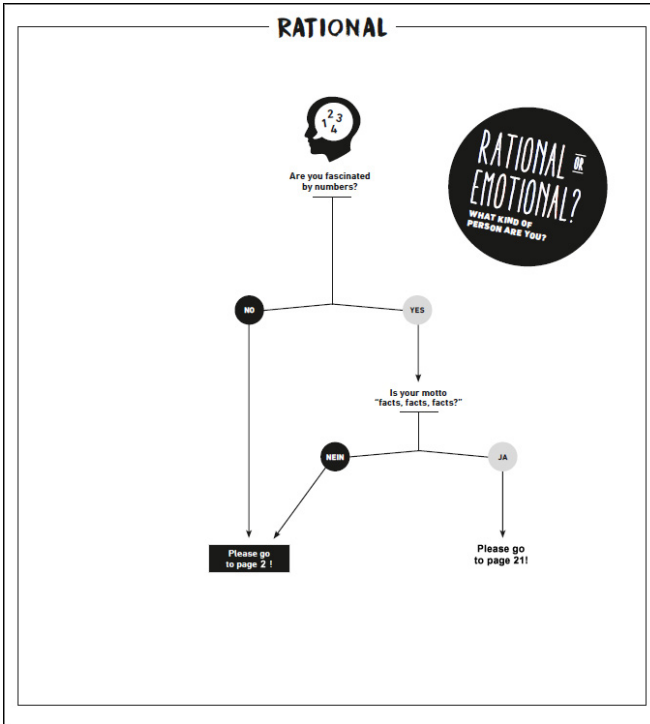
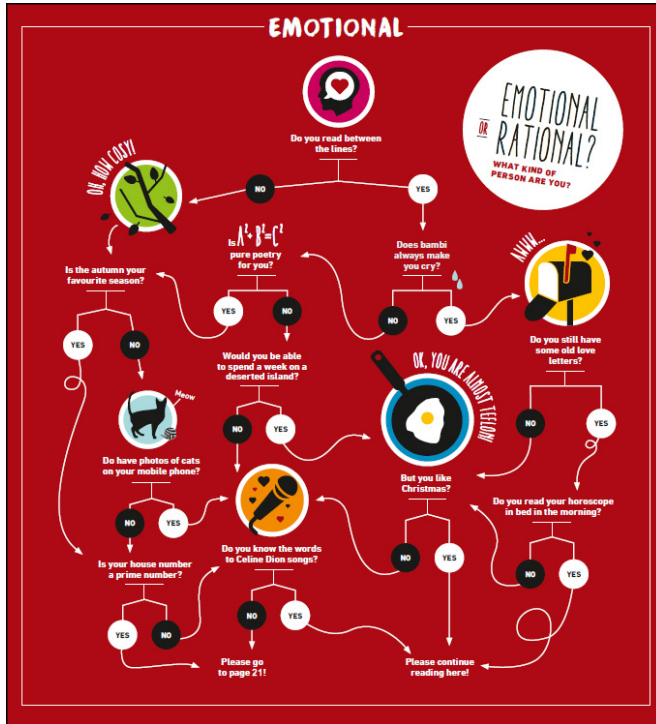


# COMPANY PRESENTATION

11.2017



## EQUITY STORY

### COMPANY

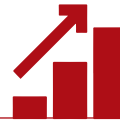


Deutsche EuroShop is Germany's only public company that invests solely in shopping centers



Shopping centers are attractive investments because of

- Continuously positive development of rents
- Stable long term growth
- Prime locations
- High quality standards



Deutsche EuroShop does not seek short-term success, but rather long-term growth and the resulting stable increase in the value of the portfolio

## AT A GLANCE

### COMPANY



2016 portfolio valuation:  
approx. 4.94% net initial  
yield (before transaction  
costs)



Professional center  
management by ECE,  
the European market  
leader in this industry

21 shopping centers on  
high street and in  
established locations –  
17 in Germany and one  
each in Austria, Czech  
Republic, Hungary and  
Poland

Lettable space <sup>1</sup>	Approx. 1,087,000 sqm
Retail shops <sup>1</sup>	Approx. 2,700
Market value <sup>1</sup>	approx. €5.1 billion (DES-share €4.1 bn.)
Rents per year <sup>1</sup>	€297 million (DES-share €237 mn.)
Occupancy rate <sup>1</sup>	99%

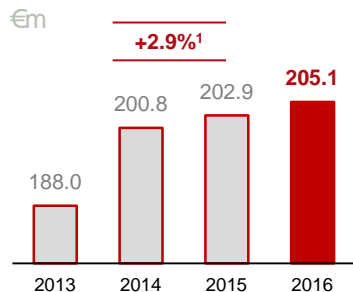
Avg. GLA per DES-center:  
inner city 40,400 sqm  
est. locations 99,900 sqm

<sup>1</sup> 100%-view

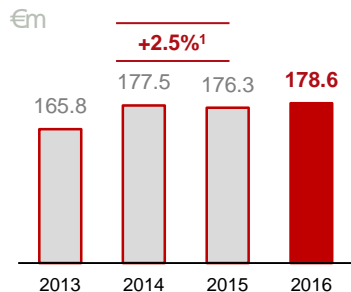
# KEY FIGURES

COMPANY

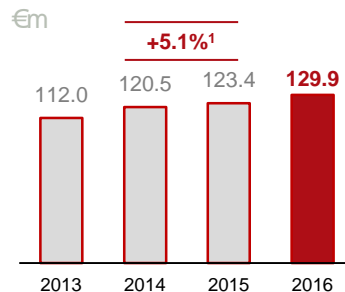
## REVENUE



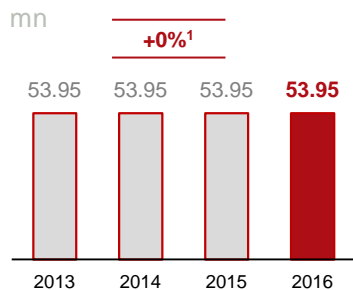
## EBIT



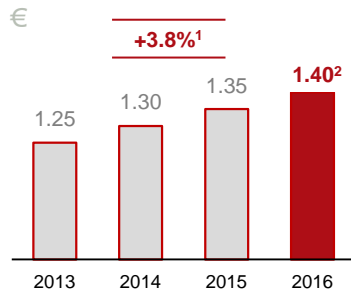
## FFO



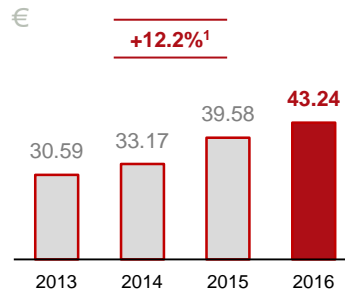
## NUMBER OF SHARES



## DIVIDEND PER SHARE



## NAV PER SHARE (EPRA)

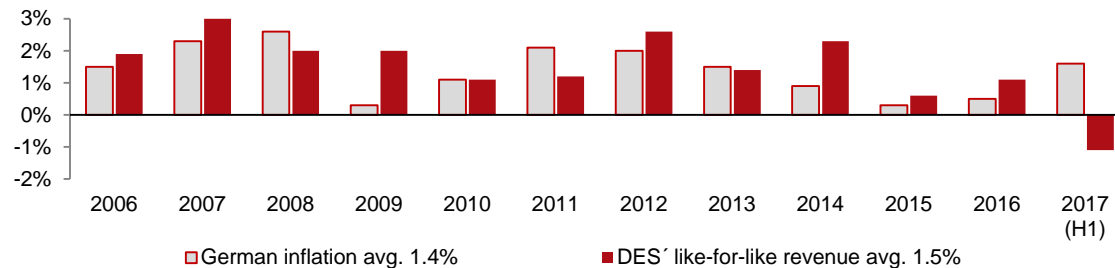


<sup>1</sup> 2013 – 2016, Compound Annual Growth Rate (CAGR)  
<sup>2</sup> paid on 3 July 2017

