





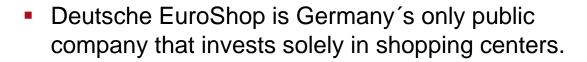






COMPANY PRESENTATION | 07/08

## **Equity Story**



- Shopping centers are attractive investments because of
  - continuously positive development of rents
  - stable long term growth
  - prime locations
  - high quality standards



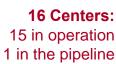
**Pure Player** 

### At a Glance

 16 shopping centers on high street and in established locations – 12 in Germany, 2 in Poland and one each in Austria, Hungary

| Lettable space | approx. 643,000 sqm  |
|----------------|----------------------|
| Retail shops   | approx. 1,660        |
| Market value   | approx. €2.6 billion |
| Rents per year | €167 million         |
| Occupancy rate | > 99%                |

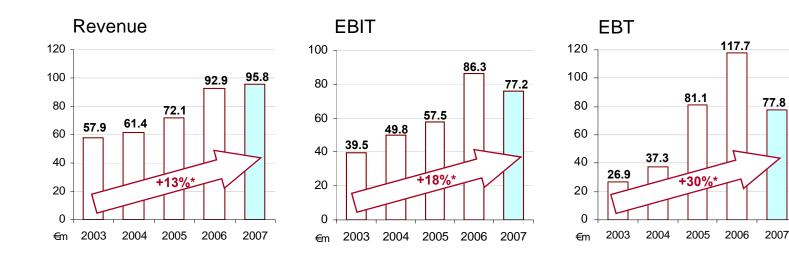
 Professional center management by ECE, the European market leader in this industry



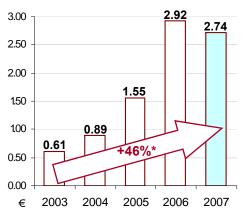


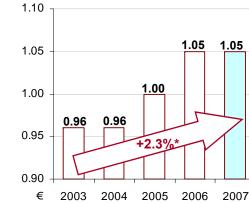
## Key Figures





EPS





Dividend per share

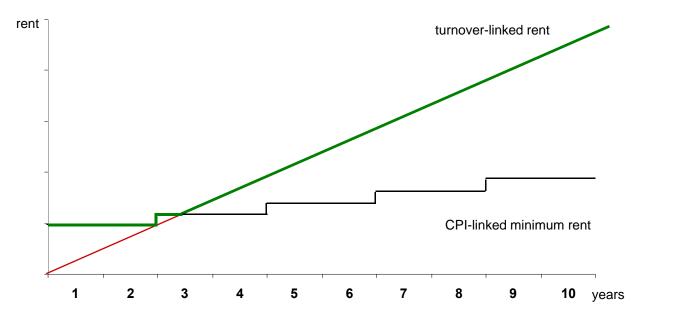
NAV per share



\*2003-2007, Compound Annual Growth Rate (CAGR)

### Lease System I

General form of lease contracts for DES-tenants

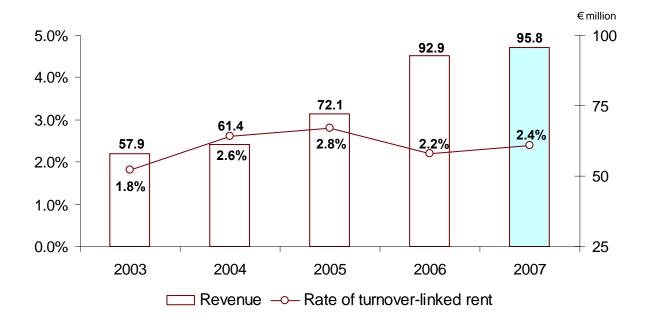


- Lease standards:
  - 10 years lease only
  - no break-up option
  - turnover-linked rents
  - minimum rents are CPI-linked, upwards only

