

**Company Presentation** 

October 2007







**Shopping Centers** 

Financials

Shopping Center Share



- Deutsche EuroShop is Germany's only public company that invests solely in shopping centers.
- Shopping centers are attractive investments because of
  - continuously positive development of rents
  - stable long term growth
  - prime locations
  - high quality standards

**Pure Player** 

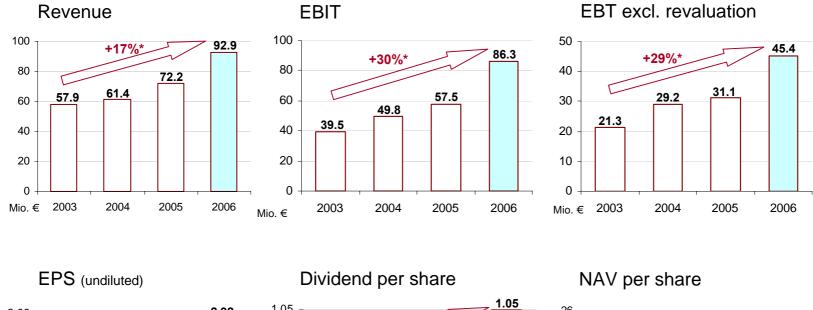


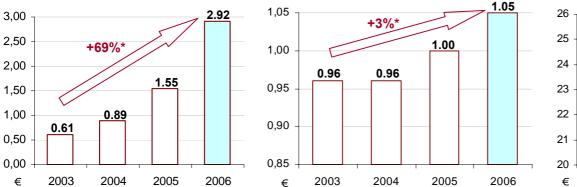
 16 shopping centers on high street and in established locations – 12 in Germany, 2 in Poland and one each in Austria, Hungary **16 Centers:** 14 in operation 2 in the pipeline

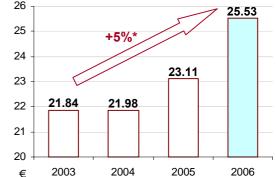
Lettable space	approx. 643,000 sqm
Retail shops	approx. 1,650
Market value	approx. €2.6 billion
Rents per year	€162 million
Occupancy rate	> 99%

 Professional center management by ECE, the European market leader in this industry **Key Figures** 





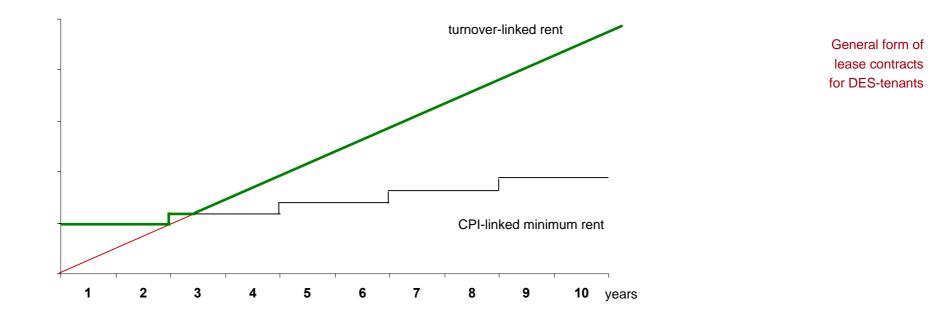




\*2003-2006, Compound Annual Growth Rate (CAGR)

# Lease System I





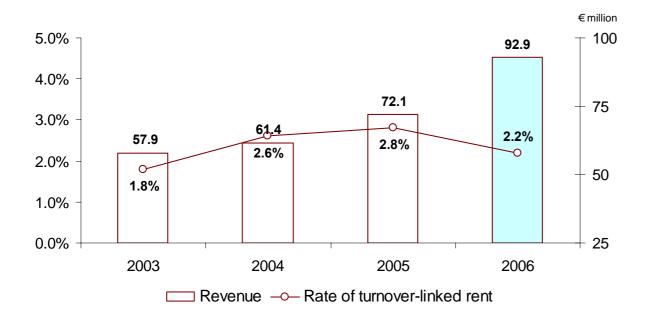
- Lease standards:
  - 10 years lease only
  - no break-up option
  - turnover-linked rents
  - minimum rents are CPI-linked, upwards only