## LEASE SYSTEM

- 10 years lease
- No break-up option
- Turnover-linked rents
- Minimum rents are CPI-linked
- Avg. retail space rent per sqm and year: €270
- Avg. turnover per sqm and year (productivity) in DES' German shopping centers: €3,906<sup>1,2</sup> (avg. German retail: €3,456, avg. German shopping centers: €3,912)<sup>1,2,3</sup>
- Rent-to-sales-ratio: 7.5 – 11.5%
- Weighted maturity of rental contracts: 5.7 years<sup>1</sup>

## LIKE-FOR-LIKE REVENUE



<sup>1</sup> Status: 31 Dec. 2016

<sup>2</sup> excl. VAT

<sup>3</sup> Source: GfK Geomarketing

## TARGETS

Long term net  
asset value  
enhancement



Main focus on  
NAV and dividend



“Buy & hold”-  
strategy,  
Continuous  
growth



Stable and  
attractive  
dividends



Dividend yield:  
currently 4.7%



Investment-focus:  
At least 75%  
Germany and up  
to 25% Europe



Portfolio extension

- By acquisition of new shopping centers
- By increasing existing amounts of holdings
- By expansion of portfolio centers

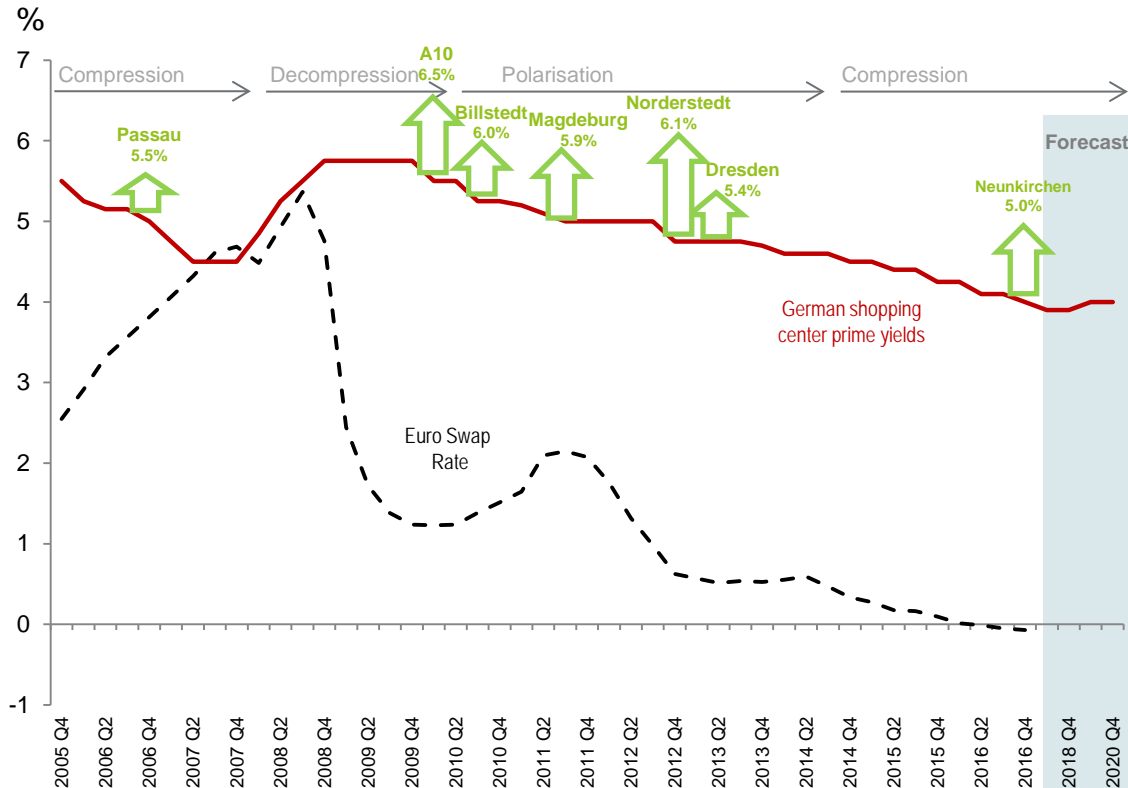


## MAP OF THE PORTFOLIO



SHOPPING CENTERS

# GERMAN PRIME SHOPPING CENTER YIELDS 2005-2020E



SHOPPING CENTERS



Source: JLL



## ACQUISITION OF OLYMPIA BRNO

- Deutsche EuroShop acquired 100% of the shares in Olympia SPV from Rockspring and ECE European Prime Shopping Centre Fund I (50% each)
- Closing: 31 March 2017
- Total investment: approx. €382 million, net purchase price excl. debt of SPV and excl. acquisition costs: approx. €207 million
- financing by long term debt (approx. €217 million, 57%) and proceeds of capital increase (approx. €165 million, 43%)
- Expected annualised rents 2017: €20.1 million
- Expected NOI yield: 5.1%, expected net initial yield: 5.0%
- The SPV is fully consolidated as of 31 March 2017

### FINANCIALS



## ACQUISITION OF SAARPARK-CENTER NEUNKIRCHEN

### SHOPPING CENTERS

- Deutsche EuroShop acquired a 50% participation in the Saarpark-Center SPV from BAT Custodian
- Effective from 1 Oct. 2016
- Total investment: approx. €113 million (50%), net purchase price excl. debt of SPV: €79 million
- (preliminary) financing by utilisation of a credit line, later long term debt
- Expected annualised rents effective from 2017: €12.8 million (100%)
- Expected NOI yield: 5.0% (corresponds to an expected net initial yield of 4.7%, but DES incurs no transfer tax)
- The SPV is treated as joint venture (at-equity)



# GERMANY

## SHOPPING CENTERS



	<b>Main-Taunus-Zentrum</b>	<b>A10 Center</b>	<b>Altmarkt-Galerie</b>	<b>Rhein-Neckar-Zentrum</b>
<b>Location</b>	Sulzbach/Frankfurt	Wildau/Berlin	Dresden	Viernheim/Mannheim
Investment	52.0%	100%	100%	100%
Lettable space sqm	124,000	121,000	77,000	69,500
Parking	4,500	4,000	500	3,800
Number of shops	Approx. 170	Approx. 200	Approx. 200	Approx. 110
Occupancy rate	100%	100%	100%	100%
Catchment area	Approx. 3.1 m. inhabitants	Approx. 1.1 m. inhabitants	Approx. 2.1 m. inhabitants	Approx. 1.5 m. inhabitants
Visitors 2016	8.10 m.	6.90 m.	14.40 m.	7.80 m.
Opening/refurbishment	1964/2004/2011	1996/2011	2002/2011	1972/2002

# GERMANY

## SHOPPING CENTERS



	<b>Herold-Center</b>	<b>Rathaus-Center</b>	<b>Allee-Center</b>	<b>Phoenix-Center</b>
<b>Location</b>	Norderstedt	Dessau	Magdeburg	Hamburg
Investment	100%	100%	50.0%	50.0%
Lettable space sqm	54,300	52,500	51,300	43,400
Parking	850	850	1,300	1,400
Number of shops	Approx. 140	Approx. 90	Approx. 150	Approx. 130
Occupancy rate	96%	100%	98%	97%
Catchment area	Approx. 0.5 m. inhabitants	Approx. 0.5 m. inhabitants	Approx. 0.8 m. inhabitants	Approx. 0.6 m. inhabitants
Visitors 2016	11.50 m.	5.60 m.	9.50 m.	9.20 m.
Opening/ refurbishment	1971/1995/2003	1995	1998/2006	2004/2016

