

Truck Group Division Day 2006



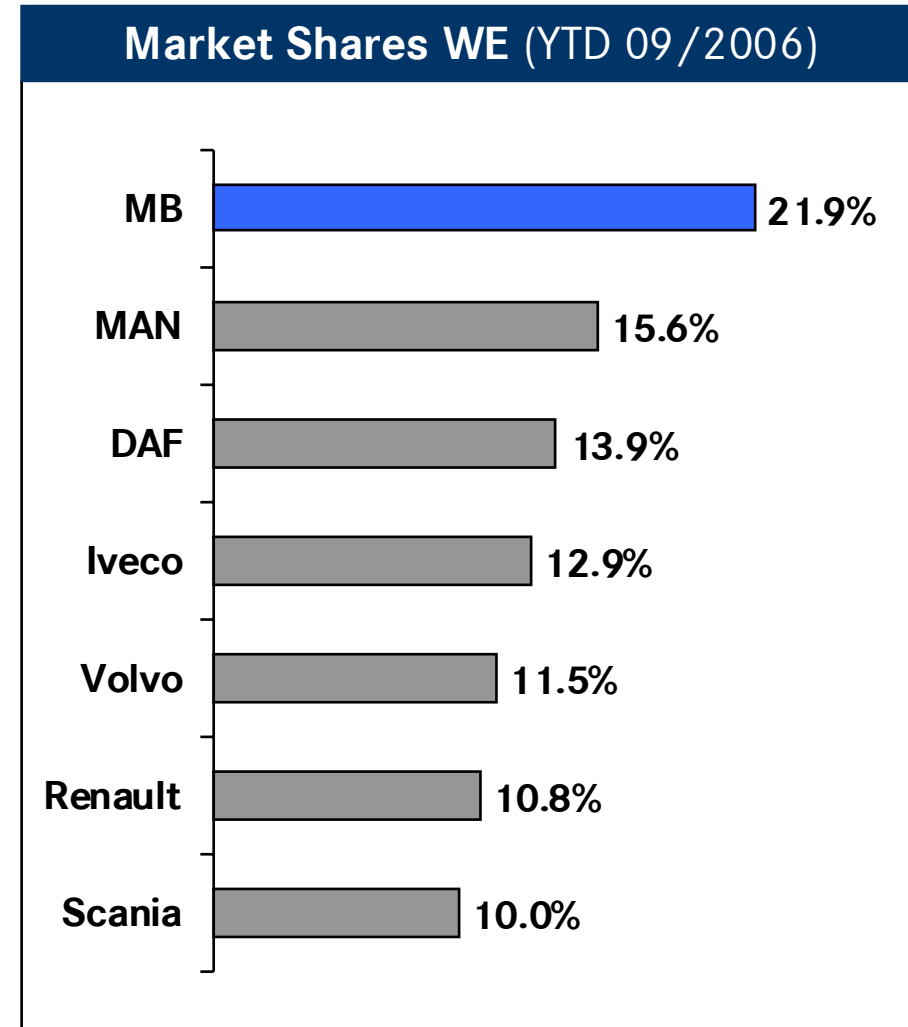
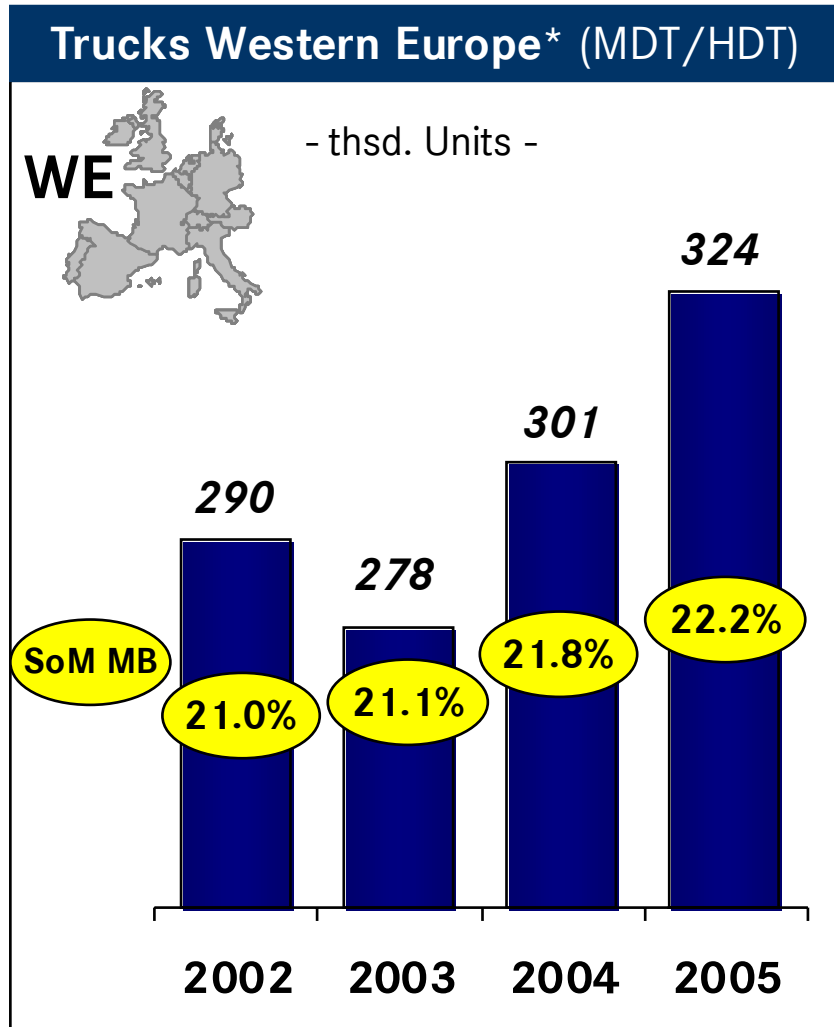
Hubertus Troska
Trucks Europe/Latin America (Mercedes-Benz)

Mannheim - November 17, 2006

MAIN PRODUCTION SITES OF MERCEDES-BENZ TRUCKS

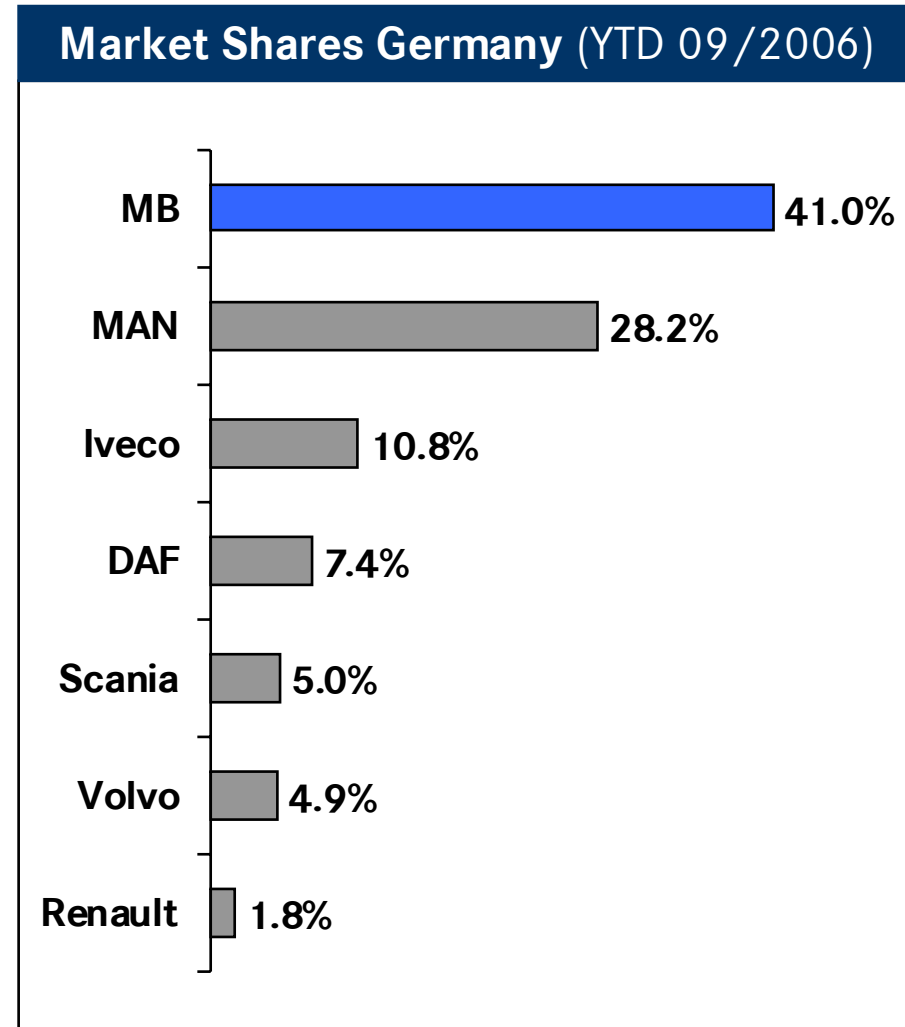
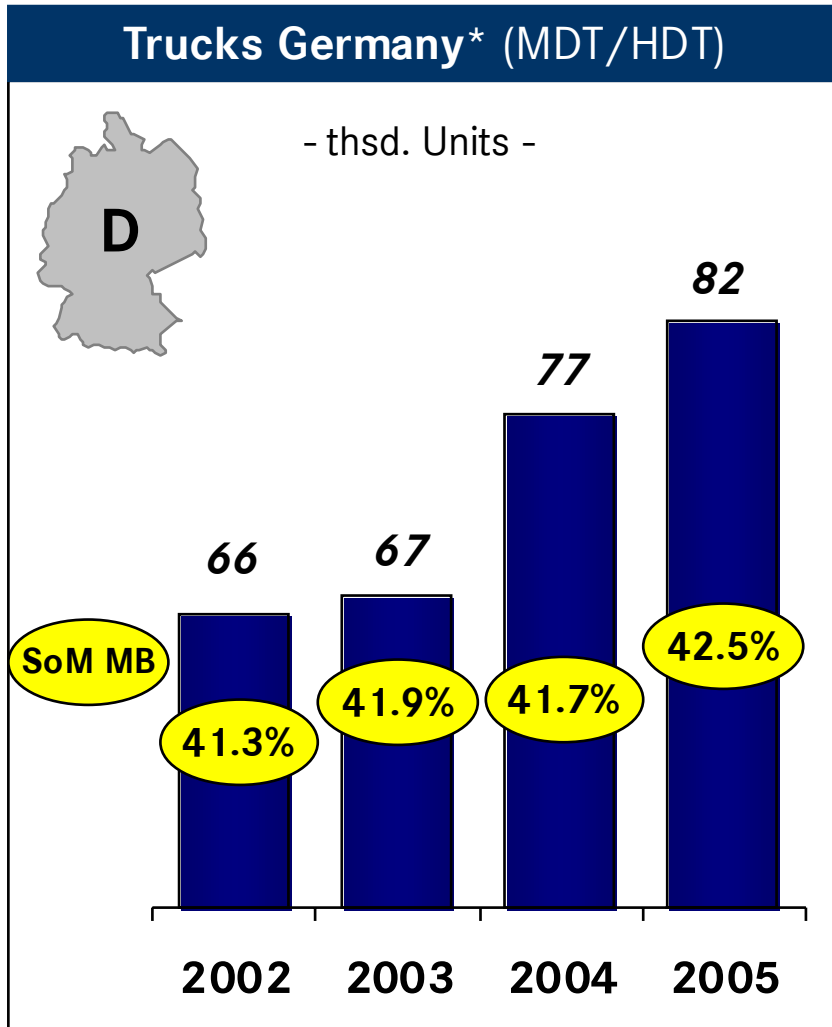


