





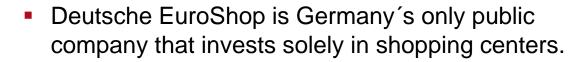






COMPANY PRESENTATION | 07/08

## **Equity Story**



- Shopping centers are attractive investments because of
  - continuously positive development of rents
  - stable long term growth
  - prime locations
  - high quality standards



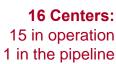
**Pure Player** 

### At a Glance

 16 shopping centers on high street and in established locations – 12 in Germany, 2 in Poland and one each in Austria, Hungary

Lettable space	approx. 643,000 sqm
Retail shops	approx. 1,660
Market value	approx. €2.6 billion
Rents per year	€167 million
Occupancy rate	> 99%

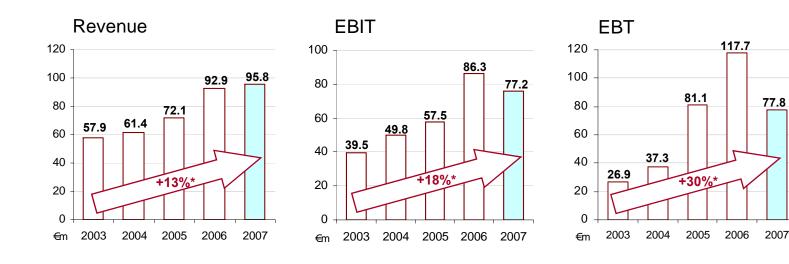
 Professional center management by ECE, the European market leader in this industry



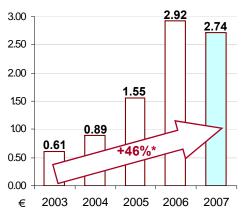


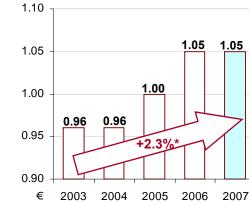
## Key Figures





EPS





Dividend per share

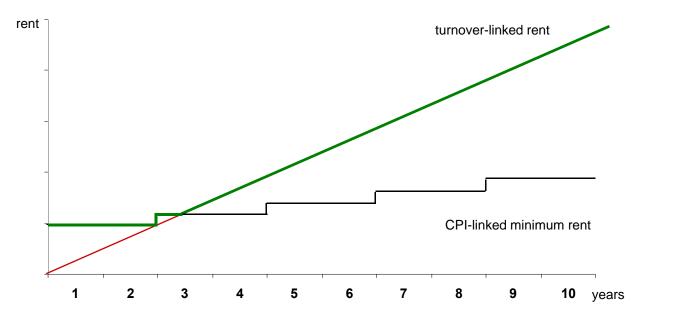
NAV per share



\*2003-2007, Compound Annual Growth Rate (CAGR)

### Lease System I

General form of lease contracts for DES-tenants

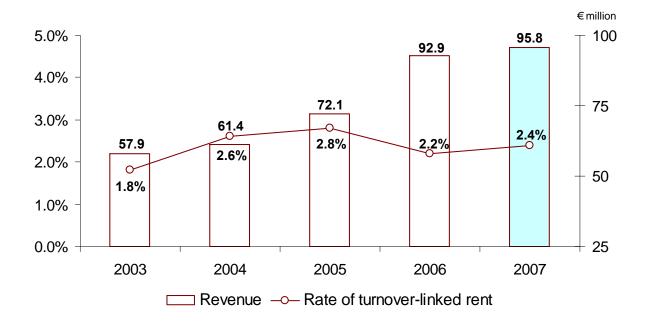


- Lease standards:
  - 10 years lease only
  - no break-up option
  - turnover-linked rents
  - minimum rents are CPI-linked, upwards only

Participation in sales growth of retail industry

## Lease System II

- avg. rent per sqm and year: €250
- avg. turnover per sqm and year: €4,700
- Rent-to-sales-ratio: 6.5-8.5%
- weighted maturity of rental contracts: >8 years