# GERMANY

## SHOPPING CENTERS



	<b>Billstedt-Center</b>	<b>Saarpark-Center</b>	<b>Forum</b>	<b>Allee-Center</b>
<b>Location</b>	Hamburg	Neunkirchen	Wetzlar	Hamm
Investment	100%	50.0%	65.0%	100%
Lettable space sqm	42,500	35,600	34,500	34,000
Parking	1,500	1,600	1,700	1,300
Number of shops	Approx. 110	Approx. 130	Approx. 110	Approx. 90
Occupancy rate	95%	96%	98%	99%
Catchment area	Approx. 1.0 m. inhabitants	Approx. 0.6 m. inhabitants	Approx. 0.5 m. inhabitants	Approx. 0.7 m. inhabitants
Visitors 2016	10.10 m.	6.90 m.	7.60 m.	6.50 m.
Opening/ refurbishment	1969/1977/1996	1989/1999/2009	2005	1992/2003/2009

## GERMANY

### SHOPPING CENTERS



	City-Galerie	City-Arkaden	City-Point	Stadt-Galerie
Location	Wolfsburg	Wuppertal	Kassel	Passau
Investment	100%	100%	100%	75.0%
Lettable space sqm	30,800	28,700	27,800	27,700
Parking	800	650	220	500
Number of shops	Approx. 100	Approx. 80	Approx. 60	Approx. 90
Occupancy rate	98%	99%	100%	100%
Catchment area	Approx. 0.5 m. inhabitants	Approx. 0.8 m. inhabitants	Approx. 0.8 m. inhabitants	Approx. 1.2 m. inhabitants
Visitors 2016	7.50 m.	8.40 m.	8.60 m.	8.00 m.
Opening/ refurbishment	2001/2006	2001/2004	2002/2009/2015	2008

# GERMANY



**Stadt-Galerie**

<b>Location</b>	Hameln
Investment	100%
Lettable space sqm	26,000
Parking	500
Number of shops	Approx. 100
Occupancy rate	97%
Catchment area	Approx. 0.4 m. inhabitants
Visitors 2016	5.80 m.
Opening/ refurbishment	2008

## SHOPPING CENTERS

# EUROPE



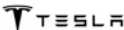
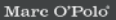








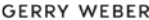

























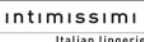















## SHOPPING CENTERS



	<b>Olympia</b>	<b>Galeria Bałtycka</b>	<b>City Arkaden</b>	<b>Árkád</b>
<b>Location</b>	Brno, Czech Republic	Gdansk, Poland	Klagenfurt, Austria	Pécs, Hungary
Investment	100%	74.0%	50.0%	50.0%
Lettable space sqm	85,000	48,700	36,900	35,400
Parking	4,000	1,050	880	850
Number of shops	Approx. 200	Approx. 195	Approx. 120	Approx. 130
Occupancy rate	99%	100%	98%	99%
Catchment area	Approx. 1.2 m. inhabitants	Approx. 1.1 m. inhabitants	Approx. 0.4 m. inhabitants	Approx. 1.0 m. inhabitants
Visitors 2016	8.4 m.	9.80 m.	5.80 m.	12.50 m.
Opening/ refurbishment	1999/2014-16	2007	2006	2004



## OUR TENANTS<sup>1</sup>

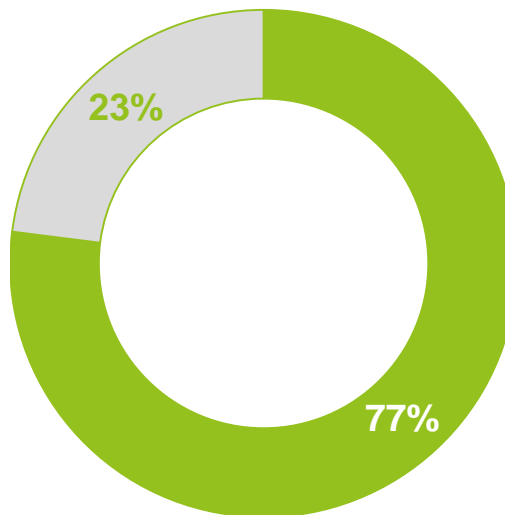
## SHOPPING CENTERS

<sup>1</sup> Selection of our well known tenants

## TENANTS STRUCTURE TOP 10 TENANTS<sup>1</sup>

	2016	2015
Metro Group <sup>2</sup>	4.7%	4.5%
H&M	3.6%	3.4%
New Yorker	2.4%	2.3%
Peek & Cloppenburg	2.2%	2.1%
Deichmann	2.0%	1.8%
Douglas <sup>3</sup>	2.0%	2.1%
C&A	1.9%	1.5%
REWE	1.7%	1.6%
dm-drogerie markt	1.4%	1.2%
Thalia	1.3%	1.0%
<b>Total</b>	<b>23.2%</b>	<b>21.5%</b>

Low level of dependence  
on the top 10 tenants

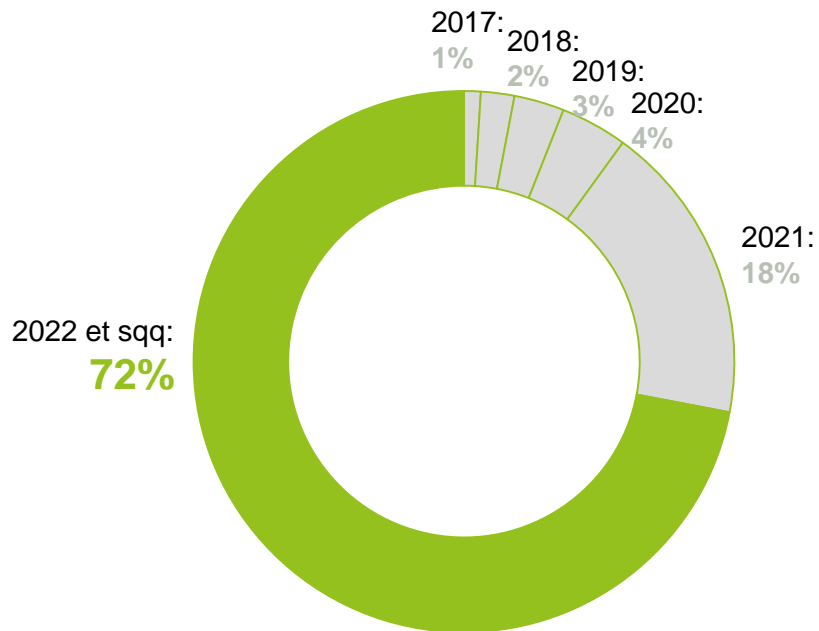


■ Other tenants

SHOPPING CENTERS

<sup>1</sup> in % of total rents as at 31 Dec. 2016  
<sup>2</sup> excluding Kaufhof  
<sup>3</sup> perfumeries only

## MATURITY DISTRIBUTION OF RENTAL CONTRACTS<sup>1</sup>



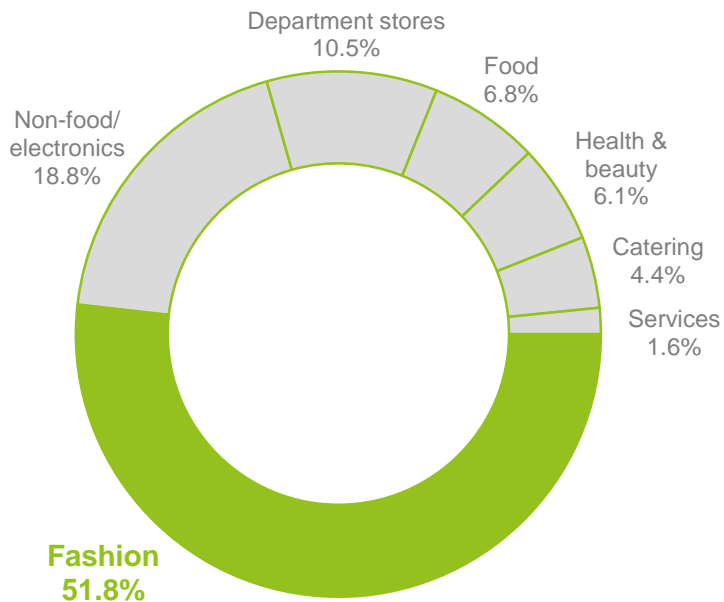
SHOPPING CENTERS

- Long-term contracts base rental income
- Weighted maturity 5.7 years

<sup>1</sup> as % of rental income as at  
31 Dec. 2016

## SECTOR MIX<sup>1</sup>

Balanced sector diversification



SHOPPING CENTERS

<sup>1</sup> as % of rental space as at  
31 Dec. 2016

## KEY FIGURES 9M 2017

€ million	01.01. – 30.09.2017	01.01. – 30.09.2016	Change
Revenue	161.0	152.3	6%
Net operating income	144.4	136.0	6%
EBIT	140.2	131.5	7%
Net finance costs	-30.1	-36.6	18%
Measurement gains/losses	-3.6	-4.8	25%
EBT	106.6	90.1	12%
<b>Consolidated profit</b>	<b>85.2</b>	<b>72.2</b>	<b>18%</b>
FFO per share (€)	1.88	1.74	8%
EPRA Earnings per share (€, undiluted)	1.79	1.66	8%

