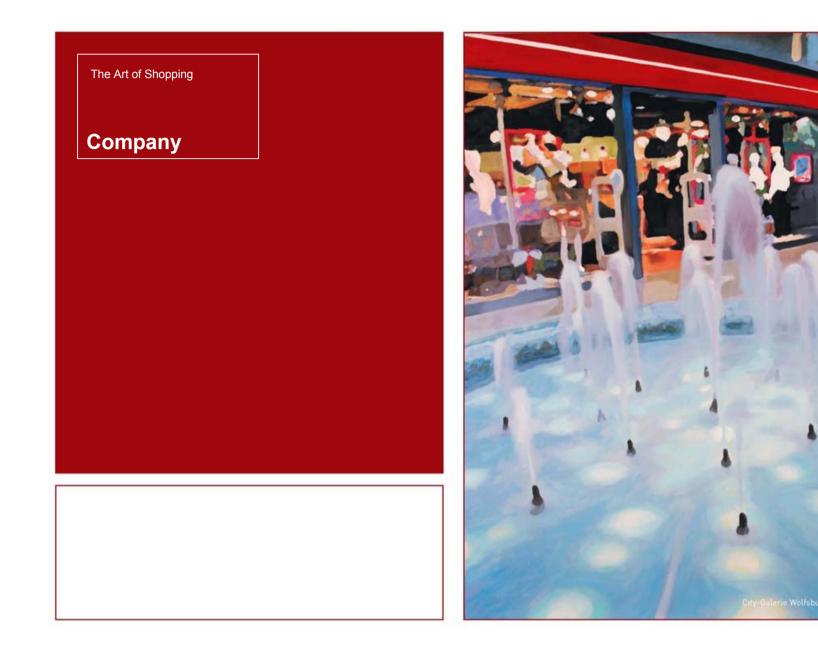
The Art of Shopping

### **Company Presentation**

October 2005

Deutsche EuroShop AG



#### **Equity Story**

**Pure Player** 

- Deutsche EuroShop AG is Germany's only public company that invests solely in shopping centers.
  - Shopping centers are attractive investments because of
    - continuously positive development of rents
    - stable long term growth
    - prime locations
    - high quality standards

Equity Story				4
14 Centers	•		ons – nine in Geri	rs on high street and in many and one each in Poland
	_		Total	Deutsche EuroShop
	-	Lettable space Retail shops Investment	526,000 sqm approx. 1,290 € 1,95 billion	327,000 sqm € 1.2 billion
		Rents per year	€ 127 million	€ 77 million
Potential through sales-linked rents	•	(CPI-)Indexed mir sales growth of re		participation in
	•	Occupancy rate >	99%	
+++ The Shopping Center Company +++	•		panies like ECE, t	y external, long-term he European market



Targets

Main focus on NAV and dividend

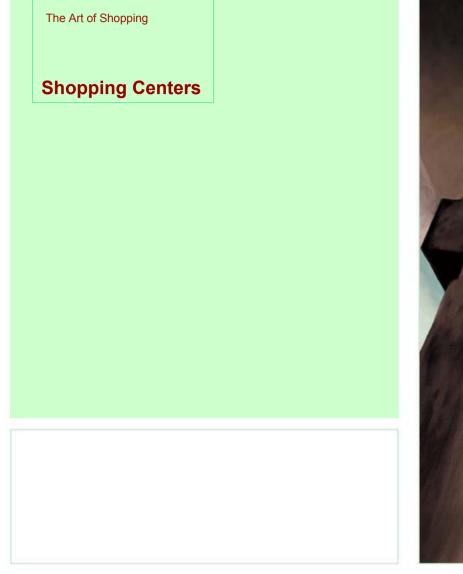
- Long term net asset value enhancement
- "buy & hold"-strategy
- Stable and attractive dividends

**Continuous growth** 

- Portfolio expansion by 10% per year
  - by acquisition of new shopping centers
  - by increasing existing amounts of holdings

