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1

Recent Developments & Q3 2019 Update

2

Befesa Overview

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9M Highlights

Operational performance as expected, with Turkey back in production in Aug

- Steel Dust throughput 489kt (-9% YoY): Turkey upgrade
- Salt Slags ~flat at 366kt in 9M (-3% YoY)
- Core businesses normalised at high >90% utilisation
- Aluminium alloys at 133kt in 9M (+5% YoY): Furnace upgrade in 2018 delivering

Financial performance impacted by unfavourable metal prices: Treatment charges (TC); LME Zinc -&- Aluminium Alloy FMB

- 9M EBITDA at €117.1m (-9% / €-11.8m YoY)
 - ▼ Steel volume: Turkey upgrade (7 of 9 months down)
 - V Unfavourable market prices: \$245/t TC; €2,310/t avg. LME Zinc; €1,430/t avg. Alu alloy FMB Partially offset by:
 - ▲ Zinc hedges (at ~€2,310/t in 2019)
 - ▲ Stainless operations recovering
- 9M profitability continues at solid 24% EBITDA margin
- Cash at €101m Q3; Operating Cash Flow LTM at €106m; Leverage at x2.7

Full year 2019 earnings guidance updated to reflect latest metal price environment

- FY'19 expected at around €160m EBITDA⁽¹⁾ -vs-initial guidance of €182-€185m; Variance mainly due to:
 - ~€14 zinc LME at €2,230-2,260 (2) (vs. initial €2,522/t)
 - ~€5 alu alloy FMB at ~€1,410/t (vs. initial €1,650/t)

Growth projects on track

- ✓ Turkey capacity upgrade: Completed in August
- √ 2nd Alu Barcelona furnace upgrade completed in 4Q
- ✓ Korea washing plant completed in 4Q
- Progressing in China: Jiangsu in construction -&- Henan broke ground mid-Nov

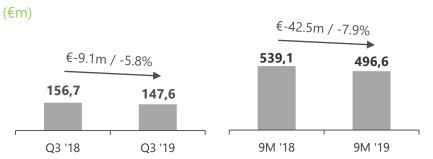
⁽¹⁾ Assumes Q4'19 similar to Q3'19 prices: LME Zinc at around ~€2,100 to €2,200; Alu Alloy FMB at ~€1,350

^{(2) 2019 &}quot;Oct View" assumes LME Zinc prices at around €2,230/t to €2,260 (9M'19 monthly actuals weighted: ~€2,270/t; 4Q'19 LME similar to Q3'19) Note: EBITDA sensitivities remain unchanged to the ones provided in Q1 Earnings Release: +/-€4.5m / €2.0m EBITDA per each +/-€100/tonne price in Zinc / Alu Alloy



Q3 EBITDA at €37.0m (€-3.0m / -7.5% YoY): Lower volume due to Turkey upgrade; Unfavourable TC & market prices; Partially offset by higher hedges, recovering Stainless operations and ´18 Aluminium furnace upgrade delivering

Revenue



EBITDA and % margin



- Q3 revenue down 5.8% YoY to €147.6m primarily due to:
 - Lower volumes in Turkey due to scheduled sevenmonth downtime to upgrade capacity from 65kt to 110kt; Completed last week of Aug, on time & budget
 - **Unfavourable zinc TC for 2019** ~\$245/t vs. \$147/t '18
 - Lower market prices: LME zinc prices down 3% (Q3'19: €2,112/t; Q3'18: €2,182/t); Aluminium alloys market prices down 20% (Q3'19: €1,356/t; Q3'18: €1,689/t)
 - Revenue decrease partially offset by:
 (i) Improved hedging prices (Q3'19: €2,309/t; Q3'18: €2,030/t) → improved blended zinc prices (Q3'19: €2,203/t; Q3'18: €2,006/t)
 - (ii) Recovered YoY performance in Stainless operations
- Q3 EBITDA at €37.0m (-7.5% / €-3m YoY) / 25% margin; following the above drivers:
 - Lower volumes in Turkey (~€-2);
 - Unfavourable TC (~€-5.5); Lower metal market prices (Zinc ~€-2, Alu Alloy ~€-2);
 - Lower volumes Alu Salt Slags mainly due to scheduled plant downtimes and 2nd furnace upgrade (~€-1)
 - + Partially offset by better zinc hedges (~€+6); Recovering Stainless operations (~€+2.5); Productivity (~€+1)



Q3 EBITDA at €30.2m, (€-1.3m YoY); driven by lower volume in Turkey -&unfavourable TC; Mostly offset by improved hedges & Stainless operations