€ million	30.09.2017	31.12.2016	Change
<b>Total equity<sup>1</sup></b>	<b>2,422.1</b>	<b>2,240.7</b>	<b>8%</b>
<b>Net Financial liabilities</b>	<b>2,141.4</b>	<b>1,873.8</b>	<b>14%</b>
<b>Total assets</b>	<b>4,563.5</b>	<b>4,114.5</b>	<b>11%</b>
Equity ratio <sup>1</sup>	53.1%	54.5%	
Loan to value ratio	35.5%	34.2%	
Cash and cash equivalents	81.2	64.0	27%

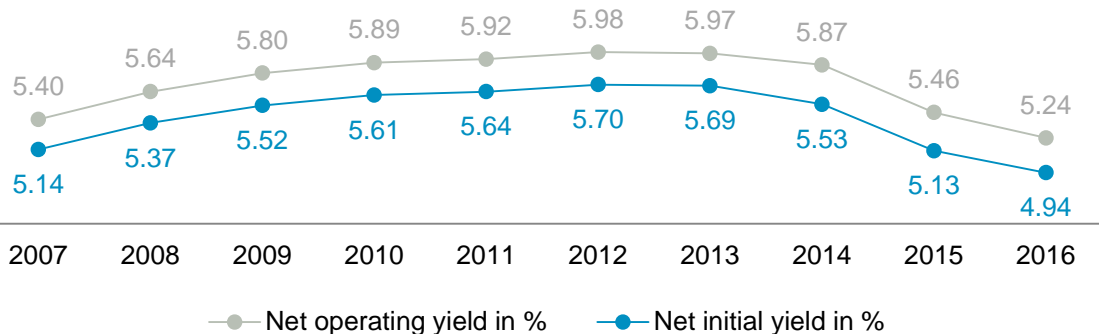
<sup>1</sup> Including the share attributable to equity-accounted joint ventures and associates

## FINANCIALS



## VALUATION<sup>1</sup> – INVESTMENT PROPERTIES 2016

### FINANCIALS



## SENSITIVITY ANALYSIS

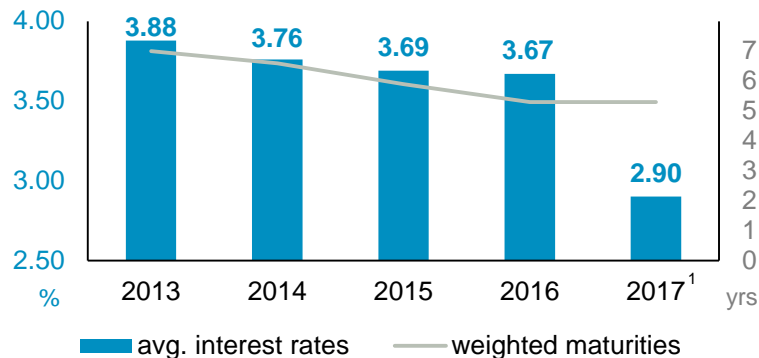
in € thousand	Basis	change of -25bps	change of +25bps
Rent increase rates	1.39%	-101,100	+148,000
Discount rate	5.97%	+69,000	-69,200
Capitalization rate	5.21%	+114,200	-106,600
Cost ratio	10.17%	+10,400	-9,000

<sup>1</sup> External appraisers:  
since 2015: JLL

## LOAN STRUCTURE INCL. CONVERTIBLE BONDS<sup>1,2</sup>

Interest lockin	Duration	Principle amounts (€ million)	Share of total loan	avg. interest rate
Up to 1 year		96.1	5.9%	1.87%
1 to 5 years	3.3	513.9	31.4%	4.26%
5 to 10 years	6.7	706.5	43.1%	2.75%
Over 10 years	10.3	322.1	19.6%	2.45%
<b>Total<sup>1</sup></b>	<b>5.3</b>	<b>1,638.6</b>	<b>100%</b>	<b>2.90%</b>

- 21 German and 4 foreign bank partners
- Weighted maturity of fixed interest periods 5.3 years<sup>1</sup>



<sup>1</sup> as of 30 September 2017  
<sup>2</sup> excl. non-consolidated loans

## MATURITIES UNTIL 2022<sup>1,2</sup>

in € million	end of fixed interest periods respectively expiring loans	avg. interest rate	regular redemption payments	total maturities
2017	Convertible Bond <sup>3</sup> 91.2	1.75%	4.9	<b>96.1</b>
2018	148.3	2.49%	22.3	<b>170.6</b>
2019	123.1	4.73%	19.9	<b>143.0</b>
2020	134.1	4.52%	19.5	<b>153.6</b>
2021	198.3	4.48%	16.0	<b>214.3</b>
2022	217.8	3.26%	16.5	<b>234.3</b>
	<b>912.8</b>			

Already fixed:

2017:  
Galeria Baltycka Gdansk:  
€81.0m, 2.03%, 10y

2018:  
Altmarkt-Galerie Dresden:  
€71.6m, 1.63%, 10y

2019:  
City-Arkaden Wuppertal  
€12.2m, 1.91%, 7.3y

2020:  
Allee-Center Hamm:  
€4.9m, 1.68%, 6y

### Non-consolidated loans<sup>1</sup>

in € million	End of fixed interest periods respectively expiring loans	Avg. interest rate	DES' share
2017-2019	0		
2020	35.0	4.00%	50%
2021	48.6	4.65%	50%
2022	12.1	4.90%	50%