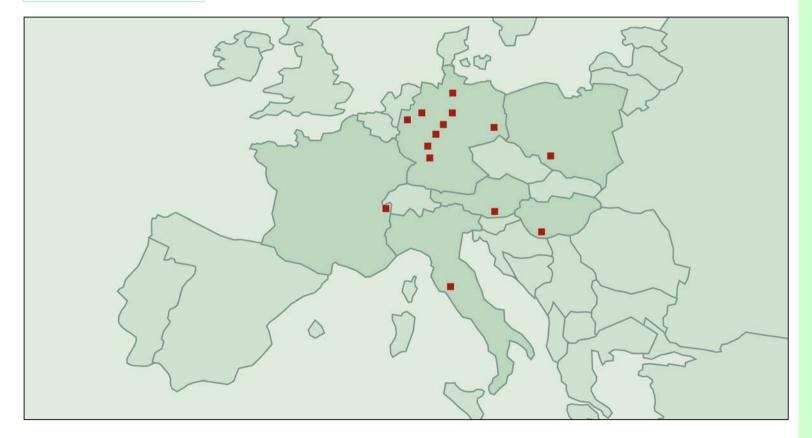
#### Investment Case

- Attractive <u>after-tax</u> dividend yield of currently 4.2%
- Net Asset Value per share €43.96 (+1%)
- Rating: entire portfolio was given an "very good" rating
- Consolidated equity ratio currently 50% (plan: >45%)
- Independent management with many years of experience in shopping center development
- Investment-focus: Germany and up to 25% Europe
- Risk diversification due to a portfolio of shopping centers and diversity of tenants





# Locations in Europe



#### Shopping Centers in Gormany

in Germany			
Location	Rhein-Neckar-Zentrum	Main-Taunus-Zentrum	City-Galerie
	Viernheim	Frankfurt	Wolfsburg
Investment	92.8%	37.4%	89.0%
Lettable space sqm	64,000	102,000	30,000
Parking	3,500	4,000	800
Number of shops	approx. 100	approx. 100	rd. 90
Occupancy rate	100%	100%	100%
Catchment area	1.2 m inhabitants	2.2 m inhabitants	0.6 m inhabitants
Opening/refurbishm.	1972/Nov. 2002	1964/Sep. 2004	Sep. 2001

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# Shopping Centers in Germany

Location	Altmarkt-Galerie	City-Arkaden	Allee-Center
	Dresden	Wuppertal	Hamm
Investment	50.0%	72.0%	87.7%
Lettable space sqm	43,800	28,100	34,800
Parking	520	650	1,290
Number of shops	approx. 100	approx. 90	approx. 80
Occupancy rate	99%	100%	100%
Catchment area	1.0 m inhabitants	0.7 m inhabitants	1.0 m inhabitants
Opening/refurbishm.	Sep. 2002	Oct. 2001	1992/Mar. 2000

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III I and the last

# Shopping Centers in Germany

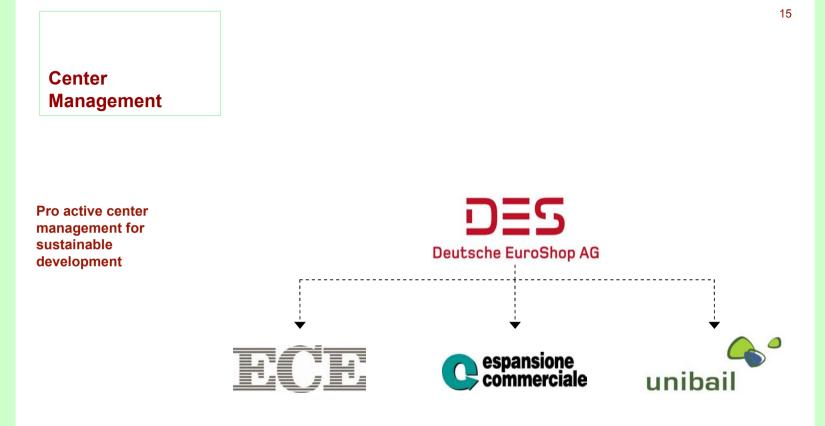
Location	Phoenix-Center	Forum	City-Point
	Hamburg	Wetzlar	Kassel
Investment	50.0%	65.0%	40.0%
Lettable space sqm	39,000	34,300	29,400
Parking	1,600	1,700	200
Number of shops	approx. 110	approx. 110	approx. 60
Occupancy rate	96%	100%	100%
Catchment area	0.6 m inhabitants	0.5 m inhabitants	0.8 m inhabitants
Opening	Sep. 2004	Feb. 2005	Feb. 2002