Participation in sales growth of retail industry

# Lease System II



- avg. rent per sqm and year: €250
- avg. turnover per sqm and year: €4,000\*
- Rent-to-sales-ratio: 6.5-8.5%
- weighted maturity of rental contracts: >8 years



Company Presentation - October 2007

- Long term net asset value enhancement
- "buy & hold"-strategy
- Stable and attractive dividends
  "After-tax" dividend yield: currently 4.1%
- Investment-focus: Germany and up to 25% Europe
- Portfolio expansion by 10% per year
  - by acquisition of new shopping centers
  - by increasing existing amounts of holdings

Main focus on NAV and dividend

Continuous growth



# Targets



# **Shopping Centers**

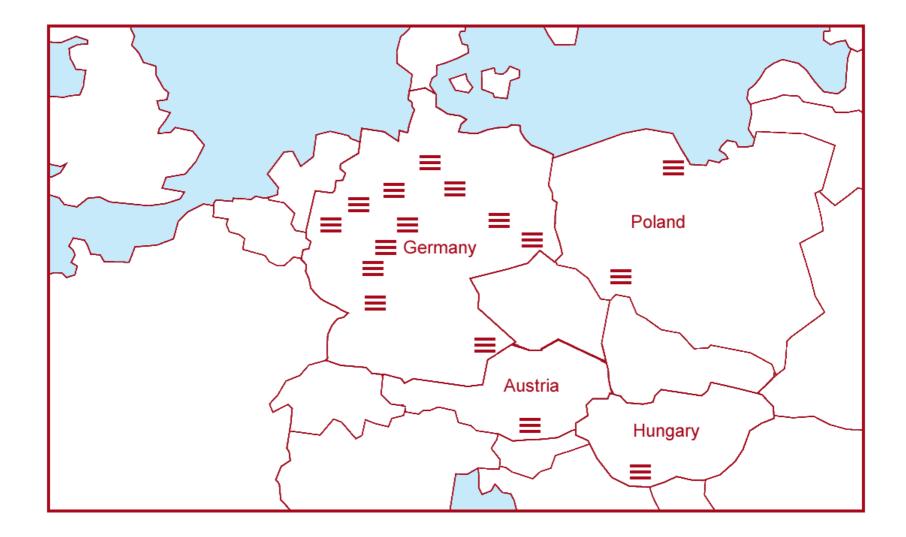
Financials

Shopping Center Share



## Overview









	Main-Taunus-Zentrum	Rhein-Neckar-Zentrum	Altmarkt-Galerie
Location	Frankfurt	Viernheim	Dresden
Investment	43.1%	99.9%	50.0%
Lettable space sqm	103,400	63,600	44,500
Parking	4,000	3,800	500
Number of shops	approx. 100	approx. 100	approx. 110
Occupancy rate	100%	100%	99%
Catchment area	approx. 2.2 m. inhabitants	approx. 1.4 m. inhabitants	approx. 1.0 m. inhabitants
Opening / refurbishm.	1964 / 2001-2004	1972 / 2000-2003	2002





	Phoenix-Center	Allee-Center	Forum
Location	Hamburg	Hamm	Wetzlar
Investment	50.0%	87.7%	65.0%
Lettable space sqm	39,200	35,100	34,300
Parking	1,600	1,300	1,700
Number of shops	approx. 110	approx. 80	approx. 110
Occupancy rate	97%	100%	100%
Catchment area	approx. 0.6 m. inhabitants	approx. 0.6 m. inhabitants	approx. 0.5 m. inhabitants
Opening / refurbishm.	2004	1992 / 2002-2003	2005