MERCEDES-BENZ TRUCKS IS STRONGEST PLAYER IN WESTERN EUROPE



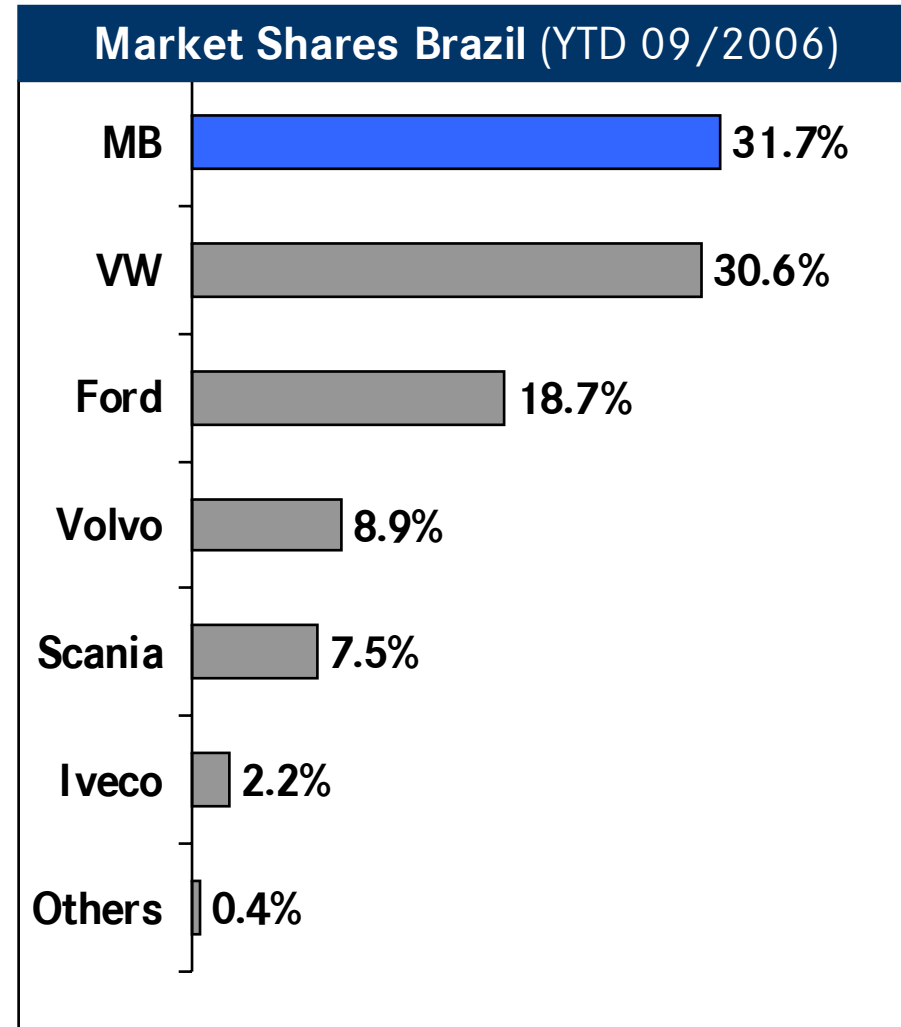
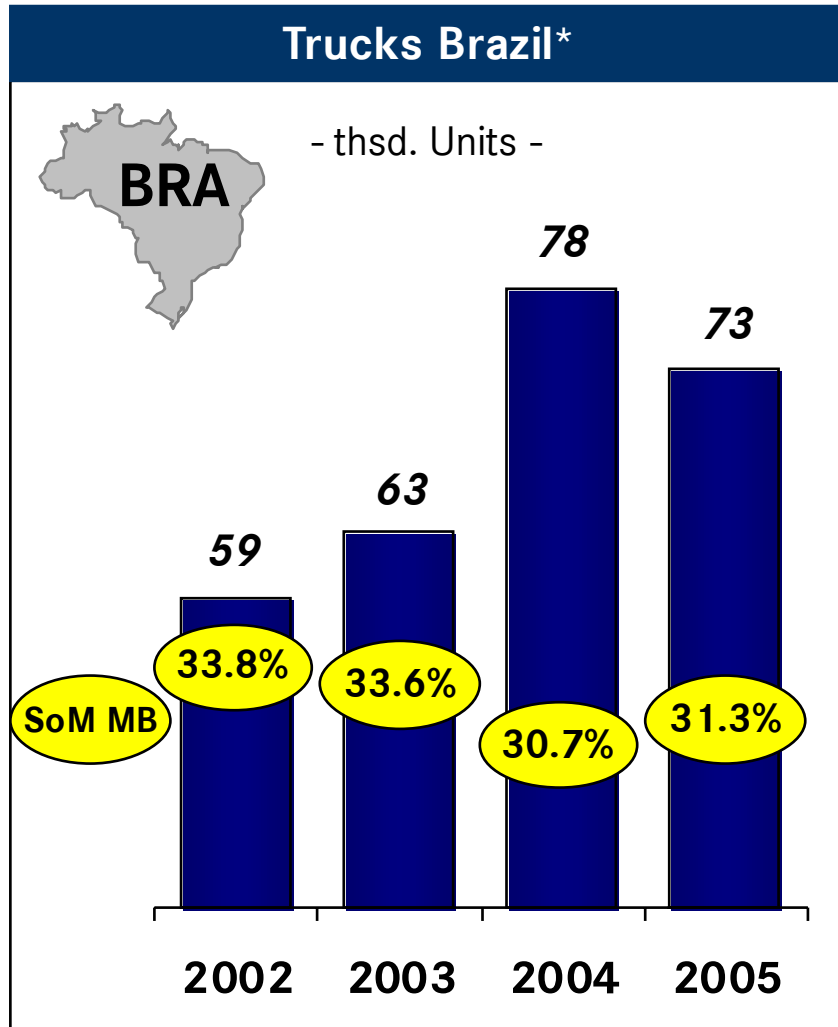
* EU15; Trucks > 6 to w/o Vans > 6 to

