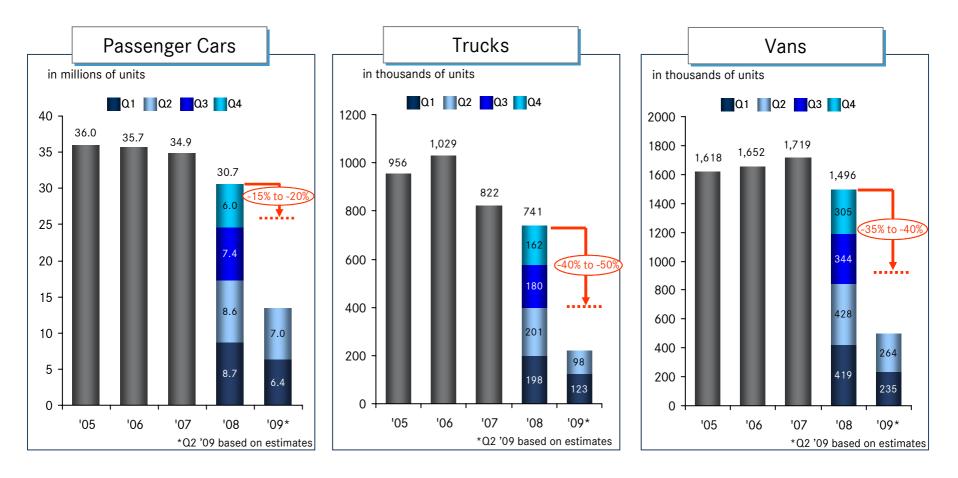
#### **Investor and Analyst Conference Frankfurt Motor Show**

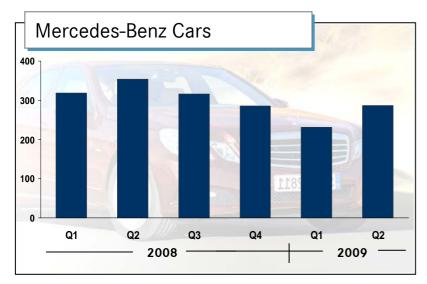
Dr. Dieter Zetsche Chairman of the Board of Management Head of Mercedes-Benz Cars

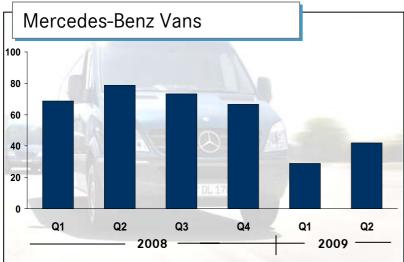
## **Automotive market slump in triad markets**

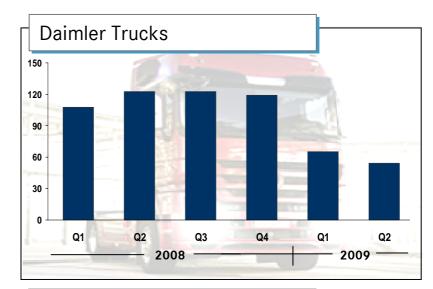


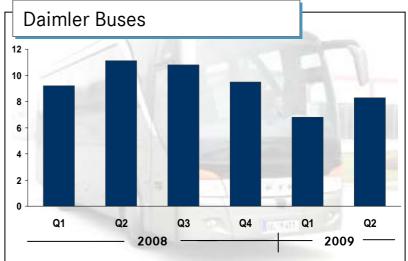
### **Declining sales stabilizing at low level**

