

DAIMLER

Daimler at a Glance
Financial Year 2016





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Daimler at a Glance

Daimler AG is one of the world's most successful automotive companies. With its divisions Mercedes-Benz Cars, Daimler Trucks, Mercedes-Benz Vans, Daimler Buses and Daimler Financial Services, the Daimler Group is one of the biggest producers of premium cars and the world's biggest manufacturer of commercial vehicles with a global reach. Daimler Financial Services provides financing, leasing, fleet management, insurance, financial investments, credit cards, and innovative mobility services.

The company's founders, Gottlieb Daimler and Carl Benz, made history with the invention of the automobile in the year 1886. As a pioneer of automotive engineering, Daimler continues to shape the future of mobility today: The Group's focus is on innovative and green technologies as well as on safe and superior automobiles that appeal and fascinate. Daimler consequently invests in the development of alternative drive trains with the long-term goal of emission-free driving: from hybrid vehicles to electric vehicles powered by battery or fuel cell. Furthermore, the company follows a consistent path towards accident-free driving and intelligent connectivity all the way to autonomous driving. This is just one example of how Daimler willingly accepts the challenge of meeting its responsibility towards society and the environment.

Daimler sells its vehicles and services in nearly all the countries of the world and has production facilities in Europe, North and South America, Asia, and Africa.

Its current brand portfolio includes, in addition to the world's most valuable premium automotive brand, Mercedes-Benz, as well as Mercedes-AMG, Mercedes-Maybach and Mercedes me, the brands smart, EQ, Freightliner, Western Star, BharatBenz, FUSO, Setra and Thomas Built Buses, and Daimler Financial Services' brands: Mercedes-Benz Bank, Mercedes-Benz Financial Services, Daimler Truck Financial, moovel, car2go and mytaxi. The company is listed on the stock exchanges of Frankfurt and Stuttgart (stock exchange symbol DAI). In 2016, the Group sold around 3 million vehicles and employed a workforce of 282,488 people; revenue totalled €153.3 billion and EBIT amounted to €12.9 billion.

Group

Daimler successfully continued its strategy of profitable growth in 2016. The most important factor in the Group's success is our attractive and innovative range of products and services, which we systematically renewed and expanded at all divisions.



	2016	2015
EBIT	12,902	13,186
Value added ¹	5,243	5,423
Net profit	8,784	8,711
Earnings per share (in €)	7.97	7.87
Investment in property, plant and equipment	5,889	5,075
Research and development expenditure	7,572	6,564
thereof capitalized	2,315	1,804

¹Prior-year figures adjusted due to fine tuning the definition of net assets.

in million EUR

	2016	2015
Revenue	153,261	149,467
Europe	63,417	58,247
thereof: Germany	23,509	22,001
NAFTA	44,960	47,653
thereof: United States	39,169	41,920
Asia	35,562	33,744
thereof: China	15,984	14,684
Other markets	9,322	9,823

By divisions

Mercedes-Benz Cars	89,284	83,809
Daimler Trucks	33,187	37,578
Mercedes-Benz Vans	12,835	11,473
Daimler Buses	4,176	4,113
Daimler Financial Services	20,660	18,962

in million EUR

Employees (31.12.)	2016	2015
Total	282,488	284,015
Germany	170,034	170,454
United States	21,857	24,607
Rest of World	90,597	88,954

By divisions

Mercedes-Benz Cars	139,947	136,941
Daimler Trucks	78,642	86,391
Mercedes-Benz Vans	24,029	22,639
Daimler Buses	17,899	18,147
Daimler Financial Services	12,062	9,975
Other	9,909	9,922

Mercedes-Benz Cars

Mercedes-Benz Cars continued to grow profitably and very dynamically in 2016. Unit sales and revenue increased once again and earnings before interest and taxes reached a record level, despite the considerable advance investment we made in our product offensive.



