

**YOUR GLOBAL MOBILITY
ENGINEERING EXPERTS**

EDAG ENGINEERING GROUP AG

FINANCIAL YEAR 2021

March 31st, 2022



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1. Market Environment
2. Key Figures FY 2021
3. Outlook



MARKET ENVIRONMENT



opportunities

- Continuation of economic recovery after Corona
- German Manufacturers with highest order books ever¹
- Change towards sustainability and circular economy requires high investment



factors of uncertainty

- War in Ukraine / new geopolitical risks
- New variants of Covid-19 / new restrictions
- Continued supply chain interruptions
- (wage)Inflation
- Slowing growth in China

Car sales (worldwide): to grow 4% in 2022¹

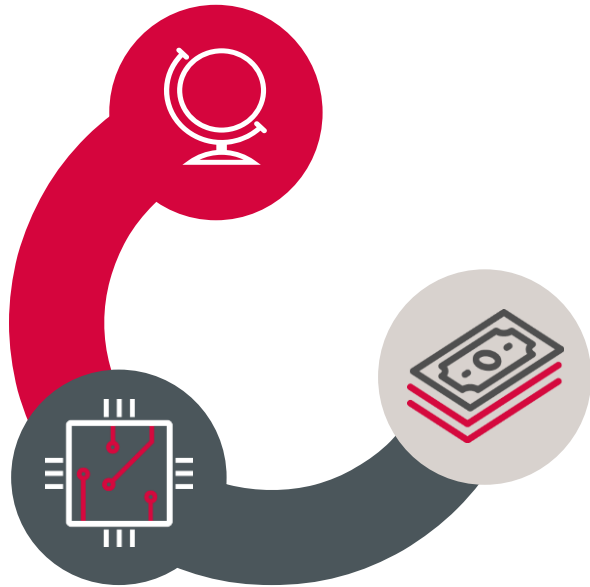


Automotive R&D: 220 bn. EUR until 2026 + Invest into production facilities¹



The mobility industry is currently undergoing a fundamental transformation towards an electrified, connected, user-centric, software defined and sustainable future
=> large investments are to be made

This builds huge market potential for innovative, agile and globally active ESPs like EDAG



1

Disproportionate international growth

2

Leverage Software & Digitalization organization

3

Focus on costs & profitability

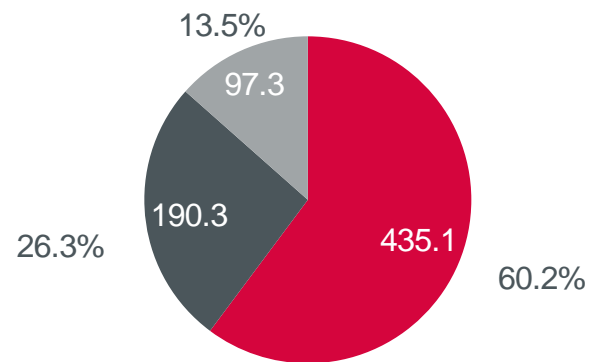
KEY FIGURES FY 2021



Revenues [m€] ⁽¹⁾



Revenues by Segment [m€] ⁽²⁾



change to 2020

- Vehicle Engineering + 5.4%
- Electrics/ Electronics +11.9%
- Production Solutions + 0.4%

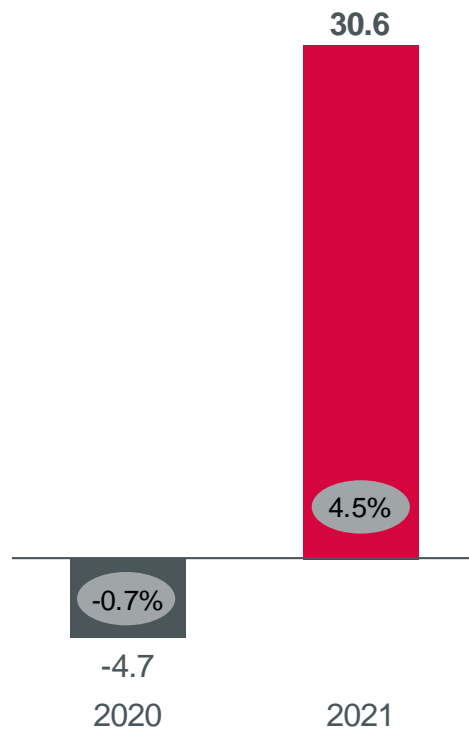
Notes:

