

**Company Presentation** 

August 2007







**Shopping Centers** 

Financials

Shopping Center Share



- Deutsche EuroShop is Germany's only public company that invests solely in shopping centers.
- Shopping centers are attractive investments because of
  - continuously positive development of rents
  - stable long term growth
  - prime locations
  - high quality standards

**Pure Player** 



 16 shopping centers on high street and in established locations – 12 in Germany, 2 in Poland and one each in Austria, Hungary **16 Centers:** 13 in operation 3 in the pipeline

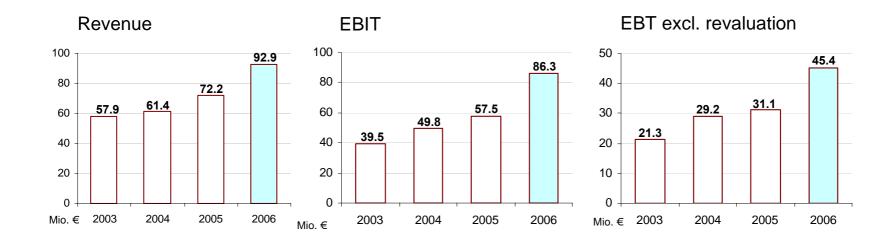
Lettable space	approx. 643,000 sqm
Retail shops	approx. 1,650
Market value	approx. €2.6 billion
Rents per year	€162 million
Occupancy rate	> 99%

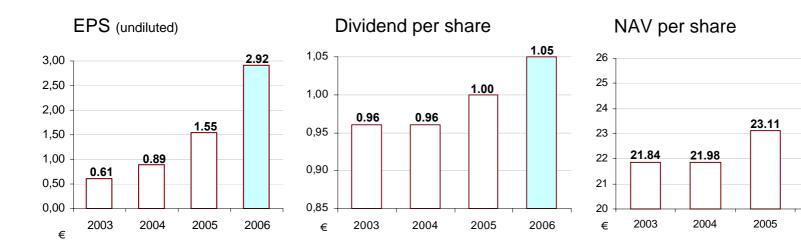
 Professional center management by ECE, the European market leader in this industry **Key Figures** 



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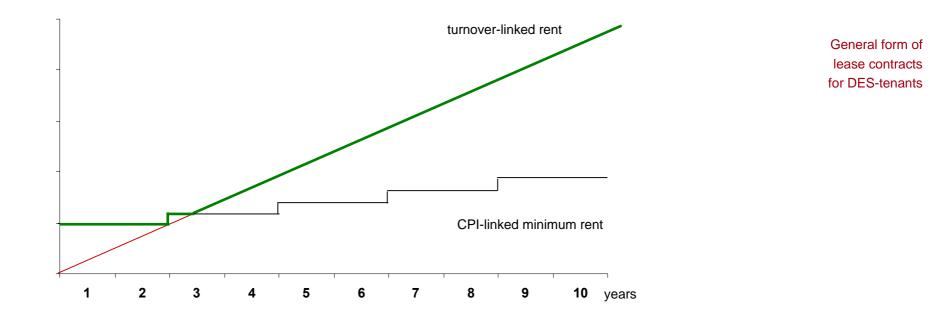
2006





#### Lease System I





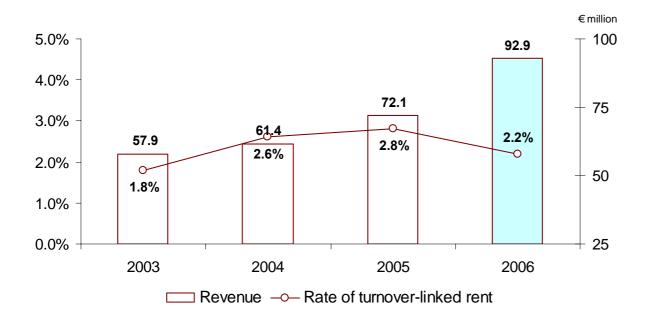
- Lease standards:
  - 10 years lease only
  - no break-up option
  - turnover-linked rents
  - minimum rents are CPI-linked, upwards only

