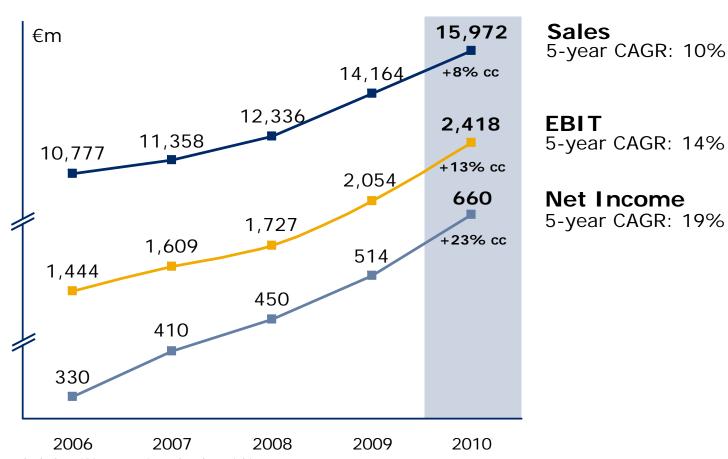
Achieving Profitable Growth in Attractive Health Care Segments



Fresenius Medical Care is fully consolidated in the financial statements of Fresenius SE & Co. KGaA



Fresenius Group: Financial Results



 $\label{lem:continuous} \textbf{Group financial results before APP-transaction-related special items}$



Fresenius Group: Excellent Start into 2011

	Sales	EBIT	Net income¹
Q1/11	€3,962 m	€575 m	€170 m
Growth at constant currency rates	7%	13%	39%
Growth at actual currency rates	9%	15%	43%

¹ Net income attributable to Fresenius SE & Co. KGaA and before special items due to MEB and CVR accounting Goldman Sachs – 32nd Annual Global Healthcare Conference, Fresenius SE & Co. KGaA, Investor Relations © Copyright, June 7, 2011



Fresenius Group: Financial Results by Business Segment

Q1/11	Fresenius	Fresenius	Fresenius	Fresenius
	Medical Care	Kabi	Helios	Vamed
Sales	US\$3,036 m	€960 m	€648 m	€140 m
Growth	5%	20%	7%	-10%
EBIT	US\$445 m	€197 m	€58 m	€5 m
Growth	5%	36%	12%	-29%



Fresenius Kabi: Update Q1/11

- Excellent start into the year
 - Record organic sales growth of 16%
 - 20.5% EBIT margin
- 39% organic sales growth in North America
 - Drug-shortage-related sales expanded in March 2010
 - 2010/11 product launches, e.g. Gemcitabine, Aztreonam, Topotecan
- 10% organic sales growth outside
 North America
 - Continued strong emerging markets growth
 - Europe performing well at 8%





Fresenius Helios: Update Q1/11

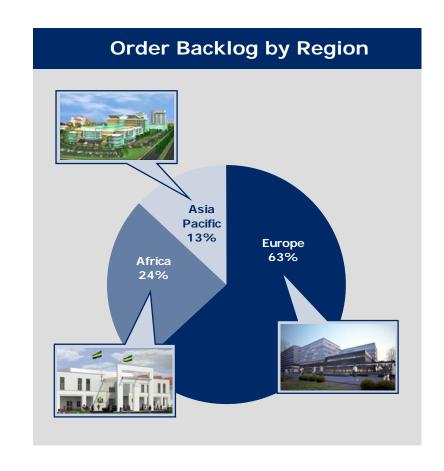
- 5% organic sales growth at upper end of expectations; strong EBIT margin of 9.0%
- YTD 2011 slight revival of hospital privatization activity; ~10 transactions pending/concluded
- 264-bed Rottweil hospital (South/West) bid accepted, closing expected for Q3 2011
- Collective bargaining agreements for doctors/nurses successfully concluded, average pay rise of 2-3% p.a. through December 2012; in line with budget assumptions





Fresenius Vamed: Update Q1/11

- Sales and EBIT development fully in line with expectations
- Order backlog at all-time high (€842 million)
- Order intake (€127 million)
 - Turnkey construction project in the Ukraine (€67 million)
 - Medical equipment contract from the National Cancer Institute of Malaysia (€29 million)