#### - Group sales in thousands of units -







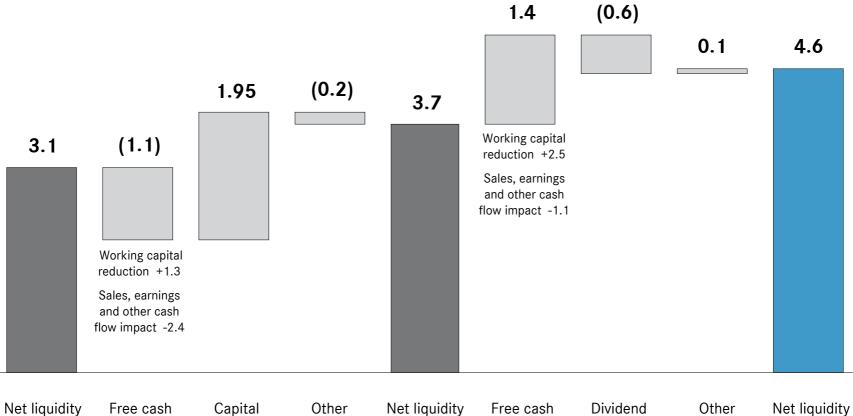


## **Significant improvement in Group EBIT from ongoing business**

– in billions of € –	Q1 2009	Q2 2009
EBIT Daimler Group (as reported)	(1.4)	(1.0)
EBIT (excluding special reporting items)		
- Group	(1.4)	(0.4)
- Mercedes-Benz Cars	(1.1)	(0.3)
- Daimler Trucks	(0.1)	(0.3)
- Mercedes-Benz Vans	(0.1)	(0.0)
- Daimler Buses	0.1	0.0
- Daimler Financial Services	(0.2)	0.1

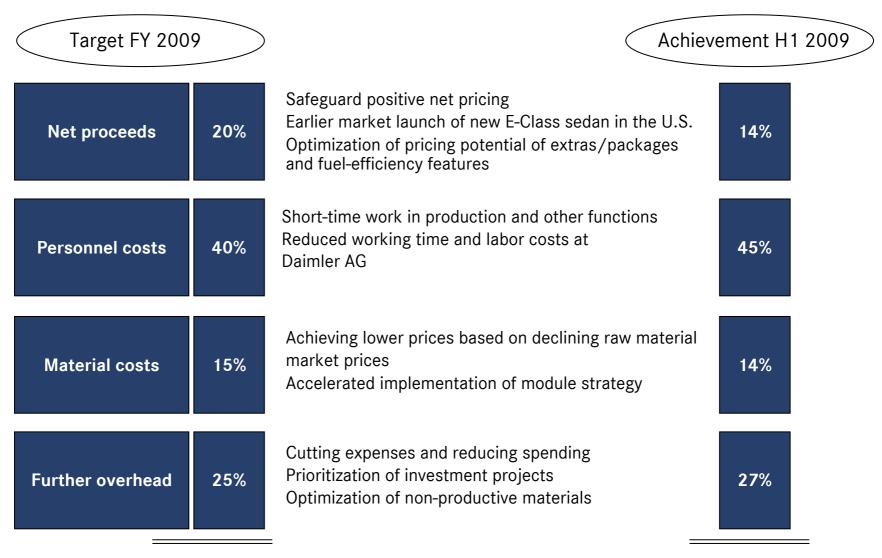
## **Changes in net liquidity - industrial business**

– in billions of  $\ensuremath{ \in }$  –



Net liquidityFree cashCapitalOtherNet liquidityFree cashDividendOtherNet liquidityindustrialflow industrialincreaseindustrialflow industrialpaymentindustrial12/31/2008business3/31/2009business6/30/2009

#### **Countermeasures to stabilize earnings and cash flow**



#### **Outlook 2009 for EBIT**



#### **Mercedes-Benz Cars**

- Q2 confirms gradual improvement of Mercedes-Benz Cars' profitability
- H2 2009 with positive earnings due to expected sales development



#### Daimler Trucks

 Continued significant burdens expected on H2 2009 results from significantly lower market demand

#### Mercedes-Benz Vans

• Slight earnings improvement in H2

#### Daimler Buses

• Positive EBIT in H2 2009 despite higher R&D expenditure for new products

#### **Daimler Financial Services**

H2 results expected to be slightly positive

#### Daimler Group

- Group-wide measures of €4 bn initiated in order to reduce or avoid expenses and cash outflows in 2009
- Gradual improvement of operational earnings expected from ongoing business in H2