	Rathaus-Center	City-Galerie	City-Point
Location	Dessau	Wolfsburg	Kassel
Investment	94.9%	89.0%	40.0%
Lettable space sqm	30,600	30,000	29,500
Parking	850	800	220
Number of shops	approx. 80	approx. 90	approx. 60
Occupancy rate	98%	100%	100%
Catchment area	approx. 0.5 m. inhabitants	approx. 0.3 m. inhabitants	approx. 0.8 m. inhabitants
Opening	1995	2001	2002





	City-Arkaden	Stadt-Galerie	Stadtgalerie
Location	Wuppertal	Hameln	Passau
Investment	72.0%	94.9%	75.0%
Lettable space sqm	28,700	25,000	27,500
Parking	650	500	500
Number of shops	approx. 85	approx. 90	approx. 90
Occupancy rate	100%	approx. 92%	approx. 70%
Catchment area	approx. 0.7 m. inhabitants	approx. 0.4 m. inhabitants	approx. 0.4 m. inhabitants
Opening / refurbishm.	2001 / 2004	Spring 2008	Autumn 2008





	City Arkaden	Árkád	Galeria Dominikanska
Location	Klagenfurt, Austria	Pécs, Hungary	Wroclaw, Poland
Investment	50.0%	50.0%	33.3%
Lettable space sqm	36,700	35,200	32,800
Parking	880	850	900
Number of shops	approx. 120	approx. 130	approx. 100
Occupancy rate	100%	100%	100%
Catchment area	approx. 0.4 m. inhabitants	approx. 0.5 m. inhabitants	approx. 1.0 m. inhabitants
Opening	2006	2004	2001





#### Galeria Bałtycka

Location	Gdansk, Poland
Investment	74.0%
Lettable space sqm	47,200
Parking	1,000
Number of shops	approx. 200
Occupancy rate	100%
Catchment area	approx. 1.2 m. inhabitants
Opening	October 4, 2007



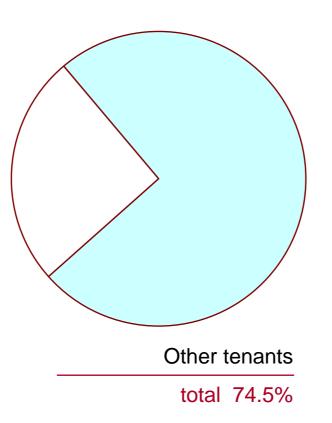
	Total <b>Germany</b>	Total <b>Europe</b>	Total Deutsche EuroShop
Lettable space sqm	491,400	151,900	643,300
Parking	16,420	3,630	20,050
Number of shops	1,105	550	1,655
Occupancy rate*	99%	100%	99%
Catchment area	9.4 m. inhabitants	3.1 m. inhabitants	12.5 m. inhabitants







