



# Company Presentation "The Third Place"

# Company I Equity Story

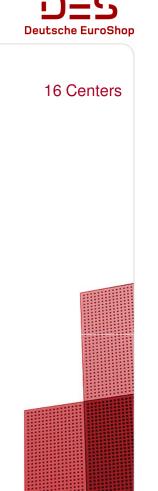
- Deutsche EuroShop is Germany's only public company that invests solely in shopping centers.
- Shopping centers are attractive investments because of
  - continuously positive development of rents
  - stable long term growth
  - prime locations
  - high quality standards

**Pure Player** 

 16 shopping centers on high street and in established locations – 12 in Germany, 2 in Poland and one each in Austria, Hungary

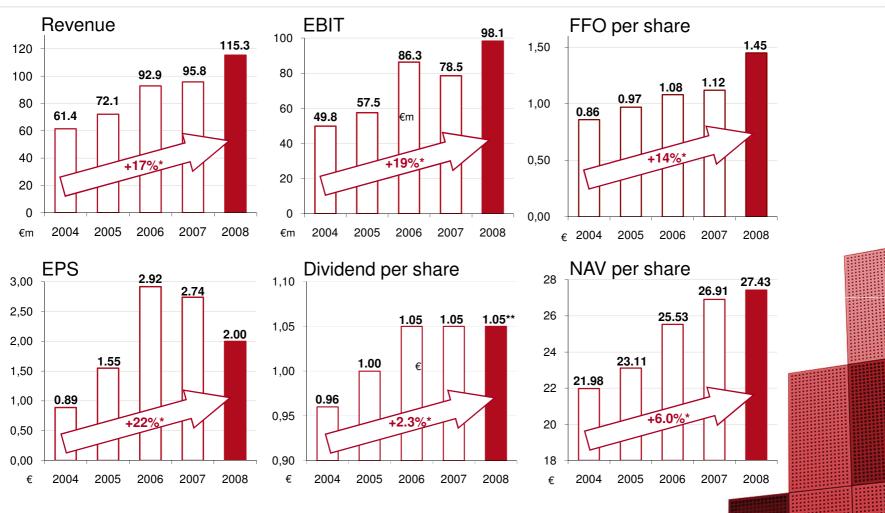
<ul> <li>Lettable space</li> </ul>	approx. 645,000 sqm
Retail shops	approx. 1,675
Market value	approx. €2.6 billion
Rents per year	€167 million
Occupancy rate	> 99%

- Portfolio valuation: 5.64% net initial yield FFO Yield 2008: approx. 7%
- Professional center management by ECE, the European market leader in this industry



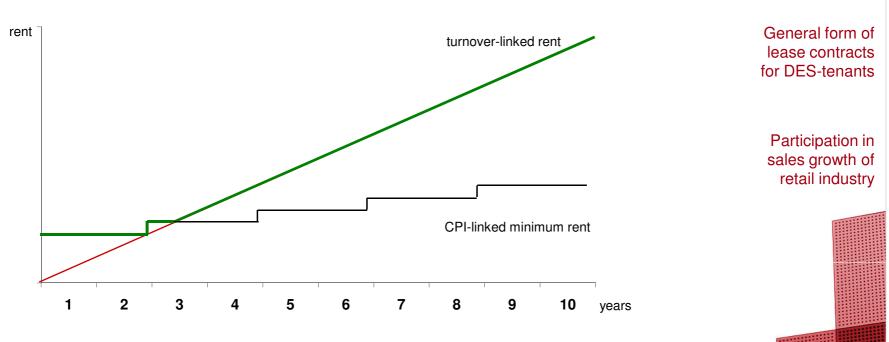
### Company I Key Figures

DES Deutsche EuroShop



\*2004-2008, Compound Annual Growth Rate (CAGR) / \*\*proposal

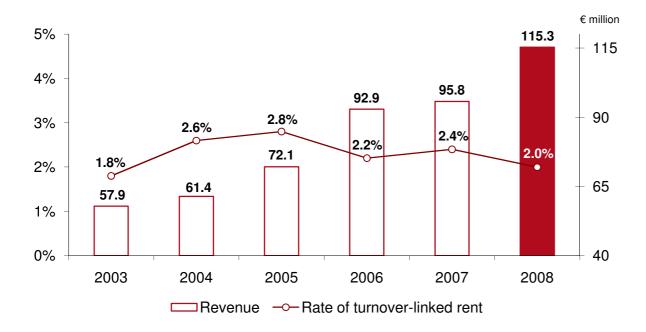
#### Company | Lease System



- Lease standards:
  - 10 years lease only
  - no break-up option
  - turnover-linked rents
  - minimum rents are CPI-linked, upwards only