### **Challenges of future mobility**



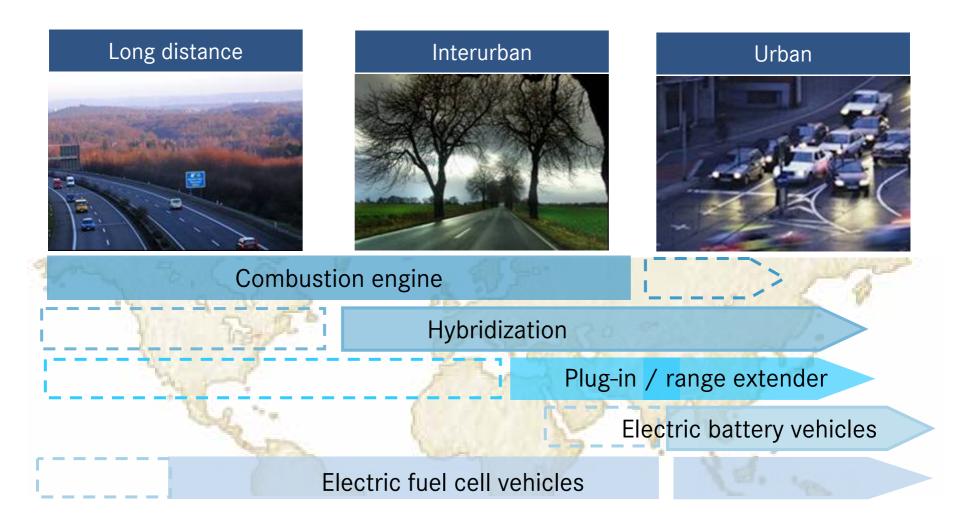


Ecological and regulatory challenges



Technological challenges

# Mobility needs call for an innovative powertrain portfolio



## Daimler's technology portfolio for future mobility

Optimizing our vehicles with high-tech combustion engines

> BlueEFFICIENCY CGI, BlueTEC DIESOTTO



Hybridization for further increase in efficiency

**HYBRID** 

Electric vehicles powered by fuel-cells or batteries

electric drive (smart) E-Cell F-Cell E-Cell Plus

Concept BlueZERO – Modular concept for electromobility







Key components will define future success





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Hybridization for further increase in efficiency

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electric drive (smart) E-Cell F-Cell E-Cell Plus

Concept BlueZERO - Modular concept for electromobility



E-CELL F-CELL





E-CELL PLUS

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Key components will define future success



## **Optimization of the traditional combustion engines**

#### 4-cylinder Diesel engines (CDI)



Emission standard:
Example:

CO<sub>2</sub> emission: Fuel consumption: Performance: EURO 5 E 250 CDI BlueEFFICIENCY 150g 5.7 I/100km 150 KW 500 Nm

#### 4-cylinder Gasoline engines (CGI)



Emission standard:	EURO 5
Example:	C180 CGI
CO <sub>2</sub> emission:	156g
Fuel consumption:	6,5 l/100km
Performance range:	115 KW
	250 Nm

Direct fuel injection, smaller displacement, turbo charger, start-stop technology

#### Maximum customer benefit with BlueEFFICIENCY

58 models by year end 2009 - 76 models in total by year end 2010

2008	2009
C180 Kompr. C200 CDI C250 CDI	E350 CGI E220 CDI E200 CGI E250 CDI E250 CGI E350 CDI
C350 CGI A150 rsg A170 rsg	GLK220 CDI
A160 CDI B150 rsg	CLK350 CDI CLK250 CDI CLK350 CGI
B170 rsg B170 NGT	CLK250 CGI ML300 CDI ML350 CDI
S320 CDI	GL350 CDI
	R300 CDI