MERCEDES-BENZ TRUCKS IS DOMINANT MARKET PLAYER IN GERMANY



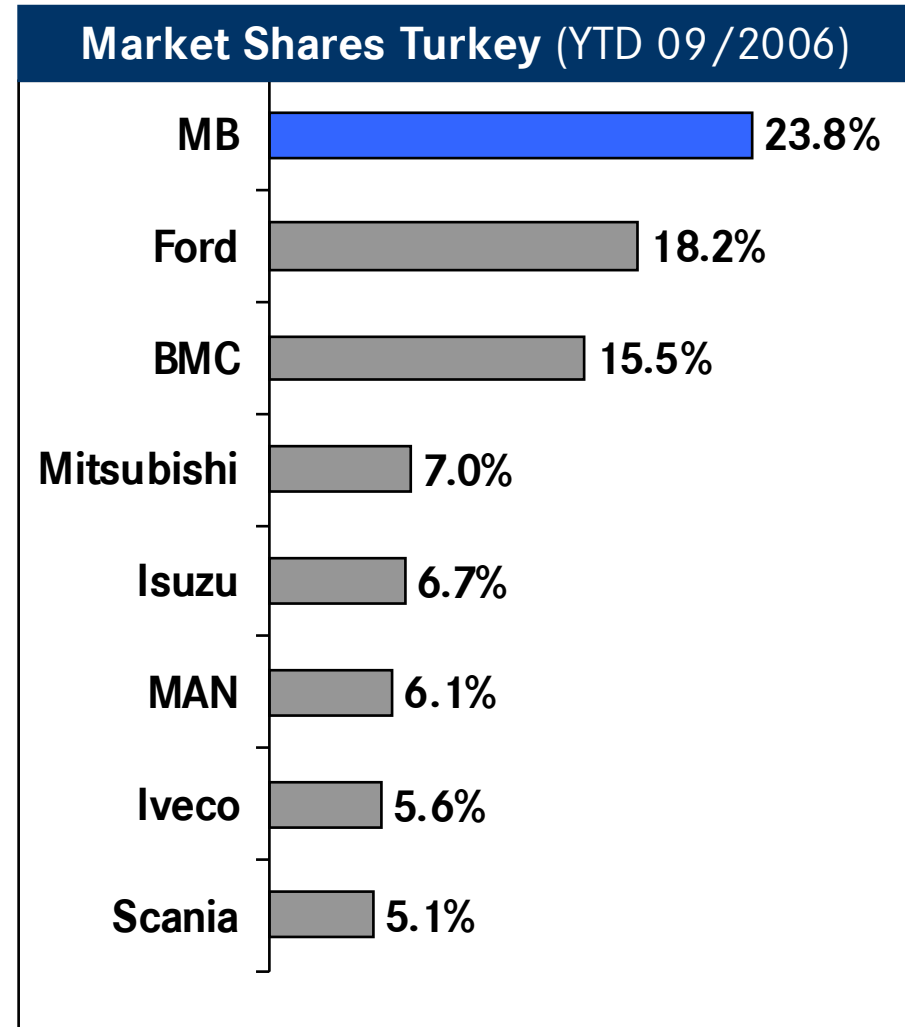
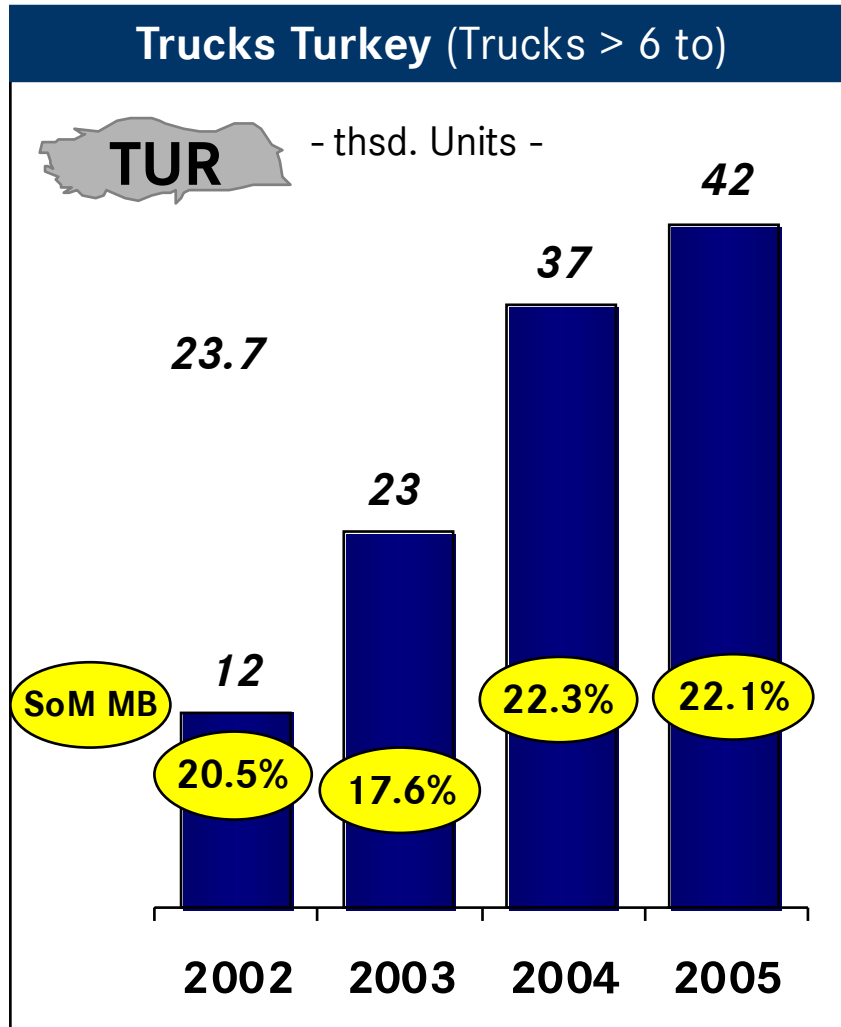
* Trucks > 6 to w/o Vans > 6 to

