

May 8th, 2025

EDAG ENGINEERING GROUP AG

ANALYST CALL FINANCIAL YEAR 2025 Q1

YOUR GLOBAL MOBILITY AND
INDUSTRY ENGINEERING EXPERTS



WELCOME TO TODAY'S ANALYST CALL



Harald Keller

CEO



Holger Merz

CFO

EDAG GROUP FINANCIAL YEAR 2025 – Q1

KEY FIGURES



192.6

m. EUR
Revenues



1.6 | 1.6

m. EUR
EBIT I adj. EBIT



0.9 | 0.8

%
EBIT margin I adj. EBIT margin

8,949

Employees



18.5

m. EUR
Operating Cash-Flow



only

2.3

m. EUR
Investments



EDAG PRESENTATION AGENDA



MARKET ENVIRONMENT

KEY FIGURES

OUTLOOK

Q & A

AGENDA



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MARKET ENVIRONMENT

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MARKET ENVIRONMENT

GLOBAL ECONOMIC TRENDS 2025



- IMF global economic growth expectations for 2025 lowered to 2.8% and for Germany only at 0.0%.⁽¹⁾
- Tax cut potential and deregulation could create opportunities but ongoing uncertainties, especially concerning US political shifts, remain.
 - In Q1 2025, demand varied by region as customers became more cautious due to economic uncertainty and global tensions.
- OEMs face regulatory pressure and the challenge of transitioning to electric vehicles, with customer interest in EVs growing unevenly across markets.
- Further development in 2025 will largely depend on global economic trends, consumer acceptance of electric mobility, and the strategic responses of manufacturers to increasing competitive pressure.

Notes:

1. IMF World Economic Outlook, April 22, 2025.

MARKET ENVIRONMENT FINANCIAL YEAR 2025 – Q1

- Market uncertainties remain
 - Customer still restrained regarding investments and projects
- Revenues at 192.6 m€
 - Down by 25.0 m€ YoY, up by 4.5 m€ QoQ
- Order book at 406.5 m€
 - Down by 67.0 m€ YoY, up by 45.1 m€ QoQ
- Successful appearance at trade fair in Hannover
 - Announcement of partnerships with Nvidia, SAP and Siemens
 - Underlining diversification into other industries



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MARKET ENVIRONMENT

KEY FIGURES

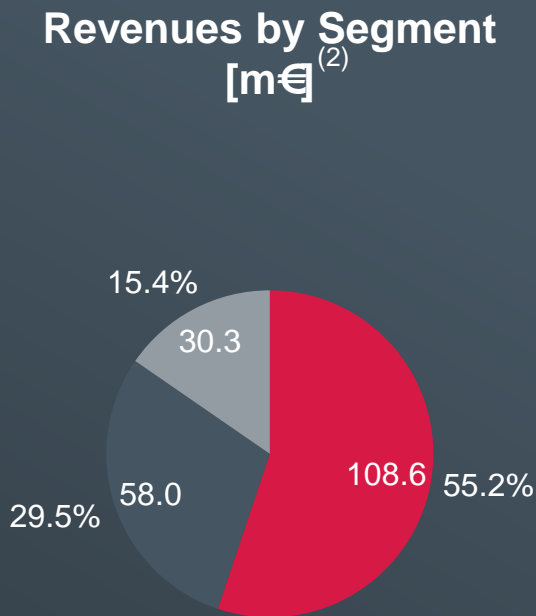
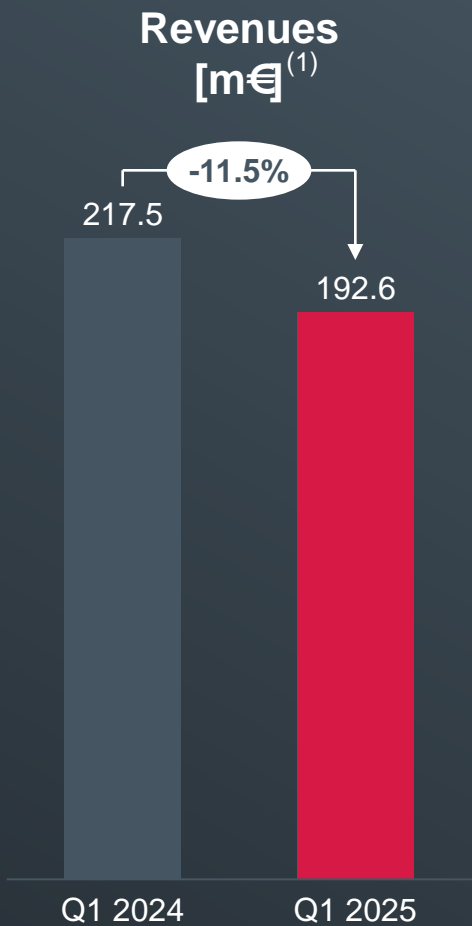
OUTLOOK

