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## **Equity Story**



 Deutsche EuroShop is Germany's only public company that invests solely in shopping centers.

Pure Player

- Shopping centers are attractive investments because of
  - continuously positive development of rents
  - stable long term growth
  - prime locations
  - high quality standards

#### At a Glance



 16 shopping centers on high street and in established locations – 12 in Germany, 2 in Poland and one each in Austria, Hungary

16 Centers: 15 in operation 1 in the pipeline

Lettable space	approx. 643,000 sqm
Retail shops	approx. 1,660
Market value	approx. €2.6 billion
Rents per year	€167 million
Occupancy rate	> 99%

 Professional center management by ECE, the European market leader in this industry

### Key Figures

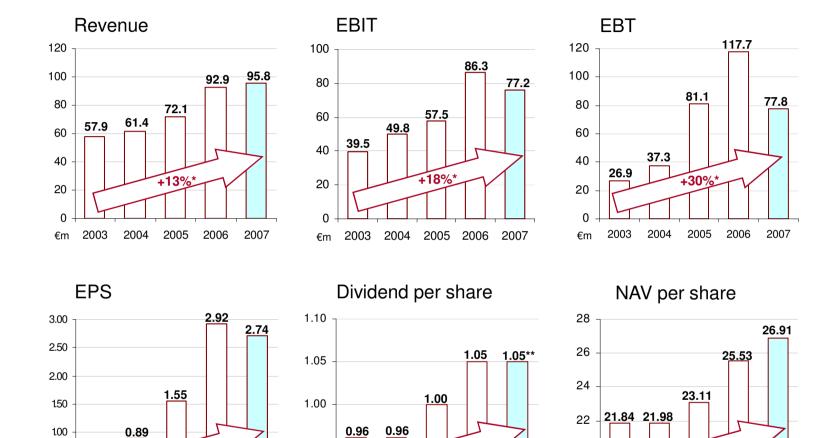
0.61

2003

0.50

0.00





\*2003-2007, Compound Annual Growth Rate (CAGR)/\*\*proposal

2006 2007

+46%\*

2005

2004

0.95

0.90

2003

COMPANY PRESENTATION | 05/08

2006 2007

+2.3%\*

2004 2005

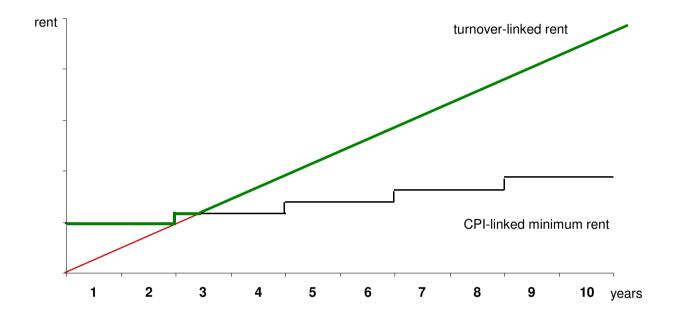
+5.4%\*

2003 2004 2005 2006 2007

20

### Lease System I





General form of lease contracts for DES-tenants

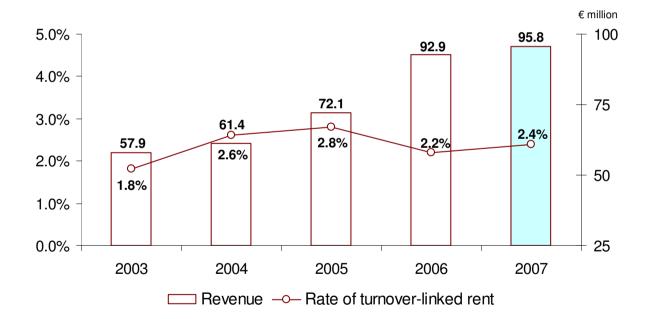
- Lease standards:
  - 10 years lease only
  - no break-up option
  - turnover-linked rents
  - minimum rents are CPI-linked, upwards only

Participation in sales growth of retail industry

### Lease System II



- avg. rent per sqm and year: €250
- avg. turnover per sqm and year: €4,700
- Rent-to-sales-ratio: 6.5-8.5%
- weighted maturity of rental contracts: >8 years



avg. German retail: €3,270

## Targets



- Long term net asset value enhancement
- "buy & hold"-strategy

Main focus on NAV and dividend

- Stable and attractive dividends
   "After-tax" dividend yield: currently 3.7%
- Investment-focus: Germany and up to 25% Europe
- Portfolio expansion by 10% per year
  - by acquisition of new shopping centers
  - by increasing existing amounts of holdings