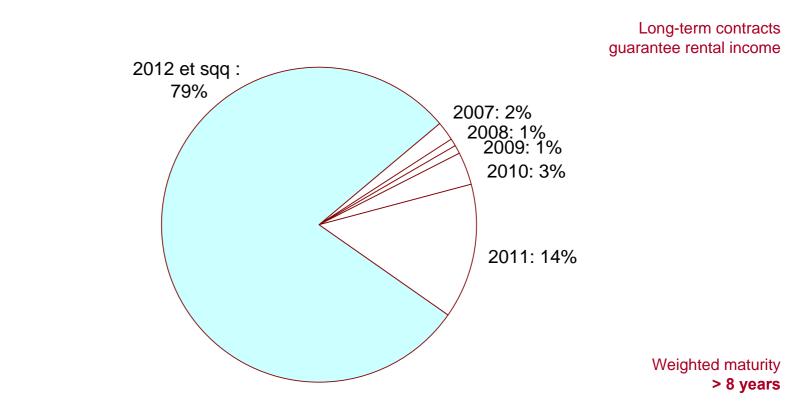




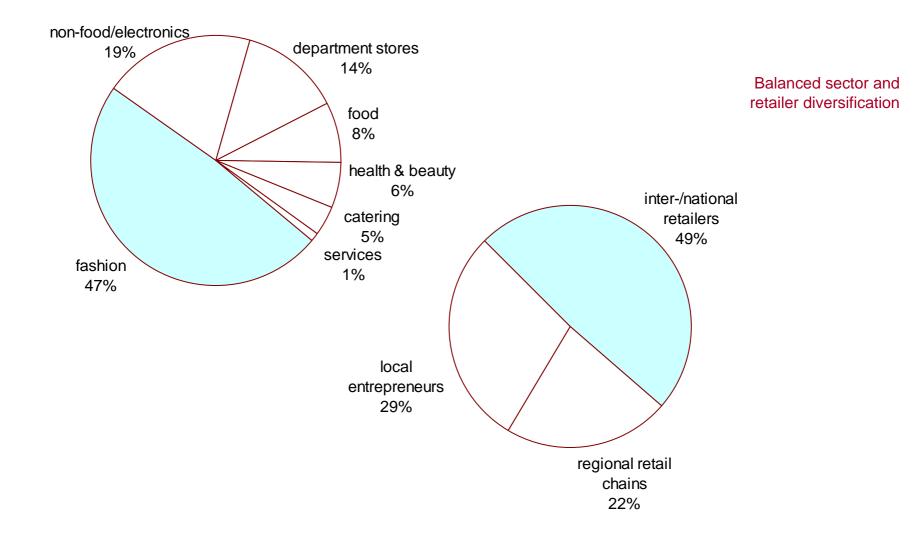


\*in % of total rents; not including Hameln, Passau and Gdansk as at December 31, 2006









\*in % of lettable space; not including Hameln, Passau and Gdansk as at December 31, 2006





**Shopping Centers** 

Financials

Shopping Center Share

# H1 2007 – Key Figures



€million	01.01 30.06.2007	01.01 30.06.2006	+/-
Revenue	45,643	45,876	-1%
ЕВП	37,786	39,030	-3%
Net finance costs	-19,711	-19,187	-3%
EBT	18,229	28,054	-35%
Consolidated profit	13,505	23,882	-43%
Earnings per share (€)*	0.79	1.39	-43%

	30.06.2007	31.12.2006	+/-
Equity	777,112	796,276	-2%
Minorities	101,440	101,642	0%
Liabilities	839,455	797,286	5%
Total assets	1,815,757	1,796,213	1%
Equity ratio (%)**	48.4	50.0	
Gearing (%)	107	100	
Cash and cash equivalents	77,559	96,902	-20%