Saarpark-Center Neunkirchen

Phoenix-Center Hamburg

Saarpark-Center Neunkirchen

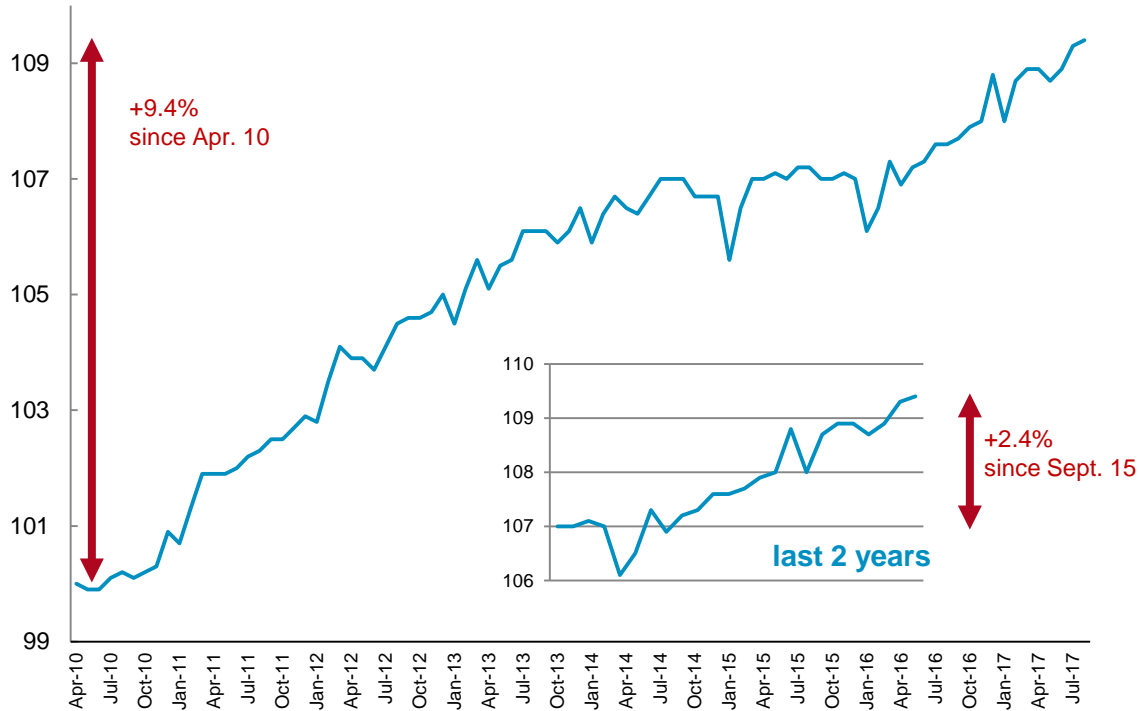
<sup>1</sup> as of 30 September 2017

<sup>2</sup> excl. non-consolidated loans

<sup>3</sup> conversion as of 6 November 2017



# GERMAN CONSUMER PRICE INDEX

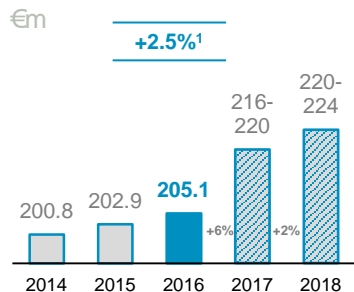


FINANCIALS

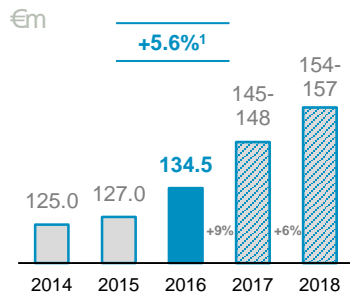
Source: Destatis

# FORECAST

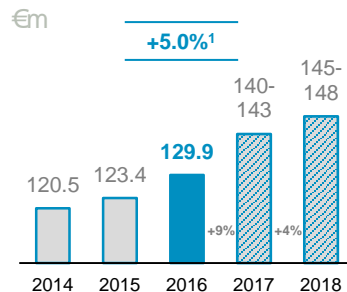
## REVENUE



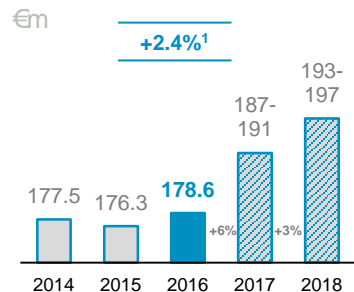
## EBT EXCL. VALUATION



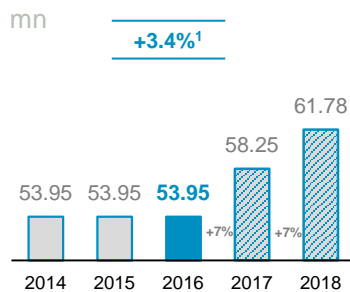
## FFO



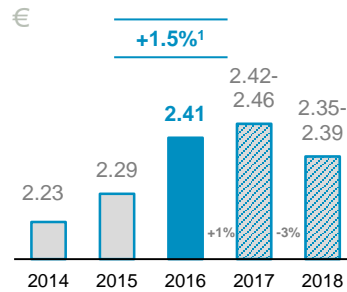
## EBIT



## NUMBER OF SHARES<sup>2</sup>



## FFO PER SHARE

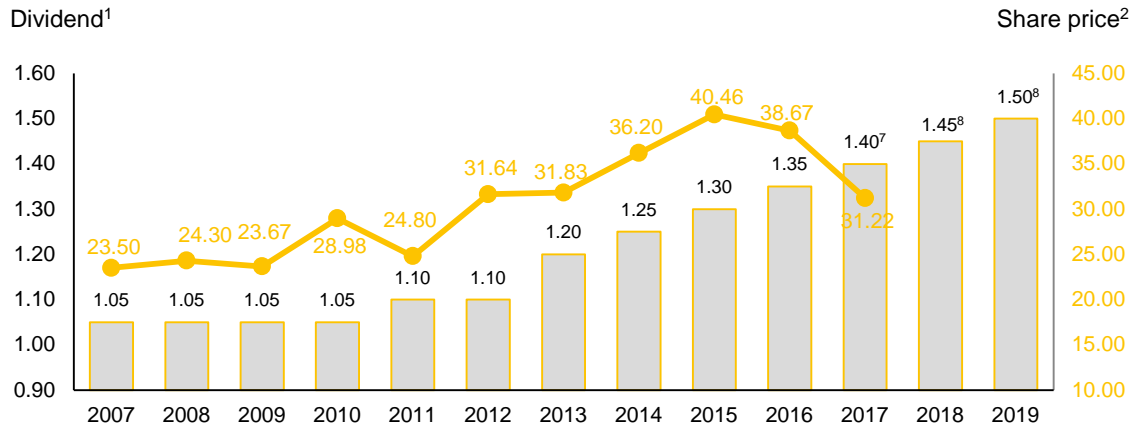


<sup>1</sup> Compound Annual Growth Rate (CAGR) 2014 - 2018

<sup>2</sup> weighted, taking into account the fact that the convertible bond was nearly fully converted at the end of its term in November 2017

# DIVIDEND & PERFORMANCE

## TREND OF SHARE



SHARE

## PERFORMANCE<sup>3</sup>

		DES	DAX	EPRA <sup>4</sup>	REX <sup>5</sup>	OEF <sup>6</sup>
1 year	(2016)	-1.2%	+6.9%	-5.0%	+2.3%	+2.8%
3 years	+34.1% =	<b>+10.3% p.a.</b>	+6.3% p.a.	+13.0% p.a.	+3.3% p.a.	+2.9% p.a.
5 years	+86.0% =	<b>+13.2% p.a.</b>	+14.2% p.a.	+15.3% p.a.	+2.8% p.a.	+2.3% p.a.
Since IPO (2001)	+280.9% =	<b>+8.7% p.a.</b>	+3.7% p.a.	+7.9% p.a.	+4.6% p.a.	+3.3% p.a.