1. Revenue defined as sales revenue plus change in inventories
2. Figures include sales revenue with other segments

ADJUSTED EBIT



Adjusted EBIT [m€] ⁽¹⁾



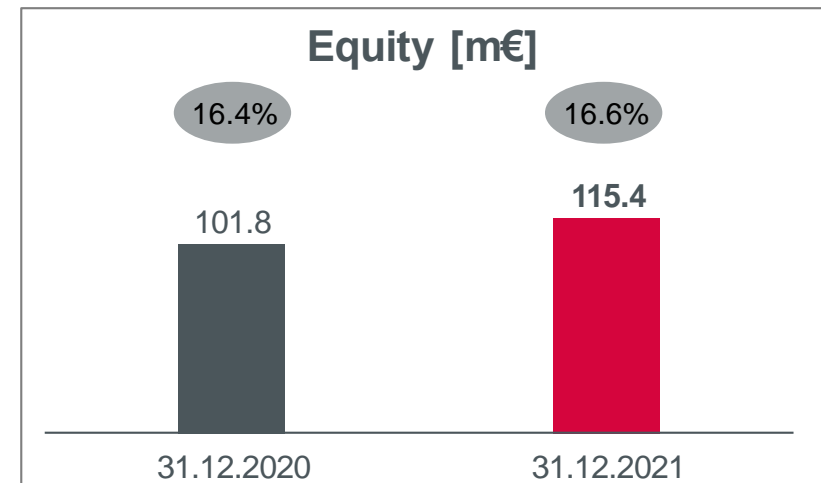
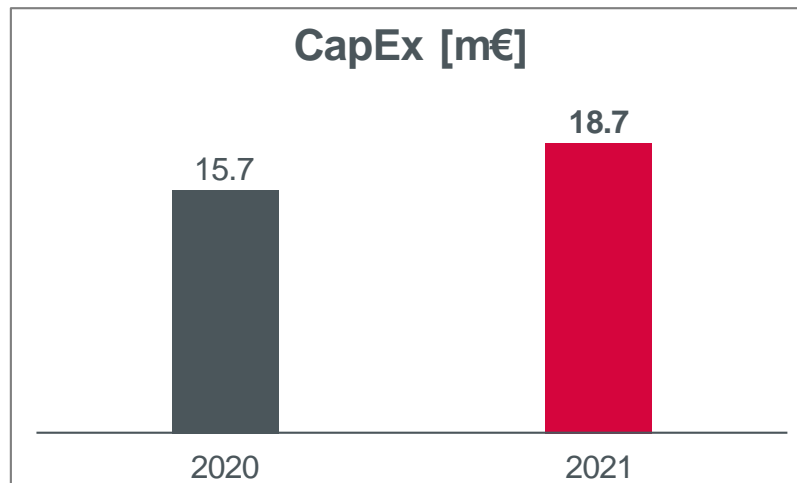
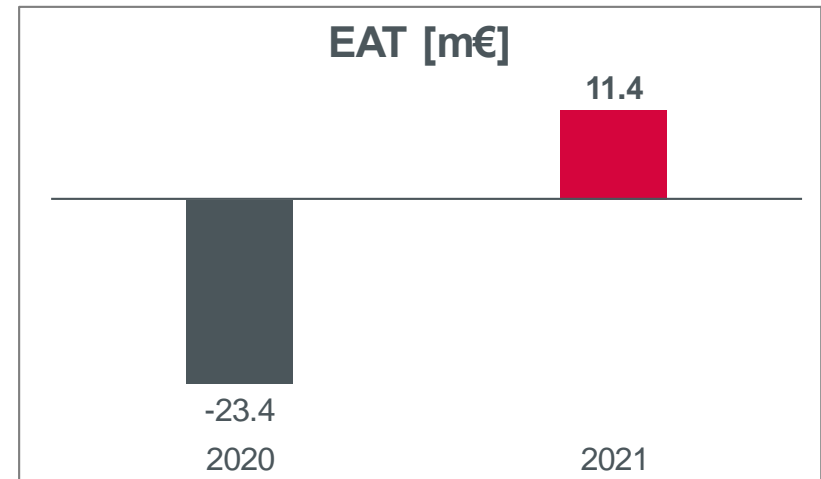
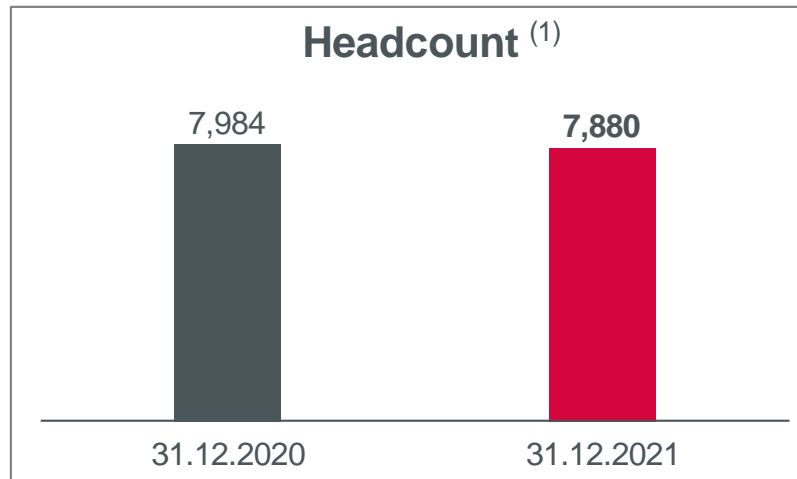
Adjusted EBIT by Segment [m€]

