Automotive Credit Conference 2010

Dr. Michael Mühlbayer

Senior Vice President Investor Relations & Treasury

London, May 20, 2010

Agenda



2 Technology and Market Strategies

3 Liquidity and Debt

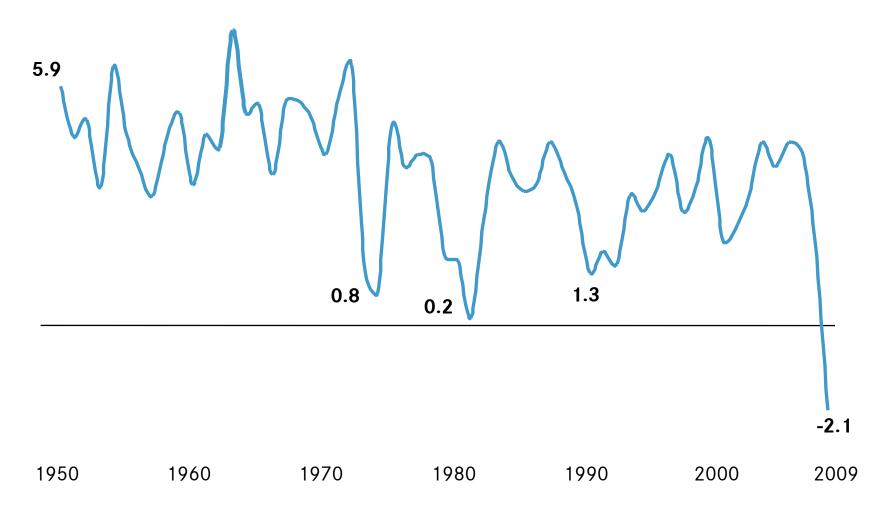
Highlights Q1 2010



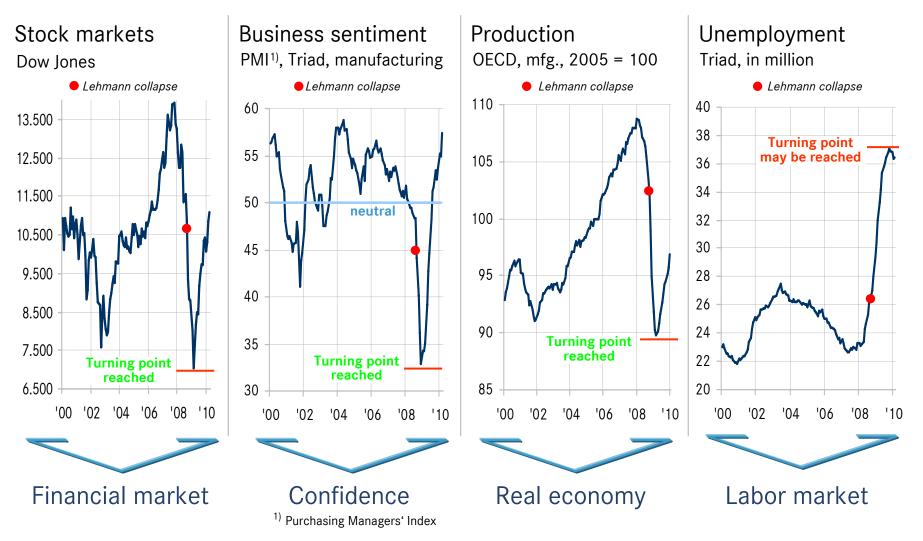
- Market success of our attractive product portfolio
- Strong performance with EBIT of €1.2 billion driven by very positive development of Mercedes-Benz Cars and Daimler Trucks
- Net profit improved to €0.6 billion
- Positive free cash flow

Global economy contracts for first time in 60 years

Real GDP growth [% change p.a.]