## Company I Lease System

- avg. rent per sqm and year: €250
- avg. turnover per sqm and year: €4,700
- Rent-to-sales-ratio: 6.5-8.5%
- weighted maturity of rental contracts: >8 years



avg. German retail: €3,270

## Company I Targets

- Long term net asset value enhancement
- "buy & hold"-strategy
- Stable and attractive dividends Dividend yield: currently 4.9%
- Investment-focus: Germany and up to 25% Europe
- Portfolio expansion by 10% per year
  - by acquisition of new shopping centers
  - by increasing existing amounts of holdings
  - by expending holdings

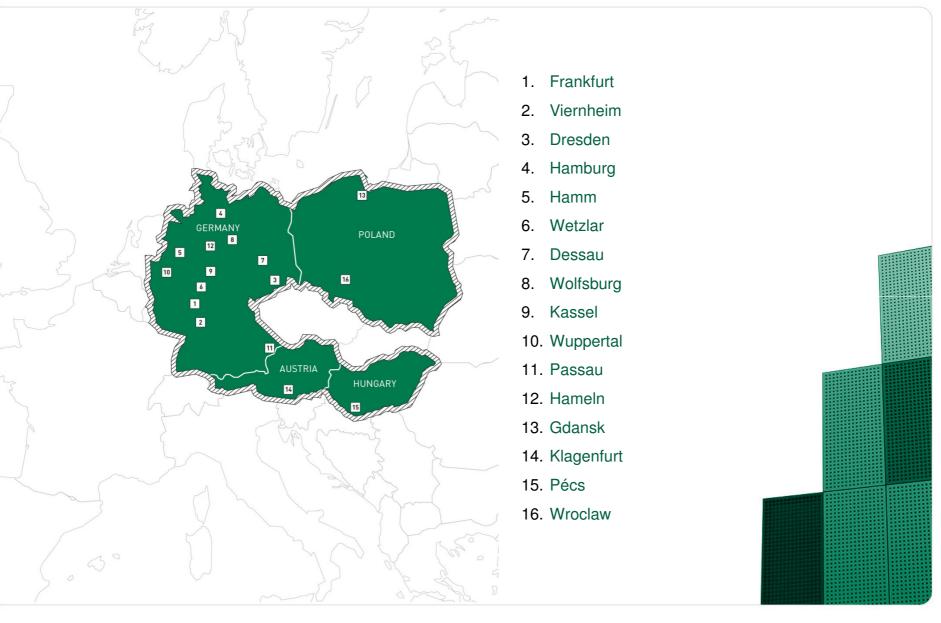


Main focus on NAV and dividend

Continuous growth

#### Shopping Centers | Overview







	Main-Taunus-Zentrum	Rhein-Neckar-Zentrum	Altmarkt-Galerie
Location	Frankfurt	Viernheim	Dresden
Investment	43.1%	99.9%	50.0%
Lettable space sqm	103,400	63,900	44,500
Parking	4,000	3,500	500
Number of shops	approx. 100	approx. 100	approx. 110
Occupancy rate	100%	100%	99%
Catchment area	approx. 2.2 m. inhabitants	approx. 1.4 m. inhabitants	approx. 1.0 m. inhabitants
Opening / refurbishm.	1964 / 2001-2004	1972 / 2000-2003	2002



	Phoenix-Center	Allee-Center	Forum
Location	Hamburg	Hamm	Wetzlar
Investment	50.0%	88.9%	65.0%
Lettable space sqm	39,200	35,100	34,300
Parking	1,600	1,300	1,700
Number of shops	approx. 110	approx. 85	approx. 110
Occupancy rate	99%	100%	100%
Catchment area	approx. 0.6 m. inhabitants	approx. 1.0 m. inhabitants	approx. 0.5 m. inhabitants
Opening / refurbishm.	2004	1992 / 2002-2003	2005



