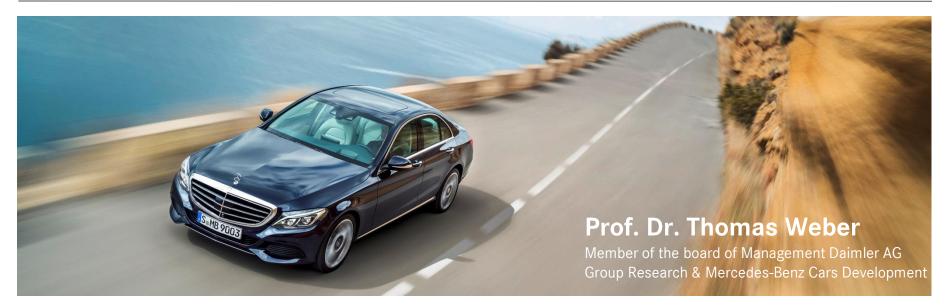
#### Growth through Innovation - February 6<sup>th</sup>, 2014



## From Babybenz to Bestseller 8.5 Million units worldwide since 1982



## From Babybenz to Bestseller 8.5 Million units worldwide since 1982



**201 series** from 1982

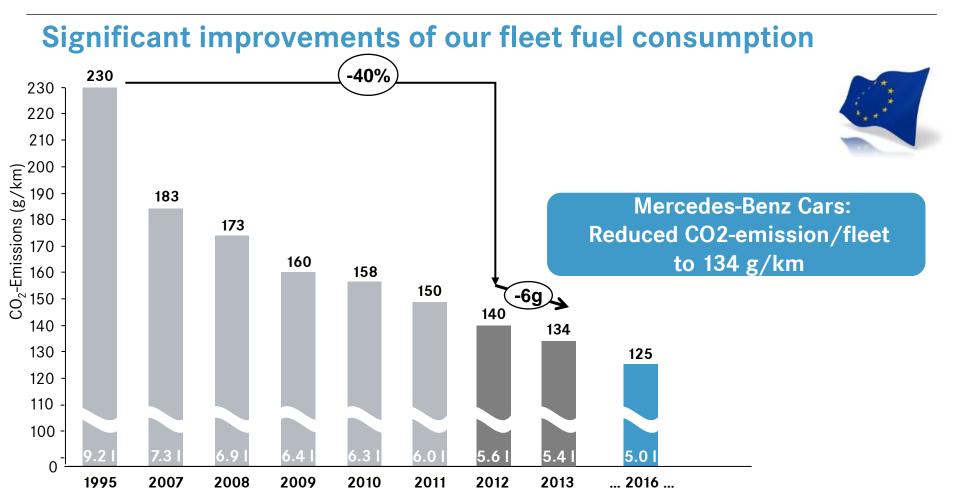
202 series from 1993

203 series from 2000

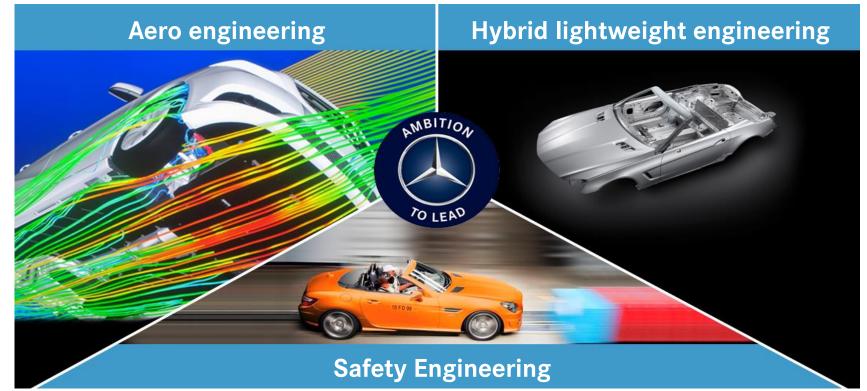
204 series from 2007

### The new C-Class – representing our brand values like never before





## **"3D-Body Engineering" @ Mercedes-Benz** A new level of efficiency



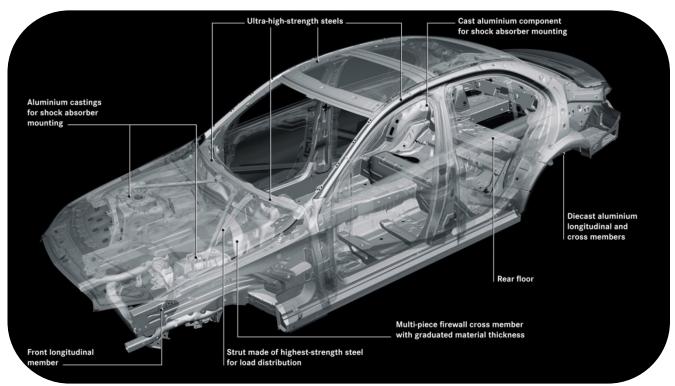
## Key to success: Benchmark Aerodynamics

