



General

Auto1 Group SE communicates its strategy and story to different stakeholders like financial analysts, portfolio managers, and private investors through investor calls, roadshows, group meetings and 1:1 meetings.

Procedure

We will publish consensus forecasts at least monthly. In order for forecasts to be included, please keep in mind:

- **Relevance:** We will only include forecasts published within 90 days of the consensus date.
- **Communication:** We will include forecasts in our consensus from research reports that have been shared with us via email. Please email your publications to ir@auto1-group.com
- **Comparability:** Auto1 is giving guidance on the business model and the financial performance, in particular by using certain main KPIs. Our consensus will cover all these KPIs (see image below) until at least 2023 to ensure comparability:

	TOTAL GROUP	MERCHANT			AUTOHERO
		TOTAL	C2B	Remarketing	
Units sold	Units sold (in k #)	Units sold (in k #)	Units sold (in k #)	Units sold (in k #)	Units sold (in k #)
Revenue	Revenue (in m EUR)	Revenue (in m EUR)	Revenue (in m EUR)	Revenue (in m EUR)	Revenue (in m EUR)
Gross Profit	Gross Profit (in m EUR)	Gross Profit (in m EUR)			Gross Profit (in m EUR)
	Gross Profit per unit (in EUR)	Gross Profit per unit (in EUR)			Gross Profit per unit (in EUR)
Adj. EBITDA	Adj. EBITDA (in m EUR)				

If you are interested in taking up coverage on Auto1 Group SE and in being included on the recognized list of providers of coverage, please send a mail to ir@auto1-group.com. We are looking forward to hearing from you and to discussing the future of online car trading.