MERCEDES-BENZ TRUCKS IS STRONGEST PLAYER IN BRAZIL



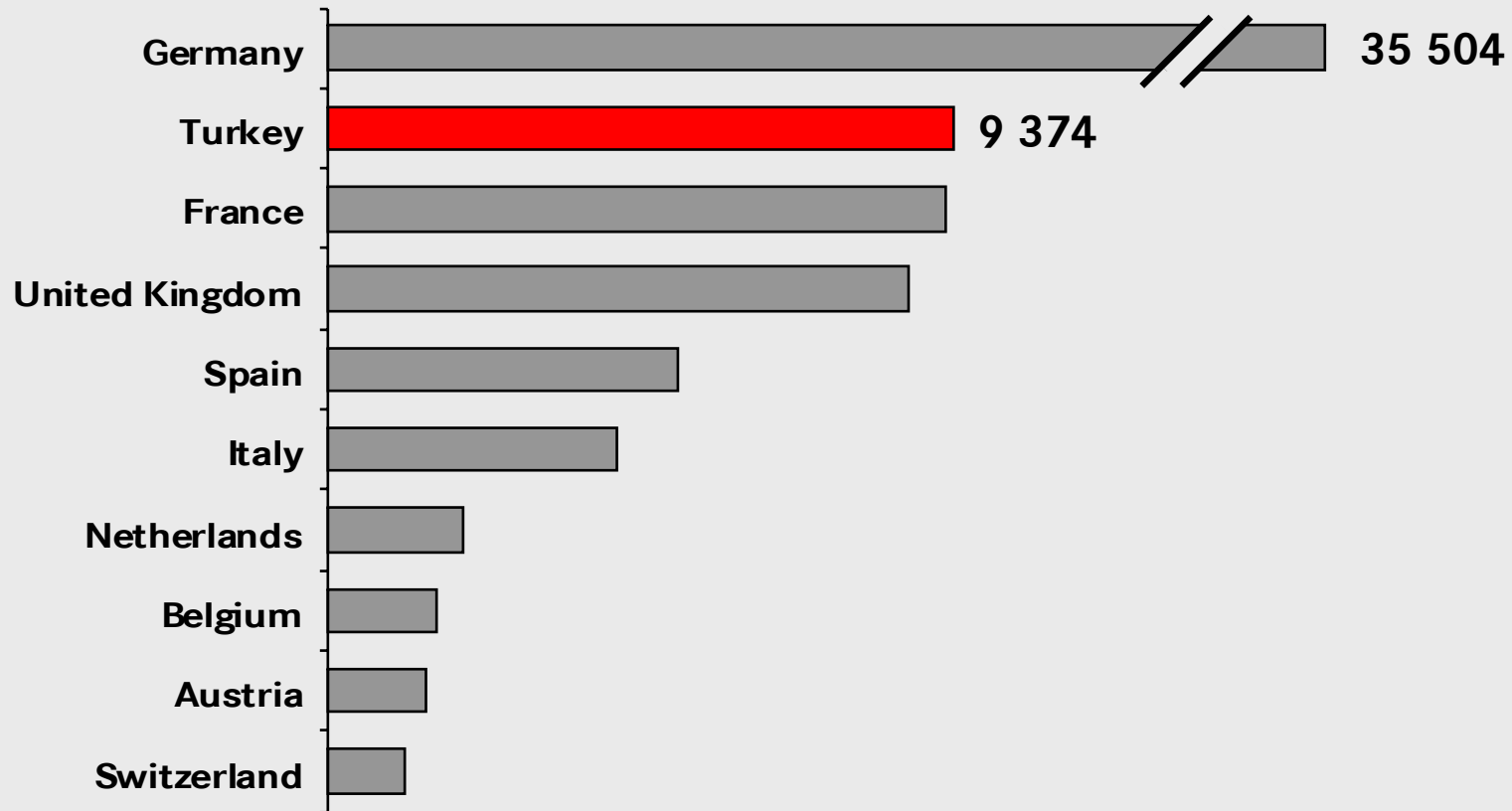
* Total tonnage > 6 to

MERCEDES-BENZ TRUCKS IS STRONGEST PLAYER IN TURKEY

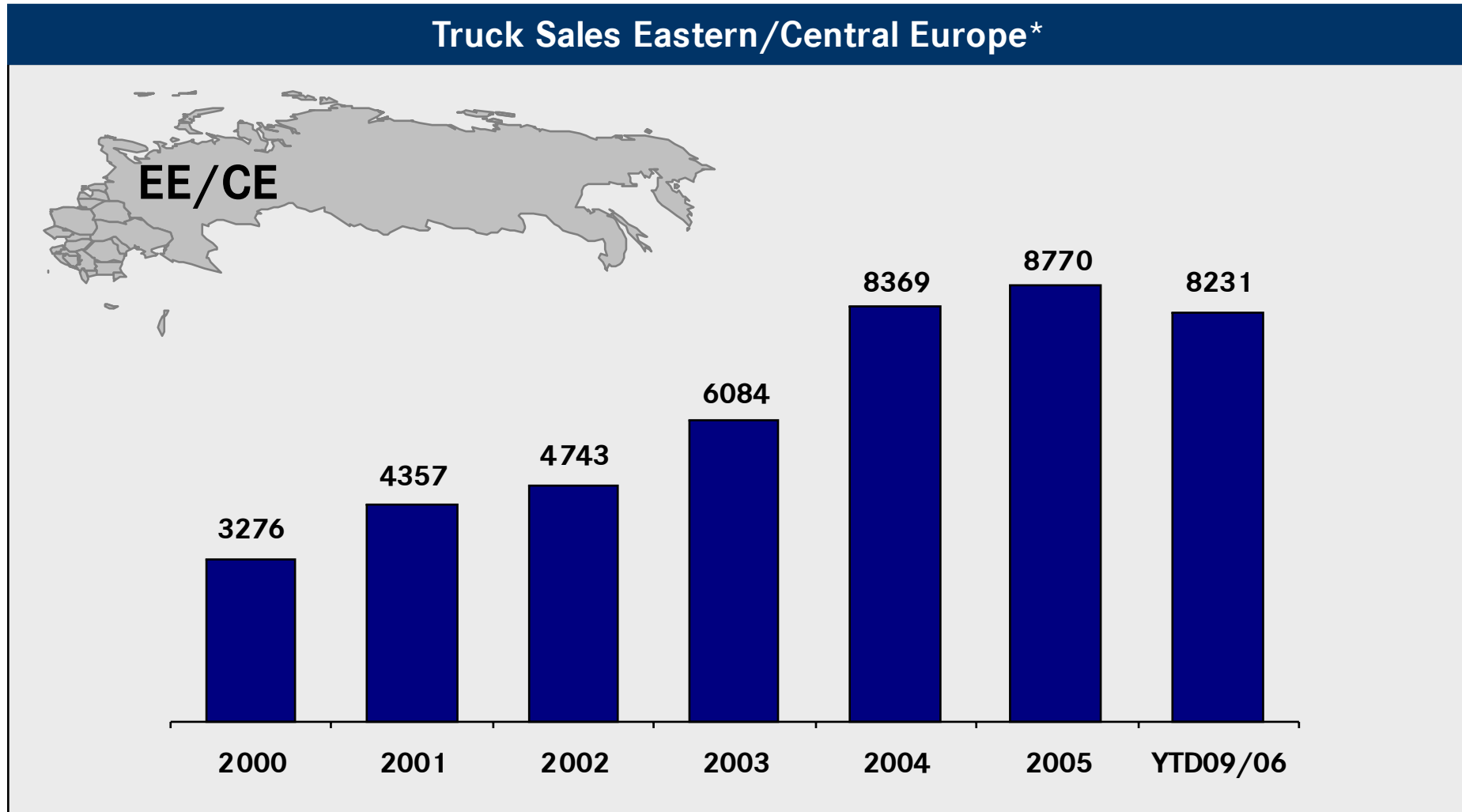


TURKEY IS ONE OF THE BIGGEST MARKETS FOR MB TRUCKS IN EUROPE

Sales Mercedes-Benz Trucks > 6 to in Europe in 2005

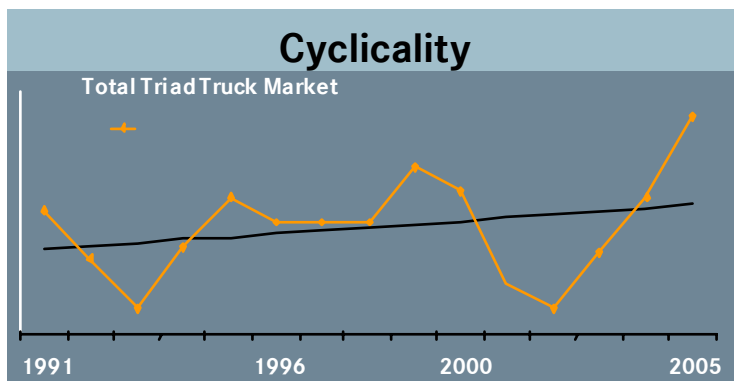
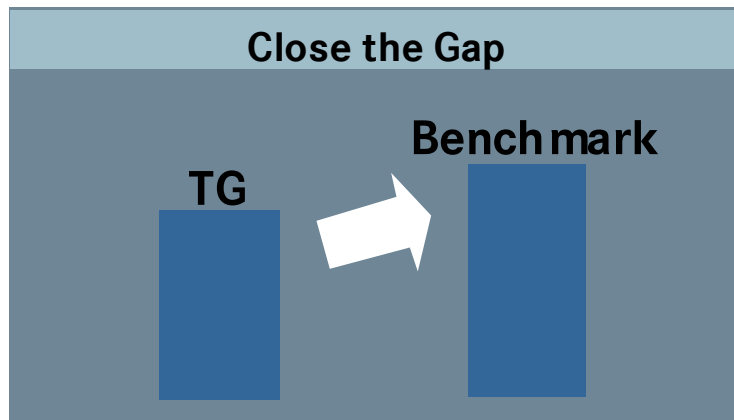


MERCEDES-BENZ TRUCKS IS STRONGLY PARTICIPATING ON GENERAL GROWTH IN EASTERN EUROPEAN MARKETS



* Eastern European countries of 5th EU enlargement, EU acceding countries, Russia, Ukraine, Israel, Croatia, Bosnia/Herzegovina, Serbia/Montenegro; Trucks > 6 to w/o Vans > 6 to