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FINANCIAL YEAR 2025 – Q1 REVENUES



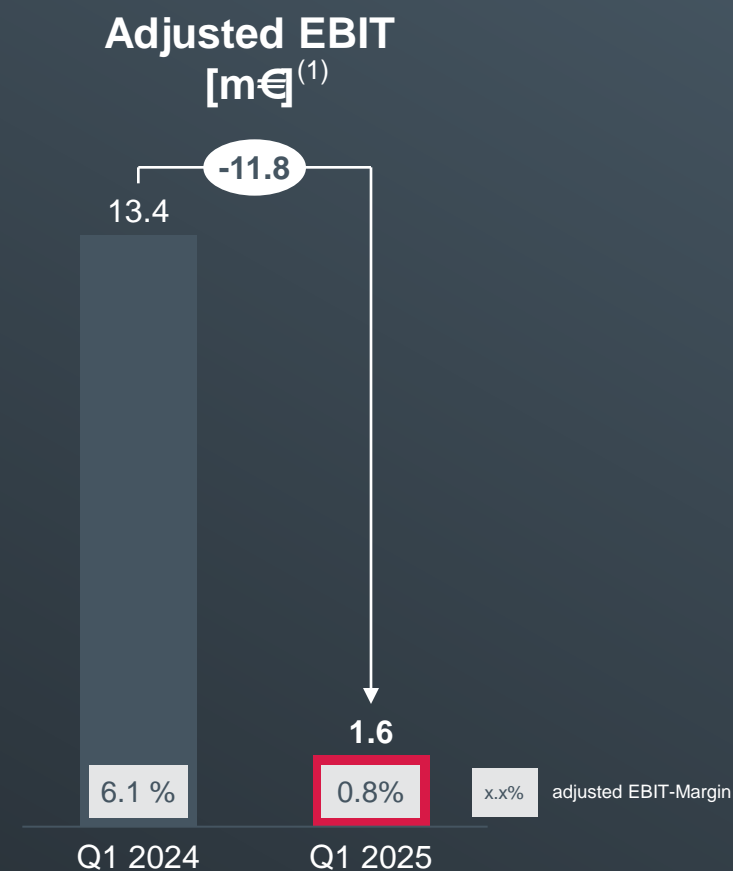
Change to Q1 2024

Vehicle Engineering	- 11.8 %
Electrics / Electronics	- 12.7 %
Production Solutions	- 9.9 %

Notes: 1. Revenue defined as sales revenue plus change in inventories 2. Figures include sales revenue with other segments