	2016	2015
Revenue	89,284	83,809
EBIT	8,112	7,926
Investment in property, plant and equipment	4,147	3,629
Research and development expenditure thereof capitalized	5,671	4,711
	2,008	1,612

in million EUR

Employees (31.12.)	2016	2015
Total	139,947	136,941
Germany	106,072	105,331
United States	6,053	5,743
Rest of World	27,822	25,867

Sales (in 1,000 units)	2016	2015
Mercedes-Benz	2,054	1,880
thereof: A-/B-Class	435	425
C-Class	490	470
E-Class	304	306
S-Class	84	106
SUVs ¹	712	543
Sports cars	27	29
smart	144	121
Mercedes-Benz Cars	2,198	2,001
Europe	980	874
thereof: Germany	314	296
NAFTA	406	412
thereof: United States	347	359
Asia	715	618
thereof: China	488	400

¹Includes GLA

Mercedes-Benz Cars

Main production locations worldwide

Germany:

Affalterbach: AMG engine production, AMG Performance Studio

Berlin: Camtronic, engines, components, transmission parts, fuel systems

Bremen: Mercedes-Benz C-Class Saloon, C-Class Estate, C-Class Coupé, C-Class Cabriolet, GLC, GLC Coupé, E-Class Coupé, E-Class Cabriolet, SLC, SL

Hamburg: Axles and axle components, steering columns, components for exhaust emission technology, lightweight structural parts

Kamenz: Lithium-ion batteries for Mercedes-Benz and smart, stationary energy storage

Kölleda: Engines

Rastatt: Mercedes-Benz A-Class, B-Class, B-Class Electric Drive, GLA

Sindelfingen: Mercedes-Benz E-Class Saloon, E-Class Estate, CLS Coupé, CLS Shooting Brake, S-Class Saloon, S-Class Coupé, S-Class Cabriolet, Mercedes-Maybach S-Class, Mercedes-AMG GT

Untertürkheim: Engines, axles, transmissions, components

International:

East London (South Africa): Mercedes-Benz C-Class Saloon

Hambach (France): smart fortwo coupé, smart fortwo cabrio, smart ed fortwo coupé, smart ed fortwo cabrio

Kecskemét (Hungary): Mercedes-Benz B-Class, CLA Coupé, CLA Shooting Brake

Beijing (China): Beijing Benz Automotive Co. (BBAC) Joint Venture with BAIC Motor: Mercedes-Benz C-Class Saloon (standard and long wheelbase versions), E-Class Saloon (long wheelbase version), GLA, GLC and engines to power locally produced Mercedes-Benz passenger cars and vans

Tuscaloosa (USA): Mercedes-Benz GLE, GLE Coupé, GLS and C-Class Saloon

Sebeş/Cugir (Romania)¹: Transmissions, engine and transmission parts

¹Star Transmission s.r.l. is a non-consolidated subsidiary of Daimler AG.

Mercedes-Benz Cars employees (31.12.)	
Sindelfingen ¹	> 25,000
Untertürkheim ¹	> 19,000
Bremen	> 12,800
Berlin	> 2,500
Hamburg	> 2,600
Rastatt	> 6,500
Köllede	> 1,400
Tuscaloosa (United States)	> 3,700
East London (South Africa)	> 3,300
Hambach (France)	> 800
Kecskemét (Hungary)	> 3,500

¹excluding development

Mercedes-Benz Cars Program



A-Class



B-Class



CLA



C-Class



E-Class



CLS



S-Class

Mercedes-Maybach
S-Class

SLC



SL



Mercedes-AMG GT

Major markets of
Mercedes-Benz Cars (units)

	2016	2015
1. China (incl. Hong Kong)	487,600	400,400
2. United States	347,200	359,100
3. Germany	313,700	295,700
4. United Kingdom	178,600	154,000
5. Italy	88,700	75,400
6. France	71,600	61,500
7. Japan	68,900	69,400
8. South Korea	61,900	46,600
9. Spain	52,300	43,500
10. Canada	42,900	41,900
11. Australia	37,700	32,300
12. Russia	36,000	41,700