Participation in sales growth of retail industry

## Lease System II

- avg. rent per sqm and year: €250
- avg. turnover per sqm and year: €4,700
- Rent-to-sales-ratio: 6.5-8.5%
- weighted maturity of rental contracts: >8 years



#### avg. German retail: €3,270

- Long term net asset value enhancement
- "buy & hold"-strategy
- Stable and attractive dividends
  "After-tax" dividend yield: currently 4.4%
- Investment-focus: Germany and up to 25% Europe
- Portfolio expansion by 10% per year
  - by acquisition of new shopping centers
  - by increasing existing amounts of holdings

Main focus on NAV and dividend

Continuous growth

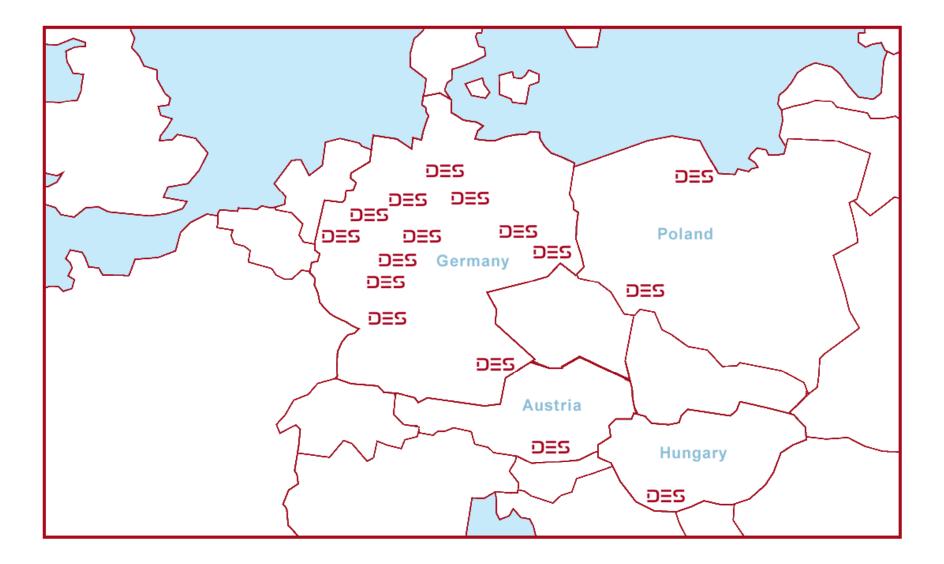
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**Overview** 









| Location              | Main-Taunus-Zentrum<br>Frankfurt | <b>Rhein-Neckar-Zentrum</b><br>Viernheim | Altmarkt-Galerie<br>Dresden |
|-----------------------|----------------------------------|--|-----------------------------|
| Investment            | 43.1%                            | 99.9%                                    | 50.0%                       |
| Lettable space sqm    | 103,400                          | 63,600                                   | 44,500                      |
| Parking               | 4,000                            | 3,800                                    | 500                         |
| Number of shops       | approx. 100                      | approx. 100                              | approx. 100                 |
| Occupancy rate        | 100%                             | 100%                                     | 99%                         |
| Catchment area        | approx. 2.2 m. inhabitants       | approx. 1.4 m. inhabitants               | approx. 1.0 m. inhabitants  |
| Opening / refurbishm. | 1964 / 2001-2004                 | 1972 / 2000-2003                         | 2002                        |





|                       | Phoenix-Center             | Allee-Center               | Forum                      |
|-----------------------|----------------------------|----------------------------|----------------------------|
| Location              | Hamburg                    | Hamm                       | Wetzlar                    |
| Investment            | 50.0%                      | 87.7%                      | 65.0%                      |
| Lettable space sqm    | 39,200                     | 35,100                     | 34,300                     |
| Parking               | 1,600                      | 1,300                      | 1,700                      |
| Number of shops       | approx. 110                | approx. 85                 | approx. 110                |
| Occupancy rate        | 99%                        | 100%                       | 100%                       |
| Catchment area        | approx. 0.6 m. inhabitants | approx. 1.0 m. inhabitants | approx. 0.5 m. inhabitants |
| Opening / refurbishm. | 2004                       | 1992 / 2002-2003           | 2005                       |