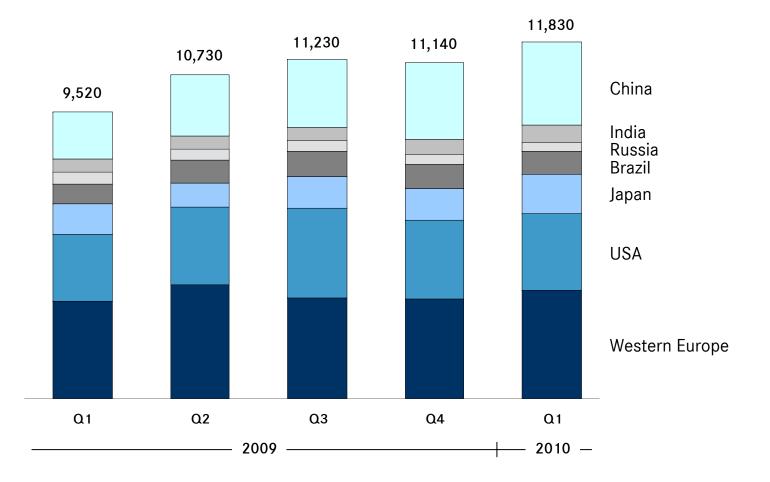


Major macroeconomic turning points reached



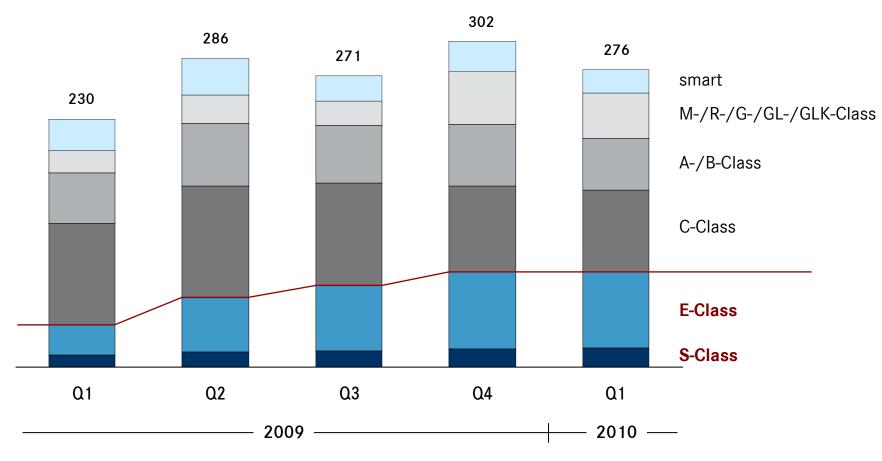
Car markets development in the last 15 months

- in thousands of units -



Mercedes-Benz model mix improved by launch of new E-Class and new-generation S-Class

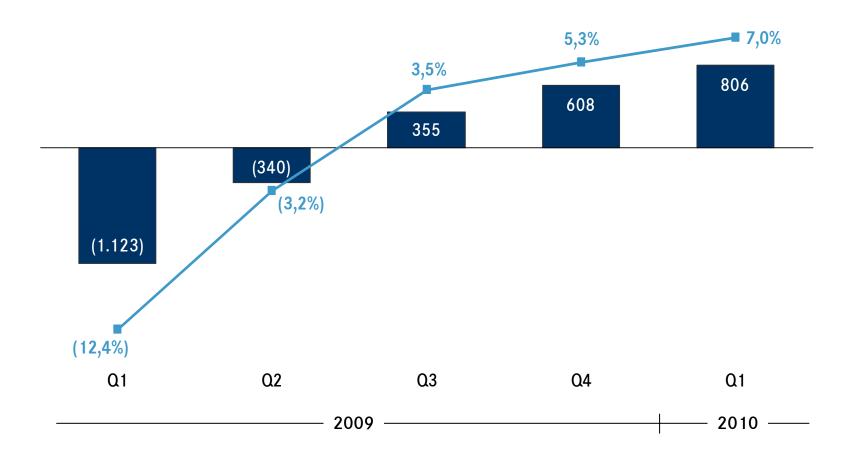
- Group sales in thousands of units* -



 $^{^{\}ast}$ Excluding Mitsubishi vehicles produced and/or sold in South Africa

MBC with strong performance due to higher volume, more favorable model mix and better margins

