DAIMLER



Daimler at a Glance. Edition 2015.

Contents.

| Daimler at a Glance | 3 |
|----------------------------|----|
| Group Overview | 4 |
| Mercedes-Benz Cars | 6 |
| Daimler Trucks | 12 |
| Mercedes-Benz Vans | 18 |
| Daimler Buses | 22 |
| Daimler Financial Services | 26 |
| Our Brands and Divisions | 30 |
| Contact Information | 32 |



www.daimler.com

Daimler at a Glance.

Daimler AG is one of the world's most successful automotive companies. With its divisions Mercedes-Benz Cars, Daimler Trucks, Mercedes-Benz Vans, Daimler Buses and Daimler Financial Services, the Daimler Group is one of the biggest producers of premium cars and the world's biggest manufacturer of commercial vehicles with a global reach. Daimler Financial Services provides financing, leasing, fleet management, insurance, financial investments, credit cards, and innovative mobility services.

The company's founders, Gottlieb Daimler and Carl Benz, made history with the invention of the automobile in the year 1886. As a pioneer of automotive engineering, Daimler continues to shape the future of mobility today: The Group's focus is on innovative and green technologies as well as on safe and superior automobiles that appeal to and fascinate. Daimler consequently invests in the development of alternative drive trains with the long-term goal of emission-free driving: from hybrid vehicles to electric vehicles powered by battery or fuel cell. Furthermore, the company follows a consistent path towards accident-free driving and intelligent connectivity all the way to autonomous driving. This is just one example of how Daimler willingly accepts the challenge of meeting its responsibility towards society and the environment.

Daimler sells its vehicles and services in nearly all the countries of the world and has production facilities in Europe, North and South America, Asia, and Africa. Its current brand portfolio includes, in addition to the world's most valuable premium automotive brand, Mercedes-Benz, as well as Mercedes-AMG and Mercedes-Maybach, the brands smart, Freightliner, Western Star, BharatBenz, FUSO, Setra and Thomas Built Buses, and Daimler Financial Services' brands: Mercedes-Benz Bank, Mercedes-Benz Financial, Daimler Truck Financial, moovel and car2go. The company is listed on the stock exchanges of Frankfurt and Stuttgart (stock exchange symbol DAI). In 2014, the Group sold more than 2.5 million vehicles and employed a workforce of 279,972 people; revenue totaled €129.9 billion and EBIT amounted to €10.8 billion.

Group Overview.

In 2014 the signs were pointing towards growth at all of our divisions. We are also on schedule with our efficiency-enhancing programs. In addition, we have strengthened our leading position in the areas of safety and fuel efficiency as well as with autonomous driving.



| Amounts in millions of EUR | | |
|------------------------------------------------------------------------------|-------------------------|----------------|
| | 2014 | 2013 |
| | | |
| EBIT | 10,752 | 10,815 |
| Value added | 4,416 | 5,921 |
| Net profit | 7,290 | 8,720 |
| Earnings per share (in EUR) | 6.51 | 6.40 |
| Investment in property, plant and equipment | 4,844 | 4,975 |
| Research and development expenditure ¹ | 5,680 | 5,489 |
| ¹ For the year 2013, the figures have been adjusted due to costs. | o reclassifications wit | hin functional |

| Amounts in millions of EUR | | |
|-----------------------------------------|---------|---------|
| | 2014 | 2013 |
| | | |
| Revenue | 129,872 | 117,982 |
| Western Europe | 43,722 | 41,123 |
| thereof Germany | 20,449 | 20,227 |
| NAFTA | 38,025 | 32,925 |
| thereof United States | 33,310 | 28,597 |
| Asia | 29,446 | 24,481 |
| thereof China | 13,294 | 10,705 |
| Other markets | 18,679 | 19,453 |
| By divisions | | |
| Mercedes-Benz Cars | 73,584 | 64,307 |
| Daimler Trucks | 32,389 | 31,473 |
| Mercedes-Benz Vans | 9,968 | 9,369 |
| Daimler Buses | 4,218 | 4,105 |
| Daimler Financial Services | 15,991 | 14,522 |
| Employees (Dec. 31) | | |
| | 2014 | 2013 |
| Total | 279,972 | 274,616 |
| Germany | 168,909 | 167,447 |
| United States | 22,833 | 20,993 |
| Rest of World | 88,230 | 86,176 |
| By divisions ² | | |
| Mercedes-Benz Cars | 129,106 | 96,895 |
| Daimler Trucks | 82,743 | 79,020 |
| Mercedes-Benz Vans | 15,782 | 14,838 |
| Daimler Buses | 16,631 | 16,603 |
| Sales Organization ² | n. a. | 52,455 |
| Daimler Financial Services | 8,878 | 8,107 |
| Group Functions & Services ² | 26,832 | n. a. |
| · · | , | |

² Due to reorganization in the context of the Customer Dedication initiative, the numbers of employees previously reported under "Sales Organization" are included in the respective divisions as of 2014.