<sup>1</sup> respectively paid for the previous FY

<sup>2</sup> 2017: as of 14 Nov. 2017

<sup>3</sup> as of 31 Dec. 2016

<sup>4</sup> EPRA/NAREIT Europe

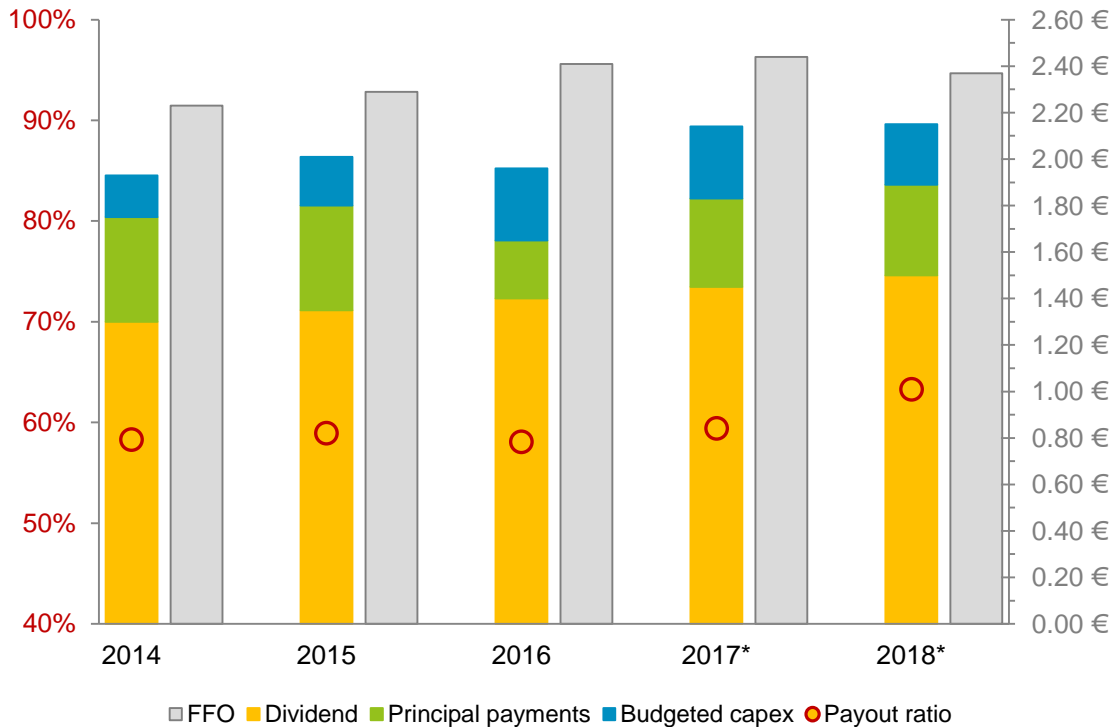
<sup>5</sup> German government bonds index

<sup>6</sup> Open ended real estate funds

<sup>7</sup> paid on 3 July 2017

<sup>8</sup> planned proposal

## FFO PAYOUT RATIO & DESIGNATED USE

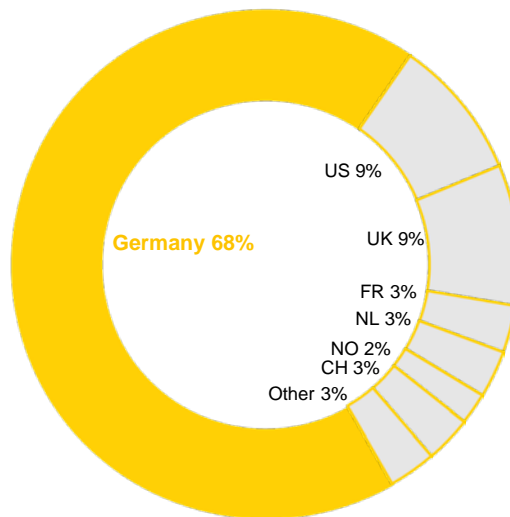
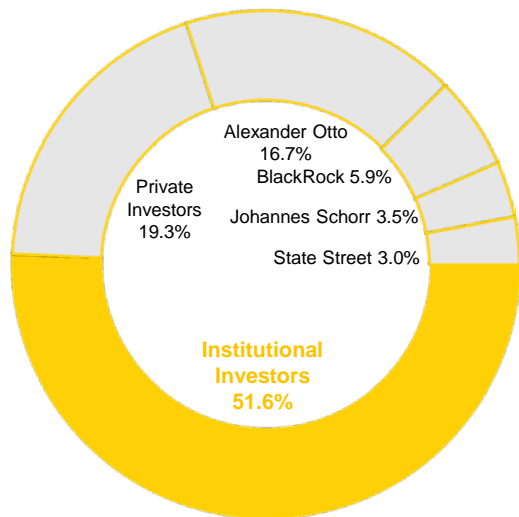


\* Forecast  
Dividend per share: proposal

# SHAREHOLDER STRUCTURE<sup>1</sup>

- 17,500 shareholders
- Free float 83.3%

SHARE



<sup>1</sup> Status: 7 Nov. 2017

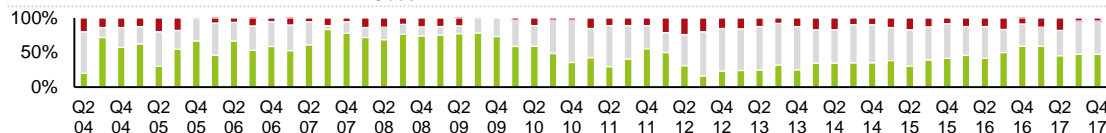
## ANALYSTS' CONSENSUS<sup>1</sup>

avg./in €	2017	2018
EBIT (€ million)	192.0	197.4
FFO per share	2.46	2.45
NAV per share	43.02	44.86
Dividend	1.45	1.50
Price target		39.96

SHARE

SELL      UNDERPERFORM      NEUTRAL      →      OUTPERFORM      BUY

- BA Merrill Lynch
- Commerzbank
- Deutsche Bank
- Equinet
- Green Street
- GSC Research
- HSBC
- J.P. Morgan Cazenove
- Kempen
- Natixis
- Oddo BHF
- Baader Bank
- Bankhaus Lampe
- Berenberg Bank
- DZ Bank
- Independent Research
- Kepler Cheuvreux
- Metzler
- M.M. Warburg
- NORD/LB
- Societe Generale



■ negative    ■ neutral    ■ positive

<sup>1</sup> Aggregated by DES, status: 8 Nov. 2017, 21 analysts

## 10 REASONS TO INVEST

**01**

The only public company in Germany to invest solely in shopping centers

**02**

Prime locations

**03**

Proven, conservative strategy

**04**

Stable cash flow with long term visibility

**05**

Shareholder-friendly dividend policy

**06**

Experienced management team

**07**

Excellent track record

**08**

Centers almost 100% let

**09**

Inflation-protected rental agreements

**10**

Solidity combined with growth potential

SHARE

## KEY DATA OF THE SHARE

Listed since	02.01.2001
Nominal capital	€61,783,594.00
Outstanding shares	61,783,594
Class of shares	Registered shares
Dividend 2016 (paid on 3 July 2017)	€1.40
52W High	€39.47
52W Low	€30.29
Share price (14 Nov. 2017)	€31.22
Market capitalisation	€1.93 billion
Avg. turnover per day last 12 months (XETRA)	197,300 shares
Indices	MDAX, EPRA, GPR, MSCI Small Cap, EURO STOXX, STOXX Europe 600
Official market	Prime Standard Frankfurt and XETRA
OTC market	Berlin-Bremen, Dusseldorf, Hamburg, Hanover, Munich and Stuttgart
ISIN	DE 000 748 020 4
Ticker	DEQ, Reuters: DEQn.DE
Market maker	Oddo Seydler