– EBIT in millions of €, return on sales in % –



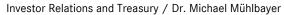
Financial Results

Product highlights Mercedes-Benz Cars







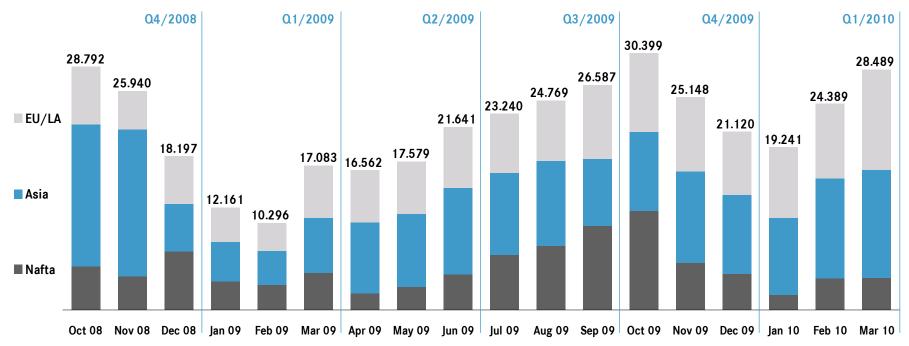




Daimler Trucks order intake shows continuous increase in 2010

Incoming Orders - Monthly development

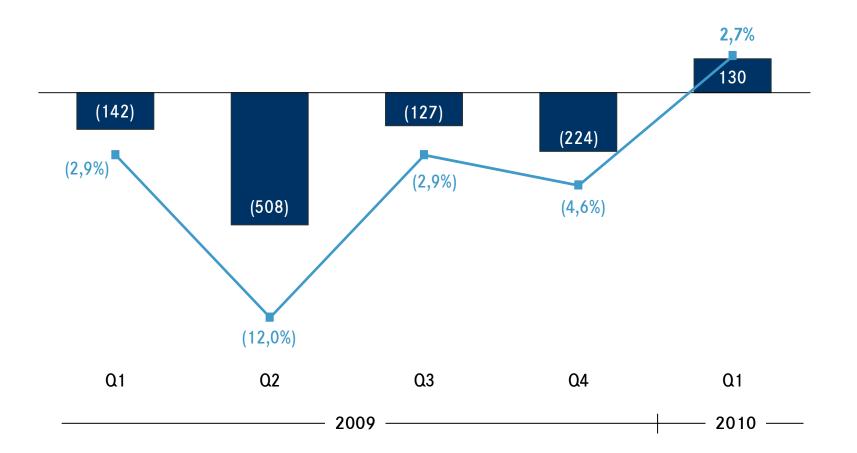
- in units-



Financial Results

Positive Daimler Trucks EBIT in Q1 2010

- EBIT in millions of €, return on sales in % -



Product highlights Daimler Trucks





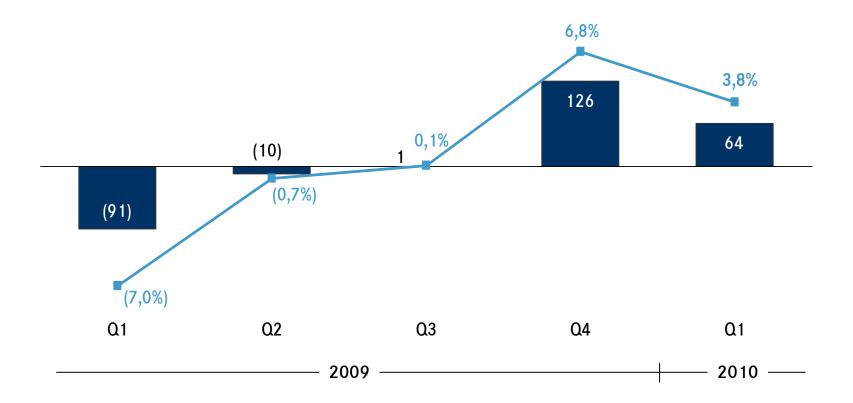




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EBIT of Mercedes-Benz Vans increased in line with higher unit sales

- EBIT in millions of €, return on sales in % -

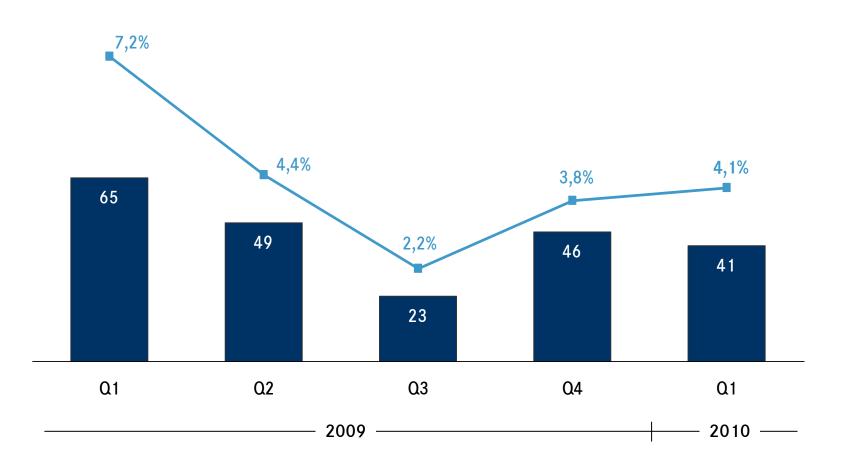


Product highlights Mercedes-Benz Vans



Daimler Buses continued its good performance despite less favorable model mix

- EBIT in millions of €, return on sales in % -



Product highlights Daimler Buses





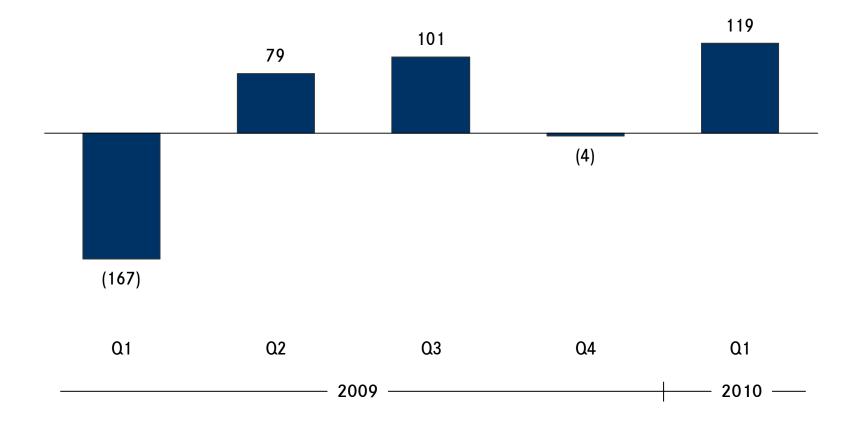




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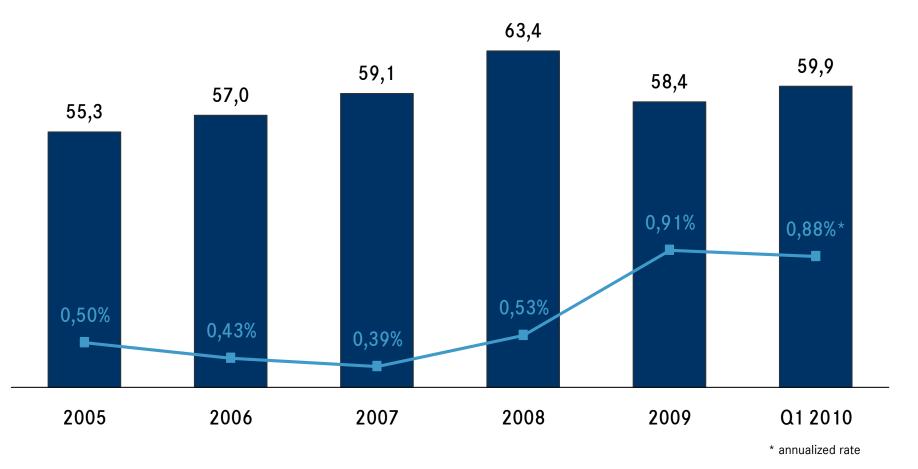
Strict risk management pays off at Daimler Financial Services