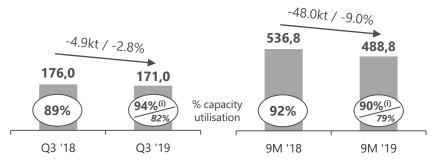
Revenue



- Q3 revenue down 1% driven by 3% lower throughput YoY
 - Turkey: 2 of 3 months down in Q3 to upgrade capacity
 - Higher TC referenced at ~\$245/t in '19 vs. ~\$147/t in '18;
 - +Mostly offset with higher blended zinc prices & Stainless
- Q3 EBITDA down €1.3m mainly driven by:
 - Turkey volume (~-€2); Unfavourable TC (~€-5.5) and
 - Lower zinc market prices (~€-2); Partially offset by
 - + Zinc hedges (~€+6) & recovering Stainless (~€+2.5)

EAF dust throughput & capacity utilisation

(thousand tonnes, % of annual installed capacity)



- (i) Utilisation rates in 2019 are normalised for the capacity upgrade in Turkey, from 65kt to 110kt (plant was shutdown seven months, from end of January to mid August)
- Throughput impacted as expected by downtime in Turkey to expand capacity from 65kt to 110kt since January '19; Completed last week of August, on time & budget
- Continued high >90% plant utilisation, normalised for Turkey plant upgrade

Prices (€ per tonne)	Q3 2018	Q3 2019	% Var.	9M 2018	9M 2019	% Var.
Befesa blended (ii) avg. zinc price	2,006	2,203	+10%	2,168	2,282	+5%
LME average price	2,182	2,112	-3%	2,523	2,313	-8%

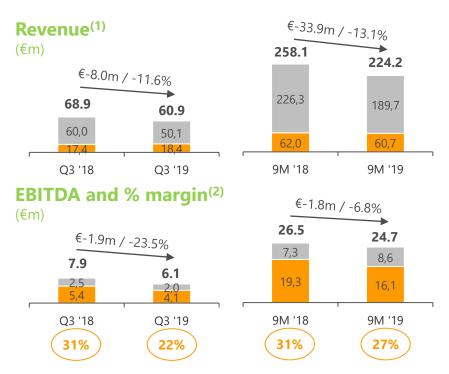
(ii) Blended rate between hedged prices and average spot prices, weighted by the respective hedged and non-hedged volumes, reflecting the effective price to Befesa. Note: LME 9M volume weighted 2019 ~€2,270/t; lower vs. €2,313 simple calendar avg.

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Aluminium Salt Slags Recycling Services

Q3 EBITDA at €6.1m (€-1.9m YoY) mainly driven by lower aluminium alloy prices; Plant utilisation >90% normalised for furnace upgrades

Secondary Aluminium subsegment



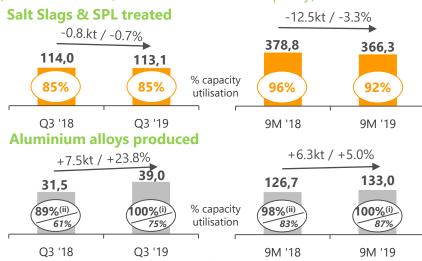
Highlights

- 2nd Aluminium: Q3 EBITDA at €2.0m (€-0.5m YoY) due to lower volumes in Barcelona as expected (furnace upgrade); Offsetting positive results from the upgraded furnace in Bilbao
- Salt Slags & Spent Pot Linings (SPL): Q3 EBITDA down €-1.3m YoY mainly due to -20% decrease in aluminium alloy market prices (€1,356/t vs. €1,689/t)

 Salt Slags subsegment

Volumes & capacity utilisation

(thousand tonnes, % of annual installed capacity)



- (i) Utilisation rates in 2019 are normalised for the furnace upgrade in Barcelona (plant was shutdown three months, from 2nd week of Aug to 2nd week of Nov)
- (ii) In 2018, they are normalised for the furnace upgrade in Bilbao (plant was shutdown three months, from 2nd week of Jun to 3rd week of Sep)

Prices (€ per tonne)	Q3	Q3	%	9M	9M	%
	2018	2019	Var.	2018	2019	Var.
Aluminium alloy average price (iii)	1,689	1,356	-20%	1,783	1,426	-20%

(iii) Aluminium scrap and foundry ingots aluminium pressure diecasting ingot DIN226/A380 European Metal Bulletin free market duty paid delivered works

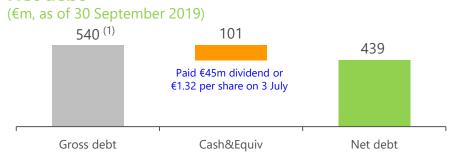


Consolidated Net Debt / Leverage / Cash Flow / Capital Structure

Paid €45m dividend in July; Closed Q3 with €101m cash and x2.7 leverage; Capital structure with long 7-year tenor up to 2026 at attractive interest rates