Participation in sales growth of retail industry

### Lease System II



- avg. rent per sqm and year: €250
- avg. turnover per sqm and year: €4,000\*
- Rent-to-sales-ratio: 6.5-8.5%
- weighted maturity of rental contracts: >8 years



**Company Presentation - August 2007** 

- Long term net asset value enhancement
- "buy & hold"-strategy
- Stable and attractive dividends
  "After-tax" dividend yield: currently 4.4%
- Investment-focus: Germany and up to 25% Europe
- Portfolio expansion by 10% per year
  - by acquisition of new shopping centers
  - by increasing existing amounts of holdings

Main focus on NAV and dividend

Continuous growth



#### Targets



# **Shopping Centers**

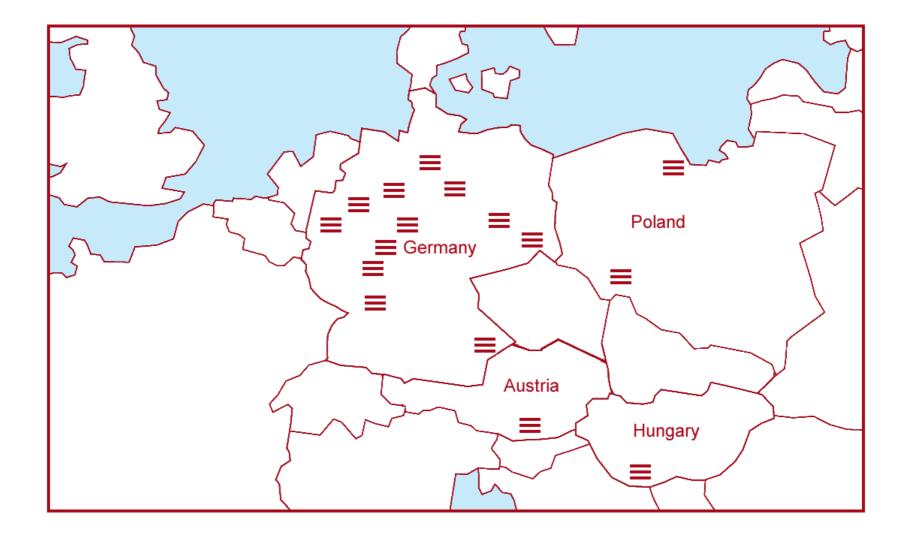
Financials

Shopping Center Share



#### Overview









	Main-Taunus-Zentrum	Rhein-Neckar-Zentrum	Altmarkt-Galerie
Location	Frankfurt	Viernheim	Dresden
Investment	43.1%	99.9%	50.0%
Lettable space sqm	103,400	63,600	44,500
Parking	4,000	3,800	500
Number of shops	approx. 100	approx. 100	approx. 110
Occupancy rate	100%	100%	99%
Catchment area	approx. 2.2 m. inhabitants	approx. 1.4 m. inhabitants	approx. 1.0 m. inhabitants
Opening / refurbishm.	1964 / 2001-2004	1972 / 2000-2003	2002





	Phoenix-Center	Allee-Center	Forum
Location	Hamburg	Hamm	Wetzlar
Investment	50.0%	87.7%	65.0%
Lettable space sqm	39,200	35,100	34,300
Parking	1,600	1,300	1,700
Number of shops	approx. 110	approx. 80	approx. 110
Occupancy rate	97%	100%	100%
Catchment area	approx. 0.6 m. inhabitants	approx. 0.6 m. inhabitants	approx. 0.5 m. inhabitants
Opening / refurbishm.	2004	1992 / 2002-2003	2005





	Rathaus-Center	City-Galerie	City-Point
Location	Dessau	Wolfsburg	Kassel
Investment	94.9%	89.0%	40.0%
Lettable space sqm	30,600	30,000	29,500
Parking	850	800	220
Number of shops	approx. 80	approx. 90	approx. 60
Occupancy rate	98%	100%	100%
Catchment area	approx. 0.5 m. inhabitants	approx. 0.3 m. inhabitants	approx. 0.8 m. inhabitants
Opening	1995	2001	2002