|                    | Rathaus-Center             | City-Galerie               | City-Point                 |
|--------------------|----------------------------|----------------------------|----------------------------|
| Location           | Dessau                     | Wolfsburg                  | Kassel                     |
| Investment         | 94.9%                      | 89.0%                      | 40.0%                      |
| Lettable space sqm | 30,600                     | 30,000                     | 29,500                     |
| Parking            | 850                        | 800                        | 220                        |
| Number of shops    | approx. 80                 | approx. 90                 | approx. 60                 |
| Occupancy rate     | 98%                        | 100%                       | 100%                       |
| Catchment area     | approx. 0.5 m. inhabitants | approx. 0.3 m. inhabitants | approx. 0.8 m. inhabitants |
| Opening            | 1995                       | 2001                       | 2002                       |





| Location              | <b>City-Arkaden</b><br>Wuppertal | <b>Stadt-Galerie</b><br>Hameln | <b>Stadtgalerie</b><br>Passau |
|-----------------------|----------------------------------|--------------------------------|-------------------------------|
| Investment            | 72.0%                            | 94.9%                          | 75.0%                         |
| Lettable space sqm    | 28,700                           | 25,000                         | 27,200                        |
| Parking               | 650                              | 500                            | 500                           |
| Number of shops       | approx. 85                       | approx. 100                    | approx. 90                    |
| Occupancy rate        | 100%                             | 100%                           | 100%                          |
| Catchment area        | approx. 0.7 m. inhabitants       | approx. 0.4 m. inhabitants     | approx. 0.4 m. inhabitants    |
| Opening / refurbishm. | 2001 / 2004                      | 2008                           | September 2008                |

# Shopping Centers – Europe





| Location           | <b>Galeria Bałtycka</b><br>Gdansk, Poland | <b>City Arkaden</b><br>Klagenfurt, Austria | <b>Árkád</b><br>Pécs, Hungary |
|--------------------|---|--|-------------------------------|
| Investment         | 74.0%                                     | 50.0%                                      | 50.0%                         |
| Lettable space sqm | 47,600                                    | 36,700                                     | 35,200                        |
| Parking            | 900                                       | 880  | 850                           |
| Number of shops    | approx. 200                               | approx. 120                                | approx. 130                   |
| Occupancy rate     | 100%                                      | 100%                                       | 100%                          |
| Catchment area     | approx. 1.1 m. inhabitants                | approx. 0.4 m. inhabitants                 | approx. 0.5 m. inhabitants    |
| Opening            | 2007                                      | 2006                                       | 2004                          |

## Shopping Centers – Europe





#### Galeria Dominikanska

| Location           | Wroclaw, Poland            |
|--------------------|----------------------------|
| Investment         | 33.3%                      |
| Lettable space sqm | 32,800                     |
| Parking            | 900                        |
| Number of shops    | approx. 100                |
| Occupancy rate     | 100%                       |
| Catchment area     | approx. 1.3 m. inhabitants |
| Opening            | 2001                       |

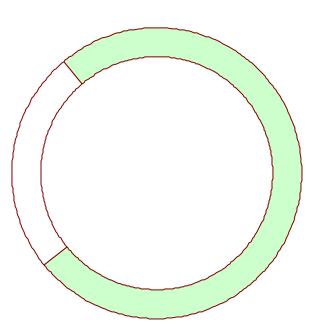




### Tenants Structure Top 10 tenants\*



Metro-Group 5.8% Douglas-Group 4.5% Peek & Cloppenburg 2.9% 2.4% H&M Inditex 2.1% New Yorker 2.1% Deichmann 1.8% Engelhorn & Sturm 1.4% 1.3% dm-Drogeriemarkt REWE 1.1%