Mercedes-Benz Cars.

Mercedes-Benz Cars celebrated yet another record year in 2014. Unit sales and revenue increased once again and earnings were significantly higher than in the previous year. We expanded our production capacities around the world in the year under review, thereby creating the conditions necessary for future growth.



| Amounts in millions of EUR | | |
|---------------------------------------------------|--------|--------|
| | 2014 | 2013 |
| | | |
| EBIT | 5,853 | 4,006 |
| Revenue | 73,584 | 64,307 |
| Investment in property, plant and equipment | 3,621 | 3,710 |
| Research and development expenditure ¹ | 4,025 | 3,808 |

¹ For the year 2013, the figures have been adjusted due to reclassifications within functional costs.

| Employees (Dec. 31) | | |
|---------------------|---------|--------|
| | 2014 | 2013 |
| | | |
| Total ² | 129,106 | 96,895 |
| Germany | 92,489 | 85,102 |
| United States | 5,679 | 3,446 |
| Rest of World | 30,938 | 8,347 |

² Due to reorganization in the context of the Customer Dedication initiative, the numbers of employees previously reported under "Sales Organization" are included in the respective divisions as of 2014.

| Sales (units) | | |
|------------------------------------|-----------|-----------|
| | 2014 | 2013 |
| Mercedes-Benz | 1,630,100 | 1,467,400 |
| | , , , | , , |
| A-Class, B-Class, CLA, GLA | 471,700 | 383,700 |
| C-Class, SLK | 362,700 | 356,700 |
| E-Class, CLS | 329,000 | 332,300 |
| S-Class, CL, SL, SLS, Maybach | 125,100 | 71,400 |
| M-Class, R-Class, GLK, GL, G-Class | 341,500 | 323,300 |
| smart | 92,500 | 98,200 |
| Mercedes-Benz Cars | 1,722,600 | 1,565,600 |
| Western Europe | 668,600 | 640,200 |
| thereof Germany | 272,500 | 279,900 |
| NAFTA | 390,700 | 363,100 |
| thereof United States | 344,400 | 318,500 |
| Asia | 475,600 | 389,100 |
| thereof China | 292,700 | 238,700 |
| Japan | 61,300 | 53,700 |
| | | |

Mercedes-Benz Cars main production locations worldwide

Sindelfingen Mercedes-Benz E-Class sedan, E-Class wagon, CLS, CLS Shooting Brake, S-Class sedan, S-Class coupe, Mercedes-Maybach S-Class, Mercedes-AMG GT.

Untertürkheim Engines, axles, transmissions, components including upstream operations foundry and forge.

Bremen Mercedes-Benz C-Class sedan, C-Class wagon, C-Class coupe, SLK, SL, E-Class coupe, E-Class cabriolet, GLK.

Berlin Engines, components, transmission parts, fuel systems.

Hamburg Axles and axle components, steering columns, components for exhaust gas technology, lightweight structural parts.

Rastatt Mercedes-Benz A-Class, B-Class, B-Class Electric Drive, GLA.

Kölleda Engines.

Tuscaloosa, Alabama (USA) Mercedes-Benz M-Class, GL, R-Class, GLE coupe (as of first half-year 2015).

East London (South Africa) Mercedes-Benz C-Class sedan.

Kecskemét (Hungary) Mercedes-Benz B-Class, CLA, CLA Shooting Brake.

Hambach (France) smart fortwo, smart fortwo electric drive.

Beijing (China) Beijing Benz Automotive Co., Ltd., production and sales company with BAIC Motor, the car division of Beijing Automotive Industry Corporation (BAIC). Mercedes-Benz C-Class sedan (long-wheelbase version), E-Class sedan (long-wheelbase version), GLA (as of first half-year 2015), GLK as well as engines to power locally produced Mercedes-Benz passenger cars and vans.

Sebeş (Romania)¹ Transmissions.

¹Star Transmission s.r.l. is a non-consolidated subsidiary of Daimler AG.