#### avg. German retail: €3,270

- Long term net asset value enhancement
- "buy & hold"-strategy
- Stable and attractive dividends
  "After-tax" dividend yield: currently 4.4%
- Investment-focus: Germany and up to 25% Europe
- Portfolio expansion by 10% per year
  - by acquisition of new shopping centers
  - by increasing existing amounts of holdings

Main focus on NAV and dividend

Continuous growth

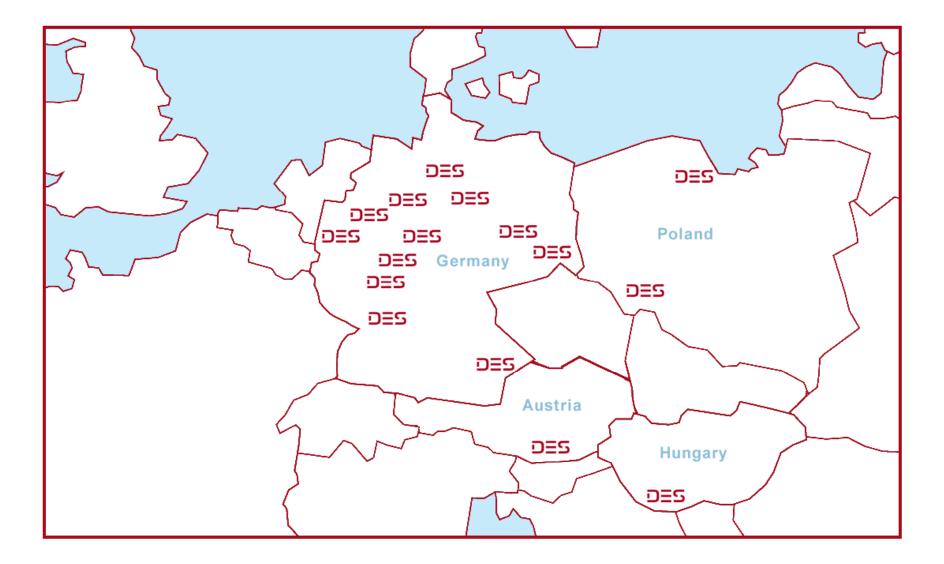
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**Overview** 









Location	Main-Taunus-Zentrum Frankfurt	<b>Rhein-Neckar-Zentrum</b> Viernheim	Altmarkt-Galerie Dresden
Investment	43.1%	99.9%	50.0%
Lettable space sqm	103,400	63,600	44,500
Parking	4,000	3,800	500
Number of shops	approx. 100	approx. 100	approx. 100
Occupancy rate	100%	100%	99%
Catchment area	approx. 2.2 m. inhabitants	approx. 1.4 m. inhabitants	approx. 1.0 m. inhabitants
Opening / refurbishm.	1964 / 2001-2004	1972 / 2000-2003	2002





	Phoenix-Center	Allee-Center	Forum
Location	Hamburg	Hamm	Wetzlar
Investment	50.0%	87.7%	65.0%
Lettable space sqm	39,200	35,100	34,300
Parking	1,600	1,300	1,700
Number of shops	approx. 110	approx. 85	approx. 110
Occupancy rate	99%	100%	100%
Catchment area	approx. 0.6 m. inhabitants	approx. 1.0 m. inhabitants	approx. 0.5 m. inhabitants
Opening / refurbishm.	2004	1992 / 2002-2003	2005





	Rathaus-Center	City-Galerie	City-Point
Location	Dessau	Wolfsburg	Kassel
Investment	94.9%	89.0%	40.0%
Lettable space sqm	30,600	30,000	29,500
Parking	850	800	220
Number of shops	approx. 80	approx. 90	approx. 60
Occupancy rate	98%	100%	100%
Catchment area	approx. 0.5 m. inhabitants	approx. 0.3 m. inhabitants	approx. 0.8 m. inhabitants
Opening	1995	2001	2002