GLA



GLC



GLE



GLS



G-Class



V-Class



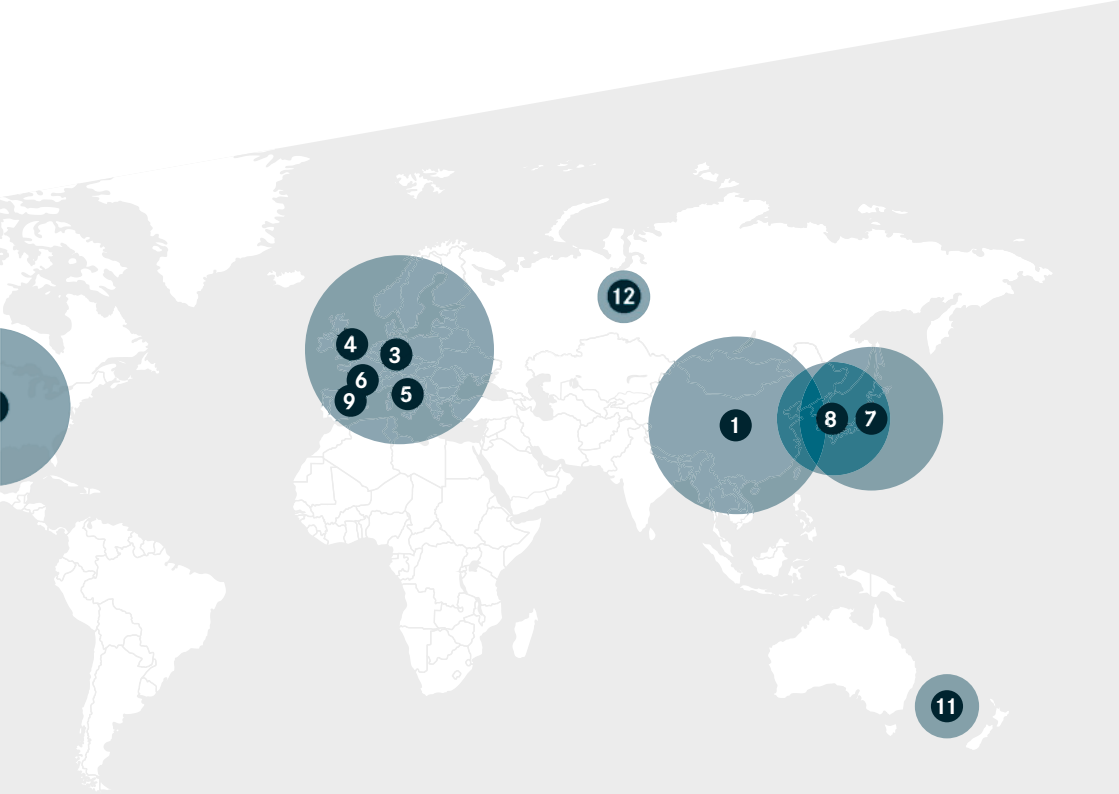
smart fortwo



smart four



smart fortwo cabrio



Daimler Trucks

In financial year 2016, the focus at Daimler Trucks was on megatrends of the future: connectivity and electric drive. With the Mercedes-Benz Urban eTruck and the FUSO eCanter, we presented the third generation of new, locally emission-free vehicles for urban transport. Other topics included digital services such as Mercedes-Benz Uptime and the Fleetboard Store for apps.



	2016	2015
Revenue	33,187	37,578
EBIT	1,948	2,576
Investment in property, plant and equipment	1,243	1,110
Research and development expenditure thereof capitalized	1,265 57	1,293 26

in million EUR

Employees (31.12.)	2016	2015
Total	78,642	86,391
Germany	31,405	32,753
United States	13,823	17,127
Rest of World	33,414	36,511

Sales (in 1,000 units)	2016	2015
Total	415	502
EU30 ¹	80	76
thereof Germany	31	32
United Kingdom	8	9
France	8	7
NAFTA	146	192
thereof United States	122	167
Latin America (excluding Mexico)	27	31
thereof Brazil	12	16
Asia	125	148
thereof Japan	46	46
Indonesia	28	32
<i>Additional information:</i>		
BFDA (Auman Trucks)	78	69
Total (including BFDA)	493	572

¹European Union, Switzerland and Norway

Daimler Trucks

Main locations worldwide

Daimler Trucks in Europe (Mercedes-Benz, FUSO)

Stuttgart: Head Office functions, sales, product engineering

Gaggenau: Production of transmissions, planetary hub axles, portal axles and torque converters for commercial vehicles, vans and passenger cars, as well as international logistics (Consolidation Center)

Kassel: Production of front and rear axles and prop shafts for commercial vehicles, vans and passenger cars

Mannheim: Production of heavy and medium-duty engines for commercial vehicles and industrial engines, foundry, remanufactured engines for commercial vehicles and passenger cars

Wörth: Production of Mercedes-Benz trucks (Actros, Antos, Arocs, Atego, Axor) and production of Mercedes Benz special trucks (Econic, Unimog, Zetros)