\*undiluted/\*\*incl. minorities

## H1 2007 – Balance Sheet



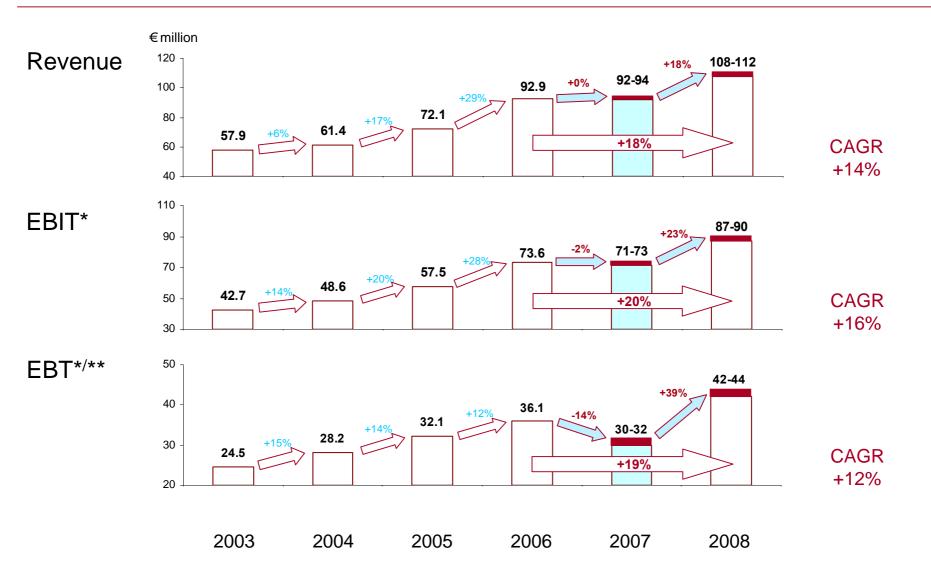
in € thousand	30.06.2007	31.12.2006	+/-
Non-current assets	1,701,035	1,652,890	48,145
Current assets	114,722	143,323	-28,601
Total assets	1,815,757	1,796,213	19,544
Total equity Equity Minorities	777,112 101,440	796,276 101,642	-19,164 -202
Non-current liabilities	792,446	752,503	39,943
Deferred tax liabilities	85,794	81,158	4,636
Current liabilities	58,965	64,634	-5,669
Total equity and liabilities	1,815,757	1,796,213	19,545

#### H1 2007 – Profit and Loss Account

in € thousand	01.01 30.06.2007	01.01 30.06.2006	+/-
Revenue	45.643	45.876	-1%
Other operating income	565	1.477	
Property operating and management costs	-6.410	-6.505	
Other operating expenses	-2.012	-1.818	
EBIT	37.786	39.030	-3%
Net interest expense	-18.316	-18.241	
Income from investments	206	587	
Profit attributable to limited partners	-1.601	-1.533	
Net finance costs	-19.711	-19.187	-3%
Measurement gains/losses	154	8.211	
EBT	18.229	28.054	-35%
Taxes	-4.724	-4.173	
Consolidated profit	13.505	23.882	-43%

#### Forecast 2007/2008





\*adjusted for one-time proceeds from disposals/\*\*excluding measurement gains and losses