	2020	margin	2021	margin
Vehicle Engineering	-1.5	-0.4%	23.3	5.4%
Electrics / Electronics	5.2	3.0%	10.8	5.7%
Production Solutions	-8.3	-8.5%	-3.5	-3.6%

x.x% adjusted EBIT-Margin

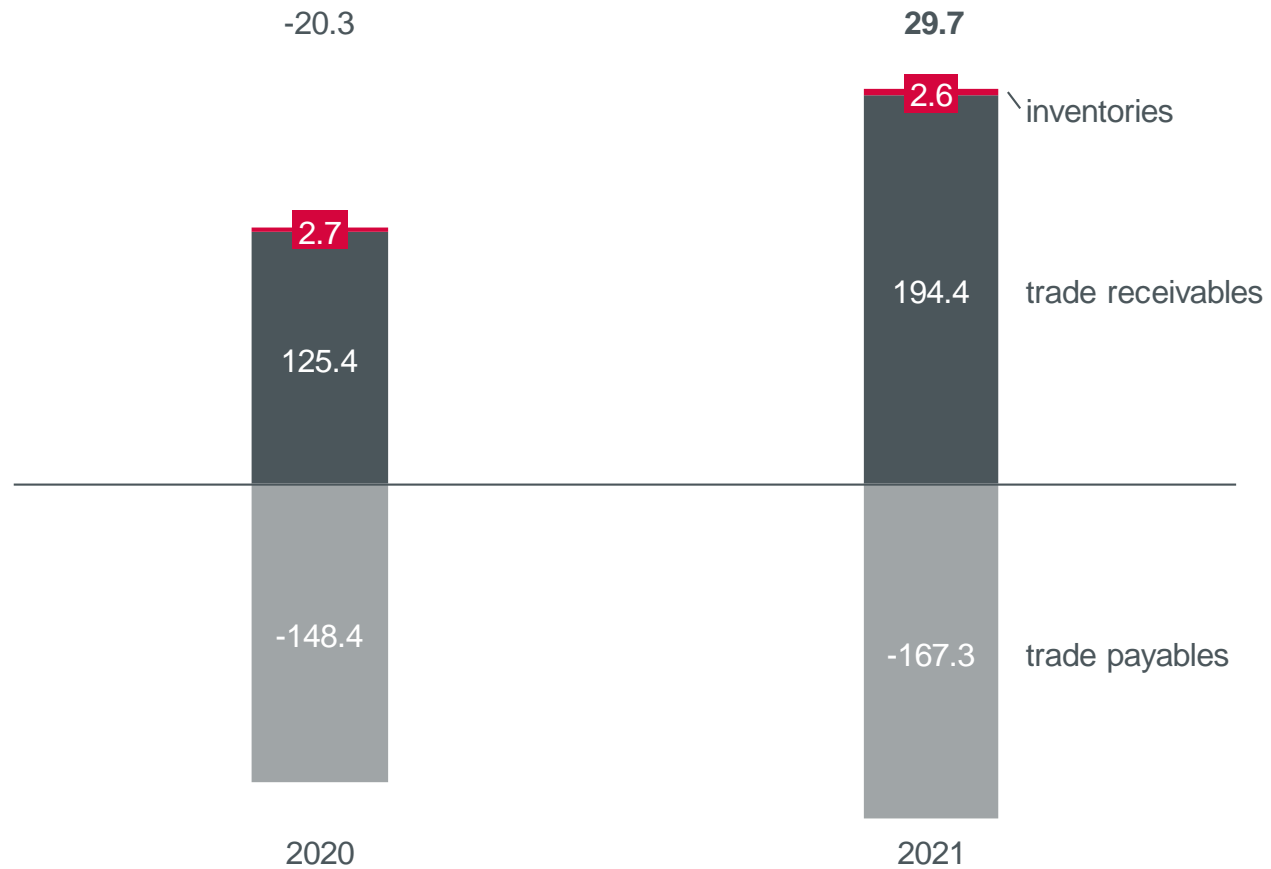
Notes: 1. Adj. f or one-offs (purchase price allocation, consolidation effects, restructuring, a. o.)