Molsheim (France): Customization of special purpose vehicles (Mercedes-Benz Custom Tailored Trucks)

Aksaray (Turkey): Production of Mercedes-Benz trucks: (Atego, Actros, Axor) and Mercedes-Benz special truck Unimog, product engineering

Tramagal (Portugal): Production of light-duty trucks: FUSO Canter, FUSO Canter Eco Hybrid

Daimler Trucks in Latin America (Mercedes-Benz)

São Bernardo do Campo (Brazil): Entire Latin American Mercedes-Benz truck product range production, engines, axles and transmissions, stamping facility, product engineering, bus chassis, tool shop

Juiz de Fora (Brazil): Assembly of Mercedes-Benz Actros and Accelo

Daimler Trucks in Asia (FUSO, BharatBenz)

Kawasaki (Japan): Mitsubishi Fuso Truck and Bus Corporation (MFTBC) headquarters

- **Kawasaki R&D, IT and Purchasing Center:** Engineering, research and development, Global Hybrid Center, procurement, information technology
- **Kawasaki plant:** Production of light-duty, medium-duty and heavy-duty trucks, engines, axles and industrial engines

Aikawa (Japan): FUSO Nakatsu plant, production of transmissions

Kitsuregawa (Japan): Proving ground, test track for truck and bus development

Chennai (India): Production of heavy and medium-duty BharatBenz, FUSO and Mercedes-Benz -brand trucks, engines and transmissions, research and development, proving grounds, test track

Daimler Trucks in NAFTA (Freightliner, Western Star, Thomas Built Buses)**Mount Holly, North Carolina (USA):**

Daimler Trucks North America LLC, assembly of Freightliner trucks

Cleveland, North Carolina (USA):

Daimler Trucks North America LLC, assembly of Freightliner and Western Star trucks

Portland, Oregon (USA): Daimler Trucks North America LLC, Western Star truck assembly, head office functions, research and development

Gaffney, South Carolina (USA): Freightliner Custom Chassis Corporation (FCCC), chassis for vans, school and shuttle buses, motor homes

Gastonia, North Carolina (USA): Daimler Trucks North America LLC, parts production

High Point, North Carolina (USA):

Thomas Built Buses, school bus assembly, research and development

Redford, Michigan (USA): Detroit Diesel Corporation, production of engines, transmissions and axles

Santiago Tianguistenco (Mexico): Daimler Trucks North America LLC, truck assembly: Freightliner M2, Columbia, Coronado, SD114 and Cascadia

Saltillo (Mexico): Daimler Trucks North America LLC, Freightliner Cascadia truck assembly

Other

Naberezhnye Chelny (Russia): Daimler Kamaz Rus (DK RUS); 50:50 joint venture between Daimler Trucks and Kamaz. Assembly of Actros, Atego, Axor, Unimog and FUSO Canter

Peking (China): Beijing Foton Daimler Automotive (BFDA); 50:50 joint venture with Beiqi Foton Motor Co. Ltd. for the production of Auman trucks

Daimler Trucks employees (31.12.)		
	From Daimler Trucks	On Site
Daimler Trucks in Europe		
Stuttgart	4,586	-
Wörth	10,638	10,767
Mannheim	4,755	5,145
Kassel	2,831	2,849
Gaggenau	5,100	6,404
Aksaray (Turkey)	2,570	2,570
Molsheim (France)	555	555
Tramagal (Portugal)	334	334
Daimler Trucks in Latin America		
São Bernardo do Campo (Brazil)	7,165	7,165
Juiz de Fora (Brazil)	682	682
Daimler Trucks in NAFTA		
Portland (United States)	4,035	4,035
Cleveland (United States)	1,799	1,799
Mount Holly (United States)	962	962
Redford (United States)	2,227	2,227
High Point (United States)	1,901	1,901
Santiago Tianguistenco (Mexico)	2,750	2,750
Saltillo (Mexico)	2,733	2,733
Daimler Trucks in Asia		
Kawasaki (Japan) ¹	3,860	3,860
Chennai (India)	2,926	2,926

¹incl. other small locations in Japan

Major markets of Daimler Trucks (units)		
	2016	2015
1. United States	121,600	166,800
2. Japan	46,400	45,600
3. Germany	31,500	32,000
4. Indonesia	28,000	32,100
5. India	13,100	14,000
6. Mexico	13,000	9,500
7. Brazil	12,100	16,400
8. Canada	11,100	15,700
9. Turkey	9,300	24,900
10. United Kingdom	8,100	9,000

The Daimler Trucks Program

Trucks Europe (Mercedes-Benz):

Mercedes-Benz trucks for long-haul transport and short-radius distribution, for construction and services: Atego, Axor, Antos, Arocs and Actros. Mercedes-Benz Special Trucks: Econic, Unimog and Zetros.