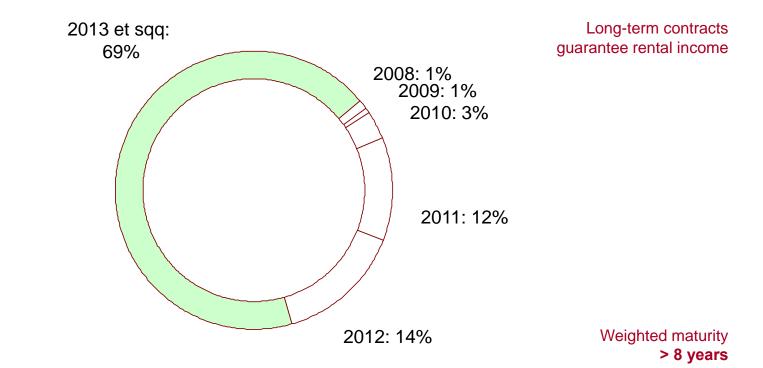
Low level of dependence on the top 10 tenants

|       |       | Other tenants |
|-------|-------|---------------|
| total | 25.4% | total 74.6%   |

\*in % of total rents; not including Passau as at 31 Dec 2007

### Maturity Distribution of Rental Contracts\*

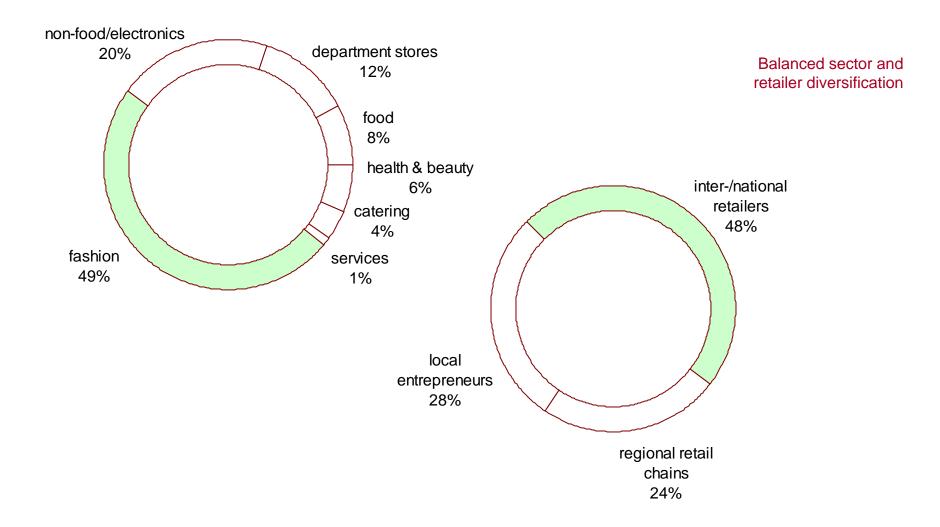




\*as % of rental income - not including Passau as at 31 Dec 2007

#### Sector and Retailer Mix\*





\*in % of lettable space; not including Hameln and Passau as at 31 Dec 2007

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# Key Figures Q1 2008



| €million               | 01.01<br>31.03.2008 | 01.01<br>31.03.2007 | +/-  |
|------------------------|---------------------|---------------------|------|
| Revenue                | 26.9                | 22.6                | 19%  |
| ЕВП                    | 22.5                | 18.7                | 20%  |
| Net finance costs      | -11.9               | -10.1               | -18% |
| EBT                    | 12.3                | 8.5                 | 46%  |
| Consolidated profit    | 10.2                | 6.3                 | 61%  |
| Earnings per share (€) | 0.30                | 0.18                | 61%  |

|                           | 31.03.2008 | 31.12.2007 | +/-  |
|---------------------------|------------|------------|------|
| Equity*                   | 979.5      | 974.0      | 1%   |
| Liabilities               | 951,3      | 1.002,3    | -5%  |
| Total assets              | 1,930.9    | 1,976.3    | -2%  |
| Equity ratio (%)*         | 50.7       | 49.3       |      |
| Gearing (%)*              | 97         | 103        |      |
| Cash and cash equivalents | 52.6       | 109.0      | -52% |