Location	<b>City-Arkaden</b> Wuppertal	<b>Stadt-Galerie</b> Hameln	<b>Stadtgalerie</b> Passau
Investment	72.0%	94.9%	75.0%
Lettable space sqm	28,700	25,000	27,200
Parking	650	500	500
Number of shops	approx. 85	approx. 100	approx. 90
Occupancy rate	100%	100%	100%
Catchment area	approx. 0.7 m. inhabitants	approx. 0.4 m. inhabitants	approx. 0.4 m. inhabitants
Opening / refurbishm.	2001 / 2004	2008	September 2008

# Shopping Centers – Europe





Location	<b>Galeria Bałtycka</b> Gdansk, Poland	<b>City Arkaden</b> Klagenfurt, Austria	<b>Árkád</b> Pécs, Hungary
Investment	74.0%	50.0%	50.0%
Lettable space sqm	47,600	36,700	35,200
Parking	900	880	850
Number of shops	approx. 200	approx. 120	approx. 130
Occupancy rate	100%	100%	100%
Catchment area	approx. 1.1 m. inhabitants	approx. 0.4 m. inhabitants	approx. 0.5 m. inhabitants
Opening	2007	2006	2004

## Shopping Centers – Europe





#### Galeria Dominikanska

Location	Wroclaw, Poland
Investment	33.3%
Lettable space sqm	32,800
Parking	900
Number of shops	approx. 100
Occupancy rate	100%
Catchment area	approx. 1.3 m. inhabitants
Opening	2001

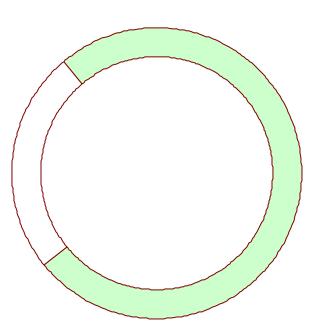




### Tenants Structure Top 10 tenants\*



Metro-Group 5.8% Douglas-Group 4.5% Peek & Cloppenburg 2.9% 2.4% H&M Inditex 2.1% New Yorker 2.1% Deichmann 1.8% Engelhorn & Sturm 1.4% 1.3% dm-Drogeriemarkt REWE 1.1%