– EBIT in millions of $\ensuremath{ \in }$ –



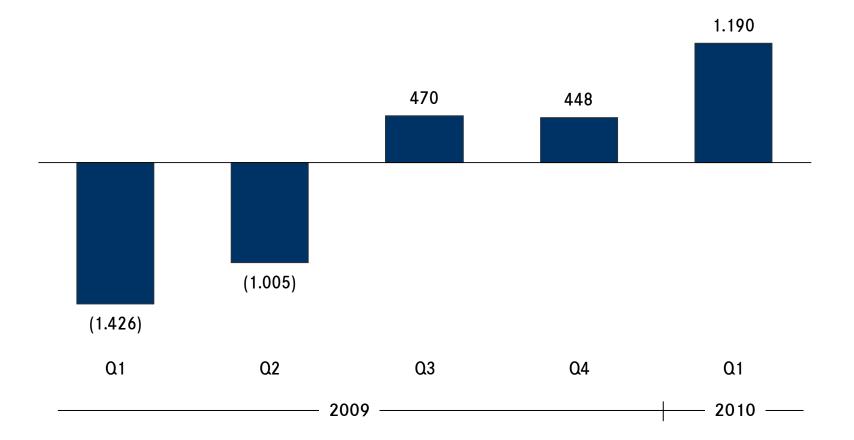
Financial Services Portfolio and Net Credit Losses

- Portfolio in billions of €, Net Credit Losses in % of global automotive portfolio subject to credit risk -



Daimler Group results on track





Assumptions for automotive markets in 2010

Car markets

- Worldwide market expected to grow by approximately 3 to 4%
- Growth potential in particular in China and North America

Truck markets

- Demand for medium- and heavy-duty trucks expected to increase globally, driven by Latin America, North America and Asia
- Europe: slightly higher than 2009
- NAFTA region: +10%
- Brazil: +20 to 25%
- Japan: +20 to 30%

Van markets

• Positive market development expected from low level

Bus markets

• Growing worldwide market primarily driven by Latin American markets, while Western European bus markets are expected to decline

Outlook 2010 for Daimler sales

Mercedes-Benz Cars

- Unit sales should grow at around double the rate of the global market
- · Demand stimulated by attractive and competitive product portfolio

Daimler Trucks

- 2010 unit sales expected to increase from low level
- Main drivers are increased demand in Latin America and market recovery in North America and Japan

Mercedes-Benz Vans

• Positive unit sales development should continue

Daimler Buses

• Higher unit sales anticipated due to market growth in Latin America

Outlook 2010 for EBIT

Mercedes-Benz Cars

- Results from ongoing business should benefit from higher unit sales and improved margins
- EBIT from the ongoing business of €2.5 to 3 billion expected

Daimler Trucks

Profit of €500 to 700 million expected, driven by the ongoing repositioning and efficiency
programs and slight volume growth

Mercedes-Benz Vans

• Should achieve EBIT of approximately €250 million

Daimler Buses

• EBIT of approximately €180 million expected

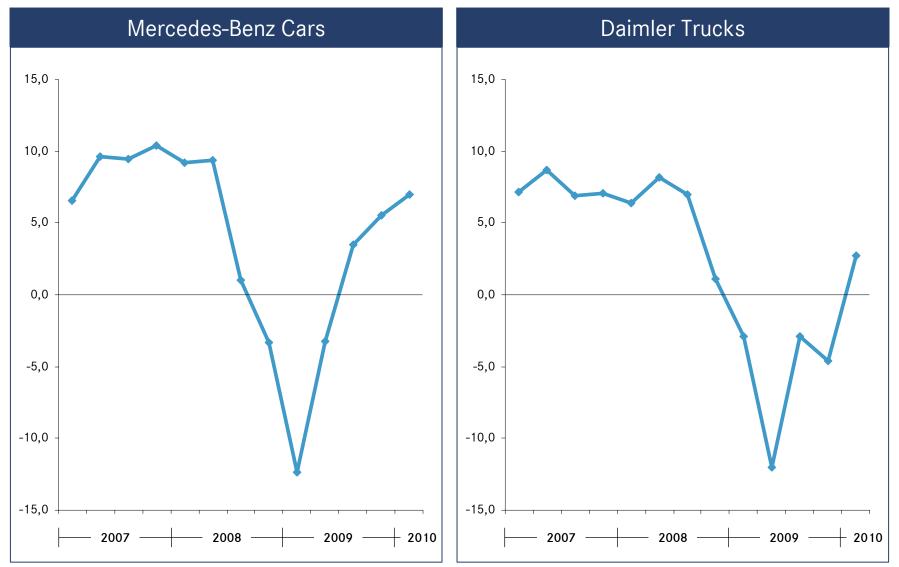
Daimler Financial Services

EBIT from the ongoing business of more than €500 million expected

Daimler Group

- We expect Daimler to post EBIT from the ongoing business of more than €4 billion
- For the reconciliation between the sum of the segments and the Group, charges of €200 million are expected
- We still have a cautious look at the development of the automotive markets and continue to monitor risks along the automotive value chain