\*incl. minorities



| 50%                    | Rating<br>DES <sup>c</sup> portfolio was<br>rated very good (A) | 50%   |                             |                             |
|------------------------|---|---|-----------------------------|-----------------------------|
|                        |   |   |                             |                             |
| Property Rating        |   | Profitability   |                             |                             |
| Macro-location         | 20.0%   | discounted cash-flow method   |                             |                             |
| Competitive environmen | it 6.4%   | <u>3</u>  | 1.12.2007                   | <u>actual</u>               |
| Micro-location         | 9.6%  | average discount rate   | 6.38%                       | 4 629(1)                    |
| Property quality       | 4.0%  | expected yield of 10-year German federal bonds<br>average applied risk premiums | 4.78%<br><mark>1.60%</mark> | <b>4.63%</b> <sup>1)</sup>  |
| Tenants risk           | 10.0%   | average inflation rate  | 1.70%                       | <b>3.30%</b> <sup>2)</sup>  |
|                        |   | average property operating and management costs <sup>3)</sup>                   | 13.50%                      | <b>12.20%</b> <sup>4)</sup> |

#### theoretical net initial yield<sup>3)</sup> 5.49% $5.60\%^{4)}$

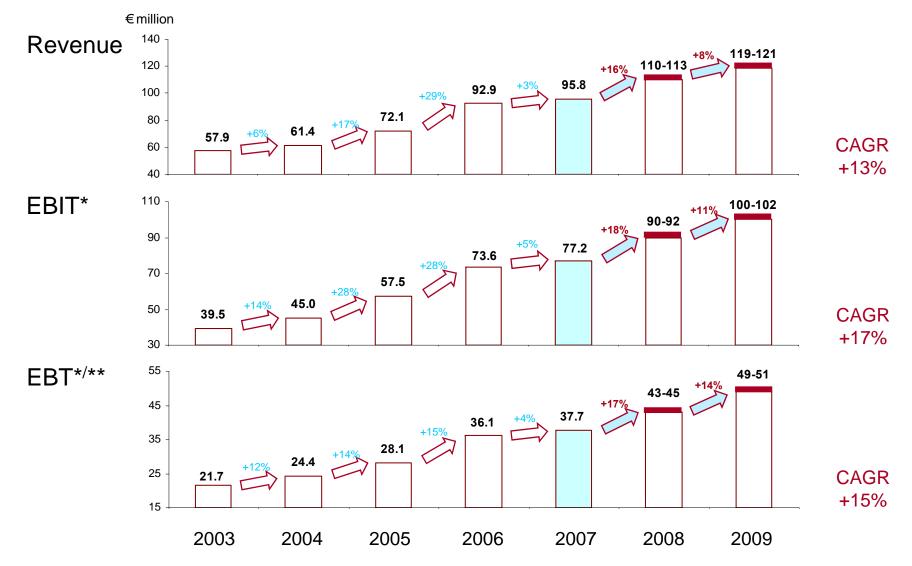
<sup>1)</sup> Status: 30 June 2008

<sup>2)</sup> German Federal Statistical Office, estimate for June 2008

<sup>3)</sup> Investment properties, i.e. without Hameln and Passau

<sup>4)</sup> Plan 2008

#### Forecast 2008/2009



\*adjusted for one-time proceeds from disposals/\*\*excluding measurement gains and losses