Low level of dependence on the top 10 tenants

		Other tenants
total	25.4%	total 74.6%

\*in % of total rents; not including Passau as at 31 Dec 2007

### Maturity Distribution of Rental Contracts\*

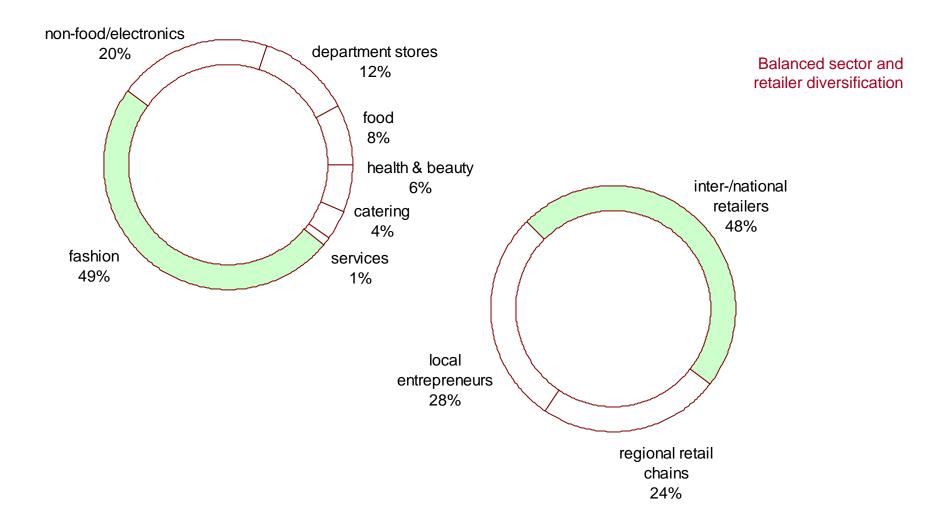




\*as % of rental income - not including Passau as at 31 Dec 2007

#### Sector and Retailer Mix\*





\*in % of lettable space; not including Hameln and Passau as at 31 Dec 2007

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# Key Figures Q1 2008



€million	01.01 31.03.2008	01.01 31.03.2007	+/-
Revenue	26.9	22.6	19%
ЕВП	22.5	18.7	20%
Net finance costs	-11.9	-10.1	-18%
EBT	12.3	8.5	46%
Consolidated profit	10.2	6.3	61%
Earnings per share (€)	0.30	0.18	61%

	31.03.2008	31.12.2007	+/-
Equity*	979.5	974.0	1%
Liabilities	951,3	1.002,3	-5%
Total assets	1,930.9	1,976.3	-2%
Equity ratio (%)*	50.7	49.3	
Gearing (%)*	97	103	
Cash and cash equivalents	52.6	109.0	-52%

\*incl. minorities



50%	Rating DES <sup>c</sup> portfolio was rated very good (A)	50%		
Property Rating		Profitability		
Macro-location	20.0%	discounted cash-flow method		
Competitive environmen	it 6.4%	<u>3</u>	1.12.2007	<u>actual</u>
Micro-location	9.6%	average discount rate	6.38%	4 629(1)
Property quality	4.0%	expected yield of 10-year German federal bonds average applied risk premiums	4.78% <mark>1.60%</mark>	<b>4.63%</b> <sup>1)</sup>
Tenants risk	10.0%	average inflation rate	1.70%	<b>3.30%</b> <sup>2)</sup>
		average property operating and management costs <sup>3)</sup>	13.50%	<b>12.20%</b> <sup>4)</sup>

#### theoretical net initial yield<sup>3)</sup> 5.49% $5.60\%^{4)}$

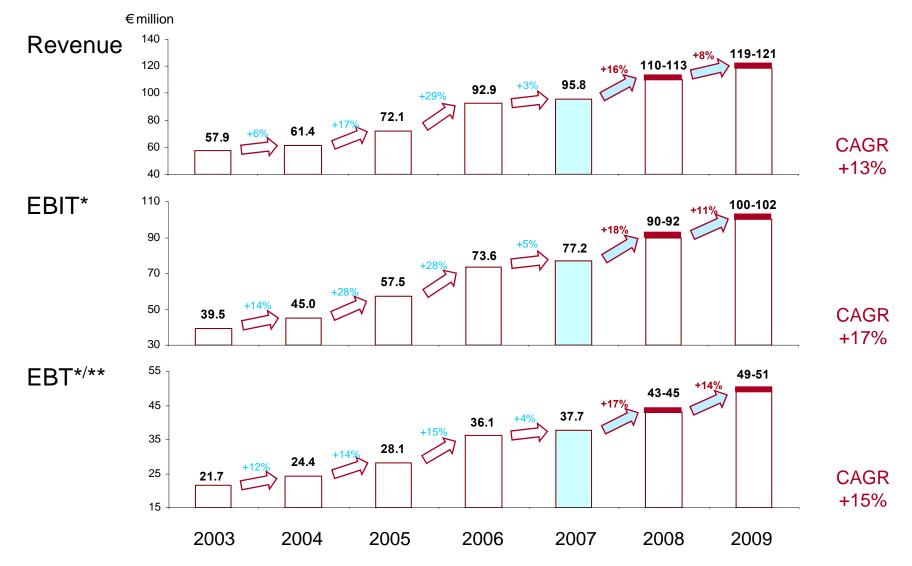
<sup>1)</sup> Status: 30 June 2008

<sup>2)</sup> German Federal Statistical Office, estimate for June 2008

<sup>3)</sup> Investment properties, i.e. without Hameln and Passau

<sup>4)</sup> Plan 2008

#### Forecast 2008/2009



\*adjusted for one-time proceeds from disposals/\*\*excluding measurement gains and losses