	City-Arkaden	Stadt-Galerie	Stadtgalerie
Location	Wuppertal	Hameln	Passau
Investment	72.0%	94.9%	75.0%
Lettable space sqm	28,700	25,000	27,500
Parking	650	500	500
Number of shops	approx. 85	approx. 90	approx. 90
Occupancy rate	100%	approx. 92%	approx. 70%
Catchment area	approx. 0.7 m. inhabitants	approx. 0.4 m. inhabitants	approx. 0.4 m. inhabitants
Opening / refurbishm.	2001 / 2004	Spring 2008	Autumn 2008





	City Arkaden	Árkád	Galeria Dominikanska
Location	Klagenfurt, Austria	Pécs, Hungary	Wroclaw, Poland
Investment	50.0%	50.0%	33.3%
Lettable space sqm	36,700	35,200	32,800
Parking	880	850	900
Number of shops	approx. 120	approx. 130	approx. 100
Occupancy rate	100%	100%	100%
Catchment area	approx. 0.4 m. inhabitants	approx. 0.5 m. inhabitants	approx. 1.0 m. inhabitants
Opening	2006	2004	2001





#### Galeria Bałtycka

Location	Gdansk, Poland
Investment	74.0%
Lettable space sqm	47,200
Parking	1,000
Number of shops	approx. 200
Occupancy rate	100%
Catchment area	approx. 1.2 m. inhabitants
Opening	Autumn 2007



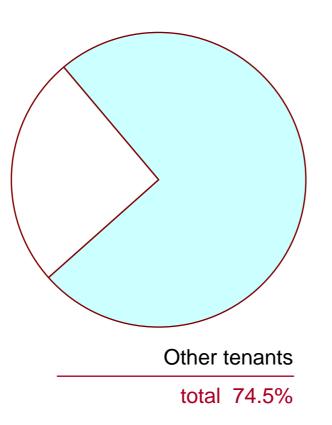
	TotalTotalGermanyEurope		Total Deutsche EuroShop
Lettable space sqm	491,400	151,900	643,300
Parking	16,420	3,630	20,050
Number of shops	1,105	550	1,655
Occupancy rate*	99%	100%	99%
Catchment area	9.4 m. inhabitants	3.1 m. inhabitants	12.5 m. inhabitants