FINANCIAL YEAR 2025 – Q1

ADJUSTED EBIT



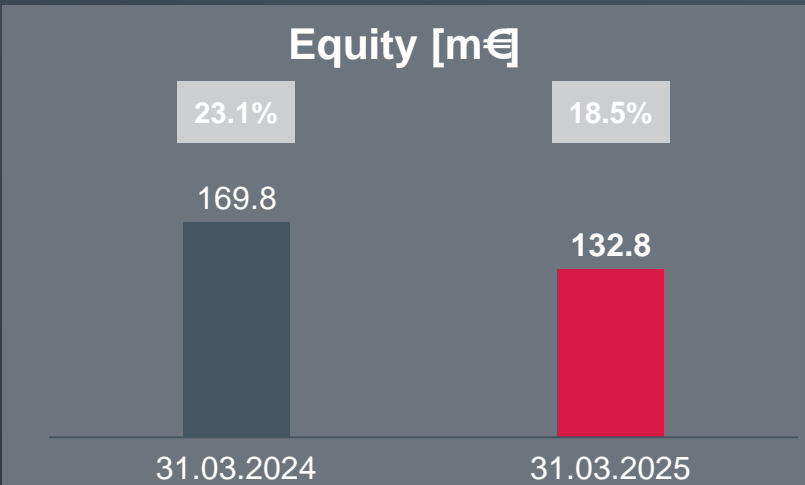
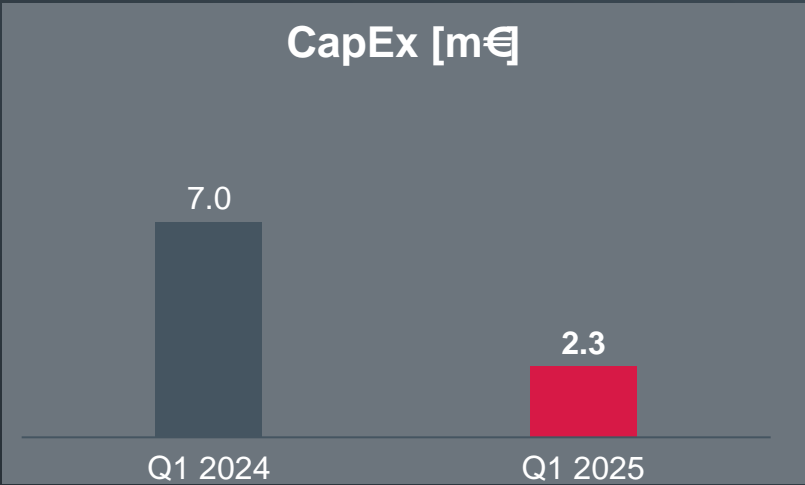
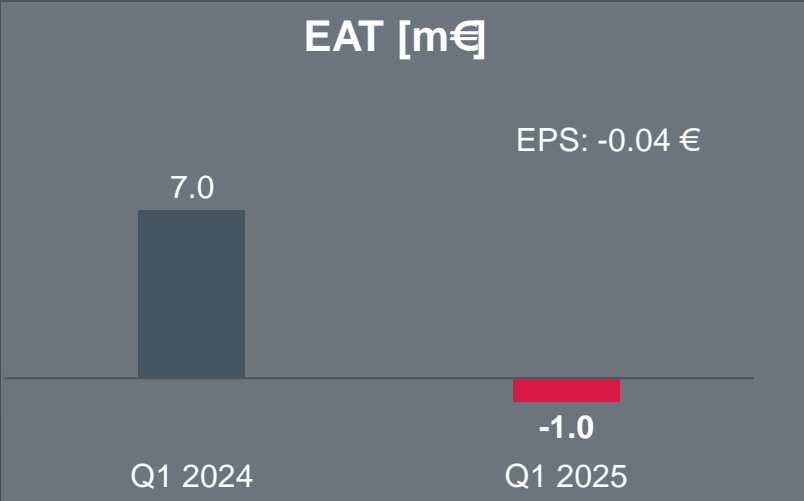
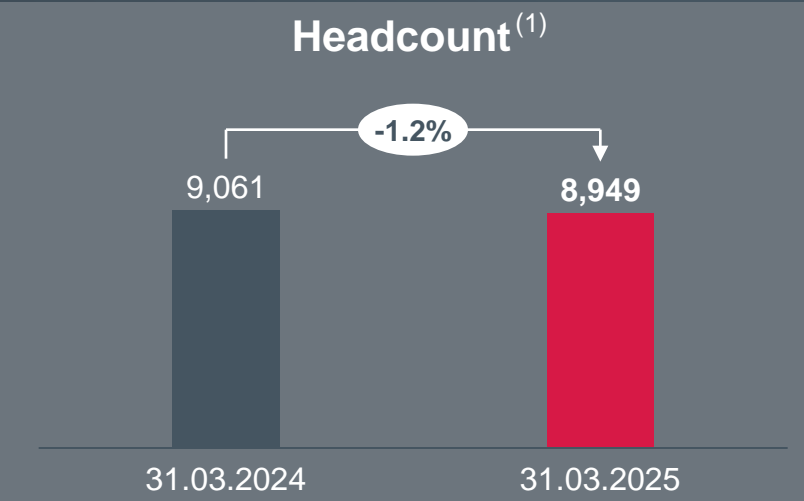
Adjusted EBIT by Segment [m€]

	Q1 2024	margin	Q1 2025	margin
Vehicle Engineering	8.9	7.2 %	0.8	0.7 %
Electrics / Electronics	3.1	4.6 %	0.6	1.0 %
Production Solutions	1.4	4.1 %	0.3	0.8 %

Notes: 1. Adj. for one-offs (purchase price allocation, cyber security insurance refunds and restructuring costs)