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C-Class  $c_w = 0,24$ 

Real life fuel savings: <u>1%-point</u>  $\triangleq$  <u>0,1liters</u> or <u>2,5 g CO2</u>

## **Intelligent lightweight engineering Up to 100 kg lighter**



## High-Tech engines and transmissions Up to 20 percent better fuel economy



## We will offer two C-Class Models below 100 g CO2/km



## Hybridization Premium performance with just 3 liters per 100 km

150 + 20kW 500 + 250 Nm 4,4 I/100km 115 g CO2/km

Fuel Economy / Efficiency Label





Se MB 109.

#### **S** 500 PLUG-IN-HYBRID

S 500 PLUG-IN HYBRID

245 + 80 kW 480 + 340 Nm 30 km electrical range 3 l/100km 69 g CO2

## The new C-Class – innovative in every aspect



## The new C-Class – Sporty but comfortable



- Maximum comfort and driving dynamics
- Choice between different characteristics Comfort, ECO, Sport, Sport+ and individual
- First car with air suspension in its segment



# Head-up-Display **Brilliant Displays** 26% NP -Illie Go **COMAND** online 52 **Ambient Lighting Touchpad**

The new C-Class - Upgrade inside

## **CES Las Vegas - There is still more to come...** Cars learn and become digital companions



**Augmented Reality** 



Pebble and Google Glass

**Wearable Devices** 



#### "Internet of Things"





#### **Google+ Integration**



**Predictive User Experience** 

### The intelligent and connected car

Stereo camera, radar and ultrasonic systems for more protection

### PRE-SAFE® PLUS

Active Blind Spot Assist

#### DISTRONIC PLUS with Steering Assist and Stop&Go Pilot Night View Assist Plus

PRE-SAFE<sup>®</sup> Brake with pedestrian detection 360° camera

**Active Parking Assist** 

**PRE-SAFE®** Impulse

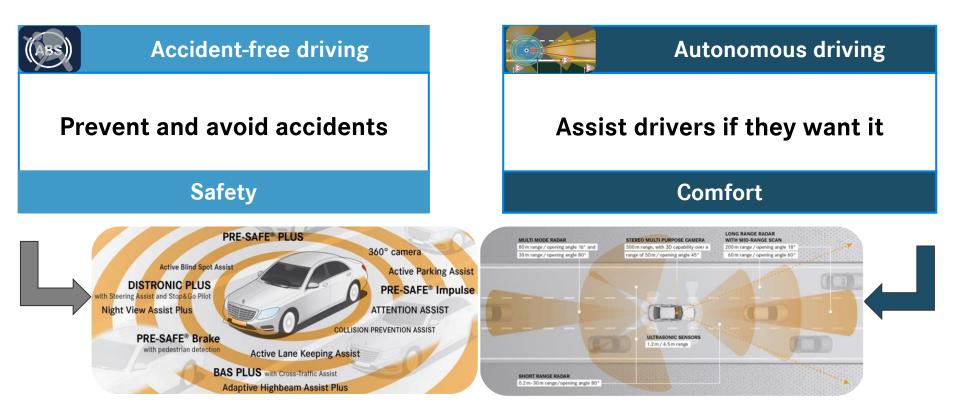
ATTENTION ASSIST

**COLLISION PREVENTION ASSIST** 

Active Lane Keeping Assist

BAS PLUS with Cross-Traffic Assist Adaptive Highbeam Assist Plus

## **Mercedes-Benz Intelligent Drive**



## **Pioneering achievement – S 500 Intelligent Drive Autonomous driving with close-to-production technology**



Distance: 2.3m

Object: Cal

## Superfast innovation rollout from S-, E- to C-Class

#### Stereo camera



+ Radar and ultrasonic

Modular approach and architecture strategy allow superfast innovation rollout

## The best C-Class ever On the way to our customers

1B 9nn





## Summary

#### Competitive and fascinating Product Portfolio

- ✤ 12 new models until 2020 with no predecessor
- C-Class offers high growth potential on a global base

#### Technology & Innovation Leadership

- C-Class offers <u>cutting edge technology</u>
- Sets <u>benchmark</u> in terms of <u>fuel efficiency</u>, <u>comfort</u>, <u>sportiness</u> and <u>safety</u>

#### Research & Development Strategy

- C-Class Pioneer of our Mercedes Rear-Wheel Architecture
- <u>R&D spending on a high and sustainable level:</u> securing <u>innovation and technology leadership</u>, providing <u>top premium products</u> to our customers

#### Thank you for your attention!