Return on Sales 2007–2010



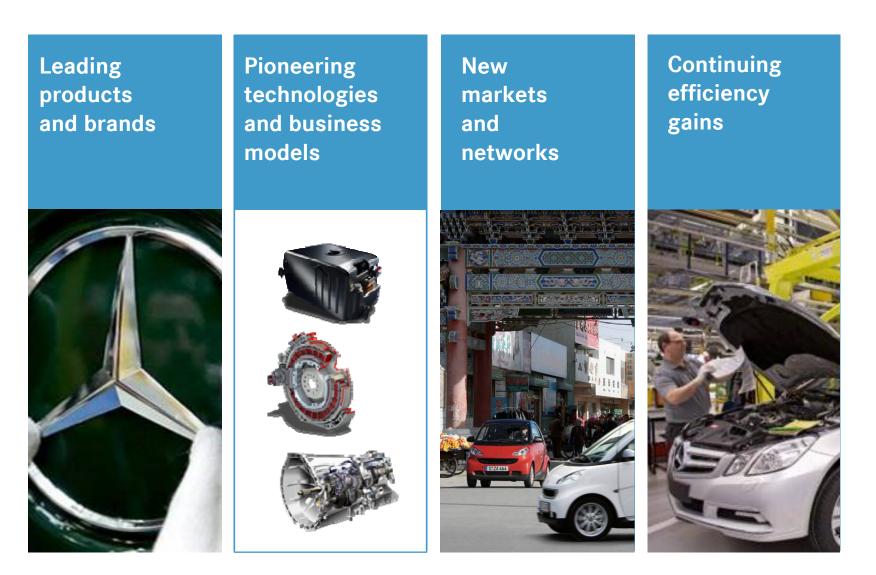
Agenda



2 Technology and Market Strategies

3 Liquidity and Debt

Four levers for generating more momentum



Technology and Market Strategies

16 new models in 2010/2011



E-Class convertible



SLS



New generation R-Class



New generation S-Class Coupe



B-Class F-Cell





S-Class 4-cyl diesel





New generation C-Class







B-Class



New generation smart



E-Class long version



E-Class BlueTEC Hybrid



CLS



C-Class coupe



M-Class



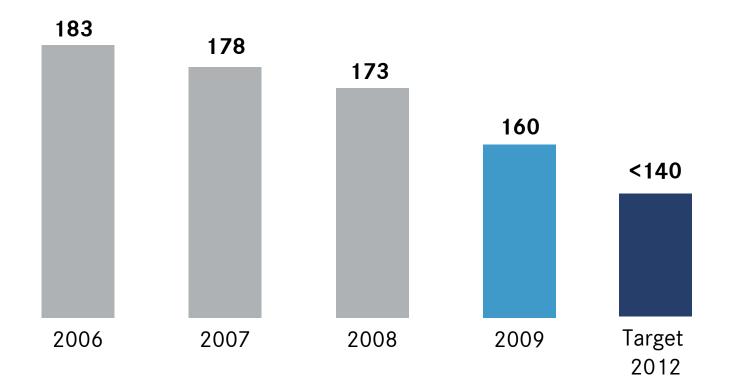
26

85 BlueEFFICIENCY models by end of 2010



CO₂ emissions substantially reduced in 2009

CO₂ fleet average for Mercedes-Benz Cars [in grams / kilometer]



Technology and Market Strategies

New models Trucks, Vans, Buses in 2010/11



New generation Fuso Super Great



Freightliner Coronado



Setra ComfortClass



Introduction of Mercedes-Benz Actros in Brazil



New Euro 5 Mercedes-Benz bus chassis generation



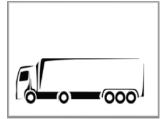
Innovation fleet Mercedes-Benz Atego BlueTec Hybrid truck



Expansion of Freightliner vocational product line



New generation Vito/Viano



New generation Axor



New generation Atego



New heavy Fuso coach



New light Fuso truck

Competitive edge thanks to hybrid technology



S 400 HYBRID¹⁾



ML 450 HYBRID¹⁾



S 500 Plug-In Hybrid²⁾



E 300 BlueTEC Hybrid³⁾



Fuso Canter Eco Hybrid¹⁾



Sprinter Hybrid²⁾



Citaro FuelCELL-Hybrid²⁾

1) Already available 2) Test vehicle 3) Market launch in 2011 4) Small batch production in 2010 Investor Relations and Treasury / Dr. Michael Mühlbayer