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Deutsche EuroShop

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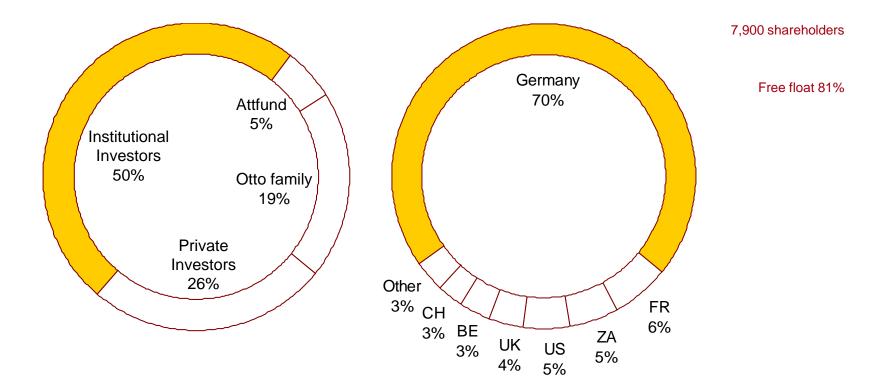




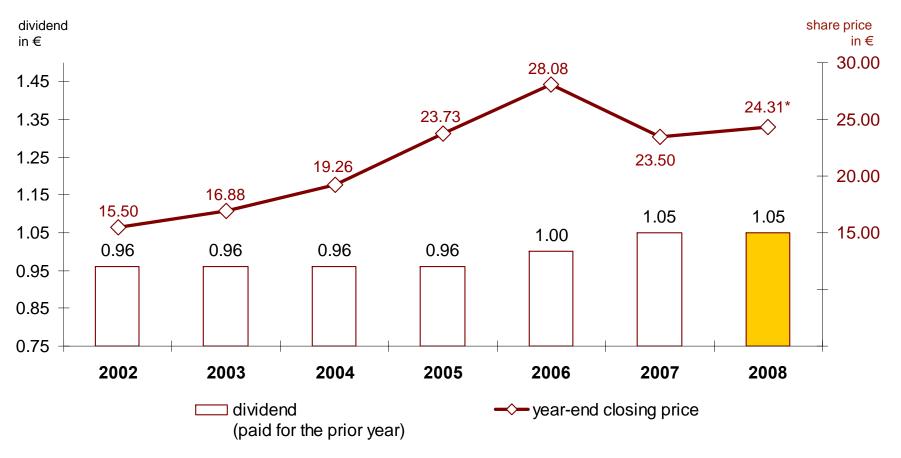
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## Shareholder Structure





#### Performance

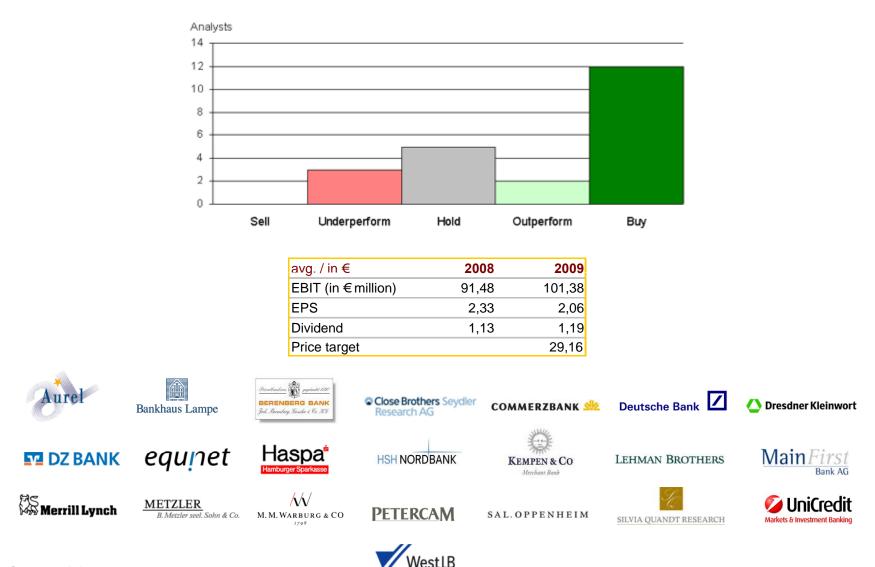


#### Performance:

5 years : +91.1% =	+13.8%	p.a.
3 years: +37.2% =	+11.1%	p.a.
1 year (2007):	-13.1%	
y-t-d:	+7.9%	