#### **Shopping Centers** in Europe Árkád **Shopping Etrembières Centro Commerciale** Location Pécs Annemasse Tuscia, Viterbo France Hungary Italy Investment 92.8% 50.0% 100% (8,000 +) 8,600Lettable space sqm 34,200 15,200 Parking 1.000 850 1,100 Number of shops approx. 50 approx. 130 approx. 40 **Occupancy rate** 100% 100% 100% Catchment area 0.3 m inhabitants 0.8 m inhabitants 0.5 m inhabitants Opening 1998 1994 2004

Shopping Centers in Europe		
Location	Galeria Dominikanska Wroclaw Poland	City-Arkaden Klagenfurt Austria
Investment	33.3%	50.0%
Lettable space sqm	32,600	30,000
Parking	920	850
Number of shops	approx. 100	approx. 120
Occupancy rate	100%	95%
Catchment area	1.0 m inhabitants	0.4 m inhabitants
Opening	2001	Spring 2006

#### Shopping Centers Total

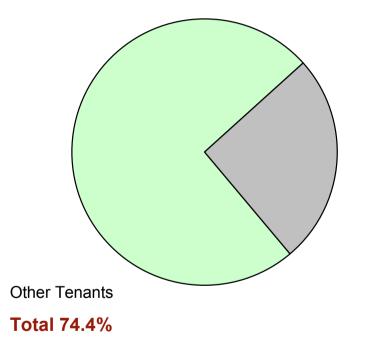
	Domestic	International	Total Deutsche EuroShop
Lettable space sqm	405,400	120,600	526,000
Parking	15,260	4,720	19,980
Number of shops	approx. 850	approx. 440	1,290
Occupancy rate*	99%	100%	99%
Catchment area	8.6 m inhabitants	3.0 m inhabitants	11.6 m inhabitants





#### **Tenants Structure** Top 10 tenants

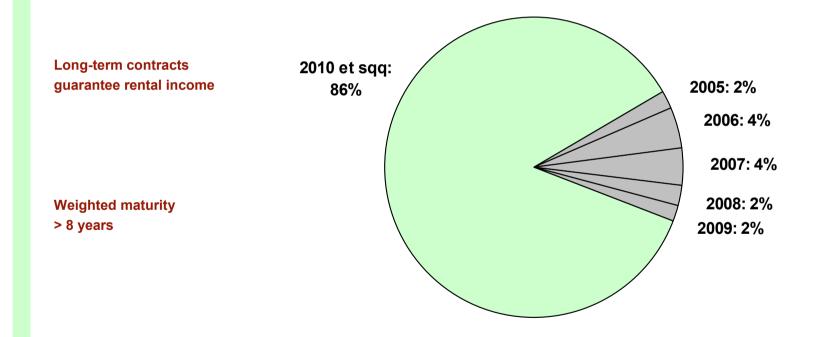
Low level of dependence on the top 10 tenants



Metro-Group	5.3%
Douglas-Group	4.3%
Karstadt-Group	3.0%
H & M	2.7%
P & C	2.1%
Engelhorn	1.8%
Zara	1.8%
New Yorker	1.7%
ESPRIT	1.4%
Palastbetriebe	1.4%
Total	25.6%