GLOBAL EXCELLENCE INITIATIVES TO FURTHER IMPROVE REGIONAL BUSINESS PERFORMANCE OF MB TRUCKS



Global Excellence

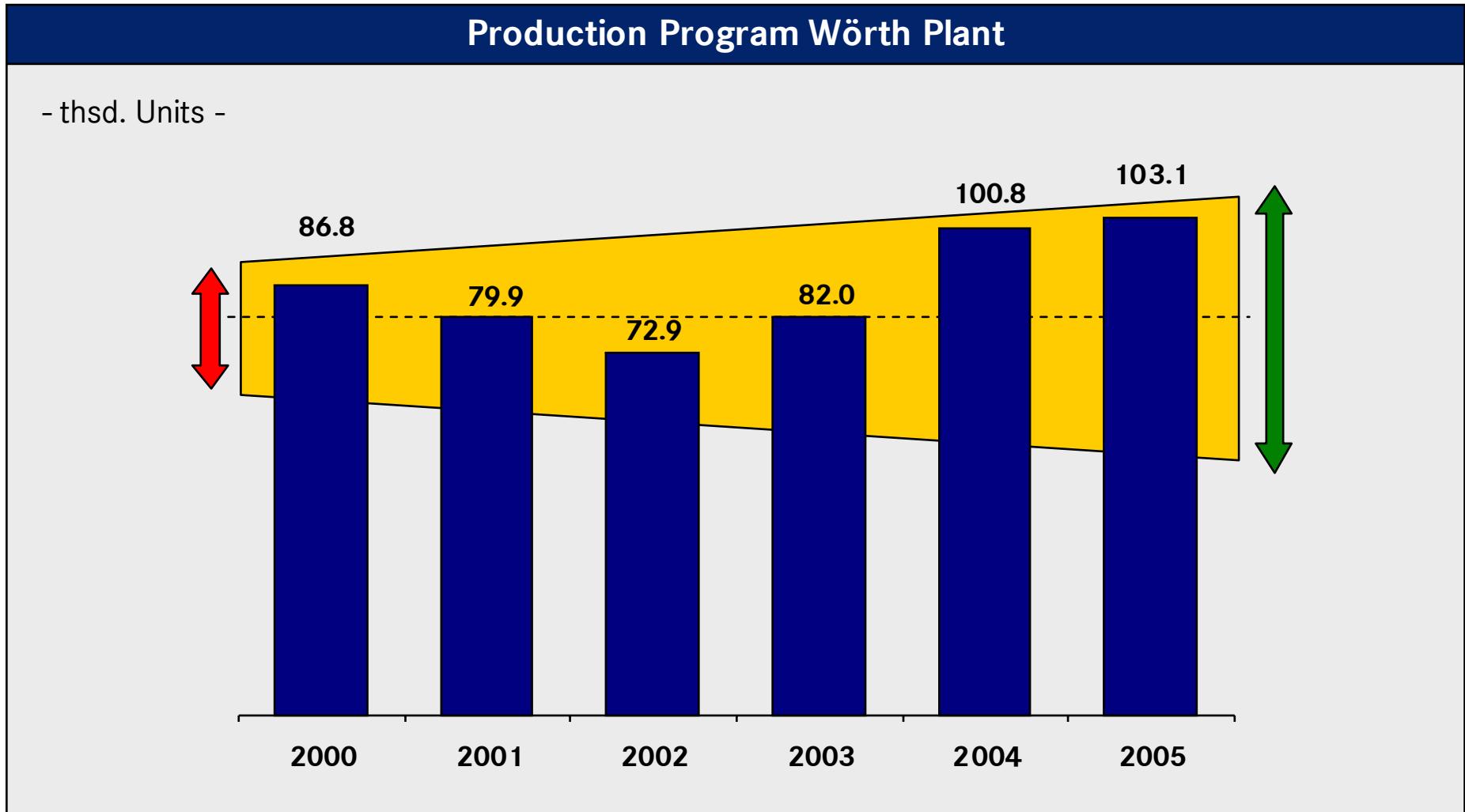
Management of Cycles

Operational Excellence

Growth and market exploitation

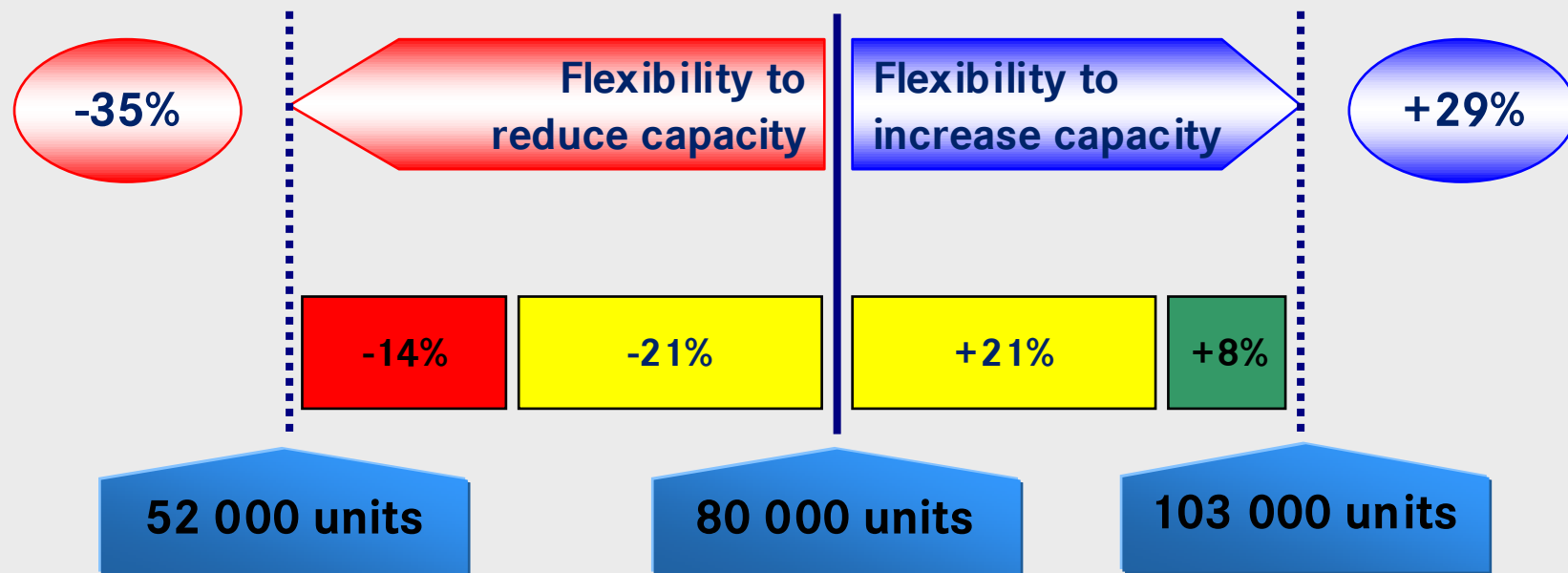
Future product generations

MB TRUCKS INCREASED FLEXIBILITY OF BUSINESS MODEL



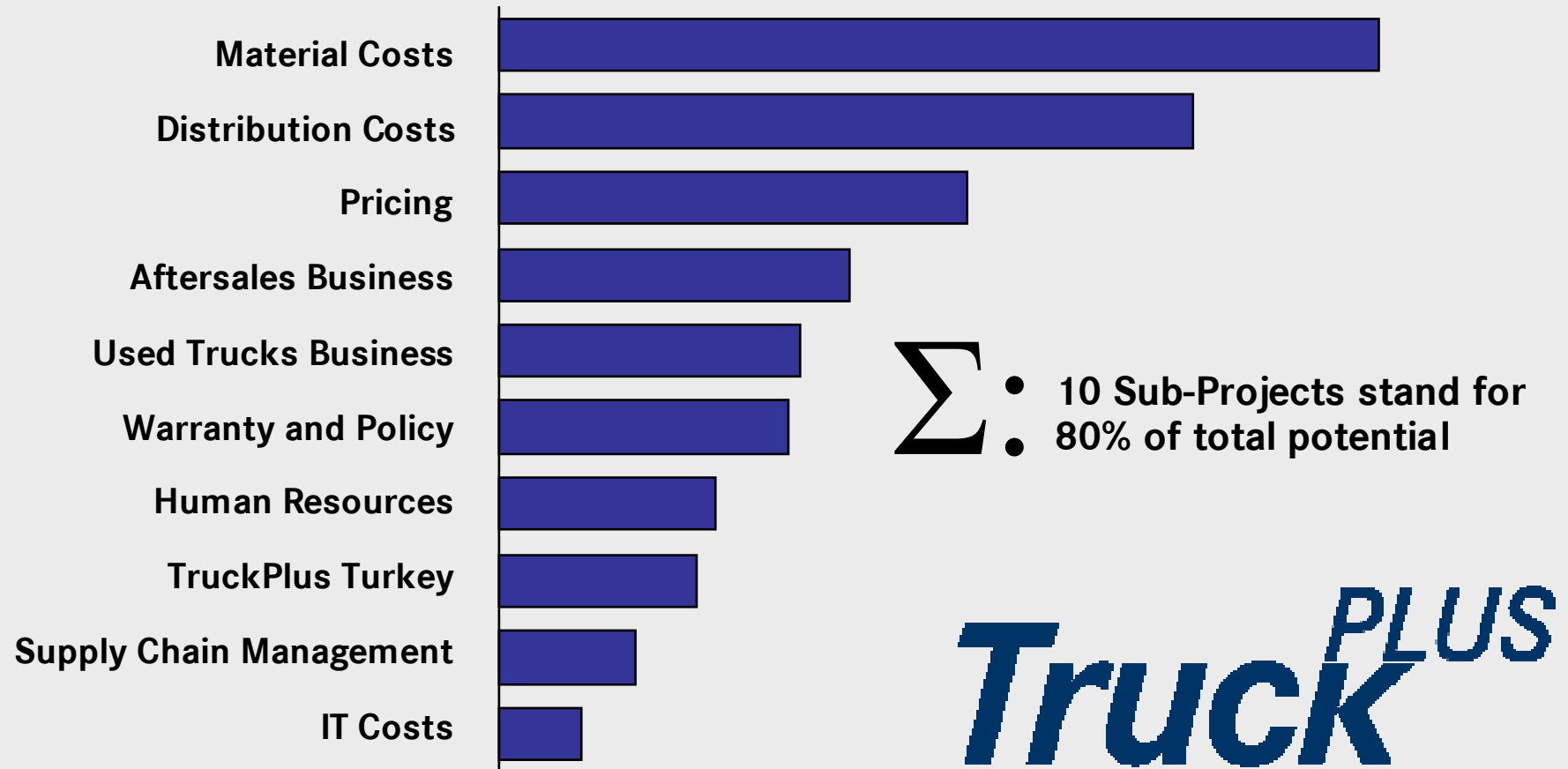
RANGE FROM -35% TO +29% OF NOMINAL CAPACITY POSSIBLE DUE TO FACTORY AGREEMENT

Example: Workforce flexibility Würth Plant



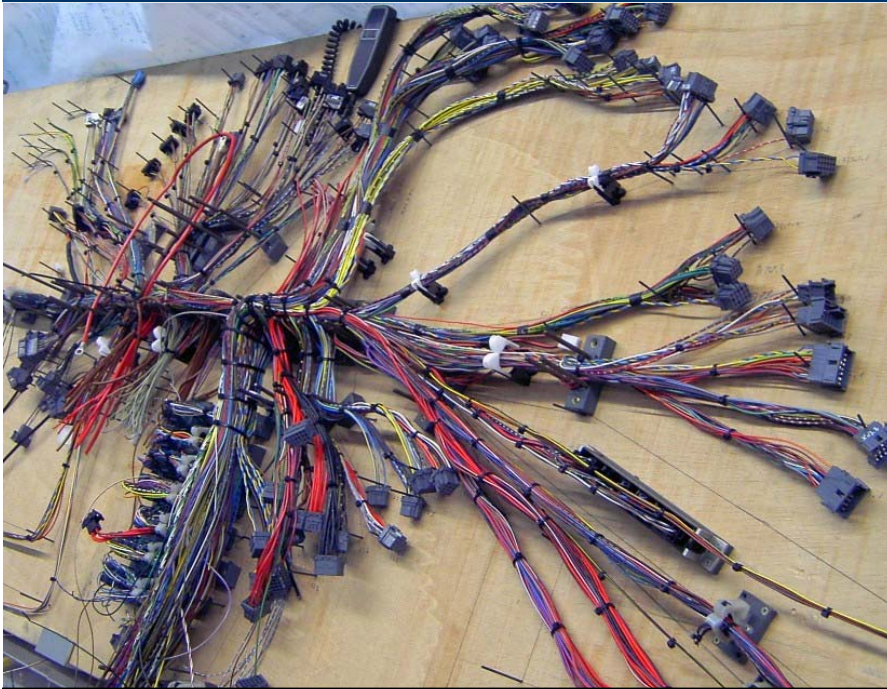
TRUCKPLUS ADDRESSES 45 INITIATIVES TO REDUCE PROCESS AND MATERIAL COSTS AND EXPLOIT GROWTH OPPORTUNITIES