FINANCIAL YEAR 2025 – Q1

HEADCOUNT, EAT, CAPEX, EQUITY

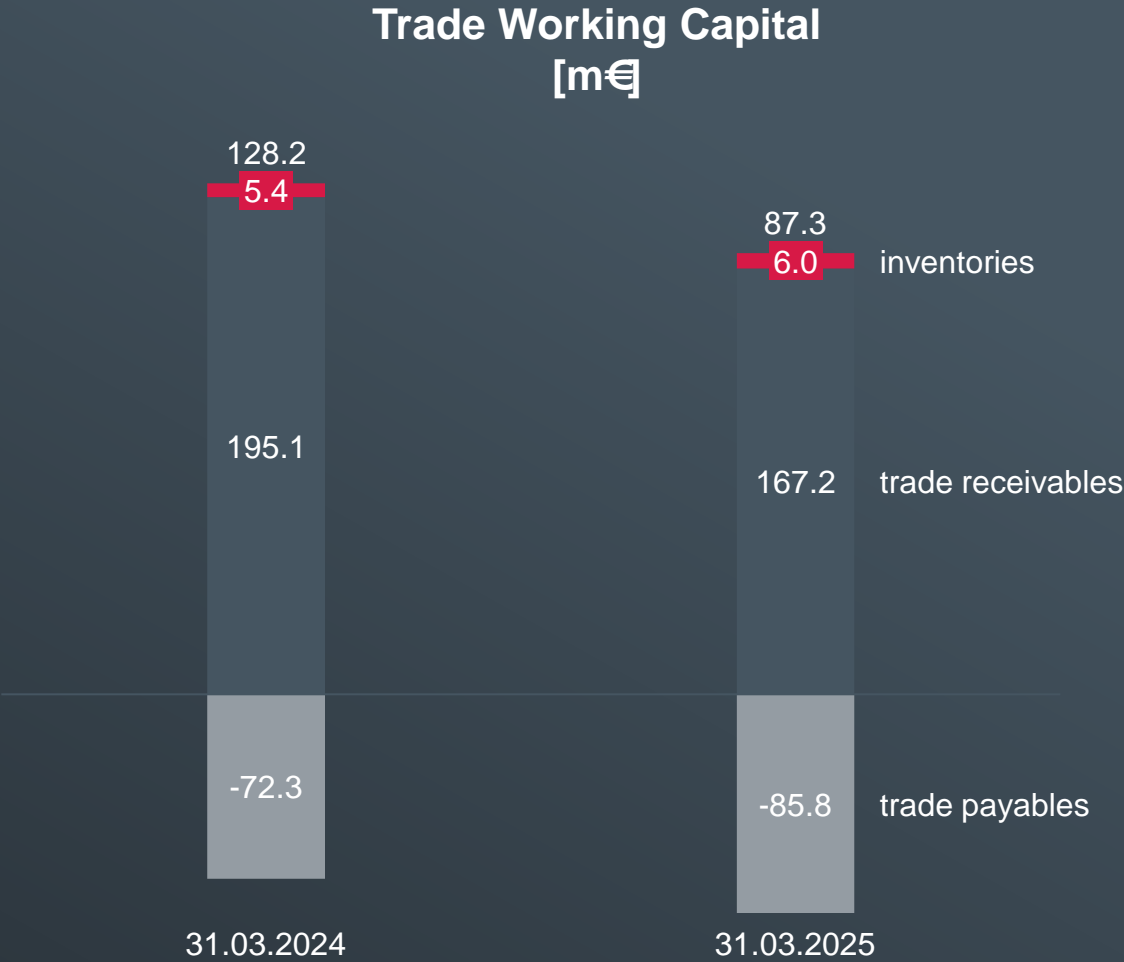


x.x% Equity / Balance Sheet total

Notes: 1. Including apprentices

FINANCIAL YEAR 2025 – Q1

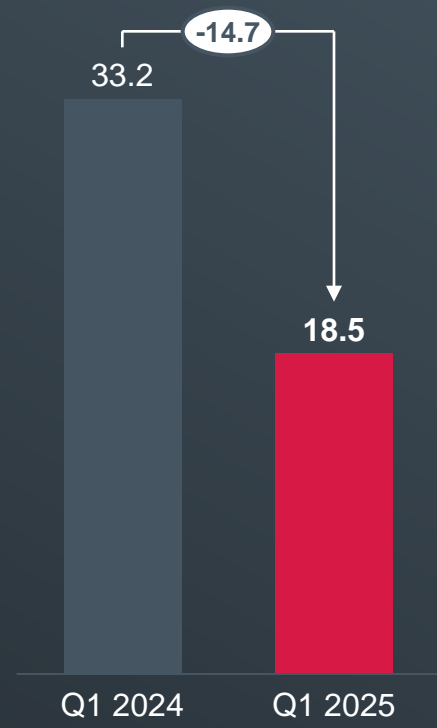
TRADE WORKING CAPITAL



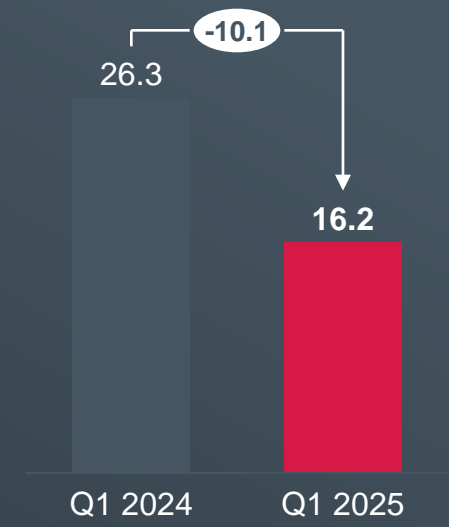
FINANCIAL YEAR 2025 – Q1 CASH FLOWS



Operating Cash Flow
[m€]