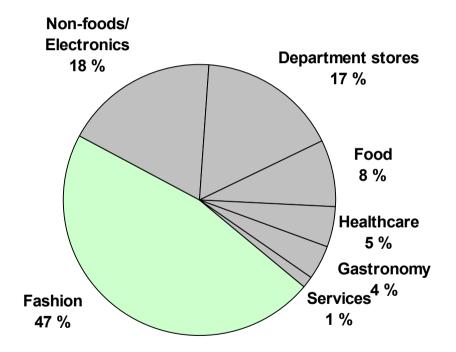
17

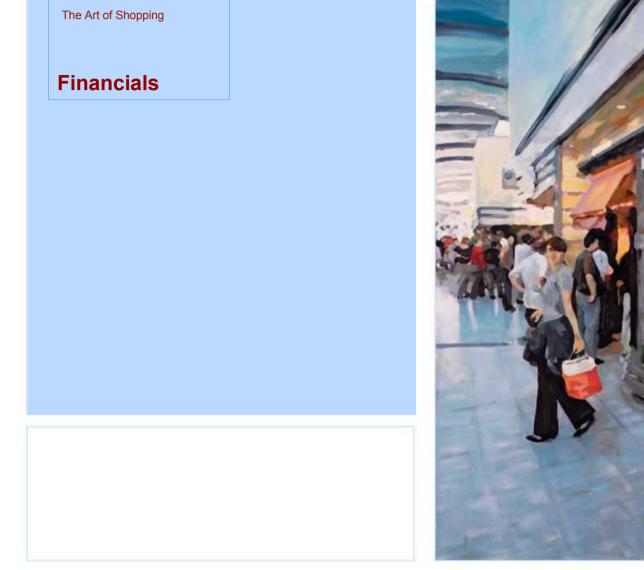
#### Maturity Distribution of rental contracts\*