Mercedes-Benz Cars Employees (Dec. 31)

| | From MBC | On Site |
|----------------------------------------|----------|---------|
| | | |
| Sindelfingen | 25,513 | 25,948 |
| Untertürkheim | 18,683 | 18,708 |
| Bremen | 12,410 | 12,672 |
| Berlin | 2,532 | 2,538 |
| Hamburg | 2,610 | 2,624 |
| Rastatt | 6,344 | 6,489 |
| Kölleda | 1,074 | 1,074 |
| Tuscaloosa (United States) | 3,386 | 3,386 |
| East London (South Africa) | 3,076 | 3,076 |
| Hambach (France) | 863 | 863 |
| Kecskemét (Hungary) | 3,973 | 3,973 |
| Sebeş and Cugir (Romania) ¹ | 1,499 | 1,499 |

Production vehicles (units)

| Sindelfingen | 367,313 |
|--------------|---------|
| Bremen | 338,495 |
| Rastatt | 292,784 |
| Tuscaloosa | 232,662 |
| East London | 45,881 |
| Kecskemét | 150,287 |
| Hambach | 87,195 |
| Beijing | 146,126 |
| | |

| Production components (units) | |
|------------------------------------------------|-----------|
| | |
| Untertürkheim | |
| Engines | 676,453 |
| Rear Axles | 1,385,568 |
| Front Axles | 575,114 |
| Transmissions | 1,517,502 |
| Berlin | |
| Engines | 126,716 |
| Hamburg | |
| Rear Axles | 392,034 |
| Front Axles | 798,137 |
| MDC Power GmbH/Kölleda | |
| Engines | 865,651 |
| Star Transmission s.r.l./ Romania ¹ | |
| Transmissions | 251,585 |

¹Star Transmission s.r.l. is a non-consolidated subsidiary of Daimler AG.

| Major markets of Mercedes-Benz Cars (units) | | |
|---------------------------------------------|---------|---------|
| | 2014 | 2013 |
| 1 United Chates | 244.400 | 210 500 |
| 1. United States | 344,400 | 318,500 |
| 2. China | 292,700 | 238,700 |
| 3. Germany | 272,500 | 279,900 |
| 4. United Kingdom | 127,500 | 114,400 |
| 5. Japan | 61,300 | 53,700 |
| 6. Italy | 61,300 | 64,100 |
| 7. France | 54,900 | 50,800 |
| 8. Russia | 49,800 | 45,000 |
| 9. Canada | 36,000 | 33,900 |
| 10. South Korea | 35,700 | 24,300 |
| 11. Spain | 33,500 | 25,300 |
| 12. South Africa | 27,500 | 24,600 |

Mercedes-Benz Cars range



A-Class



GLA



CLS



SLK



GLK



R-Class



smart fortwo



B-Class



C-Class



S-Class



SL



M-Class



G-Class



smart forfour



CLA



E-Class



Mercedes-Maybach S-Class



Mercedes-AMG GT



GL

Daimler Trucks.

Daimler Trucks is consolidating its position as a technology leader. 2014 was marked by the highest unit sales since 2006, the launch of numerous new models and groundbreaking technologies, with the biggest highlight being the presentation of the autonomously driving Mercedes-Benz Future Truck 2025.



| Amounts in millions of EUR | | |
|---------------------------------------------------|--------|--------|
| | 2014 | 2013 |
| | | |
| EBIT | 1,878 | 1,637 |
| Revenue | 32,389 | 31,473 |
| Investment in property, plant and equipment | 788 | 839 |
| Research and development expenditure ¹ | 1,188 | 1,171 |

¹ For the year 2013, the figures have been adjusted due to reclassifications within functional costs.

| Employees (Dec. 31) | | |
|---------------------|--------|--------|
| | 2014 | 2013 |
| | | |
| Total ² | 82,743 | 79,020 |
| Germany | 30,547 | 29,909 |
| United States | 15,739 | 14,230 |
| Rest of World | 36,457 | 34,881 |

² Due to reorganization in the context of the Customer Dedication initiative, the numbers of employees previously reported under "Sales Organization" are included in the respective divisions as of 2014.

| Sales (units) | | |
|----------------------------------|---------|---------|
| | 2014 | 2013 |
| | | |
| Total | 495,700 | 484,200 |
| Western Europe | 57,400 | 65,900 |
| thereof Germany | 29,000 | 33,500 |
| United Kingdom | 8,100 | 9,400 |
| France | 5,600 | 8,900 |
| NAFTA | 161,500 | 135,200 |
| thereof United States | 141,600 | 117,800 |
| Latin America (excluding Mexico) | 47,100 | 59,300 |
| thereof Brazil | 32,200 | 38,800 |
| Asia | 167,200 | 162,700 |
| thereof Japan | 43,900 | 38,300 |
| Indonesia | 58,300 | 64,700 |
| Additional information: | | |
| BFDA (Auman Trucks) | 99,200 | 103,300 |
| Total (including BFDA) | 594,900 | 587,500 |

Daimler Trucks main locations worldwide

Trucks Europe (Mercedes-Benz)

Wörth Production of Mercedes-Benz trucks and Mercedes-Benz special trucks.

Mannheim Production of commercial vehicles engines and industrial engines, foundry, remanufactured engines for Mercedes-Benz trucks, passenger cars and vans.