(€m)

Net debt



Leverage rate trend

(Net debt / LTM EBITDA)



Capital Structure

- Successfully closed (9 July) long term capital structure up to 2026 with 7-year tenor on cov-lite term loan B; No impact on leverage
- ~Doubled loan baskets to accommodate China growth
- Secured attractive interest rates: 9 months at E+250bps up to 9 April 2020; Thereafter reduction opportunity alongside leverage ratchets down to e.g. E+175bps at leverage lower than x1.75
- Moody's and S&P corporate ratings at Ba2 / BB; Stable

9M'19 EBITDA to total cash flow – main drivers

EBITDA WC change	€117 €-34	Temporary receivables/payables impact
& other		from seasonality & plant upgrades; Expecting better Q4 like in 2018

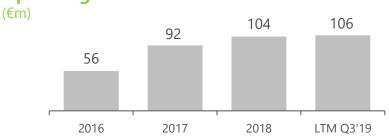
Taxes	€-1/	
Interest & other ⁽²⁾	€-19	Incl. Interest for full year (Jan & July)

CapEx & other €-51 Funding Turkey, China, Korea washing investing activities plant, Tilting furnaces growth

Dividend €-45 Paid on 3 July; Equals to 1.32 per share

Total Cash Flow €-50 → €101m cash & x2.7 leverage

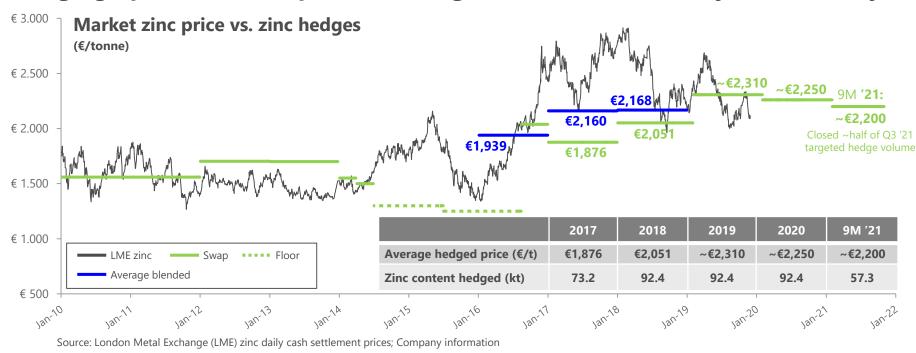
Operating cash flow⁽³⁾



⁽¹⁾ From 1 January 2019, implemented IFRS 16 amendment affecting accounting for renting and leasing results in €15.3 million higher debt or ~0.1 higher leverage compared to year-end 2018 (2) "Other" includes Cash bank inflows/outflows from bank borrowings and other liabilities, and Effect of foreign exchange rate changes on cash



Hedging up to Oct '21 improves earnings & cash flows visibility for next ~2 yrs



Zinc hedges & blended average prices

	Enic neages & bienaea average prices					
	2018	2019	2019			
	Actuals	"Apr View"	"Oct View"			
Unhedged	32% or 44kt @	~32% or ~44kt @	~32% or ~44kt @			
	€2,468 / \$2,925 LME	~€2,522*/\$2,850 LME	~€2,230-2260** LME			
Hedged	68% or 92kt	~68% or~92kt	~68% or~92kt			
	@ €2,051	@ ~€2,310	@ ~€2,310			
	hedge price	hedge price	hedge price			
Blended	€2,168	~€2,378	~€2,285 to €2,300 /			

- Hedges in place until & including Oct '21
- Continuous monitoring of the market to close further hedges
- Majority of hedges Euro based
- Befesa providing no collateral

^{* 2019 &}quot;Apr View" assumed TC of \$245/t with escalators between \$2,700 to \$3,000/t LME zinc − mid-point \$2,850/t − similar to April price level. \$2,850/t at FX \$/€ 1.13 equals to ~€2,522/t

^{** 2019 &}quot;Oct View" assumes LME Zinc prices at ~€2,230 to €2260/t (9M'19 monthly actuals weighted: ~€2,270/t; 4Q'19 LME similar to Q3'19 at ~€2,100 to €2200/t).