	Rathaus-Center	City-Galerie	City-Point
Location	Dessau	Wolfsburg	Kassel
Investment	94.9%	89.0%	90.0%
Lettable space sqm	30,400	30,000	29,500
Parking	850	800	220
Number of shops	approx. 80	approx. 95	approx. 60
Occupancy rate	98%	100%	100%
Catchment area	approx. 0.5 m. inhabitants	approx. 0.3 m. inhabitants	approx. 0.8 m. inhabitants
Opening / refurbishm.	1995	2001 / 2006	2002 / 2009



	City-Arkaden	Stadtgalerie	Stadt-Galerie
Location	Wuppertal	Passau	Hameln
Investment	72.0%	75.0%	94.9%
Lettable space sqm	28,700	27,400	25,000
Parking	650	500	500
Number of shops	approx. 85	approx. 90	approx. 100
Occupancy rate	100%	100%	100%
Catchment area	approx. 0.7 m. inhabitants	approx. 0.4 m. inhabitants	approx. 0.4 m. inhabitants
Opening / refurbishm.	2001 / 2004	2008	2008

# Shopping Centers | Europe



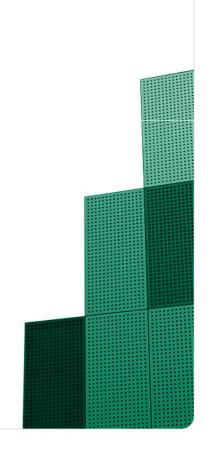
Location	<b>Galeria Bałtycka</b> Gdansk, Poland	<b>City Arkaden</b> Klagenfurt, Austria	<b>Árkád</b> Pécs, Hungary
Investment	74.0%	50.0%	50.0%
Lettable space sqm	48,600	36,700	35,200
Parking	1.050	880	850
Number of shops	approx. 200	approx. 120	approx. 130
Occupancy rate	100%	100%	100%
Catchment area	approx. 1.1 m. inhabitants	approx. 0.4 m. inhabitants	approx. 0.5 m. inhabitants
Opening	2007	2006	2004

# Shopping Centers | Europe





	Galeria Dominikanska
Location	Wroclaw, Poland
Investment	33.3%
Lettable space sqm	32,800
Parking	900
Number of shops	approx. 100
Occupancy rate	100%
Catchment area	approx. 1.3 m. inhabitants
Opening	2001



#### Shopping Centers | Our Tenants



# Shopping Centers | Tenants Structure Top 10 tenants\*



Metro-Group 5.1%
Douglas-Group 4.6%
Peek & Cloppenburg 2.7%
H&M 2.2%
Inditex 2.0%
New Yorker 1.9%
Deichmann 1.9%