Kassel Production of front and rear axles and propeller shafts for commercial vehicles; components for Mercedes-Benz passenger cars.

Gaggenau Mercedes-Benz trucks, buses, vans and passenger car gearboxes as well as planetary hub axles and portal axles, converter production, cutting and forming technology as well as international logistics (Consolidation Center).

Aksaray (Turkey) Production of Mercedes-Benz trucks and Mercedes-Benz special trucks.

Molsheim (France) Customization of special purpose vehicles (Mercedes-Benz Custom Tailored Trucks).

Trucks Latin America (Mercedes-Benz)

São Bernardo do Campo (Brazil) Mercedes-Benz Latin American truck product range; production of engines, transmissions and axles, stamping facility, product engineering.

Juiz de Fora (Brazil) Assembly of Mercedes-Benz trucks Accelo and Actros.

Trucks NAFTA (Freightliner, Western Star, Thomas Built Buses)

Portland, Oregon (United States) Daimler Trucks North America LLC, truck assembly, head office functions, research and development.

Cleveland, North Carolina (United States) Daimler Trucks North America LLC, truck assembly.

Mount Holly, North Carolina (United States) Daimler Trucks North America LLC, truck assembly.

Redford, Michigan (United States) Assembly of engines and transmissions, Axle Alliance Company, axle assembly.

High Point, North Carolina (United States) Thomas Built Buses, school bus assembly, research and development.

Gaffney, South Carolina (United States) Freightliner Custom Chassis Corporation, chassis for vans, school and shuttle buses, motor homes.

Gastonia, North Carolina (United States) Daimler Trucks North America LLC, parts production.

Santiago Tianguistenco (Mexico) Daimler Trucks North America LLC, truck assembly.

Saltillo (Mexico) Daimler Trucks North America LLC, truck assembly.

Toluca (Mexico) Daimler Trucks North America LLC, remanufacturing of engines, transmissions and components.

Trucks Asia (FUSO, BharatBenz)

Kawasaki (Japan) Mitsubishi Fuso Truck and Bus Corporation headquarters (MFTBC), production of trucks, vehicle engines and industrial engines as well as axles and transmissions; Global Hybrid Center, research and development, information technology and procurement.

Aikawa (Japan) FUSO Nakatsu plant, production of transmission parts.

Chennai (India) BharatBenz trucks and truck components production, research and development, proving grounds and test track, FUSO trucks production for selected export markets in Asia and Africa.

Other

Naberezhnye Chelny (Russia) Cooperation with Kamaz. Mercedes-Benz Trucks Vostok (MBTV): Assembly of Mercedes-Benz Actros, Atego, Axor, and Unimog. FUSO Kamaz Trucks Russia (FKTR): Assembly of FUSO Canter trucks.

Beijing (China) Joint venture with Foton. Beijing Foton Daimler Automotive (BFDA): Production of Auman Trucks.

| | From Daimler Trucks | On Site |
|-----------------------------------------|---------------------|---------|
| Trucks Europe | | |
| Stuttgart | 4,422 | 4,422 |
| Wörth | 11,246 | 11,380 |
| Mannheim | 5,061 | 5,10 |
| Kassel | 2,897 | 2,920 |
| Gaggenau | 6,385 | 6,490 |
| Aksaray (Turkey) | 1,904 | 1,904 |
| Molsheim (France) | 569 | 569 |
| Tramagal (Portugal) | 313 | 313 |
| Trucks Latin America | | |
| São Bernardo do Campo (Brazil) | 9,885 | 9,88 |
| Juiz de Fora (Brazil) | 797 | 79 |
| Trucks NAFTA | | |
| Portland (United States) | 4,236 | 4,23 |
| Cleveland (United States) | 3,037 | 3,03 |
| Mount Holly (United States) | 1,429 | 1,42 |
| Redford (United States) | 2,538 | 2,53 |
| High Point (United States) | 1,387 | 1,38 |
| Santiago Tianguistenco (Mexico) | 1,749 | 1,74 |
| Saltillo (Mexico) | 3,657 | 3,65 |
| Trucks Asia | | |
| Kawasaki (Japan) | 4,714 | 4,71 |
| Chennai (India) | 2,709 | 2,70 |
| Mature de la Contra de 1111 | | |
| Major markets of Daimler Trucks (units) | 2014 | 201 |
| 1. United States | 141,600 | 117,80 |

| 1. United States | 141,600 | 117,800 |
|------------------|---------|---------|
| 2. Indonesia | 58,300 | 64,700 |
| 3. Japan | 43,900 | 38,300 |
| 4. Brazil | 32,200 | 38,800 |
| 5. Germany | 29,000 | 33,500 |
| 6. Turkey | 22,200 | 19,500 |
| 7. Canada | 13,100 | 11,200 |
| 8. U.A.E. Dubai | 11,900 | 15,600 |
| 9. India | 10,300 | 6,500 |
| 10. Saudi Arabia | 10,300 | 8,500 |

Daimler Trucks range

Trucks Europe (Mercedes-Benz) Mercedes-Benz trucks with a gross vehicle weight over 6 t: Atego, Axor, Antos, Arocs, and Actros for long-distance and distribution transport as well as for construction and services. Mercedes-Benz special trucks: Econic, Unimog, Zetros.