EAT / EQUITY / HEADCOUNT / CAPEX

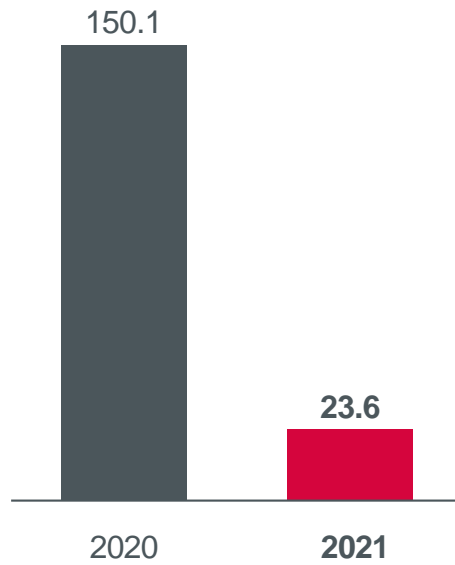


Notes: 1. Including Trainees and work-study students
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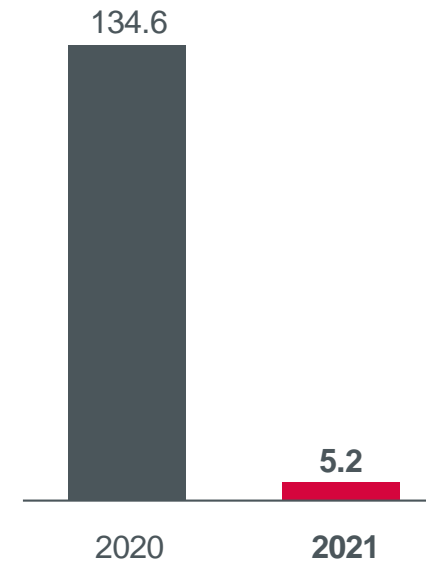
Trade Working Capital [m€]