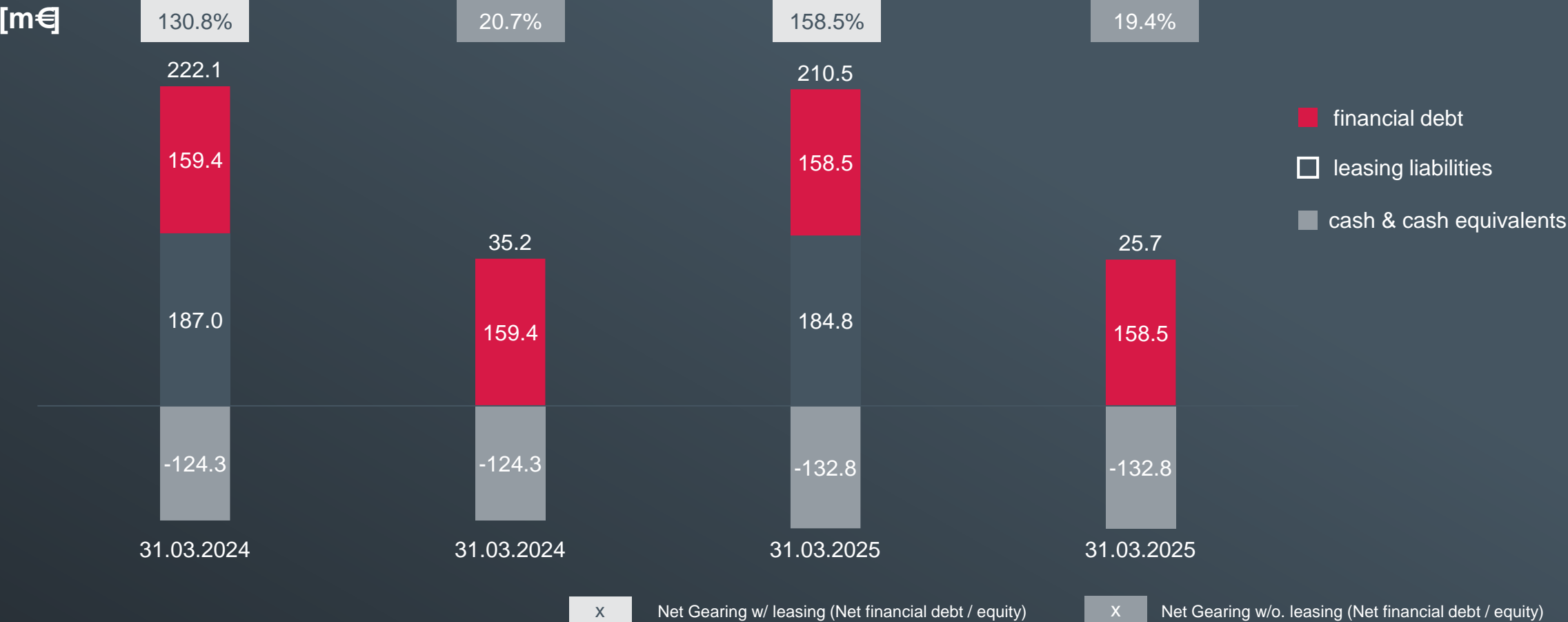


Free Cash Flow
[m€]



FINANCIAL YEAR 2025 – Q1

NET FINANCIAL DEBT



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OUTLOOK FINANCIAL YEAR 2025



The EDAG Group confirms guidance from March 27th, 2025.

We expect further challenges in the 2025 financial year, which will also be reflected in the development of revenue and earnings. In addition to the opportunities, the forecast is also associated with risks that arise for our customers and, consequently, for us, primarily from ongoing market dynamics and geopolitical uncertainties.



Revenue is expected to **decrease** up to **around 8 percent**



The **adjusted EBIT** margin is expected to be **positive up to around 3 percent**



The **investment rate** is expected in a range of **around 3 percent**

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MARKET ENVIRONMENT

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INVESTOR RELATIONS FINANCIAL CALENDER



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THANK YOU

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