

<b>Buy</b>	Last Rating	<b>Share data:</b>	FY End: 31.12. in EUR m	CAGR (12-15e)	<b>2012</b>	<b>2013e</b>	<b>2014e</b>	<b>2015e</b>	
	EUR 42.00		Last PT	Bloomberg:	COK GR	Sales	558.1	613.4	760.7
Price	EUR 31.30	Reuters:	COKG	EBIT	20.7	24.4	32.5	46.0	
<b>Upside</b>	<b>34.2 %</b>	ISIN:	DE0005419105	Net income	11.5	16.4	21.7	31.1	
		<b>Market Snapshot:</b>	EUR m	EPS	25.0 %	1.09	1.39	1.48	2.13
		Market cap:	457.5	DPS	0.0 %	0.35	0.35	0.35	0.35
		No. of shares (m):	14.6	EV / Sales		0.2 x	0.6 x	0.5 x	0.5 x
		EV:	400.8	EV / EBIT		4.7 x	15.0 x	12.3 x	8.0 x
		Freefloat MC:	439.2	P / E		11.0 x	22.5 x	21.1 x	14.7 x
		Ø Trad. Vol. (30d; EUR):	5.15 m						

## Purchase agreement for DIDAS signed

- CANCOM has signed the purchase agreement with Allgeier IT Solutions AG regarding the acquisition of DIDAS Business Services GmbH. On March 18, 2014, CANCOM and Allgeier already announced that it has signed a letter of intent to acquire DIDAS.
- DIDAS Business Services GmbH, located in Langenfeld (Rheinland), Germany, holds eight locations in Germany and offers a portfolio of IT services and solutions in the fields of professional-, managed- and cloud services. Within this portfolio, DIDAS has a focus on design, implementation and transformation of contemporary IT-/cloud architectures. The customers are mid-sized companies as well as international enterprises.
- The company employs 260 people and achieved revenues of approximately EUR 56m in 2013 and an EBITDA of approx. EUR 1.8m (3% EBITDA margin).
- According to an Allgeier release, the price is in line with current market multiples. The purchase price will largely be paid in CANCOM-shares which will be issued as part of a capital increase by way of contribution in kind. In addition, a limited compensation has to be paid if the CANCOM share price is going to fall below defined thresholds in the period between closing date and the admission of the shares for trading on the German stock exchange. We assume that with this acquisition CANCOM aims to gain access to potential AHP Private Cloud customers that come with EBITDA margins of c. 40%.

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	<b>Buy:</b>	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	<b>Hold:</b>	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	<b>Sell:</b>	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	<b>Rating suspended:</b>	The available information currently does not permit an evaluation of the company.

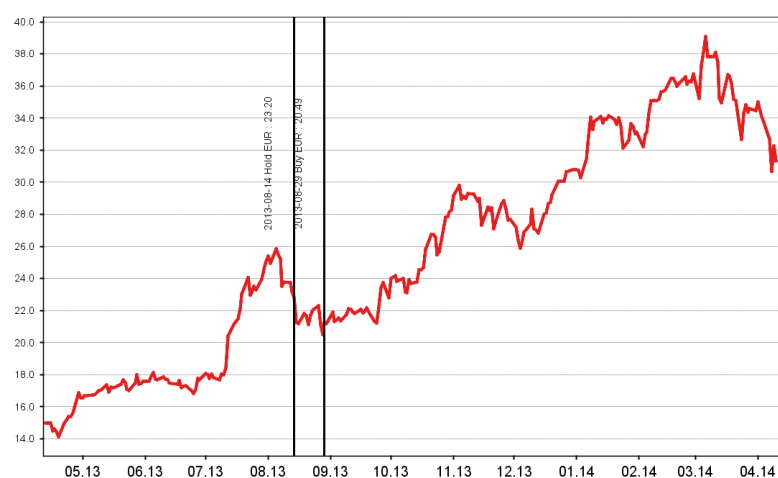
**WARBURG RESEARCH GMBH – RESEARCH UNIVERSE BY RATING**

Rating	Number of stocks	% of Universe
Buy	97	49
Hold	83	42
Sell	14	7
Rating suspended	3	2
<b>Total</b>	<b>197</b>	<b>100</b>

**WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...**

... Looking only at companies for which a disclosure according to § 34b of the Germany Securities Trading Act and the FinAnV has to be made.

Rating	Number of stocks	% of Universe
Buy	72	53
Hold	56	41
Sell	6	4
Rating suspended	2	1
<b>Total</b>	<b>136</b>	<b>100</b>

**PRICE AND RATING HISTORY CANCOM AS OF 11.04.2014**


The chart has markings if Warburg Research GmbH changed its rating in the last 12 months. Every marking represents the date and closing price on the day of the rating change.

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