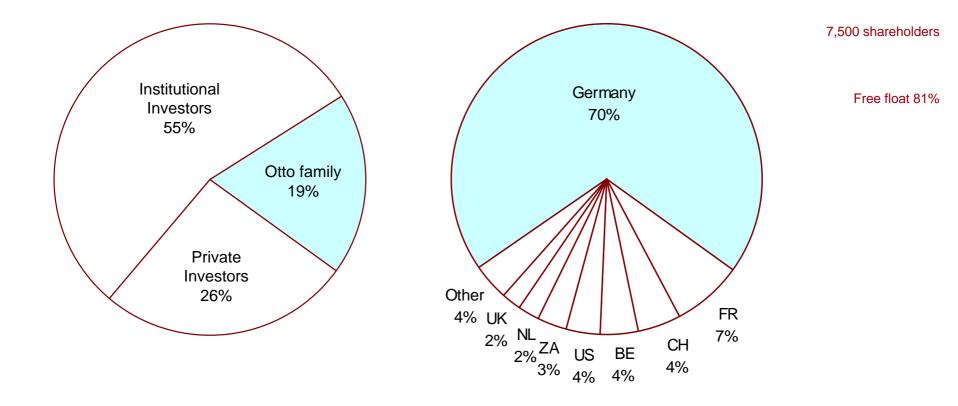
**Shopping Centers** 

Financials

**Shopping Center Share** 







## Performance



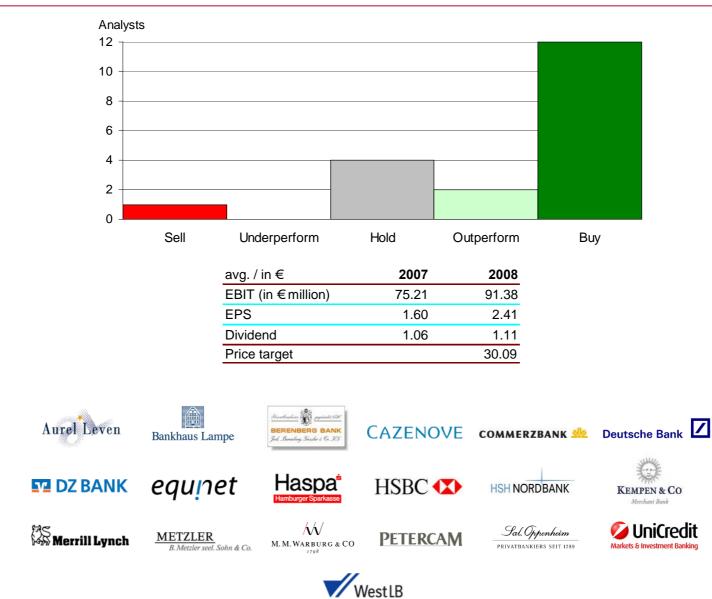


2003: +15.1% 2004: +19.8% 2005: +28.2% 2006: +22.6% 2007\*: -4.2%

\*Status: September 28, 2007

#### Analysts' Consensus





Status: September 5, 2007





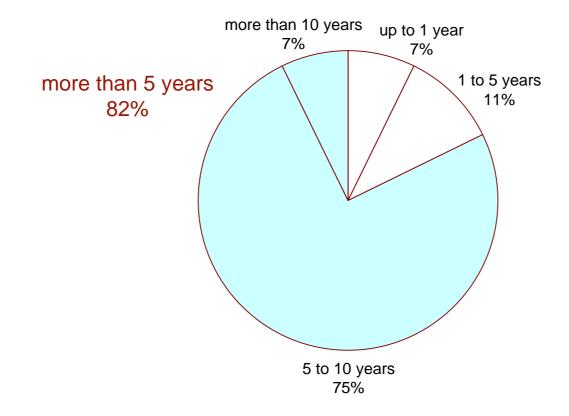
**Shopping Centers** 

Financials

Shopping Center Share

Listed since	02.01.2001		
Nominal capital	€34,374,998		
Outstanding shares	34,374,998		
Class of shares	Registered shares		
Dividend 2006 (22.06.2007)	€1.05		
52W High	€30.68		
52W Low	€23.02		
Share price (12.09.2007)	€25.90		
Market capitalisation	€968 million		
avg. turnover per day 2007	110,000 shares		
Indices	MDAX, EPRA, GPR, MSCI Small Cap		
Official market	Prime Standard Frankfurt and XETRA		
OTC market	Berlin-Bremen, Düsseldorf, Hamburg, Hanover, Munich und Stuttgart		
ISIN	DE 000 748 020 4		
Ticker	DEQ, Reuters: DEQGn.DE		
Market makers	Close Brothers Seydler, WestLB		





Ø effective interest rate 5.5%

Status: December 31, 2006

# Financial Calendar 2007/2008

WestLB Deutschland Conference,

UBS Global Real Estate Conference,



#### 2007

15.11.

28.11.

#### 2008

0809.10.	Expo Real, Munich	23.01.	CA Cheuvreux German
18.10.	Société Générale Pan European Real		Corporate Conference, Frankfurt
	Estate Conference, London	2728.02.	HSBC Trinkaus Real Estate
2526.10.	Real Estate Share Initiative, Frankfurt		Conference, Frankfurt
09.11.	Interim report Q1-3 2007	19.06.	General Annual Meeting, Hamburg
12.11.	Roadshow Paris, Berenberg Bank		
13.11.	Roadshow Amsterdam, Kempen & Co.		
14.11.	Roadshow Stuttgart, equinet		
15.11.	Roadshow Helsinki, M.M. Warburg		

Frankfurt

London

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