#### EM-Technologies: Effect on fleet average of up to 14g CO<sub>2</sub> in 2015

### Daimler's technology portfolio for future mobility

**Optimizing our vehicles** with high-tech

> **BlueEFFICIENCY CGI, BlueTEC** DIESOTTO



**Hybridization** for further increase in efficiency

**HYBRID** 



**E-Cell F-Cell E-Cell Plus** 

Concept BlueZERO - Modular concept for electromobility

















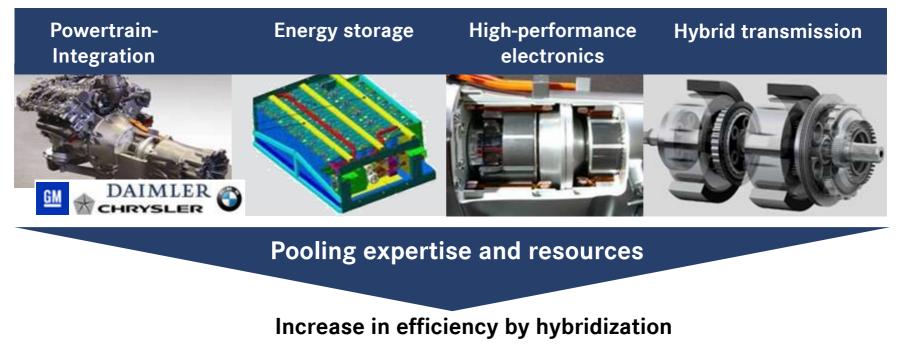
E-CELL PLUS







### Modular hybrid technology Strong focus on cost optimization





S 400 BlueHYBRID with Lithium-Ion battery

ML 450 BlueHYBRID two-mode



Hybrid city bus



Hybrid truck

#### Vision E 300 BlueTEC HYBRID



### S 500 Plug-in Hybrid



## **Daimler's technology portfolio for Future Mobility**

Optimizing our vehicles with high-tech combustion engines

> BlueEFFICIENCY CGI, BlueTEC DIESOTTO



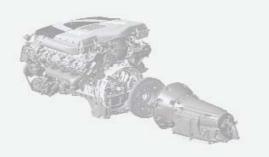
Hybridization for further increase in efficiency

**HYBRID** 



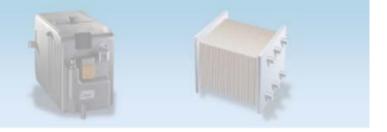
electric drive (smart) E-Cell F-Cell E-Cell Plus