Freightliner Business Class M2eHybrid



Citaro G BlueTec Hybrid¹⁾

Unique position in the electric drive arena

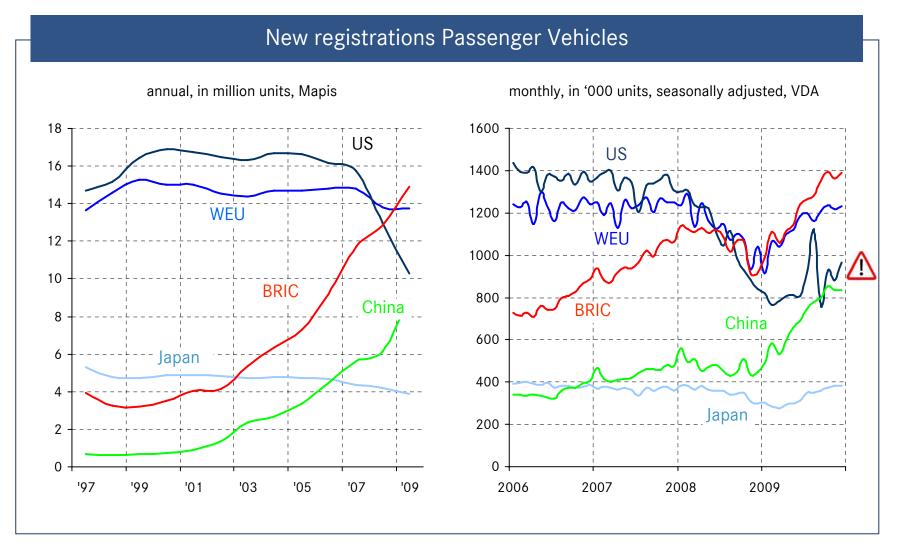


smart electric drive

A-Class E-Cell

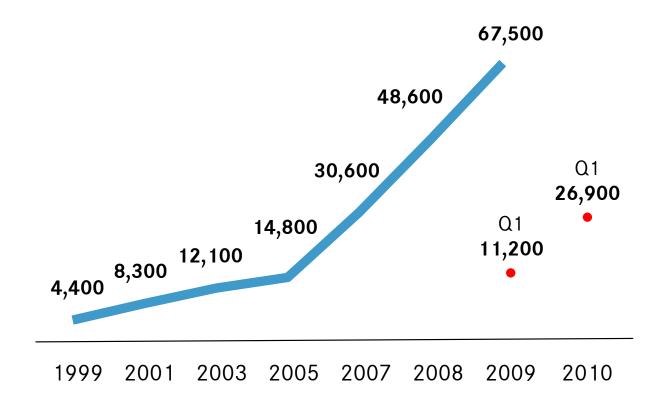
B-Class F-Cell

BRIC overtake WEU & US in terms of sales; China closed gap to US market



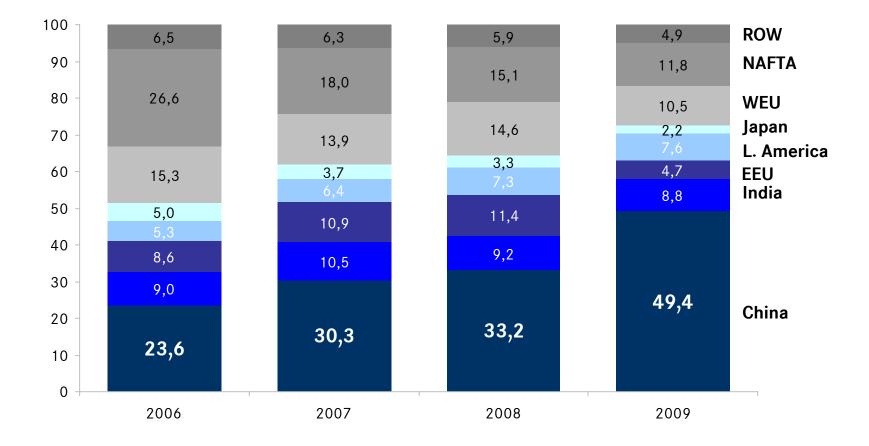
Mercedes-Benz Cars: Focus on growth markets

Mercedes-Benz sales in China [in units]



In 2009, every other truck was sold in China

Regional sales in % of total sales



World truck sales (>6t)

Trucks, Vans, and Buses: Pursuing growth in emerging markets



Strategic partnership with KAMAZ expanded





Daimler India Commercial Vehicles Pvt Ltd. established

New **luxury coach** presented by **Daimler/ Sutlej** **Fujian Daimler Automotive Ltd.** to start production of Vito and Viano

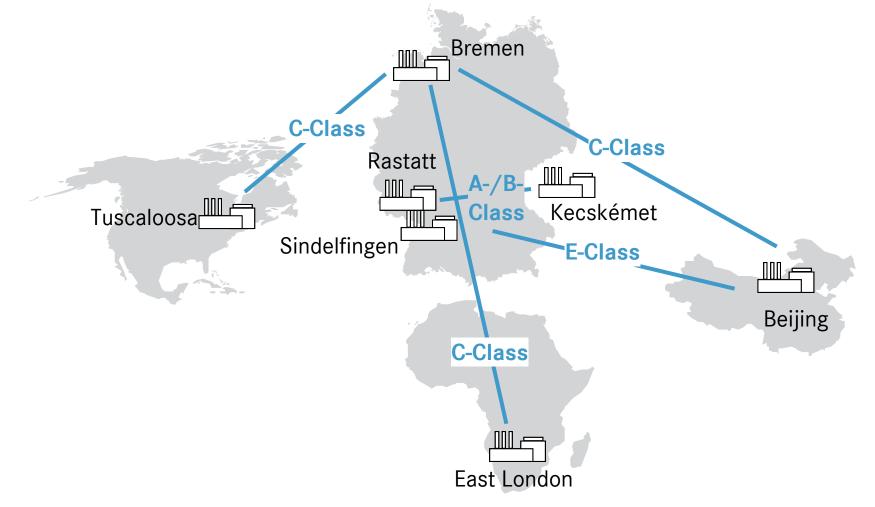
China



Letter of intent signed with **Foton**

Realignment of MBC's global production

Selected Mercedes-Benz Cars locations and their products as of 2014



Strategic cooperation with Renault-Nissan agreed

Four concrete cooperation projects have been launched:	Market Iaunch
Common architecture for the next generation of smart 2- and 4-seat as well as Renault Twingo – based on today's smart concept; all models also available with electric drive right from the product lar smart with clear USP and high commonality between 2- and 4-seate	unch;
Joint use and development of new, compact three- and four-cylinder engines for small and compact cars	2012
Supply of Mercedes-Benz engines and transmissions to Nissan and I	nfiniti 2013
Common vehicle architecture for city vans and sharing of powertrain components for mid-sized vans	2012 2014
Additionally, cross-shareholding to support the cooperation	