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Summary / Outlook

Expecting higher volumes in Q4 in both core businesses with utilisation rates at >90% on average, in line with guidance assumptions

 Steel dust higher throughput mainly due to Turkey back online

 Aluminium Salt Slags higher volumes mainly driven by upgraded higher efficiency furnace in Barcelona ramping up mid-November

Market price environment continues at lower levels; Unfavorable vs. initial full year 2019 guidance

- LME zinc average prices expected at ~€2,230-2,260/t⁽¹⁾ for full year (up to ~€300/t below initial ~€2,522)
- Alu alloy FMB average prices expected at ~€1,410/t⁽¹⁾ for full year (~€240/t below initial ~€1,650)

Earnings sensitivities to metal price variances remain unchanged

- Steel Dust Services:
 - Remaining EBITDA price exposure after hedges is ~€-4.5m FY for each €-100/t LME zinc price variance
 - On Treatment Charge (TC), every +/-€10/t TC varies ~+/-€2.5m EBITDA for the year
- Aluminium Salt Slags Services:
 - EBITDA price exposure is ~€-2m full year for every €-100/t FMB variance

Full year 2019 earnings guidance updated to reflect latest metal price environment

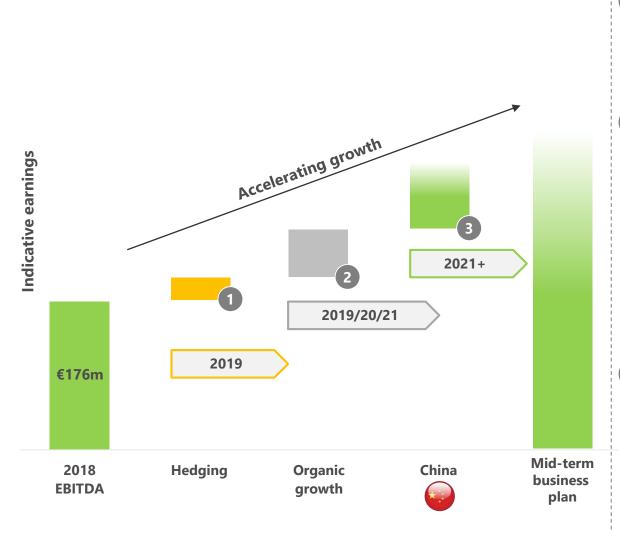
- FY 2019 expected at around €160m EBITDA vs. initial guidance: €182-€185m; Variance mainly due to:
 - ~ €14m Zinc LME
 - ~ €5m Alu alloy FMB

Growth projects on track

- ✓ Turkey completed: On budget and time
- √ 2nd Alu Barcelona completed in Nov
- ✓ Korea washing plant completed in Dec
- > Building first two plants in China



Accelerating growth through well defined business plan; Hedging in place and executing top 5 growth projects + China



1 Hedging

- 2019: 92.4kt at ~€2,310/t
- 2020: 92.4kt at ~€2,250/t
- 9M 2021: 57.3kt at ~€2,200/t

2 Organic growth

2019/20 focus – top 5 projects:

- Steel Dust:
 - ✓ Turkey 65kt → 110kt; Completed
 - ✓ Korea washing; Completed Dec'19
 Finalized commissioning / ramp-up
- Aluminium Salt Slags:
 - ✓ 2x tilting furnaces (✓ Bilbao; ✓ Barcelona)
 - Expand Hannover (130kt → 170kt)

3 China

- Developing two EAF dust recycling plants in two provinces:
 - #1 (Jiangsu): Broke ground in April'19; Ramp-up end of 2020
 - #2 (Henan): Agreement signed;
 Broke ground in Nov'19;
 Ramp-up ~H1'21



Turkey 65kt to 110kt capacity expansion completed on time & budget

Iskenderun, Turkey – Steel dust recycling annual capacity expanded from 65kt to 110kt



View of the plant



View of the plant and the Waelz kiln

- ✓ Electric Arc Furnace (EAF) dust recycling plant "brownfield" capacity expansion from 65kt to 110kt
- ✓ On time and budget; Overall in around 7 months Started shutdown end of January and back in operations in August
- ✓ Ramp up completed in 4Q19; Ready to deliver growth in 2020





Korea – WOX Washing Plant Completed ✓

Completed on time and budget; Finalized commissioning & ramp-up in Dec

Pohang, South Korea – Status of construction of WOX Washing plant





Thickener tank

Outside plant view

- ✓ "Greenfield" investment in the 1st WOX washing plant of Befesa at Asia
- ✓ Completed on time and budget
- ✓ Finalized commissioning and ramp up in December 2019

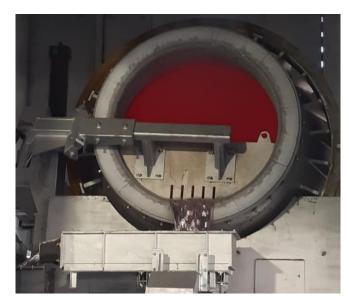




Barcelona – Furnace Upgrade Completed ✓

Barcelona furnace upgrade completed on time and budget; Pouring ingots; Ramped up in December