Trucks Latin America (Mercedes-Benz) In Latin America additionally the heavy and medium-duty trucks Accelo and Atron.

Trucks NAFTA (Freightliner, Western Star, Thomas Built Buses) Heavy and medium-duty commercials for long-distance and distribution transport as well as for construction and services (Freightliner, Western Star); school buses (Thomas Built Buses); chassis for delivery vans, recreational vehicles and shuttle buses (Freightliner Custom Chassis).

Trucks Asia (FUSO) Broad product range, from the FUSO Canter light-duty truck up to the new FUSO Super Great V for distribution and goods transportation, construction, services and numerous other industrial uses. Small, mid-size and large FUSO buses for city transportation and touring. The product range also includes light-duty hybrid trucks and large-size hybrid buses as well as industrial engines. Based on the strategic partnership between Daimler and Renault-Nissan, FUSO cooperates with Nissan through supply agreements for the FUSO Canter Van as well as the FUSO Canter Guts.

BharatBenz Product range of trucks with a gross vehicle weight between 6 and 49 t for various deployment areas; developed for the Indian market.

Kamaz Two joint ventures in Russia. Mercedes-Benz Trucks Vostok assembles the Mercedes-Benz models Actros, Atego, Axor, and Unimog. FUSO Kamaz Trucks Russia produces the FUSO Canter. Supplier agreement for cabs, engines and axles coming from the German Mercedes-Benz plants for Kamaz trucks and buses.

Auman Heavy and medium-duty trucks for the Chinese market from the joint venture Beijing Foton Daimler Automotive Co., Ltd. (BFDA).

Components Mercedes-Benz, Detroit, and FUSO brand 4-, 6-, and 8-cylinder in-line and V diesel engines with a power range from 75 to 460 kW. Manual and automated manual transmissions for input torques of 250 to 3,300 Nm for passenger cars, large-capacity vehicles, vans, trucks, buses, and special purpose vehicles. Front and rear axles for maximum axle load ranging from 1.35 to 16 t and propeller shafts. Different powertrain options, including natural gas and hybrid.

Mercedes-Benz Vans.

Mercedes-Benz Vans set a new sales record in 2014 and recorded double-digit growth in both its core region of Western Europe and in the United States. We successfully continued our product offensive in the year under review and upgraded our products in the mid-size van segment.



| Amounts in millions of EUR | | |
|---------------------------------------------------|-------|-------|
| | 2014 | 2013 |
| | | |
| EBIT | 682 | 631 |
| Revenue | 9,968 | 9,369 |
| Investment in property, plant and equipment | 304 | 288 |
| Research and development expenditure ¹ | 293 | 329 |

¹ For the year 2013, the figures have been adjusted due to reclassifications within functional costs.

| Employees (Dec. 31) | | |
|---------------------|--------|--------|
| | 2014 | 2013 |
| | | |
| Total ² | 15,782 | 14,838 |
| Germany | 10,186 | 9,879 |
| United States | 169 | 104 |
| Rest of World | 5,427 | 4,855 |

² Due to reorganization in the context of the Customer Dedication initiative, the numbers of employees previously reported under "Sales Organization" are included in the respective divisions as of 2014.

| Sales (units) | | |
|----------------------------------|---------|---------|
| | 2014 | 2013 |
| | | |
| Total | 294,600 | 270,100 |
| Western Europe | 190,000 | 169,200 |
| thereof Germany | 79,900 | 71,500 |
| Eastern Europe | 30,800 | 26,900 |
| United States | 25,800 | 22,800 |
| Latin America (excluding Mexico) | 16,100 | 19,600 |
| China | 12,800 | 12,700 |
| Other Markets | 19,100 | 19,000 |
| | | |

Mercedes-Benz Vans production locations worldwide

Düsseldorf Chassis and assembly plant for vans.

Ludwigsfelde Chassis and assembly plant for vans.

Vitoria (Spain) Chassis and assembly plant for vans.

Maubeuge (France) Strategic alliance with Renault-Nissan. Chassis and assembly plant for vans.

González Catan (Argentina) Chassis and assembly plant for vans.

Charleston, South Carolina (United States) Assembly plant for vans.

Fuzhou (China) Fujian Benz Automotive Corporation, joint venture between Mercedes-Benz Vans and Fujian Motors. Chassis and assembly plant for vans.