dm-Drogeriemarkt 1.4%

- REWE 1.3%
- Engelhorn & Sturm 1.3%

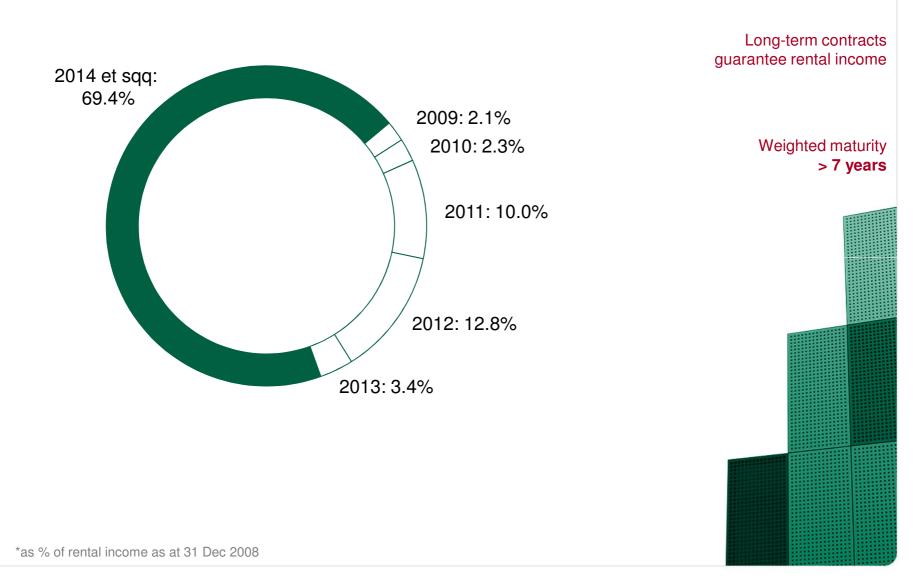
total 24.4%



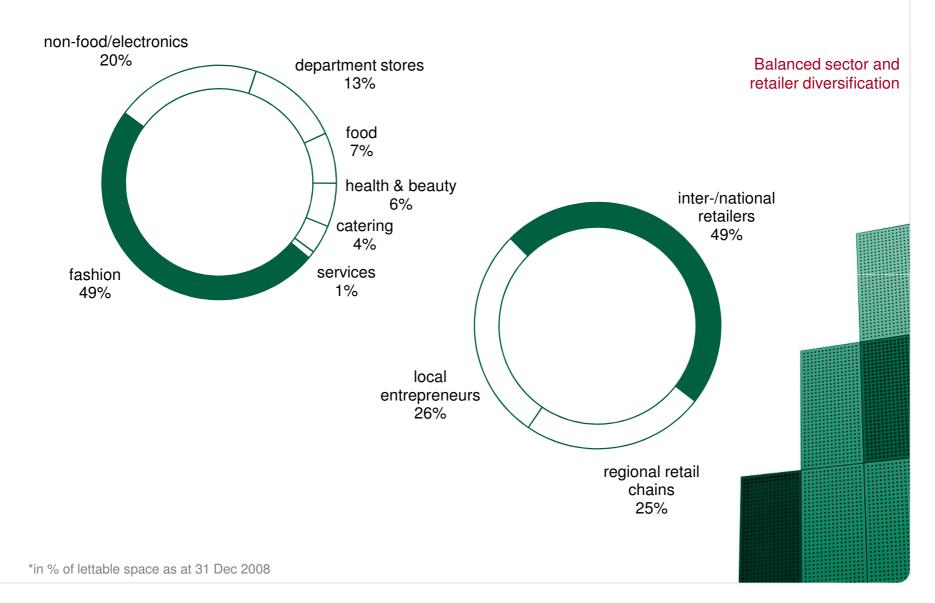
Other tenants total 75.6% Low level of dependence on the top 10 tenants

\*in % of total rents as at 31 Dec 2008





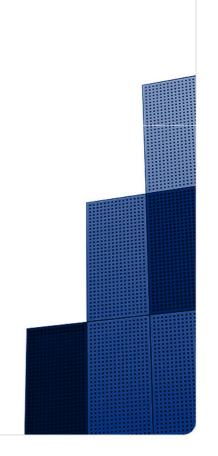




DES
Deutsche EuroShop

€million	01.01 31.03.2009	01.01 31.03.2008	+/-
Revenue	31.8	26.9	18%
Net operating income	27.9	23.3	20%
ЕВП	27.1	22.7	19%
Net finance costs	-14.2	-11.6	-23%
EBT	29.6	12.3	140%
Consolidated profit	24.4	10.2	139%
FFO per share (€)	0.37	0.32	16%
Earnings per share (€)	0.71	0.30	139%