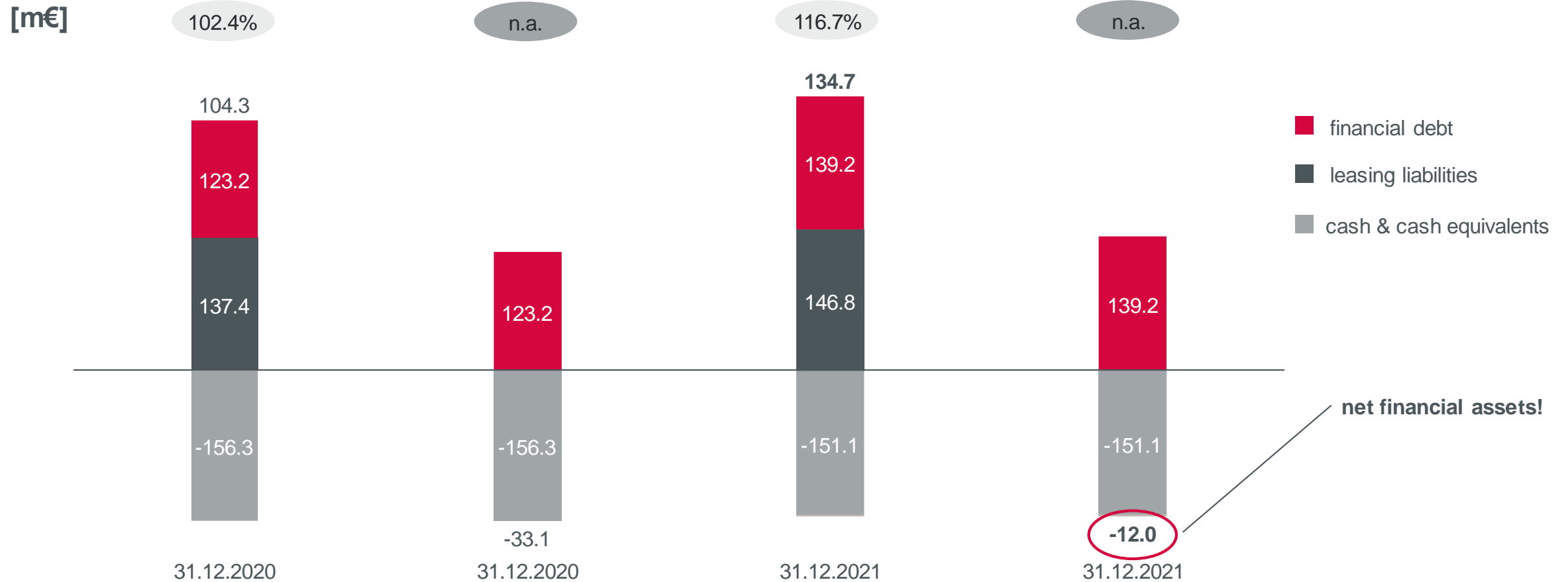
Operating CF [m€]



Free CF [m€]