Fresenius Group: 2011 Outlook Raised or Fully Confirmed

		Previous	New
Fresenius Medical Care	Sales growth Net income	US\$12.8 – 13.0 bn US\$1,035 – 1,055 m	>US\$13.0 bn US\$1,070 – 1,090 m
Fresenius Kabi	Sales growth EBIT margin	~5% organic >19.0%	>5% organic 19 – 20%
Fresenius Helios	Sales growth EBIT	3 – 5% organic €250 – 260 m	Upper half of range
Fresenius Vamed	Sales growth EBIT growth	5 – 10% 5 – 10%	
Fresenius Biotech	EBIT	~-€30 m	



Fresenius Group: 2011 Outlook Raised or Fully Confirmed

	Previous	New
Revenue growth at constant currency	≥7%	7 – 8 %
Net income growth ¹ at constant currency	8 – 12%	12 – 16%
Capex	~5% of Group sales	✓

¹ Net income attributable to Fresenius SE & Co. KGaA and before special items due to MEB and CVR accounting



Fresenius Group: Where are we Heading Mid term?

Average organic revenue growth of 6 – 9%

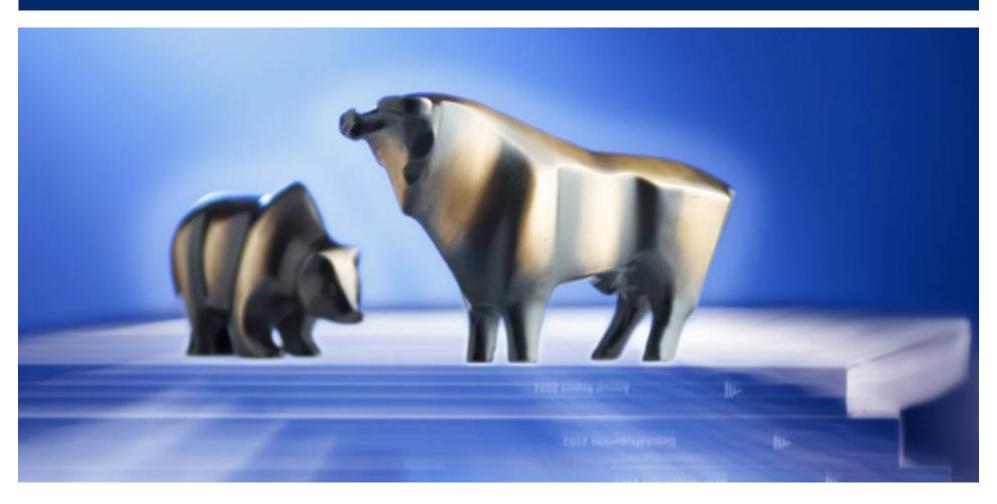
Additional growth through small / mid-sized acquisitions

Focus on quality and cost leadership





Attachments





Fresenius Group: Profit and Loss Statement

€m	Q1/11	Q1/10	Growth Q	1/11 YoY
			actual rates	constant rates
Sales	3,962	3,643	9%	7%
EBIT	575	501	15%	13%
Net interest	-135	-143	6%	7%
Income taxes	-135	-119	-13%	-13%
Net income ¹	170	119	43%	39%

¹ Net income attributable to Fresenius SE & Co. KGaA and before special items due to MEB and CVR accounting



Fresenius Group: Cash Flow

€m	Q1/11	LTM Margin	Q1/10	LTM Margin	Growth YoY
Operating Cash Flow	278	10.7%	438	12.5%	-37%
Capex (net)	-147	4.6%	-130	4.5%	-13%
Free Cash Flow (before acquisitions and dividends)	131	6.1%	308	8.1%	-57%
Acquisitions (net)	-249		-66		
Dividends	-15		-24		38%
Free Cash Flow (after acquisitions and dividends)	-133	-	218	4.6%	-161%



Cash Flow Development LTM

€m	Operating CF		Capex	Capex (net)		Free Cash Flow ¹	
	LTM Q1/11	LTM Margin	LTM Q1/11	LTM Margin	LTM Q1/11	LTM Margin	
FRESENIUS KABI	560	14.6%	(179)	(4.7%)	381	9.9%	
FRESENIUS HELIOS	343	13.4%	(156)	(6.1%)	187	7.3%³	
FRESENIUS VAMED	-16	-2.3%	(9)	(1.3%)	-25	-3.6%	
Corporate/ Other	-44	n/a	(11)	n/a	-55	n/a	
F FRESENIUS excl. FMC	843	12.8%²	(355)	(5.0%)	488	7.8%²	
F FRESENIUS Group	1,751	10.7%	(750)	(4.6%)	1,001	6.1%	