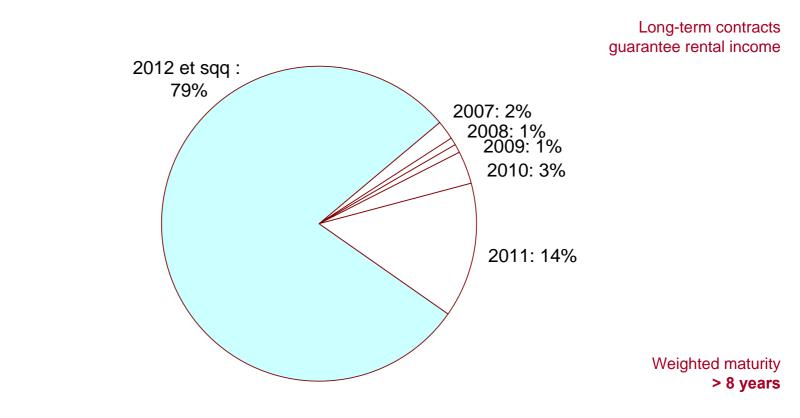




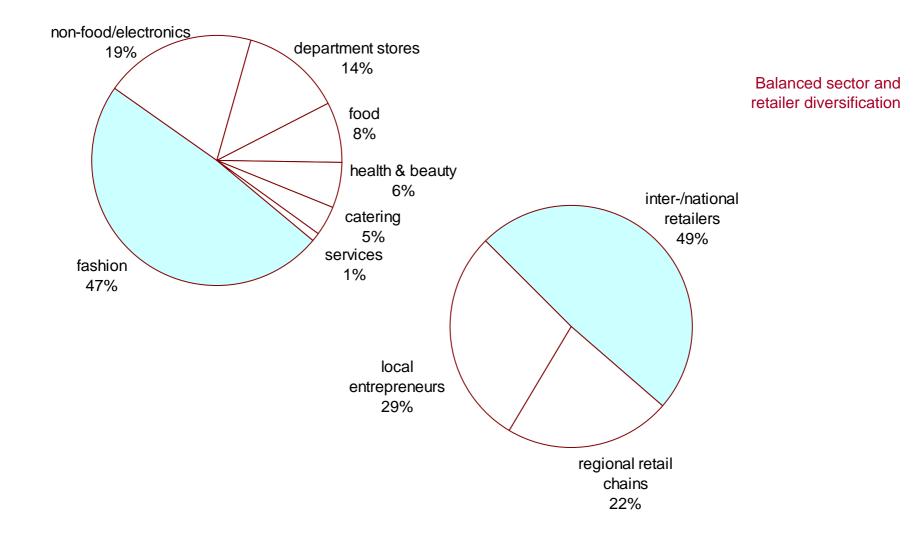
Low level of dependence on the top 10 tenants

\*in % of total rents; not including Hameln, Passau and Gdansk as at December 31, 2006









\*in % of lettable space; not including Hameln, Passau and Gdansk as at December 31, 2006





**Shopping Centers** 

Financials

Shopping Center Share

## Q1 2007 – Key Figures



€million	01.01 31.03.2007	01.01 31.03.2006	+/-
Revenue	22,620	22,746	-1%
ЕВП	18,742	19,055	-2%
Net finance costs	-10,124	-9,417	-8%
EBT	8,469	15,883	-47%
Consolidated profit	6,315	11,468	-45%
Earnings per share (€)*	0.37	0.67	-45%

	31.03.2007	31.12.2006	+/-
Equity	802,969	796,276	1%
Minorities	102,040	101,642	0%
Liabilities	799,536	797,286	0%
Total assets	1,812,706	1,796,213	1%
Equity ratio (%)**	50.0	50.0	
Gearing (%)	100	100	
Cash and cash equivalents	108,605	96,902	12%

\*undiluted/\*\*incl. minorities

#### Q1 2007 – Balance Sheet



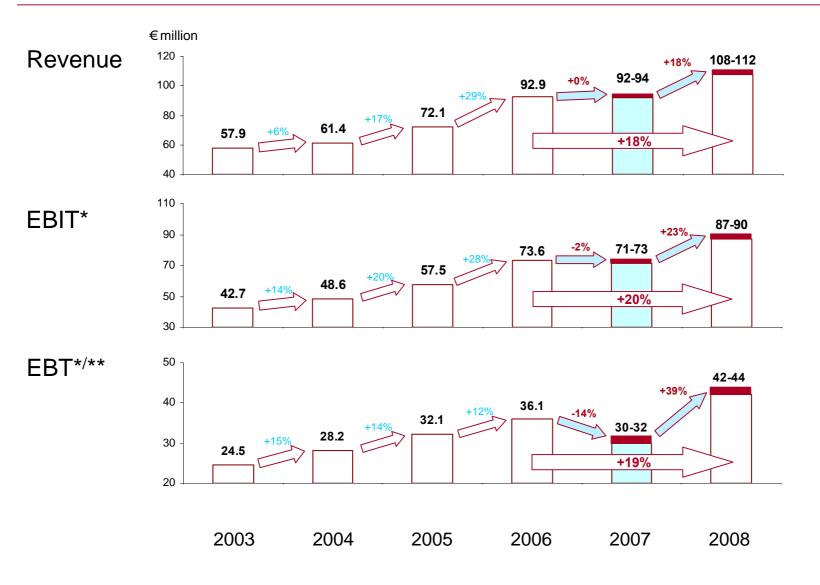
in € thousand	31.03.2007	31.12.2006	+/-
Non-current assets	1.673.973	1.652.890	21.083
Current assets	138.733	143.323	-4.590
Total assets	1.812.706	1.796.213	16.493
Total equity Equity Minorities	802,969 102,040	796,276 101,642	6,694 398
Non-current liabilities	772.666	752.503	20.163
Deferred tax liabilities	83.251	81.158	2.093
Current liabilities	51.780	64.634	-12.854
Total equity and liabilities	1.812.706	1.796.213	16.494