Agenda

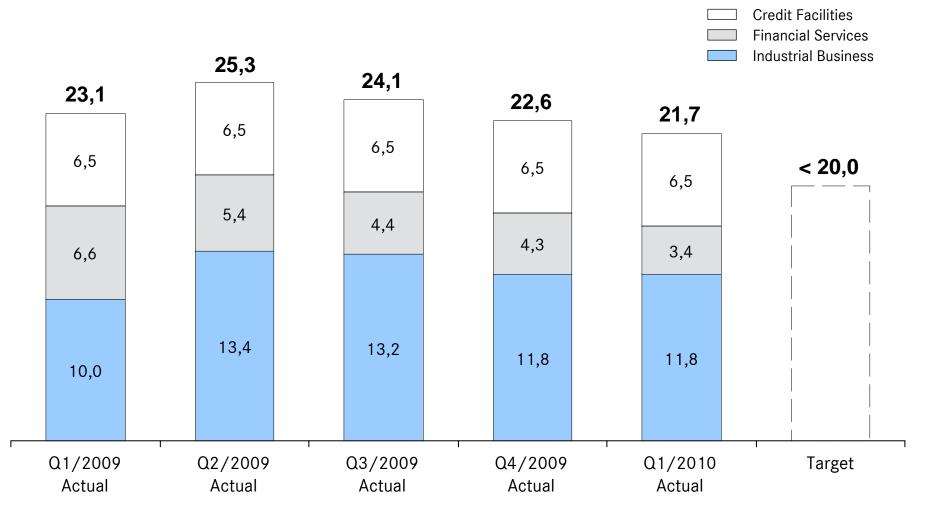


2 Technology and Market Strategies

3 Liquidity and Debt

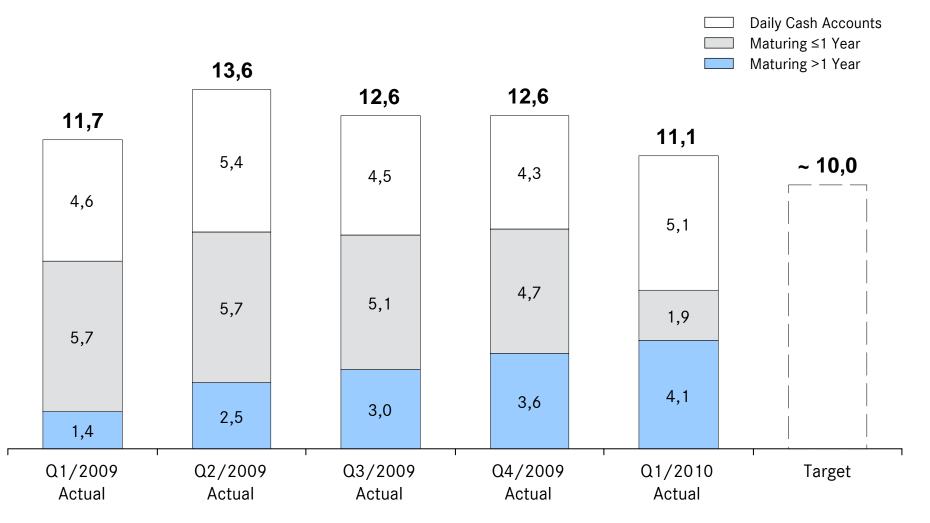
Total Liquidity Development 2009–2010

- in billions of € -

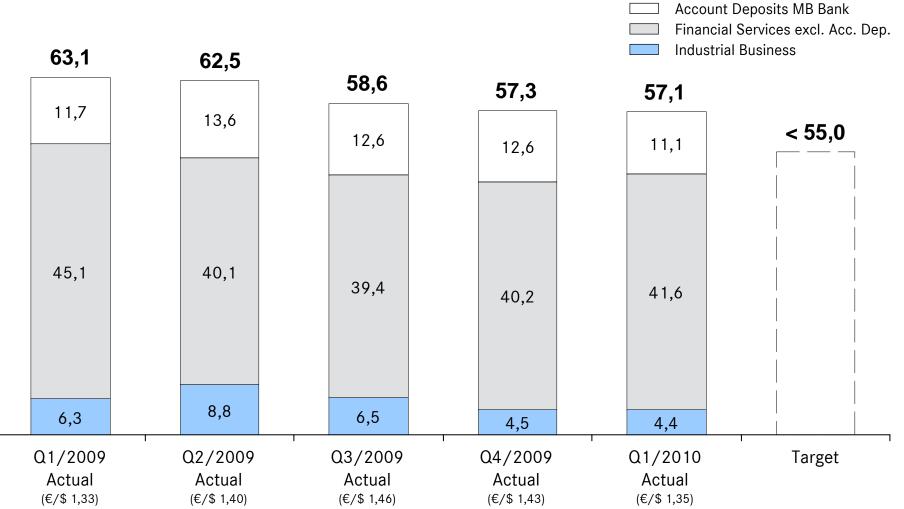


Account Deposits Development 2009–2010

- in billions of € -



Financing Liabilities Development 2009–2010



- in billions of € (nominal amount) -

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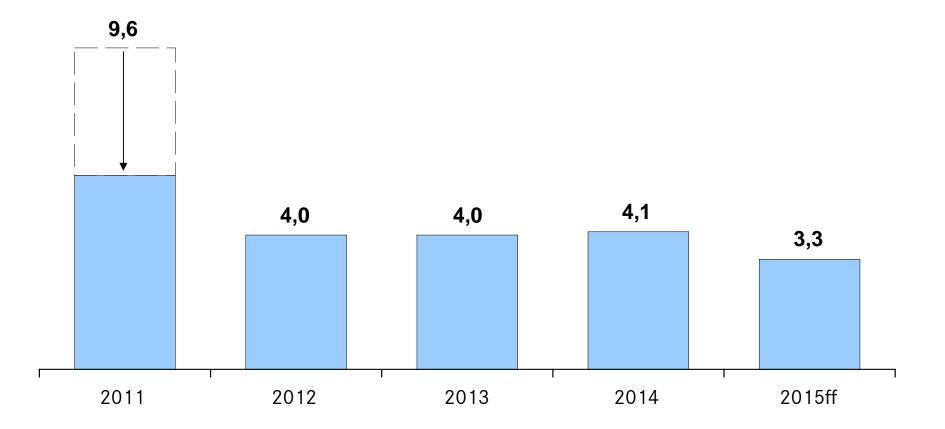
Financing Liabilities Development 2009–2010