Trucks Latin America (Mercedes-Benz):

Also the medium and heavy-duty Accelo and Atron trucks.

Trucks NAFTA (Freightliner, Western Star, Thomas Built Buses):

Heavy and medium-duty trucks for long-haul transport and short-radius distribution, for construction and services (Freightliner, Western Star); school buses (Thomas Built Buses); chassis for delivery vehicles, leisure vehicles and shuttle buses (Freightliner Custom Chassis).

Trucks Asia (FUSO): Broad product range, from light-duty FUSO Canter trucks to heavy-duty FUSO Super Great V trucks for short-radius distribution and goods transportation, construction and municipal uses and other applications. Small to large FUSO buses in the urban and touring coach segments. Also light-duty hybrid and e-trucks and urban buses as well as industrial engines. As part of the strategic partnership with Renault-Nissan, FUSO works with Nissan via supply agreements for the FUSO Canter Van and the FUSO Canter Guts.

Trucks Asia (BharatBenz): Trucks in the 9 to 49-ton weight categories for various fields of application, developed specifically for the Indian market.

Kamaz: The joint venture Daimler Kamaz Rus assembles the Mercedes-Benz Actros, Atego, Axor and Unimog models as well as the FUSO Canter. There are supply agreements in place for cabins, engines and axles from the German Mercedes-Benz plants for Kamaz trucks and buses.

Auman: Heavy and medium-duty branded trucks for the Chinese market from the joint venture Beijing Foton Daimler Automotive Co., Ltd. (BFDA).

Components: Mercedes-Benz, Detroit and FUSO-brand 4, 6 and 8-cylinder in-line and V diesel engines, with outputs ranging from 75 to 460 kW. Manual and automatic transmissions for input torques of 250 to 3,300 Nm for passenger cars, large-capacity vehicles, vans, trucks, buses and special-purpose vehicles. Front and rear axles for maximum axle loads ranging from 1.35 to 16 t and propeller shafts. Various different powertrain options, including natural gas and hybrid.

Mercedes-Benz Vans

Mercedes-Benz Vans continued its success story of recent years, setting a new record for unit sales in 2016. The division's earnings also reached an all-time high. Growth was primarily driven by the mid-size segment with the Vito van and the V-Class multipurpose vehicle.



	2016	2015
Revenue	12,835	11,473
EBIT	1,170	880
Investment in property, plant and equipment	373	202
Research and development expenditure thereof capitalized	442 238	384 153

in million EUR

Employees (31.12.)	2016	2015
Total	24,029	22,639
Germany	13,843	13,837
United States	365	260
Rest of World	9,821	8,542

Sales (units)	2016	2015
Total	359,096	321,017
EU30 ¹	249,860	221,989
thereof: Germany	96,130	88,380
NAFTA	43,354	40,519
thereof: United States	33,749	32,376
Latin America (excluding Mexico)	12,497	15,750
Asia	22,526	11,781
thereof: China	13,636	7,178
Other markets	30,859	30,978

¹European Union, Switzerland and Norway

Mercedes-Benz Vans

Production locations worldwide

Düsseldorf:

Body and assembly plant,
Mercedes-Benz Sprinter

Ludwigsfelde:

Body and assembly plant,
Mercedes-Benz Sprinter

Vitoria (Spain):

Body and assembly plant,
Mercedes-Benz Vito, V-Class, Marco Polo

Maubeuge (France):

Strategic alliance with Renault-Nissan.
Body and assembly plant, Mercedes-Benz
Citan

Barcelona (Spain):

Strategic alliance with Renault-Nissan.
Body and assembly plant, Mercedes-Benz
X-Class, as of end of 2017

González Catán (Argentina):

Body and assembly plant,
Mercedes-Benz Sprinter, Vito

North Charleston, South Carolina (USA):

Assembly plant, Mercedes-Benz Sprinter,
Metris

Fuzhou (China):