\*Status: 30 June 2008

## Analysts' Consensus



Status: 1 July 2008

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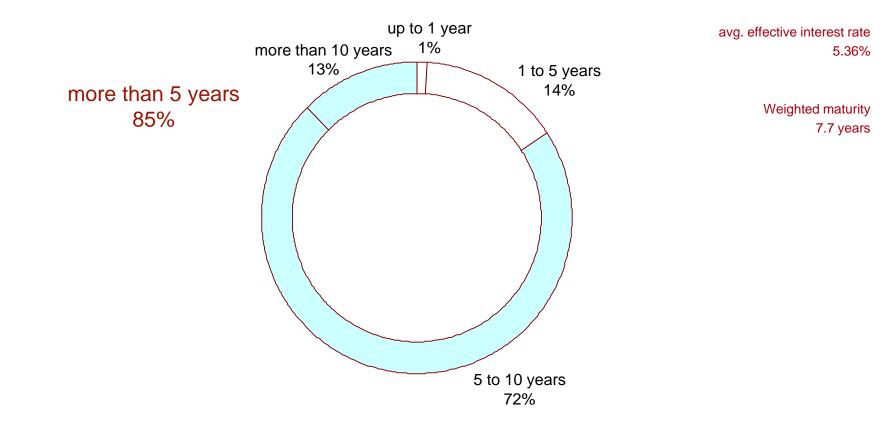




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Listed since	02.01.2001
Nominal capital	€34,374,998
Outstanding shares	34,374,998
Class of shares	Registered shares
Dividend 2007 (20.06.2008)	€1.05
52W High	€29.75
52W Low	€20.76
Share price (30.06.2008)	€24.31
Market capitalisation	€836 million
avg. turnover per day 2007	144,000 shares
Indices	MDAX, EPRA, GPR, MSCI Small Cap
Official market	Prime Standard Frankfurt and XETRA
OTC market	Berlin-Bremen, Düsseldorf, Hamburg, Hanover, Munich und Stuttgart
ISIN	DE 000 748 020 4
Ticker	DEQ, Reuters: DEQGn.DE
Market makers	Close Brothers Seydler, WestLB

Liabilities – Maturities





#### DES Deutsche EuroShop

## **Financial Calendar 2008**

- 03.07. Roadshow Milan, Dresdner Kleinwort
- 14.08. Interim report H1 2008
- 25.08. Roadshow Amsterdam, Kempen & Co.
- 27.08. Roadshow Helsinki, Stockholm, UniCredit
- 28.08. Roadshow Copenhagen, UniCredit
- 04.-05.09. EPRA Annual Conference, Stockholm
- 06.09. Hamburg Stock Exchange Convention
- 17.09. Roadshow London, Lehman Brothers
- 18.09. Roadshow Paris, MainFirst
- 23.09. UniCredit German Investment Conference, Munich
- 06.-07.10. Expo Real, Munich
- 16.10. Société Générale Pan European Real Estate Conference, London
- 20.-21.10. Real Estate Share Initiative, Frankfurt
- 12.11. WestLB Deutschland Conference, Frankfurt
- 14.11. Interim report Q1-3 2008

#### Contact



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Many factors could cause the actual results to be materially different from those that may be expressed or implied by such statements.

Deutsche EuroShop does not intend to update these forward-looking statements and does not assume any obligation to do so.

Nicolas Lissner Manager Investor & Public Relations