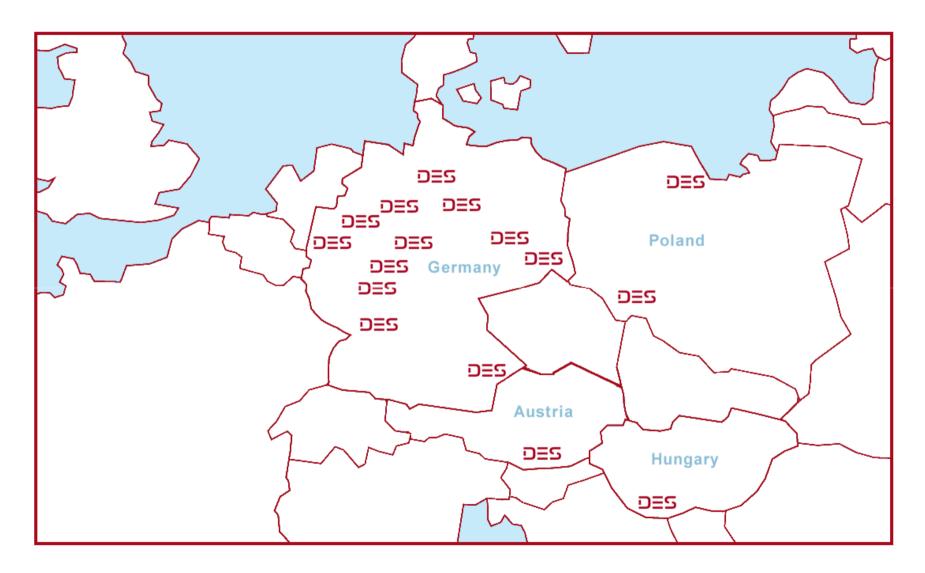
Continuous growth

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Location	Main-Taunus-Zentrum Frankfurt	Rhein-Neckar-Zentrum Viernheim	Altmarkt-Galerie Dresden
Investment	43.1%	99.9%	50.0%
Lettable space sqm	103,400	63,600	44,500
Parking	4,000	3,800	500
Number of shops	approx. 100	approx. 100	approx. 100
Occupancy rate	100%	100%	99%
Catchment area	approx. 2.2 m. inhabitants	approx. 1.4 m. inhabitants	approx. 1.0 m. inhabitants
Opening / refurbishm.	1964 / 2001-2004	1972 / 2000-2003	2002









Location	Phoenix-Center Hamburg	Allee-Center Hamm	<b>Forum</b> Wetzlar
Investment	50.0%	87.7%	65.0%
Lettable space sqm	39,200	35,100	34,300
Parking	1,600	1,300	1,700
Number of shops	approx. 110	approx. 85	approx. 110
Occupancy rate	99%	100%	100%
Catchment area	approx. 0.6 m. inhabitants	approx. 1.0 m. inhabitants	approx. 0.5 m. inhabitants
Opening / refurbishm.	2004	1992 / 2002-2003	2005





Location	Rathaus-Center  Dessau	City-Galerie Wolfsburg	City-Point Kassel
Investment	94.9%	89.0%	40.0%
Lettable space sqm	30,600	30,000	29,500
Parking	850	800	220
Number of shops	approx. 80	approx. 90	approx. 60
Occupancy rate	98%	100%	100%
Catchment area	approx. 0.5 m. inhabitants	approx. 0.3 m. inhabitants	approx. 0.8 m. inhabitants
Opening	1995	2001	2002









Location	<b>City-Arkaden</b> Wuppertal	Stadt-Galerie Hameln	Stadtgalerie Passau
Investment	72.0%	94.9%	75.0%
Lettable space sqm	28,700	25,000	27,200
Parking	650	500	500
Number of shops	approx. 85	approx. 100	approx. 90
Occupancy rate	100%	100%	approx. 95%
Catchment area	approx. 0.7 m. inhabitants	approx. 0.4 m. inhabitants	approx. 0.4 m. inhabitants
Opening / refurbishm.	2001 / 2004	2008	Autumn 2008

# Shopping Centers – Europe









Location	<b>Galeria Bałtycka</b> Gdansk, Poland	<b>City Arkaden</b> Klagenfurt, Austria	<b>Árkád</b> Pécs, Hungary
Investment	74.0%	50.0%	50.0%
Lettable space sqm	47,600	36,700	35,200
Parking	900	880	850
Number of shops	approx. 200	approx. 120	approx. 130
Occupancy rate	100%	100%	100%
Catchment area	approx. 1.1 m. inhabitants	approx. 0.4 m. inhabitants	approx. 0.5 m. inhabitants
Opening	2007	2006	2004