Fujian Benz Automotive Corporation, joint
venture of Mercedes-Benz Vans, Fujian Motor
Group and BAIC Motor. Body and assembly
plant, Mercedes-Benz Sprinter, Vito, V-Class

Yaroslavl (Russia):

Made to order by YaMZ (Yaroslavl Motor
Plant). Engine production, Mercedes-Benz
Sprinter Classic

Nizhny Novgorod (Russia):

Made to order by GAZ (Gorky Automobile Plant).
Body and assembly plant, Mercedes-Benz
Sprinter Classic

Mercedes-Benz Vans employees (31.12.)		
	From Vans	On Site
Stuttgart	2,225	-
Düsseldorf	6,424	6,469
Ludwigsfelde	1,901	1,901
Vitoria (Spain)	4,982	4,982
González Catán (Argentina)	1,757	1,757
North Charleston (United States)	211	211

Major markets of Mercedes-Benz Vans (units)		
	2016	2015
1. Germany	96,100	88,400
2. United Kingdom	36,700	35,400
3. United States	33,700	32,400
4. France	22,200	20,100
5. China	13,600	7,200
6. Netherlands	13,000	10,200
7. Spain	12,900	10,700
8. Italy	10,100	6,900
9. Belgium	8,500	8,000
10. Turkey	8,100	8,800

Mercedes-Benz Vans:

Four commercial Mercedes-Benz model series: Citan (1.81 to 2.2 t), Vito (2.8 to 3.2 t, since the fall of 2015 in North America under the model designation “Metris”), Sprinter Classic (3.5 to 4.6 t), Sprinter (3.0 to 5.5 t, under the Freightliner and Mercedes-Benz brands in the US). Two Mercedes-Benz passenger car models for private use: V-Class and Marco Polo.

Daimler Buses

As the leading bus manufacturer in its traditional core markets, Daimler Buses focuses on innovative and forward-looking city buses and coaches. Our presentation of the Mercedes-Benz Future Bus in 2016 marked a new milestone on our path to the mobility of the future.



	2016	2015
Revenue	4,176	4,113
EBIT	249	214
Investment in property, plant and equipment	97	104
Research and development expenditure thereof capitalized	202	184
	11	13

in million EUR

Employees (31.12.)	2016	2015
Total	17,899	18,147
Germany	8,525	8,620
United States	4	4
Rest of World	9,370	9,523

Sales (units)	2016	2015
Total	26,226	28,081
EU30 ¹	8,838	8,573
thereof: Germany	3,063	2,787
Latin America (excluding Mexico)	9,837	11,909
thereof: Brazil	4,937	7,216
Mexico	3,780	3,964
Asia	1,759	1,030
Other markets	2,012	2,605

¹European Union, Switzerland and Norway

Daimler Buses

Production locations worldwide

Mannheim:

Bodyshell assembly of Mercedes-Benz and Setra urban/interurban buses and touring coaches, assembly of Mercedes-Benz urban/interurban buses

Neu-Ulm:

Painting and assembly of Mercedes-Benz and Setra urban/interurban buses and touring coaches

Dortmund:

Bodyshell assembly, painting and assembly of Mercedes-Benz minibuses

Istanbul (Turkey):

Bodyshell assembly, painting and assembly of Mercedes-Benz urban/interurban buses and coaches, as well as Setra interurban buses

Ligny-en-Barrois (France):

Assembly of Mercedes-Benz urban/interurban buses

São Bernardo do Campo (Brazil):

Assembly of Mercedes-Benz chassis

Holýšov (Czech Republic):

Bodyshell segments and components of Mercedes-Benz and Setra urban/interurban buses and touring coaches

Monterrey (Mexico):

Assembly of Mercedes-Benz chassis

Sámano (Spain):

Assembly of Mercedes-Benz chassis

Buenos Aires (Argentina):

Assembly of Mercedes-Benz chassis

East London (South Africa):

Assembly of Mercedes-Benz chassis

Chennai (India):

Assembly of Mercedes-Benz and BharatBenz chassis and complete buses

Jakarta (Indonesia):

Assembly of Mercedes-Benz chassis

Funza/Bogotá (Colombia):

Assembly of Mercedes-Benz chassis

Daimler Buses employees (31.12.)	
Mannheim	3,439
Neu-Ulm	3,858
Dortmund	289
Istanbul (Turkey)	4,377
Ligny-en-Barrois (France)	426
São Bernardo do Campo (Brazil)	992
Holýšov (Czech Republic)	450
Monterrey (Mexico)	481
Sámano (Spain)	227
Buenos Aires (Argentina)	191
Chennai (India)	408