Concept BlueZERO – Modular concept for electromobility

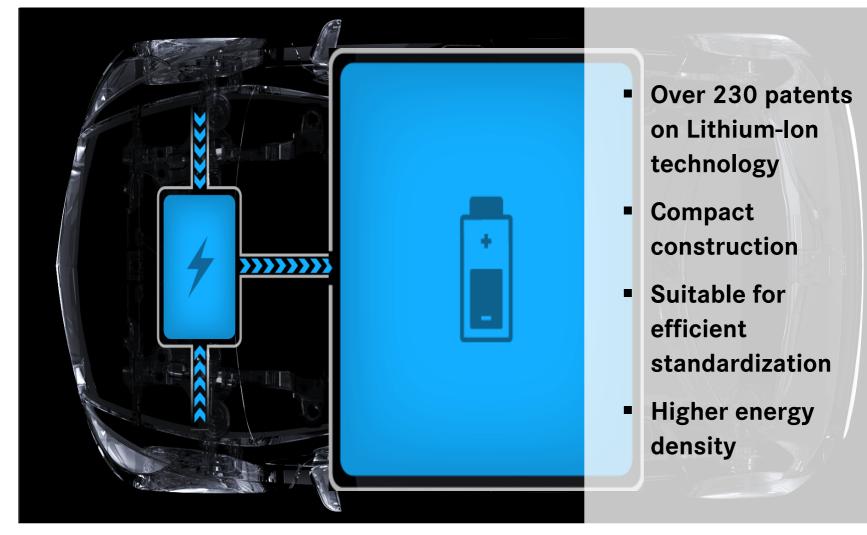




Key components will lefine future success



# Efficient storage of energy is key to emission-free driving — Lithium-Ion battery sets the benchmark



#### **Strategic alliances to develop Lithium-Ion batteries: Evonik and Tesla**

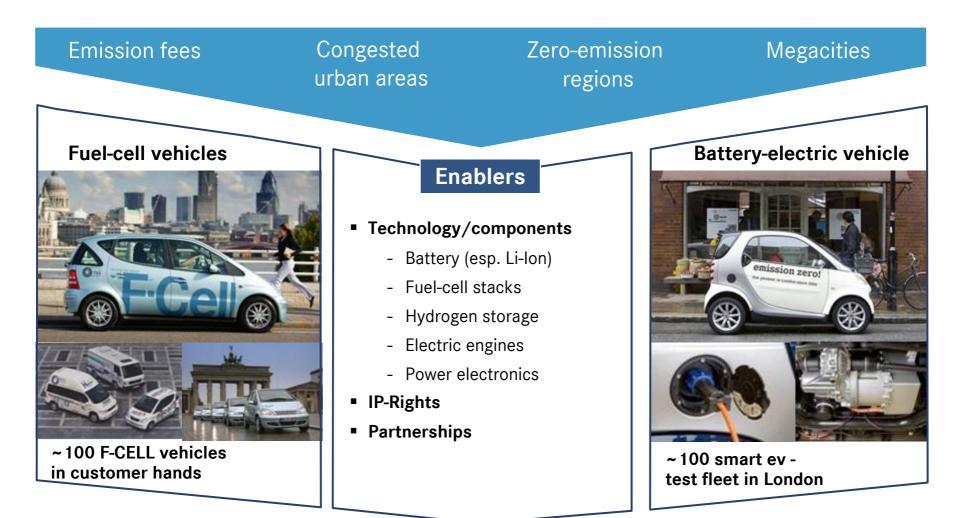


- Research, development and production of Lithium-Ion batteries in Germany
- Commercial series production of Lithium-Ion batteries for MBC vehicles
- Application in hybrid, battery and fuel cell vehicles (pass. cars & commercial vehicles)
- Near term application of li-Tec-cells in e-vehicles of MBC

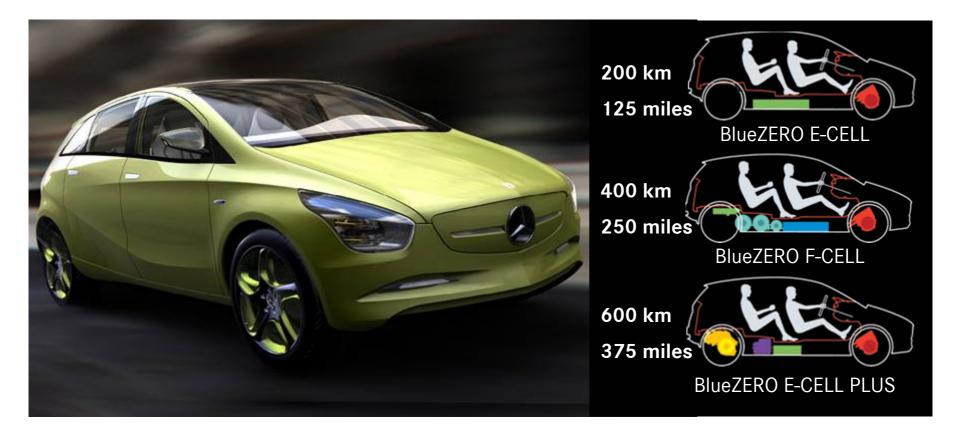


- Combined development of battery technology and electric drives
- Daimler supports Tesla in vehicle development

### **Emission-free driving: Electric vehicles powered by fuel cells or batteries**



#### **BlueZERO: Modular Concept for E-Mobility**



## Strategic Mobility Concepts: e-mobility project & H2 Mobility Project



- The world's most far-reaching cooperation in the field of electric driving
- More than 100 e-Drive-vehicles, both from smart and Mercedes-Benz
- 500 charging stations will be installed by RWE