## APPENDIX



## RETAIL TURNOVER 9M 2017<sup>1</sup>

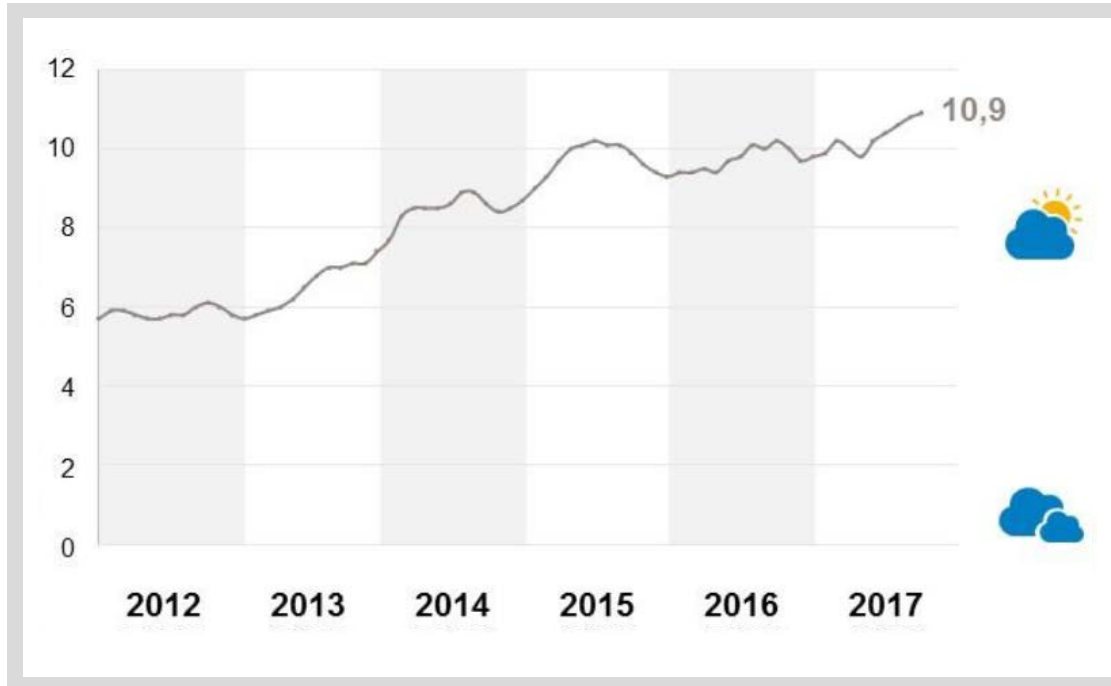
Retail sector	% change to 2016	rent-to-sales ratio in %	% of sales	% of space
Department stores	-0.5	6.2	7.4	13.1
Food	-0.4	7.6	8.7	6.2
Fashion textiles	+0.7	11.9	29.8	39.6
Shoes & leather goods	+0.9	14.4	5.4	6.5
Sports	-2.3	9.6	3.9	5.0
Health & beauty	-1.0	7.2	11.8	6.0
General retail	-1.6	10.6	8.2	8.9
Electronics	+6.3	3.8	15.2	8.5
Services	+4.0	4.9	4.9	1.8
Food catering	+2.6	12.5	4.8	4.3
<b>Total</b>	<b>+1.0</b>	<b>8.9</b>	<b>100<sup>2</sup></b>	<b>100<sup>2</sup></b>

- Retail turnover development on a like-for-like basis: Germany **+1.0%** , abroad **+5.4%**  
DES-Portfolio overall: **+1.8%**
- Absolute turnover development: Germany **+1.5%**, abroad **+5.8%**  
DES-Portfolio overall: **+2.3%**

<sup>1</sup> German centers on a like-for-like basis (turnover: €2.2 billion)

<sup>2</sup> The sum may not equal the totals due to rounding

## GfK CONSUMER CLIMATE INDICATOR<sup>1</sup>

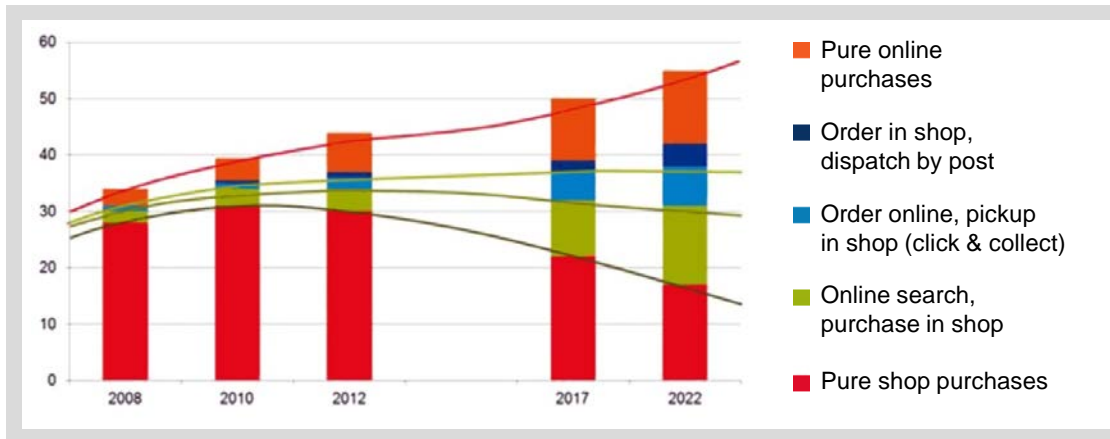


APPENDIX

<sup>1</sup> as at: September 2017, source: GfK

# ONLINE VS. STATIONARY RETAIL?

## TURNOVER DISTRIBUTION OF A FASHION RETAILER



### APPENDIX

- Stationary retail transforms from “Point of Purchase” to “Touch Point” (product experience)
- New store concepts (flagship store, show room, multi-channel store, pick-up store), click & collect, augmented reality, online goes offline, mobile services
- “Location, location, location” newly interpreted: “Convenience, attractiveness & likeability”

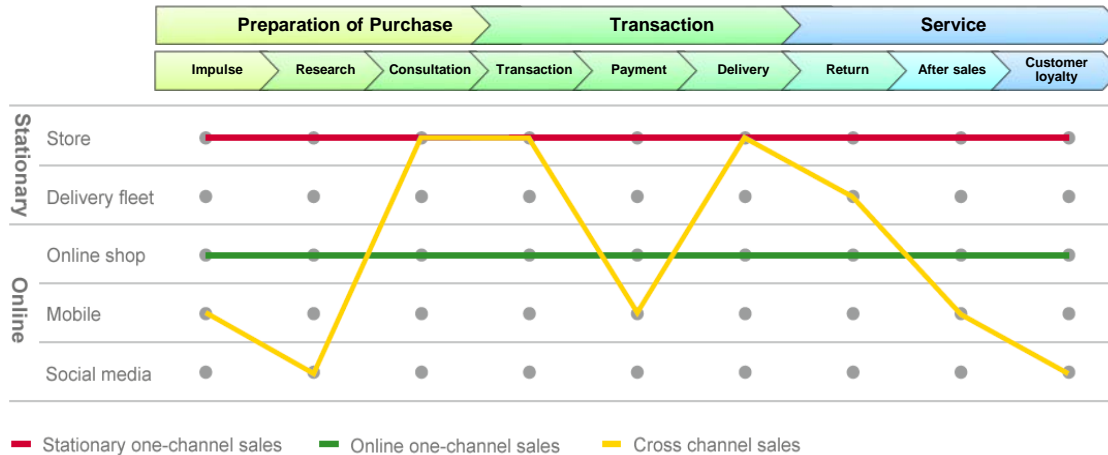
Source: GfK

# CROSS CHANNEL!

## AN EXAMPLE FOR A MODERN CUSTOMER JOURNEY

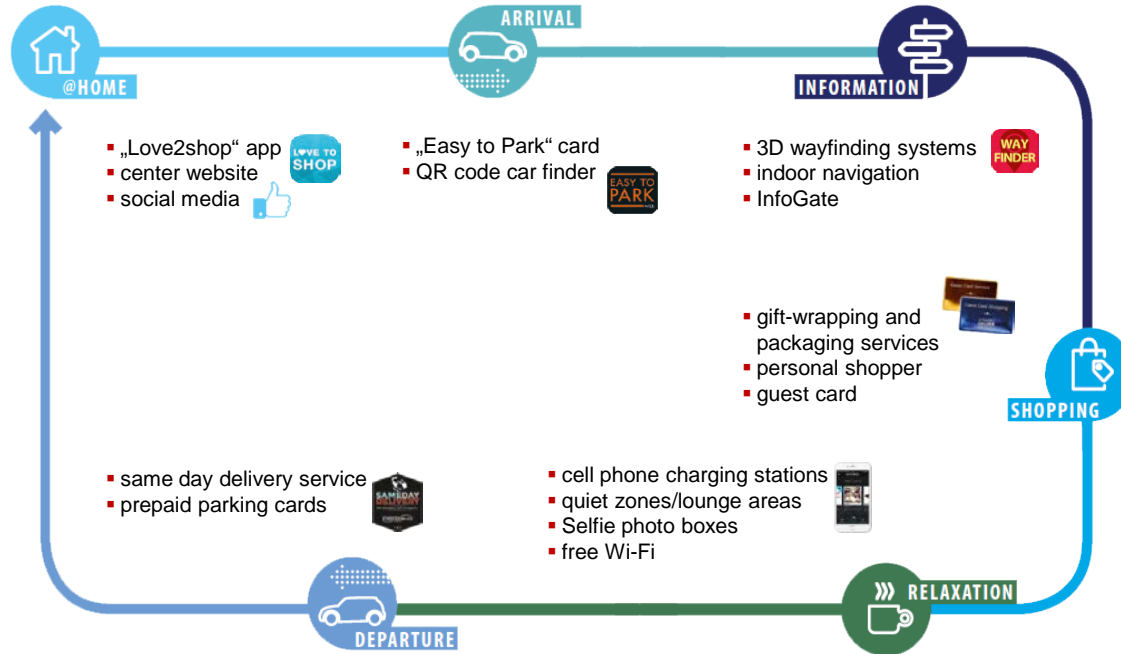
- The cross-channel customer combines stationary and online channels
- The one-channel customer uses only one channel