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Deutsche EuroShop

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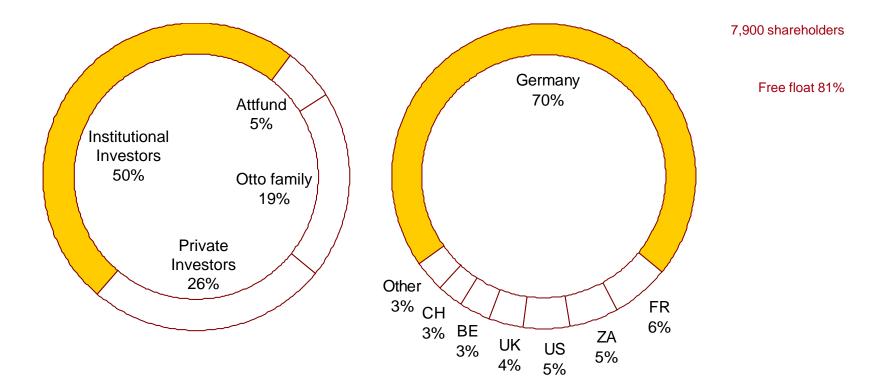




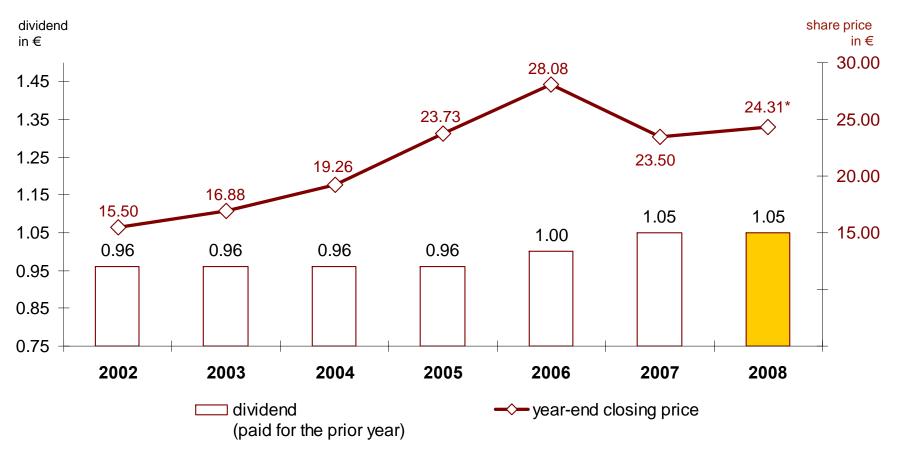
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## Shareholder Structure





#### Performance

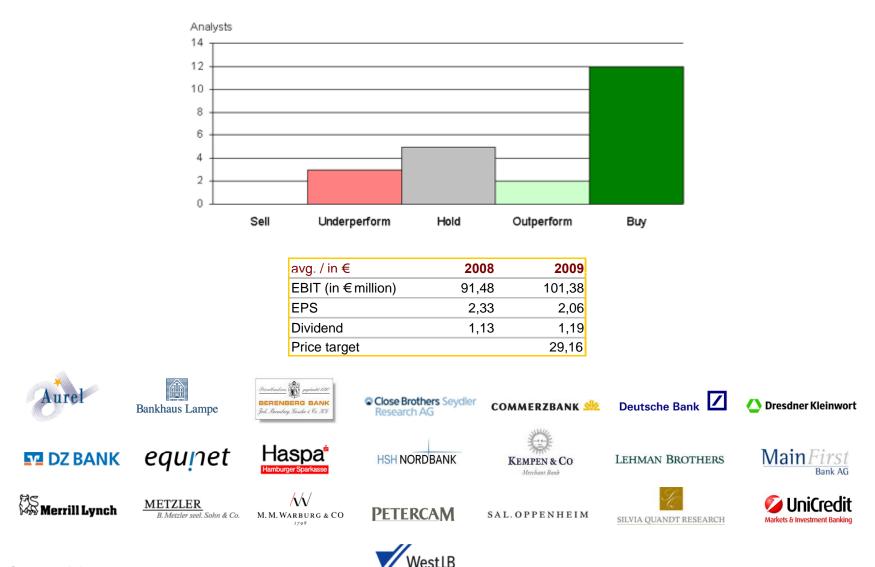


#### Performance:

| 5 years : +91.1% = | +13.8% | p.a. |
|--------------------|--------|------|
| 3 years: +37.2% =  | +11.1% | p.a. |
| 1 year (2007):     | -13.1% |      |
| y-t-d:             | +7.9%  |      |