## Shopping Centers – Europe





1	Galeria Dominikanska
Location	Wroclaw, Poland
Investment	33.3%
Lettable space sqm	32,800
Parking	900
Number of shops	approx. 100
Occupancy rate	100%
Catchment area	approx. 1.3 m. inhabitants
Opening	2001

#### **Our Tenants**



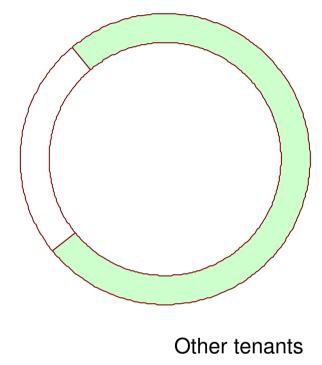


Well-known tenants

# Tenants Structure Top 10 tenants\*



Metro-Group	5.8%
Douglas-Group	4.5%
Peek & Cloppenburg	2.9%
H&M	2.4%
Inditex	2.1%
New Yorker	2.1%
Deichmann	1.8%
Engelhorn & Sturm	1.4%
dm-Drogeriemarkt	1.3%
REWE	1.1%



Low level of dependence on the top 10 tenants

total 25.4% total 74.6%

<sup>\*</sup>in % of total rents; not including Passau as at 31 Dec 2007

## Maturity Distribution of Rental Contracts\*





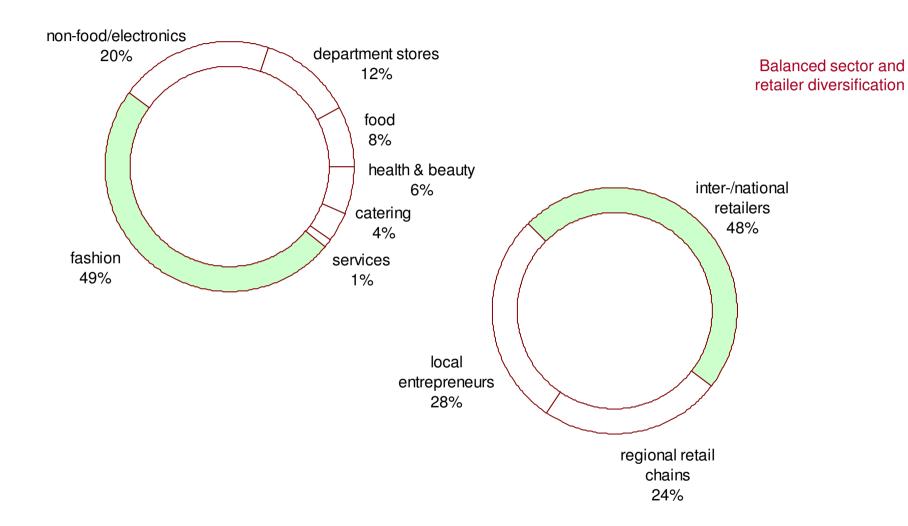
Long-term contracts guarantee rental income

Weighted maturity > 8 years

<sup>\*</sup>as % of rental income - not including Passau as at 31 Dec 2007

### Sector and Retailer Mix\*





<sup>\*</sup>in % of lettable space; not including Hameln and Passau as at 31 Dec 2007