Barcelona, Spain – Refurbished 2nd Aluminium plant with high efficiency furnaces



Tilting furnace – Pouring Ingots



Salt slags handling



Cooling Equipment

Comments

- ✓ Barcelona 2nd Aluminium plant refurbishment with high efficiency furnaces; Thereafter, all plants with latest furnace technology (Bernburg, Bilbao and Barcelona)
- To date on time and budget
- ✓ In production, Pouring Ingots, Ramped up volume further in December





China – Plant #1: Jiangsu – Construction Progressing

Changzhou plant construction progressing; Ramp-up scheduled by end of 2020





Foundation works



Piling works – Plant buildings

Key facts of the plant

- 1st Electric Arc Furnace (EAF) dust recycling plant in China with capacity to recycle 110kt per annum
- Total investment: ~€45m

Status

- ✓ Ground breaking ceremony on 10 April 2019
- ➤ Construction progressing
- > Scheduling to ramp up operations by end of 2020





China – Plant #2: Henan – Ground breaking 13 Nov

Ground breaking ceremony held on 13 November; **Preparing site for construction**





CEO Javier Molina – at opening ceremony



Ground breaking ceremony, 13 Nov 2019

Key facts of the plant

- 2nd EAF dust recycling plant in the country
- Capacity to recycle 110kt EAF dust per annum
- Total investment: ~€45m

Status

- ✓ Signed development contract on 8 April 2019
- ✓ Ground breaking 13 November 2019
- > Targeting to ramp up operations in H1 2021



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Recent Developments & Q3 2019 Update

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Befesa Overview



11%

Befesa a market leader in Europe & Asia in providing mission critical hazardous waste recycling services to the steel and aluminium industry

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LTM O3 2019 EBITDA: €164m

+90% EBITDA generated from two core >30% EBITDA margin operations with low capital intensity





Source: Company information, International Consulting Firm based on i.a. World Steel Association's Steel Statistical Yearbooks, WBMS, industry research, expert Interviews.

- (1) Excluding internal sales; sales split is calculated on revenues including internal revenues. (2) Including stainless steel.
- (3) Including recycling of Spent Pot Linings (SPL) which is a hazardous waste generated in primary aluminium production. (4) Excluding China.



Befesa has grown successfully through organic initiatives and acquisitions

2013

Triton²

acquires

Befesa

Founded in Germany

1987

Metallgesellschaft, German industrial conglomerate, creates Berzelius Umwelt Service (B.U.S.)

1993

B.U.S. AB, together with two other companies, group their environmental assets in Spain creating Berzelius Felguera (Befesa)

1998

Befesa IPO at the Madrid and Bilbao Stock Exchanges

2000

Abengoa acquires a 51% stake in Befesa from B.U.S. to develop its environmental services business (stake increased over time)

2011

Delisting from the Madrid and Bilbao Stock Exchanges

Acquisitions & turnarounds

2006

Befesa acquires a 100% stake in B.U.S., becoming the **European leader in steel dust** recycling



2009

Befesa becomes the **European leader in salt slags recycling** after acquiring 3 plants in Germany from Successful greenfield (state-of-the-art technology)

2014

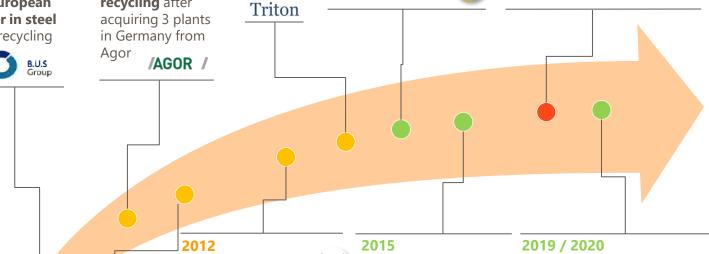
Inauguration of the 2nd aluminium plant in **Bernburg**

Frankfurt Stock Exchange & SDAX

2017 / 2018

Successful IPO on Frankfurt Stock Exchange;

Entry to SDAX on 24 Sep 2018



 Entry in the Asian market by acquiring successive stakes in the Korean Hankook¹

 Inauguration of Waelz oxide (WOX) washing plant at Gravelines Commissioning of the 2nd kiln in Korea, converting it into the largest treatment plant and further acquisition of stakes

Developing the first two steel dust recycling plants in **China**:

- Jiangsu province: Construction progressing; Ramp-up scheduled for end of 2020
- Henan province: Signed agreement to develop the 2nd plant in the country; Ground broke in Nov'19; Ramp-up scheduled in H1'21