➤ Financing debt actively reduced by about €6 bn year-over-year

In billions of €	Actual Q1 2009	Actual Q1 2010	Variance Q1 2009 vs. Q1 2010
Bonds	32,9	30,1	- 2,8
Bank Loans	14,6	13,3	- 1,2
Account Deposits	11,7	11,1	- 0,6
ABS	1,4	1,2	- 0,2
Commercial Paper	1,5	0,1	- 1,4
Other	0,9	1,3	+ 0,4
Financing Liabilities (hedged nominal amount)	63,1	57,1	-5,9

Bond Maturities as of March 31, 2010

- in billions of € -
- Volume to be redeemed in 2011 depends on Industrial Free Cash Flow and growth of Financial Services portfolio

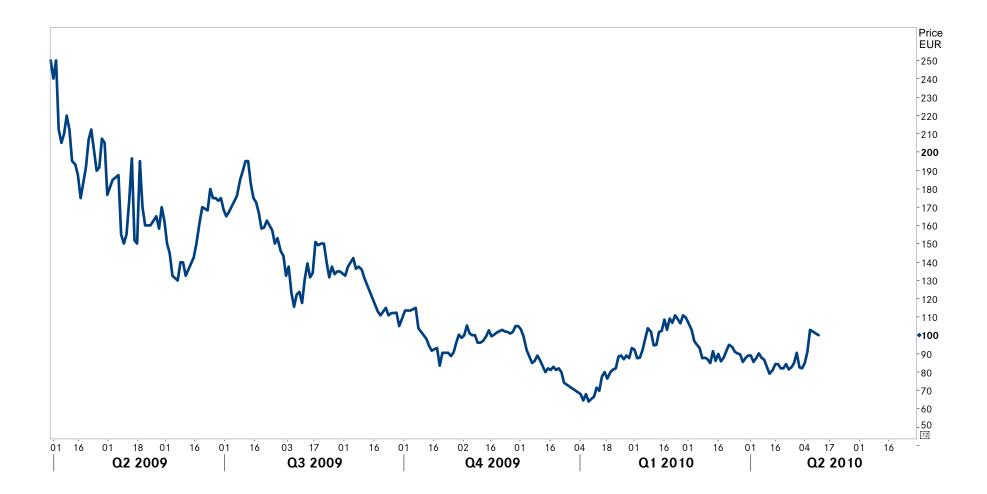


Daimler Bond Yields

- effective yield rates as of May 2010 -

USD		EUR	
March 2011	2,75%	March 2011	1,34%
November 2013	3,19%	July 2013	2,30%
		September 2015	3,37%
		January 2017	3,76%

Daimler CDS 5 Years



Funding Principles

- ~95% of Funding applies to Financial Services assets, reflecting funding for our customers and dealers
- Based on such asset structure, the following funding principles are applied:
 - Liquidity matched funded
 - Interest rate matched funded
 - Currency matched funded
- Exceptions from these principles to be defined and closely monitored (e.g. interest mismatch in Euroland for Financial Services to benefit from steep yield curve)

Daimler is having a strong Balance Sheet

– in billions of € –	Dec. 31, 2009	Mar. 31, 2010
Daimler Group		
Equity ratio	24.7%	24.5%
Gross liquidity	16.1	15.2
Industrial business		
Equity ratio	42.6%	41.0%
Net liquidity	7.3	7.4

We invented the car and the truck and are passionate about their future



Mercedes-Benz SLS AMG



Automotive Credit Conference 2010

Questions & Answers

London, May 20, 2010

Disclaimer

This document contains forward-looking statements that reflect our current views about future events. The words "anticipate," "assume," "believe," "estimate," "expect," "intend," "may," "plan," "project," "should" and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including a lack of further improvement or a renewed deterioration of global economic conditions, in particular a renewed decline of consumer demand and investment activity in Western Europe or the United States, or a downturn in major Asian economies; a continuation or worsening of the tense situation in the credit and financial markets, which could result in a renewed increase in borrowing costs or limit our funding flexibility; changes in currency exchange rates or interest rates; the ability to continue to offer fuel-efficient and environmentally friendly products; a permanent shift in consumer preference towards smaller, lower margin vehicles; the introduction of competing, fuel-efficient products and the possible lack of acceptance of our products or services, which may limit our ability to adequately utilize our production capacities or raise prices; price increases in fuel, raw materials and precious metals; disruption of production due to shortages of materials, labor strikes, or supplier insolvencies; a further decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization programs at all of our segments, including the repositioning of our truck activities in the NAFTA region and in Asia; the business outlook of companies in which we hold an equity interest, most notably EADS; the successful implementation of the strategic cooperation with Renault, changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending governmental investigations and the outcome of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading "Risk Report" in Daimler's most recent Annual Report and under the headings "Risk Factors" and "Legal Proceedings" in Daimler's most recent Annual Report on Form 20-F filed with the Securities and Exchange Commission. If any of these risks and uncertainties materialize, or if the assumptions underlying any of our forward-looking statements prove incorrect, then our actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made.