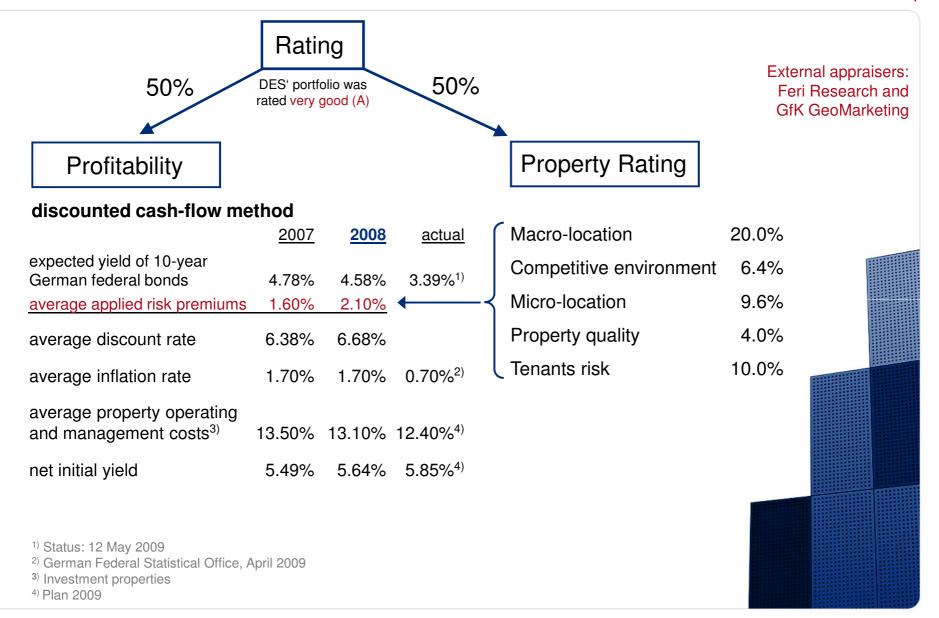
€million	31.03.2009	31.12.2008	+/-
Total equity	992.9	977.8	2%
Interest bearing debt	953.8	899.8	6%
Other debt	137.7	129.3	7%
Total assets	2,084.5	2,006.8	4%
Equity ratio	47.6%	48.7%	
LTV ratio	47.1%	46.1%	



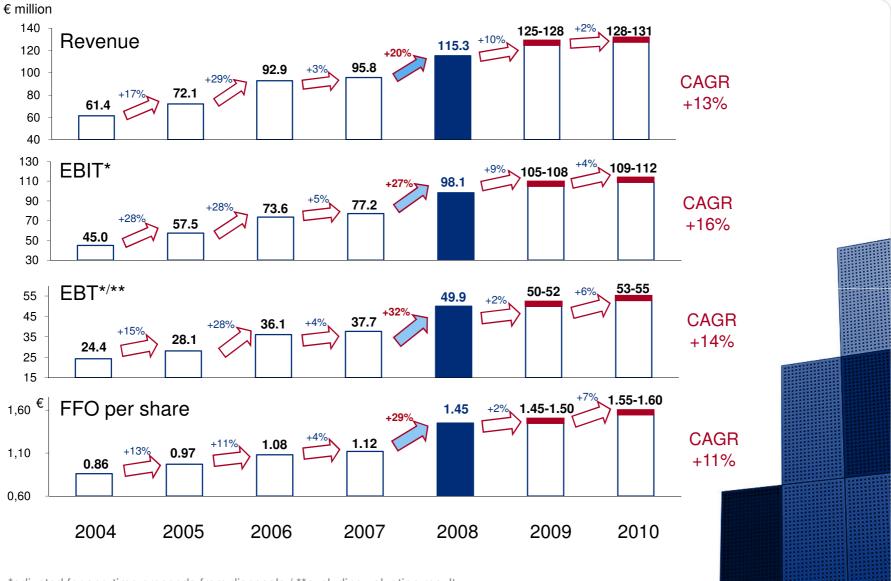
Interest lockin	Duration	Principle amounts (€ thousand)	Share of total loan	avg. interest rate	bank debt: €894 million
Up to 1 year	1.0	59,485	6.6%	5.93%	avg. interest rate 5.33%
1 to 5 years	4.7	348,155	38.9%	5.28%	0.0070
5 to 10 years	7.2	367,405	41.1%	5.38%	Weighted maturity 7.0 years
Over 10 years	17.3	119,900	13.4%	5.05%	
Total	7.0	894,945	100%	5.33%	