## Sector diversification\*

Balanced sector diversification

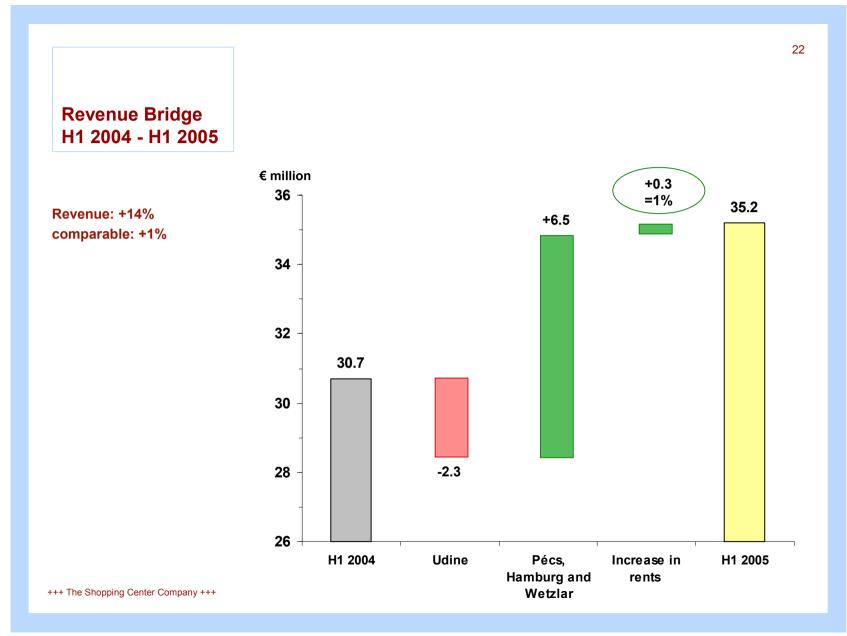


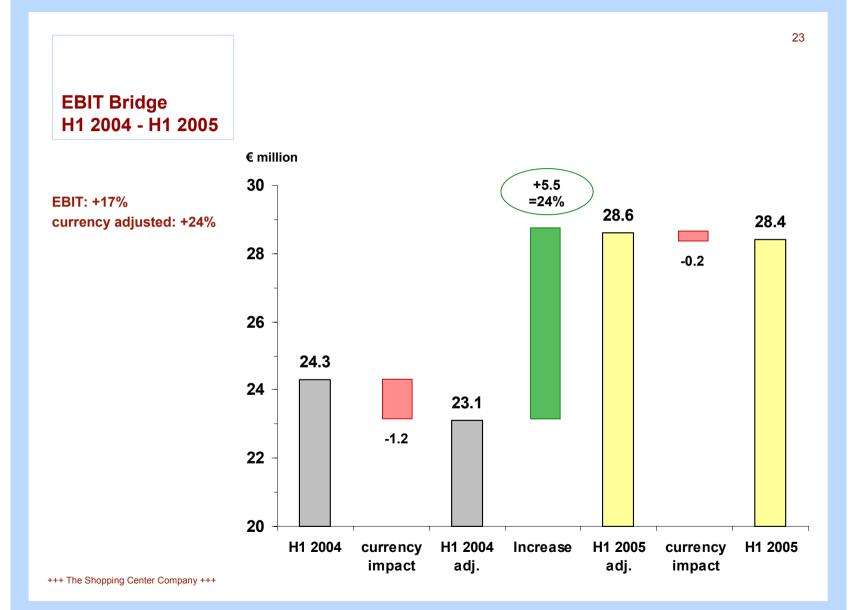


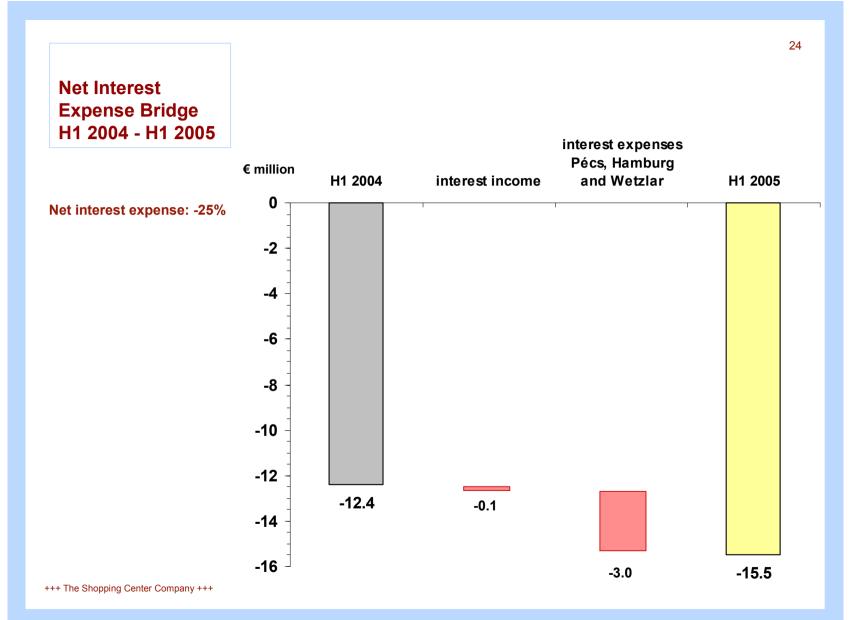


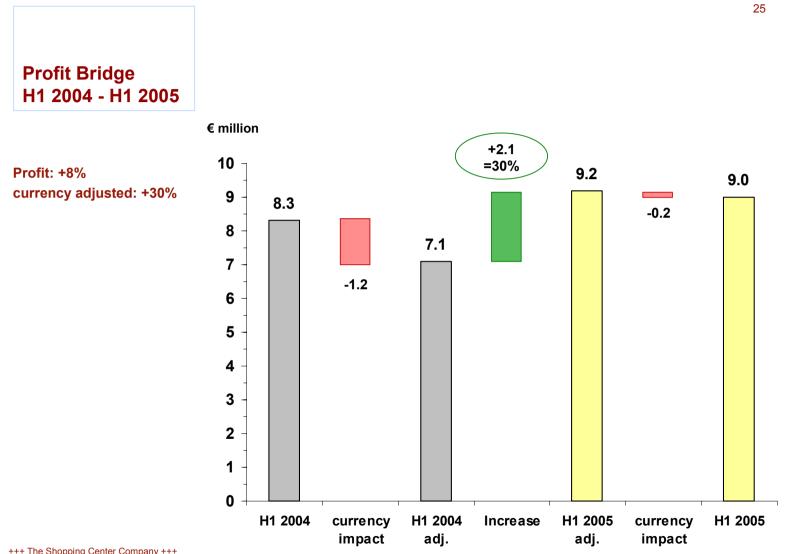
#### Summary H1 2005

<ul> <li>Revenue</li> </ul>	€35.2 million	+14%
<ul> <li>EBIT currency adjusted</li> </ul>	€28.4 million €28.6 million	+17% +24%
<ul> <li>Net finance costs</li> </ul>	€-13.9 million	-14%
<ul> <li>Profit for the period currency adjusted</li> </ul>	€9.0 million €9.2 million	+8% +30%
• EPS	€0.58	+8%