#### Q1 2007 – Profit and Loss Account

in € thousand	01.01 31.03.2007	01.01 31.03.2006	+/-
Revenue	22,620	22,746	-1%
Other operating income	270	520	
Property operating and management costs	-3,284	-3,520	
Other operating expenses	-864	-691	
EBIT	18,742	19,055	-2%
Net interest expense	-9,302	-9,056	
Income from investments	0	400	
Profit attributable to limited partners	-822	-761	
Net finance costs	-10,124	-9,417	
Measurement gains/losses	-149	6,245	
EBT	8,469	15,883	-47%
Taxes	-2,154	-4,415	
Consolidated profit	6,315	11,468	-45%

#### Forecast 2007/2008





\*adjusted for one-time proceeds from disposals/\*\*excluding measurement gains and losses

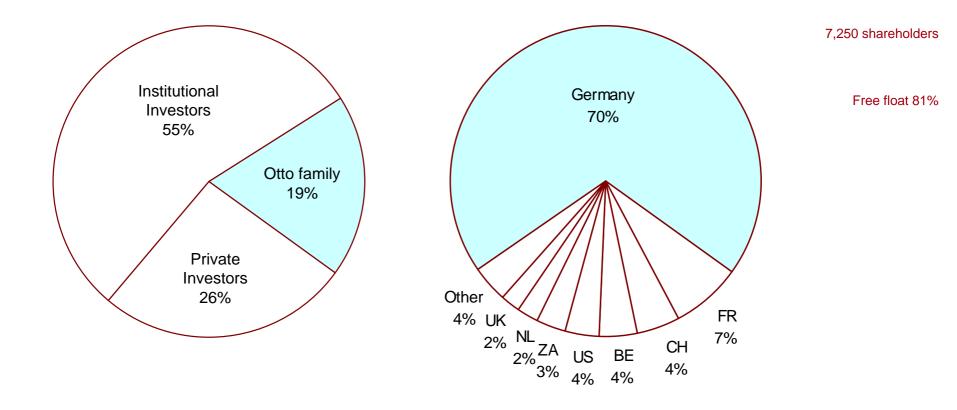


**Shopping Centers** 

Financials

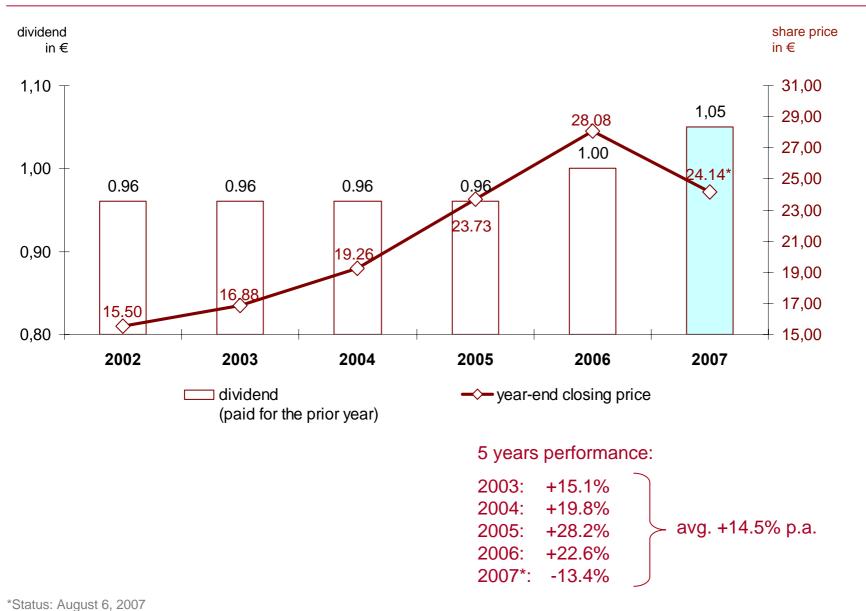
**Shopping Center Share** 





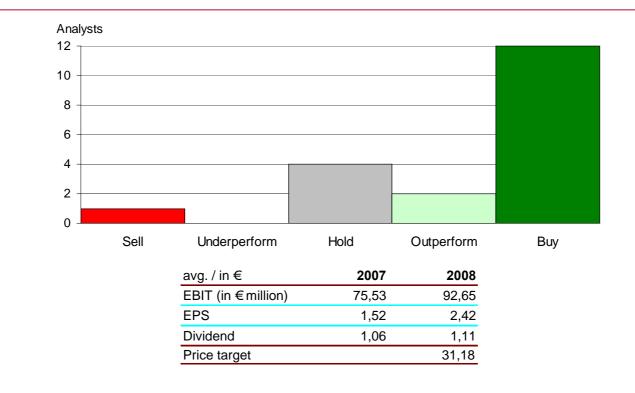
#### Performance





#### Analysts' Consensus







Status: August 7, 2007





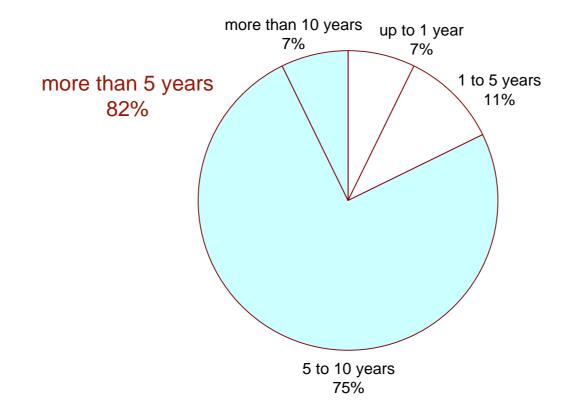
**Shopping Centers** 

Financials

Shopping Center Share

Listed since	02.01.2001
Nominal capital	€34,374,998
Outstanding shares	34,374,998
Class of shares	Registered shares
Dividend 2006 (22.06.2007)	€1.05
52W High	€30.68
52W Low	€23.02
Share price (06.08.2007)	€24.14
Market capitalisation	€830 million
avg. turnover per day 2007	110,000 shares