\* as of 31 December 2008

#### Financials | Valuation – Investment Properties



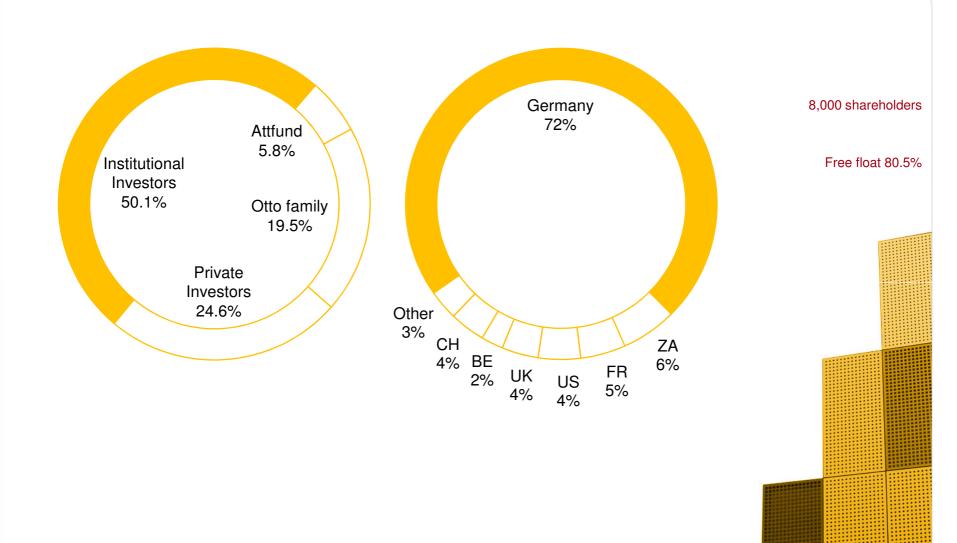
#### Financials | Forecast



\*adjusted for one-time proceeds from disposals / \*\*excluding valuation result

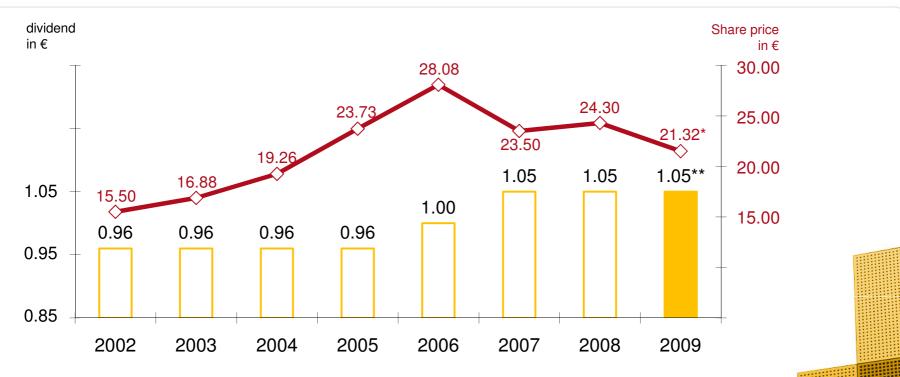
#### Shopping Center Share I Shareholder Structure