#### **Balance Sheet**

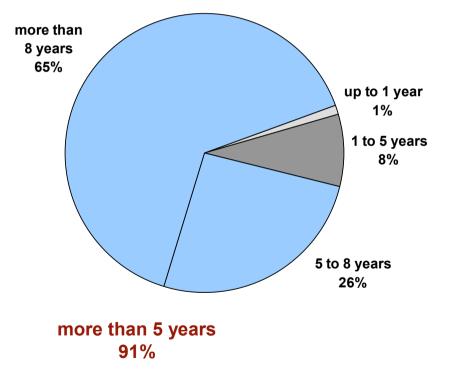
€ thousand	30 June 2005	31 Dec. 2004	In/decrease
Fixed/non-current assets	1,218,423	1,203,251	15,172
Current assets	141,802	166,957	-25,155
Total assets	1,360,225	1,370,208	-9,983
Equity	664,361	684,412	-20,051
Long term debt	623,497	597,662	25,835
Deferred taxes	55,180	51,676	3,504
Current liabilities	17,187	36,458	-19,271
Total liabilities	1,360,225	1,370,208	-9,983

#### Profit and Loss Account

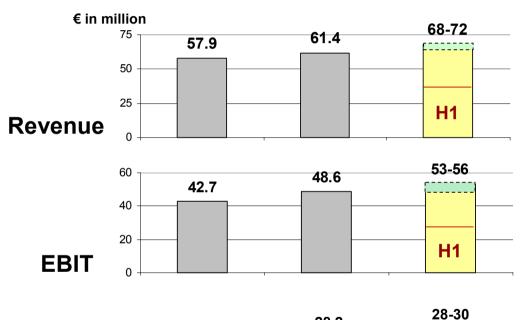
€ thousand	1 Jan 30 June 2005	1 Jan 30 June 2004	increase/ decrease
Revenue	35,179	30,747	+14%
Other operating income	901	1,564	
Expenses	-7,687	-7,974	
Depreciation and amortization	-9	-7	
EBIT	28,384	24,330	+17%
Net interest expense	-15,507	-12,369	
Income from investments	2,388	2,154	
Valuation result	-745	-1,965	
Net finance costs	-13,864	-12,180	
EBT	14,520	12,150	+20%
Taxes	-4,108	-3,578	
Minority interests in earnings	-1,401	-263	
Profit for the period	9,011	8,309	+8%