APPENDIX



Source: EY

# THE CUSTOMER JOURNEY IN OUR SHOPPING CENTERS



APPENDIX

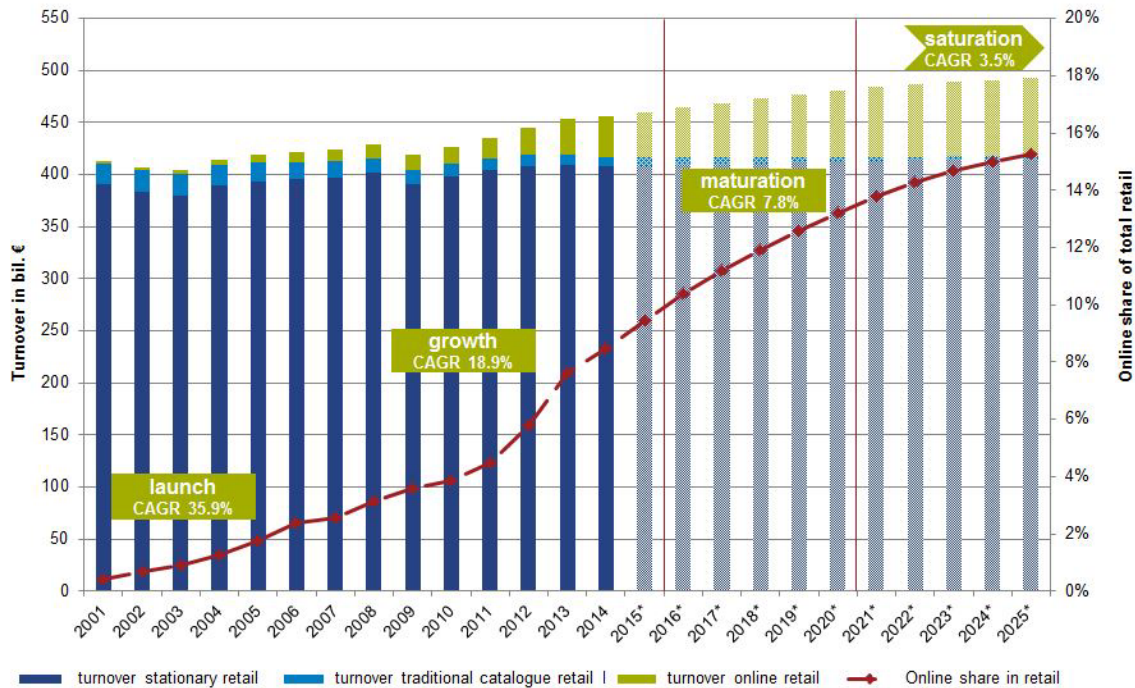
**FUTURE LABS**

IDEAS INNOVATIONS

Source: ECE

# ECOMMERCE: GROWTH WITHOUT END?

## PROGRESSION OF ONLINE RETAIL TO MARKET MATURITY



APPENDIX

Source: GfK

\* prognosis

## OUR PARTNER: ECE

- ECE develops, plans, builds, leases and manages large commercial real estate in the sectors shopping, office, industries since 1965
- originally ECE was an abbreviation for the German word **E**inkaufszent**e**ntwick**l**ung (Shopping center development)
- 100% privately owned by the Otto family
- Active in 14 European countries →
- European market leader in the shopping center business
- Assets under management:
  - approx. 200 shopping centers
  - 7.3 million sqm overall sales area
  - approx. 21,000 retail businesses
  - 4.6 million daily visitors
  - €31 billion assets under management

- Austria
- Bulgaria
- Czech Republic
- Denmark
- Germany
- Hungary
- Italy
- Lithuania
- Poland
- Qatar
- Russia
- Slovakia
- Spain
- Turkey

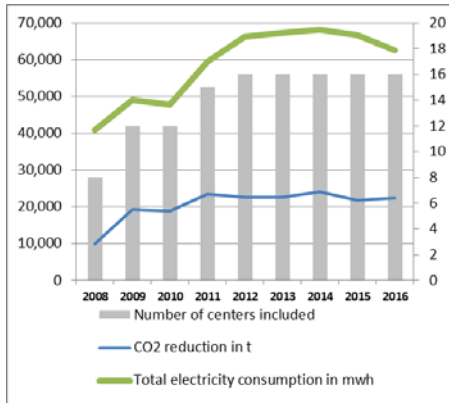
## APPENDIX

### Many investors rely on ECE:



## ENVIRONMENT

- Climate protection is one of the most important issues for Deutsche EuroShop. We believe that sustainability and profitability, the shopping experience and environmental awareness are not opposing forces. Long-term thinking is part of our strategy. This includes playing our part in environmental protection
- In 2016, all our German shopping centers had contracts with suppliers that use renewable energy sources, such as hydroelectric power, for their electricity needs. The “EnergieVision” organisation certified the green electricity for our centers in Germany with the renowned “ok-power” accreditation in 2016. We also plan to switch our centers in other countries over to green electricity wherever possible within the next few years



- The German centers used a total of around 62.5 million kWh of green electricity in 2016. This represented 100% of the electricity requirements in these shopping centers. Based on conservative calculations, this meant a reduction of around 22,445 tonnes in carbon dioxide emissions, which equates to the annual CO<sub>2</sub> emissions of more than 1,000 two-person households. The use of heat exchangers and energy-saving light bulbs allows us to further reduce energy consumption in our shopping centers
- Deutsche EuroShop, through its shopping centers, also supports a range of activities at local and regional level in the areas of ecology, society and economy

## APPENDIX





# FINANCIAL CALENDAR

2017

15.11.	Quarterly Statement 9M 2017
16.11.	Natixis European Mid Caps Conference, Paris
17.11.	Roadshow Brussels, Kempen & Co
21.11.	DZ Bank Equity Conference, Frankfurt
05.12.	Berenberg European Conference, Pennyhill
11.-12.12.	HSBC Global RE Conference, Cape Town
18.12.-19.12.	Roadshow Abu Dhabi & Dubai, Berenberg

2018

11.-12.01.	Oddo MidCap Forum, Lyon
16.01.	Kepler Cheuvreux GCC, Frankfurt
20.03.	Preliminary Results 2017
27.04.	Publication of the Annual Report 2017
15.05.	Quarterly Statement 3M 2018
28.06.	Annual General Meeting, Hamburg
14.08.	Half-year Financial Report 2018
14.11.	Quarterly Statement 9M 2018

APPENDIX

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## APPENDIX

### Important Notice: Forward-Looking Statements

Statements in this presentation relating to future status or circumstances, including statements regarding management's plans and objectives for future operations, sales and earnings figures, are forward-looking statements of goals and expectations based on estimates, assumptions and the anticipated effects of future events on current and developing circumstances and do not necessarily predict future results.

Many factors could cause the actual results to be materially different from those that may be expressed or implied by such statements. Deutsche EuroShop does not intend to update these forward-looking statements and does not assume any obligation to do so.