Major markets of Daimler Buses (units)		
	2016	2015
1. Brazil	4,900	7,200
2. Mexico	3,800	4,000
3. Germany	3,100	2,800
4. Argentina	2,300	2,300
5. France	1,600	1,900
6. Chile	1,400	800
7. Egypt	800	1,000
8. Peru	700	700
9. Turkey	600	1,000
10. Indonesia	600	300

Daimler Buses:

The product range of Daimler buses, the world's leading manufacturer of buses above eight tons with the brands Mercedes-Benz, Setra and BharatBenz, includes touring coaches, urban/interurban buses as well as chassis. Therefore, Daimler Buses offers a full-line product portfolio ranging from mini and double-decker buses to articulated buses.

Daimler Financial Services

The number of cars and commercial vehicles financed or leased by Daimler Financial Services reached a new all-time high of more than 4.3 million at the end of financial year 2016. New business and contract volume also rose once again, and the combination of sales financing with brokered automotive insurance policies continued to gain in importance as well.



	2016	2015
Revenue	20,660	18,962
EBIT	1,739	1,619
New business	61,810	57,891
Contract volume (31.12.)	132,565	116,727
Investment in property, plant and equipment	37	30

in million EUR

Employees (31.12.)	2016	2015
Total	12,062	9,975
Germany	4,146	3,547
United States	1,513	1,394
Rest of World	6,403	5,034

Contract volume by market¹

	2016	2015
1. United States	45,232	42,878
2. Germany	21,818	19,814
3. United Kingdom	9,089	9,509
4. China	8,759	6,933
5. Canada	5,153	4,464
6. Japan	4,462	3,821
7. France	3,364	2,956
8. Australia	2,839	2,377
9. Italy	2,691	2,198
10. South Korea	2,441	1,837

¹Excluding Athlon Car Lease International

in million EUR

Daimler Financial Services

Daimler Financial Services offers a comprehensive range of automobile-related financial services. Its products range from leasing and financing offers to financial services for dealerships, commercial fleet management, insurance solutions, banking services and innovative mobility services. All of these products help customers realize their automotive dreams, support the Daimler Group's vehicle sales and promote customers' and dealers' loyalty to the brand.

Products

Financing and leasing:

Customers who opt to finance their automobiles with a loan are usually aiming to own their vehicles. They can determine the monthly payment by selecting the amount of the down payment and the term of the contract. Moreover, Daimler Financial Services offers balloon payment financing in many countries so that customers can enjoy especially attractive monthly payments. In the case of an option financing contract, the customer decides at the end of the financing term whether to return the vehicle, refinance the balance of the loan or pay it off all at once. Under a leasing arrangement, Daimler Financial Services remains the owner of the vehicle. The customer only pays for the use of the vehicle and returns it after the contract expires.

Insurance:

Daimler Financial Services offers a range of automobile-related insurance products. In addition to insuring all of the Daimler production locations, transports and product liability risks worldwide, the company's Corporate Insurance unit also manages the company and private pension plans of the Group's employees in Germany.

Fleet management:

In many countries, Daimler Financial Services is among the leading providers of management services for passenger and commercial vehicle fleets. In Europe, Athlon and Daimler Fleet Management offer comprehensive fleet management services for passenger vehicles, while the same services are available from Mercedes-Benz CharterWay for commercial vehicles.

Investments and credit cards:

In selected markets, Daimler Financial Services offers credit cards with attractive conditions, in close collaboration with the Group's automotive brands. In Germany, Mercedes-Benz Bank also offers current and fixed-interest accounts.

Innovative mobility services:

With the car2go brand and its current reach of around 2.2 million customers, we are the world's leading flexible car sharing company. Thanks to the mytaxi app it is now possible to find a taxi by smartphone in more than 50 cities in nine countries. With 100,000 registered drivers, the company has the largest taxi network in Europe. The moovel app shows customers the best connection from A to B for all means of transport. The ticket can also be purchased directly via the app. And, with our shareholding in the globally operating lim-

ousine service Blacklane we serve customers who wish to ride in chauffeur-driven premium vehicles from the Daimler Group.