Nizhny Novgorod (Russia) Contract manufacturing by GAZ (Gorky Automobile Plant). Chassis and assembly plant for vans.

Yaroslavl (Russia) Contract manufacturing by YaMZ. Production of engines for vans.

Mercedes-Benz Vans Employees (Dec. 31)

| From Vans | On Site | |
|-----------|---------|--|
| 1,624 | 1,624 | |
| 6,517 | 6,561 | |
| 1,853 | 1,853 | |
| 3,078 | 3,078 | |
| 1,644 | 1,644 | |
| 108 | 108 | |
| | 108 | |

| Major markets of Mercedes-Benz Vans (units) | | |
|---------------------------------------------|-----------------------------------------|--------|
| | 2014 | 2013 |
| 1. Germany | 79,900 | 71,500 |
| 2. United Kingdom | 36,700 | 30,800 |
| 3. United States | 25,800 | 22,800 |
| 4. France | 18,300 | 18,000 |
| 5. China | 12,800 | 12,700 |
| 6. Russia | 11,500 | 6,200 |
| 7. Brazil | 9,600 | 9,800 |
| 8. Spain | 9,100 | 5,400 |
| 9. Netherlands | 8,800 | 8,100 |
| 10. Turkey | 7,600 | 10,200 |
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 10,200 |

Mercedes-Benz Vans Four commercial Mercedes-Benz model series: Citan (1.79 up to 2.2 t), Vito (2.77 up to 3.2 t; starting as model "Metris" in autumn 2015 in North America), Sprinter Classic (3.5 up to 4.6 t), Sprinter (3.0 up to 5.0 t; in the United States under the brand names Freightliner and Mercedes-Benz). Two passenger car Mercedes-Benz model series: Viano in China (2.77 up to 3.05 t), V-Class (2.8 up to 3.05 t).

Daimler Buses.

As the market leader in Western Europe and Latin America, Daimler Buses focuses on supplying innovative and environmentally responsible products that meet the business requirements of its customers. Higher sales of complete buses and the progress made with additional efficiency measures led to a significant increase in earnings.



| Amounts in millions of EUR | | |
|---------------------------------------------------|-------|-------|
| | 2014 | 2013 |
| | | |
| EBIT | 197 | 124 |
| Revenue | 4,218 | 4,105 |
| Investment in property, plant and equipment | 105 | 76 |
| Research and development expenditure ¹ | 182 | 187 |

¹ For the year 2013, the figures have been adjusted due to reclassifications within functional costs.

| Employees (Dec. 31) | | |
|---------------------|--------|--------|
| | 2014 | 2013 |
| | | |
| Total ² | 16,631 | 16,603 |
| Germany | 7,965 | 7,869 |
| United States | 15 | 20 |
| Rest of World | 8,651 | 8,714 |

² Due to reorganization in the context of the Customer Dedication initiative, the numbers of employees previously reported under "Sales Organization" are included in the respective divisions as of 2014.

| 2014 | 2013 |
|--------|---------------------------------------------|
| 33,200 | 33,700 |
| 7,600 | 6,700 |
| 2,900 | 2,400 |
| 3,600 | 3,000 |
| 17,600 | 19,100 |
| 4,400 | 4,900 |
| | 33,200 7,600 2,900 3,600 17,600 |

Daimler Buses production locations worldwide

Mannheim Bodyshell assembly of Mercedes-Benz and Setra city/interurban buses and coaches; assembly of Mercedes-Benz city/interurban buses.

Neu-UIm Painting and assembly of Mercedes-Benz and Setra city/interurban buses and coaches.

Dortmund Bodyshell assembly, painting and manufacturing plant of Mercedes-Benz minibuses.

Istanbul (Turkey) Bodyshell assembly, painting and manufacturing plant of Mercedes-Benz city/interurban buses and coaches and Setra interurban buses.

Ligny-en-Barrois (France) Assembly of Mercedes-Benz city/interurban buses.

São Bernardo do Campo (Brazil) Assembly of Mercedes-Benz chassis.

Holýsov (Czech Republic) Bodyshell segments and components of Mercedes-Benz and Setra city/interurban buses and coaches.

Monterrey (Mexico) Assembly of Mercedes-Benz chassis.

Sámano (Spain) Assembly of Mercedes-Benz chassis.

Buenos Aires (Argentina) Assembly of Mercedes-Benz chassis.

East London (South Africa) Assembly of Mercedes-Benz chassis.

Chennai (India) Assembly of Mercedes-Benz and BharatBenz chassis.