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## Key Figures Q1 2008

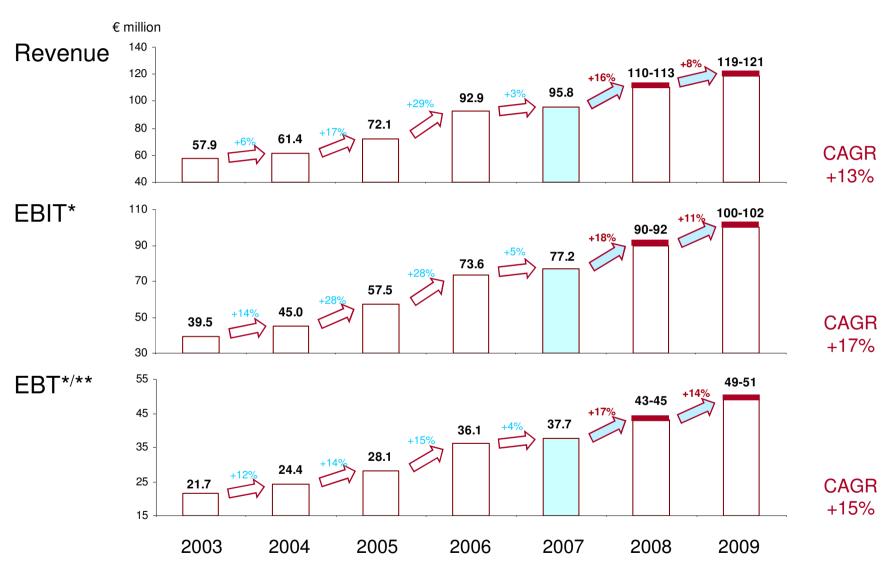


01.01 31.03.2008	01.01 31.03.2007	+/-
26.9	22.6	19%
22.5	18.7	20%
-11.9	-10.1	-18%
12.3	8.5	46%
10.2	6.3	61%
0.30	0.18	61%
	31.03.2008 26.9 22.5 -11.9 12.3 10.2	31.03.2008 31.03.2007 26.9 22.6 22.5 18.7 -11.9 -10.1 12.3 8.5 10.2 6.3

	31.03.2008	31.12.2007	+/-
Equity*	979.5	974.0	1%
Liabilities	951,3	1.002,3	-5%
Total assets	1,930.9	1,976.3	-2%
Equity ratio (%)*	50.7	49.3	
Gearing (%)*	97	103	
Cash and cash equivalents	52.6	109.0	-52%

### Forecast 2008/2009





<sup>\*</sup>adjusted for one-time proceeds from disposals/\*\*excluding measurement gains and losses

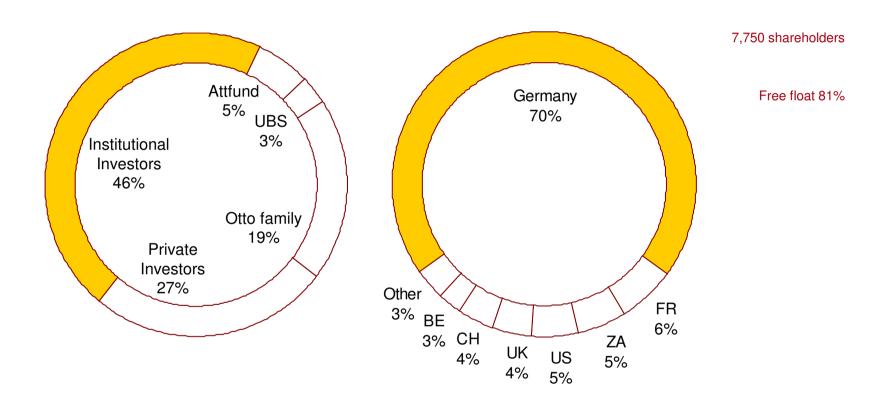
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### Shareholder Structure

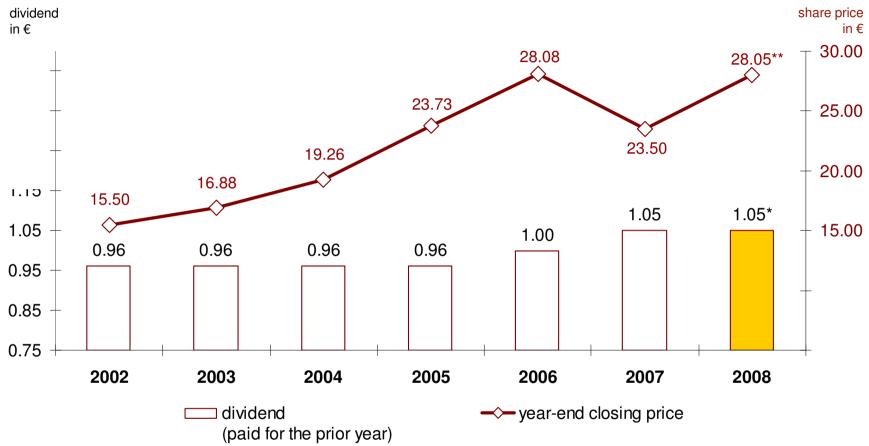




Status: 2 May 2008

### Performance





#### Performance:

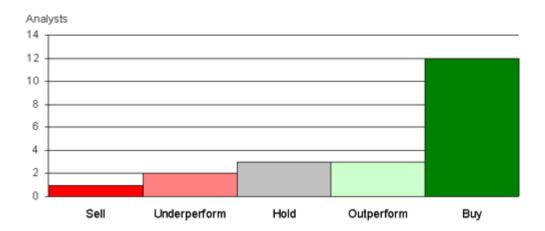
5 years: +91.1% = +13.8% p.a. 3 years: +37.2% = +11.1% p.a. 1 year (2007): -13.1%

y-t-d: +19.4%

<sup>\*</sup>proposal/\*\*Status: 12 May 2008

## Analysts' Consensus





avg. / in €	2008	2009
EBIT (in € million)	90.77	100.57
EPS	2.21	2.16
Dividend	1.13	1.18
Price target		29.51

