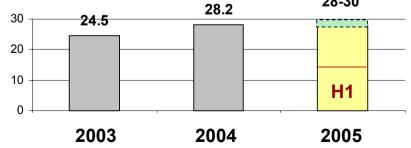
#### Liabilities -Maturities





#### Forecast 2005





NAV 2005: initial valuation of Forum Wetzlar and Phoenix-Center Hamburg

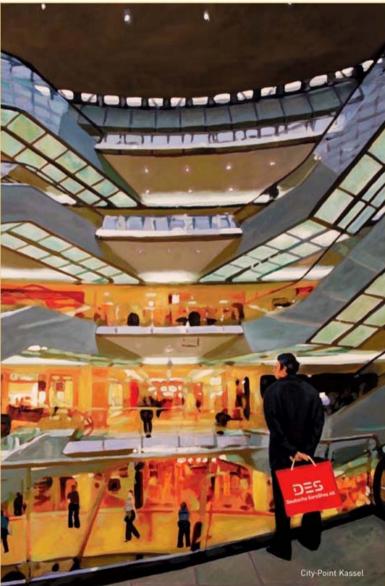
Acquisition volume: €100-150 million

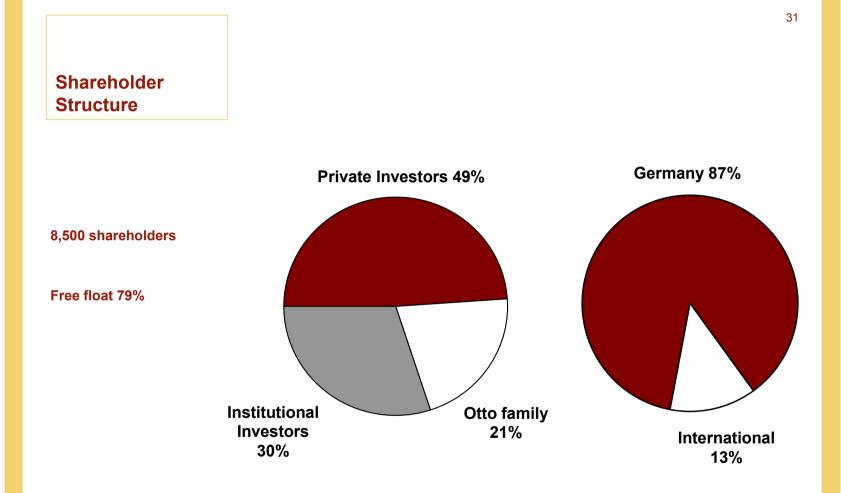
> EBT (currency adjusted; without valution result)

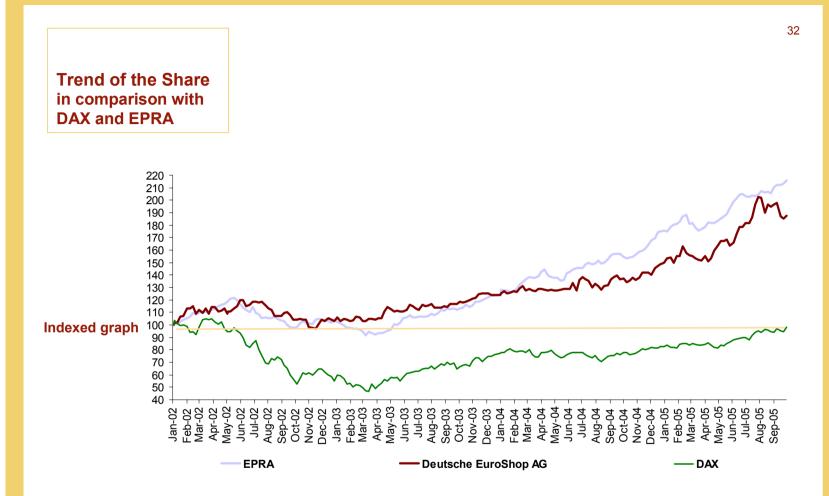
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### **Shopping Center Share**