Jakarta (Indonesia) Assembly of Mercedes-Benz chassis.

| | Daimler | Buses | Employees | (Dec. 31) |
|--|---------|-------|-----------|-----------|
|--|---------|-------|-----------|-----------|

| | From Buses | On Site |
|--------------------------------|------------|---------|
| | | |
| Mannheim | 3,336 | 3,336 |
| Neu-Ulm | 3,619 | 3,619 |
| Dortmund | 286 | 286 |
| Istanbul (Turkey) | 4,451 | 4,451 |
| Ligny-en-Barrois (France) | 383 | 383 |
| Oriskany (United States) | 15 | 15 |
| São Bernardo do Campo (Brazil) | 1,106 | 1,106 |
| Holýsov (Czech Republic) | 426 | 426 |
| Monterrey (Mexico) | 426 | 426 |
| Sámano (Spain) | 240 | 240 |
| Mississauga (Canada) | 9 | 9 |
| Buenos Aires (Argentina) | 183 | 183 |
| Chennai (India) | 90 | 90 |
| | | |

| Major markets of Daimler Buses (units) | | |
|----------------------------------------|--------|--------|
| | 2014 | 2013 |
| 1. Brazil | 13,600 | 12,900 |
| 2. Mexico | 3,600 | 3,000 |
| 3. Germany | 2,900 | 2,400 |
| 4. Argentina | 2,200 | 3,500 |
| 5. France | 1,900 | 1,900 |
| 6. Egypt | 1,100 | 700 |
| 7. Turkey | 700 | 1,200 |
| 8. Peru | 600 | 400 |
| 9. Chile | 600 | 1,600 |
| 10. Austria | 500 | 400 |

Daimler Buses The range of products supplied by Daimler Buses, the world's leading manufacturer of buses and coaches above eight tons with the brands Mercedes-Benz and Setra, includes coaches, city buses and interurban buses as well as bus chassis. Daimler Buses thus disposes of a full-line product portfolio ranging from minibuses to double-deckers to articulated buses.

Daimler Financial Services.

The number of cars and commercial vehicles financed or leased through Daimler Financial Services reached a new all-time high of more than 3.3 million vehicles in 2014. The mobility subsidiary moovel, which provides services including car2go flexible carsharing, broke the one-million customer mark for the first time ever at the end of 2014.



| Amounts in millions of EUR | | |
|---------------------------------------------|--------|--------|
| | 2014 | 2013 |
| | | |
| EBIT | 1,387 | 1,268 |
| Revenue | 15,991 | 14,522 |
| New business | 47,912 | 40,533 |
| Contract volume | 98,967 | 83,539 |
| Investment in property, plant and equipment | 23 | 19 |

| Employees (Dec. 31) | | |
|---------------------|-------|-------|
| | 2014 | 2013 |
| | | |
| Total ¹ | 8,878 | 8,107 |
| Germany | 3,014 | 2,685 |
| United States | 1,231 | 1,162 |
| Rest of World | 4,633 | 4,260 |

¹ Due to reorganization in the context of the Customer Dedication initiative, the numbers of employees previously reported under "Sales Organization" are included in the respective divisions as of 2014.

| Contract volume by market in millions of EUR | | |
|----------------------------------------------|--------|--------|
| | 2014 | 2013 |
| | | |
| 1. United States | 34,567 | 26,761 |
| 2. Germany | 18,724 | 18,245 |
| 3. United Kingdom | 7,579 | 6,319 |
| 4. China | 4,371 | 2,611 |
| 5. Canada | 4,044 | 3,665 |
| 6. Brazil | 3,257 | 3,047 |
| 7. Japan | 2,983 | 2,599 |
| 8. France | 2,765 | 2,595 |
| 9. Australia | 2,241 | 2,119 |
| 10. Italy | 1,879 | 1,822 |

Daimler Financial Services

Daimler Financial Services offers a comprehensive range of automobile-related financial services. Its products range from leasing and financing offers to financial services for dealerships, commercial fleet management, insurance solutions, banking services, and innovative mobility services. All of these products help customers realize their automotive dreams, support the Daimler Group's vehicle sales and promote customers' and dealers' loyalty to the brand. On average, Daimler Financial Services finances or leases four out of ten Daimler vehicles worldwide. At the end of 2014, the company had more than 3.3 million vehicles on its books.

Products

Financing Customers who opt to finance their automobiles with a loan usually plan to obtain ownership of the vehicles. Customers can determine the monthly rate by selecting the amount of the down payment and the duration of the contract. Moreover, Daimler Financial Services offers balloon payment financing in many countries so that customers can enjoy especially favorable monthly rates. In the case of an option financing contract, the customer decides at the end of the financing period whether to return the vehicle, refinance the remainder of the loan, or pay it off all at once.

Leasing Daimler Financial Services remains the owner of the vehicle in all leasing contracts; the customer merely pays to use the vehicle and returns it after the contract expires. Service-leasing packages combine the contract with various service components, such as maintenance, repairs, and tire services.