¹ Before Acquisitions and Dividends

² Incl. FMC dividend

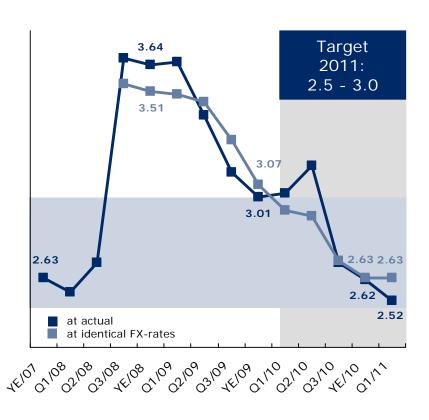
³ Understated: 9.9% excluding €67 million of Capex commitments from acquisitions



Fresenius Group: Debt and Interest Ratios

	Mar 31, 2011	Dec 31, 2010
Debt (€m) thereof 53% US\$ denominated	8,823	8,784
Net debt (€m)	7,929	8,015
Net debt/EBITDA	2.52	2.62
EBITDA/Interest	5.5	5.4

Net debt/EBITDA



Debt excludes Mandatory Exchangeable Bonds



Fresenius Kabi: Strong Organic Sales Growth

€m	Q1/11	Q1/10	Organic Growth
Infusion Therapy	220	196	6%
I.V. Drugs	355	255	37%
Clinical Nutrition	270	245	7%
Medical Devices/ Transfusion Technology	115	104	8%
Total sales	960	800	16%



Fresenius Kabi: Strong Organic Sales Growth

€m	Q1/11	Q1/10	Organic Growth
Europe	449	409	8%
North America	254	179	39%
Asia-Pacific	156	128	16%
Latin America/Africa	101	84	13%
Total sales	960	800	16%



Fresenius Kabi: Excellent EBIT Growth

€m	Q1/11	Q1/10	Growth
Europe Margin	95 21.2%	86 21.0%	10%
North America Margin	96 37.8%	47 26.3%	104%
Asia-Pacific/Latin America/Africa	42 16.3%	35 16.5%	20%
Corporate and Corporate R&D	-36	-23	-57%
Total EBIT Margin	1 97 20.5%	145 18.1%	36%



Fresenius Helios: Excellent Sales and EBIT Growth

€m	Q1/11	Q1/10	Growth
Total sales	648	608	7%
EBIT			
Established clinic portfolio Margin	58 9.1%	52 8.6%	12%
Acquisitions/Divestitures (consolidation/deconsolidation < 1 yr)	0	0	
Total EBIT	58	52	12%
Margin	9.0%	8.6%	



Fresenius Helios: 2010 Restructuring Plan

		Years in portfolio							
	<1	1	2	3	4	5	>5	Total	
No. of clinics	-	-	6	4	7	-	25	42	
Revenue (€m)	-	-	186	261	175	-	1,607	2,229	
Tannak									
Target									
EBITDA margin (%)		3.0	6.0	9.0	12.0	15.0	15.0		
EBITDA (€m)	-	-	11.2	23.5	20.9	-	241.1	296.7	
Reported									
EBITDA margin (%)	-	-	4.0	10.8	11.9	-	15.8	13.9	
EBITDA (€m)	-	-	7.5	28.2	20.8	-	254.2	310.7	
No. of clinics > target	-	-	3	3	4	-	14	24	
No. of clinics < target	-	-	3	1	3	-	11	18	
IFRS									

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Fresenius Helios: Performance Indicators

	Q1/11	Q1/10	Change
No. of hospitals ¹ - Acute care clinics - Post-acute care clinics	63 43 20	62 42 20	2% 2% 0%
No. of beds ¹ - Acute care clinics - Post-acute care clinics	18,854 15,387 3,467	18,564 15,097 3,467	2% 2% 0%
Admissions ² - Acute care (inpatient)	160,947	152,730	5%
Occupancy ² - Post-acute care	78%	80%	
Average length of stay (days) ² - Acute care - Post-acute care	6.6 29.8	6.9 30.1	

¹ Dec 31, 2010

² Clinics in Germany



Fresenius Vamed: Sales and EBIT Fully in Line with Expectations

€m	Q1/11	Q1/10	Growth
Project business Service business	84 56	102 54	-18% 4%
Total sales	140	156	-10%
Total EBIT Margin	5 3.6%	7 4.5%	-29%
Order intake ¹ Order backlog ¹	127 842	260 801 ²	-51% 5%

¹ Project business only

² Dec 31, 2010



Financial Calendar

02.08.2011 Report on 1st half 2011

02.11.2011 Report on 1st – 3rd quarter 2011

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