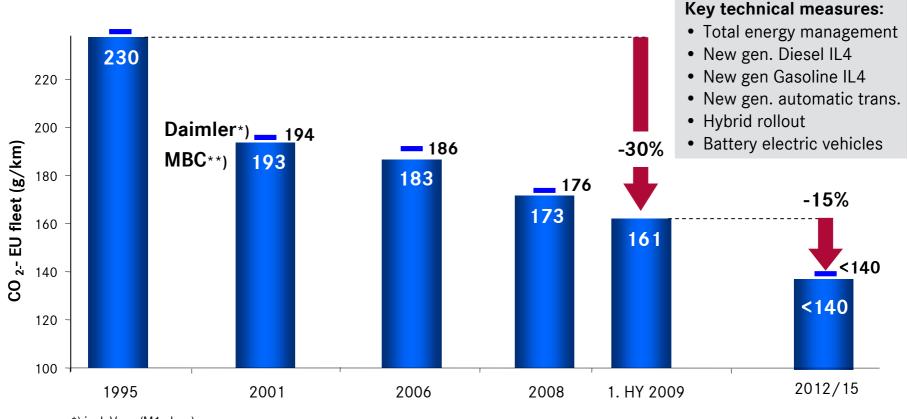


- H2-infrastructure built-up plan, leading to significant expansion of hydrogen fueling stations network by end of 2011
- Leading vehicle manufacturers pursue the development and commercialization of electric vehicles with fuel cell.
- Partners: Daimler, EnBW, Linde, OMV, Shell, Total, Vattenfall, NOW GmbH

## On the Road to emission free mobility

2006 / 2007	2008	2009	
<ul> <li>E 320 BlueTEC</li> <li>Smart mhd</li> <li>Smart ed</li> <li>2nd Gen. CGI</li> </ul>	<ul> <li>BlueTEC ML/R/GL-Class</li> <li>B 180 NGT</li> <li>20 BlueEFFICIENCY models</li> </ul>	<ul> <li>S 400 HYBRID</li> <li>ML 450 HYBRID</li> <li>smart electric drive (small series)</li> <li>B 220 F-CELL (small series)</li> <li>A total of 58 BlueEFFICIENCY models</li> </ul>	<ul> <li>A-Class E-CELL</li> <li>E 300 BlueTEC HYBRID</li> <li>Further increase in number of BlueEFFICIENCY models</li> <li>DIESOTTO</li> <li>\$500 Plug-in Hybrid</li> </ul>
			BlueZero

## MBC fleet consumption achieving significant improvements

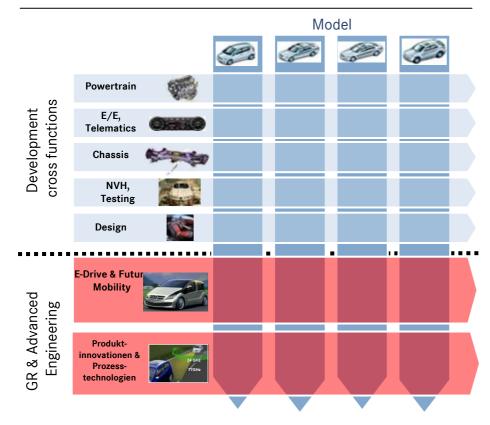


\*) incl. Vans (M1 class)

\*\*) MBC passenger vehicles

## Future financial strength requires efficient implementation

## New matrix organisation focused on e-drive activities



- Efficient allocation of resources (development & production) for different variants
- Creation and use of standard concepts
- Increased level of synergies and modularization
- Cooperation & Alliances
- The right products!

#### Disclaimer

This document contains forward-looking statements that reflect our current views about future events. The words "anticipate," "assume," "believe," "estimate," "expect," "intend," "may," "plan," "project," "should" and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including a lack of improvement or a further deterioration of global economic conditions; a continuation or worsening of the turmoil in the credit and financial markets, which could result in ongoing high borrowing costs or limit our funding flexibility; changes in currency exchange rates and interest rates; the introduction of competing, fuel efficient products and the possible lack of acceptance of our products or services which may limit our ability to adequately utilize our production capacities or raise prices; price increases in fuel, raw materials, and precious metals; disruption of production due to shortages of materials, labor strikes, or supplier insolvencies; a further decline in resale prices of used vehicles; the effective implementation of cost reduction and efficiency optimization programs at all of our segments, including the repositioning of our truck activities in the NAFTA region and in Asia; the business outlook of companies in which we hold an equity interest, most notably EADS; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending governmental investigations and the outcome of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading "Risk Report" in Daimler's most recent Annual Report and under the headings "Risk Factors" and "Legal Proceedings" in Daimler's most recent Annual Report on Form 20-F filed with the Securities and Exchange Commission. If any of these risks and uncertainties materialize, or if the assumptions underlying any of our forwardlooking statements prove incorrect, then our actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made.