TruckPlus Potential 2006: Top Ten Sub-Projects



OUTSOURCING OF WIRING HARNESSSES STANDS FOR MORE THAN 20% OF TOTAL MATERIAL COST REDUCTION

Wiring Harnesses



DAIMLERCHRYSLER MANNHEIM PLANT

Main Challenges

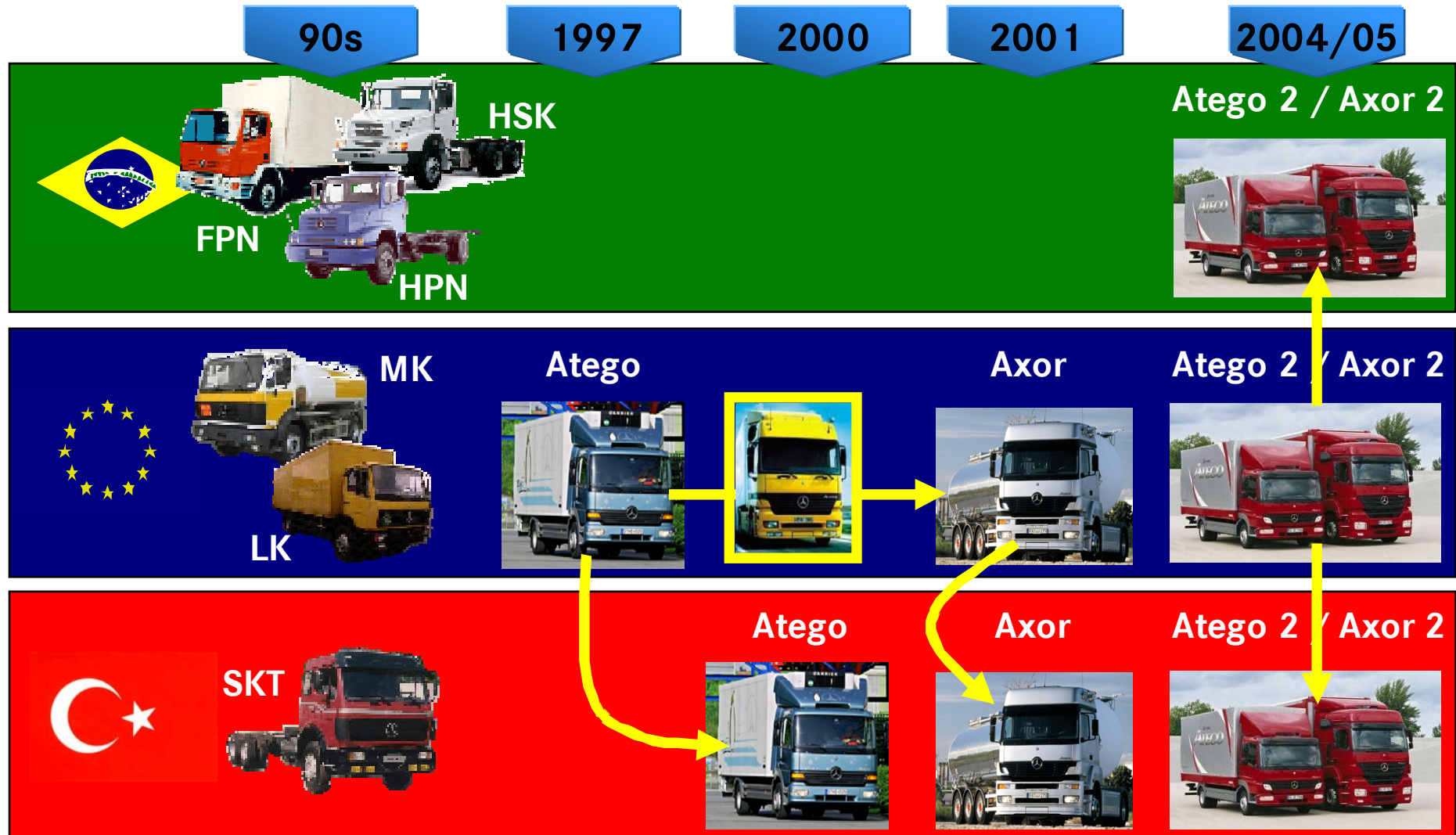
Highly complex logistic process

- variety of 60 000 wiring harnesses ✓
- 3 000 wiring harnesses per day needed in assy. plant
- 7-9 wiring harnesses for each truckK => up to 1 200 wires ✓
- JIT delivery over geographical distance ✓
- Compensate work for 800 employees in DC Mannheim plant ✓

Outsourcing
2003-2005



SYNERGIES WITHIN THE MB TRUCK PROGRAM















THE HERITAGE OF MERCEDES-BENZ TRUCKS



MB TRUCKS – RELIABILITY AND EXCELLENT SERVICE

Positioning

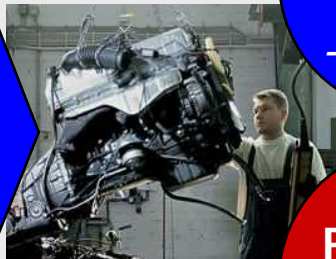
Product
quality



Relia-
bility

- rational -

Service and
aftersales
competence



Partner-
ship

- emotional -

Customer
treatment



Customer perception

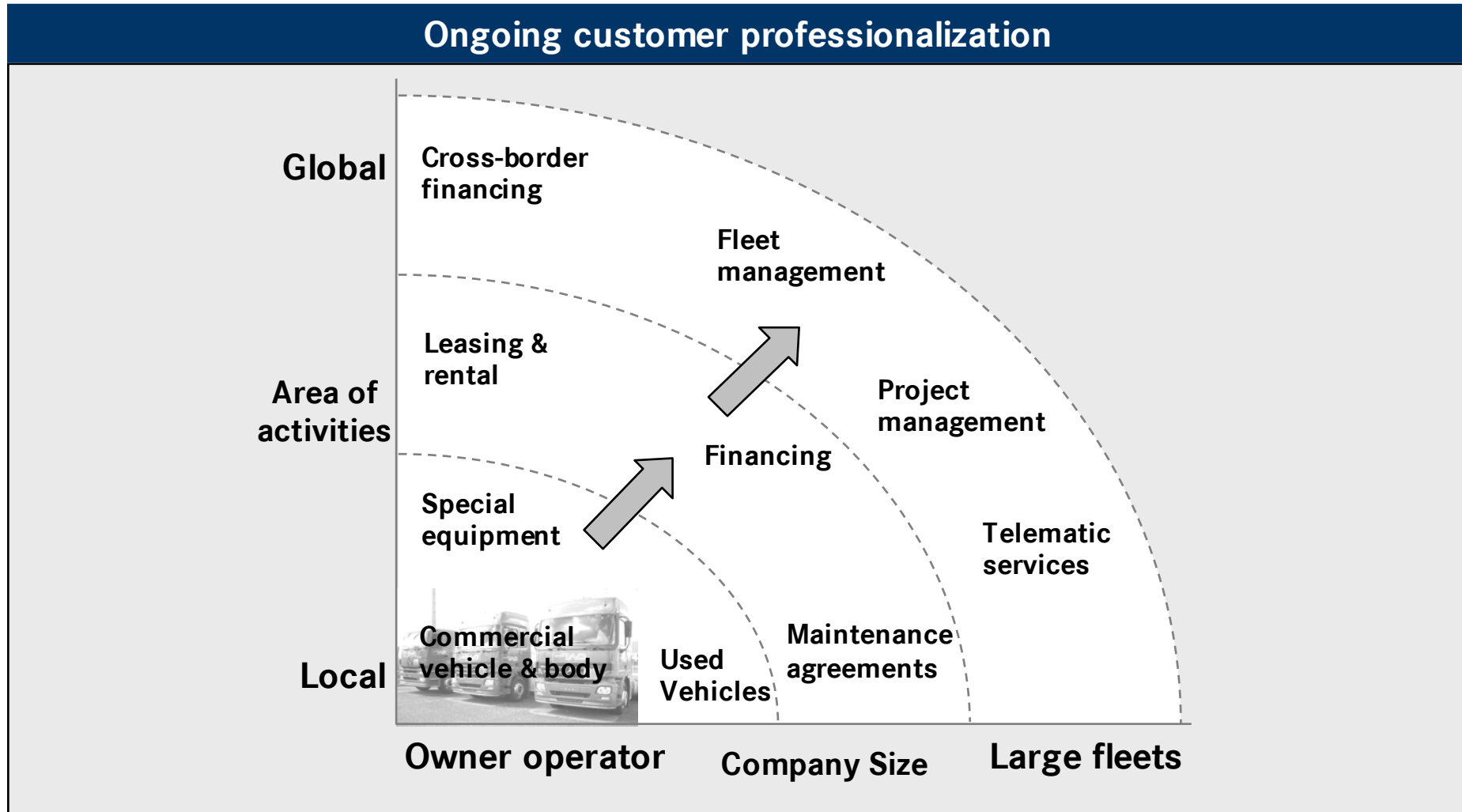
“My MB truck will never leave me on the road.”