Entered two new markets through a JV & acquisition with a subsequent turnaround

Entry in the Turkish

market through JV

with Canadian

Silvermet

2010

Successful expansion in Korea

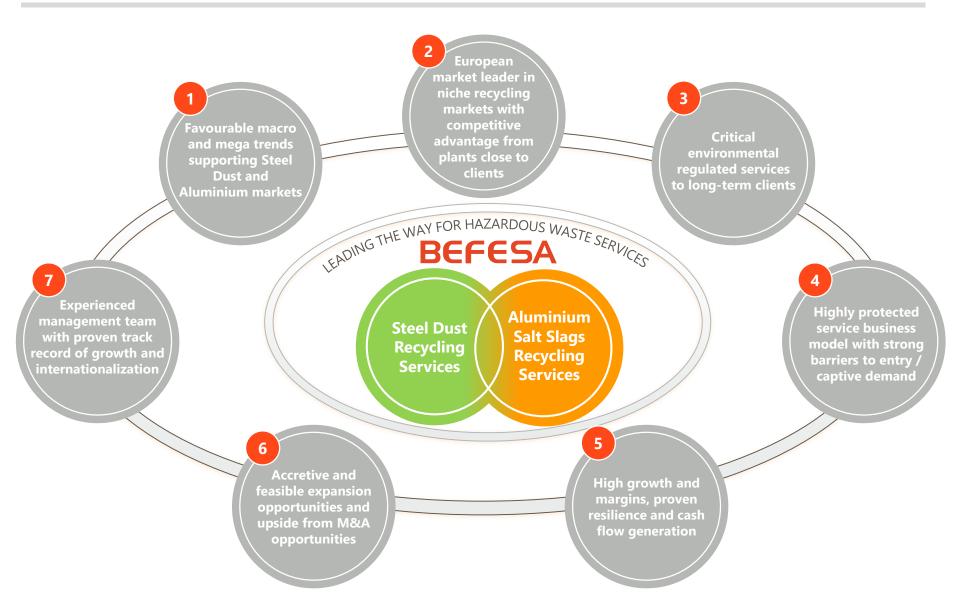
Expanding into China

Source: Company information

(1) Befesa subsequently acquired 100% (2) Free float at 100% after Triton's exit on 06 June 2019



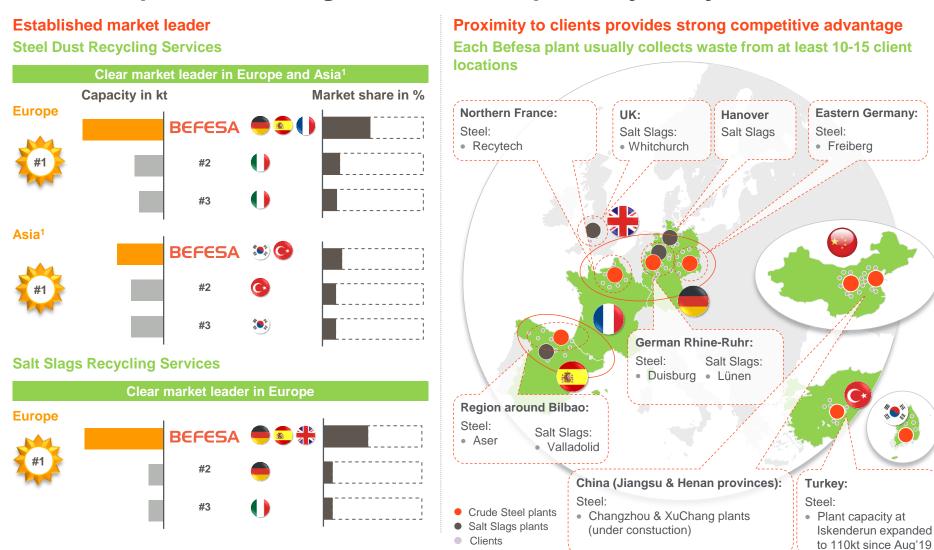






2 Market Leader and Close Proximity to Clients

Befesa is the market leader in steel dust and salt slags recycling services with a competitive advantage due to its close proximity to key clients



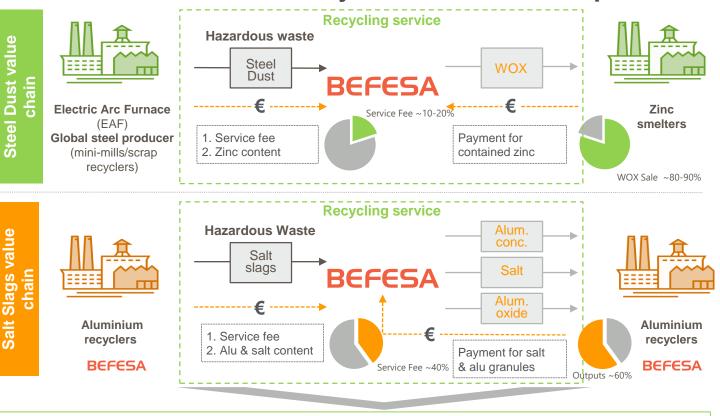
Source: Company information.