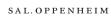


















Status: 12 May 2008

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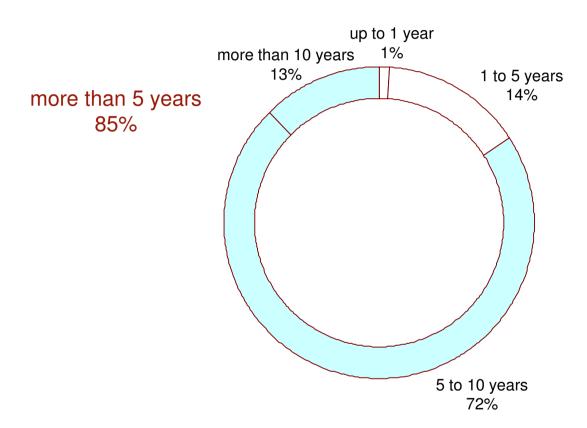
## Key Data of the Share



Listed since	02.01.2001
Nominal capital	€34,374,998
Outstanding shares	34,374,998
Class of shares	Registered shares
Dividend 2007 (proposal, 20.06.2008)	€1.05
52W High	€29.75
52W Low	€20.76
Share price (12.04.2008)	€28.05
Market capitalisation	€964 million
avg. turnover per day 2007	144,000 shares
Indices	MDAX, EPRA, GPR, MSCI Small Cap
Official market	Prime Standard Frankfurt and XETRA
OTC market	Berlin-Bremen, Düsseldorf, Hamburg, Hanover, Munich und Stuttgart
ISIN	DE 000 748 020 4
Ticker	DEQ, Reuters: DEQGn.DE
Market makers	Close Brothers Seydler, WestLB

### Liabilities – Maturities





avg. effective interest rate 5.36%

Status: 31 Dec 2007

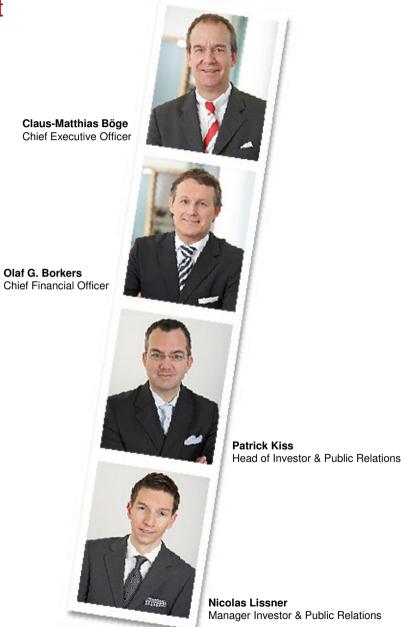
## Financial Calendar 2008



14.05.	Interim report Q1 2008	17.09.	Roadshow London, Lehman Brothers
16.05.	Commerzbank Real Estate Conference,	18.09.	Roadshow Paris, MainFirst
	Frankfurt	23.09.	UniCredit German Investment
20.05.	Roadshow Vienna, equinet		Conference, Munich
20.05.	Roadshow Brussels, DZ Bank	0607.10.	Expo Real, Munich
21.05.	Roadshow Geneva, UBS	16.10.	Société Générale Pan European
21.05.	Roadshow Paris, Deutsche Bank		Real Estate Conference, London
22.05.	Dresdner Kleinwort Speed Investing,	2021.10.	Real Estate Share Initiative, Frankfurt
	Milan	12.11.	WestLB Deutschland Conference,
27.05.	Roadshow Munich, Sal. Oppenheim		Frankfurt
28.05.	Roadshow Liechtenstein, Metzler	14.11.	Interim report Q1-3 2008
28.05.	Kempen & Co. European Property Seminar, Amsterdam		
03.06.	Roadshow Hamburg, DZ Bank		
19.06.	General Annual Meeting, Hamburg		
14.08.	Interim report H1 2008		
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25.08.	Roadshow Copenhagen, Kempen & Co.		
0405.09.	EPRA Annual Conference, Stockholm		
06.09.	Hamburg Stock Exchange Convention		

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Many factors could cause the actual results to be materially different from those that may be expressed or implied by such statements.

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