“Even after 1 000 000 km MB truck will perform in a reliable way.”

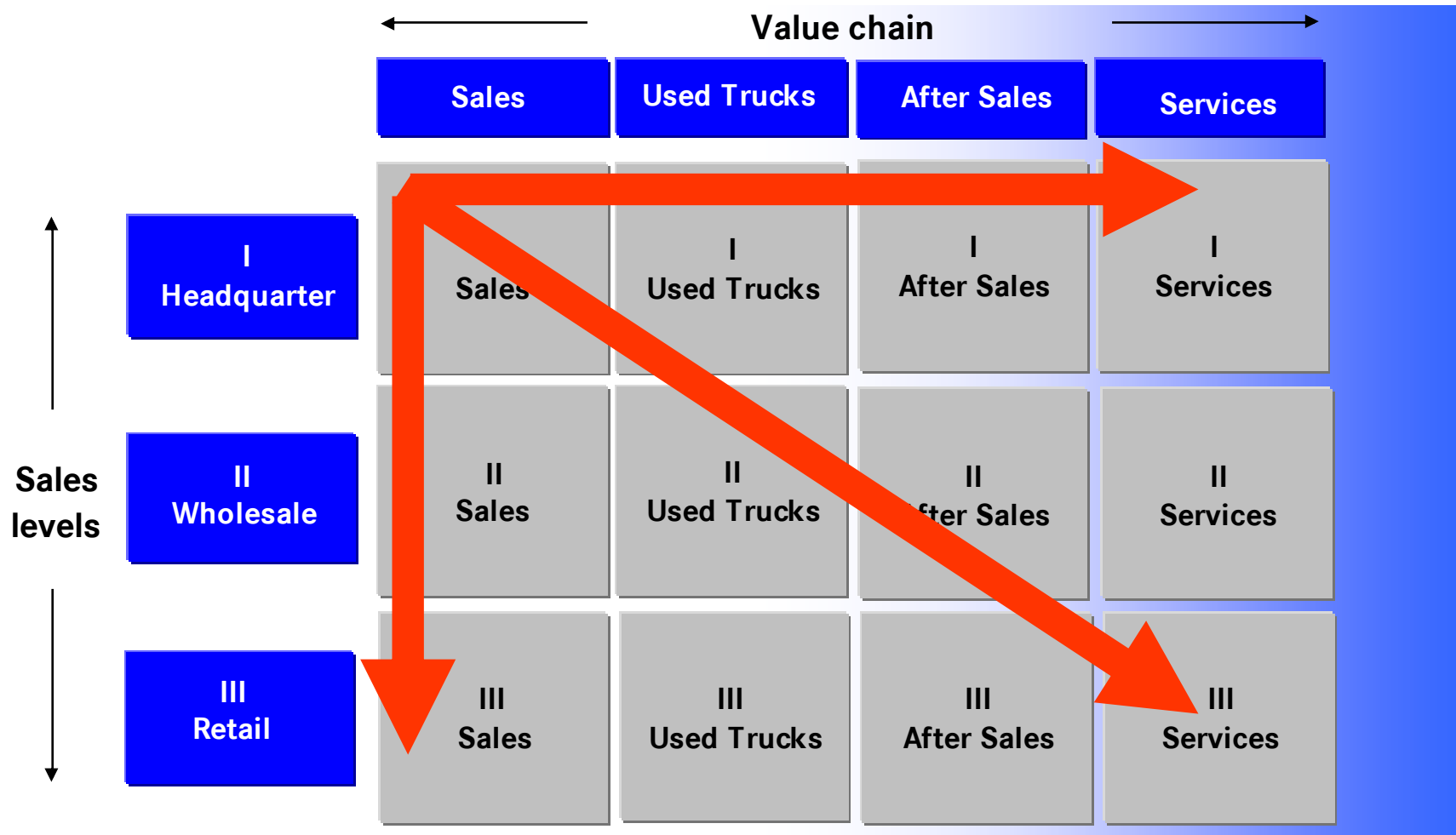
“If it is necessary to leave my MB truck in a workshop after all, the problem will be solved rapidly and reliably.”

“The Mercedes guys are competent and always there for me. I can rely on them, 100%.”

CUSTOMERS EXPECT A LOT MORE THAN A TRUCK – DOWNSTREAM BUSINESS BECOMES INCREASINGLY IMPORTANT



GROWTH OPPORTUNITIES AND MARKET EXPLOITATION ALONG VALUE CHAIN ON ALL SALES LEVELS

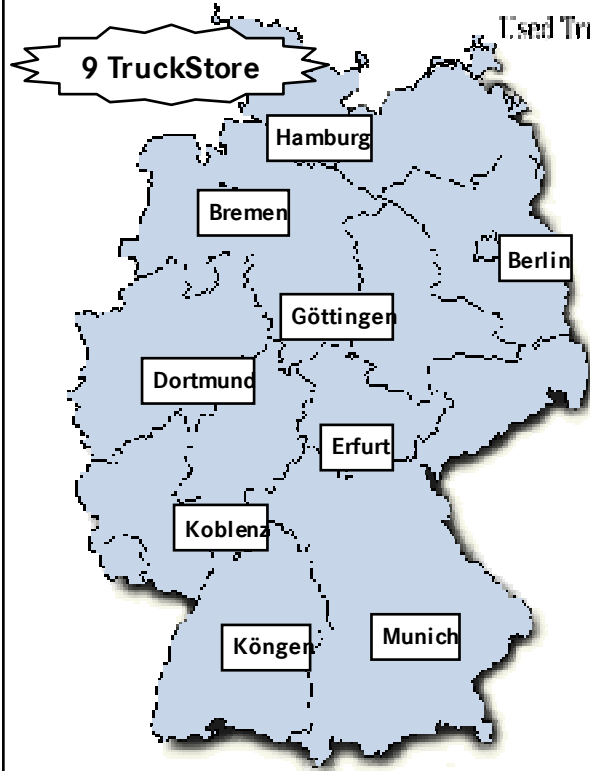


MERCEDES-BENZ TRUCKSTORE RETAIL NETWORK WILL GROW TO A TOTAL OF 33 CENTERS IN 2007

TruckStore Retail Network in Europe

TruckStore

Used Trucks and Services by Mercedes-Benz

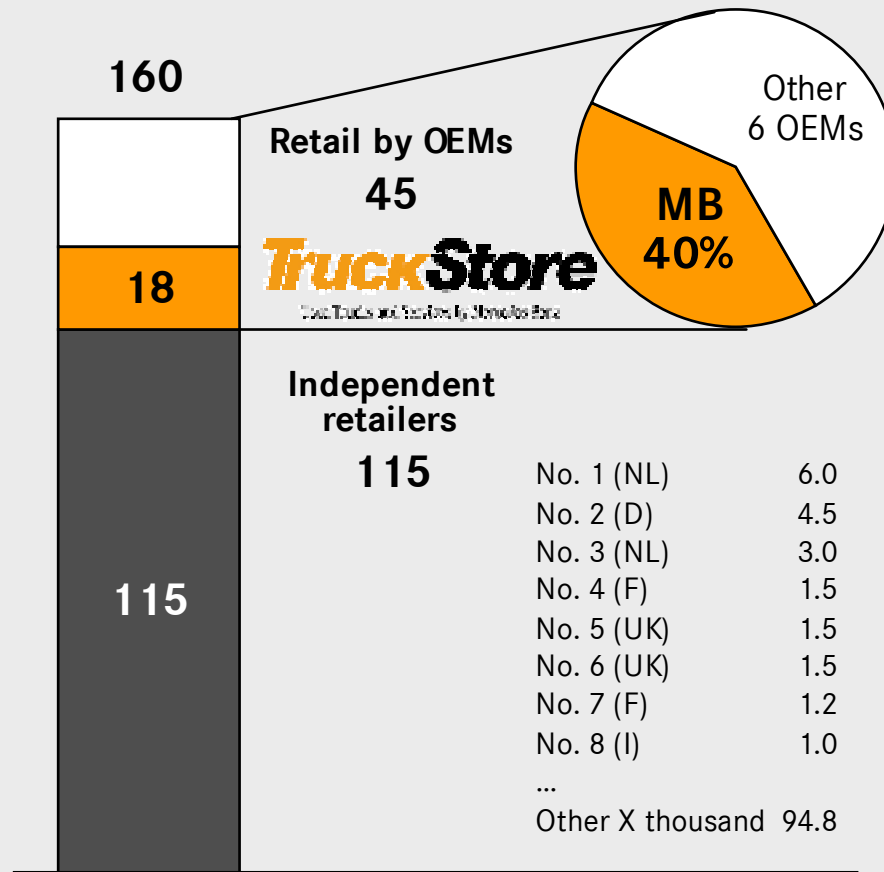


* Source: TGE/SU Sales & Marketing

MERCEDES-BENZ TRUCKSTORE IS MARKET LEADER IN USED TRUCK SALES, BOTH VS. OTHER OEMS AND VS. INDEPENDENT USED TRUCK DEALERS