(1) Excluding China.





Befesa offers a crucial service taking care of highly regulated hazardous waste in the value chain of secondary steel and aluminium producers



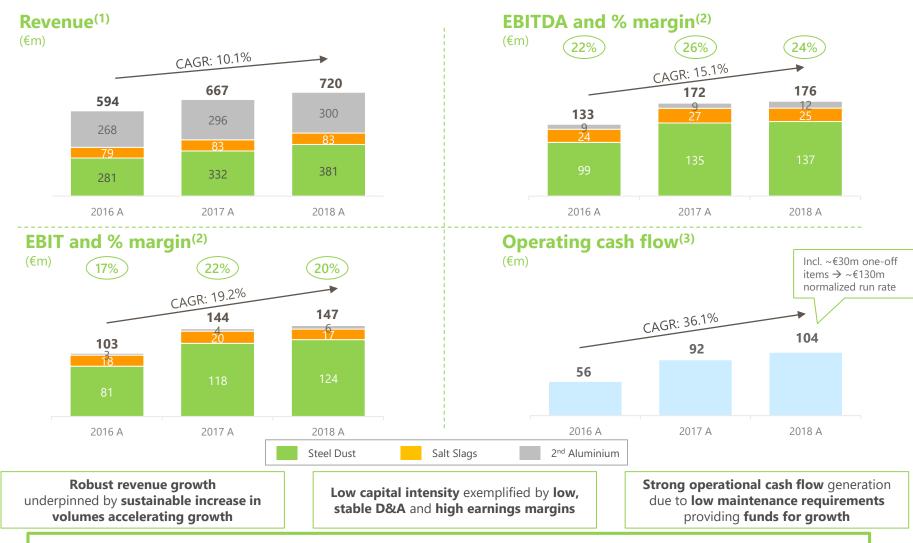
- Befesa collects and recycles hazardous waste from steel producers and aluminium recyclers
- Recycling is mandatory for Befesa's clients due to environmental regulations
- Befesa takes off and effectively takes care of environmental liability for their clients
- Without timely and regulatory compliant offtake of hazardous waste clients face risk of complete shut-down of production as well as severe penalty payments
- Befesa therefore offers a critical element of its clients value chain

Consequences of non-compliance

- Major European steel producer struggles with large plant (producing 8% of European steel) due to breaching environmental regulations (contamination of environment)
- Court ordered to partly shut down the plant
- Owner prompted to invest \$3.8bn to bring the plant back to required standards
- In 2002 the owners of a metal foundry in Italy faced prison time for illegal transport and landfilling of hazardous waste
- In 2004 a big aluminium refinery in Italy abandoned 450kt of hazardous waste in the open air over half an hectare
- More than 10 years later the local administration is still collecting funds to proceed to the removal and cleaning of the area
- In 2011 a big producer of aluminium alloys in Spain was involved in the transport without authorisation and illegal landfilling of 1.5kt of salt slags on a vacant lot
- Befesa was ultimately contracted to treat the waste properly







Continue profitable growth trend ... strong operational cash flow funds growth initiatives

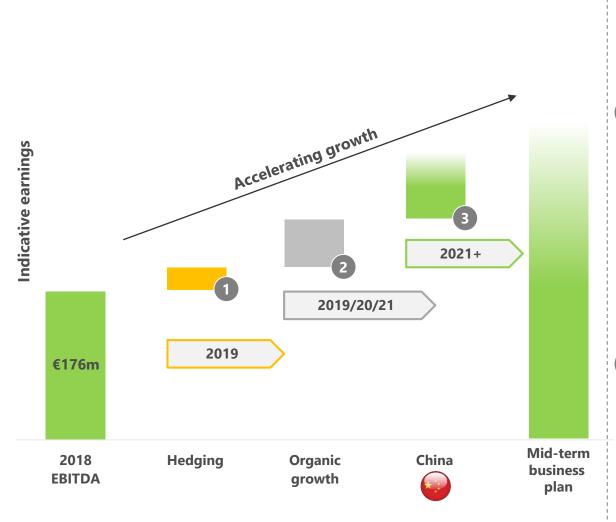
⁽¹⁾ Total revenue excludes internal revenues and are comparable figures after amendment IFRS 15 affecting the revenue recognition of non-operating sales in the 2nd Aluminium subsegment; These non-operating sales have limited margin contribution; Reported revenues amounted to €611.7m in fiscal year 2016 and €724.8m in fiscal year 2017 (2) Total EBITDA and EBIT figures of 2016 and 2017 are adjusted for one-off items; Reported EBITDA amounted to €128.8m in 2016 and €153.0m in 2017; Reported EBIT amounted to €84.3m in 2016 and €122.4m in 2017; EBITDA and EBIT margins as a % of comparable revenue