Indices	MDAX, EPRA, GPR, MSCI Small Cap
Official market	Prime Standard Frankfurt and XETRA
OTC market	Berlin-Bremen, Düsseldorf, Hamburg, Hanover, Munich und Stuttgart
ISIN	DE 000 748 020 4
Ticker	DEQ, Reuters: DEQGn.DE
Market makers	Close Brothers Seydler, WestLB





Ø effective interest rate 5.5%

Status: December 31, 2006

#### Financial Calendar 2007/2008



2007	
14.08.	Interim report H1 2007
15.08.	Roadshow Cologne and Dusseldorf,
	HSBC
16.08.	Roadshow Vienna, Sal. Oppenheim
0607.09.	EPRA Annual Conference, Athens
12.09.	Roadshow Zurich, WestLB
25.09.	HVB German Investment Conference,
	Munich
0810.10.	Expo Real, Munich
18.10.	Société Générale Pan European Real
	Estate Conference, London
2526.10.	Real Estate Share Initiative, Frankfurt
09.11.	Interim report Q1-3 2007
12.11.	Roadshow Paris, Berenberg Bank
13.11.	Roadshow Amsterdam, Kempen & Co.
1415.11.	WestLB Deutschland Conference,
	Frankfurt

#### 2008

- 21.-23.01. CA Cheuvreux German Corporate Conference, Frankfurt
- 27.-28.02. HSBC Trinkaus Real Estate Conference, Frankfurt

Contact



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Many factors could cause the actual results to be materially different from those that may be expressed or implied by such statements.

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