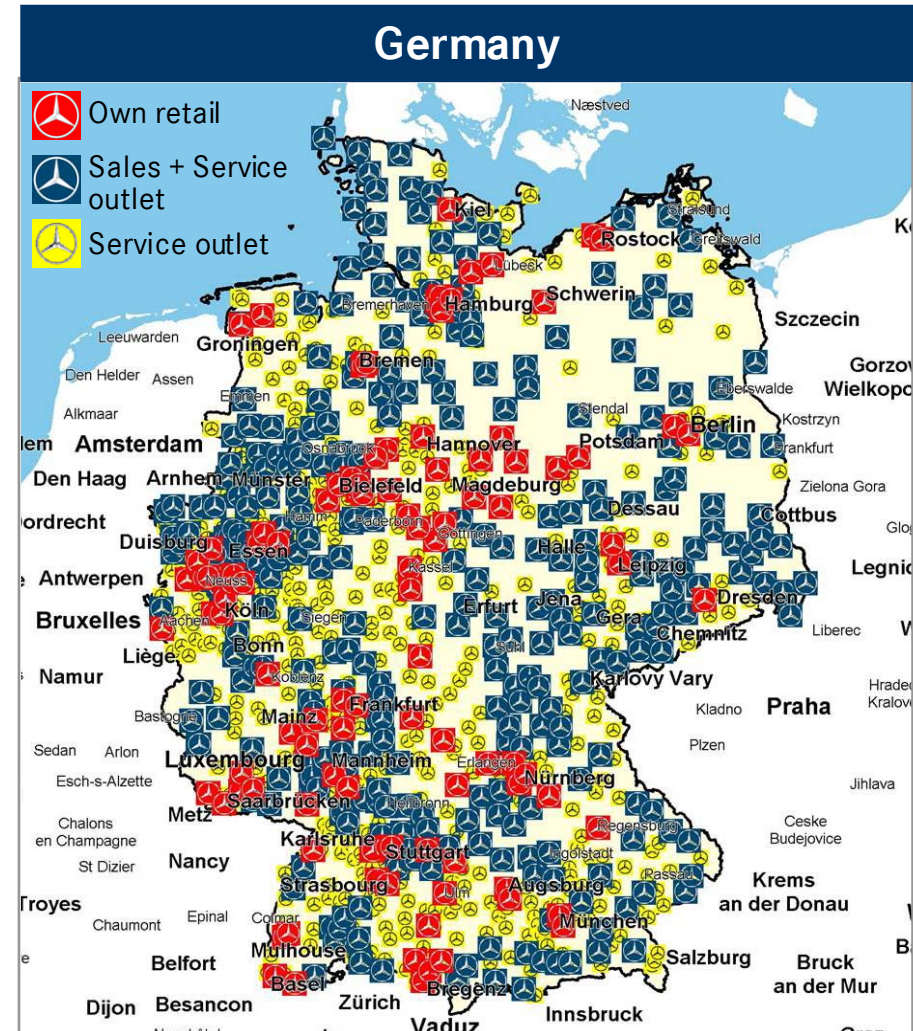
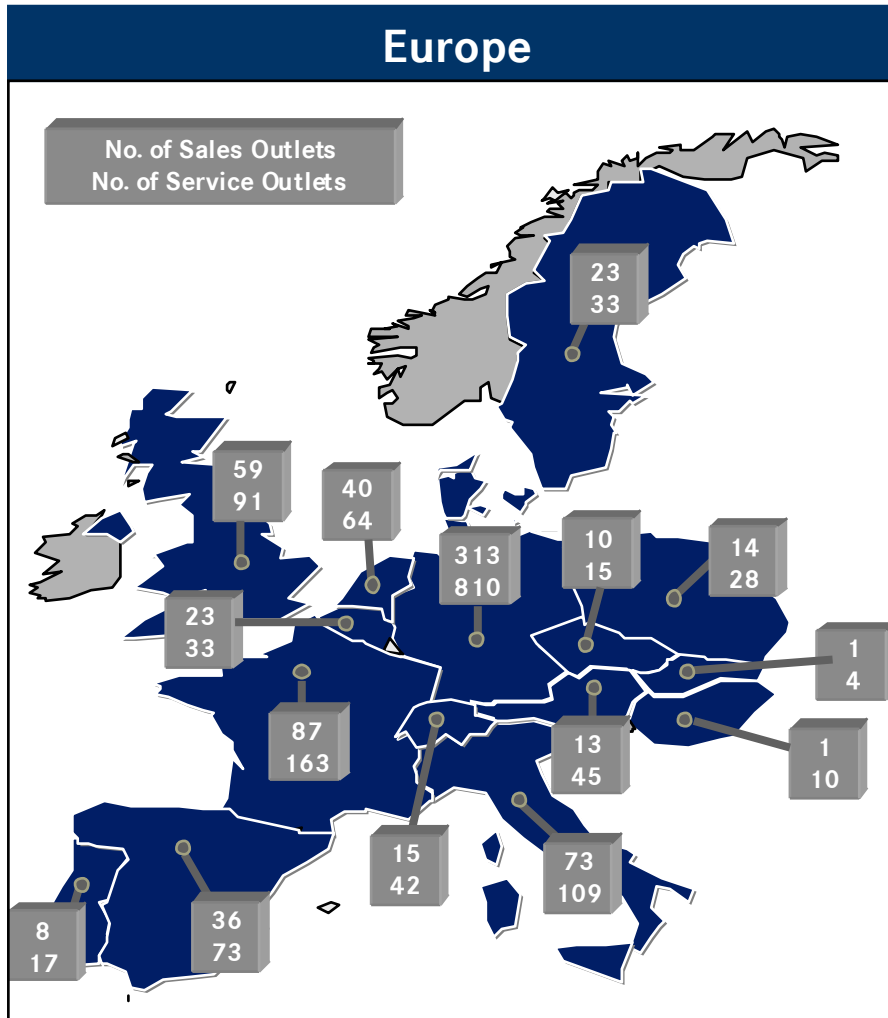
Used Truck Business Western Europe*

- thsd. Units -



* Source: TGE/SU Sales & Marketing; Relevant Used Market

MERCEDES-BENZ TRUCKS SALES AND SERVICES NETWORK



* Source: GBM

MORE TRUCK DEDICATION TO FURTHER EXPAND MERCEDES-BENZ TRUCK BUSINESS IN EUROPE

Today: partly mixed MB outlets (pc/cv)



Future: truly truck dedicated MB outlets



“Truck Dedication” means to MB Trucks:

- well-accessible locations
- spacious workshops
- appropriate investments
- extended opening hours

MB CHARTERWAY BUILDS ON A SOLID PORTFOLIO

CharterWay Portfolio



- CharterWay is clear No.1 in the German contract hire market
- more than 50 rental stations
- full line provider in contract hire business

- Europe's largest captive contract hire player with more than 20 000 trucks
- more than 10 years of operating experience in contract hire business

Mercedes-Benz Trucks

DAIMLERCHRYSLER

THANK YOU!



DISCLAIMER

This presentation contains forward-looking statements that reflect management's current views with respect to future events. The words "anticipate," "assume," "believe," "estimate," "expect," "intend," "may," "plan," "project" and "should" and similar expressions identify forward-looking statements. Such statements are subject to risks and uncertainties, including, but not limited to: an economic downturn in Europe or North America; changes in currency exchange rates, interest rates and in raw material prices; introduction of competing products; increased sales incentives; the effective implementation of our new management model, and the CORE program, including the new business model for smart, at the Mercedes Car Group; renewed pressure to reduce costs in light of restructuring plans announced by our major competitors in NAFTA; the ability of the Chrysler Group to reduce dealer inventories with current incentive programs and respond to a shift in market demand for smaller, more fuel efficient vehicles; lower profit contributions by EADS due to delays in deliveries of the Airbus A380; disruption of production or vehicle deliveries, resulting from shortages, labor strikes or supplier insolvencies; the resolution of pending governmental investigations; and decline in resale prices of used vehicles. If any of these or other risks and uncertainties occur (some of which are described under the heading "Risk Report" in DaimlerChrysler's most recent Annual Report and under the heading "Risk Factors" in DaimlerChrysler's most recent Annual Report on Form 20-F filed with the Securities and Exchange Commission), or if the assumptions underlying any of these statements prove incorrect, then actual results may be materially different from those expressed or implied by such statements. We do not intend or assume any obligation to update any forward-looking statement, which speaks only as of the date on which it is made.