\*Status: 30 June 2008

## Analysts' Consensus



Status: 1 July 2008

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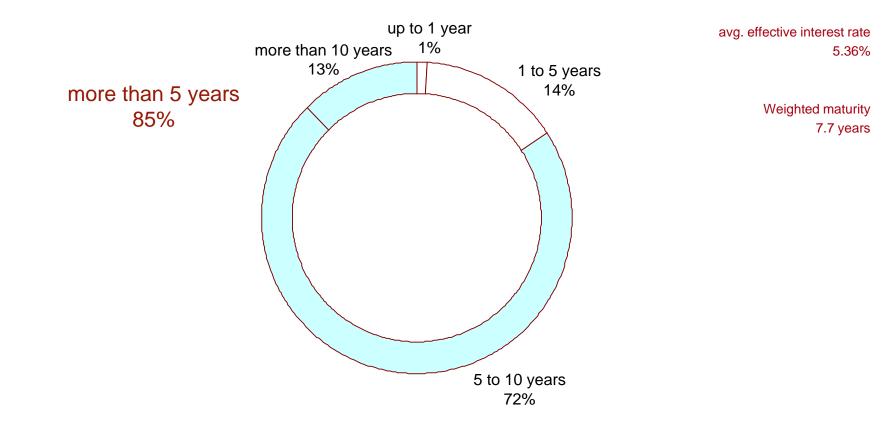




| ·                          |  |
|----------------------------|--|
| Listed since               | 02.01.2001   |
| Nominal capital            | €34,374,998  |
| Outstanding shares         | 34,374,998   |
| Class of shares            | Registered shares  |
| Dividend 2007 (20.06.2008) | €1.05  |
| 52W High                   | €29.75   |
| 52W Low                    | €20.76   |
| Share price (30.06.2008)   | €24.31   |
| Market capitalisation      | €836 million   |
| avg. turnover per day 2007 | 144,000 shares   |
| Indices                    | MDAX, EPRA, GPR, MSCI Small Cap                                      |
| Official market            | Prime Standard<br>Frankfurt and XETRA                                |
| OTC market                 | Berlin-Bremen, Düsseldorf, Hamburg,<br>Hanover, Munich und Stuttgart |
| ISIN                       | DE 000 748 020 4   |
| Ticker                     | DEQ, Reuters: DEQGn.DE   |
| Market makers              | Close Brothers Seydler, WestLB                                       |
|                            |  |

Liabilities – Maturities





#### DES Deutsche EuroShop

## **Financial Calendar 2008**

- 03.07. Roadshow Milan, Dresdner Kleinwort
- 14.08. Interim report H1 2008
- 25.08. Roadshow Amsterdam, Kempen & Co.
- 27.08. Roadshow Helsinki, Stockholm, UniCredit
- 28.08. Roadshow Copenhagen, UniCredit
- 04.-05.09. EPRA Annual Conference, Stockholm
- 06.09. Hamburg Stock Exchange Convention
- 17.09. Roadshow London, Lehman Brothers
- 18.09. Roadshow Paris, MainFirst
- 23.09. UniCredit German Investment Conference, Munich
- 06.-07.10. Expo Real, Munich
- 16.10. Société Générale Pan European Real Estate Conference, London
- 20.-21.10. Real Estate Share Initiative, Frankfurt
- 12.11. WestLB Deutschland Conference, Frankfurt
- 14.11. Interim report Q1-3 2008

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Many factors could cause the actual results to be materially different from those that may be expressed or implied by such statements.

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Nicolas Lissner Manager Investor & Public Relations