#### Shopping Center Share I Dividend & Performance

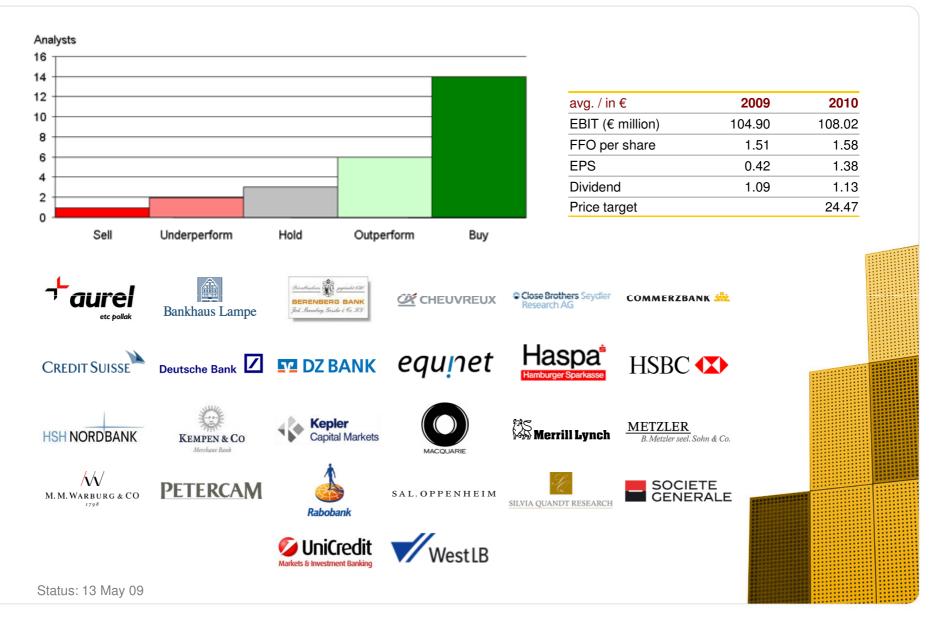




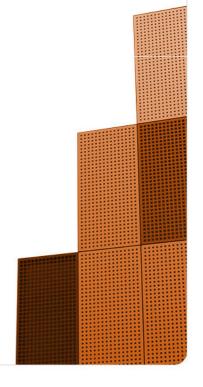
<u>Performance</u>				
DES:				DAX:
5 years:	+78.5% =	+12.3%	p.a.	+3.9% p.a.
3 years:	+15.1% =	+4.8%	p.a.	-3.8% p.a.
1 year (2008): +7.9% -40.4%			-40.4%	

#### Shopping Center Share I Analysts' Consensus





Listed since	02.01.2001	
Nominal capital	€34,374,998	
Outstanding shares	34,374,998	
Class of shares	Registered shares	
Dividend 2008 (proposal)	€1.05	
52W High	€28.40	
52W Low	€18.50	
Share price (12.05.2009)	€21.32	
Market capitalisation	€733 million	
avg. turnover per day last 12 months	136,700 shares	
Indices	MDAX, EPRA, GPR, MSCI Small Cap	
Official market	Prime Standard Frankfurt and XETRA	
OTC market	Berlin-Bremen, Düsseldorf, Hamburg, Hanover, Munich und Stuttgart	
ISIN	DE 000 748 020 4	
Ticker	DEQ, Reuters: DEQGn.DE	
Market makers	Close Brothers Seydler, WestLB	





14.05.	Interim report Q1 2009	23.09.	UniC
20.05.	Roadshow Copenhagen, M.M. Warburg		Muni
28.05.	Kempen & Co European Property	01.10.	Socie Real
	Seminar, Amsterdam	05 07 40	
24.06.	Roadshow Dublin, UniCredit	0507.10.	Expo
24.06.	Deutsche Bank German & Austrian	20.10.	Real
	Corporate Conference, Frankfurt	12.11.	Inter
30.06.	Annual General Meeting, Hamburg	16.11.	Road
13.08.	Interim report H1 2009	16.11.	Road
26.08.	Roadshow London, WestLB	17.11.	Road
27.08.	Roadshow Edinburgh, CA Cheuvreux	17.11.	Road
01.09.	Roadshow Cologne & Dusseldorf, WestLB	19.11.	Wes
0304.09.	EPRA Annual Conference, Brussels		Fran
16.09.	Sal. Oppenheim Real Estate Forum,	01.12.	Com
	Amsterdam		Conf
23.09.	UniCredit German Corporate Conference,		
	Munich		
01.10.	Societe Generale Pan European		
	Real Estate Conference, London		
0507.10.	Expo Real, Munich		

- Credit German Corporate Conference, ich
- ete Generale Pan European Estate Conference, London
- o Real, Munich
- Estate Share Initiative, Frankfurt
- im report Q1-3 2009
- dshow Paris, Berenberg
- dshow London, M.M. Warburg
- dshow Zurich, Berenberg
- dshow Amsterdam, Rabobank
  - tLB Deutschland Conference, nkfurt
- merzbank Real Estate ference, Frankfurt

#### Appendix I Contact

#### Deutsche EuroShop AG

Investor & Public Relations Oderfelder Straße 23 20149 Hamburg

Tel. +49 (40) 41 35 79 - 20 / -22 Fax +49 (40) 41 35 79 - 29 E-Mail: ir@deutsche-euroshop.com Web: www.deutsche-euroshop.com

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Many factors could cause the actual results to be materially different from those that may be expressed or implied by such statements.

Deutsche EuroShop does not intend to update these forward-looking statements and does not assume any obligation to do so.



Claus-Matthias Böge Chief Executive Officer





Patrick Kiss

Nicolas Lissner

Head of Investor & Public Relations

Manager Investor & Public Relations



COMPANY PRESENTATION | 05/09