Insurance Daimler Financial Services offers a range of automobile-related insurance products. In addition to insuring all of the Daimler production locations and transport and product liability risks worldwide, the company's Corporate Insurance unit also manages the company and private pension plans of the Group's employees in Germany.

Fleet management In many countries, Daimler Financial Services is one of the leading providers of fleet management services for passenger cars and trucks. Its Daimler Fleet Management and Mercedes-Benz CharterWay subsidiaries in Europe offer comprehensive fleet management packages for passenger cars and commercial vehicles, respectively. If the customer wishes, such services can be expanded to include the complete management of entire fleets. **Banking services** In selected markets, Daimler Financial Services also offers credit cards that provide our customers financial flexibility and comprehensive protection. In Germany, Mercedes-Benz Bank AG also offers attractive financial investment options with current and fixed interest accounts.

Mobility services With moovel, Daimler Financial Services is a pioneer in the realm of innovative mobility services. With its car2go brand, moovel Group is the world's leading provider of flexible carsharing with a fleet of almost 13,000 vehicles worldwide. moovel Group also offers the moovel smartphone app that allows customers to find and book their individually preferred mobility option, e.g. taxi, ridesharing, and public transportation. At the end of 2014, moovel had more than one million customers worldwide.

Our Brands and Divisions.



| Mercedes-Benz Cars | Mercedes-Benz | |
|-------------------------------|-------------------------|---------------|
| | МАҮВАСН | smort |
| Daimler Trucks | Mercedes-Benz | (REIGHTLINED) |
| | FUSO | WESTERN STAR |
| | | BHARATBENZ |
| Mercedes-Benz Vans | Mercedes-Benz | TREIGHTLINED |
| Daimler Buses | Mercedes-Benz | SETRA |
| Daimler Financial Services | Mercedes-Benz Bank | 🖨 moovel |
| | Mercedes-Benz Financial | See |
| | Daimler Truck Financial | |

Contact Information.

Global Communications



Jörg Howe

Head of Global Communications Daimler AG Phone: +49 (0)711 17-41341 Fax: +49 (0)711 17-41369 E-mail: joerg.howe@daimler.com

Corporate & Business Communications



Hendrik Sackmann Head of Finance, Strategy, HR & External Affairs Communications Phone: +49 (0)711 17-35014 Fax: +49 (0)711 17-24847 E-mail: hendrik.sackmann@daimler.com



Sofia Stauber Head of Global Business Communications Mercedes-Benz Cars Phone: +49 (0)711 17-40598 Fax: +49 (0)711 17-24847 E-mail: sofia.stauber@daimler.com



Ute Wüest von Vellberg Head of Integrity and Legal Affairs Communications Phone: +49 (0)711 17-25573 Fax: +49 (0)711 17-59613 E-mail: ute.v.vellberg@daimler.com



Han Tjan Head of Corporate Communications North America Phone: +1 212 909-9063 Fax: +1 212 909-9065 E-mail: han.tjan@daimler.com

Communications Cooperation Renault-Nissan



Thomas Fröhlich

Head of Global Corporate Media & Marketing, Cooperations & Trusts Phone: +49 (0)711 17-41361 Fax: +49 (0)711 17-41372 E-mail: thomas.f.froehlich@daimler.com

Global Product Communications Mercedes-Benz Cars



Christoph Horn

Head of Global Product Communications Mercedes-Benz Cars Phone: +49 (0)711 17-75841 Fax: +49 (0)711 17-91437 E-mail: christoph.horn@daimler.com

Global Communications Commercial Vehicles



Florian Martens Head of Global Communications Commercial Vehicles Phone: +49 (0)711 17-41525 Fax: +49 (0)711 17-79085761 E-mail: florian.martens@daimler.com



Susanne Lenz Head of Global Business Communications Commercial Vehicles Phone: +49 (0)711 17-41526 Fax: +49 (0)711 17-79064237 E-mail: susanne.k.lenz@daimler.com

Daimler Financial Services



James Ryan

Head of Corporate & Marketing Communications Daimler Financial Services Phone: +49 (0)711 2574-4050 Fax: +49 (0)711 2574-8211 E-mail: james.j.ryan@daimler.com



Harald Bertsch Head of Corporate Communications Mercedes-Benz Bank & Daimler Financial Services Europe Phone: +49 (0)711 2574-4010 Fax: +49 (0)711 2574-94010 E-mail: harald.bertsch@daimler.com

moovel



Michael Kuhn Head of Communications & Brand Management Phone: +49 (0)711 17-57676

Phone: +49 (0)711 17-57676 Fax: +49 (0)711 17-79016765 E-mail: michael.m.kuhn@daimler.com

Daimler AG Mercedesstr. 137 70327 Stuttgart Germany www.daimler.com