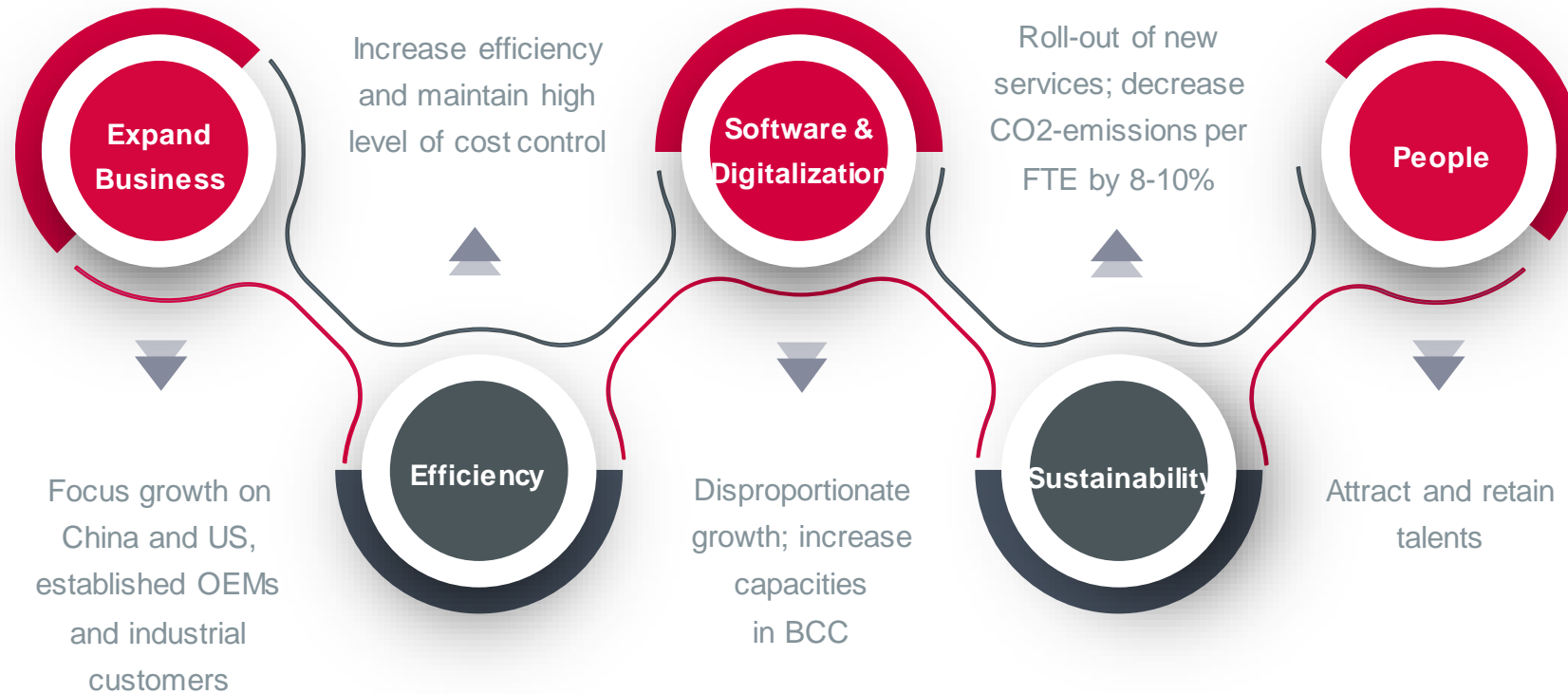


NET FINANCIAL DEBT/ASSETS W/. AND W/O. LEASING



OUTLOOK





- EDAG has no locations in Russia or Ukraine.
- EDAG does currently not generate revenues in Russia or Ukraine.
- After compliance-check of our projects, we currently do not record direct negative effects resulting from the imposed sanctions. This may change, if new sanctions will be imposed.
- As of today, we do not record any relevant project stops or postponements. Depending on the development of the conflict and its impact on our customers, postponements or even stops may occur. We observe the further development carefully and are set to take countermeasures.
- Energy costs: We continue to monitor the development closely and have already reflected rising energy costs in our guidance range for the current year.

For fiscal year 2022, EDAG expects accelerated growth momentum and a positive development in key performance indicators. This estimation depends largely on the war in Ukraine and possible further geopolitical disputes, as well as ongoing disruptions in global supply chains and further pandemic developments.

- Revenue is expected to grow by around 6 percent to 9 percent.
- The adjusted EBIT margin is expected in a range of around 6 percent to 8 percent.
- The investment rate is expected in a range of around 4 percent to 5 percent.

QUESTIONS / ANSWERS



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Financial Calendar

<u>Date</u>	
31 Mar 22	- Publication Annual Report 2021 - Analyst Call FY 2021
31 Mar 22	- Annual press briefing
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06 May 22	Publication interim report 1Q22
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23 Jun 22	General Shareholders' Meeting
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25 Aug 22	- Publication interim report 1H22 - Analyst Call 1H22
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10 Nov 22	Publication interim report 3Q22