Paying by smartphone:

Digital services also play a decisive role for automotive financial services providers like Daimler Financial Services – in particular for our mobility services. With the electronic payments system Mercedes pay customers can make payment securely and comfortably by smartphone. Over a kind of virtual wallet, the eWallet, they can pay for services like car2go or Mercedes me, as well as other future offers from the Daimler Group on a single platform.

Our Brands and Divisions

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MAYBACH



Daimler Trucks



Mercedes-Benz Vans



Daimler Buses



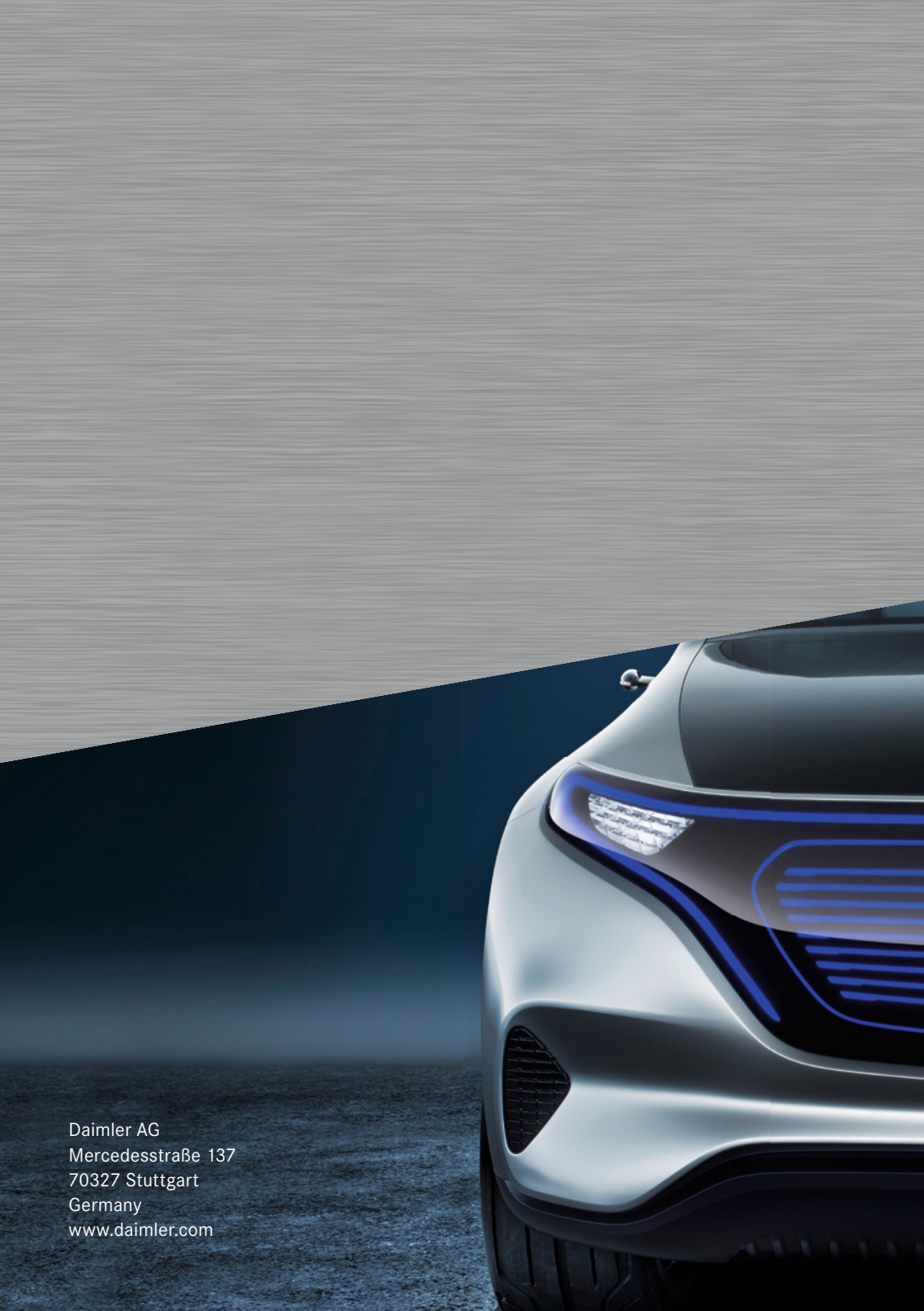
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