⁽³⁾ Operating cash flow per audited consolidated statement of cash flows; after WC, taxes & interest; pre capex & pre dividend



6 Mid-Term Growth Roadmap

Accelerating growth through well defined business plan; Hedging in place and executing top 5 growth projects + China



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Experienced Management Team

Senior management team delivering results through long standing industry expertise, entrepreneurial spirit and focus on operational excellence as well as governance and compliance processes



Javier Molina CEO

CFO: including responsibilities for Operational **Excellence and IT**

Wolf Lehmann

Federico Barredo

Recycling Services

Aluminium Salt Slags

Vice President

Key achievements / track record



Extensive experience in steel and aluminium recycling business



Strong performance results through focus on operational excellence



Building strong business foundation of ESG, compliance and health & safety processes



Successful international expansion



Track record of successful acquisitions and turnarounds (BUS, Agor, Alcasa, Hankook, Silvermet etc.)



Experience in developing greenfield projects (South Korea, Gravelines, Bernburg)

CEO since 2000

Has run Befesa for > 15 Years **Became President of Abengoa's Environmental Services Division** in 1994



CFO since 2014

20+ years in finance and operational leadership roles 50/50 General Electric / Private Equity



Asier Zarraonandia Vice President Steel Dust **Recycling Services**

>15 yrs with Befesa

Has run the Steel Dust Recycling **Services Business for > 10 years**



>25 yrs with Befesa

Has run the Aluminium Salt Slags Recycling Service Business for > 15 years

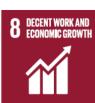


Befesa has a strong commitment for a more sustainable world

- Befesa recycles annually more than 1.5 million tonnes of hazardous residues, avoiding landfilling and recovering more than 600,000 tonnes of valuable materials
- Befesa's business model is **vital part** of the **circular economy** ... Befesa's core business is sustainability
- Befesa is deploying its **proven environmental services technologies** in other parts of the world, like **China**, and will contribute to the environmental protection in these **new regions**

Befesa agrees with all 17 **United Nations Sustainable Development Goals** and supports all of them. Based on Befesa's business model it focuses to the contribution and impact on the following five goals:











Available ESG ratings for Befesa











Investor Agenda

Financial Calendar

Thursday, 26 March 2020: Annual Report 2019 & Analyst Call

Thursday, 30 April 2020: Q1 2020 Statement & Analyst Call

Thursday, 18 June 2020:
Annual General Meeting in Luxembourg

Wednesday, 29 July 2020: H1 2020 Interim Report & Analyst Call

Thursday, 29 October 2020: Q3 2020 Statement & Analyst Call

IR Contact

Rafael Pérez

Director of Investor Relations & Strategy

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Meet Befesa ...

- ✓ 10-12 September 2019 J.P. Morgan London, Small & Mid-Caps Conference 2019
- √ 19-20 September 2019 Citi
 London, SMID/Growth Conference 2019
- √ 23-25 September 2019 Goldman Sachs & Berenberg Munich, 8th German Corporate Conference
- ✓ 08 Oct 2019 BBVA Leveraged Finance Day (London)
 - ✓ 13-14 November 2019 Goldman Sachs London, 8th Global Natural Resources Conference
- ✓ 02-05 December 2019 Berenberg
 London/Pennyhill Ascot, Berenberg European Conf. 2019
 - √ 09-10 January 2020 Oddo BHF Lyon, 23rd Oddo BHF Forum

Investments for the Future'

- 20-22 January 2020 UniCredit / Kepler Cheuvreux Frankfurt, 19. German Corporate Conference (GCC) 2020
- 04-05 February 2020 HSBC Frankfurt, 15th ESG Conference 'Responsible Growth –
- 05-06 February 2020 Santander Madrid, XXVI Santander Iberian Conference
- 10-12 March 2020 Berenberg London, Berenberg European Opportunities Conference
- 18 March 2020 Berenberg London, Berenberg Circular Economy Conference
- 13-14 May 2020 Commerzbank New York & Boston, Northern European Conference 2020
- 18-20 May 2020 Berenberg
 Tarrytown (New York), Berenberg US Conference 2020
- 08-10 June 2020 Stifel
 Boston, 3rd Stifel Cross Sector Insights Conference