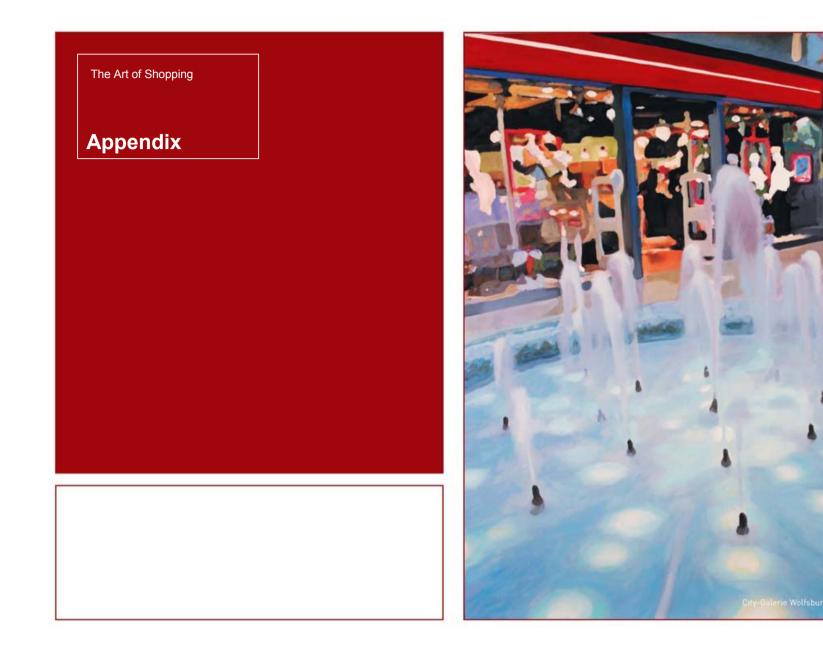






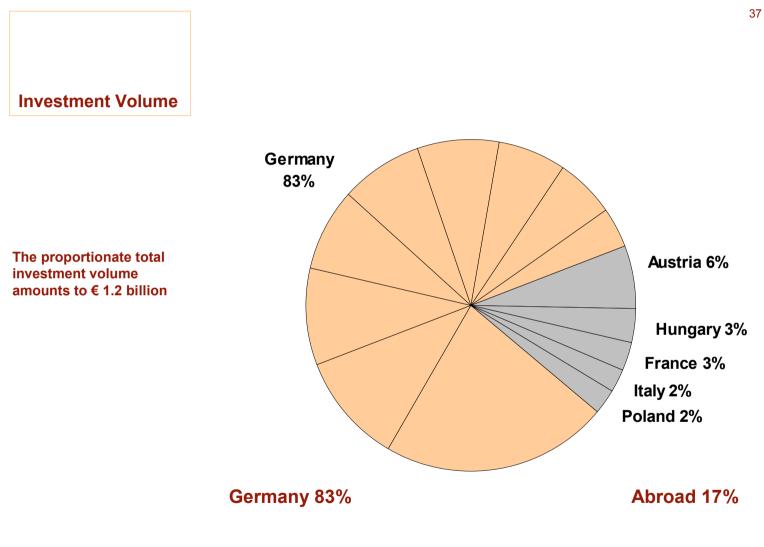


Key data of the Share		
	Deutsche EuroShop AG	
	Listed since	02.01.2001
	Nominal capital	€20 million
	Outstanding shares	15,625,000
	Class of shares	Registered shares
	(proposed) Dividend 2004 (23.06.2005)	€1.92
	52W High	€52.20
	52W Low	€33.15
	Share price (04.10.2005)	45.95
MarketCap > €700 million	Market capitalisation	€718 million
	avrg. turnover per day 2005	38,900 shares
	Indices	MDAX, EPRA, GPR 250, EPIX 30
	Prime Standard	Prime Standard
		Frankfurt and Xetra
	OTC market	Berlin-Bremen, Dusseldorf,
		Hamburg, Munich and Stuttgart
	ISIN	DE 000 748 020 4
	Ticker	DEQ, Reuters: DEQGn.DE
	Designated Sponsor	Seydler AG, Frankfurt



### History

10.10.1997	Incorporation
28.09.2000	Start of business operations
02.01.2001	Going public
15.04.2003	Admission to the Prime Standard
14.07.2003	Admission to the SDAX
02.01.2004	Admission to the EPRA-Index
20.09.2004	Admission to the MDAX



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rounding differences in consequence of calculation

### Financial Calendar 2005

- **12.10.** Deutsche Börse Spotlights, Paris
- 26.10. Property Share Initiative, Frankfurt
- **10.11**. Interim Report Q1-3 2005
- 14.-15.11. Roadshow Stockholm, Helsinki and Copenhagen
- 21.-23.11. German Equity Forum, Frankfurt

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#### **Important Notice**

#### **Forward-Looking Statements**

Statements in this presentation relating to future status or circumstances, including statements regarding management's plans and objectives for future operations, sales and earnings figures, are forward-looking statements of goals and expectations based on estimates, assumptions and the anticipated effects of future events on current and developing circumstances and do not necessarily predict future results.

Many factors could cause the actual results to be materially different from those that may be expressed or implied by such statements.

Deutsche EuroShop does not intend to update these forwardlooking statements and does not assume any obligation to do so.